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DOMINION BUREAU OF STATISTICS—DEPARTMENT OF TRADE AND COMMERCE
CANADA



THE AWNING, TENT AND SAIL INDUSTRY
1951

Published by

Authority of the Rt. Hon. C. D. Howe
Minister of Trade and Commerce

Prepared in the General Manufactures Section
Industry and Merchandising Division
Dominion Bureau of Statistics
Ottawa

505-4E

NOTICE

The annual reports prepared by the Industry and Merchandising Division of the Bureau of Statistics are divided into 4 volumes, as follows: **Volume I**—The Primary Industries, including mining, forestry and fisheries; **Volume II**—Manufacturing; **Volume III**—Construction; **Volume IV**—Merchandising and Services. The volumes are made up of parts, and the parts in turn are subdivided according to the industries which they comprise.

Volume II consists of the following parts, the first two of which deal with manufacturing as a whole and the balance with the major manufacturing groups.

- I—General Review of the Manufacturing Industries, \$1.50.
- II—The Manufacturing Industries, by Provinces
 - Section 1. Principal Statistics of Major Industrial Groups and Leading Industries, 50¢.
 - Section 2. Principal Statistics of Individual Industries, 75¢.
 - Section 3. Principal Statistics by Regional Distribution, 75¢.
- III—Foods and Beverages
- IV—Tobacco and Tobacco Products
- V—Rubber Products
- VI—Leather Products
- VII—Textiles
- VIII—Wood and Paper Products
- IX—Printing Trades
- X—Iron and Steel Products
- XI—Transportation Equipment
- XII—Non-ferrous Metal Products
- XIII—Electrical Apparatus and Supplies
- XIV—Non-metallic Mineral Products
- XV—Products of Petroleum and Coal
- XVI—Chemicals and Allied Products
- XVII—Miscellaneous Manufactures

The present report belongs in Part VII, Textiles. It is punched to permit of filing in a ring binder along with others of the group. The reports in this group are:

- A—General Review of All Textiles, 25¢.

Textiles, Except Clothing

- B—General Review, 25¢.
- C—The Cotton Textile Industries, 25¢.
- D—The Wool Textile Industries, 25¢.
- E—The Synthetic Textiles and Silk Industry, 25¢.
- F—The Narrow Fabrics Industry, 25¢.
- G—The Dyeing and Finishing of Textile Goods Industry, 25¢.

Miscellaneous Textile Products

- H—The Awning, Tent and Sail Industry, 25¢.
- I—The Cordage, Rope and Twine Industry, 25¢.
- J—The Cotton and Jute Bag Industry, 25¢.
- K—The Miscellaneous Textiles Industries, 25¢.

Clothing

- L—General Review, 25¢.
- M—The Men's Factory Clothing Industry, 25¢.
- N—The Women's and Children's Factory Clothing Industries, 25¢.
- O—The Hosiery, Knitted Goods and Fabric Glove and Mitten Industries, 25¢.
- P—The Corset Industry, 25¢.
- Q—The Fur Goods and Fur Dressing Industries, 25¢.
- R—The Hat and Cap Industry, 25¢.
- S—The Miscellaneous Clothing Industries, 25¢.

THE AWNING, TENT AND SAIL INDUSTRY

1951

The value of production of the awning, tent and sail industry increased from \$8,741,830 in 1950 to \$11,146,221 in 1951, a gain of \$2,404,391 or 27.5 per cent. There were increases in value for nearly all the major items of production with the exception of awnings. Tarpaulins showed an increase from \$1,573,525 in 1950 to \$2,460,759 in 1951. Tents showed an increase from \$734,135 to \$763,129 over the same period while sleeping bags advanced from \$307,379 to \$709,006. The value of production of awnings decreased from \$1,684,449 in 1950 to \$1,666,520 in 1951.

In 1951 the awning, tent and sail industry consisted of 115 establishments distributed as follows: Ontario 58, Quebec 24, British Columbia 8, Alberta 7, Manitoba 6, Nova Scotia 4, Saskatchewan 3, Newfoundland 3 and New Brunswick 2. Ontario accounted for 47 per cent of the gross value of production and 50 per cent of the employment, Quebec for 34 per cent of production and 29 per cent of employment and British Columbia 10 per cent of production and 11 per cent of employment.

Materials used by the industry were valued at \$6,627,662 in 1951 compared with \$5,072,890 in 1950, an increase of 30.6 per cent. In 1951 the industry used 3,384,898 square yards of canvas and duck valued at \$3,404,095 compared with 2,327,810 square yards valued at \$1,971,102 in 1950. Employment in the industry stood at 1,547 in 1951 compared with 1,429 in 1950 while salaries and wages rose from \$2,437,604 in 1950 to \$2,785,670 in the year under review. Monthly employment of wage-earners varied from a low of 1,017 in January to a high of 1,295 in May.

The awning, tent and sail industry was dependent almost entirely on the Canadian market although exports of sails, awnings, tents and tarpaulins showed an increase from \$7,483 in 1950 to \$10,924 in 1951. In 1951 imports of canvas in the web amounted to 17,623 pounds worth \$17,122 compared with 23,107 pounds valued at \$15,736 in 1950. Imports of sails were valued at \$22,931 in 1951 compared with \$24,897 in 1950. For full details of imports and exports reference should be made to tables 5 and 6 of this Report.

TABLE 1. Principal Statistics, 1931 to 1951

Year and Provinces	Establishments	Employees	Salaries and wages	Cost of materials used	Gross value of production
				No.	\$
1931	55	471	486,291	735,103	1,513,430
1932	56	424	418,763	562,538	1,174,966
1933	60	434	378,128	633,532	1,251,063
1934	62	466	398,808	871,533	1,620,163
1935	66	506	458,232	868,429	1,605,311
1936	70	552	482,967	999,427	1,801,790
1937	71	629	568,211	1,155,729	2,194,861
1938	70	588	556,088	957,284	1,934,596
1939	70	645	617,529	1,307,951	2,356,610
1940	73	1,117	832,729	2,880,150	4,636,236
1941	71	1,223	1,152,091	3,450,222	5,537,445
1942	79	1,803	1,814,366	5,486,641	8,556,831
1943	77	1,868	2,147,950	7,279,923	11,033,694
1944	79	1,686	2,070,598	6,553,083	9,873,949
1945	82	1,666	2,102,477	5,354,445	8,730,070
1946	90	1,364	1,868,902	3,804,588	7,090,385
1947	96	1,392	2,142,049	4,723,190	7,552,399
1948	101	1,365	2,272,298	4,326,326	7,891,557
1949	107	1,368	2,287,782	4,869,494	8,587,648
1950					
Canada	115	1,429	2,437,604	5,072,890	8,741,830
Newfoundland	3	7	8,048	8,984	20,328
Nova Scotia and New Brunswick	6	29	52,168	110,902	187,172
Quebec	24	373	633,520	1,328,026	2,302,675
Ontario	58	749	1,232,331	2,454,012	4,311,141
Manitoba	7	59	97,345	374,041	558,567
Saskatchewan	3	11	16,000	17,106	41,165
Alberta	6	61	109,692	163,687	343,227
British Columbia	8	140	288,500	616,132	977,555
1951					
Canada	115	1,547	2,785,670	6,627,662	11,146,221
Newfoundland	3	9	9,103	10,005	22,808
Nova Scotia and New Brunswick	6	29	48,910	88,232	158,512
Quebec	24	456	800,760	2,322,873	3,831,095
Ontario	58	767	1,361,010	3,128,858	5,185,841
Manitoba	6	44	80,761	226,605	357,351
Saskatchewan	3	11	16,700	18,200	42,867
Alberta	7	63	124,646	204,312	415,494
British Columbia	8	168	343,780	628,577	1,132,253

Note: Profits or losses cannot be estimated from Census figures as no data are collected for certain expense items, such as interest, rent, depreciation, taxes, insurance, advertising, etc.

TABLE 2. Production, 1950 and 1951

Principal products	1950	1951
	Selling value at factory	Selling value at factory
Awnings, all kinds	\$ 1,684,449	1,666,520
Sails, all kinds	78,807	177,450
Tents	734,135	763,129
Verandah curtains	55,624	63,164
Flags, bunting and pennants	242,927	408,529
Bags, all kinds	499,320	662,705
Furniture pads	56,103	52,376
Covers:		
Radiator	71,653	17,563
Boat	77,637	100,316
Tarpaulin	1,573,525	2,460,759
All other	286,320	691,181
Horse blankets and covers	85,988	36,607
Aprons	58,791	90,988
Sleeping bags	307,379	709,006
Camps beds	20,414	23,580
Mattresses, athletic	20,127	15,733
Hammocks	46,917	26,597
Camp furniture	2,494	2,372
Cushions and pillows	10,918	6,662
Life buoys and jackets	88,504	152,867
Window blinds	133,770	133,753
Venetian blinds	112,478	101,658
All other products	1,957,199	2,084,583
Amount received for rental	141,247	172,730
Amount received for storage	65,802	75,682
Amount received for custom work and repairs	329,302	449,711
Total value of production	\$ 8,741,830	11,146,221

Note: The items shown in the above table do not in every case represent the entire Canadian production. For the total Canadian production of canvas covers and awnings and verandah curtains reference should be made to Table 4.

TABLE 3. Materials Used in 1950 and 1951

Principal Materials	Unit of measure	1950		1951	
		Quantity	Cost value at the factory	Quantity	Cost value at the factory
Awning fabric:			\$		\$
(a) Plain	sq. yard	553,017	455,477	485,208	466,967
(b) Woven	"	140,464	152,862	104,271	135,114
(c) Painted	"	185,214	149,663	93,456	85,141
Canvas and duck	"	2,327,810	1,971,102	3,384,898	3,404,095
Denim	"	42,200	30,100	160,085	108,015
Drill	"	327,057	411,533	49,562	91,729
Coated fabrics	"	48,510	56,334	29,932	32,383
All other fabrics	"	317,254	351,147	402,780	619,772
Thread	pound	22,978	71,686	21,422	67,398
Cordage rope and twine	"	230,780	128,462	374,238	158,487
All other materials	—	—	1,248,532	—	1,399,802
Packing and shipping materials	—	—	45,992	—	58,759
Total cost of materials used	—	—	\$ 5,072,890	—	6,627,662

TABLE 4. Total Production in all Industries of Canvas Covers and Awnings and Verandah Curtains, 1938-1950

	Canvas Covers	Awnings and Verandah Curtains
	Value	Value
	\$	\$
1938	138,677	516,447
1939	196,136	465,306
1940	786,002	500,561
1941	2,001,206	576,260
1942	5,332,309	602,434
1943	7,680,842	533,792
1944	8,650,856	616,157
1945	4,073,650	777,568
1946	2,069,002	1,006,689
1947	1,726,587	1,528,241
1948	1,638,093	1,702,817
1949	1,723,858	1,701,474
1950	1,875,906	1,740,073

TABLE 5. Imports of Awnings, Tents and Sails, 1950 and 1951

Articles Imported	1950		1951	
	Quantity	Value	Quantity	Value
Canvas and sail twine of hemp or flax for sails	—	\$ 1,942	—	\$ 397
Canvas in the web, of flax or hemp not coloured, impregnated with preservative materials, for tents, awnings, tarpaulins, hatch covers and similar articles, weighing not less than 18 oz. and not more than 26 oz. per sq. yd.	pound	23,107	15,736	17,623
Sailcloth, Egyptian cotton, for sails	"	7,889	18,791	3,362
Sails for boats and ships	—	—	24,897	—
				22,931

TABLE 6. Exports of Awnings, Tents and Sails, 1950 and 1951

Articles Exported	1950	1951
	Value	Value
Sails, awnings, tents and tarpaulins	\$ 7,483	\$ 10,924

TABLE 7. Employees, Salaries and Wages by Provinces, 1950 and 1951

	1950				1951			
	Total No.	Male No.	Female No.	Total salaries \$	Total No.	Male No.	Female No.	Total salaries \$
Salaried Employees:								
Atlantic Provinces	16	15	1	27,745	17	16	1	28,662
Quebec	83	60	23	224,657	107	76	31	271,808
Ontario	180	130	50	414,019	185	135	50	434,728
Manitoba	20	17	3	52,535	14	13	1	37,725
Saskatchewan	3	3	—	4,500	3	3	—	4,700
Alberta	17	13	4	50,303	21	17	4	55,902
British Columbia	22	17	5	67,367	30	21	9	91,970
Canada	341	255	86	841,126	377	281	96	925,495
Wage-earners:	Monthly average	Male	Female	Total wages	Monthly average	Male	Female	Total wages
	No.	No.	No.	\$	No.	No.	No.	\$
	20	16	4	32,471	21	17	4	29,351
Atlantic Provinces	290	157	133	408,863	349	167	182	528,952
Quebec	569	302	267	818,312	582	299	283	926,282
Ontario	39	15	24	44,810	30	11	19	43,036
Manitoba	8	6	2	11,500	8	6	2	12,000
Saskatchewan	44	20	24	59,389	42	18	24	68,744
Alberta	118	42	76	221,133	138	48	90	251,810
Canada	1,088	558	530	1,596,478	1,170	566	604	1,860,175
All Employees:	Total	Male	Female	Total salaries and wages	Total	Male	Female	Total salaries and wages
	No.	No.	No.	\$	No.	No.	No.	\$
Atlantic Provinces	36	31	5	60,216	38	33	5	58,013
Quebec	373	217	156	633,520	456	243	213	800,760
Ontario	749	432	317	1,232,331	767	434	333	1,361,010
Manitoba	59	32	27	97,345	44	24	20	80,761
Saskatchewan	11	9	2	16,000	11	9	2	16,700
Alberta	61	33	28	109,692	63	35	28	124,646
British Columbia	140	59	81	288,500	168	69	99	343,780
Canada	1,429	813	616	2,437,604	1,547	847	700	2,785,670

TABLE 8. Monthly Employment of Wage-Earners, 1950 and 1951

Months	1950			1951		
	Male	Female	Total	Male	Female	Total
	No.	No.	No.	No.	No.	No.
January	489	498	987	505	512	1,017
February	493	512	1,005	510	534	1,044
March	504	542	1,046	531	578	1,109
April	563	556	1,119	567	634	1,201
May	601	561	1,162	607	688	1,295
June	633	590	1,223	627	659	1,286
July	599	557	1,156	586	606	1,192
August	548	506	1,054	564	594	1,158
September	542	474	1,016	585	601	1,186
October	538	477	1,015	570	606	1,176
November	517	496	1,013	555	611	1,166
December	493	478	971	532	585	1,117
Monthly average	558	530	1,088	566	604	1,170

TABLE 9. Principal Statistics of the Awning, Tent and Sail Industry, 1950 and 1951
Grouped According to the Size of Establishment

Establishments having a production of	Establishments	Employees	Salaries and wages	Cost of materials used	Gross value of production
	No.	No.	\$	\$	\$
1950					
Under \$5,000	17	27	18,063	24,037	51,568
\$ 5,000 to under \$ 25,000	41	161	207,016	272,393	605,992
\$ 25,000 to under \$ 50,000	13	107	147,036	248,767	463,622
\$ 50,000 to under \$ 100,000	15	182	402,235	472,618	1,086,061
\$100,000 to under \$ 200,000	15	312	636,225	1,234,809	2,117,443
\$200,000 to under \$ 500,000	12	640	1,027,029	2,820,266	4,417,144
\$500,000 to under \$1,000,000	2				
Total	115	1,429	2,437,604	5,072,890	8,741,830
1951					
Under \$5,000	12	18	11,950	12,508	29,046
\$ 5,000 to under \$ 25,000	42	139	198,209	280,807	589,672
\$ 25,000 to under \$ 50,000	18	148	242,009	288,383	664,522
\$ 50,000 to under \$ 100,000	14	162	307,607	426,158	909,475
\$100,000 to under \$ 200,000	11	204	450,181	867,521	1,644,052
\$200,000 to under \$ 500,000	13	454	842,635	2,192,214	3,512,492
\$500,000 to under \$1,000,000	5	422	733,079	2,560,071	3,796,962
Total	115	1,547	2,783,670	6,627,652	11,146,221

TABLE 10. Estimated Capital, Repair and Maintenance Expenditures 1946-1951
 (Thousands of dollars)

Year	Capital expenditures			Repair and maintenance expenditures			Capital, repair and maintenance expenditures		
	Construction	Machinery and equipment	Sub-total	Construction	Machinery and equipment	Sub-total	Construction	Machinery and equipment	Total
1946	73	57	130	102	—	102	175	57	232
1947	33	92	125	46	45	91	79	137	216
1948	108	116	224	76	81	157	184	197	381
1949	23	80	103	42	77	119	65	157	222
1950	26	96	122	32	74	106	58	170	228
1951	81	94	175	33	48	81	114	142	256

List of Firms in the Awning, Tent and Sail Industry, 1951

Name	Address
Newfoundland:	
Francis Sail Works	Queen St., St. Johns
Morris, Rupert-Sailmaker	19 Brine St., St. Johns
United Sail Works	Baird's Cove, St. Johns
Nova Scotia:	
D'entremont, L.J.	Shelburne
Maritime Canvas Converters Ltd.	166 Almon St., Halifax
Stevens, R. B.	R. R. No.3 Lunenburg
United Sail Makers	Lunenburg
New Brunswick:	
Holder, George E. and Son	100 Water St., Saint John
Mowry, G. W.	217 Newman St., Saint John
Quebec:	
Alleyn, J. Limited	225 St. Paul St., Quebec
American Awning Company	3801 Notre Dame E., Montreal
Bluenose Riggers & Sailmakers Reg'd.	2150 St. Clement St., Montreal
Canadian Awning Company Limited	2113-2119 St. Catherine St. E., Montreal
Canvas Converters Limited	611 St. James St. W., Montreal
Canvas Equipment Limited	239 St. Sacrement St., Montreal
Dominion Awnings Company	4217 Iberville St., Montreal
E. T. Tent & Awning Company	44 Court St., Sherbrooke
Finnie Manufacturing Co., Ltd.	14001 Notre Dame St. E., Pointe-aux-Trembles
Gourock Ropes and Canvas Limited	138 St. Peter St., Montreal
La Cle d'Avants de Quebec Enrg.	174 Dupont St., Quebec
Lecours, Wilfrid	154½, rue Chateauguay, Quebec
Les Ateliers Victorien Deschamps	98, rue Christophe Colomb, Quebec
Lussier, M. Roch	6394 St. Lawrence Blvd., Montreal
Merchants Awning Company Limited	24 St. Paul St. East, Montreal
Miller Awning Company	911 Notre Dame St. W., Montreal
Montreal Tent & Tarpaulin Company Ltd.	181 Youville Square, Montreal
Petrie, Alex & Son Reg'd.	188 St. Paul St., Quebec
Quebec Shipriggers & Sail Makers Reg'd.	17, Sault au Matelot, Quebec
Ross Smith Company Limited	4285 Frontenac St., Montreal
Smith-Anderson Company Limited	211 Common St., Montreal
Tents and Canvas Company	360 Craig St. W., Montreal
Wheeler Broom, Mop and Life Belt Company	7060 Alexandra St., Montreal
Woods Manufacturing Company Limited	200 Laurier Avenue, Hull
Ontario:	
Acme Tent & Awning Company	44 Geary Ave., Toronto
Alexander Bros.	220 York St. N., St. Catharines
American Tent & Awning Company Limited	535 Yonge St., Toronto
Anglo Traders Limited	47 Front St. E., Toronto
Awning Studios	39 Wellington St., Toronto
Barrie Tent & Awning Co.	34 Bayfield St., Barrie
Bartlett, Wm. & Son Ltd.	616 St. Clarens Ave., Toronto
Beacon Awning Manufacturers	2043 Stanley Ave., Niagara Falls
Benjamin Glove & Canvas Goods Mfrs.	518-538 Ellis Street, Niagara Falls
Blank, W. & Son	106 Alice St., Brantford
Brusey, Percy W. & Sons	501 Hughson St. N., Hamilton
Canadian Canopy Co.	686 Bathurst St., Toronto
Canadian Flag Mfg., Co.	Brock & Chambers Sts., Peterborough
Canvas Specialty Company	1110 Yonge St., Toronto
Carter, A. J. Manufacturing Company Ltd.	96 King St., London
Century Awning Co.	56 Alanson St., Hamilton
Chatham Fabric Specialty Mfg., Co.	91 Centre St., Chatham
De Wilde and Penhale	160 King St. W., Oshawa
Dominion Tent and Awning Company Ltd.	225 Sandwich St. W., Windsor
Downey, H. J. & Son	15 Pine Ave., Oakville
Eastern Canvas Products	15 Russel St. E., Smith Falls
Eaton, The T. Company Limited	College St., Toronto
Enticknap, A. D. and Son	Box 16, Drumbo
Fergus Awning Co.	Box 415, Fergus
Gosling, John B. and Son	50 Gainsborough Rd., Toronto
Guelph Tent & Awning Company	38 Yorkshire St. S., Guelph
Hinsperger Harness and Tent Company Ltd.	920 Memorial Ave., Port Arthur

List of Firms in the Awning, Tent and Sail Industry, 1951 -- Concluded

Name	Address
Ontario -- Concluded:	
Holden Manufacturing Co. Ltd. The	147-151 Albert St., Ottawa
Hoskins Awning Supply Company	240 William St. S., Chatham
Jaquith Canvas Products	479 Richmond St., London
Judson Auto and Awnings	13 Broad St., Brockville
Lambton Awning & Canvas Specialty Co.	301 Front St. N., Sarnia
Lawrence Manufacturing Company	12 York St., Ottawa
Leckie, John, Limited	77 Wellington St. W., Toronto
Marchen, James A.	348 Water St., Peterborough
Neelands, W.	37 Grosvenor Ave., Sault Ste. Marie
Ontario Tent & Awning Company	48 Huxley Ave. N., Hamilton
Owen Sound Canvas Co.	517-3rd Ave. E., Owen Sound
Payne, James	205 Central Ave., London
Petch, C. H. & Sons Ltd.	222 Strathcona Ave., Ottawa
Pike, D. Company Limited, The	125 King St. E., Toronto
Raymond Brothers	182 York St., London
Roberts, Wm. & Son Ltd.	828 Dupont St., Toronto
Roe buck, J. B. Limited	King St., Midland
Scythes & Co., Ltd	128 Sterling Rd., Toronto
Sel-Kirk Awning Company	1604 Dupont St., Toronto
Simpson, Robert, Company Limited	108 Mutual St., Toronto
Soo Tent and Awning Co.	339 Queen, Sault Ste. Marie
Soper, Robert, Limited	124 King St. W., Hamilton
Sturdy Products Mfg. Co.	20½ Rossmore Road, Toronto
Superior Canvas Products	North Bay
Taylor, Tom, Company Ltd	107 Front St. E., Toronto
Toronto Tarpaulins & Awning Co.	4185 Dundas St. W., Toronto
Turner, J. J. Co. Limited	280 George St., Peterborough
Weir, Dan	61 Rosedale Ave., St. Catharines
Western Tarpaulin & Textiles Ltd.	925 Weston Rd., Toronto, 9
Westhead, G. H.	878 Windmere, Toronto
White & Hardie	499 Patterson St., Peterborough
Manitoba:	
Canadian Tent & Awning Co. The	484 Selkirk Ave., Winnipeg
Manitoba Tent & Awning Company	391 Dufferin Ave., Winnipeg
Midwest Tent & Awning	80 Martha St., Winnipeg
Murray Tent & Awning Company	269 James Ave., Winnipeg
Pickles Tents & Awnings	226 Maryland St., Winnipeg
Robinson's Tents & Awnings	918 Richmond Ave., Brandon
Saskatchewan:	
Denham's Awning Makers	309 - 33rd St. W., Saskatoon
Regina Tent & Awning Company	1643 Broad St., Regina
Western Tent & Bedding Company	111 Avenue "B", N., Saskatoon
Alberta:	
Alberta Tent & Awning Co.	326A - 10th St. N. W., Calgary
Calgary Tent & Awning	614 - 7th Ave., Calgary
Chapman Brothers	10421 White Ave., Edmonton
Edmonton Tent & Awning Company	10046 - 102nd St., Edmonton
Hutton Upholstering Company	11030 Jasper Ave., Edmonton
Northwest Tent & Awning Company	9921 Jasper Ave., Edmonton
Western Tent & Awning Company The	133 - 10th Ave. E., Calgary
British Columbia:	
Bayliss Tent & Awning	2824 Main St., Vancouver
False Creek Industries Limited	Ft. of Hornby St., Vancouver
Jeune, F. & Brothers Limited	570 Johnson St., Victoria
Jones Tent & Awning Limited	43 West Hastings St., Vancouver
Lipsett, Edward, Limited	68 Water St., Vancouver
Nugent, H. M. & Company	54 Water St., Vancouver
Victoria Tent & Awning Co.	853 Balmoral Rd., Victoria
Westminster Canvas Ltd.	529 Front St., New Westminster

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