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# **BISCUIT MANUFACTURERS**

1963

ANNUAL CENSUS OF MANUFACTURERS

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# BISCUIT MANUFACTURERS

# 1963

In the pages of Concepts and Definitions to be found at the end of this bulletin a concise outline has been presented on factors applicable to and comprised in the tabular matter compiled for this publication. The revised Standard Industrial Classification and the new concept of the establishment (reporting unit; see Concepts and Definitions) apply throughout this bulletin.

# SYMBOLS

The following standard symbols are used in Dominion Bureau of Statistics publications:

- .. figures not available.
- ... figures not appropriate or not applicable.
- nil or zero.
- amount too small to be expressed.
- P preliminary figures.
- r revised figures.
- x confidential to meet secrecy requirements of the Statistics Act.

				Man	ufacturing	activity				3	fotal activ	vity	
Year and	Estab- lish-		oduction a ated work		Cost of	Cost of	Value of shipments			owners		otal oyees	
province	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	Total value added
	No.		'000			\$'000				\$'000		\$'0	00
1961													
Totals	48	5,128	10,367	14,390	1,099	42, 222	87, 182	44, 150	8	26	6,728	22, 724	44, 511
1962													
Newfoundland		_											
Prince Edward Island	1												
Nova Scotia	-	282	632	787	72	2, 262	4,411	2, 107	-	-	425	1,330	2, 223
New Brunswick	1												
Quebec	15	2,545	5,291	7,017	482	20,033	40.194	19,849			3,315	11.340	10 965
Ontario	15				451			20,548	x	x	2,634	9,438	19,863
Manitoba		2,050	4,038	6,292	401	18,563	39,499	20, 240		-	\$1094	3,400	20,776
Saskatchewan	3	289	603	910	102	2,893	6, 166	3,179			373	1,356	3,14
Alberta	1	209	003	910	102	2,093	0,100	3,113	-		515	1,000	3,140
British Columbia	4	69	152	213	22	691	1,410	719			128	526	791
Yukon and Northwest Territories		0.9	192	613	66	031	1,410	113			120	920	15
T GROU MIG HOIMINESS Y CHINOLESS													
Totals	46	5, 235	10, 717	15, 219	1, 108	44, 441	91, 680	46, 402	3	10	6, 875	23, 991	46, 800
1963													
Newfoundland	1				_								
Prince Edward Island	44						1.1		10.0				
Nova Scotia	i	301	615	793	75	2,685	4,680	2, 105	-	-	408	1, 295	2, 18
New Brunswick	3												
Quebec	15	2,309	4,667	6,607	450	21,606	42, 195	19,931	x	x	3,200	11,608	19, 91
Ontario	17	2,097	4, 120	6,706	426	20, 282	43, 058	22, 564	x	x	2, 667	10, 018	22, 84
Manitoba	3	1					-						
Saskatchewan	1	280	614	956	104	3, 113	6,597	3, 377	-	-	367	1,493	3,34
Alberta	2	J											
British Columbia	3	58	108	199	17	962	1,721	736	-	-	124	576	80
Yukon and Northwest Territories	-	-	-	-	-	-	-	-	-	-	-	-	-
Totals	46	5,045	10, 125	15.462	1,074	48,628	98,451	48, 713	7	35	6,766	24, 991	49,08

TABLE 1 A. Principal Statistics classified by Province, 1962 and 1963

				Man	ufacturing	activity					Total act:	ivity	
Size group	Estab- lish- ments		oduction ated work		Cost of fuel and	Cost of materials	Value of shipments of goods	Value		; owners artners		otal loyees	Total
		Number	Man- hours paid	Wages	elec- tricity	and supplies	of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	added
	No.	-	*000			\$'000			1	\$'000		\$*0	000
1962					1	1	1					1	
Under \$10,000 \$ 10,000 to \$ 24,999 25,000 '' 49,999 50,000 '' 99,999	6	23	43	48	26	106	256	123	3	10	26	56	123
100,000 '' 199,999 200,000 '' 499,999 500,000 '' 999,999 1,000,000 '' 4,999,999 5,000,000 and over Head offices, sales offices and	4 7 8 16 5	68 190 247 2,659 2,048	124 350 512 5,699 3,989	$     \begin{array}{r}       126 \\       449 \\       669 \\       7,465 \\       6,442     \end{array} $	12 45 122 489 415	250 1,245 2,456 21,112 19,272	534 2,402 5,282 41,206 42,000	274 1, 135 2, 710 19, 533 22, 626	1 1 1		90 239 345 3, 361 2, 579	206 650 1, 195 11, 190 9, 149	282 1,209 2,724 19,686 22,646
auxiliary units											235	1,545	(71)
Totals	46	5, 235	10, 717	15, 219	1, 108	44,441	91, 680	46, 402	3	10	6,875	23, 991	46, 800
1963													
Under \$10,000	-	_	-	-	-	-	_	-	-	-	-	-	-
\$ 10,000 to \$ 24,999 25,000 " 49,999	- 4	-7	16	17	10	53	139	76	- x	- x	9	23	76
50,000 " 99,999 100,000 " 199,999 200,000 " 499,999 500,000 " 999,999 1,000,000 " 499,999 5,000,000 and over Head offices, sales offices and auxiliary units.	<pre>4     6     9     16     5    </pre>	51 192 289 2, 503 2, 003	106 388 615 5,190 3,809	111 461 832 7,458 6,582	26 57 86 466 430	203 1,540 3,370 21,973 21,489	405 2,632 6,571 42,727 45,977	176 1,035 3,121 20,366 23,939	x - - -	x 26 	56 229 432 3, 167 2, 569 304	124 629 1,584 11,267 9,594 1,770	176 1,041 3,201 20,502 24,161 (71)
Totals	46	5,045	10, 125	15, 462	1,074	48,628	98,451	48,713	7	35	6,766	24,991	49, 087

TABLE 1 B. Principal Statistics classified by Size Groups based on Shipments of Goods of Own Manufacture, 1962 and 1963

TABLE 1 C. Principal Statistics classified by Size Groups based on Manufacturing Value Added, 1962 and 1963

				Man	ufacturing	activity		_			Total acti	lvity	
Size group	Estab- lish- ments		oduction a ated work		Cost of fuei and	Cost of materials	Value of shipments of goods	Value		; Owners artners		otal oyees	Total
	nentos	Number	Man- hours paid	Wages	elec- tricity	and supplies used	of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	value added
	No.		'000			\$'000				\$'000		\$'0	000
1962					1								
Under \$10,000 \$ 10,000 to \$ 24,999	} 6	23	43	48	26	106	256	123	3	10	26	56	123
25,000 " 49,999 50,000 " 99,999 100,000 " 199,999 200,000 " 499,999 500,000 " 999,999	5599	88 144 292 1.044	160 294 567 2, 321	175 367 769 3,034	18 41 118 213	451 1,043 2,696 8,792	803 1,856 5,726 16,355	334 777 2,945 7,339		-	111 170 396 1, 332	259 487 1,275 4,598	342 775 3,019 7,425
1,000,000 " 4,999,999 5,000,000 and over	} 12	3,644	7,332	10,826	693	31,353	66, 664	34, 663	-	-	4,605	15,772	35,166
Head offices, sales offices and auxiliary units											235	1, 545	(71)
Totals	46	5, 235	10, 717	15,219	1, 108	44, 441	91, 680	46, 402	3	10	6,875	23,991	46, 800
1963													
Under \$10,000 \$ 10,000 to \$ 24,999 25,000 '' 49,999 50,000 '' 99,999 100,000 '' 199,999 200,000 '' 499,999 500,000 '' 999,999	3 4 3 8 5 10	3 36 63 203 141 1,085		6 82 134 551 387 3, 108	6 28 20 58 34 223		94 352 685 3,322 3,440 15,866	51 148 206 1,214 1,740 7,485	x x - 4 -	x x 26 -	5 39 71 254 221 1, 363	- 14 90 165 797 777 4,773	50 148 206 1, 216 1, 799 7, 582
1,000,000 ' 4,999,999	} 13	3,514	6,944	11,190	706	36,118	74, 692	37,868	-	-	4, 509	16,605	36, 156
Head offices, sales offices and auxiliary units											304	1,770	(73
Totals	46	5,045	10, 125	15, 462	1,074	48,628	98, 451	48, 713	7	35	6, 766	24, 991	49,087

and the second se		225		Mar	ufacturing	activity				Т	otal activ	rity	
Size group	Estab- lish- ments		duction ated worl		Cost of fuel and	Cost of materials	Value of shipments of goods	Value	Working and pe	owners	Total employees		Total
	menra.	Number	Man- hours paid	Wages	elec- tricity	and supplies	of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	value added
	No.		'000'			\$'000				\$'000		\$'0	00
1962													
Under \$10,000 \$ 10,000 to \$ 24,999 25,000 '' 49,999	} 6	23	43	48	26	106	256	123	3	10	26	56	123
50,000 ** 99,999 100,000 ** 199,999 200,000 ** 499,999 500,000 ** 998,999	5 5 9 8	88 144 292 921	160 294 567 2,046	175 367 769 2, 646	18 41 118 183	451 1,043 2,696 7,775	803 1,856 5,726 14,338	334 777 2.945 6,377			111 170 396 i, 123	259 487 1, 275 3, 876	342 775 3,019 6,370
1,000,000 '' 4,999,999 5,000,000 and over Head offices, sales offices and	) 13	3, 767	7,608	11, 214	723	32, 370	68,700	35,845	-	-	4,814	16,494	36, 241
auxiliary units										10	235	1,545	
Totals	46	5, 235	10, 717	15, 219	1, 108	44, 441	91, 680	46, 402	3	10	6, 875	23, 991	46, 800
1963													
Under \$10,000 \$ 10,000 to \$ 24,999 25,000 '' 49,999 100,000 '' 199,999 200,000 '' 499,999 500,000 '' 499,999 500,000 '' 4,999,999 1,000,000 '' 4,999,999 5,000,000 and over Head offices, sales offices and auxillary units	3 4 3 8 4 10 14	3 36 63 203 107 988 3, 645	8 76 126 434 216 2,047 7,217	8 82 134 551 298 2, 784 11, 603	6 28 20 58 27 199 736	38 176 459 2,049 1,241 7,399 37,266	94 352 685 3,322 2,542 14,601 76,854	50 148 206 1,214 1,295 6,938 38,860	- x x - 4	x x 26 	5 39 71 254 166 1,239 4,688 304		
Totals	46	5.045	10, 125	15. 462	1.074	48, 628	98, 451	48.713		35	6. 766	24.991	49, 087

# TABLE 1 D. Principal Statistics classified by Size Groups based on Total Value Added, 1962 and 1963

# TABLE 1 E. Principal Statistics classified by Size Groups based on Total Employed, 1962 and 1963

				Man	ufacturing	activity				Т	'otal activ	rity	
Size group	Estab- lish-		oduction a ated work		Cost of	Cost of	Value of shipments			owners uthers		tal oyees	Total
	ments	Number	Man- hours paid	Wages	fuei and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	value added
	No.		'000			\$'000				\$'000		\$'0	00
1962					1000								
Under 5 employed	4 3 14 7 6 9 3	7 27 327 368 762 2, 266 1, 478	12 59 668 739 1.673 4.680 2.885	14 61 823 977 2, 238 6, 333 4, 752	6 25 124 99 161 418 275	31 2,642 3,582 5,965 18,395 13,614	85 424 5, 302 7, 224 12, 142 36, 286 30, 217	48 187 2,579 3,549 6,015 17,483 16,540	} 3 ++++++++++++++++++++++++++++++++++++	10	<pre>{</pre>	17 104 1, 298 1, 494 3, 449 9, 417 6, 666	48 187 2,658 3,591 5,950 17,750 16,687
auxiliary units											235	1,545	(71)
Totals	46	5, 235	10,717	15,219	1, 108	44, 441	91, 680	46, 40 2	3	10	6, 875	23, 991	46, 800
1963													
Under 5 employed 5 - 14 employed 15 - 49 ** 50 - 99 ** 100 - 199 ** 200 - 499 ** 500 employed and over Head offices, sales offices and auxiliary units	<pre>} 6 13 7 9 8 3</pre>	25 260 315 1,003 1,975 1,467	56 532 663 2, 183 3, 950 2, 740	62 717 655 3,044 5,941 4,842	30 83 86 221 375 278	136 2,574 3,085 8,996 18,614 15,222	324 4,806 5,849 18,356 36,074 33,043	158 2,169 2,665 9,133 17,102 17,486	3 4 11 1	9 26 - - -	28 344 418 1, 286 2, 519 1, 867 304	72 1,162 1,356 4,768 8,851 7,013 1,770	158 2, 164 2, 756 9, 183 17, 218 17, 679 (71)
Totals	46	5, 045	10, 125	15, 462	1,074	48, 628	98, 451	48,713	7	35	6, 766	24, 991	49,087

				Manu	facturing	activity				Т	'otal activ	vity	
Type of organization	Estab- lish-		oduction a ated work		Cost of	Cost of	Value of shipments			owners artners		oyees	Total
OLBORIDOLION	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	value added
	No.		'000			\$'000				\$'000		\$*0	00
1962													
Individual ownerships Partnerships	1 2	} 31	54	74	10	179	408	219	3	10	36	99	219
Incorporated companies	43	5,204	10,663	15,145	1,099	44,263	91,272	46,183	-	-	6,604	22,347	46,651
Cooperatives	-	-	-	-	-	-	-	-	-	-	-	-	-
Head offices, sales offices and auxiliary units											235	1,545	(71)
Totals	46	5,235	10,717	15,219	1, 108	44,441	91,680	46,402	3	10	6,875	23,991	46,800
1963			R										
Individual ownerships Partnerships	1	28	60	86	10	240	427	177	7	35	28	87	177
Incorporated companies	43	5,017	10,064	15,376	1,063	48,387	98,024	48,536	-	-	6,434	23,134	48,981
Cooperatives		-	-	-	-	-	-	-	-	-	-	-	-
Head offices, sales offices and auxiliary units											304	1,770	(71)
Totals	46	5,045	10, 125	15,462	1,074	48,628	98,451	48,713	7	35	6,766	24,991	49,087

TABLE 1 F. Principal Statistics classified by Type of Organization, 1962 and 1963

TABLE 2. Industry Output, Input and Value Added, 1962 and 1963

	Manufactu activit		Non-manufa activiti	cturing es	Total activit	
	1962	1963	1962	1963	1962	1963
			\$'000			
Output						
1. Shipments and other revenue	91,680	98,451	3,298	3,761	94,978	102,213
Inventories - Goods of own manufacture:						
Add closing - Goods in process	319	316	***		319	316
Finished goods	3,072	1,541			3,072	1,541
Less opening - Goods in process	322	293			322	293
Finished goods	2,798	1,602			2,798	1,602
2. Net inventory change	271	(38)			271	( 38
3. Gross output (1 + 2)	91,951	98,413	3,298	3,761	95,249	102,174
Input			2,340	2.907	2,340	2,907
4. Purchases of goods not of own manufacture			2,340	2, 501	2,510	\$\$001
Inventories - Goods not of own manufacture:			112	193	112	193
Add opening				263	167	263
Less closing			167			2,837
5. Cost of goods sold (not of own manufacture)		•••	2,285	2,837	2,285	
6. Materials, supplies, components and semi-processed goods	44.441	48,628	614	550	45,055	49,178
7. Fuel and electricity	1,108	1,074			1,108	1,074
8. Gross input (5 + 6 + 7)	45,549	49,702	2,899	3,387	48,448	53,089
Census value added (3-6)	46,402	48,713	398	374	46,800	49,087

TABLE	3. Emp	loyment	and <b>H</b>	Payroll,	1962	and	1963	
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					Emplo	yees						Salari	les and wa	ages	
Year and		Product related			tra	ninis- tive	8	les nd		otal oyees	Product		Admin- istra-	Sales	Total
province	Manufa	cturing	0	ther	and	office	distri	bution					tive	and distri- bution	salaries and wages
	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Manufac- turing	Other	office		-
					num	ber							\$'000		
1962		+				1									
Newfoundland	1														
Prince Edward Island															
Nova Scotia	116	166	-	-	24	30	80	9	220	205	787	-	163	380	1,330
New Brunswick	]									E 8					
Quebec	1,163	1,382	1	3	204	99	447	16	1,815	1,500	7,017	10	1,789	2,523	11,340
Ontario	682	1,368	1	8	206	111	234	24	1,123	1.511	6,292	26	1,900	1,220	9,438
Manitoba	1														
Saskatchewan	> 129	160	-	-	27	8	49	-	205	168	909	-	196	252	1,356
Alberta	J														
British Columbia	25	44	-	-	15	4	39	1	79	49	214	-	95	217	526
Yukon and Northwest Terri-						_	-					_			
tories	2, 115	3,120	2	11	476	252	849	50	3, 442	3, 433	15, 219	36	4,143	4.592	23,991
I UGAIS	w, 110	JILAU	~		1.0	Artifile	045	30	01.44%	0,400	10, 410	30	A 1 2 4 10	1,00k	NO, 001
1963											The second	10	1.00		
Newfoundland	h	- · ·													
Prince Edward Island			200									1.00		1.000	-
Nova Scotia	124	177	2	-	39	30	34	2	199	209	793	8	287	207	1,295
New Brunswick	J.														
Quebec	1,064	1,245	. 3	4	221	101	535	27	1,823	1,377	6,807	18	1,946	2,837	11,608
Ontario	721	1,376	1	8	214	101	228	18	1,164	1,503	6,706	30	1,887	1,394	10,018
Manitoba	1														-
Saskatchewan	> 118	162	-	-	25	8	53	1	196	171	956	-	242	295	1,493
Alberta	3	1								100					
British Columbia	19	39	-	-	9	5	51	1	79	45	199	-	81	297	576
Yukon and Northwest Terri- tories	_	-	_	-	-	-	_	-	_	-			-	_	-
Totals	2,046	2,999	6	12	508	245	901	49	3 461	3, 305	15.462	56	4, 443	5,030	24, 991

# TABLE 3A. Production and Related Workers, - Manufacturing Activity, by Months, 1962 and 1963

	Estab	lishments report:	ing monthly deta	ail
Month	196	2	196	3
	Male	Female	Male	Female
		numbe	T	
January	2,003	2,753	2.014	2,796
February	2,028	2,865	2,007	2,873
March	2,066	3,039	2,000	2,988
April	2,063	3,009	2,103	2,942
May	2,132	3,207	2,111	3,088
June	2,213	3,418	2,142	3, 264
July	2,131	3,441	2,163	3,131
August	2,279	3, 347	2, 222	3,309
September	2,191	3,334	2, 201	3, 351
October	2,177	3,230	1,929	2,980
November	2,075	2,921	1,836	2,702
December	2,020	2,848	1,808	2, 536
Average for establishments reporting monthly detail (collected only for large establishments).	2,115	3,120	2,046	2, 999
Average for small establishments (only annual averages collected)				
Average for all establishments	2,115	3,120	2,046	2,999

TABLE	4. Industr:	Inventories,1	1963
-------	-------------	---------------	------

	Manufacturing				Non- manufacturing		
Province	Raw materials and supplies	Goods in process	Finished goods of own manufacture	Total manufacturing	Products or materials purchased for resale	Total inventories	
			book val	ue \$'000			
Opening:							
Newfoundland	1						
Prince Edward Island							
Nova Scotia	461	42	150	653	21	674	
New Brunswick	J						
Quebec	2,007	127	961	3,095	22	3, 118	
Ontario	1,958	106	708	2, 772	138	2, 910	
Manitoba	1						
Saskatchewan	> 30.2	18	11	332	-	332	
Alberta	]						
British Columbia	77	-	49	126	11	138	
Yukon and Northwest Territories	-	_	-	_	_		
Totals	4, 807	293	1,879	6, 979	193	7, 172	
Closing:	1						
Newfoundland	0						
Prince Edward Island							
Nova Scotia	439	45	112	596	43	639	
New Brunswick							
Quebec	2, 270	119	760	3, 149	11	3, 161	
Ontario	1,867	135	907	2,910	197	3, 107	
Manitoba				61010		0, 201	
Saskatchewan	311	17	9	337	_	337	
Alberta						001	
Britlsh Columbia	97		44	141	11	152	
Yukon and Northwest Territories	51		71	1.41	11	154	
	4 984	216	1 899	7 104	900	7, 397	
Totals	4, 984	316	1,833	7, 134	263	7.	

TABLE 5. Purchased Fuel and Electricity Used in Manufacturing Activity, 1962 and 1963

	196	2	1963		
Description	Quantity	Cost	Quantity	Cost	
1. Large establishments which reported commodity detall:         Bituminous coal:         (a) From Canadian mines         (b) Imported         Sub-bituminous coal (from Alberta mines only)         Anthracite coal         Lignite coal         Coke         Gasoline (including gasoline used in cars and trucks)         Imp. gal.         Fuel oil including kerosene or coal oil         "Wood	3 2,032 - 617 3,877 - 436,811 1,615,397	\$*000 	30 123 - 747 3,774 - 407,390 1,499,065	\$*000  2  16 20  145 142	
Gas: (a) Liquefied petroleum gases Imp. gal. (b) Other manufactured gas M cu.ft. (c) Natural gas '' Other fuel Electricity purchased kwh.	132, 680 	18  342  289	63, 393 	15 	
2. Estimate for small establishments: Fuel and electricity 3. All establishments: Total fuel and electricity used		. 1, 108		93 1,074	

<sup>1</sup> The difference between figures in this table and those in Table 2 arises from firms reporting output of products on the basis of production rather than shipments. Consequently, inventories of finished products for such respondents are not taken into account for purposes of compiling value added in Table 2, Sea also "Concepts and Definitions" for explanation of other variances,

Description		1962		1963	1963	
Description		Quantity	Cost	Quantity	Cost	
			\$*000		\$'000	
1. Materials used: Baking powder	1b.	59,078	9	75, 429	11	
Bicarbonate of ammonia	2.2.1. 	454,700 578,944	36 349	441, 245 584, 446	37 304	
Cacao beans Carbonate of ammonia	44	357, 599 7, 750	81	355, 239 9, 752	88 2	
Chocolate, dark		497, 106 3, 311, 919	284	646, 568 3, 677, 486	335 1, 309	
Chocolate, light		1,669,521 2,803,300 164,832	597 497 44	1, 441, 961 2, 314, 774 58, 821	538 392 26	
Cocoa butter Cocoa butter substitute		274,843	163	231, 404	142 293	
Coconut, shredded		3, 105, 209	613	3,059,326	633	
(a) Corn	4.0	779,355 5,685,182	154 917	3,050 6,338,282	1,066	
(c) Cottonseed (d) Other cooking		8,025 2,077,608	367	i1, 370 1, 618, 125	3 285	
(e) Soya bean Cream, powdered	1b.	-	-	46	-	
Cream of tartar and substitutes	doz.	38, 291 9, 760	94	40, 223	10 3	
Eggs, liquid, not frozen Eggs, frozen Egg powder	4.4	851, 443 101, 141	255 130	65,500 949,945	19 308	
Extracts, essences, etc.		101, 141	476	107,109	148 463	
(a) Hard wheat (bread flour) (b) Soft wheat (cake flour)		248,652 1,348,019	1, 173 6, 212	279, 541 1, 293, 998	1,360 6,149	
(c) Soya Fruits:		206,071	23	182,012	22	
(a) Dried fruits, all kinds (b) Fresh		3,718,573 1,630,226	568 75	3, 582, 823 1, 202, 307	550 58	
(c) Jams, jellies and marmalades (d) Preserved and canned, other	¥4	1,066,534 574,781	156 72	1, 30 2, 781 710, 841	202 94	
Gelatine Glucose Honey	4.6	258, 394 7, 119, 250 298, 960	176 497 45	222,981 7,626,672	154 586	
Lard Lecithin		10, 250, 270 140, 147	1, 351	334, 862 11, 153, 464 184, 462	53 1, 369 32	
Mait flour Mait extract and syrups	4.4 4.8	305,833 515,914	27	270,757 422,876	26 53	
Margarine. Milk, condensed and evaporated	8.9	4, 440 327, 860	1 43	227, 945 312, 893	44 48	
Milk, fresh including skim Milk, powdered	1b.	2,007,195	182	2, 212, 590	258	
Molasses		1,851,971	135	1,931,611	160	
(a) Walnuts, almonds, pecans, etc., shelled and unshelled	111- 111-	344, 748 1, 388, 184	198 256	374,646 1,505,536	230 259	
Salt. Shortening Sodium bicarbonate	**** **	2,646,226 21,415,336 1,268,033	45 3, 435 50	2,766,549 23,130,087	48 3, 694	
Spices Starch:		66, 572	27	1,264,391 79,572	54 40	
(a) Com (b) Potato	4.4	902, 310 92, 934	73	1,086,283	90 10	
(c) Moulding		4,000		1,000		
(a) Cane and beet	44	67,054,036 95,720	4, 993	63, 480, 177 123, 730	7,780 13	
(c) Invert	4.4	4, 586, 898 265, 820	298 27	4, 279, 605 439, 709	436 46	
Yeast All other materials and components used <sup>1</sup>		69, 113	12 3,003	67,814	12 3,025	
			0,000		5,620	
2. Containers and other packaging and materials used: (a) Waxed wrappers			1,042		1, 102	
(b) Cartons and shipping containers (c) Cardboard cake and candy boxes			4, 598 2, 089		4, 337 2, 261	
(d) Cellulose film. (e) Other coverings and containers			3, 199 2, 846		3, 292 2, 977	
3. Operating, maintenance and repair supplies used (excluding fuel)			1,011		1,179	
4. Amount paid out to others for work done on materials owned by establishments			23		109	
Totals			44, 441		48,628	

# TABLE 6. Materials and Supplies - Manufacturing Activity, 1962 and 1963

<sup>1</sup> No detailed information on materials used was collected from small establishments, the estimated costs for which are included here. These estimated costs were \$1,272,507 in 1962 and \$1,796,030 in 1963.

	1962		1963		
Description	Quantity	Value	Quantity	Value	
		\$'000		\$'000	
1. Products:		2	A REAL PROPERTY		
Biscuits, plain and fancy	221,204,449	68,003	227,907,755	73,449	
Ice cream cones	395,896	2,300	443,663	2,663	
All other products		22,401		23,544	
2. Amount received in payment for work done on materials and products owned by others				2	
Less adjustment for value of sales taxes, excise duties and outward transportation charges which could not be deducted from individual commodity item described above		(1,023)		(1,206)	
Net adjustment for establishments receiving progress payments		-		-	
Total adjusted value of shipments and work done		91,680		98,451	

### TABLE 7. Shipments of Goods of Own Manufacture, 1962 and 1963

# TABLE 8. Shipments of Selected Goods of Own Manufacture - All Industries, 1951-1963 (Includes shipments from other industries which manufacture, as a secondary activity, the commodities listed)

	Biscuit Industry		Other industries		Total	
	Quantity	Value	Quantity	Value	Quantity	Value
	Ib.	\$*000	lb.	\$'000	lb.	\$*000
Biscuits, plain and fancy:						
1951	170,873,688	54,284	1,673,375	503	172,547,063	54,787
1952	183,169,072	58,788	898,472	257	184,067,544	59,045
1953	191,600,407	59,090 54,666	1,602,305	498	193,202,712 190,241,497	59,588 55,049
1954	188,842,663 189,926,831	54,342	2,282,007	541	192,208,838	54,883
1955	204.354.383	59.828	2,021,554	420	206,375,937	60,248
1957	196,076,422	60,746	1,601,335	349	197,677,757	61,095
1958	199,619,451	62.824	1,356,300	226	200,975,751	63,049
1959	206.069.019	63,390	259,000	79	206,328,019	63,469
1960	211,635,725	65,068	458,200	110	212,093,925	65,178
1961 1962 P 1963 P	217,680,808	65,118	2,371,162	677	220,051,970	65,795
1962 <sup>p</sup>	221,204,449	68,003	1,292,000	315	222,496,449	68,318
1963 <sup>p</sup>	227,907,755	73,449	5,601,758	2,268	233, 509, 513 <sup>2</sup>	75, 717
Biscuits, soda:						
1951	49,838,582	12,733	18,000	6	49,856,582	12,739
1952	45.844.792	11.503	-		45,844,792	11,503
1953	46,237,875	10.837	-	_	46,237,875	10,837
1954	46,661,043	11,021		- 1	46,661,043	11,021
1955	45,385,838	11,710	-	-	45,385,838	11,710
1956	46,547,047	11,354	72,000	19	46,619,047	11,373
1957	44,912,114	11,403	46,000	12	44,958,114	11,415
1958	1	1	*		44,869,871	11,400
1959	45,811,908	11,786	-	-	45,811,908 47,110,052	12,475
1960	47,110,052	12,475	1 -	1	48,699,378	13,048
1961 1962 <sup>p</sup>	1	1	1	1	52,728,553	14,273
1962 <sup>p</sup> 1963 <sup>p</sup>	1	1	1	1	52,665,495	14,629
	thousands	12.1	thousands		thousands	
ce cream cones;	of cones	100	of cones		of cones	
1951	346,433	1,460	35,579	141	382,012	1,601
1952	388,316	1,570	7,696	15	396,012	1,585
1953	395,659	1,778	1,287	3	396,946	1,780
1954	376,427	1,756	999	2	377,426	1,758
1955	400,558	1,830	1,023	25	401,581 388,985	1,833
1956	386,810	1,581	3,238	2	352,680	1,776
1957	349,442	1,768	1 200	1 6	351,023	1.837
1958	383.403	2,139	_	-	383,403	2,139
1959	356,378	2,149	-	_	356,378	2,149
1961	388,157	2,272		_	388,157	2,272
1962 <sup>p</sup>	395,896	2,300			395,896	2,300
1963 <sup>p</sup>	443,663	2,663	628	4	444,291	2,666

<sup>1</sup> Confidential; see total column. <sup>2</sup> Includes dietary biscuits for the first time. Not included in previous years.

List of Establishments classified to This Industry, 1963

(Does not facture establishments manufacture products typical of this industries, which as a secondary activity, manufacture products typical of this industry)

Name	Location
	A STATE AND A STATE OF THE
ewfoundland:	
Purity Factories Limited	Blackmarsh Rd., St. John's
wa Scotla;	
G.J. Hamilton & Sons, Limited	Commercial St., Pictou
w Brunswick:	
Marven's Limited	
Brown-Holder Biscuits Limited Veribest Products Ltd.	
ebec;	
Biscuits Montmagny Inc.	
Charbonneau Limitée	1800, rue Nicolet, Montréal
Christie Brown and Company Limited Compagnie de Biscuits Stuart Limited	235 ouest, avenue Daurier, montreat
David and Frère, Limitée	5200 Hochelaga St., Montréal
Frs. Leclerc, Ltée Les Biscuits Dion Inc.	85, rue St-Vallier E., Québec 700-2e Rue, Québec
Emest Harnois & Fils Limitée	285, rue St-Charles-Borromée, nord, Joliette
O. Gauthier Limitée	8595 St-Dominique, Montréal
M. Laurin & Fils Limitée Lido Biscuit Cie, Ltée	284 Richard, Joliette 845 rue St-Charles, St-Lambert
Opera Biscuits Ltée	Ste-Émilie de l'Énergie
Venezia Biscuits Co.	1513 Fleury est, Montréal
Viau Limitée George Weston Limited	
tario:	
Christie Brown and Company Limited	2150 Lakeshore Blvd. Toronto
Seal's Cookie Company Limited	
Chre Foods Limited	
Postie Food Products Ltd.	552 Adelalde St. W. Toronto
Aniably (of Switzerland) Canada Ltd.	134 Peter St., Toronto
Manning Biscuit Co. of Canada Ltd.	
McCormicks Limited	
NoCormicks Limited Mother Dell's Bakeries Ltd.	123 Wendell Ave. Weston
Peek Frean (Canada) Ltd.	1200 O'Conner Drive, Toronto
Primo Biscuit Co. Raymond's Nut Shops Ltd.	
Robinson Cone Company	145 McNab St. N., Hamilton
Voortman, W. & H. Ltd.	40 Chruch St., Brockville
Walker Bakeries Limited, The	
anitoba:	
Christie Brown & Company Limited	
Luxury Cone Company	Osborne and Gertrude Ave., Winnipeg 311 Ross Ave., Winnipeg
skatchewan:	
Dad's Cookies (Sask) Ltd.	1242 Albert St. W., Regina
beria:	the second second second second
Dad's Cookies Ltd.	1317 Ninth Ave. E., Calgary
Sunland Industries Co. Ltd.	and an analysis of a statement of the st
itish Columbia:	AV THE FOLL FRANK SK STREET
Bader's Dutch Bakeries Ltd.	3473 Commercial Drive, Vancouver
Dad's Cookies Co., (B.C.) Limited	1751 Boundary Road, Vancouver
Dare Food Ltd. (Western Division)	12,091-88 Ave. North Surrey

# **Census of Manufactures**

#### General

The Census of Manufactures is an annual mail survey covering Canada's Manufacturing Industries. It is based on the Standard Classification of Industries and full details concerning the system may be found in the Standard Industrial Classification manual, Catalogue No. 12-501 which is available from the Queen's Printer or the Dominion Bureau of Statistics. In summary, the Classification as it relates to the manufacturing industries provides for a breakdown into 140 industries arranged in 20 major industry groups. Of the 140 (3 digit) industries, 18 are further broken down into 58 (4 digit) sub classes. At the Canada level, principal statistics are collected and compiled for 178 separate industries. They cannot all be published separately by province, however, because of the confidential nature of the data in certain provinces.

The reporting unit for the Census is designated as the **establishment** (see definition of "Establishment" in following section) and a return is requested from every establishment classified to a manufacturing industry. Although respondents are required to submit reports covering the calendar year, financial year reports other than the calendar year are accepted in instances where respondents find it impossible to supply calendar year data from accounting records. When an establishment is operated for only part of a year a report is required covering the period of operation.

There are four different questionnaires used in the Census of Manufactures; (a) short form (b) long form (c) head office questionnaire and (d) commodity questionnaire. The short and long forms are used to obtain principal statistics and commodities shipped from establishments classified to manufacturing industries and differ only in the amount of detail requested. The short form is a single-sheet questionnaire sent to small manufacturers generally reporting shipments of less than \$100,000; this cut-off, however, varies somewhat between industries. The head office questionnaire is generally used for company head offices and/or auxiliary units separately located from the manufacturing establishment(s), (see following notes on Head offices and auxiliary units). The Commodity questionnaire is used to survey certain establishments which are coded (on the basis of their principal activity) to industries other than manufacturing in the Standard Industrial Classification system, but which undertake some manufacturing as a subsidiary activity. This single-sheet questionnaire is designed to collect information on the quantity and value of goods of own manufacture shipped by such establishments in order to achieve full coverage of domestically manufactured commodities (see the following note under Shipments).

The results of the Census are presented in some 140 publications. In addition to these annual industry publications there are annual summary reports for Canada and the provinces and special reports giving principal statistics by detailed geographic areas, by type of ownership and size of establishment. A special annual report covering the shipments of all manufactured commodities arranged in alphabetical order is also published.

Since 1960 the following major changes have been implemented in the Census of Manufactures: (a) a revised Standard Industrial Classification (b) a new establishment definition and (c) an extension of the establishment definition to cover the non-manufacturing activities of manufacturing establishments. The statistics presented in the various 1963 reports reflect the complete implementation of these changes and enable comparisons to be made with the years 1961 and 1962. For a complete description of the procedures followed in establishing the revised series, reference should be made to the Explanatory Notes included in the 1960, 1961 and 1962 industry publications. The statistical framework within which the Census of Manufactures is now carried out is based on the following concepts and definitions which have been developed as part of a general programme to achieve a fully integrated system of economic statistics.

#### Establishment

A manufacturing establishment is typically a factory, mill or plant principally engaged in manufacturing activities. The majority of such establishments are firms but many firms have more than one establishment. Such firms are requested to submit a separate Census of Manufactures report for each manufacturing establishment which can meet the reporting requirements embodied in the following definition of the "establishment":

"The smallest unit which is a separate operating entity capable of reporting the following principal statistics:

Materials and supplies used Goods purchased for resale as such Fuel and power consumed Number of employees and salaries and wages Man-hours worked and paid Inventories Shipments or sales."

Each establishment is required to report on all the activities carried out within it's accounting boundaries (except income from investments such as rent, interest and dividends) and data on the different activities (manufacturing, trading in goods not of own manufacture, construction by own labour force, revenue from services, etc.) are requested to be reported separately. It should be noted that the statistics for separate activities are not completely consistent since some respondents cannot distinguish, in their records, materials, shipments and inventories relating solely to their own manufacturing activities. For example, inventory of goods purchased for re-sale may not be distinguishable from inventory of own manufactured goods. Complete consistency, therefore, can be obtained only at the "all operations" (total activity) level and for studies or statistical measures requiring accurate coordinated data, the "total" statistics should be used.

The number of establishments represents the number of operating units that are principally engaged in the activities of the manufacturing industries to which they have been classified. These units do not necessarily represent the total number engaged in the production of a commodity mainly produced in a certain industry. Some commodities are produced as secondary products in other manufacturing and non-manufacturing industries. It should be noted that head offices and auxiliary units which are surveyed separately are not included in the establishment count, (see following notes on head offices and auxiliary units).

#### **Head Offices and Auxiliary Units**

All head offices and auxiliary units of companies classified to the manufacturing industries such as sales offices, administrative offices, warehouses, laboratories, etc. are now surveyed as part of the Census of Manufactures.

These head offices and auxiliary units are either included in an establishment report or are surveyed by means of the head office questionnaire. The former is the most common case where a single establishment firm has its executive personnel, sales office, etc. located at the site of the manufacturing plant (establishment). The special head office questionnaire is generally used where a firm, regardless of the number of establishments, has separately located offices or auxiliary units. Such offices or units do not constitute establishments within the Census of Manufactures as they do not normally generate operational revenues, but give rise only to costs of operations (mainly salaries and wages) which are automatically included in the value of shipments or sales. Although not considered as establishments, and hence, not included in the "establishment" count for an industry, the operational costs are reflected in either the "Industry" statistics (3 or 4 digit level) or the "Major group" statistics (2 digit level) according to the following rules:

(a) In the case of single establishment firms, statistics for separately located offices and units are classified to the same industry (3 or 4 digit) as the establishment:

(b) In the case of multi-establishment tirms, the statistics for such offices and units are coded to the same industry as the establishments of the firm, when all establishments are in the same industry (3 or 4 digit). When establishments of such firms are coded (1) to different industries within a major group, (2) to industries in different major groups or (3) to industries in different divisions of the Standard Industrial Classification, then the statistics are included in the major group totals (2 digit level) in which the major part of the company's operations are classified. Although this may result in some distortion of major group Statistics in the case of (2) and (3) the statistics at the industry (3 or 4 digit) level in all cases will be left free of these company-wide data.

#### Employees

### (a) Production and related workers – Manufacturing activity

In addition to those engaged in production assembling activities, they include those and employed in storing, inspecting, handling, packing, warehousing, etc. They also include employees engaged in maintenance, repair, janitorial and watchman services and line supervisors (working foremen) engaged in similar work to that of the employees they supervise. Production and related workers engaged in manufacturing activity are reported as those receiving pay during the last pay period of each month, an average for the year being obtained by summing the monthly figures and dividing by 12. This procedure is followed even though the establishment did not operate in all months in order to arrive at equivalent annual fulltime employment. The numbers are somewhat affected by turnover, in that employment is overstated when an employee changes employment during a pay period. The man-hours of production and related workers in manufacturing activity represent total man-hours paid (total hours at work during the calendar year plus hours not worked but nevertheless paid for, such as paid vacations, sick leave, statutory holidays, etc.). In reporting overtime hours, respondents are requested to report only hours actually at work. It should be noted that the division of hours paid into production and related workers payrolls results in average hourly earnings and does not represent hourly wage rates which are collected and published by the Department of Labour and which are based on selected occupations.

#### (b) Production and related workers – Non-manufacturing activities

Such employees include those on manufacturing establishments' payrolls engaged in activities such as construction undertaken for the use of these establishments, some outside piece-workers employed in certain industries, logging employees who are reported as part of a sawmilling establishment and any other production workers who are not engaged in manufacturing-type operations.

#### (c) Administrative and office employees

This category includes all executive and supervisory officials such as presidents, vicepresidents, comptrollers, secretaries, treasurers, etc., together with managers, professional, technical and research employees, superintendents and factory supervisors above the line supervisor or working foreman level, and clerical staffs. Also included are employees in activities such as advertising, credit collections, purchasing, personnel, legal, medical, etc. It should be noted that prior to 1961 this category also included working owners and partners. Also included in this category are employees located at head offices or auxiliary units separately located from the establishment; these are generally included in the figures for the province in which they are located according to the rules outlined under "Head offices and auxiliary units" above.

#### (d) Sales and distribution workers

This category includes office personnel whose salaries are charged to selling expense, travelling salesmen, driver salesmen, truckdrivers and their helpers, etc. It may also include some sales employees who are reported as part of a manufacturing establishment but are not working at the establishment's location. These are generally broken down by province in cases where more than 15 employees are involved in any one province. The figures exclude persons working on a commission basis who are not considered regular employees of the establishment.

#### (e) Total Employees

This total comprises the foregoing categories including employees located at separately located head offices and auxiliary units. The numbers of employees included under categories (b), (c) and (d) are reported in the form of annual averages and represent as closely as possible full time employment; adjustments are made when reported figures indicate the existence of part time or seasonal employment. In all the above categories, figures on employment refer to the calendar year whether or not other establishment statistics can only be reported on a fiscal year other than the calendar year.

#### **Working Owners or Partners**

These are not now included in the statistics of employees and salaries and wages. There is some duplication in numbers when a person owns more than one establishment and is reported as a working owner on each Census return. Withdrawals of working owners defined as amounts withdrawn by owners or partners for normal living expenses excluding withdrawals for payment of income tax.

#### Salaries and Wages

Salaries and wages refer to gross earnings of employees before deductions for income tax and employees contributions to social services such as sickness, accident and unemployment insurance, pensions, etc. They include all salaries, wages, bonuses, profits shared with employees, the value of room and board where provided, commissions (paid to regular employees only) as well as any other allowance forming part of the worker's earnings. Payments for over-time are included. Figures on salaries and wages refer to the calendar year.

#### Fuel and Electricity

Figures for fuel refer to amounts actually used (including fuel used in cars, trucks, locomotives, etc.), not to purchases unless the quantities are substantially the same. Any fuel and electricity produced by establishments for internal consumption are not included in the total cost. Values represent laid down cost at the establishment including freight, duty, etc. Although fuel and electricity used is considered part of manufacturing activity it should be noted that it also includes relatively small amounts used in non-manufacturing activities since these cannot be reported separately.

#### **Materials and Supplies**

### (a) Manufacturing activities

Figures represent quantities and laid down cost values, at the establishment, of materials, supplies and purchased components owned and used during the year in manufacturing activities and related processes. These statistics represent only commodity items or physical goods (cost of services or overhead charges such as advertising, insurance, depreciation, etc. are not included) whether purchased from others or received as transfers (in the form of materials, components or semi-processed goods) from other establishments of the reporting company. Included are maintenance and repair supplies not chargeable to fixed assets accounts and any amounts charged by other establishments for work done on materials owned by the reporting establishment. Cost of repairs or maintenance done by outside contractors and cost of returnable containers are not included.

#### (b) Non-manufacturing activities

#### 1. Purchases for re-sale as such

Figures represent cost of materials or products purchased from others by the reporting establishment (or received as transfers from other establishments of the reporting company) for re-sale as such in the same condition as purchased. Included are any finished products received on consignment from other countries.

#### 2. Other materials and supplies used

Figures represent the cost of materials and supplies, if any, used in new construction and in the production of machinery and equipment (for the use of the reporting establishment) by the establishment's own employees. Included are materials used for any capital repairs and alterations carried out by the establishment's employees. Amounts paid to outside contractors for construction and repair work are not included nor is the cost of purchased machinery and equipment. Also included is the cost of office supplies not chargeable to fixed assets accounts and the cost of such other items of materials and supplies used as food, beverages and supplies for establishment-operated cafeterias and lunch counters, first aid and medical supplies, laboratory supplies, etc.

#### Shipments

#### (a) General

The figures represent revenue from all production, sales, services and related activities of reporting establishments with shipments valued in Canadian dollars at the point at which the establishment relinquishes control. The unsold portion at year end of consignment shipments in Canada is treated as inventory and not as shipments but all shipments to foreign countries for which the form B13 "Customs Canada Export Entry" has been completed, are treated as shipments.

In those industries where work on principal products extends over a relatively long period, (Fabricated Structural Metal Industry, Aircraft and Parts Manufacturers, Railroad Rolling Stock Industry and Shipbuilding and Repair Industry) the value of production rather than the value of shipments is recorded. There are certain establishments in other industries which also operate on a basis of progress payments. For these establishments, shipments are also adjusted to work put in place on the basis of the net change in progress payments over the year.

#### (b) Shipments of goods of own manufacture

These figures represent shipments of goods made from own materials either in the reporting establishments or by other manufacturers on the basis of a charge to the reporting establishments for work done. Included are revenue from repair and custom work, amounts received in payment for work done on materials owned by other establishments and the cost (book value) of any goods shipped on a rental basis.

All products and by-products of own manufacture shipped from the establishment are covered, including transfer shipments to sales outlets, distributing warehouses or to other manufacturing plants of the reporting firm, when such units are treated as separate establishments. The value of shipments are net of returned goods, discounts, returns, allowances, sales tax and excise taxes and duties, returnable containers and charges for outward transportation by common or contract carriers. Transportation or delivery expense incurred by the reporting establishment's own carriers are included.

Shipments of goods of own manufacture of establishments which are coded to some other division of the Standard Industrial Classification (on the basis of principal activity) but which are engaged in manufacturing as a subsidiary activity are collected by means of the Commodity questionnaire referred to earlier. Such shipments together with shipments of goods of own manufacture of establishments forming the universe of manufacturing industries are compiled and recorded in the various industry publications.

#### (c) Shipments of goods not of own manufacture

These figures represent the net selling value at establishment (net of discounts, returns, allowances, sales taxes and excise duties and taxes and transportation charges by common or contract carriers) of all products or materials (including products transferred from other establishments of the reporting firm) sold as such in the same condition as purchased or received as transfers. For those industries which ship such goods on a rental basis, the value of shipments represents the book value of these goods. All sales of consignment goods from other countries are included.

#### (d) Other revenue

Figures represent the book value of fixed assets, if any, (new construction and machinery and equipment including major repairs, alterations, additions, modifications, installation and assembly work) produced during the year for the use of reporting establishments by the establishment's own employees and for which depreciation accounts are maintained. Included also are any revenues from the sale of electricity and from any operations performed by the establishment's own employees, such as revenue from goods produced or purchased for rental (the book value of such goods are included as part of shipments of goods of own manufacture or shipments of goods not of own manufacture), servicing revenues, commissions on sales (when not included in value of sales), revenue for companyoperated cafeterias and lunch counters and revenue from outside installation or construction work not related to the establishment's own products, sale of used materials (excluding sale of used fixed assets) research and development work, etc. As mentioned previously the figures do not include non-operating revenue such as rent, dividends, interest, etc.

#### Inventories

#### (a) Manufacturing activities

Values represent the book values of manufacturing inventory owned in Canada. Inventories held for which progress payments have been received are not included. Where progress payment accounts are maintained, the change in these accounts is treated as a net adjustment to shipments. Figures consist of inventory owned at the plant and at warehouses or selling outlets which are treated as extensions of establishments for the purpose of reporting shipments. Inventory owned in transit in Canada or on consignment in Canada is included. Goods shipped abroad and held in inventory are included in shipments. Opening inventories may differ from the closing inventories of the previous year because of changes in classification, the receipt of revised data, the inclusion of new establishments and the removal of establishments which did not operate during the survey year.

#### (b) Non-manufacturing activities

Figures represent the book value of inventory of goods purchased for re-sale as such without further processing, owned by the reporting establishments and held at plants and at any warehouses or selling outlets which are treated as extensions of establishments. Other characteristics are the same as in (a) above.

#### Value Added

#### (a) By manufacturing activities

Figures are compiled by deducting the cost of materials and fuel and electricity consumed from the value of production (value of shipments adjusted for changes in the value of inventories of finished goods and goods in process).

#### (b) By non-manufacturing activities

The figures are compiled by deducting the the cost of goods purchased for re-sale (adjusted for changes in the value of inventories of goods purchased for re-sale) and the cost of other materials and supplies used from the value of shipments of goods not of own manufacture, plus other revenue.

#### (c) By Total activities

The figures consist of value added by manufacturing activities plus value added by non-manufacturing activities. This total value added figure may, in some cases, be less than value added by manufacturing activities as a result of expenditures associated with non-manufacturing exceeding revenues from such activities or because of a decrease in inventory of goods not of own manufacture exceeding the mark-up on the sale of such goods. "Value added" is sometimes referred to as net production. However, to arrive at the National Accounts concept of net production, or Gross Domestic Product at "Factor cost" it would be necessary to subtract also the cost of advertising, insurance and other business expenses which are not collected as part of the annual Census of Manufactures. "Value added" figures for the primary industries, manufacturing and construction are published in DBS publication Catalogue No. 61-202, "Survey of Production".



