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## COTTON AND JUTE BAG INDUSTRY

## 1963

## ANNUAL CENSUS OF MANUFACTURES

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## DOMINION BUREAU OF STATISTICS

Industry Division



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A-Annual

#### Q-Quarterly

M - Monthly

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# COTTON AND JUTE BAG INDUSTRY

## 1963

In terms of the revised Standard Industrial Classification and the New Establishment Concept, this industry is defined as comprising those "Establishments primarily engaged in manufacturing bags made from cotton, jute, burlap and other textile fabrics except canvas".

Tables 6 and 7, respectively, of this report, show in detail the materials and supplies used in manufacturing and the shipments of goods of own manufacture. Table 8 presents the shipments of cotton and jute bags, by all industries, for the years 1954 to 1963 inclusive.

A list of the establishments classified to the industry in the 1963 survey will be found at the end of this report.

### SYMBOLS

The following standard symbols are used in Dominion Bureau of Statistics publications:

- .. figures not available.
- ... figures not appropriate or not applicable.
- nil or zero.
- amount too small to be expressed.
- P preliminary figures.
- r revised figures.
- x confidential to meet secrecy requirements of the Statistics Act.

				Man	ufacturing	gactivity				1	lotal acti	vity	
Year and	Estab- lish-		oduction ated wor		Cost of	Cost of	Value of shipments			g owners artners		otal loyees	
province	ments	Number	Man- hours paid	Wages		materials and supplies		Value added	Number	With- drawals	Number	Salaries and wages	Total value added
	No.		'000			\$'000				\$'000		\$'(	000
1961													
Totals	29	838	1.720	2,082	159	21,890	28,670	6,605	6	38	1.019	3,222	6.768
1962													
Newfoundland	_	_	_	_	_	-		_	_	_	_		_
Prince Edward Island	1	5											
Nova Scotia	_												
New Brunswick	-	476	978	1,142	81	11,178	15,120	3,928	x	X	577	1,935	4,262
Quebec	14	]											
Ontario,	9	170	. 359	462	35	4,503	5,813	1,267	x	x	194	652	1,41
Manitoba	3	1						_					
Saskatchewan	1	234	488	704	52	7,395	9,622	2,194	x	x	289	993	2,23
Alberta	2	403		101	0.8	1,000	0,022	41101			2000		1120
British Columbia	1	J											
Yukon and Northwest Terri- tories		_	_		_			_	_	_	_	_	-
Totals	31	880	1,825	2,309	168	23,077	30,555	7,390	5	34	1,060	3,580	7,919
1963													
Newfoundland	_	_	_	_	_	_		_	_	_			_
Prince Edward Island	1	x	x	x	x	x	x	x	_	_	x	x	x
Nova Scotia	_	_	_		_		_	_	_	_	_		
New Brunswick	_	_		_	_	_	_	_		-	-	-	
Quebec	12	396	842	1,015	59	10,109	13,616	3,544	x	х	485	1,796	3,76
Ontario	9	161	334	424	25	4,371	5,687	1,288	x	х	187	597	1,35
Manitoba	3	x	х	x	x	х	x	x	x	x	x	x	x
Saskatchewan	1	x	x	х	x	х	х	x		-	x	x	х
Alberta	2	x	x	x	x	x	х	x		_	x	x	x
British Columbia	1	х	x	х	x	х	x	x	-	-	x	x	x
Yukon and Northwest Terri-	-	_	_	_	_	_	_		_	_	_	_	
Totals	29	852	1,750	2.233	152	23.295	30,444	7,051	5	39	1,029	3,511	7,412

## TABLE 1 A. Principal Statistics classified by Province, 1962 and 1963

- 5 -

TABLE 1 B. Principal Statistics classified by Size Groups based on Shipments of Goods of Own Manufacture, 1962 and 1963

				Man	ufacturing	activity				5	Fotal acti	vity	
Size group	Estab- lish-		oduction ated wor		Cost of		Value of shipments of goods	Value		g owners artners		otal loyees	Total
	ments	Number	Man- hours paid	Wages	elec- tricity	and supplies	of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	value added
	No.		'000	-		\$'000				\$'000		\$'(	000
1962													
Under \$10,000	_	_	_	-					_		_	_	
\$ 10,000 to \$ 24,999 25,000 " 49,999	3	4	9	12	1	61	91	29	x	x	5	15	29
50,000 " 99,999 100.000 " 199,999	4	41	83	87	10	0.47	546	197	-		52	135	226
100,000 " 199,999 200,000 " 499,999	5	90	176	195	10 13	347	1,341	575	XX	X X	104	273	582
500,000 " 999,999	5	107	217	277	19	2,782	3,563	769	-	-	127	369	794 6,288
1,000,000 " 4,999,999 5,000,000 and over	14	638	1,340	1,736	124	19,134	25,015	5,819	_	_	772	2,788	0,288
Head offices, sales offices and											_		
auxiliary units		1		• • •								* * *	1 2 4
Totals	31	880	1,825	2,309	168	23,077	30,555	7,390	5	34	1,060	3,580	7,919
1963													
Under \$10,000		_		_	_					_			
\$ 10,000 to \$ 24,999	} 3	4	10	12	1	57	91	34	2	8	5	15	34
25,000 " 49,999 50,000 " 99,999			_					_			_		_
100,000 " 199,999	] 8	96	184	183	22	1,400	2,152	736	3	31	111	283	775
200,000 " 499,999 500,000 " 999,999	4	93	185	256	13	2.596	3.176	618	_		111	338	633
1,000,000 " 4,999,999	14	659	1,370	1,781	116	19,242	25,025	5,663	-	-	802	2,874	5,969
5,000,000 and over Head offices, sales offices and auxiliary units						_						_	
Totals	29	852	1.750	2,233	152	23.295	30.444	7.051	5	39	1.029	3.511	7,412

TABLE 1 C. Principal Statistics classified by Size Groups based on Manufacturing Value Added, 1962 and 1963

				Man	ufacturing	activity					Fotal acti	vity	
Size group	Estab- lish-		oduction ated worl		Cost of fuel and	Cost of materials	Value of shipments of goods	Value	Working and pa	g owners artners		otal loyees	Total
	ments	Number	Man- hours paid	Wages	elec- tricity	and supplies	of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	value added
1962	No.		'000		1	\$'000	· · · · · · · · · · · · · · · · · · ·			\$'000		\$'0	00
Under \$10,000 \$ 10,000 to \$ 24,999	3	4	9	12	1	61	91	29	x	х	5	15	29
25,000 <sup>(*)</sup> 49,999 50,000 <sup>(*)</sup> 99,999 100,000 <sup>(*)</sup> 199,999 200,000 <sup>(*)</sup> 499,999	3 4 9 9	23 63 211 332	45 125 418 700	49 133 529 868	8 9 33 70	335 826 5,197 10,036	441 1,194 6,537 12,928	106 354 1,312 2,779	x x	x x 	30 79 247 382	75 219 787 1,315	135 364 1,484 2,839 <sup>r</sup>
500,000 " 999,999 1,000,000 " 4,999,999	} 3	247	528	717	46	6,623	9,364	2,809	-	-	317	1,169	3,067
5,000,000 and over Head offices, sales offices and auxiliary units		_		-	-			-	-	-	-		-
								7,390	5	34	1,060	3.580	7,919
Totals	31	880	1,825	2.309	168	23,077	30,555	7,390	3	39	1,000	3,300	1,919.
1963													
Under \$10,000 \$ 10,000 to \$ 24,999	} 4	11	23	26	1	146	207	47	2	7	13	39	70
25,000 " 49,999 50,000 " 99,999 100,000 " 199,999 200,000 " 499,999	6 5 11	82 103 377	157 205 821	157 291 1,010	20 19 64	1,457 3,341 11,482	1,949 4,182 14,576	454 829 3,144	3	31	99 126 437	262 408 1,562	490 850 3,231
500,000 " 999,999 1,000,000 " 4,999,999	3	279	544	748	49	6,669	9,530	2,577			354	1,239	2,771
5,000,000 and over Head offices, sales offices and	-	-	-		-	-	-	-	-			-	-
auxiliary units											1.000	0.511	
Totals	28	852	1,750	2.233	152	23,295	30,444	7,051	5	39	1,029	3,511	7,412

				Manı	ulacturing	activity				7	lotal acti-	vity	
Size group	Estate- lish- ments		oduction ated wor		Cost of		Value of shipments of goods	Value		g owners artners		otal oyees	Total
	menta	Number	Man- hours paid	Wages	elec- tricity	and supplies	of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	value added
	No.		'000		1	\$'000				\$'000		\$1	000
1962													
Under \$10.000		_	÷						_		_		_
\$ 10,000 to \$ 24,999 25,000 " 49,999 50,000 " 99,999 100,000 " 199,999 200,000 " 499,999	3 3 4 7 11	4 23 63 140 403	9 45 125 278 840	12 49 133 358 1,039	1 8 9 26 78	61 335 826 3,009 12,223	91 441 1,194 4,047 15,418	29 106 354 1,022 3,069	x x x	x x x	5 30 79 163 466	15 75 219 479 1,623	29 135 364 1,053 3,270
500,000 " 999,999 1,000,000 " 4,999,999	} 3	247	528	718	46	6,623	9,364	2,809	-	_	317	1,168	3,067
5,000,000 and over		-	-	× -			-		-		-		-
auxiliary units													
Totals	31	880	1,825	2,309	168	23,077	30,555	7,390	5	34	1,060	3,580	7,91
1963										1			
Under \$10,000 \$ 10,000 to \$ 24,999	} 3	4	10	12	1	57	91	34	2	7	5	15	3
25,000 " 49,999 50,000 " 99,999	} 7	89	170	171	20	1,546	2,065	467	3	31	107	286	52
100,000 " 199,999 200,000 " 499,999	4 12	77 403	148 878	215	15 68	2,402	3,048	638		-	94 469	297 1,674	63 3,44
500,000 " 999,999	12	279	544	1,087 748	49	12,421 6.869	15,710 9,530	3,336 2.577			354	1,074	2,77
1,000,000 ** 4,999,999 5,000,000 and over	· _			-					_	_			
Head offices, sales offices and auxiliary units													
Totals	29	852	1,750	2,233	152	23.295	30,444	7,051	5	39	1.029	3.511	7.41

## TABLE 1 D. Principal Statistics classified by Size Groups based on Total Value Added, 1962 and 1963

TABLE 1 E. Principal Statistics classified by Size Groups based on Total Employed, 1962 and 1963

				Man	ufacturing	activity				3	l'otal acti	vity	
Size group	Estab- lish- ments		oduction ated wor		Cost of		Value of shipments of goods	Value		g owners artners		otal Ioyees	Total
	222/022000	Number	Man- hours paid	Wages	elec- tricity	and supplies	of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	value added
	No.		'000			\$'000	l			\$'000		\$ <sup>1</sup>	000
1962		1											
Under 5 employed	} 6	17	34	41	3	349	555	212	x	х	20	59	230
15-49 "	19	476	963	1,138	83	12,075	15,662	3,491	х	х	563	1,813	3,720
100-199 "	} 6	387	828	1,129	83	10,654	14,338	3,687		-	477	1,707	3,969
500 employed and over		=			_			_	_	_		_	_
Head offices, sales offices and auxiliary units													
Totals	31	880	1,825	2,309	168	23,077	30,555	7,390	5	34	1.060	3.580	7,919
1963													
Under 5 employed 5- 14 " 15- 49 "	3 4 17	4 27 458	10 55 949	12 60 1,154	1 9 76	57 509 13,367	91 866 16,824	34 330 3,476	2 2 1	7 10 21	5 31 537	15 76 1,801	34 358 3,558
50- 99 <sup>44</sup>	} 5	363	735	1,007	66	9,362	12,663	3,211	-	_	456	1,619	3,462
200-499 **	·				_	_			_	_		_	_
500 employed and over Head offices, sales offices and auxiliary units		-					-	_	_	-		-	
auxinary units,.,.,										0 4 2	1.1.1		
Totals	29	852	1,750	2,233	152	23,295	30.444	7,051	5	38	1.029	3,511	7,412

				Man	ufacturing	activity				Л	l'otal acti	vity	
Type of organization	Estab- lish- ments		oduction ated wor		Cost of	Cost of materials	Value of shipments of goods	Value		g owners artners		otal loyees	Total
	menta	Number	Man- hours paid	Wages	elec- tricity	and supplies	of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	value added
1962	No.		'000			\$'000				\$'000		\$'(	000
Individual ownerships Partnerships	} 6	48	92	97	18	699	1,003	287	5	34	59	133	310
Incorporated companies Cooperatives	} 25	832	1,733	2,211	150	22,378	29,553	7,102			1,001	3,447	7,609'
Head offices, sales offices and auxiliary units										* 5. 1			
Totals	31	880	1,825	2.309	168	23,077	30,555	7,390	5	34	1,060	3,580	7,919
1963													
Individual ownerships	6	46	92	97	17	795	1,155	362	5	39	53	122	369
Incorporated companies Cooperatives	} 23	806	1,658	2,136	135	22,500	29,289	6,689			976	3,388	7,043
Head offices, sales offices and auxiliary units													
Totals	29	852	1.750	2,233	152	23,295	30,444	7,051	5	39	1.029	3,511	7.412

TABLE 1 F. Principal Statistics classified by Type of Organization, 1962 and 1963

TABLE 2. Industry Output, Input and Value Added, 1962 and 1963

	Manufactu activity		Non-manufac activitie		Total activit;	y
	1962	1963	1962	1963	1962	1963
			\$'000			
Output			_			
1. Shipments and other revenue	30,555	30,444	3,821	3,968	34,376	34,412
Inventories-Goods of own manufacture:		14			Ì	
Add closing-Goods in process	199	233	* * 4		199	233
Finished goods	568	679			568	679
Less opening-Goods in process	162	197			162	197
Finished goods	526	662			526	662
2. Net inventory change	79	53			79	53
3. Gross output (1 + 2)	30,634	30,497	3,821	3,968	34,455	34,465
Input						
4. Purchases of goods not of own manufacture			3,347"	3,613	3,347'	3,613
Inveniories-Goods not of own manufacture:						
Add opening			954	1,075	954	1,075
Less closing			1,081	1,151	1,081	1,151
5. Cost of goods sold (not of own manufacture)			3,220*	3,537	3,220 <sup>r</sup>	3,537
6. Materials, supplies, components and semi-processed goods	23,077	23,295	70	71	23,147	<b>23,</b> 366
7. Fuel and electricity	168	152			168	152
8. Gross input (5 + 6 + 7)	23,245	23,447	3,2907	3,608	26,535	27,055
Census value added (3-8)	7,390	7,051	531'	360	7,919	7.412

					Emplo	yees						Salar	ies and w	ages	
Year and		Product related				inis- tive		iles nd		otal	Product		Admin- istra-	Sales	Total
province	Manufa	acturing	0	ther	and	office	distri	bution	emp	loyees	related v	vorkers	tive	and distri- bution	salaries and wages
	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Manufac- turing	Other	office	outon	wages
					num	ber							\$'000		
1962		1		1 1						1					
Newfoundland	_	_	_			-		_	_	_	_	_	-	_	-
Prince Edward Island	1	1													
Nova Scotia	183	293	1		52	36	12	_	248	329	1,142	1	678	114	1,935
New Brunswick	103	293	1		0.0	30	16		210	080	1,1 800		010		
Quebec	J														050
Ontario	57	113			14	9	1	-	72	122	462		183	6	652
Manitoba	1														
Saskatchewan	86	148	-		33	11	10	1	129	160	705	-	224	65	993
Alberta	1														
British Columbia Yukon and Northwest	P														
Territorles	_	_	_	_		_	_	-	-	_		-		-	-
Totals	326	554	1	-	99	56	23	1	449	611	2,309	1	1.085	185	3,580
1963															
Newfoundland		į —	. –	_				-	-	1 -	- 1		-	-	
Prince Edward Island	x	x		-	х	Х	-	-	х	X	Х	-	x	-	x
Nova Scotia	_	1 -		-				-	- 1	-	-		- 1		-
New Brunswick	-	-		-	-		_	-	-	_					1 800
Quebec	157		1	-	52		9	-	219		1,015	1		104	1,796
Ontarlo	50		_	-	17			-	67		424	_	172	_	597
Manitoba	х	x		-	x	x	X	х	X	X	X		~	x	X
Saskatchewan	х	х	_	-	X	x	T		X	X	X	_	~		x
Alberta	х	x		-	X	x	X	_	X	X	x	_		x	x
British Columbia	x	x		-	х	X	x		X		x		^	-	
Yukon and Northwest Territories		_	_		_	_	_	-	-	_	_	-	_		-
Totals	316	536	1	_	105	50	20	1	442	587	2,233	1	1,107	170	3,511
							-	1				L			1

## TABLE 3. Employment and Payroll, 1962 and 1963

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## TABLE 3 A. Production and Related Workers,---Manufacturing Activity, by Months, 1962 and 1963

	Esta	blishments report	ing monthly det	all
Month	196	2	196	3
	Male	Female	Male	Female
		numb	er	
January	319	549	310	550
February	323	542	316	543
March	325	550	314	547
April	315	549	316	494
May	319	544	317	488
June	324	529	304	480
July	311	537	302	473
August	321	549	325	497
September	324	563	321	568
October	335	584	329	606
November	342	594	337	594
December	327	551	320	578
Average for establishments reporting monthly detail (collected only for large establish- ments)	326	554	316	536
Average for small establishments (only annual averages collected)	4.4.V			
Average for all establishments	326	554	316	536

TABLE	ē 4.	Industry	Inventories,	1963
-------	------	----------	--------------	------

		Mai	nufa	cturing		Non- manufacturing	
Province	Raw materials and supplies	Goods in process		Finished goods of own manufacture	Total manufacturing	Products or materials purchased for resale	Total inventories
				book va	lue \$'000		
Opening:						4	
Newfoundland				_		_	_
Prince Edward Island	x	x	_	x	x	x	х
Nova Scotia	_		-	_	_	_	_
New Brunswick	_		—	—	-	_	
Quebec	1,718		92	225	2,035	847	2,881
Ontario	1,309		5	I15	1,429	56	1,485
Manitoba	x	х		x	x	x	x
Saskatchewan	x	x		x	x	х	x
Alberta	x	х		x	x	х	x
British Columbia	x	х		x	x	x	x
Yukon and Northwest Territories			_		-		
Totals	5,272		197	662	6,130	1,075	7,205
					- A		
Closing:							
Newfoundland				_	-		
Prince Edward Island	x	х		×	X	x	X
Nova Scotia	_		-	-	-		
New Brunswick	2,793		165	0.45	3,206	978	4 100
Quebec			105	247			4,183
Ontario	1,306		T	116	1,422	17	1,440
Manitoba	X	x		x	x	x	x
Saskatchewan	X	x		x	x	X	X
Alberta	X	х		х	x	X	x
British Columbia	X	х		х	x	X	X
Yukon and Northwest Territories							0.473
Totals	6.387		233	679	7,299	1,151	8.451

## TABLE 5. Purchased Fuel and Electricity Used in Manufacturing Activity, 1962 and 1963

		1962		1963		
Description	Quantity	Cost	Quantity	Cost		
			\$'000		\$'000	
1. Large establishments which reported commodity detail:		Control of the		and the last states		
Bituminous coal:						
(a) From Canadian mines	ton		3	161	2	
(b) Imported	66		1	48	1	
Sub-bituminous coal (from Alberta mines only)	4.6	-	_		_	
Anthracite coal	м		1	-		
Lignite coal	64	_	_	_	_	
Coke	66	_	_	_	-	
Gasoline (including gasoline used in cars and trucks)	Imp. gal.	46,609	21	59,757	26	
Fuel oil including kerosene or coal oil	4.5	171,311	20	191,306	22	
Wood	cord	_				
Gas:						
(a) Liquefied petroleum gases	Imp. gal.	_	_	_	_	
(b) Other manufactured gas	M cu. ft.	-				
(c) Natural gas		19,297	11	15,415	11	
Other fuel						
Electricity purchased	kwh.	3.996.465	69	3,284,713	61	
Steam purchased	KWH.		20	· ·	18	
			20	9.6.5	10	
2. Estimate for small establishments:					100 100	
Fuel and electricity			23	A T *	1.2	
3. All establishments:		1000	the second s			
Total fuel and electricity used			169	1	152	

		1962		1963	
Description		Quantity	Cost	Quantity	Cost
			\$1000		\$'000
1. Materials used:					
Fabric: Jute Cotton Duck Burlap All other	yard pound	104,340,333 23,510,700 1,012,851 6,168,530	11,790 5,503 263 796 172	111,643,938 20,273,828 36,935 8,083,000	12,257 4,633 14 1,150 201
Kraft paper Other paper Cotton mesh Paper mesh Polyethylene Second hand bags Rubber Sewing twine Thread Printing link	pound yard pound number pound	$\begin{array}{c} 3,742,508\\ 2,710,513\\ 1,576,980\\ 1,047,209\\ 2,788,733\\ 7,151,065\\ 4,583\\ 546,334\\ 59,905\\ 478,919 \end{array}$	$381 \\ 416 \\ 187 \\ 147 \\ 546 \\ 538 \\ 7 \\ 355 \\ 53 \\ 205 $	$\begin{array}{c} 4,809,140\\ 1,944,397\\ 984,006\\ 2,109,750\\ 1,095,104\\ 10,722,006\\ 11,525\\ 441,080\\ 33,853\\ 426,031 \end{array}$	528 296 115 336 474 1,055 13 391 27 196
All other materials and components used <sup>1</sup>			1.366	4 4 4	1,236
2. Containers and other packaging materials and supplies used			37		36
3. Operating, maintenance and repair supplies used (excluding fuel)			179	4 + 4	287
4. Amount paid out to others for work done on materials owned by establishments			138		49
Totals			23, 077	T 0 0	23,295

## TABLE 6. Materials and Supplies - Manufacturing Activity, 1962 and 1963

<sup>1</sup> No detailed information on materials used was collected from small establishments, the estimated costs for which are included here. These estimated costs were \$935,724 in 1962 and \$580,916 in 1963.

	1962		1963	
Description	Quantity	Value	Quantity	Value
	dozen	\$'000	dozen	\$'000
Products:				
Manufactured bags (new): Jute Cotton Cotton mesh Paper:	6,960,628 2,420,665 158,193	17.137 7.197 229	7,286,251 1,953,502 107,478	17,899 5,863 158
Kraft multiwall Other paper All other	}	3,089		3,748
Reprocessed (second hand) bags, all kinds	881,698	1,537	10,573,084	1,502
Bags, repaired		39		47
All other products		1,176		1,303
. Amount received in payment for work done on materials and products owned by others		153		1
Less adjustment for value of sales taxes, excise duties and outward transportation charges which could not be deducted from individual commodity items described above		* (4)		( 78
Total adjusted value of shipments and work done		30, 555		30, 444

## TABLE 7. Shipments of Goods of Own Manufacture, 1962 and 1963

### TABLE 8. Shipments of Selected Goods of Own Manufacture - All Industries, 1954 to 1963

(Includes shipments from other industries which manufacture, as a secondary activity, the commodities listed)

	Cotton bags		Jute bags	
Year	Quantity	Value	Quantity	Value
	dozen	\$'000	dozen	\$*000
1954 1955 1956 1957	3,833,985 3,780,446 4,195,385 3,086,631	10, 218 9, 421 10, 298 7, 676	6,040,590 6,086,171 6,815,991 7,004,550	13,245 13,045 14,208 14,118
1958 1959 1960 1961 1962 1963	3,066,313 2,989,779 2,751,361 2,596,515 2,662,903 2,117,564	7,683 7,528 7,387 7,117 7,626 6,131	$       8,005,946 \\       7,731,853 \\       7,219,026 \\       7,127,231 \\       7,362,367 \\       7,595,918  $	15,401 15,547 15,197 16,799 17,666 18,598

Note: Shipments for 1960 onwards are new bags only whereas those for previous years include reprocessed bags.

List of Establishments classified to This Industry, 1963 (Does not include establishments classified to other industries, which as a secondary activity, manufacture products typical of this industry)

Name	Location			
Prince Edward Island:				
Prince Edward Island Bag Company Limited	340 Water St., Summerside			
tuebec:				
Canadian Chenlile & Bale Co, Ltd.	3033 St. Antoine St., Montreal			
City Bag Company Ltd., The	776 Chatham St., Montreal			
Climan, Isaac & Son Inc.				
Commercial Bags Reg'd.				
Cottonia Reg'd.				
Industrial Bag Co.				
Industrial Bags Div, of Parent Goyer et Cle.				
Inter Provincial Co-operatives Ltd.				
Montreal Jute Industries Ltd.				
National Bag Co. Ltd.				
Thomas Bonar & Co. (Canada) Limited				
Workman Bag Company Ltd., The				
workman Bag Company Ltu., The	1301 Monthorency St., Montreat			
ntario:				
Burlap Bag Products Limited, The	251 College Street, Toronto			
Dominion Bag & Burlap Co. Ltd.	280 York Street, Hamilton			
Lake Head Bag Co.	114 North St., Fort William			
Lioyd Bag Company Limited	114 St. Clatr Street, Chatham			
Mel's Bag Supplies Ltd.	397 Keele St., Toronto			
Morris Burlap Mfg, Co.	130 Liberty St., Toronto			
Thomas Bonar & Co. (Canada) Limited	100 Paton Road, Toronto			
Western Bag & Buriap Co.	87 Front St. E., Toronto			
York Bag & Burlap Co. Ltd.				
fanitoba:				
Bonar & Bemis Ltd.				
Winnipeg Bag Co.				
Woods Bag & Canvas Co. Ltd.	146 Alexander Ave., Winnipeg			
askatchewan:				
Prairie Bag Company Limited				
The state				
Iberta:				
Bonar & Bemis Ltd.				
Woods Bag & Canvas Co, Ltd.	Reat 1902-11th St. S.E., Calgary			
stitish Columbia:				
Industrial Bags Ltd.	703 Terminal Ave., Vancouver			

## CONCEPTS AND DEFINITIONS

#### Census of Manufactures

#### General

The Census of Manufactures is an annual mail survey covering Canada's Manufacturing Industries. It is based on the Standard Classification of Industries and full details concerning the system may be found in the Standard Industrial Classification manual, Catalogue No. 12-501 which is available from the Queen's Printer or the Dominion Bureau of Statistics. In summary, the Classification as it relates to the manufacturing industries provides for a breakdown into 140 industries arranged in 20 major industry groups. Of the 140 (3 digit) industries, 18 are further broken down into 58 (4 digit) sub classes. At the Canada level, principal statistics are collected and compiled for 178 separate industries. They cannot all be published separately by province, however, because of the confidential nature of the data in certain provinces.

The reporting unit for the Census is designated as the **establishment** (see definition of "Establishment" in following section) and a return is requested from every establishment classified to a manufacturing industry. Although respondents are required to submit reports covering the calendar year, financial year reports other than the calendar year are accepted in instances where respondents find it impossible to supply calendar year data from accounting records. When an establishment is operated for only part of a year a report is required covering the period of operation.

There are four different questionnaires used in the Census of Manufactures; (a) Short form (b) long form (c) head office questionnaire and (d) commodity questionnaire. The short and long forms are used to obtain principal statistics and commodities shipped from establishments classified to manufacturing industries and differ only in the amount of detail requested. The short form is a single-sheet questionnaire sent to small manufacturers generally reporting shipments of less than \$100,000; this cut-off, however, varies somewhat between industries. The head office questionnaire is generally used for company head offices and/or auxiliary units separately located from the manufacturing establishment(s), (see following notes on Head offices and auxiliary units). The Commodity questionnaire is used to survey certain establishments which are coded (on the basis of their principal activity) to industries other than manufacturing in the Standard Industrial Classification system, but which undertake some manufacturing as a subsidiary activity. This single-sheet questionnaire is designed to collect information on the quantity and value of goods of own manufacture shipped by such establishments in order to achieve full coverage of domestically manufactured commodities (see the following note under Shipments).

The results of the Census are presented in some 140 publications. In addition to these annual industry publications there are annual summary reports for Canada and the provinces and special reports giving principal statistics by detailed geographic areas, by type of ownership and size of establishment. A special annual report covering the shipments of all manufactured commodities arranged in alphabetical order is also published.

Since 1960 the following major changes have been implemented in the Census of Manufactures: (a) a revised Standard Industrial Classification (b) a new establishment definition and (c) an extension of the establishment definition to cover the non-manufacturing activities of manufacturing establishments. The statistics presented in the various 1963 reports reflect the complete implementation of these changes and enable comparisons to be made with the years 1961 and 1962. For a complete description of the procedures followed in establishing the revised series, reference should be made to the Explanatory Notes included in the 1960, 1961 and 1962 industry publications. The statistical framework within which the Census of Manufactures is now carried out is based on the following concepts and definitions which have been developed as part of a general programme to achieve a fully integrated system of economic statistics.

#### Establishment

A manufacturing establishment is typically a factory, mill or plant principally engaged in manufacturing activities. The majority of such establishments are firms but many firms have more than one establishment. Such firms are requested to submit a separate Census of Manufactures report for each manufacturing establishment which can meet the reporting requirements embodied in the following definition of the "establishment":

"The smallest unit which is a separate operating entity capable of reporting the following principal statistics:

Materials and supplies used Goods purchased for resale as such Fuel and power consumed Number of employees and salaries and wages Man-hours worked and paid Inventories Shipments or sales."

Each establishment is required to report on all the activities carried out within it's accounting boundaries (except income from investments such as rent, interest and dividends) and data on the different activities (manufacturing, trading in goods not of own manufacture, construction by own labour force, revenue from services, etc.) are requested to be reported separately. It should be noted that the statistics for separate activities are not completely consistent since some respondents cannot distinguish, in their records, materials, shipments and inventories relating solely to their own manufacturing activities. For example, inventory of goods purchased for re-sale may not be distinguishable from inventory of own manufactured goods. Complete consistency, therefore, can be obtained only at the "all operations" (total activity) level and for studies or statistical measures requiring accurate coordinated data, the "total" statistics should be used.

The number of establishments represents the number of operating units that are principally engaged in the activities of the manufacturing industries to which they have been classified. These units do not necessarily represent the total number engaged in the production of a commodity mainly produced in a certain industry. Some commodities are produced as secondary products in other manufacturing and non-manufacturing industries. It should be noted that head offices and auxiliary units which are surveyed separately are not included in the establishment count, (see following notes on head offices and auxiliary units).

#### **Head Offices and Auxiliary Units**

All head offices and auxiliary units of companies classified to the manufacturing industries such as sales offices, administrative offices, warehouses, laboratories, etc. are now surveyed as part of the Census of Manufactures.

These head offices and auxiliary units are either included in an establishment report or are surveyed by means of the head office questionnaire. The former is the most common case where a single establishment firm has its executive personnel, sales office, etc. located at the site of the manufacturing plant (establishment). The special head office questionnaire is generally used where a firm, regardless of the number of establishments, has separately located offices or auxiliary units. Such offices or units do not constitute establishments within the Census of Manufactures as they do not normally generate operational revenues, but give rise only to costs of operations (mainly salaries and wages) which are automatically included in the value of shipments or sales. Although not considered as establishments, and hence, not included in the "establishment" count for an industry, the operational costs are reflected in either the "Industry" statistics (3 or 4 digit level) or the "Major group" statistics (2 digit level) according to the following rules:

(a) In the case of single establishment firms, statistics for separately located offices and units are classified to the same industry (3 or 4 digit) as the establishment;

(b) In the case of multi-establishment tirms, the statistics for such offices and units are coded to the same industry as the establishments of the firm, when all establishments are in the same industry (3 or 4 digit). When establishments of such firms are coded (1) to different industries within a major group, (2) to industries in different major groups or (3) to industries in different divisions of the Standard Industrial Classification, then the statistics are included in the major group totals (2 digit level) in which the major part of the company's operations are classified. Although this may result in some distortion of major group statistics in the case of (2) and (3) the statistics at the industry (3 or 4 digit) level in all cases will be left free of these company-wide data.

#### Employees

#### (a) Production and related workers -- Manufacturing activity

In addition to those engaged in production and assembling activities, they include those employed in storing, inspecting, handling, packing, warehousing, etc. They also include employees engaged in maintenance, repair, janitorial and watchman services and line supervisors (working foremen) engaged in similar work to that of the employees they supervise. Production and related workers engaged in manufacturing activity are reported as those receiving pay during the last pay period of each month, an average for the year being obtained by summing the monthly figures and dividing by 12. This procedure is followed even though the establishment did not operate in all months in order to arrive at equivalent annual fulltime employment. The numbers are somewhat affected by turnover, in that employment is overstated when an employee changes employment during a pay period. The man-hours of production and related workers in manufacturing activity represent total man-hours paid (total hours at work during the calendar year plus hours not worked but nevertheless paid for, such as paid vacations, sick leave, statutory holidays, etc.). In reporting overtime hours, respondents are requested to report only hours actually at work. It should be noted that the division of hours paid into production and related workers payrolls results in average hourly earnings and does not represent hourly wage rates which are collected and published by the Department of Labour and which are based on selected occupations.

#### (b) Production and related workers – Non-manufacturing activities

Such employees include those on manufacturing establishments' payrolls engaged in activities such as construction undertaken for the use of these establishments, some outside piece-workers employed in certain industries, logging employees who are reported as part of a sawmilling establishment and any other production workers who are not engaged in manufacturing-type operations.

#### (c) Administrative and office employees

This category includes all executive and supervisory officials such as presidents, vicepresidents, comptrollers, secretaries, treasurers. etc., together with managers, professional, technical and research employees, superintendents and factory supervisors above the line supervisor or working foreman level, and clerical staffs. Also included are employees in activities such as advertising, credit collections, purchasing, personnel, legal, medical, etc. It should be noted that prior to 1961 this category also included working owners and partners. Also included in this category are employees located at head offices or auxiliary units separately located from the establishment; these are generally included in the figures for the province in which they are located according to the rules outlined under "Head offices and auxiliary units" above.

#### (d) Sales and distribution workers

This category includes office personnel whose salaries are charged to selling expense, travelling salesmen, driver salesmen, truckdrivers and their helpers, etc. It may also include some sales employees who are reported as part of a manufacturing establishment but are not working at the establishment's location. These are generally broken down by province in cases where more than 15 employees are involved in any one province. The figures exclude persons working on a commission basis who are not considered regular employees of the establishment.

#### (e) Total Employees

This total comprises the foregoing categories including employees located at separately located head offices and auxiliary units. The numbers of employees included under categories (b), (c) and (d) are reported in the form of annual averages and represent as closely as possible full time employment; adjustments are made when reported figures indicate the existence of part time or seasonal employment. In all the above categories, figures on employment refer to the calendar year whether or not other establishment statistics can only be reported on a fiscal year other than the calendar year.

#### Working Owners or Partners

These are not now included in the statistics of employees and salaries and wages. There is some duplication in numbers when a person owns more than one establishment and is reported as a working owner on each Census return. Withdrawals of working owners defined as amounts withdrawn by owners or partners for normal living expenses excluding withdrawals for payment of income tax.

#### Salaries and Wages

Salaries and wages refer to gross earnings of employees **before** deductions for income tax and employees contributions to social services such as sickness, accident and unemployment insurance, pensions, etc. They include all salaries, wages, bonuses, profits shared with employees, the value of room and board where provided, commissions (paid to regular employees only) as well as any other allowance forming part of the worker's earnings. Payments for over-time are included. Figures on salaries and wages refer to the calendar year.

#### **Fuel and Electricity**

Figures for fuel refer to amounts actually used (including fuel used in cars, trucks, locomotives, etc.), not to purchases unless the quantities are substantially the same. Any fuel and electricity produced by establishments for internal consumption are not included in the total cost. Values represent laid down cost at the establishment including freight, duty, etc. Although fuel and electricity used is considered part of manufacturing activity it should be noted that it also includes relatively small amounts used in non-manufacturing activities since these cannot be reported separately.

#### Materials and Supplies

#### (a) Manufacturing activities

Figures represent quantities and laid down cost values, at the establishment, of materials, supplies and purchased components owned and used during the year in manufacturing activities and related processes. These statistics represent only commodity items or physical goods (cost of services or overhead charges such as advertising, insurance, depreciation, etc. are not included) whether purchased from others or received as transfers (in the form of materials, components or semi-processed goods) from other establishments of the reporting company. Included are maintenance and repair supplies not chargeable to fixed assets accounts and any amounts charged by other establishments for work done on materials owned by the reporting establishment. Cost of repairs or maintenance done by outside contractors and cost of returnable containers are not included.

#### (b) Non-manufacturing activities

#### 1. Purchases for re-sale as such

Figures represent cost of materials or products purchased from others by the reporting establishment (or received as transfers from other establishments of the reporting company) for re-sale as such in the same condition as purchased. Included are any finished products received on consignment from other countries.

#### 2. Other materials and supplies used

Figures represent the cost of materials and supplies, if any, used in new construction and in the production of machinery and equipment (for the use of the reporting establishment) by the establishment's own employees. Included are materials used for any capital repairs and alterations carried out by the establishment's employees. Amounts paid to outside contractors for construction and repair work are not included nor is the cost of purchased machinery and equipment. Also included is the cost of office supplies not chargeable to fixed assets accounts and the cost of such other items of materials and supplies used as food, beverages and supplies for establishment-operated cafeterias and lunch counters, first aid and medical supplies, laboratory supplies, etc.

#### Shipments

#### (a) General

The figures represent revenue from all production, sales, services and related activities of reporting establishments with shipments valued in Canadian dollars at the point at which the establishment relinquishes control. The unsold portion at year end of consignment shipments in Canada is treated as inventory and not as shipments but all shipments to foreign countries for which the form B13 "Customs Canada Export Entry" has been completed, are treated as shipments.

In those industries where work on principal products extends over a relatively long period, (Fabricated Structural Metal Industry, Aircraft and Parts Manufacturers, Railroad Rolling Stock Industry and Shipbuilding and Repair Industry) the value of production rather than the value of shipments is recorded. There are certain establishments in other industries which also operate on a basis of progress payments. For these establishments, shipments are also adjusted to work put in place on the basis of the net change in progress payments over the year.

#### (b) Shipments of goods of own manufacture

These figures represent shipments of goods made from own materials either in the reporting establishments or by other manufacturers on the basis of a charge to the reporting establishments for work done. Included are revenue from repair and custom work, amounts received in payment for work done on materials owned by other establishments and the cost (book value) of any goods shipped on a rental basis.

All products and by-products of own manufacture shipped from the establishment are covered, including transfer shipments to sales outlets, distributing warehouses or to other manufacturing plants of the reporting firm, when such units are treated as separate establishments. The value of shipments are net of returned goods, discounts, returns, allowances, sales tax and excise taxes and duties, returnable containers and charges for outward transportation by common or contract carriers. Transportation or delivery expense incurred by the reporting establishment's own carriers are included.

Shipments of goods of own manufacture of establishments which are coded to some other division of the Standard Industrial Classification (on the basis of principal activity) but which are engaged in manufacturing as a subsidiary activity are collected by means of the Commodity questionnaire referred to earlier. Such shipments together with shipments of goods of own manufacture of establishments forming the universe of manufacturing industries are compiled and recorded in the various industry publications.

#### (c) Shipments of goods not of own manufacture

These figures represent the net selling value at establishment (net of discounts, returns, allowances, sales taxes and excise duties and taxes and transportation charges by common or contract carriers) of all products or materials (including products transferred from other establishments of the reporting firm) sold as such in the same condition as purchased or received as transfers. For those industries which ship such goods on a rental basis, the value of shipments represents the book value of these goods. All sales of consignment goods from other countries are included.

#### (d) Other revenue

Figures represent the book value of fixed assets, if any, (new construction and machinery and equipment including major repairs, alterations, additions, modifications, installation and assembly work) produced during the year for the use of reporting establishments by the establishment's own employees and for which depreciation accounts are maintained. Included also are any revenues from the sale of electricity and from any operations performed by the establishment's own employees, such as revenue from goods produced or purchased for rental (the book value of such goods are included as part of shipments of goods of own manufacture or shipments of goods not of own manufacture), servicing revenues, commissions on sales (when not included in value of sales), revenue for companyoperated cafeterias and lunch counters and revenue from outside installation or construction work not related to the establishment's own products, sale of used materials (excluding sale of used fixed assets) research and development work, etc. As mentioned previously the figures do not include non-operating revenue such as rent, dividends, interest, etc.

#### Inventories

#### (a) Manufacturing activities

Values represent the book values of manufacturing inventory owned in Canada. Inventories held for which progress payments have been received are not included. Where progress payment accounts are maintained, the change in these accounts is treated as a net adjustment to shipments. Figures consist of inventory owned at the plant and at warehouses or selling outlets which are treated as extensions of establishments for the purpose of reporting shipments. Inventory owned in transit in Canada or on consignment in Canada is included. Goods shipped abroad and held in inventory are included in shipments. Opening inventories may differ from the closing inventories of the previous year because of changes in classification, the receipt of revised data, the inclusion of new establishments and the removal of establishments which did not operate during the survey year.

#### (b) Non-manufacturing activities

Figures represent the book value of inventory of goods purchased for re-sale as such without further processing, owned by the reporting establishments and held at plants and at any warehouses or selling outlets which are treated as extensions of establishments. Other characteristics are the same as in (a) above.

#### Value Added

#### (a) By manufacturing activities

Figures are compiled by deducting the cost of materials and fuel and electricity consumed from the value of production (value of shipments adjusted for changes in the value of inventories of finished goods and goods in process).

#### (b) By non-manufacturing activities

The figures are compiled by deducting the the cost of goods purchased for re-sale (adjusted for changes in the value of inventories of goods purchased for re-sale) and the cost of other materials and supplies used from the value of shipments of goods not of own manufacture, plus other revenue.

#### (c) By Total activities

The figures consist of value added by manufacturing activities plus value added by non-manufacturing activities. This total value added figure may, in some cases, be less than value added by manufacturing activities as a result of expenditures associated with non-manufacturing exceeding revenues from such activities or because of a decrease in inventory of goods not of own manufacture exceeding the mark-up on the sale of such goods. "Value added" is sometimes referred to as net production. However, to arrive at the National Accounts concept of net production, or Gross Domestic Product at "Factor cost" it would be necessary to subtract also the cost of advertising, insurance and other business expenses which are not collected as part of the annual Census of Manufactures. "Value added" figures for the primary industries, manufacturing and construction are published in DBS publication Catalogue No. 61-202, "Survey of Production".







