

# **Survey of Canadian nursery trades industry**

1979 and 1980

# **Enquête sur l'industrie des pépinières canadiennes**

1979 et 1980



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Statistics Canada  
Agriculture Statistics Division  
Horticultural Crops Unit

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Division de la statistique agricole  
Unité de l'horticulture

# Enquête sur l'industrie des pépinières canadiennes

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Published under the authority of  
the Minister of Supply and  
Services Canada

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and Services Canada 1981

September 1981  
4-3102-571

Price: Canada, \$4.50  
Other Countries, \$5.40

Catalogue 22-203

ISSN 0318-5184

Ottawa

Publication autorisée par  
le ministre des Approvisionnements et  
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Prix: Canada, \$4.50  
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## INTRODUCTION

This publication draws upon the results of a survey carried out for the 1980 calendar year at the request of the Nursery Trades Industry. It is intended to present statistics which are indicative of the structure and the economic situation of the industry.

The annual survey is designed to collect data on inputs, outputs and distribution of outputs. This information allows scrutiny of the nursery trade's cost structure and its market characteristics. The regionality of the data facilitates recognition of those aspects of the industry prevalent in different parts of the country. This publication, used correctly, permits a nursery operator to determine his position within the specializations of his area of the country, the desirability of expansion and types of plants to grow.

Although questionnaires were sent to all known nursery tradesmen, it was not possible to get replies from every enterprise; however, it is believed that with few exceptions, reports have been received from all major tradesmen. The bulk of the industry is thought to be covered in the reports submitted.

Of the 616 useable 1980 survey questionnaires, 520 reported wages, 461 reported sales of ornamental fruit and nursery stock, and 564 reported using land. Total sales for 1980 were \$190.1 million compared to the revised 1979 figure of \$176.6 million. In 1980, sales of nursery stock purchased and resold (\$29.8 million) are included in total sales. Included in the following tables are the comparative 1979 figures and averages.

Tables 12 and 13 present internal structure analyses of the industry. The tables show how the relationships between production factors change with the size of the average firm. These internal characteristics combined with regional variations underlie many management decisions.

## INTRODUCTION

Cette publication se fonde sur les résultats d'une enquête menée pour l'année civile 1980 à la demande de l'industrie des pépinières. Elle présente des statistiques descriptives de la structure et de la situation économique de cette industrie.

Cette enquête est menée annuellement et vise à fournir des données sur les facteurs de production, la production et la répartition de la production. Ceci permet une étude des structures des prix de revient de l'industrie des pépinières et des caractéristiques de son marché. Les données sont présentées par région, ce qui permet d'identifier certains aspects de cette industrie propres aux différentes parties du pays. Bien utilisée, la présente publication permet à l'exploitant d'une pépinière de se situer par rapport aux cultures spécialisées de sa région et de déterminer s'il est souhaitable de prendre de l'expansion ainsi que les genres de plants à produire.

Bien que les questionnaires aient été envoyés à tous les pépiniéristes connus, il a été impossible d'obtenir la participation de tout le monde. On estime toutefois que les principaux exploitants, à quelques exception près, ont participé à l'enquête et que par conséquent, les résultats obtenus donnent une bonne idée d'ensemble de l'activité économique de ce secteur.

En 1980, sur les 616 questionnaires utilisées, 520 ont déclaré des rénumérations, 461 ont déclaré des ventes de plants d'ornement et de plants fruitiers et 564 ont fait une déclaration sur l'utilisation des terrains. En 1980, les ventes totales se sont élevées à \$190.1 millions, comparativement à \$176.6 millions (chiffre révisé) en 1979. Pour 1980, les ventes de plants de pépinières achetés et revendus (\$29.8 millions) figurent dans les ventes totales. À titre de comparaison, on trouvera dans les tableaux qui suivent les chiffres et les moyennes de 1979.

Les tableaux 12 et 13 présentent des analyses de la structure interne de l'industrie. Les tableaux visent à montrer comment les relations entre les facteurs de production varient selon la taille de l'entreprise moyenne. Ces caractéristiques internes considérées de pair avec les variations régionales peuvent servir de base à un grand nombre de décisions dans la gestion de l'entreprise.

All confidential provincial data are included in the Canada totals.

Analysis of each type of firm is not made because of the wide variations in production. Instead, an analysis is made using average indicators. The conclusions are not specific to any one type of firm but indicate only the general manner in which a nursery operator should assess his own situation.

The average wages paid per employee appear low because many proprietors record their own labour as full-time but record little, if any, money as their direct wages.

Although 1979 data are final, all 1980 data are preliminary and may be adjusted in the 1981 publication.

Toutes les données confidentielles à l'échelle des provinces sont englobées dans les totaux de Canada.

On n'a pas analysé chaque type d'entreprise étant donné que le genre de production varie considérablement d'une entreprise à l'autre. On a plutôt utilisé dans l'analyse des indicateurs de moyennes. Les conclusions tirées de cette analyse ne s'appliquent pas à chaque entreprise en particulier, mais indiquent seulement la façon générale dont un pépiniériste doit évaluer sa propre situation.

La rémunération moyenne par salarié peut sembler peu élevée; ceci vient du fait qu'un bon nombre de propriétaires s'inscrivent comme salariés à plein temps, mais déclarent une rémunération directe peu élevée, sinon nulle.

Les données de 1979 sont finales, mais toutes les données de 1980 sont provisoires et peuvent être ajustées dans la publication de 1981.

Statistical Tables

Tableaux statistiques

TABLE 1. Management Information Summary Table, 1979 and 1980

| No.   |                   | Atlantic provinces<br>Provinces de l'Atlantique |            | Québec         |                 | Ontario          |                  |
|---|-------------------|---|------------|----------------|-----------------|------------------|------------------|
|   |                   | 1979  | 1980       | 1979           | 1980            | 1979             | 1980             |
| <b>Input factors:</b>                       |                   |   |            |                |                 |                  |                  |
| 1 Total land in use<br>for nursery purposes | acres<br>hectares | 614<br>248                                      | 866<br>350 | 9,995<br>4 045 | 10,004<br>4 048 | 32,885<br>13 308 | 34,031<br>13 772 |
| 3 Number reporting                          |                   | 30  | 31         | 113            | 112             | 238              | 239              |
| 4 Average/firm                              | acres<br>hectares | 20<br>8   | 28<br>11   | 88<br>36       | 89<br>36        | 138<br>56        | 142<br>57        |
| 6 Gross yearly payroll                      | \$                | 1,450,692                                       | 1,567,907  | 6,296,371      | 7,093,425       | 26,590,391       | 29,176,324       |
| 7 Number reporting                          |                   | 28  | 29         | 104            | 106             | 222              | 228              |
| 8 Average/firm                              | \$                | 51,810  | 54,066     | 60,542         | 66,919          | 119,777          | 127,966          |
| 9 Total purchases of<br>nursery stock       | \$                | 650,801   | 663,195    | 4,560,831      | 5,190,172       | 13,667,067       | 14,114,912       |
| 10 Number reporting                         |                   | 27  | 29         | 98             | 100             | 199              | 207              |
| 11 Average/firm                             | \$                | 24,104  | 22,869     | 46,539         | 51,902          | 68,679           | 68,188           |
| <b>Output:</b>                              |                   |   |            |                |                 |                  |                  |
| 12 Sales of nursery<br>stock                | \$                | 543,916   | 563,872    | 5,433,463      | 5,429,800       | 29,939,659       | 32,669,090       |
| 13 Number reporting                         |                   | 22  | 25         | 91             | 88              | 189              | 195              |
| 14 Average/firm                             | \$                | 24,723  | 22,555     | 59,708         | 61,702          | 158,411          | 167,534          |
| 15 Sales of stock<br>purchased and resold   | \$                | 544,191   | 535,352    | 4,711,960      | 5,405,298       | 15,781,192       | 16,683,804       |
| 16 Number reporting                         |                   | 16  | 16         | 57             | 55              | 92               | 104              |
| 17 Average/firm                             | \$                | 34,012  | 33,460     | 82,666         | 98,278          | 171,535          | 160,421          |
| 18 Contract services<br>revenue             | \$                | 2,468,190                                       | 3,164,009  | 6,873,230      | 6,051,229       | 26,079,440       | 26,547,428       |
| 19 Number reporting                         |                   | 14  | 15         | 63             | 61              | 126              | 120              |
| 20 Average/firm                             | \$                | 176,299   | 210,934    | 109,099        | 99,200          | 206,980          | 221,229          |
| 21 Sales of related ma-<br>terials          | \$                | 188,544   | 206,134    | 8,033,569      | 9,623,141       | 4,076,734        | 5,220,522        |
| 22 Number reporting                         |                   | 14  | 16         | 74             | 74              | 108              | 108              |
| 23 Average/firm                             | \$                | 13,467  | 12,883     | 108,562        | 130,042         | 37,748           | 48,338           |
| 24 Value of other sales                     | \$                | x   | x          | x              | x               | x                | x                |
| 25 Number reporting                         |                   | x   | x          | x              | x               | x                | x                |
| 26 Average/firm                             | \$                | x   | x          | x              | x               | x                | x                |

TABLEAU 1. Tableau récapitulatif de gestion, 1979 et 1980

| Prairie provinces      |                       | British Columbia      |                       | Canada                |                       | Facteurs d'apport: | N°   |
|------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------------|--|
| Provinces des Prairies |                       | Colombie-Britannique  |                       |                       |                       |                    |  |
| 1979                   | 1980                  | 1979                  | 1980                  | 1979                  | 1980                  |                    |  |
| 11,535<br>4 668        | 13,785<br>5 579       | 3,138<br>1 270        | 3,651<br>1 477        | 58,167<br>23 539      | 62,337<br>25 226      | acres<br>hectares  | Superficie totale du terrain utilisé comme terre de culture de pépinière             |
| 55<br>210<br>85        | 64<br>215<br>87       | 109<br>29<br>12       | 118<br>31<br>13       | 545<br>107<br>43      | 564<br>111<br>45      | acres<br>hectares  | Nombre déclarant<br>Moyenne/entreprise   |
| 7,205,379<br>128,667   | 8,134,848<br>131,207  | 7,725,082<br>86,799   | 8,530,541<br>89,795   | 49,267,915<br>98,733  | 54,503,045<br>104,814 | \$                 | Rémunération annuelle brute<br>Nombre déclarant<br>Moyenne/entreprise                |
| 2,717,365<br>37,816    | 3,167,129<br>64,635   | 5,625,827<br>73,063   | 6,927,225<br>83,461   | 27,221,891<br>60,763  | 30,062,633<br>64,236  | \$                 | Achats totaux de plants de pépinières<br>Nombre déclarant<br>Moyenne/entreprise      |
| 4,277,947<br>106,949   | 4,512,641<br>98,101   | 17,138,383<br>163,223 | 18,205,686<br>170,147 | 57,333,368<br>128,263 | 61,381,089<br>133,148 | \$                 | Production:  |
| 40<br>87,680           | 46<br>84,746          | 105<br>120,121        | 107<br>166,484        | 447<br>122,592        | 461<br>130,760        | \$                 | Ventes de plants de pépinières<br>Nombre déclarant<br>Moyenne/entreprise             |
| 1,841,287<br>21        | 1,694,913<br>84,746   | 3,723,741<br>31       | 5,493,984<br>33       | 26,602,371<br>217     | 29,813,351<br>228     | \$                 | Ventes de stock acheté et revendu<br>Nombre déclarant<br>Moyenne/entreprise          |
| 15,276,029<br>565,779  | 14,878,712<br>551,063 | 3,355,420<br>145,888  | 3,831,703<br>174,168  | 54,052,309<br>213,645 | 54,473,081<br>222,339 | \$                 | Recettes au titre de services contractuels<br>Nombre déclarant<br>Moyenne/entreprise |
| 1,308,173<br>81,761    | 1,014,882<br>92,262   | 1,086,285<br>37,458   | 1,034,951<br>36,963   | 14,693,305<br>60,968  | 17,099,630<br>72,150  | \$                 | Ventes de produits connexes<br>Nombre déclarant<br>Moyenne/entreprise                |
| x<br>x                 | x<br>x                | x<br>x                | x<br>x                | 23,947,301<br>98      | 27,530,676<br>100     | \$                 | Valeur des autres ventes<br>Nombre déclarant<br>Moyenne/entreprise                   |
| x<br>x                 | x<br>x                | x<br>x                | x<br>x                | 244,360               | 275,307               | \$                 |  |

TABLE 2. Type of Business Structure, 1979 and 1980

| No.               | Atlantic provinces<br>Provinces de l'Atlantique |      | Québec |      | Ontario |      |
|-------------------|---|------|--------|------|---------|------|
|                   | 1979<br>number reporting                        | 1980 | 1979   | 1980 | 1979    | 1980 |
| 1 Corporation     | 17  | 18   | 45     | 49   | 118     | 115  |
|                   |   | 3    | 9      | 6    | 33      | 32   |
| 2 Partnership     | 1   |      |        |      |         |      |
| 3 Sole proprietor | 14  | 14   | 63     | 60   | 113     | 119  |
| 4 Other           | 1   | -    | 5      | 4    | 2       | 2    |

TABLE 3. Advertising Expenditures, 1979 and 1980

| No.                                   | Atlantic provinces<br>Provinces de l'Atlantique |        | Québec |         | Ontario |         |
|---------------------------------------|---|--------|--------|---------|---------|---------|
|                                       | 1979  | 1980   | 1979   | 1980    | 1979    | 1980    |
| <b>Total advertising expenditure:</b> |   |        |        |         |         |         |
| 1 Number reporting                    |   | 23     | 27     | 77      | 76      | 178     |
| 2 Total expenditure                   | \$  | 53,046 | 74,819 | 766,287 | 899,163 | 878,096 |
| 3 Average/firm                        | \$  | 2,306  | 2,771  | 9,952   | 11,831  | 4,933   |
|                                       |   |        |        |         |         | 8,344   |

TABLE 4. Input Factor: Land, 1979 and 1980

| No.  | Atlantic provinces<br>Provinces de l'Atlantique |      | Québec |       | Ontario |        |
|--|---|------|--------|-------|---------|--------|
|  | 1979  | 1980 | 1979   | 1980  | 1979    | 1980   |
| <b>Land:</b>                               |   |      |        |       |         |        |
| Land owned and used for nursery purposes:  |   |      |        |       |         |        |
| 1 Number reporting                         |   | 28   | 28     | 108   | 103     | 206    |
| 2 Total area                               | acres   | 542  | 749    | 5,703 | 6,203   | 19,742 |
| 3  | hectares  | 219  | 303    | 2,308 | 2,510   | 7,989  |
| 4 Average/firm                             | acres   | 19   | 27     | 53    | 60      | 96     |
| 5  | hectares  | 8    | 11     | 21    | 24      | 39     |
| Land rented and used for nursery purposes: |   |      |        |       |         |        |
| 6 Number reporting                         |   | 6    | 8      | 33    | 34      | 81     |
| 7 Total area                               | acres   | 72   | 117    | 4,292 | 3,801   | 13,143 |
| 8  | hectares  | 29   | 47     | 1,737 | 1,538   | 5,319  |
| 9 Average/firm                             | acres   | 12   | 15     | 130   | 112     | 162    |
| 10   | hectares  | 5    | 6      | 53    | 45      | 66     |
| Total land in use for nursery purposes:    |   |      |        |       |         |        |
| 11 Number reporting                        |   | 30   | 31     | 113   | 112     | 238    |
| 12 Total area                              | acres   | 614  | 866    | 9,995 | 10,004  | 32,885 |
| 13   | hectares  | 248  | 350    | 4,945 | 4,048   | 13,308 |
| 14 Average/firm                            | acres   | 20   | 28     | 88    | 89      | 138    |
| 15   | hectares  | 8    | 11     | 36    | 36      | 57     |

TABLEAU 2. Forme juridique de l'entreprise, 1979 et 1980

| Prairie provinces      | British Columbia     |      | Canada |      |        |
|------------------------|----------------------|------|--------|------|--------|
| Provinces des Prairies | Colombie-Britannique |      |        |      |        |
| 1979                   | 1980                 | 1979 | 1980   | 1979 | 1980   |
| Nombre déclarant       |                      |      |        |      | No     |
| 36                     | 42                   | 46   | 49     | 262  | 273    |
| 7                      | 6                    | 21   | 19     | 71   | 66     |
| 20                     | 21                   | 47   | 56     | 257  | 270    |
| -                      | 1                    | 1    | -      | 9    | 7      |
|                        |                      |      |        |      | Autres |
|                        |                      |      |        |      | 4      |

TABLEAU 3. Dépenses de publicité, 1979 et 1980

| Prairie provinces      | British Columbia     |         | Canada  |                                |           |
|------------------------|----------------------|---------|---------|--------------------------------|-----------|
| Provinces des Prairies | Colombie-Britannique |         |         |                                |           |
| 1979                   | 1980                 | 1979    | 1980    | 1979                           | 1980      |
|                        |                      |         |         | Dépenses totales du publicité: |           |
| 42                     | 51                   | 61      | 65      | 381                            | 390       |
| 411,075                | 573,161              | 194,338 | 291,337 | 2,322,842                      | 3,265,322 |
| 18,264                 | 11,238               | 3,186   | 4,482   | 6,097                          | 8,373     |
|                        |                      |         |         | Nombre déclarant               | 1         |
|                        |                      |         |         | Dépenses totales               | 2         |
|                        |                      |         |         | Moyenne/entreprise             | 3         |

TABLEAU 4. Facteur d'apport: Terrain, 1979 et 1980

| Prairie provinces      | British Columbia     |       | Canada |   |        |
|------------------------|----------------------|-------|--------|---|--------|
| Provinces des Prairies | Colombie-Britannique |       |        |   |        |
| 1979                   | 1980                 | 1979  | 1980   | 1979  | 1980   |
|                        |                      |       |        | Terrain:  |        |
|                        |                      |       |        | Terrain possédé et utilisé comme terre de culture de pépinière:           |        |
| 50                     | 56                   | 99    | 108    | 491   | 502    |
| 7,431                  | 9,810                | 1,685 | 2,093  | 35,103  | 39,013 |
| 3 007                  | 3 970                | 682   | 847    | 14 205  | 15 788 |
| 149                    | 175                  | 17    | 19     | 71  | 78     |
| 60                     | 71                   | 7     | 8      | 29  | 32     |
|                        |                      |       |        | Nombre déclarant  | 1      |
|                        |                      |       |        | Superficie totale   | 2      |
|                        |                      |       |        | hectares  | 3      |
|                        |                      |       |        | Moyenne/entreprise  | 4      |
|                        |                      |       |        | hectares  | 5      |
|                        |                      |       |        |   |        |
|                        |                      |       |        | Terrain loué et utilisé comme terre de culture de pépinière:              |        |
| 17                     | 19                   | 28    | 33     | 165   | 174    |
| 4,104                  | 3,975                | 1,453 | 1,558  | 23,064  | 23,324 |
| 1 661                  | 1 609                | 588   | 630    | 9 334   | 9 438  |
| 241                    | 209                  | 52    | 47     | 140   | 134    |
| 98                     | 85                   | 21    | 19     | 57  | 54     |
|                        |                      |       |        | Nombre déclarant  | 6      |
|                        |                      |       |        | Superficie totale   | 7      |
|                        |                      |       |        | hectares  | 8      |
|                        |                      |       |        | Moyenne/entreprise  | 9      |
|                        |                      |       |        | hectares  | 10     |
|                        |                      |       |        |   |        |
|                        |                      |       |        | Superficie totale du terrain utilisé comme terre de culture de pépinière: |        |
| 53                     | 54                   | 100   | 118    | 145   | 154    |
| 11,302                 | 13,783               | 3,138 | 3,651  | 58,167  | 62,337 |
| 4 668                  | 5 579                | 1 270 | 1 477  | 23 539  | 25 226 |
| 210                    | 215                  | 29    | 31     | 107   | 111    |
| 85                     | 87                   | 12    | 13     | 43  | 45     |
|                        |                      |       |        | Nombre déclarant  | 11     |
|                        |                      |       |        | Superficie totale   | 12     |
|                        |                      |       |        | hectares  | 13     |
|                        |                      |       |        | Moyenne/entreprise  | 14     |
|                        |                      |       |        | hectares  | 15     |

TABLE 3. Input Factors: Labour, 1979 and 1980

| No.                                   | Atlantic provinces |           | Québec    |           | Ontario   |            |
|---------------------------------------|--------------------|-----------|-----------|-----------|-----------|------------|
|                                       | 1979               | 1980      | 1979      | 1980      | 1979      | 1980       |
| <b>Number of full-time employees:</b> |                    |           |           |           |           |            |
| <b>For growing:</b>                   |                    |           |           |           |           |            |
| 1 Number reporting                    | 19                 | 23        | 82        | 71        | 174       | 174        |
| 2 Total                               | 29                 | 56        | 215       | 228       | 907       | 977        |
| 3 Average/firm                        | 2                  | 2         | 3         | 3         | 5         | 6          |
| <b>For retailing:</b>                 |                    |           |           |           |           |            |
| 4 Number reporting                    | 10                 | 7         | 41        | 45        | 72        | 76         |
| 5 Total                               | 17                 | 21        | 118       | 135       | 284       | 301        |
| 6 Average/firm                        | 2                  | 3         | 3         | 3         | 4         | 4          |
| <b>For contract work:</b>             |                    |           |           |           |           |            |
| 7 Number reporting                    | 8                  | 8         | 36        | 27        | 87        | 91         |
| 8 Total                               | 82                 | 77        | 141       | 153       | 622       | 644        |
| 9 Average/firm                        | 10                 | 10        | 4         | 6         | 7         | 7          |
| <b>Total:</b>                         |                    |           |           |           |           |            |
| 10 Number reporting                   | 27                 | 29        | 99        | 94        | 221       | 224        |
| 11 Total                              | 128                | 154       | 474       | 516       | 1,813     | 1,922      |
| 12 Average/firm                       | 5                  | 5         | 5         | 5         | 8         | 9          |
| <b>Number of part-time employees:</b> |                    |           |           |           |           |            |
| <b>For growing:</b>                   |                    |           |           |           |           |            |
| 13 Number reporting                   | 14                 | 19        | 63        | 56        | 120       | 123        |
| 14 Total                              | 50                 | 59        | 393       | 384       | 1,362     | 1,371      |
| 15 Average/firm                       | 3                  | 3         | 6         | 6         | 9         | 8          |
| <b>For retailing:</b>                 |                    |           |           |           |           |            |
| 16 Number reporting                   | 12                 | 12        | 36        | 49        | 82        | 82         |
| 17 Total                              | 37                 | 37        | 131       | 154       | 424       | 445        |
| 18 Average/firm                       | 3                  | 3         | 4         | 3         | 5         | 5          |
| <b>For contract work:</b>             |                    |           |           |           |           |            |
| 19 Number reporting                   | 8                  | 9         | 35        | 30        | 70        | 64         |
| 20 Total                              | 101                | 65        | 274       | 211       | 529       | 505        |
| 21 Average/firm                       | 13                 | 7         | 8         | 7         | 8         | 8          |
| <b>Total:</b>                         |                    |           |           |           |           |            |
| 22 Number reporting                   | 27                 | 25        | 90        | 92        | 217       | 203        |
| 23 Total                              | 188                | 154       | 798       | 759       | 2,315     | 2,221      |
| 24 Average/firm                       | 7                  | 6         | 9         | 8         | 11        | 11         |
| <b>Gross yearly payroll:</b>          |                    |           |           |           |           |            |
| <b>For growing:</b>                   |                    |           |           |           |           |            |
| 25 Number reporting                   |                    | 21        | 26        | 88        | 88        | 172        |
| 26 Total                              | \$                 | 202,549   | 395,325   | 2,937,596 | 3,184,895 | 14,250,516 |
| 27 Average/firm                       | \$                 | 9,645     | 16,472    | 33,382    | 36,192    | 82,852     |
| <b>For retailing:</b>                 |                    |           |           |           |           |            |
| 28 Number reporting                   |                    | 14        | 13        | 48        | 59        | 88         |
| 29 Total                              | \$                 | 162,803   | 234,575   | 1,544,751 | 1,915,628 | 4,573,713  |
| 30 Average/firm                       | \$                 | 11,629    | 18,044    | 32,182    | 32,468    | 51,974     |
| <b>For contract work:</b>             |                    |           |           |           |           |            |
| 31 Number reporting                   |                    | 11        | 12        | 50        | 40        | 105        |
| 32 Total                              | \$                 | 1,085,340 | 958,007   | 1,814,024 | 1,992,902 | 7,766,162  |
| 33 Average/firm                       | \$                 | 98,667    | 78,167    | 36,280    | 49,823    | 73,963     |
| <b>Total:</b>                         |                    |           |           |           |           |            |
| 34 Number reporting                   |                    | 28        | 29        | 104       | 106       | 222        |
| 35 Total                              | \$                 | 1,450,692 | 1,567,907 | 6,296,371 | 7,093,425 | 26,590,391 |
| 36 Average/firm                       | \$                 | 51,810    | 54,066    | 60,542    | 66,919    | 119,777    |

TABLEAU 5. Facteur d'apport: Main-d'œuvre, 1979 et 1980

| Province<br>provinces     |           | British Columbia     |           |            | Canada     |  |  |
|---------------------------|-----------|----------------------|-----------|------------|------------|--|--|
| Provinces<br>des Prairies |           | Colombie-Britannique |           |            |            |  |  |
| 1979                      | 1980      | 1979                 | 1980      | 1979       | 1980       |  |  |
| 45                        | 53        | 82                   | 90        | 402        | 411        |  |  |
| 164                       | 174       | 416                  | 444       | 1,731      | 1,879      |  |  |
| 4                         | 3         | 5                    | 5         | 4          | 5          |  |  |
| 17                        | 22        | 22                   | 22        | 162        | 172        |  |  |
| 59                        | 68        | 62                   | 67        | 540        | 592        |  |  |
| 3                         | 3         | 3                    | 3         | 3          | 3          |  |  |
| 19                        | 16        | 16                   | 15        | 166        | 157        |  |  |
| 136                       | 185       | 75                   | 68        | 1,056      | 1,127      |  |  |
| 7                         | 12        | 5                    | 5         | 6          | 7          |  |  |
| 55                        | 60        | 91                   | 99        | 493        | 506        |  |  |
| 359                       | 427       | 553                  | 579       | 3,327      | 3,598      |  |  |
| 7                         | 7         | 6                    | 6         | 7          | 7          |  |  |
| 85                        | 44        | 84                   | 85        | 370        | 361        |  |  |
| 347                       | 350       | 604                  | 551       | 2,756      | 2,618      |  |  |
| 8                         | 8         | 7                    | 6         | 7          | 7          |  |  |
| 20                        | 19        | 20                   | 19        | 170        | 181        |  |  |
| 160                       | 117       | 109                  | 84        | 861        | 837        |  |  |
| 8                         | 6         | 5                    | 4         | 5          | 5          |  |  |
| 24                        | 17        | 12                   | 15        | 149        | 135        |  |  |
| 334                       | 216       | 46                   | 55        | 1,282      | 1,052      |  |  |
| 14                        | 13        | 4                    | 4         | 9          | 8          |  |  |
| 58                        | 54        | 93                   | 96        | 485        | 470        |  |  |
| 841                       | 683       | 757                  | 690       | 4,899      | 4,507      |  |  |
| 14                        | 13        | 8                    | 7         | 10         | 10         |  |  |
| 45                        | 52        | 81                   | 85        | 407        | 430        |  |  |
| 2,768,166                 | 3,233,896 | 5,729,005            | 6,496,441 | 25,887,832 | 28,377,974 |  |  |
| 61,315                    | 62,190    | 70,728               | 76,429    | 63,606     | 65,995     |  |  |
| 25                        | 28        | 27                   | 25        | 202        | 222        |  |  |
| 1,149,886                 | 1,250,318 | 912,977              | 1,035,071 | 8,344,130  | 10,261,002 |  |  |
| 45,995                    | 44,654    | 33,814               | 41,403    | 41,308     | 46,221     |  |  |
| 74                        | 21        | 19                   | 19        | 209        | 196        |  |  |
| 3,387,327                 | 3,650,634 | 1,083,100            | 999,029   | 15,035,953 | 15,864,069 |  |  |
| 136,973                   | 173,839   | 57,005               | 52,580    | 71,942     | 80,939     |  |  |
| 58                        | 62        | 89                   | 95        | 499        | 520        |  |  |
| 7,305,379                 | 8,134,848 | 7,725,082            | 8,530,541 | 49,267,915 | 54,503,045 |  |  |
| 138,667                   | 131,207   | 86,799               | 89,795    | 98,733     | 104,814    |  |  |

TABLE 6. Input Factors: Purchases of Ornamental and Fruit Nursery Stock, 1979 and 1980

| No.  | Atlantic provinces |         | Québec    |           | Ontario    |            |
|--|--------------------|---------|-----------|-----------|------------|------------|
|  | 1979               | 1980    | 1979      | 1980      | 1979       | 1980       |
| <b>For growing on:</b>   |                    |         |           |           |            |            |
| <b>Value of stock purchased from sources outside Canada:</b>   |                    |         |           |           |            |            |
| 1 Number reporting   | 6                  | 8       | 39        | 38        | 64         | 71         |
| 2 Total value  | \$ 17,436          | 17,510  | 464,605   | 312,767   | 958,990    | 1,192,586  |
| 3 Average/firm   | \$ 2,906           | 2,189   | 11,913    | 8,231     | 14,984     | 16,797     |
| <b>Value of stock purchased from other Canadian nurseries:</b> |                    |         |           |           |            |            |
| 4 Number reporting   | 13                 | 13      | 68        | 70        | 121        | 128        |
| 5 Total value  | \$ 78,565          | 88,246  | 1,126,872 | 1,409,025 | 1,914,649  | 1,555,455  |
| 6 Average/firm   | \$ 6,043           | 6,788   | 16,572    | 20,129    | 15,824     | 12,152     |
| <b>Total:</b>  |                    |         |           |           |            |            |
| 7 Number reporting   | 15                 | 17      | 76        | 81        | 139        | 149        |
| 8 Total value  | \$ 96,001          | 105,756 | 1,591,477 | 1,721,792 | 2,873,639  | 2,748,041  |
| 9 Average/firm   | \$ 6,400           | 6,221   | 20,940    | 21,257    | 20,674     | 18,443     |
| <b>For sale during current season:</b>                         |                    |         |           |           |            |            |
| <b>Value of stock purchased from sources outside Canada:</b>   |                    |         |           |           |            |            |
| 10 Number reporting  | 5                  | 6       | 29        | 26        | 48         | 48         |
| 11 Total value   | \$ 79,263          | 47,064  | 617,942   | 815,996   | 3,411,133  | 4,281,999  |
| 12 Average/firm  | \$ 15,853          | 7,844   | 21,308    | 31,384    | 71,065     | 89,208     |
| <b>Value of stock purchased from other Canadian nurseries:</b> |                    |         |           |           |            |            |
| 13 Number reporting  | 19                 | 19      | 64        | 61        | 123        | 134        |
| 14 Total value   | \$ 475,537         | 510,375 | 2,351,412 | 2,652,384 | 7,382,295  | 7,084,872  |
| 15 Average/firm  | \$ 25,028          | 26,862  | 36,741    | 43,482    | 60,019     | 52,872     |
| <b>Total:</b>  |                    |         |           |           |            |            |
| 16 Number reporting  | 19                 | 21      | 68        | 65        | 134        | 144        |
| 17 Total value   | \$ 554,800         | 557,439 | 2,969,354 | 3,468,380 | 10,793,428 | 11,366,871 |
| 18 Average/firm  | \$ 29,200          | 26,545  | 43,667    | 53,360    | 80,548     | 78,937     |

TABLEAU 6. Facteurs d'apport: Achats de plants d'ornement et de plants fruitiers de pépinières, 1979 et 1980

| Prairie provinces  |           | British Columbia     |           | Canada     |            |                       |    |  |
|--|-----------|----------------------|-----------|------------|------------|-----------------------|----|--|
| Provinces des Prairies                                     |           | Colombie-Britannique |           | Canada     |            |                       |    |  |
| 1979   | 1980      | 1979                 | 1980      | 1979       | 1980       |                       |    |  |
| N°   |           |                      |           |            |            |                       |    |  |
| Pour la culture:   |           |                      |           |            |            |                       |    |  |
| Valeur des plants achetés à l'étranger:                    |           |                      |           |            |            |                       |    |  |
| 18   | 19        | 38                   | 41        | 165        | 177        | Nombre déclarant      |    |  |
| 157,306  | 350,767   | 1,482,755            | 1,653,359 | 3,081,092  | 3,526,989  | \$ Valeur totale      | 2  |  |
| 8,739  | 18,461    | 39,020               | 40,326    | 18,673     | 19,926     | \$ Moyenne/entreprise | 3  |  |
| Valeur des plants achetés d'autres pépinières canadiennes: |           |                      |           |            |            |                       |    |  |
| 28   | 37        | 59                   | 56        | 289        | 304        | Nombre déclarant      |    |  |
| 427,871  | 708,432   | 1,445,297            | 1,729,636 | 4,993,254  | 5,490,794  | \$ Valeur totale      | 5  |  |
| 15,281   | 19,147    | 24,497               | 30,886    | 17,278     | 18,062     | \$ Moyenne/entreprise | 5  |  |
| Total:   |           |                      |           |            |            |                       |    |  |
| 31   | 39        | 69                   | 69        | 330        | 355        | Nombre déclarant      |    |  |
| 585,177  | 1,059,199 | 2,928,052            | 3,382,995 | 8,074,346  | 9,017,783  | \$ Valeur totale      | 8  |  |
| 18,877   | 27,159    | 42,436               | 49,029    | 24,468     | 25,402     | \$ Moyenne/entreprise | 9  |  |
| Pour la vente pendant la saison:                           |           |                      |           |            |            |                       |    |  |
| Valeur des plants achetés à l'étranger:                    |           |                      |           |            |            |                       |    |  |
| 14   | 13        | 20                   | 20        | 116        | 113        | Nombre déclarant      |    |  |
| 393,426  | 488,907   | 1,164,202            | 1,903,827 | 5,665,966  | 7,537,793  | \$ Valeur totale      | 11 |  |
| 28,102   | 37,608    | 58,210               | 95,191    | 48,845     | 66,706     | \$ Moyenne/entreprise | 12 |  |
| Valeur des plants achetés d'autres pépinières canadiennes: |           |                      |           |            |            |                       |    |  |
| 34   | 32        | 42                   | 40        | 282        | 286        | Nombre déclarant      |    |  |
| 1,738,762  | 2,019,023 | 1,533,573            | 1,640,403 | 13,481,579 | 13,907,057 | \$ Valeur totale      | 14 |  |
| 51,140   | 63,094    | 36,514               | 41,010    | 47,807     | 48,626     | \$ Moyenne/entreprise | 15 |  |
| Total:   |           |                      |           |            |            |                       |    |  |
| 36   | 33        | 42                   | 41        | 299        | 304        | Nombre déclarant      |    |  |
| 1,132,188  | 2,507,930 | 2,697,775            | 3,544,230 | 19,147,545 | 21,444,850 | \$ Valeur totale      | 17 |  |
| 59,227   | 75,998    | 64,233               | 86,445    | 64,039     | 70,542     | \$ Moyenne/entreprise | 18 |  |

TABLE 7. Sales of Ornamental and Fruit Nursery Stock, 1979 and 1980

| No.   | Atlantic provinces        |         | Québec  |           | Ontario   |            |
|---|---------------------------|---------|---------|-----------|-----------|------------|
|   | Provinces de l'Atlantique |         | 1979    | 1980      | 1979      | 1980       |
| <b>Value of stock sold retail:</b>                            |                           |         |         |           |           |            |
| 1 Number reporting  |                           | 21      | 22      | 73        | 64        | 141        |
| 2 Total value   | \$                        | 493,786 | 466,157 | 3,323,141 | 2,754,946 | 11,169,088 |
| 3 Average/firm  | \$                        | 23,514  | 21,189  | 45,522    | 43,046    | 79,213     |
| <b>Value of stock sold to fruit growers:</b>                  |                           |         |         |           |           |            |
| 4 Number reporting  |                           | x       | x       | 16        | 17        | 24         |
| 5 Total value   | \$                        | x       | x       | 178,127   | 224,294   | 2,094,534  |
| 6 Average/firm  | \$                        | x       | x       | 11,133    | 13,194    | 87,272     |
| <b>Value of stock sold to landscape contractors:</b>          |                           |         |         |           |           |            |
| 7 Number reporting  |                           | 8       | 9       | 48        | 48        | 94         |
| 8 Total value   | \$                        | 23,211  | 53,115  | 641,714   | 950,430   | 4,229,644  |
| 9 Average/firm  | \$                        | 2,901   | 5,902   | 13,369    | 19,801    | 44,996     |
| <b>Value of stock sold to garden centres:</b>                 |                           |         |         |           |           |            |
| 10 Number reporting   |                           | 6       | 6       | 24        | 27        | 68         |
| 11 Total value  | \$                        | 9,869   | 26,100  | 356,225   | 643,432   | 7,269,882  |
| 12 Average/firm   | \$                        | 1,645   | 4,350   | 14,843    | 23,831    | 106,910    |
| <b>Value of stock sold to mass merchandisers:</b>             |                           |         |         |           |           |            |
| 13 Number reporting   |                           | x       | x       | 7         | 7         | 11         |
| 14 Total value  | \$                        | x       | x       | 239,498   | 194,200   | 1,860,228  |
| 15 Average/firm   | \$                        | x       | x       | 34,214    | 27,743    | 169,112    |
| <b>Value of stock sold to other growers of nursery stock:</b> |                           |         |         |           |           |            |
| 16 Number reporting   |                           | x       | x       | 29        | 24        | 57         |
| 17 Total value  | \$                        | x       | x       | 694,758   | 662,498   | 3,316,283  |
| 18 Average/firm   | \$                        | x       | x       | 23,957    | 27,604    | 58,180     |
| <b>Total sales:</b>   |                           |         |         |           |           |            |
| 19 Number reporting   |                           | 22      | 25      | 91        | 88        | 189        |
| 20 Total value  | \$                        | 543,916 | 563,872 | 5,433,463 | 5,429,800 | 29,939,659 |
| 21 Average/firm   | \$                        | 24,723  | 22,555  | 59,708    | 61,702    | 158,411    |

TABLEAU 7. Ventes de plants d'ornement et de plants fruitiers de pépinières, 1979 et 1980

| Prairie provinces   |                           | British Columbia             |                              | Canada                       |                              | No  |
|---|---------------------------|------------------------------|------------------------------|------------------------------|------------------------------|---|
| Provinces des Prairies  |                           | Colombie-Britannique         |                              |                              |                              |   |
| 1979  | 1980                      | 1979                         | 1980                         | 1979                         | 1980                         |   |
| Valeur des plants vendus au détail:                           |                           |                              |                              |                              |                              |   |
| 33<br>1,704,332<br>51,646                                     | 38<br>1,807,921<br>47,577 | 59<br>4,542,406<br>76,990    | 60<br>2,553,102<br>42,552    | 327<br>21,232,751<br>64,932  | 325<br>17,868,103<br>54,979  | Nombre déclarant \$ Valeur totale \$ Moyenne/entreprise |
| Valeur des plants fruitiers vendus aux producteurs de fruits: |                           |                              |                              |                              |                              |   |
| x<br>x<br>x   | x<br>x<br>x               | 11<br>636,942<br>57,904      | 13<br>859,135<br>66,087      | 53<br>2,916,003<br>55,019    | 56<br>3,564,445<br>63,651    | Nombre déclarant \$ Valeur totale \$ Moyenne/entreprise |
| Valeur des plants vendus aux entrepreneurs paysagistes:       |                           |                              |                              |                              |                              |   |
| 29<br>922,703<br>31,817                                       | 29<br>1,324,412<br>45,669 | 54<br>3,181,541<br>58,917    | 47<br>3,846,108<br>81,832    | 233<br>8,998,813<br>38,622   | 227<br>10,674,655<br>47,025  | Nombre déclarant \$ Valeur totale \$ Moyenne/entreprise |
| Valeur des plants vendus aux centres jardiniers:              |                           |                              |                              |                              |                              |   |
| 17<br>751,780<br>44,222                                       | 19<br>644,090<br>33,899   | 50<br>4,362,692<br>87,254    | 47<br>4,348,559<br>92,523    | 165<br>12,750,448<br>77,275  | 174<br>16,384,453<br>94,164  | Nombre déclarant \$ Valeur totale \$ Moyenne/entreprise |
| Valeur des plants vendus aux gros détaillants:                |                           |                              |                              |                              |                              |   |
| x<br>x<br>x   | x<br>x<br>x               | 20<br>1,412,158<br>70,608    | 21<br>2,947,822<br>140,372   | 46<br>3,931,508<br>85,468    | 49<br>4,984,954<br>101,734   | Nombre déclarant \$ Valeur totale \$ Moyenne/entreprise |
| Valeur des plants vendus à d'autres pépiniéristes:            |                           |                              |                              |                              |                              |   |
| x<br>x<br>x   | x<br>x<br>x               | 42<br>3,002,646<br>71,492    | 42<br>3,650,960<br>86,928    | 146<br>7,503,845<br>51,396   | 143<br>7,904,479<br>55,276   | Nombre déclarant \$ Valeur totale \$ Moyenne/entreprise |
| Sous-totales:   |                           |                              |                              |                              |                              |   |
| 40<br>4,377,947<br>106,949                                    | 45<br>4,512,641<br>98,101 | 105<br>17,138,383<br>163,223 | 107<br>18,205,686<br>170,147 | 147<br>57,333,368<br>128,263 | 141<br>61,381,089<br>133,148 | Nombre déclarant \$ Valeur totale \$ Moyenne/entreprise |
|   |                           |                              |                              |                              |                              |   |

TABLE 8. Sales by Types of Ornamental Nursery Stock, for Growing On, 1979 and 1980

| No.                                | Atlantic provinces<br>Provinces de l'Atlantique |            | Québec     |            | Ontario    |              |
|------------------------------------|---|------------|------------|------------|------------|--------------|
|                                    | 1979  | 1980       | 1979       | 1980       | 1979       | 1980         |
| <b>Number of plants and value:</b> |   |            |            |            |            |              |
| <b>Evergreens:</b>                 |   |            |            |            |            |              |
| 1 Number reporting                 | 11  | 12         | 63         | 62         | 118        | 120          |
| 2 Total quantity                   | 6,798   | 8,564      | 241,565    | 255,055    | 1,511,280  | 2,122,199    |
| 3 Total value                      | \$ 37,982                                       | \$ 58,031  | 1,542,994  | 1,488,738  | 9,561,092  | 10,487,904   |
| <b>Deciduous trees:</b>            |   |            |            |            |            |              |
| 4 Number reporting                 | 7   | 6          | 57         | 52         | 102        | 103          |
| 5 Total quantity                   | 1,345   | 987        | 109,570    | 132,587    | 708,689    | 767,011      |
| 6 Total value                      | \$ 20,562                                       | \$ 12,384  | 771,603    | 859,042    | 6,356,449  | 7,269,046    |
| <b>Deciduous shrubs:</b>           |   |            |            |            |            |              |
| 7 Number reporting                 | 9   | 9          | 51         | 49         | 92         | 90           |
| 8 Total quantity                   | 2,970   | 5,270      | 384,709    | 340,297    | 1,603,281  | 1,481,572    |
| 9 Total value                      | \$ 12,580                                       | \$ 23,297  | 737,925    | 816,977    | 3,515,099  | 3,554,755    |
| <b>Roses:</b>                      |   |            |            |            |            |              |
| 10 Number reporting                | x   | -          | 34         | 35         | 34         | 36           |
| 11 Total quantity                  | x   | -          | 41,356     | 27,814     | 564,722    | 752,597      |
| <b>Hedging:</b>                    |   |            |            |            |            |              |
| 12 Number reporting                | 4   | 6          | 47         | 47         | 71         | 70           |
| 13 Total quantity                  | 2,559   | 3,330      | 404,123    | 390,398    | 1,540,470  | 1,370,466    |
| <b>Perennials:</b>                 |   |            |            |            |            |              |
| 14 Number reporting                | 8   | 6          | 39         | 39         | 47         | 52           |
| 15 Total quantity                  | 12,646  | 12,060     | 177,638    | 313,562    | 1,336,424  | 1,307,516    |
| <b>Vines and creepers:</b>         |   |            |            |            |            |              |
| 16 Number reporting                | x   | x          | 23         | 19         | 36         | 36           |
| 17 Total quantity                  | x   | x          | 16,583     | 10,788     | 152,631    | 212,075      |
| <b>Fruit trees:</b>                |   |            |            |            |            |              |
| 18 Number reporting                | 7   | 6          | 33         | 32         | 50         | 51           |
| 19 Total quantity                  | 1,886   | 4,378      | 95,274     | 141,955    | 622,789    | 734,524      |
| <b>Small fruits:</b>               |   |            |            |            |            |              |
| 20 Number reporting                | x   | x          | 31         | 31         | 37         | 43           |
| 21 Total quantity                  | x   | x          | 2,333,810  | 2,482,538  | 1,578,584  | 1,777,175    |
| <b>Unspecified:</b>                |   |            |            |            |            |              |
| 22 Number reporting                | x   | 4          | 12         | 8          | 19         | 12           |
| 23 Total quantity                  | x   | 94,445     | 84,854     | 61,740     | 310,877    | 221,810      |
| <b>Flats (bedding plants):</b>     |   |            |            |            |            |              |
| 24 Number reporting                | 14  | 15         | 18         | 14         | 35         | 42           |
| 25 Total value                     | \$ 153,268                                      | \$ 189,126 | \$ 122,827 | \$ 110,485 | \$ 977,710 | \$ 1,420,684 |
| <b>Bulbs:</b>                      |   |            |            |            |            |              |
| 26 Number reporting                | x   | x          | 15         | 9          | 22         | 14           |
| 27 Total value                     | \$  | x          | x          | \$ 60,896  | \$ 10,663  | \$ 77,558    |
| <b>Other:</b>                      |   |            |            |            |            |              |
| 28 Number reporting                | 4   | x          | 9          | 7          | x          | x            |
| 29 Total value                     | \$  | 16,700     | x          | 37,080     | \$ 34,480  | x            |

TABLEAU 8. Ventes de plants d'ornement de pépinière selon l'espèce, pour la culture, 1979 et 1980

| Prairie<br>provinces                                |           | British Columbia     |           |            | Canada     |                               |    | No |
|---|-----------|----------------------|-----------|------------|------------|-------------------------------|----|----|
| Provinces<br>des Prairies                           |           | Colombie-Britannique |           |            |            |                               |    |    |
| 1979  | 1980      | 1979                 | 1980      | 1979       | 1980       |                               |    |    |
| Nombre de plants et valeur:                         |           |                      |           |            |            |                               |    |    |
| Arbres et arbustes à feuillage persistant:          |           |                      |           |            |            |                               |    |    |
| 32  | 36        | 72                   | 73        | 296        | 303        | Nombre déclarant              | 1  |    |
| 151,272   | 138,067   | 2,451,652            | 2,830,826 | 4,362,567  | 5,354,711  | Quantité totale               | 2  |    |
| 1,071,699   | 1,161,656 | 7,056,009            | 9,122,434 | 19,269,776 | 22,318,763 | \$ Valeur totale              | 3  |    |
| 28  | 32        | 43                   | 40        | 237        | 233        | Arbres à feuillage caduc:     |    |    |
| 231,735   | 183,854   | 570,842              | 528,591   | 1,622,181  | 1,613,030  | Nombre déclarant              | 4  |    |
| 1,173,182   | 1,005,820 | 2,083,329            | 2,804,888 | 10,405,125 | 11,951,180 | Quantité totale               | 5  |    |
|   |           |                      |           |            |            | \$ Valeur totale              | 6  |    |
| 25  | 26        | 34                   | 36        | 211        | 210        | Arbustes à feuillage caduc:   |    |    |
| 343,418   | 292,291   | 311,668              | 394,913   | 2,646,046  | 2,514,343  | Nombre déclarant              | 7  |    |
| 718,444   | 710,654   | 653,084              | 1,053,108 | 5,639,132  | 6,158,791  | Quantité totale               | 8  |    |
|   |           |                      |           |            |            | \$ Valeur totale              | 9  |    |
| x   | x         | 14                   | 18        | 100        | 102        | Roses:                        |    |    |
| x   | x         | 28,691               | 539,395   | 156,836    | 1,163,511  | Nombre déclarant              | 10 |    |
|   |           |                      |           |            |            | Quantité totale               | 11 |    |
| 21  | 23        | 30                   | 31        | 173        | 177        | Arbustes pour haies:          |    |    |
| 435,633   | 407,744   | 341,875              | 307,685   | 2,724,660  | 2,479,623  | Nombre déclarant              | 12 |    |
|   |           |                      |           |            |            | Quantité totale               | 13 |    |
| 17  | 17        | 17                   | 15        | 128        | 129        | Plantes vivaces:              |    |    |
| 240,088   | 254,834   | 294,629              | 289,226   | 2,061,425  | 2,177,198  | Nombre déclarant              | 14 |    |
|   |           |                      |           |            |            | Quantité totale               | 15 |    |
| x   | x         | 24                   | 25        | 96         | 95         | Vignes et plantes grimpantes: |    |    |
| x   | x         | 597,494              | 595,423   | 783,254    | 844,352    | Nombre déclarant              | 16 |    |
|   |           |                      |           |            |            | Quantité totale               | 17 |    |
| 19  | 20        | 21                   | 21        | 130        | 130        | Arbres fruitiers:             |    |    |
| 42,239  | 44,419    | 216,134              | 197,826   | 978,322    | 1,123,102  | Nombre déclarant              | 18 |    |
|   |           |                      |           |            |            | Quantité totale               | 19 |    |
| x   | x         | 12                   | 13        | 88         | 99         | Plants à petits fruits:       |    |    |
| x   | x         | 1,119,186            | 1,269,117 | 5,132,986  | 5,697,872  | Nombre déclarant              | 20 |    |
|   |           |                      |           |            |            | Quantité totale               | 21 |    |
| x   | 6         | 19                   | 19        | 58         | 49         | Non-spécifié:                 |    |    |
| x   | 22,694    | 476,728              | 493,157   | 985,468    | 893,846    | Nombre déclarant              | 22 |    |
|   |           |                      |           |            |            | Quantité totale               | 23 |    |
| Plants en sac de repiquage (plants de plate-bande): |           |                      |           |            |            |                               |    |    |
| 4   | 7         | 15                   | 18        | 86         | 96         | Nombre déclarant              | 24 |    |
| 13,056  | 106,774   | 443,672              | 500,163   | 1,710,533  | 2,327,232  | \$ Valeur totale              | 25 |    |
| x   | x         | 11                   | 10        | 55         | 33         | Bulbes:                       |    |    |
| x   | x         | 142,053              | 89,732    | 300,707    | 178,022    | Nombre déclarant              | 26 |    |
|   |           |                      |           |            |            | \$ Valeur totale              | 27 |    |
| ..  | ..        | x                    | 4         | 18         | 15         | Autres:                       |    |    |
| ..  | -         | x                    | 317,306   | 325,880    | 370,286    | Nombre déclarant              | 28 |    |
|   |           |                      |           |            |            | \$ Valeur totale              | 29 |    |

TABLE 9. Sales by Types of Ornamental Nursery Stock, for Sale During Current Season, 1979 and 1980

| No.                                | Atlantic provinces        |            | Québec     |            | Ontario      |              |
|------------------------------------|---------------------------|------------|------------|------------|--------------|--------------|
|                                    | Provinces de l'Atlantique |            |            |            |              |              |
|                                    | 1979                      | 1980       | 1979       | 1980       | 1979         | 1980         |
| <b>Number of plants and value:</b> |                           |            |            |            |              |              |
| <b>Evergreens:</b>                 |                           |            |            |            |              |              |
| 1 Number reporting                 | 11                        | 10         | 37         | 39         | 68           | 76           |
| 2 Total quantity                   | 19,048                    | 11,327     | 37,480     | 47,676     | 435,969      | 482,986      |
| 3 Total value                      | \$ 87,483                 | \$ 103,918 | \$ 425,614 | \$ 691,104 | \$ 3,632,783 | \$ 3,964,264 |
| <b>Deciduous trees:</b>            |                           |            |            |            |              |              |
| 4 Number reporting                 | 8                         | 8          | 33         | 41         | 59           | 67           |
| 5 Total quantity                   | 2,475                     | 3,169      | 41,507     | 50,768     | 313,401      | 273,287      |
| 6 Total value                      | \$ 42,076                 | \$ 61,450  | \$ 366,038 | \$ 540,585 | \$ 3,492,328 | \$ 4,253,792 |
| <b>Deciduous shrubs:</b>           |                           |            |            |            |              |              |
| 7 Number reporting                 | 9                         | 7          | 35         | 38         | 61           | 67           |
| 8 Total quantity                   | 9,581                     | 5,766      | 71,785     | 76,310     | 576,481      | 547,373      |
| 9 Total value                      | \$ 42,529                 | \$ 25,700  | \$ 256,619 | \$ 381,067 | \$ 1,814,459 | \$ 1,655,776 |
| <b>Roses:</b>                      |                           |            |            |            |              |              |
| 10 Number reporting                | 7                         | 7          | 34         | 39         | 51           | 61           |
| 11 Total quantity                  | 4,710                     | 4,172      | 27,055     | 38,722     | 539,554      | 516,049      |
| <b>Hedging:</b>                    |                           |            |            |            |              |              |
| 12 Number reporting                | 6                         | 5          | 31         | 36         | 41           | 47           |
| 13 Total quantity                  | 8,356                     | 6,050      | 92,143     | 146,884    | 346,490      | 334,877      |
| <b>Perennials:</b>                 |                           |            |            |            |              |              |
| 14 Number reporting                | 8                         | 7          | 23         | 24         | 40           | 49           |
| 15 Total quantity                  | 6,958                     | 5,938      | 47,757     | 47,921     | 509,795      | 557,022      |
| <b>Vines and creepers:</b>         |                           |            |            |            |              |              |
| 16 Number reporting                | 4                         | x          | 16         | 22         | 35           | 47           |
| 17 Total quantity                  | 811                       | x          | 9,589      | 9,327      | 83,039       | 73,666       |
| <b>Fruit trees:</b>                |                           |            |            |            |              |              |
| 18 Number reporting                | 8                         | 8          | 35         | 39         | 59           | 69           |
| 19 Total quantity                  | 2,135                     | 1,847      | 12,179     | 22,960     | 249,918      | 368,688      |
| <b>Small fruits:</b>               |                           |            |            |            |              |              |
| 20 Number reporting                | 4                         | 5          | 25         | 30         | 39           | 54           |
| 21 Total quantity                  | 10,650                    | 8,326      | 77,687     | 139,946    | 632,935      | 444,983      |
| <b>Unspecified:</b>                |                           |            |            |            |              |              |
| 22 Number reporting                | x                         | x          | 6          | x          | 13           | 13           |
| 23 Total quantity                  | x                         | x          | 32,830     | x          | 258,757      | 347,422      |
| <b>Flats (bedding plants):</b>     |                           |            |            |            |              |              |
| 24 Number reporting                | 6                         | 8          | 18         | 12         | 42           | 50           |
| 25 Total value                     | \$ 135,762                | \$ 154,610 | \$ 339,970 | \$ 268,174 | \$ 1,691,283 | \$ 1,034,144 |
| <b>Bulbs:</b>                      |                           |            |            |            |              |              |
| 26 Number reporting                | 4                         | 9          | 24         | 22         | 36           | 43           |
| 27 Total value                     | \$ 45,618                 | \$ 57,720  | \$ 345,253 | \$ 358,310 | \$ 1,049,296 | \$ 653,391   |
| <b>Other:</b>                      |                           |            |            |            |              |              |
| 28 Number reporting                | -                         | -          | 11         | x          | x            | 10           |
| 29 Total value                     | \$ -                      | \$ -       | \$ 187,974 | \$ x       | \$ x         | \$ 90,604    |

TABLEAU 9. Ventes de plants d'ornement de pépinière selon l'espèce, pour la vente au cours de la saison, 1979 et 1980

TABLE 10. Contract Services Revenue, 1979 and 1980

| No.  | Atlantic provinces |              | Québec       |              | Ontario       |               |
|--|--------------------|--------------|--------------|--------------|---------------|---------------|
|  | 1979               | 1980         | 1979         | 1980         | 1979          | 1980          |
| <b>Value of nursery stock included in contracts:</b> |                    |              |              |              |               |               |
| 1 Number reporting                                   | 6                  | 11           | 30           | 36           | 74            | 86            |
| 2 Total value  | \$ 421,540         | \$ 487,850   | \$ 811,362   | \$ 846,959   | \$ 4,286,649  | \$ 7,994,135  |
| 3 Average/firm                                       | \$ 70,257          | \$ 44,350    | \$ 27,045    | \$ 23,527    | \$ 57,928     | \$ 92,955     |
| <b>Value of landscape construction contracts:</b>    |                    |              |              |              |               |               |
| 4 Number reporting                                   | 13                 | 14           | 47           | 49           | 101           | 96            |
| 5 Total value  | \$ 1,597,259       | \$ 2,073,978 | \$ 4,781,632 | \$ 4,065,856 | \$ 18,577,352 | \$ 15,167,012 |
| 6 Average/firm                                       | \$ 122,866         | \$ 148,141   | \$ 101,737   | \$ 82,977    | \$ 183,934    | \$ 157,990    |
| <b>Value of snow removal contracts:</b>              |                    |              |              |              |               |               |
| 7 Number reporting                                   | x                  | x            | 24           | 22           | 40            | 41            |
| 8 Total value  | \$ x               | \$ x         | \$ 909,003   | \$ 749,147   | \$ 580,021    | \$ 743,242    |
| 9 Average/firm                                       | \$ x               | \$ x         | \$ 37,875    | \$ 34,052    | \$ 14,501     | \$ 18,128     |
| <b>Value of landscape maintenance contracts:</b>     |                    |              |              |              |               |               |
| 10 Number reporting                                  | x                  | x            | 32           | 26           | 71            | 71            |
| 11 Total value                                       | \$ x               | \$ x         | \$ 371,233   | \$ 389,267   | \$ 2,635,418  | \$ 2,643,039  |
| 12 Average/firm                                      | \$ x               | \$ x         | \$ 11,601    | \$ 14,972    | \$ 37,119     | \$ 37,226     |
| <b>Total value of contract services:</b>             |                    |              |              |              |               |               |
| 13 Number reporting                                  | 14                 | 15           | 63           | 61           | 126           | 120           |
| 14 Total value                                       | \$ 2,468,190       | \$ 3,164,009 | \$ 6,873,230 | \$ 6,051,229 | \$ 26,079,440 | \$ 26,547,428 |
| 15 Average/firm                                      | \$ 176,299         | \$ 210,934   | \$ 109,099   | \$ 99,200    | \$ 206,980    | \$ 221,229    |

TABLEAU 10. Recettes au titre de services contractuels, 1979 et 1980

| Prairie provinces   |            | British Columbia     |           | Canada     |            |                       |
|---|------------|----------------------|-----------|------------|------------|-----------------------|
| Provinces des Prairies                                      |            | Colombie-Britannique |           |            |            |                       |
| 1979  | 1980       | 1979                 | 1980      | 1979       | 1980       | No                    |
| Valeur des plants utilisés dans les contrats:               |            |                      |           |            |            |                       |
| 23  | 22         | 16                   | 17        | 149        | 172        | Nombre déclarant      |
| 2,278,681   | 2,634,178  | 880,003              | 1,554,549 | 8,678,235  | 13,517,671 | \$ Valeur totale      |
| 99,073  | 119,735    | 55,000               | 91,444    | 58,243     | 78,591     | \$ Moyenne/entreprise |
| Valeur des contrats de travaux paysagers:                   |            |                      |           |            |            |                       |
| 24  | 25         | 18                   | 15        | 203        | 199        | Nombre déclarant      |
| 12,103,372  | 11,683,596 | 2,142,870            | 1,936,386 | 39,202,485 | 34,926,828 | \$ Valeur totale      |
| 304,307   | 462,554    | 119,048              | 129,092   | 193,116    | 175,512    | \$ Moyenne/entreprise |
| Valeur des contrats d'enlèvement de la neige:               |            |                      |           |            |            |                       |
| 6   | 5          | x                    | x         | 78         | 76         | Nombre déclarant      |
| 182,009   | 53,387     | x                    | x         | 1,792,481  | 1,690,228  | \$ Valeur totale      |
| 30,335  | 10,677     | x                    | x         | 22,981     | 22,240     | \$ Moyenne/entreprise |
| Valeur des contrats d'entretien des aménagements paysagers: |            |                      |           |            |            |                       |
| 10  | 9          | x                    | x         | 136        | 128        | Nombre déclarant      |
| 711,967   | 507,551    | x                    | x         | 4,379,108  | 4,338,354  | \$ Valeur totale      |
| 71,197  | 56,395     | x                    | x         | 32,199     | 33,893     | \$ Moyenne/entreprise |
| Valeur totale des services contractuels:                    |            |                      |           |            |            |                       |
| 27  | 27         | 23                   | 22        | 253        | 245        | Nombre déclarant      |
| 13,276,029  | 14,878,712 | 3,355,420            | 3,831,703 | 54,052,309 | 56,473,081 | \$ Valeur totale      |
| 565,779   | 551,063    | 145,888              | 174,168   | 213,645    | 222,339    | \$ Moyenne/entreprise |

TABLE 11. Sales of Related Materials, 1979 and 1980

| No.                      | Atlantic provinces |         | Québec    |           | Ontario   |           |
|--------------------------|--------------------|---------|-----------|-----------|-----------|-----------|
|                          | 1979               | 1980    | 1979      | 1980      | 1979      | 1980      |
| <b>Chemicals:</b>        |                    |         |           |           |           |           |
|                          |                    |         |           |           |           |           |
| 1 Number reporting       | 11                 | 14      | 56        | 61        | 81        | 83        |
| 2 Total value \$         | 20,939             | 45,179  | 830,945   | 1,028,325 | 613,873   | 608,043   |
| 3 Average/firm \$        | 1,904              | 3,227   | 14,838    | 16,858    | 7,579     | 7,326     |
| <b>Pots:</b>             |                    |         |           |           |           |           |
| 4 Number reporting       | 9                  | 10      | 40        | 43        | 56        | 54        |
| 5 Total value \$         | 5,052              | 12,950  | 940,838   | 1,072,937 | 481,645   | 381,526   |
| 6 Average/firm \$        | 561                | 1,295   | 23,521    | 24,952    | 8,601     | 7,065     |
| <b>Decorative items:</b> |                    |         |           |           |           |           |
| 7 Number reporting       | 3                  | x       | 39        | 26        | 51        | 51        |
| 8 Total value \$         | 3,030              | x       | 159,989   | 280,230   | 324,405   | 356,758   |
| 9 Average/firm \$        | 1,010              | x       | 5,517     | 10,008    | 6,361     | 6,995     |
| <b>Fertilizer:</b>       |                    |         |           |           |           |           |
| 10 Number reporting      | 13                 | 14      | 70        | 70        | 90        | 91        |
| 11 Total value \$        | 58,632             | 80,420  | 1,447,579 | 1,842,288 | 1,321,330 | 1,665,613 |
| 12 Average/firm \$       | 4,510              | 5,744   | 20,680    | 26,318    | 14,681    | 18,303    |
| <b>Garden seed:</b>      |                    |         |           |           |           |           |
| 13 Number reporting      | 12                 | 14      | 55        | 56        | 75        | 74        |
| 14 Total value \$        | 23,996             | 32,278  | 1,639,651 | 1,895,350 | 171,777   | 166,947   |
| 15 Average/firm \$       | 2,000              | 2,306   | 29,812    | 33,846    | 2,290     | 2,256     |
| <b>Other:</b>            |                    |         |           |           |           |           |
| 16 Number reporting      | 7                  | x       | 38        | 42        | 68        | 61        |
| 17 Total value \$        | 76,895             | x       | 3,014,567 | 3,504,011 | 1,163,704 | 2,041,625 |
| 18 Average/firm \$       | 10,985             | x       | 79,331    | 83,429    | 17,113    | 33,469    |
| <b>Total sales:</b>      |                    |         |           |           |           |           |
| 19 Number reporting      | 14                 | 16      | 74        | 74        | 108       | 108       |
| 20 Total value \$        | 188,544            | 206,134 | 8,033,569 | 9,623,141 | 4,076,734 | 5,220,513 |
| 21 Average/firm \$       | 13,467             | 12,883  | 108,562   | 130,042   | 37,748    | 48,338    |

TABLEAU II. Ventes de produits connexes, 1979 et 1980

| Prairie provinces      |                 | British Columbia     |                 | Canada            |                   | N°                       |
|------------------------|-----------------|----------------------|-----------------|-------------------|-------------------|--------------------------|
| Provinces des Prairies |                 | Colombie-Britannique |                 |                   |                   |                          |
| 1979                   | 1980            | 1979                 | 1980            | 1979              | 1980              |                          |
| Produits chimiques:    |                 |                      |                 |                   |                   |                          |
| 11<br>136,697          | 8<br>54,278     | 17<br>189,003        | 15<br>175,065   | 176<br>1,791,457  | 181<br>1,910,890  | Nombre déclarant 1       |
| 12,427                 | 6,785           | 11,118               | 11,671          | 10,179            | 10,557            | \$ Valeur totale 2       |
|                        |                 |                      |                 |                   |                   | \$ Moyenne/entreprise 3  |
| Pots:                  |                 |                      |                 |                   |                   |                          |
| 7<br>19,026            | 7<br>28,404     | 16<br>148,895        | 16<br>143,977   | 128<br>1,595,456  | 130<br>1,639,794  | Nombre déclarant 4       |
| 2,718                  | 4,058           | 9,306                | 8,999           | 12,464            | 12,614            | \$ Valeur totale 5       |
|                        |                 |                      |                 |                   |                   | \$ Moyenne/entreprise 6  |
| Articles décoratifs:   |                 |                      |                 |                   |                   |                          |
| 4<br>13,720            | x               | 10<br>43,069         | 7<br>38,836     | 97<br>344,213     | 93<br>696,810     | Nombre déclarant 7       |
| 3,430                  | x               | 4,307                | 5,548           | 5,610             | 7,493             | \$ Valeur totale 8       |
|                        |                 |                      |                 |                   |                   | \$ Moyenne/entreprise 9  |
| Engrais:               |                 |                      |                 |                   |                   |                          |
| 10<br>144,843          | 8<br>58,311     | 24<br>379,691        | 21<br>355,202   | 207<br>3,352,075  | 204<br>4,001,834  | Nombre déclarant 10      |
| 14,484                 | 7,289           | 15,820               | 16,914          | 16,194            | 19,617            | \$ Valeur totale 11      |
|                        |                 |                      |                 |                   |                   | \$ Moyenne/entreprise 12 |
| Graines de jardin:     |                 |                      |                 |                   |                   |                          |
| 12<br>269,316          | 9<br>834,817    | 16<br>67,726         | 16<br>59,852    | 170<br>2,772,666  | 169<br>2,989,244  | Nombre déclarant 13      |
| 72,468                 | 92,757          | 4,233                | 3,741           | 16,310            | 17,688            | \$ Valeur totale 14      |
|                        |                 |                      |                 |                   |                   | \$ Moyenne/entreprise 15 |
| Autres:                |                 |                      |                 |                   |                   |                          |
| 9<br>124,371           | x               | 11<br>257,901        | 12<br>262,019   | 133<br>4,637,438  | 126<br>5,861,058  | Nombre déclarant 16      |
| 13,819                 | x               | 23,446               | 21,835          | 34,868            | 46,516            | \$ Valeur totale 17      |
|                        |                 |                      |                 |                   |                   | \$ Moyenne/entreprise 18 |
| Ventes totales:        |                 |                      |                 |                   |                   |                          |
| 16<br>1,308,173        | 11<br>1,014,882 | 29<br>1,086,285      | 28<br>1,034,951 | 241<br>14,693,305 | 237<br>17,099,630 | Nombre déclarant 19      |
| 81,761                 | 92,262          | 37,458               | 36,963          | 60,968            | 72,150            | \$ Valeur totale 20      |
|                        |                 |                      |                 |                   |                   | \$ Moyenne/entreprise 21 |

TABLE 12. Internal Structure Analysis, 1980

| Respondents<br>by total sales<br>ranked in strata<br>of 50 | Total<br>sales    | Average<br>sales   | Total<br>acres   | Total<br>hect-<br>ares   | Average<br>acreage | Average<br>hect-<br>ares   | Average<br>sales<br>per acre   | Average<br>sales<br>per<br>hectare   |
|--|-------------------|--------------------|------------------|--------------------------|--------------------|----------------------------|--------------------------------|--------------------------------------|
|  | Ventes<br>totales | Ventes<br>moyennes | Total<br>d'acres | Total<br>d'hec-<br>tares | Moyenne<br>d'acres | Moyenne<br>d'hec-<br>tares | Ventes<br>moyennes<br>par acre | Ventes<br>moyennes<br>par<br>hectare |
|  | dollars           |                    |                  |                          |                    | area                       |                                |                                      |
| 1- 50  | 108,341,629       | 2,166,833          | 29,217           | 11 824                   | 584                | 236                        | 3,708                          | 9,163                                |
| 51-100   | 31,535,145        | 630,703            | 12,364           | 5 003                    | 247                | 100                        | 2,551                          | 6,303                                |
| 101-150  | 17,706,428        | 354,129            | 6,073            | 2 458                    | 121                | 49                         | 2,916                          | 7,204                                |
| 151-200  | 11,253,280        | 225,066            | 5,747            | 2 326                    | 115                | 47                         | 1,958                          | 4,838                                |
| 201-250  | 7,594,152         | 151,883            | 1,461            | 591                      | 29                 | 12                         | 5,198                          | 12,850                               |
| 251-300  | 5,221,793         | 104,436            | 2,467            | 998                      | 49                 | 20                         | 2,117                          | 5,232                                |
| 301-350  | 3,539,245         | 70,785             | 1,894            | 766                      | 38                 | 15                         | 1,869                          | 4,620                                |
| 351-400  | 2,215,062         | 44,301             | 959              | 388                      | 19                 | 8                          | 2,310                          | 5,709                                |
| 401-450  | 1,413,457         | 28,269             | 946              | 383                      | 19                 | 8                          | 1,494                          | 3,690                                |
| 451-500  | 753,185           | 15,064             | 569              | 230                      | 11                 | 5                          | 1,324                          | 3,570                                |
| 501-550  | 407,024           | 8,140              | 281              | 114                      | 6                  | 2                          | 1,448                          | 3,275                                |
| 551-616  | 167,427           | 2,537              | 359              | 145                      | 7                  | 3                          | 466                            | 1,155                                |
| TOTAL INDUSTRY   | 190,147,827       | 308,682            | 62,337           | 25 226                   | 101                | 41                         | 3,050                          | 7,537                                |

TABLEAU 12. Analyse de la structure interne, 1980

| Total<br>number of<br>full-time<br>employees    | Average<br>number of<br>full-time<br>employees  | Total<br>number of<br>part-time<br>employees      | Average<br>number of<br>part-time<br>employees    | Total<br>wages     | Average<br>sales per<br>dollar of<br>wages      | Enquêtes classées<br>par groupe de 50,<br>selon l'impor-<br>tance des ventes |
|---|---|---|---|--------------------|---|--|
| Nombre<br>total<br>de salariés à<br>plein temps | Nombre<br>moyen<br>de salariés à<br>plein temps | Nombre<br>total<br>de salariés à<br>temps partiel | Nombre<br>moyen<br>de salariés à<br>temps partiel | Salaires<br>totals | Ventes<br>moyennes<br>par dollar<br>de salaires |  |
| dollars   |   |   |   |                    |   |  |
| 1,571   | 31  | 1,854   | 43  | 29,584,130         | 3.66  | 1- 50  |
| 554   | 11  | 735   | 17  | 9,624,766          | 3.28  | 51-100   |
| 342   | 7   | 386   | 10  | 4,975,066          | 3.56  | 101-150  |
| 282   | 6   | 288   | 8   | 3,139,939          | 3.58  | 151-200  |
| 205   | 4   | 248   | 6   | 2,603,023          | 2.92  | 201-250  |
| 152   | 3   | 238   | 6   | 1,461,555          | 3.57  | 251-300  |
| 130   | 3   | 152   | 4   | 1,400,226          | 2.53  | 301-350  |
| 114   | 3   | 139   | 4   | 842,311            | 2.63  | 351-400  |
| 83  | 2   | 200   | 5   | 457,478            | 3.09  | 401-450  |
| 50  | 2   | 106   | 3   | 256,630            | 2.94  | 451-500  |
| 66  | 2   | 83  | 3   | 127,668            | 3.19  | 501-550  |
| 50  | 2   | 78  | 2   | 30,253             | 5.53  | 551-616  |
| 3,598   | 7   | 4,507   | 10  | 54,503,045         | 3.49  | TOTAL DE L'INDUSTRIE   |

TABLE 13. Percentage Distribution of Sales of Ornamental and Fruit Nursery Stock, 1980(1)

TABLEAU 13. Distribution en pourcentage des ventes de plants d'ornement et de plants fruitiers de pépinières, 1980(1)

| Sales ranked<br>in strata<br>of 50     | Percentage of<br>stock sold<br>retail            | Percentage of<br>stock sold to<br>fruit<br>growers                  | Percentage of<br>stock sold to<br>landscape<br>contractors                | Percentage of<br>stock sold<br>to garden<br>centres              | Percentage of<br>stock sold<br>to mass<br>merchandisers        | Percentage of<br>stock sold to<br>other growers<br>of nursery stock |
|--|--|---|---|--|--|---|
| Ventes<br>classées par<br>groupe de 50 | Pourcentage<br>des plants<br>vendus au<br>détail | Pourcentage<br>des plants<br>vendus aux<br>producteurs<br>de fruits | Pourcentage<br>des plants<br>vendus à des<br>entrepreneurs<br>paysagistes | Pourcentage<br>des plants<br>vendus aux<br>centres<br>jardiniers | Pourcentage<br>des plants<br>vendus aux<br>gross<br>détailants | Pourcentage<br>des plants<br>vendus à<br>d'autres<br>pépiniéristes  |
| 1- 50                                  | 22   | 6   | 16  | 34   | 12   | 10  |
| 51-100                                 | 32   | 2   | 20  | 24   | 5  | 17  |
| 101-150                                | 35   | 9   | 23  | 15   | 2  | 16  |
| 151-200                                | 43   | 3   | 18  | 10   | 4  | 12  |
| 201-250                                | 38   | 4   | 17  | 20   | 5  | 16  |
| 251-300                                | 32   | 15  | 15  | 15   | 2  | 21  |
| 301-350                                | 53   | 5   | 20  | 16   | --   | 6   |
| 351-400                                | 46   | 11  | 12  | 12   | 5  | 14  |
| 401-450                                | 56   | 12  | 13  | 6  | 5  | 8   |
| 451-500                                | 53   | 11  | 10  | 14   | -  | 12  |
| 501-550                                | 47   | 4   | 12  | 18   | 5  | 14  |
| 551-616                                | 53   | 8   | 15  | 9  | 3  | 12  |

(1) See Table 7 for total values, number reporting and average per firm.

(1) Voir tableau 7 pour connaître la valeur totale, le nombre déclarant et la moyenne par entreprise.

Chart — 1

Total Value of Purchases of Ornamental and Fruit Nursery Stock, Canada, 1971-1980

Valeur totale des achats de plants d'ornement et de plants fruitiers de pépinières, Canada, 1971-1980

Graphique — 1

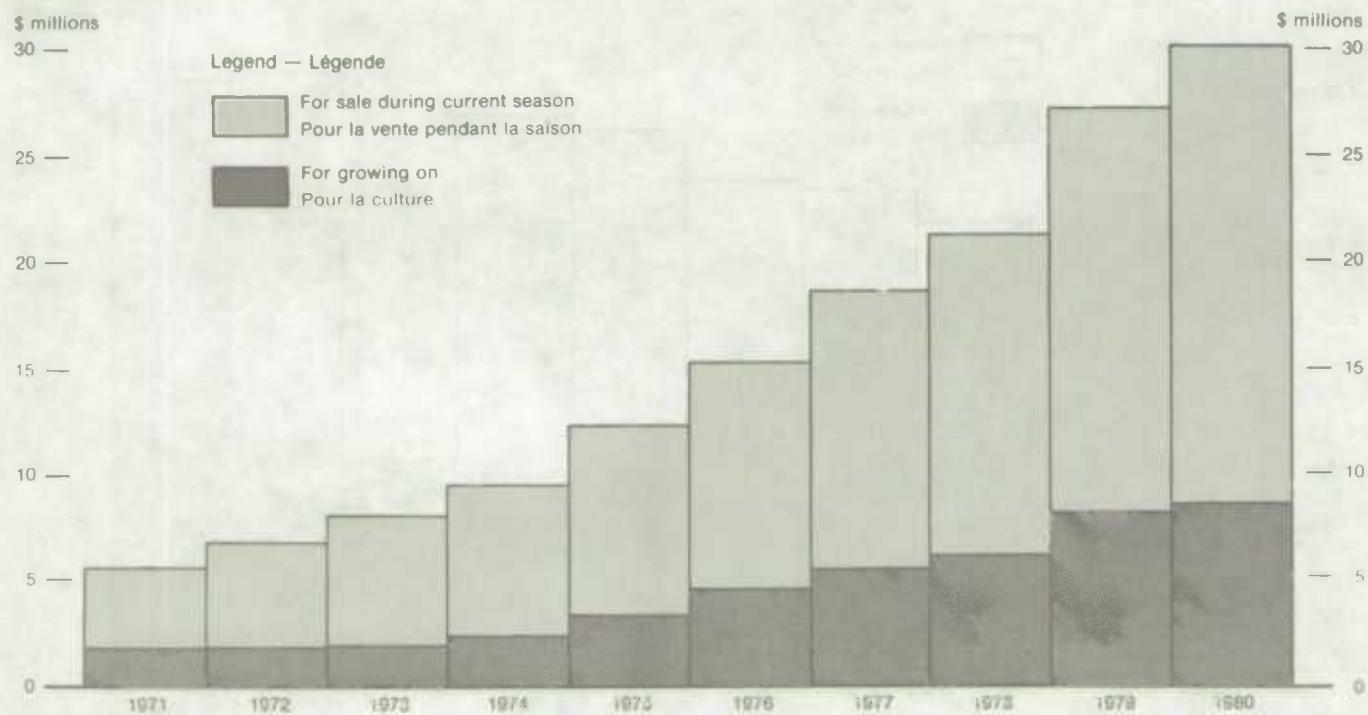


Chart — 2

Total Value of Contract Services, Canada, 1971-1980

Valeur totale de services contractuels, Canada, 1971-1980

Graphique — 2

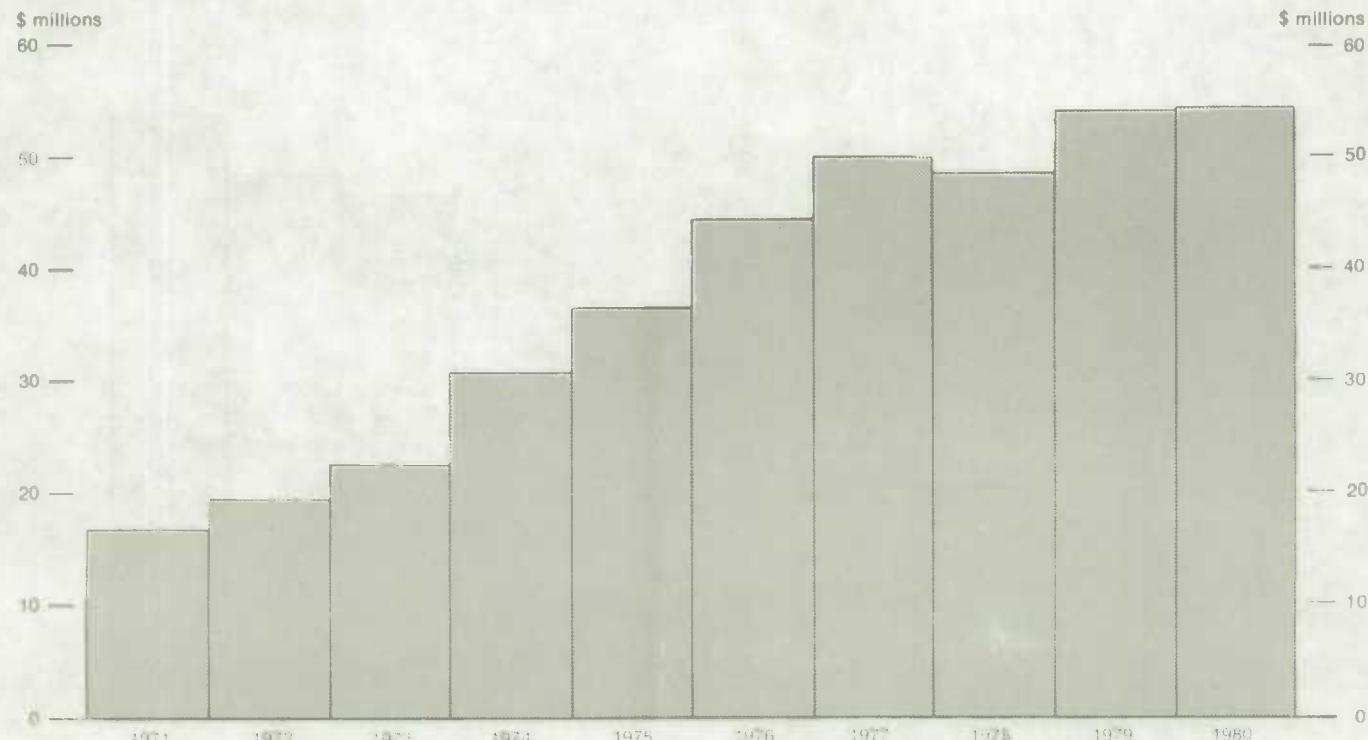


Chart — 3

Graphique — 3

**Labour — Total Number of Employees, Canada, 1971-1980**  
**Main-d'oeuvre — Nombre total des salariés, Canada, 1971-1980**

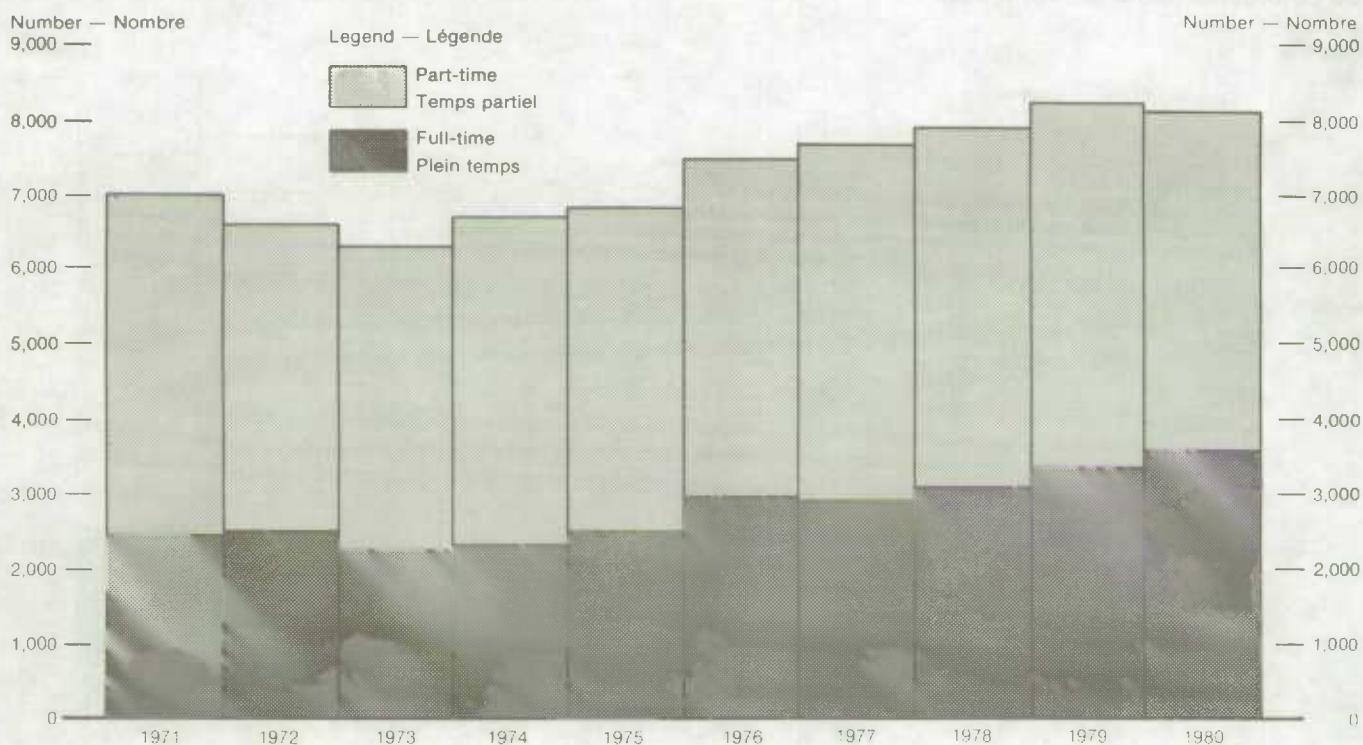


Chart — 4

Graphique — 4

**Gross Yearly Payroll, Canada, 1971-1980**  
**Rémunération annuelle brute, Canada, 1971-1980**

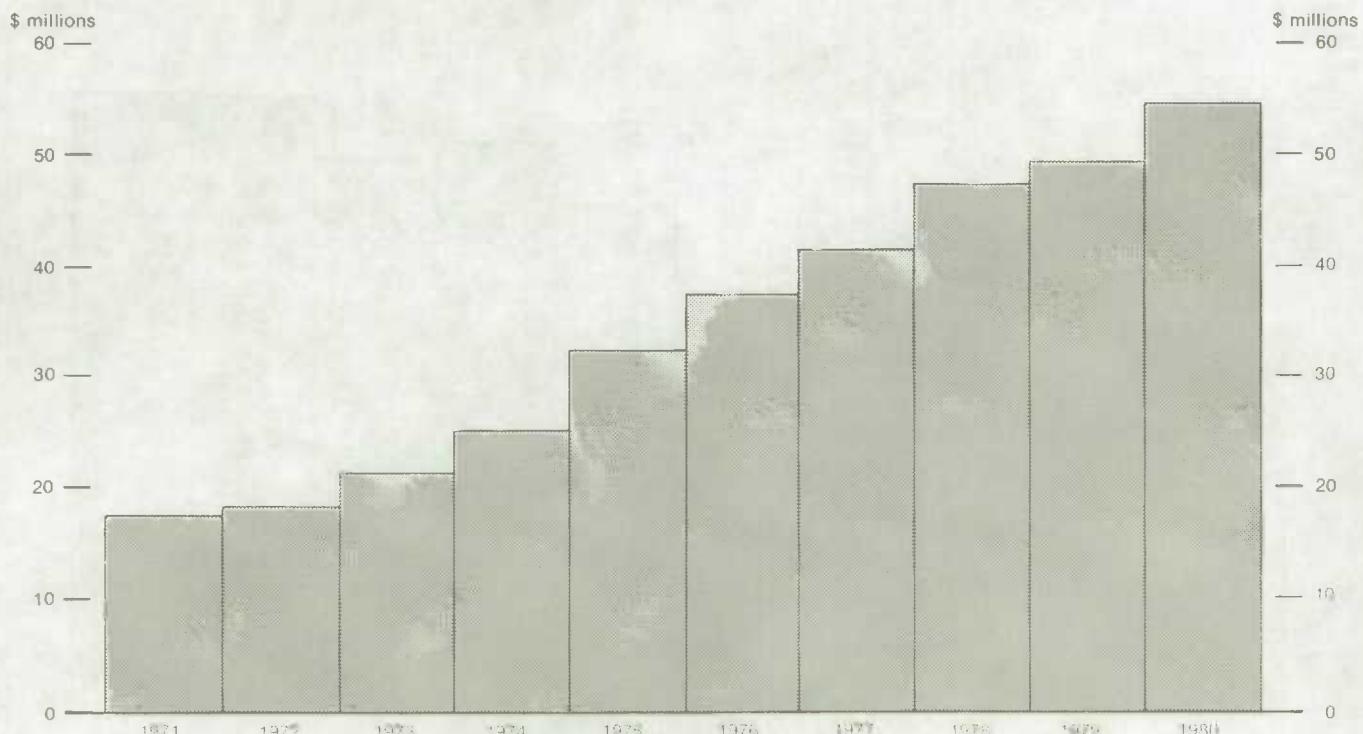
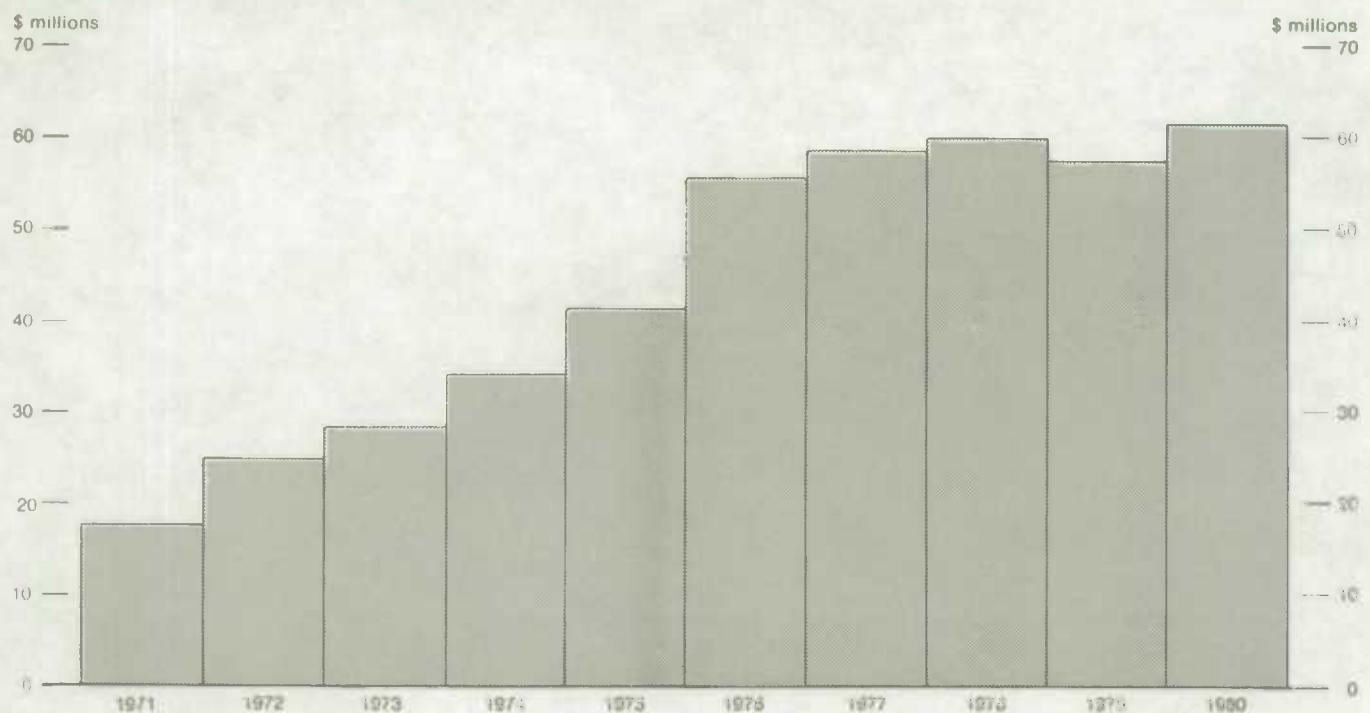


Chart — 5

Total Sales of Ornamental and Fruit Nursery Stock, Canada, 1971-1980

Ventes totales de plants d'ornement et de plants fruitiers  
de pépinières, Canada, 1971-1980

Graphique — 5



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