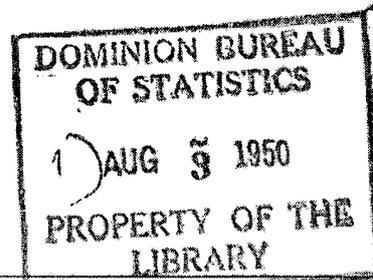


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DOMINION BUREAU OF STATISTICS  
Industry and Merchandising Division  
OTTAWA



Published by Authority of the Hon. C. D. Howe, Minister of Trade and Commerce

Historical File Copy

14-1710

Price 25 cents

THE AWNING, TENT AND SAIL INDUSTRY IN CANADA, 1948

In 1948 reports were received from one hundred and one establishments whose principal products were awnings, tents, sails, bags, waterproof covers, etc. These establishments produced goods to the value of \$7,891,557, gave employment to 1,365 persons, paid out in salaries and wages the sum of \$2,272,298 and expended \$4,326,326 for materials.

Ontario, with 49 establishments, accounted for 49.7 per cent of the employees and 46.7 per cent of the gross value of production. The 23 Quebec establishments reported 25.5 per cent of the employment given and 27.7 per cent of the gross value of the output. The remainder of the establishments were located as follows: Nova Scotia 5, New Brunswick 1, Manitoba 5, Saskatchewan 3, Alberta 6, and British Columbia 9.

The output of the awning, tent and sail industry was somewhat higher in 1948 than in the previous year. The increase in the gross value of production amounted to \$339,158 or 4.5 per cent. This enlarged output was accompanied by an increase of \$130,249 in salaries and wages and by an increase of \$721,000 in the net value of production. On the other hand there was a decline of 27 in the number of persons employed and the cost of materials used was lower by \$396,864.

Reference to Table 3 shows that the greater part of the increase which occurred in the industry's 1948 output was due to an augmented production of awnings, the production of this item being up \$227,737 from the previous year. While gains were also recorded for a number of smaller and miscellaneous products as well as repair and custom work, there were declines in the production of such items as tarpaulins and sleeping bags.

June with 1,162 persons reported and December with 916 represented respectively the months of maximum and minimum employment of wage-earners.

Compiled in General Manufactures Section.

505-48

THE ANCH, TENT AND SAIL INDUSTRY IN CANADA, 1948

Table 1. - Principal Statistics, 1931 to 1948

Year and Provinces	Estab-	Capital Invested	Em-	Salaries and Wages	Cost of Materials Used	Gross Value of Production
	lish-ments		ployses			
	No.	\$	No.	\$	\$	\$
1931 .....	55	1,769,132	471	486,291	735,103	1,513,430
1932 .....	56	1,647,914	424	418,765	562,532	1,174,365
1933 .....	60	1,563,084	454	378,128	633,532	1,251,063
1934 .....	62	1,554,337	466	398,808	871,533	1,620,163
1935 .....	66	1,732,394	506	458,232	868,429	1,605,311
1936 .....	70	1,326,318	552	482,967	999,427	1,801,730
1937 .....	71	1,988,744	629	568,211	1,155,729	2,194,861
1938 .....	70	1,943,117	588	556,088	957,284	1,934,596
1939 .....	70	2,150,637	645	617,529	1,307,951	2,356,610
1940 .....	73	2,572,948	1,117	832,729	2,880,150	4,635,236
1941 .....	71	2,907,766	1,223	1,152,091	3,450,222	5,537,445
1942 .....	79	3,702,371	1,803	1,814,366	5,486,641	8,556,831
1943 .....	77	4,110,935	1,868	2,147,950	7,279,923	11,033,694
1944 .....	79	-	1,686	2,070,598	6,553,083	9,873,943
1945 .....	82	-	1,666	2,102,477	5,354,445	8,730,070
<u>1946</u>						
CANADA .....	90	Not collected	1,384	1,863,902	3,804,583	7,090,385
Nova Scotia and New Brunswick .....	5	collected	31	55,590	133,266	231,935
Quebec .....	22	this	452	606,217	1,432,391	2,537,766
Ontario .....	42	year	586	808,334	1,424,254	2,650,443
Manitoba .....	4		37	46,331	119,198	199,500
Saskatchewan .....	3		9	8,833	9,539	26,659
Alberta .....	5		44	60,389	154,253	260,139
British Columbia .....	9		205	223,158	531,687	1,183,943
<u>1947</u>						
CANADA .....	96	Not collected	1,392	2,142,049	4,723,190	7,552,399
Nova Scotia and New Brunswick .....	5	collected	33	69,443	135,294	238,988
Quebec .....	22	this	434	638,009	1,812,453	2,445,805
Ontario .....	47	year	630	969,936	1,831,393	3,534,146
Manitoba .....	4		35	52,002	164,108	238,057
Saskatchewan .....	3		12	13,094	15,901	45,007
Alberta .....	6		51	77,401	208,622	533,948
British Columbia .....	9		192	322,174	555,419	1,166,446
<u>1948</u>						
CANADA .....	101	Not collected	1,365	2,272,298	4,326,326	7,691,557
Nova Scotia and New Brunswick .....	6	collected	38	74,765	121,946	255,646
Quebec .....	23	this	342	561,043	1,227,600	2,184,499
Ontario .....	49	year	679	1,115,106	2,061,898	3,689,379
Manitoba .....	5		45	20,764	195,440	302,225
Saskatchewan .....	3		9	13,541	15,680	36,171
Alberta .....	6		56	107,830	207,220	392,017
British Columbia .....	9		190	319,449	496,542	1,032,622

Note: Profits or losses cannot be estimated from Census figures as no data are collected for certain expense items, such as interest, rent, depreciation, taxes, insurance, advertising, etc.

THE AWNING, TENT AND SAIL INDUSTRY IN CANADA, 1948

Table 2. - Comparison of Principal Statistics, 1947 and 1948.

Items		1947	1948	- decrease + increase
Establishments reporting .....	No.	96	101	+ 5
Employees on salaries -				
Total .....	No.	329	329	-
Male .....	No.	233	231	- 2
Female .....	No.	96	98	+ 2
Total Salaries .....	\$	723,938	753,656	+ 24,718
Employees on wages -				
Monthly average .....	No.	1,063	1,036	- 27
Male .....	No.	546	538	- 10
Female .....	No.	515	498	- 17
Total wages .....	\$	1,413,111	1,513,642	+ 105,531
Power Equipment -				
Units .....	No.	704	822	+ 118
Horse-power capacity .....	H.P.	470	630	+ 160
Cost of fuel and electricity ....	\$	67,317	82,539	+ 15,022
Cost of materials used .....	\$	4,723,190	4,326,325	- 396,864
Gross value of production .....	\$	7,552,399	7,891,557	+ 339,158
Value added by manufacture .....	\$	2,761,692	3,482,692	+ 721,000

THE AWNING, TENT AND SAIL INDUSTRY IN CANADA, 1948

Table 3. - Production, 1947 and 1948

Principal Products	1 9 4 7	1 9 4 8
	Selling Value at Factory	Selling Value at Factory
	\$	\$
Awnings, all kinds .....	1,422,186	1,649,923
Sails, all kinds .....	70,915	79,915
Tents .....	778,445	738,366
Verandah curtains .....	60,905	52,894
Flags, bunting and pennants.	161,361	234,459
Bags, all kinds .....	545,670	421,912
Covers -		
radiator .....	15,372	45,015
Tarpaulin .....	1,555,393	1,366,899
All other .....	561,964	458,021
Horse blankets and covers ..	93,478	46,043
Aprons .....	39,087	64,336
Sleeping bags .....	329,325	241,121
Camp beds .....	14,061	10,492
Mattresses, athletic .....	12,987	13,918
Hammocks .....	10,711	15,114
Camp furniture .....	5,232	2,415
Cushions and pillows .....	11,911	7,906
Life buoys and jackets .....	58,825	76,681
Window blinds .....	133,053	120,558
Venetian blinds .....	222,757	221,112
All other products .....	1,234,043	1,461,279
Amount received for rental ..	119,678	159,156
Amount received for storage.	44,927	64,742
Amount received for custom work and repairs .....	249,466	308,450
<b>TOTAL VALUE OF PRODUCTION .....</b>	<b>7,552,399</b>	<b>7,891,557</b>

NOTE: The items shown in the above table do not in every case represent the entire Canadian production. For the total Canadian production reference should be made to the Appendix to the annual reports on "The Manufacturing Industries of Canada."

THE AWNING, TENT AND SAIL INDUSTRY IN CANADA, 1948

Table 4. - Capital Invested, representative years, 1929 to 1943.

Year and Provinces	Fixed Capital	Working Capital			Total Capital
	Present value of land, buildings, fixtures, machinery, tools, etc.	Inventory value of material on hand. Stocks in process Finished products, Fuel and Miscellaneous supplies, etc.	Cash trading and operating accounts, etc.		
	\$	\$	\$	\$	
1929 .....	834,718	870,932	593,560	2,299,260	
1934 .....	684,435	522,726	347,176	1,554,337	
1935 .....	925,795	513,866	292,731	1,732,394	
1936 .....	979,313	566,016	380,989	1,926,318	
1937 .....	960,031	594,771	433,942	1,988,744	
1938 .....	929,217	580,415	433,485	1,943,117	
1939 .....	975,583	689,175	485,879	2,150,637	
1940 .....	1,040,219	633,755	648,984	2,572,958	
1941 .....	1,031,055	1,021,392	855,319	2,907,766	
<u>1942</u>					
CANADA .....	1,150,137	1,292,500 x	1,251,734	3,702,371	
Nova Scotia and New Brunswick .....	19,919	23,326	33,739	76,984	
Quebec .....	338,293	475,413	460,746	1,324,457	
Ontario .....	429,587	569,285	425,712	1,424,584	
Manitoba .....	34,020	24,225	34,871	93,116	
Saskatchewan .....	10,493	5,708	10,124	26,325	
Alberta .....	55,329	21,707	33,700	110,736	
British Columbia ...	212,496	172,831	260,842	646,169	
<u>1943</u>					
CANADA .....	1,255,874	1,497,367 x	1,357,694	4,110,935	
Nova Scotia and New Brunswick .....	18,016	29,137	52,467	99,670	
Quebec .....	508,527	612,357	615,167	1,736,051	
Ontario .....	409,150	533,470	436,025	1,433,645	
Manitoba .....	25,908	23,532	21,366	70,826	
Saskatchewan .....	19,471	3,645	1,460	24,576	
Alberta .....	54,339	20,141	29,882	104,362	
British Columbia ...	220,463	220,035	201,307	641,805	

x The value of finished products on hand amounted to \$250,326 in 1942, and \$317,090 in 1943.

Information on capital has not been collected since 1943.

THE AWNING, TENT AND SAIL INDUSTRY IN CANADA, 1948

Table 5. - Principal Statistics of the Awning, Tent and Sail Industry, 1948,  
Grouped According to the Size of Establishment

Establishments having a production of	Estab- lish- ments	Em- ploys e	Salaries and Wages	Cost of Materials used	Gross Value of Production
<u>1948</u>	No.	No.	\$	\$	\$
Under \$5,000 .....	14	25	20,851	15,746	41,104
\$5,000 to under \$25,000 .....	32	114	132,516	209,201	414,799
\$25,000 to under \$50,000 .....	15	134	218,073	258,829	557,582
\$50,000 to under \$100,000 .....	14	192	374,429	544,599	1,120,967
\$100,000 to under \$200,000 .....	16	334	603,766	1,325,815	2,510,862
\$200,000 to under \$500,000 .....	8 )	568	915,853	1,971,136	3,446,243
\$500,000 to under \$1,000,000 .	2 )				
<b>TOTAL .....</b>	<b>101</b>	<b>1,365</b>	<b>2,272,298</b>	<b>4,326,326</b>	<b>7,891,557</b>

Table 6. - Employees by Sex and Remuneration, 1947 and 1948

		1 9 4 7	1 9 4 8
<b>Salaries Employees -</b>			
Total .....	No.	329	329
Male .....	No.	233	231
Female .....	No.	96	98
Total salaries .....	\$	733,938	753,656
<b>Wage-earners -</b>			
Monthly average .....	No.	1,063	1,036
Male .....	No.	548	538
Female .....	No.	515	498
Total wages .....	\$	1,413,111	1,513,642
<b>All Employees -</b>			
Total .....	No.	1,392	1,365
Male .....	No.	781	769
Female .....	No.	611	596
Total salaries and wages .....	\$	2,142,049	2,272,298

THE AWNING, TENT AND SAIL INDUSTRY IN CANADA, 1948

Table 7. - Monthly Employment of Wage-Earners, 1947 and 1948

Months	1 9 4 7			1 9 4 8		
	Male	Female	Total	Male	Female	Total
	No.	No.	No.	No.	No.	No.
January .....	508	493	1,001	500	500	1,000
February .....	502	502	1,004	490	483	973
March .....	533	512	1,045	517	508	1,025
April .....	535	525	1,090	545	507	1,052
May .....	536	555	1,141	532	541	1,123
June .....	505	556	1,161	609	553	1,162
July .....	592	541	1,133	595	552	1,147
August .....	561	503	1,064	561	489	1,050
September .....	532	479	1,011	531	449	980
October .....	534	495	1,029	515	448	961
November .....	510	477	987	496	439	935
December .....	499	460	959	482	434	916
<b>MONTHLY AVERAGE .....</b>	<b>548</b>	<b>515</b>	<b>1,063</b>	<b>538</b>	<b>498</b>	<b>1,036</b>

Table 8. - Number of Wage-earners during One Week in the Month of Highest Employment with their Hours of Work per Week and Average Weekly Earnings, 1944 and 1945. (x)

Number of Hours Worked per Week	1 9 4 4		1 9 4 5	
	Male	Female	Male	Female
	No.	No.	No.	No.
30 hours or less .....	49	104	46	134
31 - 43 hours .....	75	214	74	296
44 hours .....	130	369	247	451
45 - 47 hours .....	85	150	68	70
48 hours .....	53	106	60	42
49 - 50 hours .....	127	143	100	34
51 - 54 hours .....	60	15	33	7
55 hours .....	14	4	9	3
56 - 64 hours .....	48	30	41	16
65 hours and over .....	42	4	39	1
<b>AVERAGE HOURS PER WEEK .....</b>	<b>47.1</b>	<b>43</b>	<b>46.2</b>	<b>40.4</b>
<b>AVERAGE WEEKLY EARNINGS .....</b>	<b>\$28.96</b>	<b>\$16.74</b>	<b>\$27.33</b>	<b>\$17.87</b>

x Information not collected since 1945.

THE AWNING, TENT AND SAIL INDUSTRY IN CANADA, 1948

Table 9. - Power Installation, 1947 and 1948

Classes of Power	1 9 4 7		1 9 4 8	
	Number of Units	Manufacturers' Rating of Horse power Capacity	Number of Units	Manufacturers' Rating of Horse power Capacity
Electric motors operated by purchased power -				
In use .....	664	451	820	616
Idle .....	40	19	104	98
<b>TOTAL POWER USED IN MANUFACTURING .....</b>	<b>704</b>	<b>470</b>	<b>924</b>	<b>714</b>

Table 10. - Consumption of Fuel and Electricity, 1947 and 1948

Kinds of fuel	Unit of Measure	1 9 4 7		1 9 4 8	
		Quantity	Cost Value at Factory	Quantity	Cost Value at Factory
Coal -	Ton		\$		\$
Bituminous .....	(2000 lb.)	791	10,073	1,427	18,682
Anthracite .....	"	399	6,012	241	4,215
Lignite .....	"	22	392	-	-
Coke (for fuel only) ....	"	70	967	35	554
Gasoline .....	Imp. Gal.	54,827	20,720	71,403	27,712
Fuel or diesel oil .....	" "	17,116	2,370	27,393	4,862
Wood .....	Cord	277	1,667	304	1,426
Gas, manufactured .....	M. cu. ft.	1,057	1,210	2,469	2,648
Gas, natural .....	M. cu. ft.	1,125	315	1,100	300
Other fuel .....	-	-	38	-	423
<b>TOTAL COST OF FUEL .....</b>	<b>-</b>	<b>-</b>	<b>44,264</b>	<b>-</b>	<b>60,827</b>
Electricity purchased ...	Kw.h.	<b>1,665,742</b>	23,253	1,595,168	21,712
<b>TOTAL COST OF FUEL AND ELECTRICITY .....</b>	<b>-</b>	<b>-</b>	<b>67,517</b>	<b>-</b>	<b>82,539</b>

THE AWNING, TENT AND SAIL INDUSTRY IN CANADA, 1948

Table 11. - Imports of Awnings, Tents and Sails, 1948

Articles Imported	Unit of Measure	1 9 4 7		1 9 4 8	
		Quantity	Value \$	Quantity	Value \$
Canvas and sail twine of hemp or flax for sails .....	-	-	1,221	-	2,074
Canvas in the web, of flax or hemp not coloured, impregnated with pre- servative materials, for tents, awn- ings, tarpaulins, hatch covers and similar articles, weighing not less than 18 oz. and not more than 26 oz. per sq. yd..	Found	15,548	13,687	6,213	5,375
Sailcloth, Egyptian cotton, for sails	"	3,707	9,135	6,284	18,815
Sails for boats and ships .....	-	-	35,213	-	22,969

Table 12. - Exports of Awnings, Tents and Sails, 1947 - 1948

Articles Exported	Unit of Measure	1947	1948
		Value \$	Value \$
Sails, awnings, tents and tarpaulins	-	88,700	40,126

THE AWNING, TENT AND SAIL INDUSTRY IN CANADA, 1948

A P P E N D I X

Firms Manufacturing Awnings, Tents and Sails

NOVA SCOTIA

Dartmouth Canvas Works	Dartmouth
Maritime Canvas Converters	166 Almon St. Halifax
R.B. Stovens	R.R. 3 Lunenburg
United Sail Makers	Lunenburg
D'Entremont, L.J.	Shelburne

NEW BRUNSWICK

Holder, George E. and Son	100 Water Street, Saint John
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QUEBEC

Woods Manufacturing Company Limited	200 Laurier Avenue, Hull
Bluenose Riggers & Sailmakers	2150 St. Clement St., Montreal
Canvas Converters Limited	611 St. James St. W., Montreal
Canvas Equipment Limited	239 St. Sacrement St., Montreal
Canadian Awning Company Limited	2115-2119 St. Catherine St. E., Montreal
Gourock Ropes and Canvas Limited	158 St. Peter St., Montreal
Lussier, M. Roch	6394 St. Lawrence Blvd., Montreal
Merchants Awning Company Limited	24 St. Paul St. East, Montreal
Miller Awning Company	911 Notre Dame St. W., Montreal
Modern Awnings Reg'd	1381 Notre Dame St. East, Montreal
Montreal Tent & Tarpaulin Company Ltd.	131 Youville Square, Montreal
Ross Smith Company Limited	4285 Frontenac St., Montreal
Smith - Anderson Company Limited	211 Common St., Montreal
Tents and Canvas Company	330 Craig St. W., Montreal
Wheeler Broom Mop & Life Belt Company	7060 Alexandra St., Montreal
Finnic Manufacturing Co., Ltd.	14001 Notre Dame St., E. Pointe-aux-Trembles.
Alleyn, J. Limited	225 St. Paul St., Quebec
La Cie d'Auvents de Quebec	8 rue de l'Eglise, Quebec
Les Ateliers Victorien Deschamps	38 rue Christophe Colomb, Quebec
Petric, Alex & Son Reg'd	122 St. Paul Street, Quebec
Quebec Shipriggers & Sail Makers Reg'd	17 Sault au Martlot, Quebec
E.T. Tat & Awning Company	Box 433, Sherbrooke
Lecours, Wilfrid	154½ rue Chateauguay, Quebec

ONTARIO

Barrie Tent & Awning Co.	34 Bayfield St., Barrie
W. Blank & Son	106 Alice Street, Brantford
Judson Auto Tops and Awnings	13 Broad Street, Brockville
Chatham Fabric Specialty Mfg. Co.	91 Centre St., Chatham
Hoskins Awning Supply Company	240 William St., J., Chatham
Enticknap, A.D. and Son	Box 16, Drumbo
Fergus Awning Co.	Box 415, Fergus
Guelph Tent & Awning Company	38 Yorkshire Street S., Guelph

THE AWNING, TENT AND SAIL INDUSTRY IN CANADA, 1948

ONTARIO - (Concluded)

Brusey, Percy W. & Sons	591 Hughson St. N., Hamilton
Ontario Tent & Awning Company	48 Huxley Ave., North, Hamilton
Soper, Robert, Limited	124 King Street West, Hamilton
Carter, A.J. Manufacturing Company Ltd.	93 King Street, London
Payne, James	205 Central Avenue, London
Raymond Brothers	182 York Street, London
Rosbuck, J.B. Limited	King St., Midland
White & Hardie	499 Patterson St. Peterborough
Beacon Awning Manufacturers	2045 Stanley Ave., Niagara Falls
Benjamin Tent Awning & Glove Mfrs.	518-538 Ellis Street, Niagara Falls
Superior Canvas Products	North Bay
DeWitac and Penhale	160 King St. W., Oshawa
The Holden Manufacturing Co., Ltd.	147-151 Albert St., Ottawa
Lawrence Manufacturing Company	12 York Street, Ottawa
Petch, C.H. & Sons Ltd.	222 Strathcona Avenue, Ottawa
Owen Sound Canvas Co.	517 - 3rd Ave. E., Owen Sound
Canadian Flag Mfg. Co.	Brock & Chambers Sts., Peterboro
Turner, J.J. & Sons Limited	280 George Street, Peterboro
Hinspergers Harness and Tent Company Ltd.	920 Memorial Ave., Port Arthur
Dan Weir	65 Rosedale Ave., St. Catharines
W. Neelands	37 Grosvenor Ave., Sault St. Marie
See Tent and Awning Co.	539 Queen St., Sault-St.-Marie
Acme Tent & Awning Company	44 Geary Avenue, Toronto
American Tent & Awning Company, Limited	535 Yonge Street, Toronto
Anglo Traders Limited	47 Front St. East, Toronto
Bartlett, Wm., & Son Ltd.	616 St. Clavens Avenue, Toronto
Canadian Canopy Co.	950 Yonge St., Toronto
Canvas Specialty Company	1110 Yonge Street, Toronto
Eaton, T., Company Limited	Colloge St., Toronto
Gosling, John B.	50 Gainsborough Rd., Toronto
Leckie, John, Limited	77 Wellington St. West, Toronto
Pike, D., Company Limited, The	125 King Street East, Toronto
Roberts, Wm., & Son Ltd.	825 Dupont Street, Toronto
Simpson, Robert, Company Limited	108 Mutual Street, Toronto
Sturdy Products Mfg. Co.	207 Rossmore Road, Toronto
Taylor, Tom Company	107 Front Street E., Toronto
Western Tarpaulin & Textiles Ltd.	925 Weston Rd., Toronto 9
C.H. Westhead	378 Windermere, Toronto
Dominion Tent & Awning Company Ltd.	225 Sandwich Street, W., Windsor
Scythes & Co., Ltd.	128 Sterling Rd., Toronto
Marchen, James A.	348 Water Street, Peterboro

MANITOBA

Robinson's Tents & Awnings	918 Richmond Ave., Brandon
Manitoba Tent & Awning Company	391 Dufferin Ave., Winnipeg
Murray Tent & Awning Company	269 James Avenue, Winnipeg
Peters & Herron Ltd.	300 - 304 Good St., Winnipeg
Pickles Tents & Awnings	226 Maryland Street, Winnipeg

SASKATCHEWAN

Denham's Awning Makers	309 - 33rd St. W., Saskatoon
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THE AWNING, TENT AND SAIL INDUSTRY IN CANADA, 1948

SASKATCHEWAN - (Concluded)

Regina Tent & Awning Company  
Western Tent & Bedding Company

1643 Broad St., Regina  
111 Avenue "B". N., Saskatoon

ALBERTA

Chapman Brothers  
Hutton Upholstering Company  
Alberte Tent & Awning Co.  
Western Tent & Awning Company  
Edmonton Tent & Awning Company  
North West Tent & Awning Company

10421 - 82nd Ave., Edmonton  
11030 Jasper Avenue, Edmonton  
326A 10th St. N.W., Calgary  
133 - 10th Ave., W., Calgary  
10045 - 102nd Street, Edmonton  
9921 Jasper Avenue, Edmonton

BRITISH COLUMBIA

Westminster Canvas Ltd.  
Baylis Tent & Awning  
False Creek Industries Limited  
Jones Tent & Awning Limited  
Lipsett, Edward, Limited  
Mills Tent & Awning  
Nugent, H.M. & Company  
Vernon Tent & Awnings  
Jeune, F., & Brother Limited

529 Front St., New Westminster  
2324 Main Street, Vancouver  
Ft. of Hornby St., Vancouver  
43 West Hastings St., Vancouver  
68 Water Street, Vancouver  
2025 Victoria Dr., Vancouver  
54 Water Street, Vancouver  
3302 Schubert Ave., Vernon  
570 Johnson Street, Victoria