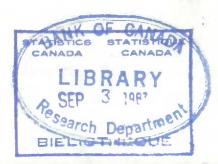
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# SOFT DRINK MANUFACTURERS 1964

ANNUAL CENSUS
OF MANUFACTURES

Published by Authority of
The Minister of Trade and Commerce

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#### PUBLICATIONS

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# SOFT DRINK MANUFACTURERS 1964

Tabular presentations of statistical data in this publication are aligned to show Manufacturing activity and Total activity of the establishments classified to this industry.

Soft Drink Manufacturers perform two distinct industrial operations:

- 1. Manufacture of concentrates or syrups for use in making soft drinks.
- 2. Combining concentrates or syrups with carbon dioxide gas and water to produce the beverages which are bottled or canned for distribution.

Firms may conduct the respective operations in varying degrees but the greater number of establishments are bottlers only. The industry tends to locate in urban areas where distribution presents fewer problems.

#### SYMBOLS

The following standard symbols are used in Dominion Bureau of Statistics publications:

- .. figures not available.
- ... figures not appropriate or not applicable.
- nil or zero.
- amount too small to be expressed.
- P preliminary figures.
- revised figures.
- x confidential to meet secrecy requirements of the Statistics.

  Act.

TABLE 1. Principal Statistics, 1961-64

-				Man	ufacturing	activity				Т	otal activ	ity	
Your and	Estab-		duction a ated work		Cost of	Cost of	Value of shipments	Yeahan		owners artners	Emp	loyees	77 - 3
province	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	Value added
	No.		'000			\$'000				\$'000		\$'0	00
1961													
Totals	502	5,095	11,338	16, 150	4, 381	52,871	172, 697	116, 118	162	721	12, 961	48, 510	117, 460
1962													
Totals	506	5, 252	11,555	16, 936	4, 668	55, 985	180, 265	119, 759	170	902	13, 361	50.917	121,072
1963													
Newfoundland	10	116	244	324	79	1,714	3,931	2,139	_	_	193	621	2,327
Prince Edward Island	5	20	44	48	17	235	663	412	х	x	47	132	413
Nova Scotia	26	191	431	550	172	2,530	6,562	3,869	х	х	445	1,505	3,935
New Brunswick	22	152	338	430	171	1,754	4,644	2,735	8	48	350	1,216	2,728
Quebec	172	1,978	4,416	6,943	1,634	27,456	82,944	54,001	67	368	5, 185	20,095	54,881
Catario	155	1,787	4,009	6,696	1,615	23,913	68,395	42,714	59	262	4,704	20,616	43,541
Manitoba	17	211	464	736	252	3,497	9, 291	5,546	x	х	654	2,557	5,680
Suskatchewan	24	185	390	585	246	2,533	6,597	3,811	8	31	425	1,571	3,812
Alberta	25	261	552	910	291	3,607	9,529	5,633	х	х	654	2,606	5,658
British Columbia	33	257	529	970	276	4,056	10,889	6,593	х	х	647	2,820	6,619
Yukon and Northwest Territories	3	5	10	12	8	40	149	101	-	-	12	49	107
Totals	49 2	5,163	11, 427	18, 204	4, 761	71,334	203, 595	127, 554	154	769	13, 316	53, 788	129,702
1964													
Newfoundland	10	122	267	369	82	1,759	3,972	2,122	-	_	200	698	2,234
Prince Edward Island	4	20	44	47	20	247	660	393	x	х	47	134	392
Nova Scotia	24	173	386	530	170	2,624	6,677	3,893	4	18	434	1,509	4,060
New Brunswick	22	146	314	420	185	1,917	5,043	2,962	7	43	378	1,301	3,028
Quebec	170	1,998	4,534	7,344	1,700	29,501	89,078	58,020	56	329	5,218	21,861	59,851
Ontario	154	1,883	4,128	7,241	1,682	26,783	74,710	46,625	47	221	4,844	22,066	47,951
Manitoba	16	223	483	783	261	3,224	9,517	6,037	x	x	632	2,600	6,099
Saskatchewan	23	176	376	579	256	2,776	7,048	4,022	6	28	415	1,641	4,086
Alberta	24	230	514	874	309	3,637	9,659	5,721	x	х	626	2,668	5,858
British Columbia	31	250	539	996	268	4,515	11,935	7,145	5	9	645	2,937	7,329
Yukon and Northwest Territories	3	5	11	13	8	57	152	87	-	-	14	50	122
Totals	481	5,226	11,595	19,196	4,942	77, 040	218, 452	137. 027	129	683	13, 453	57, 465	141,009

TABLE 2. Principal Statistics classified by Size Group based on Value of Shipments of Goods of Own Manufacture, 1963 and 1964

				Man	ufacturing	activity				T	'otal acti	vity	
Size group	Estab- lish- ments		duction a sted work		Cost of	Cost of materials	Value of shipments of goods	Value	Working and pa		Emp	loyees	Value
		Number	Man- hours paid	Wages	elec- tricity	and supplies	of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	added
	No.		000			\$'000				\$'000		\$'(	)00
1963						Ì							
Under \$10,000	18 20 38 75 110 149 47 31 4	3 15 86 304 610 1, 335 788 1, 358 864	9 30 173 650 1,311 2,945 1,755 3,087 1,467	10 37 228 871 1,748 4,056 2,732 5,387 3,135	2 8 60 241 638 1,474 743 1,208 387	34 144 589 2,340 6,500 18,266 12,026 21,971 9,484	86 355 1,415 5,850 15,920 45,792 31,720 63,545 38,910	50 203 768 3, 273 8, 824 26, 108 18, 998 40, 162 29, 168	16 18 32 32 44 8 4	22 52 108 152 284 115 35	4 24 128 489 1,302 3,274 2,081 4,089 1,676	14 55 342 1,513 4,157 11,810 8,475 17,269 8'506	58 22] 83(48) 8,980 26,467 19,354 40,844 29,603
Totals	492	5, 163	11, 427	18, 204	4, 761	71, 334	203, 595	127, 554	154	769	13, 316	53, 788	129,70
Inder \$10,000	18 19 27 71 107 150 51 35	2 18 55 230 515 1,304 845 1,469 788	5 39 1 16 491 1, 112 2, 876 1, 866 3, 296 1, 795	6 59 155 696 1,566 4,046 2,934 5,961 3,772	3 10 41 227 592 1,505 831 1,241 491	35 141 412 2, 211 6, 237 19, 179 12, 431 24, 564 11, 831	88 355 1,015 5,519 15,192 47,145 33,873 69,367 45,897	50 204 563 3,074 8,394 26,555 20,627 -43,916 33,645	13 16 18 33 38 6 5	27 48 57 158 224 58 112 —	3 29 90 449 1,132 3,231 2,120 4,040 2,088	9 85 247 1, 453 3,908 12,079 8,860 18,014 10,896	5 24: 61: 3,33: 8,60 27,07: 21,31: 45,04: 34,85:
auxiliary units									100		271	1, 9 13	(12
Totals	481	5, 226	11, 595	19, 196	4,942	77, 040	218, 452	137,027	129	683	13, 453	57, 465	141,00

TABLE 3. Principal Statistics classified by Size Group based on Manufacturing Value Added, 1963 and 1964

				Mar	ufacturing	activity				7	otal acti	vity	
Size group	Estab- lish- ments		duction s ited work		Cost of	Cost of	Value of shipments of goods	Value		owners	Emp	loyees	Value
		Number	Man- hours paid	Wages	elec- tricity	and supplies	of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	added
	No.		000			\$'000				\$'000		\$'0	100
1963													
Under \$10,000	27 43 65 114 119 83 20 18	11 655 267 594 944 1, 143 517 1, 066 556	25 132 566 1,274 2,086 2,536 1,159 2,462 1,186	29 174 765 1,744 2,792 3,739 1,969 4,275 2,717	4 58 197 612 1,074 1,110 515 919 274	86 602 2,209 6,227 12,722 16,447 8,878 16,126 8,038	207 1,390 4,926 15,099 31,005 43,279 24,160 50,542 32,986	117 732 2,529 8,290 17,254 25,785 14,805 33,290 24,753	23 40 29 46 8 8	40 132 128 279 66 124	14 107 406 1, 259 2, 281 2, 896 1, 529 3, 222 1, 353	36 276 1,262 4,010 8,021 11,227 6,125 14,350 6,835	127 812 2, 738 8, 443 17, 394 26, 219 14, 908 33, 986 25, 214
auxiliary units		. 4 4					1 1 2				249	1,647	( 13
Totals	492	5, 163	11, 427	18, 204	4, 761	71, 334	203, 595	127, 554	154	769	13, 316	53, 788	129, 70
1964			-	1									
Under \$10,000	23 36 57 112 119 86 26 19	52 177 521 932 1, 108 885 1, 178 569	9 110 377 1, 124 2, 047 2, 449 1, 534 2, 717 1, 229	14 151 531 1,592 2,803 3,713 2,657 4,876 2,858	7 43 169 588 1,086 1,164 614 983 287	89 611 1,701 5,930 13,354 16,279 12,650 17,899 8,528	196 1, 250 4, 070 14, 557 31, 878 43, 929 32, 363 55, 848 34, 559	101 590 2,200 8,056 17,482 26,559 19,131 37,128 25,781	21 27 27 37 12 5	49 88 119 205 110 112	10 88 330 1, 105 2, 265 2, 803 1, 757 3, 414 1, 410	32 244 1,053 3,744 8,194 11,322 7,830 15,679 7,455	14( 694 2, 366 8, 294 17, 728 27, 208 19, 726 38, 319 26, 654
auxiliary units	4 2 0		4 4 4	4 * *	4 9 4	* 4 4	1 1 1						
Totals	481	5, 226	11,595	19, 196	4,942	77, 040	218, 452	137, 027	129	683	13, 453	57, 465	141,00

TABLE 4. Principal Statistics classified by Size Group based on Total Value Added, 1963 and 1964

				Man	ufacturing	activity				T	otal acti	vity	
Size group	Estab- lish-		duction a ated work		Cost of	Cost of	Value of shipments		Working and pa	owners	Emp	loyees	
	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	Value added
-	No.		*000			\$*000				\$'000		\$'0	00
1963													
Under \$10,000 \$ 10,000 to \$ 24,999 25,000 " 49,999 50,000 " 99,999 100,000 " 199,999 500,000 " 499,999 1,000,000 " 499,999 5,000,000 and over Head offices, sales offices and auxiliary units	25 39 62 120 121 84 20 18 3	8 61 236 616 953 1,150 517 1,066 556	19 123 498 1,321 2,108 2,551 1,159 2,462 1,186	23 160 675 1,809 2,815 3,761 1,969 4,275 2,717	3 49 174 622 1,084 1,121 515 919 274	75 523 1,937 6,353 12,625 16,580 8,878 16,126 8,038	181 1, 198 4, 366 15, 392 31, 158 43, 611 24, 160 50, 542 32, 986	103 628 2, 264 8, 445 17, 289 25, 977 14, 805 33, 290 24, 753	22 35 33 47 9 8	36 116 139 281 73 124	364 1,280 2,298 2,918 1,529 3,222 1,353	240 1,092 4,103 8,052 11,316 6,125 14,350 6,835	100 655 2,341 8,670 17,493 26,460 14,900 33,980 25,214
Totals	492	5, 163	11. 427	18, 204	4, 761	71, 334	203, 595	127, 554	154	769	249 13, 316		129, 70
					2,			241,001			20,000	30, 100	440, 10
1964  Under \$10,000  10,000 to \$ 24,999  25,000 " 49,999  100,000 " 199,999  200,000 " 499,999  500,000 " 999,999  1,000,000 " 4999,999  5,000,000 " 4999,999  5,000,000 " 4999,999  5,000,000 " 4999,999	20 34 52 118 121 88 24 21	2 47 156 523 929 1,137 635 1,228 569	6 101 334 1,119 2,050 2,506 1,416 2,835 1,229	8 140 472 1,583 2,811 3,790 2,482 5,051 2,858	5 39 132 609 1,092 1,182 559 1,038	55 516 1,513 5,999 13,253 16,627 11,609 18,940	139 1,075 3,509 14,722 31,779 44,657 29,366 58,644	80 521 1,863 8,118 17,484 26,921 17,228 39,031	16 29 27 39 13 5	37 96 113 207 118 112	5 76 282 1, 123 2, 238 2, 877 1, 603 3, 568	891 3,785 8,098 11,592 7,224 16,284	86 56' 1,95' 8,470 17,64' 27,720 17,62' 40,42'
lead offices, sales offices and auxiliary units		509	1, 229	4,000	201	8,528	34,559	25, 781		-	1,410 271	7,455 1,913	26,65
Totals	481	5, 226	11, 595	19, 196	4, 942	77, 940	218, 453	137, 027	129	683	13, 453	57, 465	141, 00

TABLE 5. Principal Statistics classified by Size Group based on Total Employed, 1963 and 1964

				Man	ufacturing	activity				7	otal acti	vity	
Size group	Estab-		oduction a ated work		Cost of	Cost of	Value of shipments	Value	Working and pa	owners	Emp	loyees	
	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	Value added
	No.		'000			\$'000				\$1000		\$'0	00
1963													
Under 5 employed	70 184 194 22 14	73 889 1,963 521 617	152 1,901 4,325 1,164 1,434	195 2, 573 6, 160 2, 035 2, 361	56 840 2,082 487 547	840 8,748 28,180 8,713 9,985	1, 913 21, 671 73, 219 28, 244 27, 694	1,018 12,126 42,703 19,118 17,227	58 76 20 —	163 394 212 —	107 1,625 4,881 1,574 1,955	302 5,419 18,089 6,794 7,763	1,112 12,496 43,547 19,056 17,406
500 employed and over	} 8	1, 100	2, 452	4,881	748	14,867	50,853	35, 364	-	_	2, 925	13,774	36, 219
Totals	492	5, 163	11, 427	18, 204	4.761	71, 334	203, 595	127, 554	154	769	13, 316	53, 788	129, 702
1964													
Under 5 employed	63 185 186 25 14 }	59 795 1,957 617 632 1,166	133 1,708 4,297 1,400 1,453 2,604	187 2, 435 6, 340 2, 406 2, 467 5, 361	55 895 2, 100 578 559 754	9,418 29,337 10,119 11,284 16,007	1,871 23,407 74,689 29,231 34,165 55,089	934 13, 123 43, 353 18, 807 22, 403 38, 407	50 62 17 —	155 329 199 — —	97 1,668 4,774 1,739 1,938 2,966	308 5,857 18,609 7,598 8,470	1,016 13,662 44,328 19,497 22,730 39,898
auxiliary units							• • •			* * *	271	.1,913	(122
Totals	481	5, 226	11, 595	19, 196	4, 942	77, 040	218, 452	137, 027	129	683	13, 453	57, 465	141,009

TABLE 6. Principal Statistics classified by Type of Organization, 1963 and 1964

				Man	ufacturing	activity				,	Potal acti	vity	
Type of organization	Estab-		oduction ated work		Cost of	Cost of	Value of shipments			owners	Employees		**
O. B. Marie Marie	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	Value added
	No.		'000			\$'000				\$'000		\$10	000
1963													
Individual ownerships	84	235	494	638	229	2, 463	5,916	3,237	79	338	401	1, 172	3, 317
Partnerships	38	154	3 29	475	164	1,956	5,071	2,946	74	426	294	977	2,988
Incorporated companies	370	4,774	10,604	17,091	4,368	66,915	192,607	121, 371	1	4	12, 372	49,992	123, 530
Co-operatives	_	_	-	_	-	_	_	14	,		_		-
Head offices, sales offices and auxiliary units			* * *					0.00			249	1,647	( 134)
Totals	492	5, 163	11, 427	18, 204	4,761	71, 334	203, 595	127, 554	154	769	13, 316	53, 788	129, 702
1964													
Individual ownerships	78	181	390	532	211	2, 346	5. 384	2.842	73	320	358	1, 070	2, 936
Partnerships	28	131	283	402	131	1, 577	3, 947	2, 246	56	363	246	835	2, 322
Incorporated companies	375	4.914	10.922	18. 262	4, 600	73. 117	209, 121	131, 938			12, 578	53.647	135,875
incorporated companies	313	2, 514	10, 544	10,202	4, 000	10, 111	200, 101	101, 330	1 0 4	h P 6	10,010	00,011	100,010
Co-operatives	_	-	- 1	-	-	_	_	-			-	_	_
Head offices, sales offices and auxiliary units		4 * *					0 4 4		4		271	1,913	( 122)
Totals	481	5, 226	11, 595	19, 196	4, 942	77, 040	218, 452	137, 027	129	683	13, 453	57, 465	141,009

TABLE 7. Calculation of Output, Input and Value Added, 1963 and 1964

	Manufact activi		Non-manufa activiti		Tota activi	
	1963	1964	1963	1964	1963	1964
			\$'00	0		
Output					- 1	
1. Shipments and other revenue	203, 595	218, 452	13,794	16,394	217,389	234,846
Inventories - Goods of own manufacture:						
Add closing - Goods in process	78	93		* 4 4	78	93
Finished goods	2, 896	3,614			2,896	3,614
Deduct opening - Goods in process	84	92			84	92
Finished goods	2,834	3,058			2,834	3, 058
. Net inventory change	56	557			56	557
3, Gross output (1+2)	203, 651	219,009	13,794	16, 394	217, 445	235, 403
Input						
. Purchases of goods not of own manufacture			10, 836	11,634	10,836	11, 634
Inventories - Goods not of own manufacture:						
Add opening			1,805	1,921	1, 805	1,921
Deduct closing		***	1,843	2,030	1,843	2,030
. Cost of goods sold (not of own manufacture)			10,798	11, 525	10,798	11, 525
. Materials, supplies, etc.	71,334	77,040	849	887	72, 183	77,927
. Fuel and electricity	4, 761	4,942		* * *	4,761	4,941
. Gross input (5+6+7)	76,095	81,982	11,647	12,412	87,742	94, 894
Value added (3 - 8)	127, 554	137, 027	2, 147	3, 982	129, 702	141,009

TABLE 8, Employment and Payroll, 1963 and 1964

					Emplo:	yees						Salari	es and wa	iges	
Your and		Product related			Adm: trat			les	To	tal	Product		Admin-	Sales	
province	Manufa	cturing	Ot	her		ffice	distri		10	6 14.4	related v	vorkers	istra- tive and	and distri-	Total
	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Manufac- turing	Other	office	hution	
1963		1			numb	er		1		1			\$'000		
lewfoundland	94	22	_	_	28	9	40		100	0.1	004		170	110	
				-		3		_	162	31	324	_	178	119	62
rince Edward Island	16	4	_		4		20	-	40	7	48	_	25	59	13
ova Scotia	188	3	_	_	66 41	26 23	162 132	2	416 324	29 26	550	_	421	534	1,50
ew Brunswick								_	-		430	-	328	457	1, 21
Quebec	1,923	55	19	-	613	245	2,324	6	4,879	306	6,943	67	4,510	8, 575	20,09
Ontario	1,713	74	34	1	663	390	1,804	25	4,214	490	6,696	140	6,123	7,657	20,61
lanitoba	194	17	_	_	74	43	326	_	594	60	736		584	1, 237	2, 55
askatchewan	158	27	_	_	49	23	168	_	375	50	585	_	335	651	1,57
lberta	223	38	_	_	68	38	286	1	577	77	910	_	528	1, 169	2,60
British Columbia	237	20	_	_	95	55	240	_	572	75	970	-	733	1, 117	2,82
ukon and Northwest Terri- tories	5	_	-	_	5	2	_	_	10	2	12	_	37	_	4
Totals	4, 902	261	53	1	1,706	857	5,502	34	12, 163	1, 153	18, 204	207	13, 802	21, 575	53, 78
1964															
lewfoundland	97	25	-	-	26	9	43	_	166	34	369	_	160	169	69
rince Edward Island	16	4	_	-	6	3	18	_	40	7	47	_	28	59	13
lova Scotia	170	3	_	-	51	23	187	_	408	26	530	-	383	596	1,50
ew Brunswick	145	1	_	-	43	26	160	3	348	30	420	-	364	517	1,30
hobec	1,935	63	15	-	602	241	2,342	20	4,894	324	7,344	56	4,975	9,487	21,86
ario	1,796	87	16	1	665	407	1,861	11	4, 338	506	7, 241	69	6,403	8, 354	22,06
anitoba	201	22	_	_	78	43	288	_	567	65	783	_	615	1,202	2,60
askatchewan	150	26	***	-	44	23	172	_	366	49	579	_	340	722	1,64
sinerta	199	31	2	-	72	35	285	2	558	68	874	9	545	1,241	2,66
British Columbia	230	20	_	_	85	55	255	_	570	75	996	-	717	1,224	2,93
ukon and Northwest Terri-															
tories	5	-	_	-	3	2	4	_	12	2	13		22	14	5
Totals	4, 944	282	33	1	1,675	867	5, 615	36	12, 267	1, 186	19, 196	134	14, 550	23, 585	57, 46

TABLE 9. Production and Related Workers, - Manufacturing Activity, 1963 and 1964

W. at	196	3	196	4
Month	Male	Female	Male	Female
		numbe	er	
Establishments reporting monthly detail (large establishments only):	1	1	1	
January	3,655	204	3,994	23
February	3,644	200	3,968	22'
March	3,725	210	4,025	23
April	3,934	228	4, 269	23
May	4,399	248	4,644	25
June	4,942	264	4,878	25
July	5, 293	278	5,060	25
August	4,898	268	4,807	25
September	4, 181	240	4,382	24
October	3,942	223	4,154	23
November	4,006	235	4, 136	25
Desember	4,061	233	4, 238	25
Averages	4, 235	231	4,381	249
Establishments reporting annual averages (small establishments only)	667	30	563	33
Average for all establishments	4,902	261	4,944	28

TABLE 10. Inventories, 1964

		Manufa	cturing		Non- manufacturing	
Province	Materials, supplies, etc.	Goods in process	Finished goods of own manufacture	Total	Products or materials purchased for resale	Total inventories
			book value	\$'000		
Opening:						
Newfoundland	290	1	58	349	32	381
Prince Edward Island	13	449	7	20	-	20
Nova Scotia	195	7	82	284	18	30
New Brunswick	123	1	73	198	40	237
Quebec	2,912	33	856	3,801	430	4, 23
Ontario	2,993	36	1,475	4,505	860	5,365
Manitoba	343	3	76	422	235	657
Saskatchewan	173	2	90	265	43	308
Alberta	393	1	130	524	64	588
British Columbia	408	8	208	624	198	822
Yukon and Northwest Territories	9	_	3	11		11
Totals	7, 851	92	3,058	11,001	1,921	12,922
Closing:						
Newfoundland	194	1	49	245	28	272
Prince Edward Island	17	_	6	23	-	23
Nova Scotia	221	5	94	320	14	335
New Brunswick	146	1	94	241	37	278
Quebec	2,931	32	999	3,962	473	4,435
Ontario	3,262	38	1,853	5, 154	970	6, 124
Manitoba	278	4	81	363	185	548
Saskatchewan	216	3	96	314	56	37.1
Alberta	278	1	138	416	67	483
British Coiumbla	387	8	201	597	201	798
Yukon and Northwest Territories	8	_	3	10	_	10
Totals	7,938	93	3,614	11,646	2, 030	13, 676

TABLE 11. Purchased Fuel and Electricity Used in Manufacturing Activity, 1963 and 1964

		1963		1964	
Description		Quantity	Cost	Quantity	Cost
			\$'000		\$'000
Large establishments reporting commodity detail:					
Bituminous coal:					
(a) From Canadian mines	ton	3,610	64	2,581	44
(b) Imported	4.4	1, 126	16	728	10
Sub-bituminous coal (from Alberta mines only)	4.0			_	_
Anthracite coal	4.4	233	4	216	3
Lignite coal	2.0	1,236	10	1.287	13
Coke	**	-		_	-
Gasoline (including gasoline used in cars and trucks)	ip. gal.	7, 255, 244	2,594	7,500,559	2,703
Fuel oil including kerosene or coal oil	19	4,900,988	608	5, 128, 211	638
Wood	cord	_	_	-	_
Gas:					
(a) Liquefled petroleum gases	ip. gal.	173,637	54	140,659	39
(b) Other manufactured gas M	cu. ft.	-	mayor	_	_
(c) Natural gas	44	260,637	152	311,806	176
Other fuel			-		1
Electricity purchased	kwh.	38,627,294	648	40,834,596	687
Steam purchased				4 * *	-
. Small establishments not reporting commodity detail:					
Estimate for fuel and electricity			612		638
All establishments:					
Total fuel and electricity used		**1	4, 761		4,942

TABLE 12. Materials and Supplies - Manufacturing Activity, 1963 and 1964

De Calada	1963		1964	
Description	Quantity	Cost	Quantity	Cost
	1b.	\$'000	1b.	\$'000
1. Materials used:				
Carbon dioxide gas, in cylinders, tanks, etc.,,,	20, 674, 161	1,547	19,080,238	1, 476
Carbon dioxide, solid	3, 152, 219	236	2, 845, 219	200
Sugar	208, 994, 268	24,905	212, 542, 124	23,944
Glucose	1,796,503	203	1, 592, 335	166
Citric acid	1, 161, 499	305	1, 112, 932	338
Tartaric acid	35,075	15	30, 145	12
Syrups, concentrates and flavours		21, 277	4 4 9	22,587
All other materials and components used <sup>1</sup>	4 4 4	11,858	* 5 *	11,880
Containers and other packaging materials and supplies used		8, 101		13, 243
. Operating, maintenance and repair supplies used (excluding fuel)	0 0 0	2,609	4 9 0	2,752
. Amount paid out to others for work done on materials owned by establishments	* * *	278	b 1 1	443
Totals		71, 334	4 * *	77,040

<sup>&</sup>lt;sup>1</sup> No detailed information on materials used was collected from small establishments, the estimated costs for which are included here. These estimated costs were \$5,863,385 in 1963 and \$6,009,285 in 1964, (excluding estimates made for CO<sub>2</sub> gas).

TABLE 13. Shipments of Goods of Own Manufacture, 1963 and 1964

		1963		1964	
Description		Quantity	Value	Quantity	Value
			\$'000		\$'000
1. Products:					
Soft drinks:					
Carbonated:1	ŀ				
Bottled - 12 oz, and under cas	ses of 24	107, 219, 415	142,907	100, 884, 325	147, 962
	* ** 12	17, 272, 470	28,886	20,084,467	35, 116
Canned	* ** 24	1,407,720	2,541	3,410,711	5,648
Bulk (barrels, tanks, jars, etc.)	np. gal.	5,042,473	4,217	6,051,994	5,982
Total soft drinks (bottled, canned, bulk)	e 6	176, 666, 276	178, 551	182,006,596	194, 708
Non-carbonated fruit drinks	ses of 24	381,747	836	223,034	349
Spruce beer		294,747	370	244, 241	345
Natural mineral water	np. gal.	776,010	432	761, 426	509
Syrups and concentrates, bottlers:					
For sale	1.0	6,446,238	20,772	5, 316, 666	20,088
For own use	11	10, 125, 289	1 + 1	10, 268, 188	
Syrups sold to fountain trade	e+	2, 254, 658	4,950	2, 498, 580	6,076
All other products		* * *	254	7 · a	163
2. Amount received in payment for work done on materials and products ownedby others		4.,	299	* * •	589
Less adjustment for value of sales taxes, excise duties and outward transportation charges which could not be deducted from individual commodity items described above		4 6 6	(2,871)		(4, 376)
Net adjustment for establishments receiving progress payments			-	***	( 1, 010)
Total adjusted value of shipments and work done			203, 595		218, 452

		1963	1964
ţ	Average gallons per cases = 12 or, and under	1.24	1.26
	Over 12 oz.	2. 12	2.16
	Canned	1 47	1 54

#### TABLE 14. Shipments of Selected Goods of Own Manufacture - All Industries, 1939-1964

(Includes shipments from other industries which manufacture, as a secondary activity, the commodities listed)

	Soft drinks—bottled, canned and bulk					
	Made in carbonated beverages industry		Made in other industries		Total	
	Quantity1	Value <sup>1</sup>	Quantity	Value	Quantity <sup>1</sup>	Value <sup>1</sup>
	gallons	\$'000	gallons	\$'000	galions	\$'000
1939	42,797,964	25, 658	1, 297, 176	656	44, 095, 140	26,314
1940	51, 564, 872	30, 241	1,447,195	660	53,012,067	30,900
1941	58, 357, 004	36,512	1,601,430	726	59, 958, 434	37, 238
1942	56, 923, 706	35,923	1, 479, 369	804	58, 403, 075	36,726
1943	56, 802, 189	36, 049	1,403,236	816	58, 205, 425	36,865
1944	63, 173, 424	40,047	1, 387, 572	883	64, 560, 996	40,930
1945	50, 472, 094	34, 162	1,019,716	602	51,491,810	34, 764
1946	54, 979, 258	36,596	944, 281	649	55, 923, 539	37, 244
1947	68, 410, 208	47, 323	1, 227, 160	951	69, 637, 368	48, 274
1948	84, 327, 402	56, 475	1,476,339	948	85, 803, 741	57, 423
1949	99, 342, 467	72,110	1, 936, 466	1,094	101, 278, 933	73, 204
950	100, 929, 934	73,020	1, 864, 414	1,152	102, 794, 348	74, 172
1951	93, 086, 324	76, 177	1,770,312	1, 150	94,856,636	77, 327
952	101, 457, 231	88, 350	2,077,016	1,511	103, 534, 347	89, 861
1953	107, 991, 481	92,449	2, 282, 435	1,709	110, 273, 916	94, 158
954	103, 945, 224	91, 365	2, 114, 897	1,519	106, 060, 121	92,884
1955	124, 207, 352	102, 199	2, 141, 866	1,569	126, 349, 218	103, 768
1956	121, 174, 241	105, 948	2, 212, 352	1,935	123,386,593	107, 883
1957	135, 222, 570	121,432	2, 436, 615	2, 269	137, 659, 185	123, 701
1958	145, 467, 078	132, 056	2, 289, 086	2, 289	147, 756, 164	134, 345
1959	155,841,116	140,955	2, 285, 066	2, 296	158, 126, 182	143, 252
1960	158, 124, 948	144, 283	1,966,282	1,963	160, 091, 230	146, 246
1961	164,199,833	155, 109	1, 196, 302	1,250	165, 396, 135	156, 356
1962	170, 221, 996	161, 896	1, 407, 443	1,365	171,629,439	163, 261
1963	177, 004, 823	178, 922	1, 163, 640	1, 191	178, 168, 463	180, 113
1964 <sup>P</sup>	182, 442, 952	195, 053	1, 168, 437	1,344	183, 611, 389	196,397

Includes spruce beer for the period presented.

#### List of Establishments classified to This Industry, 1964

(Does not include establishments classified to other industries, which as a secondary activity, manufacture products typical of this industry)

Name	Location
NewfoundLand:	
Browning Harvey Ltd. Browning Harvey Ltd. Gaden's Ltd. Gaden's Ltd. Gaden's Ltd. Kay's, A.G. & Sons Ltd. Martle's Ltd. Purity Factories Ltd. (Canada Dry Division) Royal Aerated Water Co. Ltd. Seven-Up (Eastern) Ltd.	
Prince Edward Island:	
Morris, J.T. Limited Seaman's Beverages Ltd. Seven-Up Sussex Ltd. Simmons, G.H.	57 Water St., Charlottetown 152 Elm Ave., Charlottetown
Nova Scotia:	
Astoria Beverage Co. Canada Dry Bottling Co. (Halifax) Ltd. Chapman Beverages Ltd. Chapman Brothers Ltd. Clare Beverage Co. Coca-Cola Ltd. Emeneau's Beverages Ltd.	Bedford 1100 Prince St., Truro 20 Station St., Amherst Meteghan River 42 Lady Hammond Rd., Halifax

#### List of Establishments classified to This Industry, 1964 - Continued

Name	Location
Nova Scotia - Concluded:  Havelock-Home Bottling Co. Ltd. Hi-Cap Maritimes Ltd. Hub Beverages Ltd. Ideal Beverages Ltd. Isle Royale Beverages Ltd. Jones Bottling Co. Ltd. McKinlay & Sons Ltd. MacLean's Beverages Ltd. Morits Beverages Ltd. Seven-Up (Sussex) Ltd. Seven-Up (Sussex) Ltd. Seven-Up (Sussex) Ltd. Tennant, H.F. Limited Tennant, H.F. (Eastern) Ltd. Valley Beverages Ltd. Weymouth Spring Bottling Co. Yarmouth Beverages Ltd.	147-153 Maynard St., Halifax 75 Main St., Truro 500 George St., Sydney 245 Welton St., Sydney Weymouth 262 Brookside St., Glace Bay Westville Rd., New Glasgow 230 Wyse Road, Dattmouth Bridgetown 5529 Bloomfield St., Halifax 109 Richmond St., Sydney 9 Havelock St., Amherst Main St., Trenton Bridgetown Weymouth
New Brunswick:  Ahier & Woods Ltd. Albert & Sons, V.H. Brunswick Beverages Reg'd. Bosca & Buraglia Ltd. C & S. Bottling Works Cassidy's Beverages Ltd. Clty Beverages Coté, René Crystal Beverages (1963) Ltd. Gallivans Beverages (1963) Ltd. Gallivans Beverages Gorham Beverages Grand Falls Bottling Co. International Drug Co. Ltd., The King's County Beverages Nadeau's Beverages Ltd. Saint John Beverages Ltd. Seven-Up (Sussex) Ltd. Seven-Up (Sussex) Ltd. Seven-Up (Sussex) Ltd. Seven-Up (Sussex) Ltd. Tennant, H.F. Ltd. Woodstock Bottling Works	75 Church St., Edmundston 21 Beaulieu St., Edmundston Bathurst 290 Dumeresque St., Bathurst 65 Church St., Chatham 98 Water St., Campbellton R.R. # 2, Edmundston Beaverbrook St., Moncton 352 Jane St., Newcastle 361 Victoria St., Fredericton Grande Anse Grand Falls 17 King St., St. Stephen 19 Winter St., Sussex 18 Union St., Campbellton 410 Chesley St., Saint John Bairack Green, Saint John Baig Blvd., Moncton 140 Clark St., Fredericton 297 Church St., Moncton
Abel, Joseph L. Aboussafy, L. Inc. Aboussafy, L. Inc. Alan's Beverage Ltd. Archambault, Victor Beaudoin, J. Albiny Becont Beverages Ltd Bédard, Léonce Bière d'Epinette Larose Bière vages Courville, Inc. Breuvages Courville, Inc. Breuvages Gaudreault, Enr. Breuvages Heñux, Inc. Breuvages Heñux, Inc. Breuvages Heñux, Inc. Breuvages Lac Mégantic, Enr. Breuvages Lac Mégantic, Enr. Breuvages Lacky One Inc. Breuvages Maniwaki, Enr. Breuvages Shont, Liée Breuvages Shount-Rouge Breuvages Radnor, Liée Breuvages Show White, Liée Breuvages Show White, Liée Breuvages Show White, Liée Breuvages Show White, Liée Breuvages, J.L., Liée Breuvages, J.L., Liée Brunelle, Paul, Liée Brynt, Inc. Caisse, Alfred, Inc. Canada Dry Ltd. Caouette, A. et Frères, Inc. Chandler Bottling Works Ltd. Chartier, J.L. Chevalier, Albert, Inc.	Mont-Joli   Sept-fles   5130 Western Ave., Montreal   16262, rue Bureau, Pointe-aux-Trembles   LaSarre

Name

Location

#### Quebec -- Continued:

Cie d'Embouteillage Canada Dty Co. (Rimouski) Ltée Claro, Liée
Coca-Cola Ltd.
Coca-Cola Ltd.
Collins, John Co. of Canada
Compagnie Nationale d'Essences Ltée
Continental Beverages of Canada Ltd.
Cortiveau, J.O.
Cott Beverages (Canada) Ltd.
Coulombe, Alex, Ltée
Couture, Émile (T.M.) Ltée
Couture, Émile (T.M.) Ltée
Couturier, L.P., Inc.
Crush International Ltd.
Deebee Enterprises Ltd.
Délorme, Ronald
Demers & Frère, Inc.
Désormeaux, S., Enr.
Drouin, A.N. & Flls
Dufresne & Frère, Ltée
Eau Minérale Étolle
Eau Minérale Étolle
Eau Minérale Étolle
Eau Minérale St-Léon, Inc.
Eskimo Bottling Works Ltd.
Fluet, F.A., Inc.
Fontaine, Missél
Frenière, J.A.
Gagné, F.X., Ltée
Gagnon & Lapointe, Inc.
Gaspé Bottling Co. Ltd.
Caudreault, Phil., & Fils, Ltée
Grand Côteau
Grenier, Arthur, Ltée
Hamel et Fils, Enr.
Harvey, Dorville, Inc.
Jacob, Henri & Fils, Inc.
Kik Company (Div. of Crush International Ltd.)
La Cie Eau-Vive d'Oka, Ltée
Lafontaine, Hervé, Ltée
Lafontaine, & Cie Ltée
Lafance, Conrad & Fils, Inc. Ciaro, Ltée Coca-Cola Ltd. Coca-Cola Ltd. St-Justin LaSarre Kik Company (Div. of Crush International Ltd.)

La Cic Eau-Vive d'Oka, Ltée

Lafontaine, Hervé, Ltée

Lafontaine & Cle Ltée

Lafrance & Fils, Ltée

Lafrance & Fils, Ltée

Lafrance & Forn, Ltée

Lampon & Perron, Ltée

Lampon & Perron, Ltée

Lampon & Perron, Ltée

Lampon & Perron, Ltée

Lavigne, Lucien, Ltée

Levesque, Lucien, Ltée

Leclerc, Joseph, Inc.

Leduc, G.

Leroux, L.P. & Fils, Ltée

Levesque, Léon J. Inc.

Les Breuvages Bégin, Ltée

Les Breuvages Bégin, Ltée

Les Breuvages Montclair, Inc.

Les Breuvages Montclair, Inc.

Les Breuvages Montclair, Inc.

Les Eneuvages Montclair, Inc.

Les Liqueurs Cristal de St-Jean, Enr.

Les Liqueurs Cristal de St-Jean, Enr.

Les Liqueurs Dopéra

Les Liqueurs Dopéra

Les Liqueurs Bourque, Inc.

Liqueurs Bourque, Inc.

Liqueurs St-Jean, Inc.

Liqueurs St-Jean, Inc.

Liqueurs St-Georges, Ltée

Liqueurs St-Georges, Ltée

Liqueurs St-Georges, Ltée

Liqueurs Tottler, Ltée

MacKimmis, J.P. & Sons

Marcotte & Fils

Massicotte, André

Massicotte, J.T., Inc.

Melody Beverages Ltd.

Méthot & Gagné, Ltée

Morency, Paul, Inc.

National Bottling Works, Ltd.

National Bottling Works, Ltd.

Northern Quebec Bottlers Ltd.

Orange Crush Lachute Enr.

Orange Crush Lachute Enr.

Paul-Thus, Jean-Marie

Peer's Beverages of Canada

Pepsi-Cola Canada Ltd. (Bottling Plant)

Pepsl Cola Canada Ltd. (Concentrate Plant) Hauterive Ste-Agathe Gentilly Alma Dolbeau

660, rue St-Germain-est, Rimouski-est
305, rue Joly, Québec
Grindstone, Magdalen Islands
4055, boul. Ste-Anne, Montmorencyville
2465- lst Ave., Quebec
200 Bellechasse St., Montreal
115 Foster Square, Waterioo
Laval-des-Rapides
610 Montreal-Toronto Blvd., Lachine
2267, boul. des Chutes, Courville
7335 Decarie Blvd., Montreal
25, ave. Bigaouette, Québec
765, rue St-Alphonse, Thetford Mines
11, rue Nairm, La Malbaie
290 Deslauriers St., Ville St. Laurent
1615-3rd Ave., Shawinigan Falls
206, Avenue de Parc, Granby
571-2ième rue, Grand'Mère
965, rue Labelle, St.Jérôme
1335 Sullivan Rd., Val d'Or
3125, boul. Royal, Trois-Rivières
Ste-Geneviève-de-Batiscan
St-Léon-de-Maskinongé
St-Justin 660, rue St-Germain-est, Rimouski-est St-Justin

8968 Grand Ave., Montreal

750, rue St-Valier-est, Québec

591, rue St-Antoine, LaTuque

54, rue du Lac, Magog

248, rue St-Philippe, Nicolet

54, rue de Pont, Jonquière

Gasné Gaspé 154 Gamble St. W., Rouyn 4334, rue Parthenais, Montréal 1ère avenue, St-Georges-est, Beauce LaSarre
La Malbaie
327, rue St-Germain, Rimouski
1387 Villeray St., Montreal
2430, boul. Laurentien, Montreal
811 boul. St-Alexandre, Louiseviii
2, rue Frontenac, Berthierville
2165, rue Papineau, St-Hyacinthe
195 Fusey Blvd., Cap-de-la-Madelhae
141, rue Beauchemin, Cap-de-la-Madelhae
Armagh Armagh 80, rue St-Michel, Ville-Marie 75, rue Jean-Rioux, Trois-Pistoles 2685, rue Galt-ouest, Sherbrooke LaGauadeloupe 21, rue St-Pierre, St-Casimlr 75, rue de la Lathylère Porion 75, rue de la Lotbinlère, Dorion Cabano-de-Témiscouata 999, rue Ste-Julie, Trois-Rivières St-Jean-Eudes Longueuil 90, rue St. Georges, St. Jean 8653-10ieme ave., Ville St-Michel 1072-2ième ave., Val d'Or 180, rue Cousins, St-Jean 848, rue du Roi-est, Québec 122, rue Jacques-Cartier, St-Jean Vallée Junction 250 rue Lebourdais, St-Tite St-Raymond St-Georges-de-Beauce 305 ave. Hotel-de-Ville, Chicoutimi St-Casimir St-Casimir
379 Lafleur St., Lachute
300, rue Richard, Joliette
Ste-Anne-de-la-Pérade
21ême avenue, Amos
2349 Notre-Dame St. W., Montreal
68 rue Fraser, Rivière-du-Loup
154 rue de la Cathédrale, Rimouski
1707 rue Lénire 154 fue de la Cathemare, mai 1707, rue Lépine, Joilette 1428 Clarke St., Montreal 460 Main St., Granby 5130 Western Ave., Montreal 626 Dallaire St., Rouyn 626 Dallaire St., Rouyn Lachute Sorel 290, rue Georges, Sorel 93 rue Ramezay, Sorel 4266 de Chateaubriand Ave., Montreal 4900 Jean-Taion St., Montreal 4900 Jean Taion St., Montreal 56, rue Bennett-Nord, Thetford Mines

### List of Establishments classified to This Industry, 1964 - Continued

Name	Location
Onáhan Concludad	
Québec - Concluded:	
Plamondon, Georges, Ltée Plourde, Elzear, Ltée	1, ave. Plamondon, Drummondville
Port-Daniel Kist Beverages Reg'd.	600, rue St-Elzéar, Jonquière Port-Daniel
Poulin & Fils (Noranda), Inc.	Noranda
Racine & Frère	759 rue Delanaudière, Joliette
Red Rock Matane, Enr. Regal Bottling Works	9, rue Soucy, Matane 557, rue St-Henri, Laprairie
Richer & Frère, Ltée	39, ave. du Parc, Valleyfield
Roux-Bergeron, Enr.	12, rue Coté, victoriaville
Roy & Frères (Joliette), Ltée St-Onge, Paul, Inc.	1595, rue Lépine, Joilette
St-Pierre, Jules Ltd.	3085, rue St-Pierre, St-Hyacinthe Mont-Laurier
Seven-Up Granby, Inc.	677, rue Principale, Granby
Seven-Up Grand'Mère, Liée Seven-Up Mont-Laurier Enr.	470-6ième ave. A. Grand'Mère
Seven-Up Montreal Ltd.	Mont-Laurier 160 Graham Blvd., Town of Mount Royal
Seven-Up Ste-Angèle, Enr.	Ste-Angèle-de-Laval, Nicolet
Seven-Up St-Hyacinthe, Ltée Seven-Up St-lles, Ltée	3145, rue Sicotte, St-Hyacinthe
Seven-Up Sherbrooke, Life	250, rue Arnaud, Sept-Iles 755, rue King-est, Sherbrooke
Seven-Up Thetford, Ltee	1068, rue Notre-Dame-nord, Thetford Mines
Seven-Up Tracy, Enr. Seven-Up Trois-Rivières, Ltée	Ville de Tracy
Seven-Up Val d'Or. Ent.	2925, boul, Royal, Trois-Rivières 1110-4ième ave., Val d'Or
Seven-Up Valleyfield, Ltee	Valleyfield
Seven-Up Victoriaville Life	444, rue Notre-Dame-est, Victoriaville
Simard, Philippe & Fils, Ltee Source Nalco, Ent.	501, rue des Peupliers, Dolbeau St-Justin
Source Abenakis, Ltée	St-Francois-du-Lac
Suncrest Beverages of Canada	711, ave. l'Abbé, Thetford Mines
Thibeau, Yvon, Inc. Tougas & Nicholson, Ltee	rue Notre-Dame-ouest, Victoriaville 1, rue Dufferin, Valleyfield
Viens, Albert P.	1983, rue St-Jean, Plessisville
Ontario;	
Atikokan Beverages Bastlen's Beverages	Atikokan
Beck Beverages Ltd.	43 Whitewood Ave., New Liskeard 1009 Mill Rd., Fort Frances
Bell City Beverages Ltd.	242 Colborne St. W., Brantford
Bernard Beverages Ltd., The Beverage Canners Ltd.	2 Stewart St., Toronto
Boorman's Beverages Ltd.	24 Fenmar Drive, Weston 485 Reid St., Peterborough
Brant Beverages Ltd.	131 South Market St., Brantford
Brockville Beverages Ltd. Brown's Beverages Ltd.	124 Orchard St., Brockville
Canada Dry Bottling Co. (Barrie) Ltd.	220 Bay St., Gravenhurst 180 Innisfil St., Barrie
Canada Dry Bottling Co. (Kingston) Ltd.	Gardener's Rd., Kingston
Canada Dry Bottling Co. (Kirkland Lake) Ltd. Canada Dry Bottling Co. (Windsor) Ltd.	107 Second St., Kirkland Lake
Canada Dry Bottling Co. (Sudbury) Ltd.	2310 Walker Rd., Windsor 97 St. George St., Sudbury
Canada Dry Bottling Co. (London) Ltd.	25 Base Line Rd. W., London
Canada Dry Ltd. Cam's Beverages	153 Sherbourne St., Toronto
Carter's Beverages	48 Parker St., Believille 115 Wilson St., Hamilton
Chapleau Beverages Ltd.	40 Connaught St., Chapleau
Clearwater Beverages Ltd. Coca-Cola Ltd.	444-6th Ave. S, Kenora
Coca-Cola Ltd.	174 Sidney St., Belleville 20 Marell St., Brantford
Coca-Cola Ltd.	1575 Barton St. E., Hamilton
Coca-Cola Ltd.	111 Railway St., Kingston
Coca-Cola Ltd.	1570 King St. E., Kitchener 1140 Dundas St. E., London
Coca-Cola Ltd.	2158 Main St., Niagara Falls
Coca-Cola Ltd.	605 Bronson Ave., Ottawa
Coca-Cola Ltd.	781 Lansdowne St. W., Peterborough
Coca-Cola Ltd.	314 Memorial Ave., Port Arthur 90 Broadview Ave., Toronto
Coca-Cola Ltd.	1650 Howard Ave., Windsor
Cockrane Bottling Ltd. Cormack, A.V. & Son	158 Second Ave., Cockrane
Cornwall Bottling Works Ltd.	93 Church St., Parry Sound 113 Amelia Ave., Cornwall
Credit Valley Bottling Works	Georgetown
Crown Syphon Bottling Works	1657 Grand Marais Rd., Windsor
Crush International Ltd. Curtis Beverages Ltd.	1600 O'Connor Drive, Toronto 425 West St. S., Oriilia
Cynar Dry Ltd.	6 Eugene St., Toronto
Dominion Dry Glager Ale Co. Ltd.	105 Manning Ave., Toronto
Dominion Seven-Up Co, Ltd, Dominion Seven-Up Co, Ltd,	205 Richmond Rd., Ottawa 12 Cranfield Rd., Toronto
Doran's Beverage Co. Ltd.	1201 Cameran St., Fort William
Doran's Brewery Ltd.	319 Algonquin Blvd., Timmins
Double Cola Canada Ltd, Elder's Beverages Ltd.	11 Cobourg St., Stratford 671 Montreal St., Kingston
Erie Beverage Ltd.	71 Park Ave. E., Chatham
Esbeco Limited	658 Erie St., Stratford
Exel Beverages Ltd. Garland Beverages Ltd.	Bourget
Georgian Bay Beverages	Lome & Olive Sts., North Bay 298 Hurontario St., Collingwood
Geraldton Bottling Co.	639 Second Ave. N., Geraldton
Giesebrechts Ltd.	Petawawa

#### List of Establishments classified to This Industry - Continued

Name	Location
Ontario - Continued:	
Gills Beverages Ltd.	to Mania Chi Carloba El Da
Goderich Bottling Works	10 Maple St., Smiths Falls 130 East St., Goderich
Gordon's Beverages	583 Water St., Peterborough
Gray, W.J. Beverages	11 Market St., Collingwood
Hambly's Beverages (Oshawa) Ltd. Harriston Kist Beverages Ltd.	385 Bloor St. W., Oshawa
Hires Bottling Co. (Niagara) Ltd.	Webb St., Harriston 101A Lakeport Rd., St. Catharines
Horsman, Chas. L & Son	41 Pellisier St., Campbellford
Husky Beverages Ltd.	5 McCamus Ave., Kirkland Lake
International Beverage Co. Irish Dry Beverages	59-63 Markham St., Toronto 101 Lake Port Rd., St. Catharines
Kapuskasing Beverages Ltd.	Kapuskasing
Kent Essex Beverages	50 Foster St., Chatham
Kist Canada Ltd. (Bottling Division)	11 Cobourg St., Stratford 11 Cobourg St., Stratford
Kist Canada Ltd.	11 Cobourg St., Strattord 310 Black Line Rd., Kitchener
Kitchener Beverages Ltd.  Lake wood Beverages	452-3rd St. North, Kenora
Lindsay Soda Water Works	10 Caroline St., Lindsay
Lock City Beverages	353 Wellington St. W., Sault-Ste-Marie
London Bottling Co. Ltd.	317 Adelaide St. S., London
London Brothers Ltd. Magda Soda Water Migrs.	735 Fourth Ave. South, Geraldton 521 Keele St., Toronto
MacDonald & Son Ltd.	495 Oak St. W., North Bay
MacDonald & Son Ltd.	New Liskeard
MacDonald & Son (Timmins) Ltd.	Main St., South Porcupine
Maedel's Beverages Ltd. Millar's Beverages	76 Talbot St., Essex R.R. No. 2, Renfrew
Mio Mfg. Ltd.	30 Arrow Rd., Weston
Mission Orange Canadian Ltd.	30 Arrow Rd., Weston 159 Bay St., Toronto
Moira Beverages Ltd.	291 Coleman St., Belleville
Moran Beverages	58 Rodman St., St. Catharines 285 Elgin St., Sarnia
Morris Beverages Ltd., "Les" Munro Bottling Co.	456 Tecumseh Rd. W., Windsor
National Dry Ltd.	303-309 Richmond St., London
Nesbitts Orange of Toronto Ltd. and Acme Beverages Ltd.	146 George St., Toronto
Nlagara Dry Beverages Ltd.	1730 Ferry St., Niagara Falls
Niagara Dry Beverages Ltd. Nickel City Beverages Ltd.	1100 Burlington St. E., Hamilton 1552 Fairburn St., Second
Nipigon Bottling Works, The	Nipigon
Northern Bottling Co.	381 Pine St., Sudbary
Northern Lights Beverages Ltd.	Cobalt
Nu-Grape (Toronto) Ltd. Nu-Jersey Creme Co.	1100 Queen St. W., Toronto 229 Manning Ave., Toronto
Orange Crush Bottling Works	111 Baldwin Ave., Cornwall
Orangeville Bottling Works Ltd.	26 Fourth Ave., Orangeville
Ottawa Valiev Pure Spring Beverages Ltd.	627 Nelson St., Pembroke
Paristen Beverages (1960) Ltd. Penetang Bottling Co. Ltd.	Saunders Drive, Cornwall Pentanguishene
Pepsi-Cola Canada Ltd.	1435 Weston Rd., Toronto
Pepsi-Cola Canada Ltd,	330 Conventry Rd., Ottawa
Pop-O Beverages Ltd.	310 John St. N., Hamilton
Port Perry Beverages Ltd. Private Brands Beverages Ltd.	Port Perty 844 Bathurst St., Toronto
Punch Dry Beverages Ltd.	61 Oxford St., Toronto
Pure Spring (Canada) Ltd.	22 Aberdeen St., Ottawa
Red Lake Bottling Works	Red Lake
Reinhart's Beverages Rentrew Bottling Works Ltd.	12 James St., Guelph 326 Raglan St., Renfrew
Riverdale Beverages Ltd.	183 Erie Ave., Brantford
Robertson's Beverages	Home wood Ave., Mount Forest
Robinson's Beverages	26 Lewis St., Perth 130 First St. E., Fort Frances
Royal Beverages Royal Crown Cola Ltd.	100 Sunrise Ave., Toronto
St. Clair Beverages Ltd.	124 Proctor St., Sarnia
Sarnia Beverages Ltd.	137 Indian Rd., Samia
Seven-Up Bottling Co.	352 Peter St., Sudbury 131 North Archibald St., Fort William
Seven-Up Bottling Co. (Windsor) Ltd.	970 Mercer St., Windsor
Seven-Up Bottling Co. (Sudbury) Ltd.	111 St-George St., Sudbury
Seven-Up (Cornwail) Ltd.	2107 - 2nd Street, Cornwall
Seven-Up (Ontario) Ltd.	21 Essex St., Toronto Ann & Victoria Sts., Barrie
Seven-Up (Oniario) Ltd.	119 Station St., Belleville
Seven-Up (Ontario) Ltd.	80 Giow Ave., Hamilton Oxford St. & Seven-Up Ave., London
Seven-Up (Ontario) Ltd.	Oxford St. & Seven-Up Ave., London
Sia Beverages Ltd. Silver Lake Beverages Co. Ltd.	78 Summit Ave., Toronto 1035 Railway St., Kenora
Smith Beverage Ltd.	750 Farewell St., Oshawa
Smiths Falls Bottling Works Ltd.	52 Abbot St., Smiths Falls
Snell's Bottling Works	43 Park St., Chatham 503 Bay St., Sault-Ste-Marie
Soo Falls Brewing Co. Ltd. Star Beverages Ltd.	79 A Queen St., Kirkland Lake
Star Bottling Works Ltd.	252 Regent St., Sudbury
Stinson, E.H. & Co.	20 Dominion St., Alexandria
Strub Beverages	22 McCaully St. W., Hamilton
Sudbury Brewing & Malting Co. Ltd.	185 Lorne Sts. Sudbury 1068 Queen St. W., Toronto
Sunnyside Beverages Superior Bottling Co.	211 Southern Ave., Fort William
Taylor's Soft Drinks Ltd.	957 - 4th Ave. E., Owen Sound
Thomson Beverages Ltd.	1701 - 3rd Ave. E., Owen Sound
Timmins Bottling Works Tuckey Beverages Ltd.	34 Algonguin Bivd. E., Timmins 451 Main St., Exeter
There's Described Den.	TO A MILLIANS, MACOO

#### List of Establishments classified to This Industry, 1964 - Continued

Name	Location
Ontario - Conluded Twin City Bottling Co. Uxbridge Beverages Ltd. Vernor's Ginger Ale Ltd. Wilson, Charles Ltd. Windsor Beverages Wynola Corporation, Ltd.	Franklin St., Uxbrldge 43 Baseline Rd. W., London 1699 Northway Ave., Windsor 519 Sherbourne St., Toronto
N. D. C.	
Manitoba:  Arctic Beverages Ltd. Arctic Drink Mfg. Co. Bell Bottling Co, Ltd. Bell Bottling Co, Ltd. Bell Bottling Co, Ltd. Blackwoods Beverages Ltd. Canada Dry Ltd. Coca-Cola Ltd. Coca-Cola Ltd. Crush International Ltd. Dauphin Beverages Ltd. Northwest Beverages Ltd. Northwest Beverages Ltd. Northwest Beverages Ltd. Northwest Beverages Ltd. Pepsi-Cola Canada Ltd. Portage Soda Water Works Ltd. Selkirk Beverages Ltd.	862 Selkirk Ave., Winnipeg  1087 Selkirk Ave., Winnipeg  Dauphin  1850 Ellice Ave., St. James  521 Golspic St., Winnipeg  20-12th St., Brandon  100 Dagmar St., Winnipeg  590 King Edward St., Winnipeg  Dauphin  North Ave., Flin Flon  2510 Park Ave., Brandon  Dauphin  1099 King Edward St., Winnipeg  60 Tupper St. N., Portage La Prairie
Saskatchewan:	
Canada Dry Bottling Co. (Saskatoon) 1960 Ltd. Canora Beverages Coca-Cola Ltd. Coca-Cola Ltd. Hill, Mel Beverages Co. Ltd. Jackson Bottling Co. Ltd., The Laings Beverages (1962) Ltd. Maple Leaf Beverages National Fruit Co. Nipawin Beverages Pachal's Beverages Pachal's Beverages Ltd. Polar Beverages Ltd. Polar Beverages Ltd. Rainbow Bottling Works Regina Bottlers Ltd. Rose Beverages (1964) Ltd. Seven Up (Prince Albert) Ltd. Seven Up (Saskatoon) Ltd. Stanlard Mineral Water Works Ltd. Starlite Bottlers Ltd. Swift Current Bottling Works Ltd. Watt, G. & J. Co. Ltd. York Beverages Ltd.	Canora 1736 Cornwall St., Regina 265-3rd Ave, N., Saskatoon 2100-1st Ave., Regina 264 River St., W., Moose Jaw Weyburn 1022-103rd St., North Battleford 51 High St., Moose Jaw Nipawin 57 Agricultural Ave., Yorkton Chaplin St., W., Swift Current 1125-3rd Ave., W., Prince Albert Nipawin 1205-11th Ave., Regina 301-13th St., W., Prince Albert 1680 Central Ave., Prince Albert 202 Ave C. South, Saskatoon 1371-103rd St., North Battleford 229 Ave, 1 South, Saskatoon 1501 Begg St., W., Swift Current 2023 Ottawa St., Regina
Alberta:  Blue Label Bottling Co, Ltd. Calgary Brewing & Malting Co, Ltd. Canada Dry Ltd. Chinook Bottling Ltd. Coca-Cola Ltd. Coca-Cola Ltd. Crow's Nest Bottling Works Ltd. Dominion Bottling Ltd. Dominion Bottling Ltd. Drumheller Bottling Works Ltd. Grand Soft Drink Co, Ltd. Jubilee Beverages Ltd. National Fruit Co. Northern Bottling Ltd. Pepsi-Cola Canada Ltd. Polar Aerated Water Works Ltd. Polar Aerated Water Works Ltd. Prairle Rose Mfg. Co, Ltd. Purity Bottling Ltd. Red Deer Bottling Co. Ltd. Roses Ice Cream Ltd. St. Paul Beverages Ltd. Shamrock Bottling Works Superior Beverages Ltd. Vermilion Beverages Ltd.	10715-10181 t., Edmonton 10309-8181 Ave., Edmonton 2907 Second Ave., S., Lethbridge 6708 McLeod Trail, Calgary 10555 Kingsway Ave., Edmonton Blairmore 9930-78th Ave., Edmonton Drumheller St., Paul Red Deer Railway St., Medicine Hat Grand Prairie 12250-142nd St., Edmonton 129-3rd Ave. E., Calgary 9611-104th Ave., Edmonton 1421-3rd Ave., S., Lethbridge Red Deer Grande Prairie St., Paul 237-12th St., Lethbridge 172 Altawana Drive, N.E., Medicine Hat 877-14th St., S.W., Medicine Hat
British Columbia:	
Canada Dry Ltd. Canada Dry Bottling Co. (Victoria) Ltd. Carlboo Dry Ltd. Coca-Cola Ltd. Columbia Bottling Works Crystal Spring Beverage Co. Ltd.	629 David St., Victoria 405-2nd Ave., Prince George 1818 Cornwall St., Vancouver 609 Ward St., Nelson

#### List of Establishments classified to This Industry, 1964 - Concluded

Name	Location		
British Columbia — Concluded:  Dawson Creek Beverages Ltd. Goodwill Bottling Ltd. Grayson's Beverages Ltd. Island Bottling Ltd. Kamloops Bottling Ltd. Kelowna Beverages Ltd. Kelowna Beverages Ltd. Kootenay Soft Drinks Ltd. Lakeshore Bottling Co. Ltd. Mac's Beverages McCulloch's Aerated Waters Ltd. Nanaimo Bottling Ltd. North Star Bottling Ltd. North Star Bottling Ltd. Paul's Beverages Pepsi-Cola Canada Ltd. Revelstoke Bottling Works Roses Ice Cream Ltd. Seikirk Soft Drinks Ltd. Seven Up (Kelowna) Ltd. Seven Up (Vancouver) Ltd. Shasta Beverages Ltd. Silver King Beverages Ltd. Silver Tip Bottlers Ltd. Stuhy Products Ltd. Valley Beverages (1954) Ltd. Victoria Beverages Ltd.	Chilliwack Nanaimo Kamloops Kelowna Trail 555 Okanagan Ave. E., Penticton 270 Front St., Penticton 3400 Coldstream Ave., Vernon Nanaimo 344 West 2nd Ave., Prince Rupert 2900 - 28th St., Vernon 3525 Lougheed Highway, Vancouver 1001 Charles St., Revelstoke 1420 - 2nd Ave., Prince George Cranbrook Kelowna 3131 Main St., Vancouver 1360 Vulcan Way, Vancouver 301 Vernon St., Nelson		
Yukon:			
Northland Beverages (1956) Ltd. Whitehorse Beverages (1961) Ltd.	Whitehorse Whitehorse		
Northwest Territories:			
Petersen & Auger Ltd.	Yellowknife		

#### CONCEPTS AND DEFINITIONS

Census of Manufactures

#### General

The Census of Manufactures is an annual mail survey covering Canada's Manufacturing Industries. It is based on the Standard Classification of Industries and full details concerning the system may be found in the Standard Industrial Classification manual, Catalogue No. 12-501 which is available from the Queen's Printer or the Dominion Bureau of Statistics. In summary, the Classification as it relates to the manufacturing industries provides for a breakdown into 140 industries arranged in 20 major industry groups. Of the 140 (3 digit) industries, 18 are further broken down into 56 (4 digit) sub classes. At the Canada level, principal statistics are collected and compiled for 176 separate industries. They cannot all be published separately by province, however, because of the confidential nature of the data in certain provinces.

The reporting unit for the Census is designated as the establishment (see definition of "Establishment" in following section) and a return is requested from every establishment classified to a manufacturing industry. Although respondents are required to submit reports covering the calendar year, financial year reports other than the calendar year are accepted in instances where respondents find it impossible to supply calendar year data from accounting records. When an establishment is operated for only part of a year a report is required covering the period of operation.

There are four different questionnaires used in the Census of Manufactures; (a) short form (b) long form (c) head office questionnaire and (d) commodity questionnaire. The short and long forms are used to obtain principal statistics and commodities shipped from establishments classified to manufacturing industries and differ only in the amount of detail requested. The short form is a single-sheet questionnaire sent to small manufacturers generally reporting shipments of less than \$100,000; this cut-off, however, varies somewhat between industries. The head office questionnaire is generally used for company head offices and/or auxiliary units separately located from the manufacturing establishment(s), (see following notes on Head offices and auxiliary units). The Commodity questionnaire is used to survey certain establishments which are coded (on the basis of their principal activity) to industries other than manufacturing in the Standard Industrial Classification system, but which undertake some manufacturing as a subsidiary activity. This single-sheet questionnaire is designed to collect information on the quantity and value of goods of own manufacture shipped by such establishments in order to achieve full coverage of domestically manufactured commodities (see the following note under Shipments).

The results of the Census are presented in some 140 publications. In addition to these annual industry publications there are annual summary reports for Canada and the provinces and special reports giving principal statistics by detailed geographic areas, by type of ownership and size of establishment. A special annual report covering the shipments of all manufactured commodities arranged in alphabetical order is also published.

Since 1960 the following major changes have been implemented in the Census of Manufactures: (a) a revised Standard Industrial Classification (b) a new establishment definition and (c) an extension of the establishment definition to cover the non-manufacturing activities of manufacturing establishments. The statistics presented in the various 1963 reports reflect the complete implementation of these changes and enable comparisons to be made with the years 1961 and 1962. For a complete description of the procedures followed in establishing the revised series, reference should be made to the Explanatory Notes included in the 1960, 1961 and 1962 industry publications. The statistical framework within which the Census of Manufactures is now carried out is based on the following concepts and definitions which have been developed as part of a general programme to achieve a fully integrated system of economic statistics.

#### **Establishment**

A manufacturing establishment is typically a factory, mill or plant principally engaged in manufacturing activities. The majority of such establishments are firms but many firms have more than one establishment. Such firms are requested to submit a separate Census of Manufactures report for each manufacturing establishment which can meet the reporting requirements embodied in the following definition of the "establishment":

"The smallest unit which is a separate operating entity capable of reporting the following principal statistics:

Materials and supplies used
Goods purchased for resale as such
Fuel and power consumed
Number of employees and salaries and wages
Man-hours worked and paid
Inventories
Shipments or sales."

Each establishment is required to report on all the activities carried out within it's accounting boundaries (except income from investments such as rent, interest and dividends) and data on the different activities (manufacturing, trading in goods not of own manufacture, construction by own labour

force, revenue from services, etc.) are requested to be reported separately. It should be noted that the statistics for separate activities are not completely consistent since some respondents cannot distinguish, in their records, materials, shipments and inventories relating solely to their own manufacturing activities. For example, inventory of goods purchased for re-sale may not be distinguishable from inventory of own manufactured goods. Complete consistency, therefore, can be obtained only at the "all operations" (total activity) level and for studies or statistical measures requiring accurate coordinated data, the "total" statistics should be used.

The number of establishments represents the number of operating units that are principally engaged in the activities of the manufacturing industries to which they have been classified. These units do not necessarily represent the total number engaged in the production of a commodity mainly produced in a certain industry. Some commodities are produced as secondary products in other manufacturing and non-manufacturing industries. It should be noted that head offices and auxiliary units which are surveyed separately are not included in the establishment count, (see following notes on head offices and auxiliary units).

#### Head Offices and Auxiliary Units

All head offices and auxiliary units of companies classified to the manufacturing industries such as sales offices, administrative offices, warehouses, laboratories, etc. are now surveyed as part of the Census of Manufactures.

These head offices and auxiliary units are either included in an establishment report or are surveyed by means of the head office questionnaire. The former is the most common case where a single establishment firm has its executive personnel, sales office, etc. located at the site of the manufacturing plant (establishment). The special head office questionnaire is generally used where a firm, regardless of the number of establishments, has separately located offices or auxiliary units. Such offices or units do not constitute establishments within the Census of Manufactures as they do not normally generate operational revenues, but give rise only to costs of operations (mainly salaries and wages) which are automatically included in the value of shipments or sales. Although not considered as establishments, and hence, not included in the "establishment" count for an industry, the operational costs are reflected in either the "Industry" statistics (3 or 4 digit level) or the "Major group" statistics (2 digit level) according to the following rules:

- (a) In the case of single establishment firms, statistics for separately located offices and units are classified to the same industry (3 or 4 digit) as the establishment;
- (b) In the case of multi-establishment firms, the statistics for such offices and units are coded to the same industry as the establishments of the firm, when all establishments are in the same industry (3 or 4 digit). When establishments of

such firms are coded (1) to different industries within a major group, (2) to industries in different major groups or (3) to industries in different divisions of the Standard Industrial Classification, then the statistics are included in the major group totals (2 digit level) in which the major part of the company's operations are classified. Although this may result in some distortion of major group statistics in the case of (2) and (3) the statistics at the industry (3 or 4 digit) level in all cases will be left free of these company-wide data.

#### **Employees**

# (a) Production and related workers - Manufacturing activities

In addition to those engaged in production and assembling activities, they include those employed in storing, inspecting, handling, packing, warehousing, etc. They also include employees engaged in maintenance, repair, janitorial and watchman services and line supervisors (working foremen) engaged in similar work to that of the employees they supervise. For those establishments reporting on the "long" form, production and related workers engaged in manufacturing activity are reported as those receiving pay during the last pay period of each month, an average for the year being obtained by summing the monthly figures and dividing by 12. This procedure is followed even though the establishment did not operate in all months in order to arrive at equivalent annual full-time employment. The numbers are somewhat affected by turnover, in that employment is overstated when an employee changes employment during a pay period. In the case of those establishments reporting on the "short" form, respondents are requested to report average annual figures. The man-hours of production and related workers in manufacturing activity represent total man-hours paid (total hours at work during the calendar year plus hours not worked but nevertheless paid for, such as paid vacations, sick leave, statutory holidays, etc.). Data on man-hours are not collected from establishments reporting on the short form, Man-hours for these establishments are estimated on the basis of ratios derived from the 1958 census. During this census all establishments reported on the long form. In reporting overtime hours, respondents are requested to report only hours actually at work. It should be noted that the division of hours paid into production and related workers payrolls results in average hourly earnings and does not represent hourly wage rates which are collected and published by the Department of Labour and which are based on selected occupations.

## (b) Production and related workers — Non-manufacturing activities

Such employees include those on manufacturing establishments' payrolls engaged in activities such as construction undertaken for the use of these establishments, some outside piece-workers employed in certain industries, logging employees who are reported as part of a sawmilling establishment and any other production workers who are not engaged in manufacturing-type operations.

#### (c) Administrative and office employees

This category includes all executive and supervisory officials such as presidents, vicepresidents, comptrollers, secretaries, treasurers, etc., together with managers, professional, technical and research employees, superintendents and factory supervisors above the line supervisor or working foreman level, and clerical staffs. Also included are employees in activities such as advertising, credit collections, purchasing, personnel, legal, medical, etc. It should be noted that prior to 1961 this category also included working owners and partners. Also included in this category are employees located at head offices or auxiliary units separately located from the establishment; these are generally included in the figures for the province in which they are located according to the rules outlined under "Head offices and auxiliary units" above.

#### (d) Sales and distribution workers

This category includes office personnel whose salaries are charged to selling expense, travelling salesmen, driver salesmen, truckdrivers and their helpers, etc. It may also include some sales employees who are reported as part of a manufacturing establishment but are not working at the establishment's location. These are generally broken down by province in cases where more than 15 employees are involved in any one province. The figures exclude persons working on a commission basis who are not considered regular employees of the establishment.

#### (e) Total Employees

This total comprises the foregoing categories including employees located at separately located head offices and auxiliary units. The numbers of employees included under categories (b), (c) and (d) are reported in the form of annual averages and represent as closely as possible full time employment; adjustments are made when reported figures indicate the existence of part time or seasonal employment. In all the above categories, figures on employment refer to the calendar year whether or not other establishment statistics can only be reported on a fiscal year other than the calendar year.

#### **Working Owners or Partners**

These are not now included in the statistics of employees and salaries and wages. There is some duplication in numbers when a person owns more than one establishment and is reported as a working owner on each Census return. Withdrawals of working owners are defined as amounts withdrawn by owners or partners for normal living expenses excluding withdrawals for payment of income tax.

#### Salaries and Wages

Salaries and wages refer to gross earnings of employees before deductions for income tax and employees contributions to social services such as sickness, accident and unemployment insurance, pensions, etc. They include all salaries, wages,

bonuses, profits shared with employees, the value of room and board where provided, commissions (paid to regular employees only) as well as any other allowance forming part of the worker's earnings. Payments for over-time are included. Figures on salaries and wages refer to the calendar year.

#### Fuel and Electricity

Figures for fuel refer to amounts actually used (including fuel used in cars, trucks, locomotives, etc.), not to purchases unless the quantities are substantially the same. Any fuel and electricity produced by establishments for internal consumption are not included in the total cost. Values represent laid down cost at the establishment including freight, duty, etc. Although fuel and electricity used is considered part of manufacturing activity it should be noted that it also includes relatively small amounts used in non-manufacturing activities since these cannot be reported separately.

#### Materials and Supplies

#### (a) Manufacturing activities

Figures represent quantities and laid down cost values, at the establishment, of materials, supplies and purchased components owned and used during the year in manufacturing activities and related processes. These statistics represent only commodity items or physical goods (cost of services or overhead charges such as advertising, insurance, depreciation, etc. are not included) whether purchased from others or received as transfers (in the form of materials, components or semi-processed goods) from other establishments of the reporting company. Included are maintenance and repair supplies not chargeable to fixed assets accounts and any amounts charged by other establishments for work done on materials owned by the reporting establishment. Cost of repairs or maintenance done by outside contractors and cost of returnable containers are not included.

#### (b) Non-manufacturing activities

#### 1. Purchases for re-sale as such

Figures represent cost of materials or products purchased from others by the reporting establishment (or received as transfers from other establishments of the reporting company) for re-sale as such in the same condition as purchased. Included are any finished products received on consignment from other countries.

#### 2. Other materials and supplies used

Figures represent the cost of materials and supplies, if any, used in new construction and in the production of machinery and equipment (for the use of the reporting establishment) by the establishment's own employees. Included are materials used for any capital repairs and alterations carried out by the establishment's employees. Amounts paid to outside contractors for construction and repair work are not included nor is the cost of

purchased machinery and equipment. Also included is the cost of office supplies not chargeable to fixed assets accounts and the cost of such other items of materials and supplies used as food, beverages and supplies for establishment-operated cafeterias and lunch counters, first aid and medical supplies, laboratory supplies, etc.

#### Shipments

#### (a) General

The figures represent revenue from all production, sales, services and related activities of reporting establishments with shipments valued in Canadian dollars at the point at which the establishment relinquishes control. The unsold portion at year end of consignment shipments in Canada is treated as inventory and not as shipments but all shipments to foreign countries for which the form B13 "Customs Canada Export Entry" has been completed, are treated as shipments.

In those industries where work on principal products extends over a relatively long period, (Fabricated Structural Metal Industry, Aircraft and Parts Manufacturers, Railroad Rolling Stock Industry and Shipbuilding and Repair Industry) the value of production rather than the value of shipments is recorded. There are certain establishments in other industries which also operate on a basis of progress payments. For these establishments, shipments are also adjusted to work put in place on the basis of the net change in progress payments over the year.

#### (b) Shipments of goods of own manufacture

These figures represent shipments of goods made from own materials either in the reporting establishments or by other manufacturers on the basis of a charge to the reporting establishments for work done. Included are revenue from repair and custom work, amounts received in payment for work done on materials owned by other establishments and the cost (book value) of any goods shipped on a rental basis.

All products and by-products of own manufacture shipped from the establishment are covered, including transfer shipments to sales outlets, distributing warehouses or to other manufacturing plants of the reporting firm, when such units are treated as separate establishments. The value of shipments are net of returned goods, discounts, returns, allowances, sales tax and excise taxes and duties, returnable containers and charges for outward transportation by common or contract carriers. Transportation or delivery expense incurred by the reporting establishment's own carriers are included.

Shipments of goods of own manufacture of establishments which are coded to some other division of the Standard Industrial Classification (on the basis of principal activity) but which are engaged in manufacturing as a subsidiary activity

are collected by means of the Commodity questionnaire referred to earlier. Such shipments together with shipments of goods of own manufacture of establishments forming the universe of manufacturing industries are compiled and recorded in the various industry publications.

#### (c) Shipments of goods not of own manufacture

These figures represent the net selling value at establishment (net of discounts, returns, allowances, sales taxes and excise duties and taxes and transportation charges by common or contract carriers) of all products or materials (including products transferred from other establishments of the reporting firm) sold as such in the same condition as purchased or received as transfers. For those industries which ship such goods on a rental basis, the value of shipments represents the book value of these goods. All sales of consignment goods from other countries are included.

#### (d) Other revenue

Figures represent the book value of fixed assets, if any, (new construction and machinery and equipment including major repairs, alterations, additions, modifications, installation and assembly work) produced during the year for the use of reporting establishments by the establishment's own employees and for which depreciation accounts are maintained. Included also are any revenues from the sale of electricity and from any operations performed by the establishment's own employees, such as revenue from goods produced or purchased for rental (the book value of such goods are included as part of shipments of goods of own manufacture or shipments of goods not of own manufacture), servicing revenues, commissions on sales (when not included in value of sales), revenue for companyoperated cafeterias and lunch counters and revenue from outside installation or construction work not related to the establishment's own products, sale of used materials (excluding sale of used fixed assets) research and development work, etc. As mentioned previously the figures do not include non-operating revenue such as rent, dividends, interest, etc.

#### Inventories

#### (a) Manufacturing activities

Values represent the book values of manufacturing inventory owned in Canada. Inventories held for which progress payments have been received are not included. Where progress payment accounts are maintained, the change in these accounts is treated as a net adjustment to shipments. Figures consist of inventory owned at the plant and at warehouses or selling outlets which are treated as extensions of establishments for the purpose of reporting shipments. Inventory owned in transit in Canada or on consignment in Canada is included. Goods shipped abroad and held in inventory are included in shipments. Opening inventories may differ from the closing inventories of the previous year because of changes in classification, the

receipt of revised data, the inclusion of new establishments and the removal of establishments which did not operate during the survey year.

#### (b) Non-manufacturing activities

Figures represent the book value of inventory of goods purchased for re-sale as such without further processing, owned by the reporting establishments and held at plants and at any warehouses or selling outlets which are treated as extensions of establishments. Other characteristics are the same as in (a) above.

#### Value Added

#### (a) By manufacturing activities

Figures are compiled by deducting the cost of manufacturing materials, supplies, etc. and fuel and electricity consumed from the (value of shipments of goods of own manufacture adjusted for changes in the value of inventories of finished goods and goods in process).

#### (b) By non-manufacturing activities

The figures are compiled by deducting the cost of goods purchased for re-sale (adjusted for changes in the value of inventories of goods pur-

chased for re-sale) and the cost of non-manufacturing materials and supplies used from the value of shipments of goods not of own manufacture, plus other revenue.

#### (c) By Total activities

The figures consist of value added by manufacturing activities plus value added by non-manufacturing activities. This total value added figure may, in some cases, be less than value added by manufacturing activities as a result of expenditures associated with non-manufacturing exceeding revenues from such activities or because of a decrease in inventory of goods not of own manufacture exceeding the mark-up on the sale of such goods. "Value added" is sometimes referred to as net output or net production. However, to arrive at the National Accounts concept of net production, or Gross Domestic Product at "Factor cost" it would be necessary to subtract also the cost of advertising, insurance and other business expenses which are not collected as part of the annual Census of Manufactures. "Value added" figures for the primary industries, manufacturing and construction are published in DBS publication Catalogue No. 61-202, "Survey of Production".

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