# CORDAGE AND TWINE INDUSTRY 

(Formerly The Cordage, Rope and Twine Industry)

## 1960

ANNUAL CENSUS<br>OF MANUFACTURES

Published by Authority of
The Honourable George Hees, Minister of Trade and Commerce

## SYMBOLS

The interpretation of the symbols used in the tables throughout this publication is as follows:
.. figures not available.
.. figures not appropriate or not applicable.

- nil or zero.
${ }^{p}$ preliminary figures.


## EXPLANATORY NOTES

This report is one in a series of about 140 publications which present the results of the 1960 Census of Manufactures. Most reports in this series refer to specific industries, but there are summary reports for Canada and the provinces and for major industry groups. Adoption of the tevised Standard Industrial Classification for 1960 compilations has necessitated changes in titles of many reports in this annual series. The content of many industries has also been affected (see following note on Industrial Classification).

Industry statistics given in these reports refer to number of establishments, employees, salaries and wages, cost of materials, supplies, fuel and electricity, gross value of shipments, inventories and value added by manufacturing. Details of materials used and products shipped are also given. Descriptions of the principal industry statistios, with special reference to 1960 are as follows:

## Period Covered

Firms are asked to submit flgures for the calendar year, if at all possible, and most reports are on this basis. Financial year reports for periods differing from the calendar year are accepter in instances where the firms find it impossible to suppls calendar year data from accounting records. However the data on employees, salaries and wages are requested on a calendar year basis in all cases.

## Establishment

Data for the annual census is collected on an establishment basis. A firm with more than one plant is required to file a report for each plant. In most cases an establishment is a complete factory; sometimes, however, a plant is divided into two or more establishments when it carries out operatiuns classifiable to different industries and when separate accounting records are available. Usually the statistics for an establishment relate only to the manufacturing activities. Other activities such as construction at the plant by its own employees, wholesale or retail activities carried on at the plant location, etc., are not included. Plants engaged solely in repair work (except in the case of furniture, shipbuilding, boat building, aircraft and railway folling stock industries) are not included but plants occupled in assembling parts into complete units are included.

## Employees

Administrative and office employees include all executives and supervisory officials such as presidents, vice-presidents, secretaries, treasurers, etc., together with managers, professional and technical employees, superintendents and factory supervisors above the working foremen level, and clerical employees. Working owners and partners are also included in this category.

Production and related workers include all Sher factory workmen whether paid on a monthly, waekly, hourly or plece-work basis. Working foremen Doing work similar to that of the employees they supervise are included, as are maintenance, ware-
housing and delivery staffs. Employees on new construction work, in retail or wholesale operations, on outside piece work etc. are not included.

Production workers are reported by months, an average for the year being obtained by summing the monthly figures and dividing by twelve. This procedure is followed even though the plant did rot operate in all months. Figures on employment refer to calendar years whether or not some establishments reported other data on a financial year basis.

## Salaries and Wages

Salaries and wages refer to gross earnings of the employees described above, including sularies, wages, commissions, bonuses, the value of toom and board where provider, deductions for income tax and social services such as sickness and unemployment insurance, pensions, etc., as well as any other allowances forming part of the employees' wages. Payments for overtime are included.

Salaries refer to amounts paid to administrative and office employees. Withdrawals by working owners or partners for normal living expenses for self and family are included but not their withdrawals for income tax. Wages refer to the amounts paid to production and related workers as defined above. Data on earnings refer to the calendar year whether or not some establishments reported other data on a financial year basis.

## Cost of Fuel and Electricity

Figures for fuel refer to amounts actually used, (Including fuel used in cars and trucks), not to purchases unless the quantities are the same. Values refer to the laid-down cost at the works, including freight, duty, etc.

## Materials and Supplies Used

Figures represent quantities and laid-down cost values, at the works, of materials and supplies actually used during the year whether purchased from others or received as transfers from other plants of the reporting company. Amounts paid to other manufacturers for work done on materials owned by the reporting company are included. Returnable containets or any other items charged to capital account are not included. Fuels are not included. Goods bought from others or received as transfers from other plants or reporting companies for resale without further processing are not included. Maintenance and repair supplies not chargeable to capital account are included.

## Factory Shlpments

Factory shipments refer to shipments of goods made from own materials either in the reporting plant or by other manufacturers on the basis of a charge to the reporting plant for work done. All products and by-products shipped from the establishment are included whether for domestic use, export, or for government departments. Transfer shipments to sales outlets, distributing warehouses of to other manufacturing units of the reporting firm are included. Goods bought or recelved as transfers
and resold without further processing are not included. Values are computed on f.o.b. plant or plant warehouse basis, and do not include sales tax or excise duties. Values of containers not returnable are included. Amounts received in payment for work done on materials owned by others are included.

In a few industries such as shipbuilding, aircraft, etc., where work on principal products extend over a relatively long perlod, the value of production is recorded rather than the value of shipments. For those Industries production is computed from the value of deliveries of complete units during the year plus the value of work done during the year on unfinished units less the value of work done in previous years on ilnished units delivered in the year under review.

## Inventories

Values represent the book values of manufacturing inventories owned and held at the reporting plant. Figures include inventorles held in warehouses or selling outlets which have been included with plant operations for purposes of reporting shipments.

## Value added by Manufacturing

Figures are computed from value of shipments plus or minus changes in inventories of finished goods and goods in process less cost of materials, fuel and electricity. This figure is sometimes referred to as net production. ${ }^{1}$

## Standard Industrial Classification

The revised Standard Industrial Classification which has been introduced with the 1960 Census of Manufactures provides for a breakdown of the universe into 140 industries arranged in 20 major groups compared with 135 industries in 17 major groups in the old classification which was used in the compilations for the years 1949 to 1959 inclusive. It incorporates changes considered desirable on the basis of experience in using the earlier classification as well as those which take account of changes in the structure of Canadian industries associated with the rapid developments of the past decarde. Full details are contained in the Standard Industrial Classification Manual, Catalogue No. $12-501$, which is available from either the Queen's Printer or the Dominion Bureau of Statistics. Reporting establishments are classified or allotted to specific industries on the basis of the value of principal products made or shipped.

Many industries remain unchanged in the new classification but in many instances there have been substantial changes in content because of the shifting of establishments from one industry to another or in re-grouping of establishments. Where

[^0]changes have occurred the principal statistics for 1957, 1958 and 1959 have been re-compiled to provide data on a basis comparable with those for 1960.

## Short Forms

Between 1949 and 1957, in an effort to ease the reporting burden for smaller firms, a short form was used asking for the total value of shipments only or, in a few cases where losses of detall were significant, for quantities and values of principal products. For purposes of publication, missing data were estimated on the basis of appropriate ratios. In general the cut-off point for these short forms was set at $\$ 50,000$ value of shipments. About $40 \%$ of the total number of establishments reported on the short form and accounted for less than 3 per cent of the total value of shipments.

In 1958, in order to establish a new base year, the small firms were asked to report all items of principal statistlcs together with some detail on materials and products.

For the 1959 Census, the short form was used again, but further steps were taken to ease the respondents' burden. First, the general limit for short forms was raised to $\$ 100,000$ value of shipments. In addition, a new intermediate form was developed. This form is a shortened version of the long form in that most of the general questions were pared down and the detailed lists of materials and products were limited to the more important items. The general limits for firms in this category were set at between $\$ 100,000-\$ 500,000$ value of shipments, but in the case of both the short and intermediate forms there were lower cut-offs for a number of industries in which the smaller firms accounted for a larger share of total shipments. On the other hand, limits were raised where this could be done without a significant loss of coverage. On most of the short forms for 1959, in addition to total value of shipments, data on principal products were requested. In a few industries, where loss of employment and earnings data were considered too large because of higher cut-offs, a question on total payroll was placed on the short form. This practice was followed again in 1960.

The intermediate and long forms provide complete data for the compilation of all elements of principal industry statistics and the details of materials and products. The one-page short form, although containing data on principal products and total value of shipments, does not request information on other elements of principal statistics such as value of inventories, materials, fuel and electricity and, in most cases, employment and salaries and wages, nor does it contain detailed data on volume and value of materials used. For purposes of compiling aggregates of principal statistics by industry and by geographic location, the missing data for each establishment were estimated for 1959 by using, in general, ratios based on the change in the value of shipments between 1958 and 1959. The proportion of the estimated data was generally less than 5 per cent of the total in each category of principal statistics.

# CORDAGE AND TWINE INDUSTRY 

## 1960

Although the Bureau implemented a new Standard Industrial Classification for the 1960 Census of Manufactures Survey, there was no change in the composition of this industry despite the slight change in title. It is defined as comprising "establishments primarily engaged in manufacturing rope, cable, cordage, net, twine, and related goods from hemp, jute, cotton, paper, flax and other fibres".

In 1960 the value of factory shipments in this industry was $\$ 16,390,845, \$ 91,305$ or 0.6 per cent above the preceding year's total of $\$ 16,299,540$. This very slight increase was reflected in the shipments of individual products, where tabulated separately, most of which showed minor changes.

Shipments of binder twine continued to decrease, as in both 1958 and 1959 , being $12,727,332$ pounds valued at $\$ 1,961,954$ as opposed to $14,587,945$ pounds worth $\$ 1,948,868$ in 1959. Baler twine shipments also showed a slight decrease from $44,922,997$ pounds worth $\$ 6,194,919$ in 1959 to $43,241,373$ pounds valued at $\$ 6,411,766$ in 1960 . Rope was shipped to the extent of $9,249,630$ pounds with a selling value of $\$ 4,147.703$ as against $9,976,709$ pounds valued at $\$ 4,094,983$ in 1959 . Twine shipments decreased slightly, being 7,246,737 pounds worth $\$ 2,201,665$ as opposed to $7,915,158$ pounds worth $\$ 2,239,248$ in the previous year. The shipments of nylon and other synthetic fibre rope amounted to 245,389 pounds valued at $\$ 526,281$ in the year under review as compared to 226,382 pounds worth $\$ 536,138$ in 1958.

The goods in process inventories decreased by $\$ 12,143$ over the period and a similar decrease amounting to $\$ 347,492$ took place in finished goods inventories. The estimated 1960 value of production was thus $\$ 16,031,210$, a decrease of 2.9 per cent when compared to the previous year's total of $\$ 16,511,846$ 。

According to information compiled by the Prices Division of DBS, the average monthly wholesale price of binder twine increased from $\$ 8.33$ per 50 lb . hale in 1959 to $\$ 8.55$ in 1960; and that of baler twine increased even more sharply from $\$ 6.72$ to $\$ 7.33$ per 40 lb . bale.

This smaller production was accompanied by a decrease of 97 in the number of employees, 961 as against 1,058 a year earlier. Salaries and wages decreased from $\$ 3,815,802$ to $\$ 3,635,142$. The cost of materials consumed in manufacture increased from $\$ 9,081,210$ in 1959 to $\$ 9,476,734$ in 1960.

The industry was composed of 13 establishments, the same as the year before. They were located provincially as follows: Newfoundland 1, Quebec 2. Ontario 7, and British Columbia 3. Ontario continued to dominate the industry, accounting for 84 per cent of the factory shipments and for 81 per cent of the employment.

Hard fibres such as Manila hemp African sisal, Mexican sisal, etc., again constituted the principal materials used by this industry. The quantity of such fibres consumed in 1960 was valued at $\$ 6,625,707$ or 70 per cent of the total cost of materials used. Although there were some changes from 1959 to 1960 in the consumption of individual raw materials on a poundage basis, the main reason for the increase in the total cost of materials used was the higher unit cost for certain important hard fibres such as Manila hemp and African sisal.

Beginning in 1960, as reflected in Table 8. the exports of baler twine from Canada have been tabulated separately. This has enabled the enlargement of Table 5 to include the apparent consumption of this commodity in Canada for the year under review.

Full details of factory shipments and of materials consumed are to be found in Tables 4 and 6 of this report.

TABLE 1. Principal Statistics, Representative Years, 1924-60

${ }^{2}$ Beginning with 1952 the value of factory shipments has been collected instead of the gross value of production.
${ }^{2}$ Because of insufficient inventory data in 1952 and 1953, these figures have been calculated from value of factory shipments and are, therefore, only approximations to true "value added by manufacture".
${ }^{3}$ Includes one establishment in Newfoundland, two in Quebec, and three in British Columbia.

TABLE 2. Comparison of Principal Statistics, 1959 and 1960

| Item |  | 1959 | 1960 | +Increase <br> -Decrease |
| :---: | :---: | :---: | :---: | :---: |
| Establishments reporting | No. | 13 | 13 | - |
| Supervisory and office employees: |  |  |  |  |
| Total ....................................... | "1 | 195 | 190 | 5 |
| Male ... | ". | 130 | 129 | - 1 |
| Female | $\because$ | 65 | 61 | - 4 |
| Total salaries | \$ | 1,060, 410 | 1,080,446 | + 20,036 |
| Production workers: |  |  |  |  |
| Monthly average | No. | 863 | 771 563 | - 92 |
| Male <br> Female |  | $\begin{aligned} & 627 \\ & 236 \end{aligned}$ | 563 208 | $\begin{aligned} & 64 \\ & 28 \end{aligned}$ |
| Total wages | \$ | 2,755,392 | 2,554,696 | -200,696 |
| Cost of fuel and electricity | \$ | 202,958 | 200,728 | - 2,230 |
| Cost of materials used | \$ | 9,081,210 | 9,476,734 | +395,524 |
| Value of factory shipments | \$ | 16.299,540 | 16.390, 845 | + 91,305 |

Note: Profits or losses cannot be estimated from the figures published in this report as no data are collected air overhead expenses, such as interest, rent, depreciation, taxes, insurance, advertising, etc.

TABLE 3. Inventories, ${ }^{1} 1960$

|  | Raw materials and supplies | Goods in process | Finished goods of own manufacture | Total |
| :---: | :---: | :---: | :---: | :---: |
|  |  | dol |  |  |
| Opening: ${ }^{2}$ |  |  |  |  |
| Ontario | 1,666, 054 | 299,910 | 2,519,964 | 4,485,928 |
| Other provinces | 458,426 | 87, 205 | 478,622 | 1,024,253 |
| Canada | 2,124,480 | 387.115 | 2,998,586 | 5.510,181 |
| Closing: |  |  |  |  |
| Ontario | 1,923,972 | 279,423 | 2,118,800 | 4,322,195 |
| Other provinces | 603.716 | 95,549 | 532.294 | 1,231.559 |
| Canada | 2.527,688 | 374,972 | 2,651,094 | 5,553,754 |

[^1]TABLE 4. Factory Shipments, 1959 and 1960


[^2]IABLE 5. Consumption of Binder Twine in Canada, 1957-60 and Baler rwine, $1960^{2}$

|  | Binder twine |  |  |  | Baler twine |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1957 | 1958 | 1959 | 1960 | 1960 |
|  | hundredweight |  |  |  |  |
| Factory shipments | 199,555 | 178,095 | 145,879 | 127,273 | 432, 413 |
| Imports | 30,819 | 29,377 | 47,982 | 36,914 | 197,863 |
| Totals | 230, 374 | 207,472 | 193, 861 | 164,187 | 630,276 |
| Exports | 56, 472 | 55,006 | 43, 014 | 26, 071 | 173,367 |
| Available for consumption .............. | 173,902 | 152,466 | 150,847 | 138,116 | 456,909 |

${ }^{2}$ Not available in previous years.

TABLE 6. Materials Used, 1959 and 1960

| Principal materials | 1959 |  | 1960 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Quantity | Cost value at factory | Quantity | Cost value at factory |
|  | 1 b . | \$ | lb. | \$ |
| Hard fibres: |  |  |  |  |
| Manila hemp | 5,165,675 | 1, 211, 653 | 4, 227, 053 | 1,226,902 |
| Java sisal | 1 | 1 | 1 | 1 |
| Mexican sisal | 7, 976, 703 | 590, 049 | 7,909,649 | 757, 344 |
| African sisal | 28,000, 044 | 2, 493, 705 | 29,977, 534 | 3, 230,705 |
| Cuban | 1 | 1 | - | - |
| Haitian |  |  |  |  |
| Brazillan | 16.992, 804 | 1,481,469 | 11,826, 568 | 1,410,756 |
| Other hemp and sisal | 2,543, 250 | 306, 887 |  |  |
| Soft fibres: |  |  |  |  |
| Hemp, hemp tow, flax, flax tow and jute | 5, 354, 584 | 631,984 | 5, 360,780 | 635, 871 |
| Twines, cotton and other | 120, 941 | 204,370 | 117,298 | 216,242 |
| Yarns purchased: |  |  |  |  |
| Flax, hemp and Jute | 539,413 | 146, 206 | 490, 125 | 155, 146 |
| Nylon | 136, 761 | 186, 710 | 223, 541 | 268,938 |
| Cotton |  |  |  |  |
| All other | 443, 913 | 284, 963 | 453,479 | 249, 162 |
| Oils | ... | 234,657 | ... | 176, 316 |
| Wax | ... | 10,238 | . $\cdot$ | 10,669 |
| Degras | ... | 11,576 | ... | 12, 107 |
| All other materials and supplies | . . | 613,398 | $\ldots$ | 527, 046 |
| Packing and shipping materials | $\ldots$ | 363, 912 | ... | 363, 003 |
| Operating, maintenance and repair supplies | $\ldots$ | 309, 433 | $\ldots$ | 236,527 |
| Amount paid out to others for work done on materials owned by reporting plants $\qquad$ | $\ldots$ | 2 |  | 2 |
| Total cost of materials used | ... | 9,081, 210 | ... | 9,476,734 |

[^3]TABLE 7. Imports of Cordage, Rope and Twine, etc., 1959 and 1960

| Articles imported |
| :--- |

TABLE 8. Exports of Cordage, Rope and Twine, etc., 1959 and 1960

| Articles exported | 1959 |  | 1960 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Quantity | Value | Quantity | Value |
|  | 1b. | \$ | 1 b . | \$ |
| Baler twine | 12, | 1 | 17.336.700 | 2,717,012 |
| Binder twine | 4,301,400 | 586,425 | 2,607, 100 | 368,157 |
| Rope ........................... | 74,900 | 33,542 | 69,300 | 33, 813 |
| Cordage and twine, n.o.p. | 19,334,000 | 2,910,552 | 53, 000 | 15,849 |
| Nets, twines, lines and rope for commercial fishing | , 3 , | 1,834,317 | , | 1,488,058 |

${ }^{1}$ Included in "Cordage and twine, n.o.p."

TABLE 9. Employees and their Earnings, by Provinces, 1959 and 1960


[^4]TABLE 10. Monthly Employment of Production Workers, 1958-60


TABLE 11. Capital, Repair and Maintenance Expenditures 1946-1960

| Year | Capital expenditures |  |  | Repair and maintenance expenditures |  |  | Capital, repair and maintenance expenditures |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Construction | Machinery and equipment | Subtotal | Construction | $\begin{aligned} & \text { Machinery } \\ & \text { and } \\ & \text { equipment } \end{aligned}$ | Subtotal | Construction | Machinery and equipment | Cosai |
|  | thousands of dollars |  |  |  |  |  |  |  |  |
| 1946 | .. |  340 <br> $\therefore$ 125 <br> $\therefore$ 361 <br> $\because$ 226 <br>  222 |  | 111 | 424 | 469535 | 173 | 549 | 809 |
| 1947 ............................. |  |  |  | 722880 |  |  |  |  |
| 1948 .............................. |  |  |  | -87 | 372293 | 519 | 108 | 772 |
| 1949 ............................ |  |  |  | $\begin{aligned} & 127 \\ & 152 \end{aligned}$ |  | $\begin{array}{r} 499 \\ 445 \end{array}$ | $\begin{aligned} & 133 \\ & 173 \end{aligned}$ | 592494 | 725667 |
| 1950 |  |  |  |  |  |  |  |  |  |
| 1951 ............................. | 215 | 363 578 <br> $\ldots$ 551 |  | $\begin{aligned} & 174 \\ & 154 \end{aligned}$ | 464 | 638 | 389232 | 827 | 1,2161,166 |
| 1952 ............................. |  |  |  | 461 | 615437 | 934 |  |  |  |
| 1953 ............................ | $\ldots$ | .. 625 |  |  |  | . | .. | 137 | 925 | 1,062 |
| 1954 ............................. | . | 415321 |  | $\cdots$ | . | $505$$453$ | $\begin{aligned} & 122 \\ & 161 \end{aligned}$ | 798 | 774 |
|  | - |  |  | $\cdots$ | 613 |  |  |  |  |
| 1956 ............................. | - | 430 |  |  | - | -。 | 458 | 140 | $\begin{aligned} & 748 \\ & 472 \end{aligned}$ | 888 |
| 1957 ........................... |  | $\ldots$ | 236 | . | .. | $\begin{aligned} & 392 \\ & 435 \end{aligned}$ | 156 | 628826 |  |
| 1958 .............................. | $\because$ | $\cdots$ | 391 | $\bigcirc$ | $\cdots$ |  | .. |  | . |
| 1959 . | $\cdots$ | -. | $\begin{aligned} & 213 \\ & 212 \end{aligned}$ | - | - | $\begin{aligned} & 463 \\ & 416 \end{aligned}$ |  | - | $\begin{aligned} & 676 \\ & 628 \end{aligned}$ |
| $1960^{\text {P }}$........................... |  | $\cdots$ |  |  | . |  | - | - . |  |

TABLE 12. Mechanical Equipment, 1959 and 1960


TABIE 13. Consumption of Fuel, Flectricity and Steam, 1959 and 1960

| Kina | 1959 |  | 1960 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Quantity | Cost value at factory | Quantity | Cost value at factory |
|  |  | \$ |  | \$ |
| Bituminous coal ......................................................... ton | 2,046 | 26.124 | 2. 260 | 28.392 |
| Gasoline (including gasoline used in cars and trucks).... Imp. gal. | 10.686 | 4,508 | 10. 276 | 4,016 |
| Fuel oil ...................................................................... ${ }^{\text {. }}$ | 185, 507 | 21,875 | 185, 662 | 21,389 |
| Other fuel | . | 515 | . | 684 |
| Total cost of fuel | $\ldots$ | 53,022 | $\cdots$ | 54.481 |
| Electricity purchased (including service charges) ......... kwh. | 9,957,850 | 116.246 | 9,393,640 | 106.746 |
| Steam purchased ............................................................ pound | 48,405,000 | 33,690 | 56,754,000 | 39,501 |
| Total cost of fuel, electricity and steam ................ |  | 202,958 | -•• | 200, 728 |

List of firms in the Cordage and Twine Industry, 1960

| Name of firm | Location | Products made |
| :---: | :---: | :---: |
| Newfoundland: <br> Colonial Cordage Company, Ltd. | St. John's | Rope, twine, yam, lines |
| Quebec: |  |  |
| Dominion Wire Rope Ltd. (Synthetic Cordage Div.) Kenyon willam, \& Sons (Canada) Ltd. | 175 St. Joseph St., Lachine Cabana \& Berard St., Granby | Rope <br> Rope, tape |
| Ontario: |  |  |
| Algonquin Mfg. Co., Ltd. $\qquad$ <br> Brantford Cordage Co. The (Division of Tancord Industries Ltd.) $\qquad$ | 6 Bartlett Avenue. Toronto $\qquad$ <br> 111 Sherwood Drive, Brantford $\qquad$ | Fishing lines etc. <br> Baler twine, binder twine, rope. twine |
| Brooks Limited, John S. ...................................... <br> Derrett Cordage Co. | 722 Broad St., E., Dunville 6 Bartlett Avenue, Toronto | Fish netting <br> Twines, lines |
| Doon Twines Ltd. ......................................................... | 50 Ottawa St., S., Kitchener ......... | Baler twine, binder twine, rope. twine, yam |
| International Harvester Co. of Canada Ltd. Plymouth Cordage Co. of Canada Ltd. | 208 Hillyard Street, Hamilton $\qquad$ 229 Plymouth Road, Weliand $\qquad$ | Baler twine, binder twine <br> Baler twine, binder twine, rope. twine, yam |
| British Columhia : |  |  |
| Canada Ropes Ltd. ......................................... | 377 No. 3 Road, Lulu Island ........ | Rope, twines, lines |
| Canada Western Cordage Co.. Ltd. (H.O. 20 Water St., Vancouver) $\qquad$ | Braid St., New Westminster | Baler twine, binder twine, rope, twine |
| First Vancouver Net Factory Ltd. | 121 Main St., Vancouver ............... | Fish nets |


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[^0]:    ${ }^{1}$ To arive at the National Accounts concept of "gross domestic product at factor cost", it would be necessary to subtract also the cost of office supplies used, advertising, insurance and other goods and services obtained from other businesses. Data on these inputs are not collected on the annual Census of Manufactures. Value added figures for "The primary industries and construction" are published in D.B.S. publication $61-202$, Survey of Production.

[^1]:    ${ }^{1}$ Book value of all manufacturing inventories held at plant and plant warehouses.
    ${ }^{2}$ The opening inventory for 1960 differs from the closing inventory published for 1959 because of receipt of revised data.

[^2]:    ${ }^{2}$ Selling value at factory in this case does not represent sales at a definite level as it includes sales to wholesalers at wholesale prices along with sales to dealer organizations at manufacturer's cost of production. As a guide to sulling virices of binder twine, referencemay behad to the wholesaleprices as published by Prices Division of the Bureau 5! statstics which for the years 1959 and 1960 were $\$ 8.33$ and $\$ 8.55$ per 50 pound bale, respectively.
    : Lacluded in "All other twines".

    * lacluded in "All other rope".
    " included in "All other products, etc.".

[^3]:    "Included in "Other hemp and sisal".
    ${ }^{2}$ Included in "All other materials and supplies".

[^4]:    ${ }^{1}$ Includes one establishment in Newfoundland, two in Quebec, and three in British Columbia.

