

# HAT AND CAP INDUSTRY 

## 1965

ANNUML CENSUS<br>OF MANUFACTURES

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| 34-218 | Miscellaneous Clothing Industries ........ ... ................................... | A | . 50 |  |
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## HAT AND CAP INDUSTRY

## 1965

In terms of both the revised Standard Industrial Classification and the New Establishment Concept, this industry is defined as comprising those "Establishments primarily engaged in manufacturing hats of straw, cloth, fur felt and wool felt; hat and cap materials and millinery".

No detailed information is collected on manufacturing materials and supplies used by this industry so that Table 12 presents these data with a minimum of breakdown. The shipments by the industry proper of goods of own manufacture are shown in as much detail as possible in Table 13.

A list of the establishments classified to the industry in the 1965 survey will be found at the end of this report.

## SYMBOLS

The following standard symbols are used in Dominion Bureau of Statistics publications:
.. figures not available.
... figures not appropriate or not applicable.

- nil or zero.
- amount too small to be expressed.
p preliminary figures.
r revised figures.
$x$ confidential to meet secrecy requirements of the Statistics Act.

TABLE 1. Principal Statistics, 1961-65

| $\begin{aligned} & \text { Year } \\ & \text { and } \\ & \text { province } \end{aligned}$ | Estab-lishments | Manufacturing activily |  |  |  |  |  |  | Total activity |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Production and related workers |  |  | Cost of fuel and electriclty | $\begin{aligned} & \text { Cost of } \\ & \text { materials } \\ & \text { and } \\ & \text { supplies } \end{aligned}$ | Velue of shipments of goods of own manu-『acture | Value added | Working owners and partners |  | Employees |  | Value added |
|  |  | Number | Manhours pald | Wages |  |  |  |  | Number | Withe drawals | Number | $\begin{gathered} \text { Salarles } \\ \text { and } \\ \text { wages } \end{gathered}$ |  |
|  | No. |  | ${ }^{\prime} 000$ |  |  | \$ 000 |  |  |  | \$ 000 |  |  |  |
| Totals | 130 | 3.443 | 6.472 | 8.566 | 282 | 13.192 | 31.473 | 17.971 | 36 | 240 | 2.227 | 12,434 | 18,368 |
| Totals | 131 | 3,256 | 6,457 | $8.90{ }^{\circ}$ | 273 | 14.163 | 32.611 | 18,303 | 44 | 228 | 4.017 | 12,883 | 18,522 |
| Totals.. | 128 | 3. 199 | 6,324 | 9.013 | 282 | 13,705 | 32.159 | 18.440 | 42 | 202 | 3. 888 | 13,016 | 18.660 |
| Newfoundl and .............................. | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Prince Edward Island ................... | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Nova Scotia . | 2 | $x$ | x | x | x | $x$ | $x$ | x | - | - | $x$ | * | x |
| New Brunswick | 1 | $x$ | $x$ | $\times$ | x | $x$ | * | $\pi$ | - | - | x | $x$ | x |
| Mrebec | 67 | i. 511 | 2.873 | 4. 531 | 88 | 6.936 | 16. 259 | 9.338 | 21 | 96 | 1.815 | 6.414 | 9.295 |
| On:ario. | 40 | 981 | 1.935 | 2.972 | 88 | 4,190 | 9.773 | 5,458 | x | x | 1.226 | 4,328 | 5,634 |
| Alanitoba | 10 | 306 | 606 | 669 | 12 | 932 | 2,111 | 1.212 | - | - | 340 | 854 | 2.289 |
| Saskatchewan ... | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Alberta | 1 | * | x | x | x | x | x | x | - | - | x | x | x |
| British Columbla......................... | 2 | x | x | * | $x$ | $\pi$ | * | \% | $x$ | x | x | x | $\times$ |
| Yukon and Northwest Terrltories | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Total s................................. | 123 | 2,948 | 5. 704 | 8. 977 | 226 | 12.781 | 29.354 | 16.509 | 37 | 182 | 3.349 | 11,977 | 16. 704 |
| Newfoundland ............................. | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Prince Edward Island .................. | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Nova Scotia ................................. | 2 | x | $x$ | x | x | x | $x$ | $x$ | - | - | 8 | $\times$ | $\pi$ |
| New Brunswick ........................... | 1 | $x$ | $x$ | $x$ | x | $x$ | \% | $\pi$ | - | - | x | $\pi$ | x |
|  | 63 | 1. 260 | 2.403 | 4.025 | 75 | 5,633 | 13,861 | 8.117 | 20 | 97 | 1.541 | 5,755 | 8,078 |
|  | 39 | 923 | 1.797 | 2.836 | 81 | 4.032 | 9.724 | 5. 576 | $x$ | x | 1. 147 | 4,206 | 5.704 |
| Manltoba ........................................ | 9 | 293 | 569 | 721 | 14 | 935 | 2,027 | 1,178 | - | - | 329 | 915 | 1.293 |
| Saskatchewan ............................. | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Alberta ......................................... | 1 | $x$ | $x$ | * | x | x | x | x | - | - | $\times$ | $x$ | $x$ |
| Pr!tish Columbia.......................... | 2 | x | x | $x$ | x | $\overline{\text { x }}$ | $x$ | $\pi$ | $x$ | x | I | x | x |
| Yekon and Northwest Terfitories | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Totals | 117 | 2.601 | 3, 001 | 7.863 | 204 | 11. 240 | 26, 733 | 15.327 | 37 | 182 | 3. 160 | 11,232 | 15.533 |

TABLE 2. Principal Statistics classified by Size Group based on Value of Shipments of Goods of own Manufacture, 1964 and 1965

| Size group | Estab-Jishments | Manufacturing activity |  |  |  |  |  |  | Total activity |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Production and related workers |  |  | Cost of fuel and elec= tricity | Cost of materials and supplies | Value of shipments of goods of 10 wn manufacture | Value added | Working awners and partners |  | Employees |  | Value added |
|  |  | Number | Manhours paid | Wages |  |  |  |  | Number | Withdrawals | Number | $\begin{gathered} \text { Salaries } \\ \text { and } \\ \text { wages } \end{gathered}$ |  |
|  | NO. |  | '000 |  |  | \$'000 |  |  |  | \$'000 |  | \$' |  |
| Under \$10,000 | 6 | 2 | 3 | 3 | - | 13 | 36 | 23 | 5 | 13 | 2 | 3 | 28 |
| \$ 10,000 to \$ 24,999 ........... | 13 | 14 | 25 | 29 | 2 | 69 | 186 | 113 | 12 | 49 | 15 | 30 | 114 |
| 25,000 ${ }^{\text {" }}$ - 49,999 ........... | 11 | 32 | 63 | 75 | 3 | 177 | 388 | 208 | 6 | 37 | 41 | 99 | 208 |
| 50,000 $\quad 99.999$........... | 27 | 214 | 441 | 570 | 10 | 872 | 2,051 | 1,175 | 8 | 42 | 276 | 826 | 1.192 |
| 100,000 " 199,999 ........... | 24 | 369 | 710 | 962 | 16 | 1.486 | 3.327 | 1. 841 | 6 | 42 | 446 | 1.309 | 1.918 |
| 200,000 ${ }^{\prime \prime}$ - 499,999 .......... | 27 | 956 | 1.834 | 2.434 | 74 | 4,070 | 8.690 | 4,717 | - | - | 1.101 | 3,268 | 4,706 |
| 500,000 " 999,999 ........... | 11 | 744 | 1.448 | 2,383 | 39 | 3,351 | 7.870 | 4,532 | - | - | 875 | 3,272 | 4,522 |
| 1,000,000 " 4,999,999 .......... | 4 | 617 | 1,180 | 2,021 | 80 | 2,743 | 6,805 | 3,900 | - | - | 793 | 3,170 | 4,022 |
| 5,000,000 and over ................. | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Head offices, sales offices and auxiliary units $\qquad$ |  | - ${ }^{\text {- }}$ |  |  | . | [.] |  |  | " | , . | . . | . $\cdot$ | - |
| Totals | 123 | 2,948 | 5,704 | 8.477 | 226 | 12,781 | 29,354 | 16,509 | 37 | 182 | 3,349 | 11,97\% | 16. 709 |
| 1965 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Under \$10,000 ............................. | 6 | 1 | 1 | 2 | - | 14 | 24 | 21 | 5 | 9 | 1 | 2 | 22 |
| \$ 10,000 to \$ 24,999 .......... | 15 | 11 | 21 | 30 | 3 | 94 | 233 | 133 | 15 | 57 | 13 | 35 | 140 |
| 25,000* 49,999 ........... | 8 | 28 | 54 | 73 | 2 | 121 | 277 | 151 | 5 | 36 | 33 | 88 | 151 |
| 50,000 " 99,999 ........... | 27 | 194 | 389 | 550 | 9 | 877 | 2,026 | 1,176 | 6 | 27 | 252 | 786 | 1. 188 |
| 100,000 " 199,999 ........... | 22 | 310 | 607 | 864 | 16 | 1.389 | 3. 128 | 1.710 | 6 | 53 | 371 | 1.156 | 1.719 |
| 200,000 " 499,999 .......... | 24 | 790 | 1.489 | 2.199 | 62 | 3,384 | 7.424 | 4,024 | - | - | 928 | 2,989 | 4.059 |
| 500,000 ". 999.999 ............ | 15 | 1,267 | 2,439 | 4.146 | 113 | 5,359 | 13,611 | 8,114 | - | - | 1,555 | 6,117 | 8,255 |
|  | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Head offices, sales offices and |  |  |  |  |  |  |  |  |  |  |  |  |  |
| auxiliary units ....................... | . $\cdot$ | . $\cdot$. | -•• | -•• | *' | * ${ }^{\text {c }}$ | * $\cdot$ | $\cdots$ | - . | . . | 7 | 60 | . . |
| Totals | 117 | 2.601 | 5,001 | 7.863 | 204 | 11.240 | 26. 333 | 15,327 | 37 | 189 | 3, 160 | 11, $23 \%$ | 15.3:3 |



| Slze group | Estab-lishments | Manufacturing activity |  |  |  |  |  |  | Total activity |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Production and related workers |  |  | Cost of fuel and electricity | Cost of materials and supplies | Value of shipments of goods of Dwn manufacture | Value added | Working owners and partners |  | Employees |  | Value <br> added |
|  |  | Number | Manhours paid | Wages |  |  |  |  | Number | Withe drawals | Number | Salarles and wages |  |
|  | No. |  | *000 | \$'000 |  |  |  |  |  | \$'000 | \$"000 |  |  |
| Under \$10,000 | 16 | 14 | 26 | 29 | 2 | 61 | 161 | 96 | 13 | 43 | 15 | 30 | 100 |
| \$ 10,000 to \$ 24,999 ........... | 13 | 32 | 62 | 75 | 2 | 200 | 414 | 216 | 8 | 39 | 41 | 102 | 2 t6 |
| 25,000\% 49,999 ........... | 21 | 143 | 290 | 355 | 9 | 672 | 1.471 | 787 | 9 | 50 | 183 | 490 | 789 |
| 50,000 " 99,999 ........... | 30 | 426 | 836 | 1,121 | 17 | 1.595 | 3.753 | 2,145 | 7 | 51 | 523 | 1,578 | 2,238 |
| 100,000* 199,999 .......... | 20 | 582 | 1,109 | 1.536 | 58 | 2,740 | 5.588 | 2,923 | - | - | 674 | 2,078 | 2.921 |
| 200,000 * 499,999 .......... | 15 | 758 | 1,466 | 2,173 | 38 | 3,49\% | 7,710 | 4.272 | - | - | 867 | 2,860 | 4,266 |
| 500,000 ${ }^{10}$.1 999,999 .......... | 8 | 993 | 1,915 | 3,188 | 98 | 4,016 | 10.257 | 6,070 | - | - | 1.246 | 4,841 | 6,179 |
| 5,000,000 and aver ......................... | \} - | - | - | - | - | - | - | - | - | - | - | - | - |
| Head offices, sales offlces and auxiliary units $\qquad$ |  |  |  | . . |  |  |  | . . |  | $\cdots$ | * | . | $\cdots$ |
| Totals | 123 | 2.948 | 3,704 | 8, 977 | 226 | 12,781 | 39.354 | 16.509 | 37 | 182 | 3.549 | 11,977 | 16.709 |
| 1965 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Under \$10,000 | 15 | 8 | 14 | 17 | 2 | 74 | 169 | 84 | 13 | 33 | 10 | 23 | 85 |
| \$ 10,000 to \$ 24.999 ........... | 13 | , 22 | 14 308 | 61 | 3 9 | 173 808 | 345 1.601 | 178 915 | 10 | 48 | 28 184 | 79 577 | 181 916 |
| 25,000** 49,999 ........... | 23 | 152 | 308 | 421 | 9 | 698 +392 | 1,601 | 915 | 8 | 47 | 189 | 577 |  |
| 50,000* 99,999 ........... | 24 | 293 | 579 | 824 | 14 | 1,392 | 3,097 | 1.693 | 6 | 53 | 366 | 1.154 | 1.699 |
| 100,000 ${ }^{\circ}$ 199,499 .......... | 21 | 602 | 1,134 | 1.665 | 54 | 2.401 | 5.330 | 2.910 | - | - | 699 | 2.177 | 2.964 |
| 200,000 ${ }^{\prime \prime}$ 499,999 ........... | 15 | 818 | 1,552 | 2,487 | 44 | 3,386 | 8.177 | 4.783 | - | - | 952 | 3.386 | 4.83: |
| 500,000 '4 999.999 .......... | 6 | 706 | 1,372 | 2,389 | 78 | 3,115 | 8.013 | 4.768 | - | - | 909 | 3,775 | 4.83s |
| 1,000,000 $\quad 4,999,999$ <br> $5,000,000$ and over ..................... | )- | - | , | , | - | , | - | . | - | - | - | , 7 | - |
| Head offices. sales offices and auxiliary units $\qquad$ | . . | . . |  |  |  |  |  | . $\cdot$ | . ' | * $\cdot$ | 7 | 60 | . . |
| Totals | 117 | 2.601 | 5,001 | 7.863 | 204 | 11.240 | 26, 733 | 15,327 | 37 | 182 | 3,160 | 11,232 | 15,53\% |

TABLE 4. Principal Statistics classified by Size Group based on Total Value Added, 1964 and 1965

| Size stoup | Estab lishments | Manufacturing activity |  |  |  |  |  |  | Tokal activity |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Production and related workers |  |  | Cost of fuel and electricity | Cost of materials and supplies | Value of shipments of goods of own manufacture | Value added | Working owners and partners |  | Employees |  | Value added |
|  |  | Number | Man= hours pald | Wages |  |  |  |  | Number | Withdrawals | Number | Salarles and wages |  |
|  | NO. |  | ${ }^{\circ} 000$ |  |  | \%'000 |  |  |  | \$'000 |  | \% ${ }^{1}$ |  |
| Under \$10,000....... | 16 | 14 | 26 | 29 | 2 | 61 | 161 | 96 | 13 | 43 | 15 | 30 | 100 |
| \$ 10,000 to \$ 24.999 ........... | 13 21 | 32 143 | 62 290 | 75 355 | 3 9 | 200 672 | 1614 1,471 | 216 787 | 8 9 | 39 50 | 41 183 | 102 490 | 216 789 |
| 50,000 $\quad$ - 99,999 | 29 | 384 | 761 | 1.036 | 16 | 1.592 | 3,640 | 2,064 | 7 | 51 | 461 | 1.404 | 2, 073 |
| 100,000 " 199,999 .... | 22 | 669 | 1.271 | 1.745 | 60 | 2,938 | 6,098 | 3.204 | - | - | 787 | 2.408 | 3,284 |
| $200.000{ }^{14} \quad 499.999$............ | 14 | 713 | 1.379 | 2,050 | 37 | 3,302 | 7,313 | 4.071 | - | - | 816 | 2.704 | 4.068 |
|  | 8 | 993 | 1.915 | 3,188 | 98 | 4,016 | 10,257 | 6,070 | - | - | 1,246 | 4.841 | 6.179 |
| 5,000,000 and over .................. | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Head offices, sales offices and auxillary units $\qquad$ |  |  |  |  |  |  |  |  |  | -•• | -•• | - . | $\cdots$ |
| Totald | 123 | 2.948 | 5,704 | 8.477 | 226 | 12.881 | 29,354 | 16.509 | 37 | 182 | 3.549 | 11.977 | 16, 709 |
| 1965 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Under \$10,000............................ | 15 | 8 | 14 | 17 | 2 | 74 | 169 | 84 | 13 | 33 | 10 | 23 | 85 |
| \$ 10,000 to 24,999 .......... | 13 | $\begin{array}{r}22 \\ \hline 15\end{array}$ | 43 308 | 61 | 3 | 173 | , 345 | 174 | 10 | 48 | 28 | 79 | 181 |
| 25,000 " 49.999 ........... | 23 | 152 | 308 | 421 | 9 | 698 | 1,601 | 915 | 8 | 47 | 189 | 577 | 916 |
| 50,000 $\quad 1 \quad 99.999$........... | 24 | 293 | 579 | 824 | 14 | 1,392 | 3.097 | 1.693 | 6 | 53 | 366 | 1,154 | 1,699 |
| 100,000 \% 199,999 ........... | 20 | 567 | 1. 064 | 1.558 | 53 | 2,281 | 5,080 | 2,746 | - | - | 661 | 2.061 | 2.744 |
| 200,000 ${ }^{\prime \prime}$ 499,999 ........... | 16 | 853 | 1,622 | 2,593 | 46 | 3.506 | 8.427 | 4.948 | - | - | 990 | 3,502 | 5,055 |
| 500,000 " $\quad 9899,999$........... | \} 6 | 706 | 1,372 | 2,389 | 78 | 3.115 | 8,013 | 4.768 | - | - | 909 | 3.775 | 4,853 |
| \$,000,000 and over ...........o.,..... | , | - | - | - | - | - | - | - | - | - | - | - | - |
| Head offices, sales offices and auxtliary units $\qquad$ |  |  |  |  |  |  |  |  |  |  | 7 | 60 |  |
| Totals | 117 | 2, 601 | 5. 0101 | 7.863 | 204 | 11.240 | 26, 7x | 13, 3\% | 37 | 183 | 3, 160 | 11.23: | 13. 331 |

TABLE 5. Principal statistics classified by size Group based on Total Employed, 1964 and 1965


TABLE 6. Principal Statistics classified by Type of Organization. 1964 and 1965


TABLE T. Calculation of Output, Input and Value Added, 1964 and $1965^{5}$

|  | Manufacturing activity |  | Non-manufacturing activities |  | $\begin{aligned} & \text { Tu:ial } \\ & \text { activity } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1964 | 1965 | 1964 | 1965 | 1964 | 1965 |
|  | \$'000 |  |  |  |  |  |
| 1. Shipments and other revenue ........... | 29.354 | 26,733 | 1,542 | 1.463 | 30,896 | 28,196 |
| Inventorles-Goods of own manufacture: |  |  |  |  |  |  |
| Add closing - Goods in process...................................... | 638 | 619 | $\cdots$ | ** | 638 | 619 |
| Finished goods ............................................... | 1,702 | 1.714 | - $\cdot$ | $\cdots$ | 1.702 | 1.714 |
| Deduct openirg-Goods in process .r....e....................... | 538 | 680 | ". | $\cdots$ | 538 | 680 |
| Fintshed goods ...................... | 1,641 | 1.614 | . . | - . | 1.641 | 1,814 |
| 2. Nel lnventory change .......................................................... | 161 | 39 | - | - . | 161 | 39 |
|  | 29,515 | 26,772 | 1,542 | 1,463 | 31.057 | 28,235 |
| Purchases of goods not of own manufacture |  |  | 1.266 | 1.158 | 1,266 | 1.158 |
| Add |  |  | 55 | 122 | 55 | 122 |
| Deduct closing |  |  | 108 | 133 | 108 | 133 |
|  |  |  | 1.213 | 1.147 | 1.213 | 1.147 |
| 6. Materials, supolies, etc. | 12.781 | 11,240 | 129 | 111 | 12.910 | 11,351 |
| 7. Fuel and electricity | 226 | 204 |  |  | 226 | 24: |
| Cross indut $(5+6+7)$ | 13,007 | 11.444 | 1,342 | 1.258 | 14.349 | 12.714 |
|  | 16.509 | 15,327 | 200 | 205 | 16.709 | 15.5: |

TABLE 8. Employment and Payroll, 1964 and 1965


TABLE 9. Production and Related Workers, - Manufacturing Activity, 1964 and 1965

| Month | 1964 |  | 1985 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Male | Female | Male | Female |
|  | number |  |  |  |
| Establishments reporting monthly detail (1arge establishments only): |  |  |  |  |
| January | 973 | 1,736 | 921 | 1,602 |
| February | 996 | 1.767 | 917 | 1,596 |
| March | 1.006 | 1.767 | 902 | 1. 593 |
| April | 991 | 1.705 | 839 | 1,476 |
| May | 1.010 | 1.660 | 831 | 1.413 |
| June | 1.048 | 1.737 | 880 | 1. 532 |
| July | 1.057 | 1.746 | 883 | 1,500 |
| August | 1.028 | 1.757 | 869 | 1.558 |
| September | 1,006 | 1.755 | 844 | 1.541 |
| October | 970 | 1.711 | 822 | 1,514 |
| November | 967 | 1.685 | 797 | 1.447 |
| December | 984 | 1,694 | 817 | 1.482 |
| Averages | 1,004 | 1.726 | 863 | 1. 524 |
| Znithlishments reporting annual averages (small establishments oniy) | 68 | 150 | 64 | 150 |
| fivarage for all establishments | 1.072 | 1.876 | 927 | 1.673 |

TABLE 10. Inventories, 1965

| Province |
| :--- |

TABLE 11. Purchased Fuel and Electricity Used, 1964 and 1965

| Description |  | 1964 |  | 1965 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Quantity | Cost | Quantity | Cost |
|  |  |  | 9,000 |  | \$'000 |
| 1. Large establishments reporting commodity detail: |  |  |  |  |  |
| Bituminous coal: |  |  |  |  |  |
| (a) From Canadian mines | ton | 294 | 3 | 280 | \% |
| (b) Imported ...................................................... | - | - | - | - | - |
| Sub-bituminous coal (from Alberta mines oniy) | $\because$ | 1.507 | 19 | - | - |
| Anthracite coal .... | - | - | - | - | - |
| Lignite coal | " | - | - | - | - |
| Coke ....... | ' | - | - | - | - |
| Gasoline (jncludlng gasoline used in cars and trucks) | Imp.gal. | 51,630 | 20 | 48.037 | 18 |
| Fuel oil including kerosene or coal on | " | 296,943 | 31 | 386.697 | 37 |
| Wood | cord | - | - | - | - |
| Gas: |  |  |  |  |  |
| (a) Liquefied petroleum gases | Imp. \&al. | 2,765 | 1 | 1.552 | $!$ |
| (b) Other manufactured gas ..... | $\mathrm{Mcu} . \mathrm{ft}$. | - | - | - | - |
| (c) Natural gas | . | 11.200 | 10 | 12,030 | 12 |
| Other fuel .......... |  |  | - | ... | - |
| Electricity purchased | kwh. | 4,773,994 | 84 | 4.285.262 | 76 |
| Steam purchased ..... |  | . . | 44 | ... | 42 |
| 2. Small establlshments not reporting commodity detail: Estimate for fuel and electricity |  | $\ldots$ | 13 | $\ldots$ | 13 |
| 3. All establishments: <br> Total fuel and electricity used |  | . . | 226 | ... | 204 |

IABI.E. 12. Materials and Supplies - Manufacturing Activity, 1964 and 1965

| Systription | Cost |  |
| :---: | :---: | :---: |
|  | 1964 | 1965 |
|  | $\$ 000$ |  |
| 4. A: |  |  |
| All materials and components used ${ }^{\text {a }}$............................................................................................................... | 11.779 | 10,347 |
| 2. Containers and other packaging materlals and supplies used | 404 | 368 |
| 3. Operating, maintenance and rapair supples used (excluding fuel) ....................................................................................... | 308 | 242 |
| 4. Amount paid out to others for work done on materials owned by establishments ................................................. | 290 | 28.3 |
| Totals ........................................................................................................................................................ | 12,781 | 11.210 |

${ }^{1}$ No detalled information on materials used was collected from small establishments, the estimated costs for which are inctuded here. Thest estimated costs were $\$ 1,001,971$ in 1964 and $\$ 1.139,444$ in 1965.

TARLE 13. Shipments of Goods of Own Manufacture, 1964 and 1965

| Description | 1964 |  | 1965 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Quantity | Value | Quantliy | Value |
| 1. Products:Caps and helmets: |  |  |  |  |
|  |  |  |  |  |
| Clath. | 291.064 | 2.991 | 289,919 | 2.874 |
| Uniforminetising and shop | 17.899 | 484 | 16.282 | 508 |
|  | 1734 | 0 | 1 | 1 |
| Leather .............................................................................................................. | 4 | - | 1 | 1 |
| Spurt | 99,042 | 983 | 94,288 | 1,023 |
| Other | 118,083 | 565 | 120,198 | 706 |
| Hels, men's: |  |  |  |  |
| Fur | 70, 232 | 4.296 | 64.703 | 4.040 |
| Hool | 14,086 | 337 | ,9.239 | 252 |
| Straw | 18,787 | 428 |  | ? 252 |
| Panama | , - | - | \% | 2 |
| Cillon |  | 3 | 2 | 2 |
| bller | 79.341 | 927 | 87,917 | 1.076 |
| !itu: somen's: <br> Pala: |  |  |  |  |
| Fut | 25.645 | 1.398 | 18.593 | 1.123 |
| Btimi ........................................................................................................................... | 29,835 | 1.137 | 21.292 | 814 |
| V3 inur | 42,661 | 2,410 | 36.656 | 1.955 |
| St in ... | 88,265 | 3. 3.534 | 81.103 | 3,203 |
| Patama |  |  |  |  |
| Fabric: |  |  |  |  |
| Cotton .................................................................................................................... | 4,885 | 123 | 5. 282 | 133 |
| Silk and rayon | 27. 404 | 1.035 | 33,054 | 1.181 |
| Waol .......... | 2,312 | 78 | 1,893 | 72 |
| Velvet. | 47.599 | 1.569 | 45.630 | 1.543 |
| Limen | 7.563 | 197 | 5. 156 | 119 |
| Other, | 131.653 | 2.972 | 102,974 | 2,335 |
| Hals, children's: |  |  |  |  |
| Fut | * | , | 4 | - |
| Woot .......................................................................................................................... | 5,490 | 103 | 4 | - |
| Straw | 17.976 | 262 | 19,551 | 300 |
| Fabric: |  |  | 10, | 300 |
| Silk and rayon | 4.965 | 78 | 1 | * |
| Cotton. | 22,361 | 229 | 24,534 | 301 |
| Wool | 4.730 | 85 | $4{ }^{4}$ | 4 ¢ |
| Velvel |  |  | 4 | * |
| Other..... | 34.585 | 636 | 73,723 | 1,013 |
| Headwear, other: |  |  | , 123 | 1,013 |
| Headwear. infants .............................................................................. | , - | , - | , - |  |
| Tams and berets ................................................................ ........................................ | , | 3 | , | $s$ |
| Other | -•• | 366 | ... | 588 |
| Hat and cap makers' matertals, made for sale to others: | . . | 266 | - | 58. |
| Hat bodies in the rough: <br> Fur telt: |  |  |  |  |
| Men's ... |  | 281 |  |  |
| Women's | -14.408 | 281 | 11,115 | 197 |
| Woal felt. | - | * | - | - |
| All other products | * . | 1.452 | * . | 1.154 |
| 2. Amount received in payment for work done on materials and products owned by others | . $\cdot$. | 290 | \%. | 289 |
| Less udjustment for value of sates taxes, excise duties and outward transportation charges which could not be deducted fromindirjdual commodity items descrlbed above | - $\cdot$ | (123) | . | (62) |
| Total adjusted value of shipments and work done | -•• | 29, 354 | * | 26,733 |

: Included in "Caps and helmets, other"
"Included in "Hats, men's, other".
"Included in "Hats, women"s, other".
"Inciuded in "Hats, children"s, other"
Included in "Headwear, other".
Inciuded in "All other products". Production of all hat bodles during the year. whether for own use or for sale us such: 1964 men"s 114,235 dozen, :ompn's 68,106; 1965 men's 23,242 dozen, women's T,929 dozen.

List of Establishments classified to this Industry, 1965



## (a) Hats, Men's

## Nova Scotia;

Lewis, J. \& Sons Ltd.

## New Brunswick:

Bardslos Hats Lid.

## Queber:

Nagill Kat Mfg.
Queber Men's Hats \& Caps Mfg.

## Ontario:

Biltmore Hais, Ltct.
Nen Style Keadwear Co.


## Alberta:

Smithbilt. Hals Ltd.
(b) Women's and Chitdeen's

Queber:
Acme Hist Co. Lid.
Andrea Noveliles
Artistic Headwear Mig. Co. Inc.
Belmore Hat Co. Ltd.
Canadian Hals Mfe. Corp.
Charm Ilats Inc.
Cormatl Headwear Inc.
Elmo Hat Inc.
Erle Dolls Reg'd
Fashion Headwear, Lid.
F. \& B, Hat Mfg. Co.

Holiday Headwear Regnd.
Wy Fashion Millinery Inc.
Jade Kat Mig.
Justine Hat Mrg. Co. Ltd., The
Kates Millinery Ltd.
La Mode Millinery Inc.
Lennox Hat Mfg. Co, Ltd.
Lennox Hat Mrg. Cone, Joseph. Jr.
Leopold fnc., Kenry
London Hal \& Cap Mfg. Co. Ltd.. The
Luxor Millinery Ltd.
Mero Mat Mfk. Co. Ltd
Merto Mat Mfa. Co. Ltd.
Midway Industries Ltd.
Mitchull Mat Fashlous Litd.
Nadelle Inc.
Naimark Noveliles Ltd.
National Novelty Led.
Norman Millinery Rep'd.
Nugget Novelties Reg'd.
OberfeId, Jack. inc.
Pailmar Company Lid
Pineault Anita
Pneatht Anta........
Phmes de Pris Liee
Phmes de Prils Llee
Protress Hat Mfg. Co. Ltd.
Probress Hat
Rio Hal Co.
Rus-Am, Mfg. Co. Inc,
Rus-Amb Mr. Co, Inc.
Salon Pipretle Modes
Salon Pipretle Modes
Snappy Hal Mig. Co, Lid
Sterling Children's Hats lnc.
Style Caps Hat Mig. Co.
Topper Hat Co.
Unity Mfg. Co. Ltd.

## Ontario:

Abel Sales \& Noveltips Lid.
Blossom Hat Company
Canadian Felt \& Straw Hats Lid.
Canton Hat Meg. Co. Ltd.
Fashion Hat Mfg. Co. Lid.
G. \& G. Hats Lid.

Lannina, G.T. Lid.
Merson Ha! Lid.
Novelfy Hat Ltd.
Rit\% Hat Co.
Superior Hat Co.
Wagman Hat Co.
Young Fashion Headwear Co.
Zippin Hat Co. Ltd

## Bricish Columbia:

Mark-Sheri

Court St., Truro

211 Union St., Saint John

9600 St. Lawrence Blvd., Montreal 18 3430 Park Ave., Montreal

139 Morris St. Guelph
200 Adelaide St. W., Toronto
Kamilon St. Brockville

3rd Ave, \& 5th St., W., Calgary

950 St. Urbain St., Montreal 1
83 Rachel Fast. Montreal 18
83 Rachel East. Montreal 1 I
124 Mcciill St. Montreal 1
124 Mcriill St., Montreal 1
710 Notre-Dame St. H., Montreal
710 Notre-Dame St. K., Montreal
1250 St. Alexander St., Mantreal
1250 St. Alexander St., Mantreal
651 Notre-Dame St. W.. Montreal
651 Notre-Dame St. W.. Montreal
736 Notre-Dame St. W.. Montreal
736 Notre-Dame St. W... Montreal
2101 St , Lawrence Blvi. Montreal
751 Liege St. W., Montreal II
989-99I Cote St., Montreal
1333 Mount Royal East, Montres!
1485 Bleury St., Montreal
736 Nolre-Dame St. W., Monterel
12280 Letellier St., Montreal 18
423 Mayor St., Montreal
423 Mayor St., Montrea!
686 Notre-Dame St. W. . Montral 3
1485 Bleury St.. Montreal
1485 Bleury St. Montreal
1187 Rleury St. Montreal
1187 Blour, St., Montreal
423 Mayor Streel, Montreal
423 Mayot Stteel, Montreal
710 Notre-Dame St. W., Montreal
5240 St. Lawrence Blid.. Montreal
9200 Meilleur St., Montreal II
9699 Foucher St., Montreal
6560 Esplanade Ave., Montreal
7250 Clark St., Montreal
408 St. James St. W.. Montreal
70 De Ramesay St., Sorel
Mariewille
185 Falrmont St., E., Montreal I4
177 St. Paul St. W.. Montreal
627 Notre-Dame '.. Montreal
2070 Clark St., Montreal
950 St-Urbain St., Montreal
2070 Clask St., Montreal
2070 Clask St. Montreal
400 Dowil St. Montreul
3643 St. Lawrence RIvd.. Montreal
355 Henri Buurassa Blvd. E., Montreal
1977 St. Antolne St. Montreal
4428 St. Law rence Blvd. Montreal
10 Pine Ave. W., Montreal
203 St. Catherine St. E., Montreal
5655 Christophe Colomb St., Montreal

73 Bathurst St. Toronto
3 Beverley St. Toronto 2 B
461 King St. W., Toronto
317 Adelalde St. W. Toronto
317 Adelaide St. W., Toronto
312 Adelaide St. W. Toronto
257 Culeman St., Belleville
468 King SL. W.. Toranto
972 Queen St. W., Toronto
317 Adelaide St. W., Toronto
345 Adelaide St. W.. Toronte)
317 Adelatde St. W.. Toronto 2F
121 Rathurst St. Toronto
204 Spadina Ave., Toronios 5
317 Aderlaide St. W.. Tumoie

8879 Granville St., Vantotave

List of Establishments classified to this Industry, 1965 - Concluded

| Name | Location |
| :---: | :---: |
| (c) Caps |  |
| Quebec: |  |
| Federal Caps \& Hats Co. Ltd. | 686 Notre-Dame St. W., Montreal |
| Gomherit Mfr. Inc.. Sam.......... | 1615 A St. Lawrence Blvd., Montreal |
| J.M. Fur Caps Mfg. Reg'd | 3443 St. Lawrence Rlvd., Montreal |
| Maple Leaf Hat \& Cap Mfg. Co. | 5758 St. Lawrence Blvd.. Montreal |
| Mosani Cup Co. | 1410 Panet St., Montreal 24 |
| Paramount Nu-Line Mfg., Corp. | 5505 St. Lawrence Blvd. Montreal |
| Prince Hat \& Cap Mfg. Co. | 8815 Park Avenue. Montreal |
| Princlpal Cap \& Sportwear Inc. | 4026 Ontario St. E.. Montreal |
| Sofin's Sportwear | 108 Mount Royal E., Montreal |
| Spori Cap Co. | 3700 St. Lawrence Blvd. Montreal |
| Standard Cap Min. Co.. Ltd. | 408 St. James St. W., Montieal |
| Stap Can Uniform Reged. | 1067 Bleury St., Montreal |
| Supreme Has \% Cap Co. | 1598 St. Lawrence Blvd., Montreal |
| Ontano: |  |
| Adam Sportswear Co. Lid. | 1 Phoebe St. Toronto 2 S |
| Cumdon Mills Ltd. | 56 Esplanade St. Toronto |
| Capital Caps 8: Headwear Co. | 312 Adelaid. St. W., Toronto |
| Fashion Hat \& Cap Co. Ltd. | 90 Cheslnut St., Toronto 2 |
| Hamiton Uniform Cap Co. Lit. | 214 King William St., Hamilton |
| Huris Cap \& Textijes Co. Led. | 178 Front St. E., Toronto |
| Imperial Hat \& Cap Co. Ltd. | 225 Rtchmond St. W., Toronto |
| Krystal Cap Co. Led. | 16 Plymouth Ave. Toronto 3 |
| Ietwein Clotheng Lid. | 200 Adelaide St. W., Toronto |
| Majestic Cat Co. | 888 College St. Toronto 4 |
| Parktown Hat \& Cap Ltd. | 51 Slmeoe St. Toronto 1 333 Adelaide St. W. Toronto |
| Quality Fur Co. | 273 Spadina Ave. Toronto |
| Rich Cap \& Novelty | 366 Adelaide St. W., Toronto |
| Stokes Cap \& Regalia Ltd. | Don Mills |
| Travers Aprons Ltd. | 911 Bank St. Ottawa |
| Uniform Cap Mfg. Co. |  |
| Victory Cap Co. Led. | 174 Catharine St. N.. Hamiton |
| Manitoba: |  |
| Biltmore Hats (Westem) Lit. | 281 McDermott St., Winnipeg |
| Buffalo Cap \& Neckwear. Ltd. | 250 McDermot Ave. W., Winnipeg |
| Crown Cap Mrg. Co, Ltd., The | I13 Market Ave. E., Winnlpeg |
| Uominion Hat \& Cap Co. Ltd. | 296 McDermot Ave., Winmipeg |
| Tressler headwerr Ltd. | Morden |
| leat Mfa, Co, Ltd, | 447 Bannatyne Ave., Wimipeg |
| Manitoha Cap Mf⿸. Co, Lid. Mudern Headwear Ltd | 288 McDermot Ave., Winnipeg |
| Twentieth Century Headwear Ltd. | 234 Princess St., Winnipeg |
| British Columbia: |  |
| Western Cap. Co. Ltd. | 456 E. Hastings St., Vancouver |

## (d) Hat and Cap Makers' Materials

Nova Scotia:
Eastern Fall Corporation Ltd.

## Quebec:

Canadian Hat Frames
Canadian Hatters Supply Co. Ltd.
New York Hat Frame Ltd.
New York Hat Frame

## Ontario:

Gordie's Hat Frame \& Novelties
New Style Hat Frame \& Navelties Ltd.
Selrite tlat \& Frame Co. Ltd.
otre-Dame st. W., Montreal
3443 St . Lawnen Blvi. Montre
5758 St, Lawrence Blvd. Montreal
1410 Panet St., Montreal 24
5505 St. Lawrence Blvd., Montreal
4026 Ontario St. E., Montreal
108 Mount Royal E., Montrea]
3700 St. Lawrence Blvd. Montreal
087 Blames St. W., Montreal
1598 St. Law rence Blvd. Montre a

Phoebe St. Toponto 2 S
312 Adelaid. St. W., Toronto
90 Chesinut St., Toronto 2
214 King William St. Hamllton
225 Rtchmond St. W.. Toponto
16 Plymouth Ave. Toronto 3
200 Adelaide St. W., Toronto
51 Slmeoe St., Toronto 1
333 Adelaide St. W.. Toronto
13 Spadina Ave i Poronto
Don Mills
11 Bank St. Ottawa
174 Catharine St. N.. Hamilton

281 McDermott St., Winnipeg
250 McDermot Ave. W. Winnipeg
296 McDermos Ave., Wtnnipeg
47 Bannatyne Ave., Wimnipeg
288 McDermot A ve., Winnipeg
88 Arthur St. Winnipeg

456 E. Hastings St., Vancouver

Court and Prince Streets, Truro

3893 St. Lawrence Btwd., Montreal
3893 St. Lawrence Btvd., M
360 Recollet St. Montreai
360 Recollet St., Montreai
690 Notre-Dame St. W. Montreal
690 Notre-Dame St. W., Montreal
619 Notre-Dame St. W., Montreal

126 Wellington St. W., Toronto
312 Adelaide St. W. . Toronto
51-53 Bulwer St., Tofonto 2 B

# CONCEPTS AND DEFINITIONS 

Census of Manufactures

## General

The Census of Manufactures is an annual mail survey covering Canada's Manufacturing Industries. It is based on the Standard Classification of Industries and full details concerning the system may be found in the Standard Industrial Classification manual, Catalogue No. 12-501 which is available from the Queen's Printer or the Dominion Bureau of Statistics. In summary, the Classification as it relates to the manufacturing industries provides for a breakdown into 140 industries arranged in 20 major industry groups. Of the 140 ( 3 digit) industries, 18 are further broken down into 55 ( 4 digit) sub classes. At the Canada level, principal statistics are collected and compiled for 176 separate industries. They cannot all be published separately by province, however, because of the confidential nature of the data in certain provinces.

The reporting unit for the Census is designated as the establishment (see definition of "Establishment' 'in following section) and a return is requested from every establishment classified to a manufacturing industry. Although respondents are required to submit reports covering the calendar year, financial year reports other than the calendar year are accepted in instances where respondents find it impossible to supply calendar year data from accounting records. When an establishment is operated for only part of a year a report is reauired covering the period of operation.

There are four different questionnaires used in the Census of Manufactures; (a) short form (b) long form (c) head office questionnaire and (d) commodity questionnaire. The short and long forms are used to obtain principal statistics and commodities shipped from establishments classified to manufacturing industries and differ only in the amount of detail requested. The short form is a single-sheet questionnaire sent to small manufacturers generally reporting shipments of less than $\$ 100,000$; this cut-off, however, varies somewhat between industries. The head office questionnaire is generally used for company head offices and/or auxiliary units separately located from the manufacturing establishment(s), (see following notes on Head offices and auxiliary units). The Commodity questionnaire is used to survey certain establishments which are coded (on the basis of their principal activity) to industries other than manufacturing in the Standard Industrial Classification system, but which undertake some manufacturing as a subsidiary activity. This single-sheet questionnaire is designed to collect information on the quantity and value of goods of own manufacture shipped by such establishments in order to achieve full coverage of domestically manufactured commodities (see the following note under Shipments).

The results of the Census are presented in some 135 publications. In addition to these annual industry publications there are annual summary reports for Canada and the provinces and special reports giving principal statistics by detailed geographic areas, by type of ownership and size of establishment. A special annual report covering the shipments of all manufactured commodities arranged in alphabetical order is also published.

Since 1960 the following major changes have been implemented in the Census of Manufactures; (a) a revised Standard Industrial Classification (b) a new establishment definition and (c) an extension of the establishment definition to cover the non-manufacturing activities of manufacturing establishments. The statistics presented in the reports reflect the complete implementation of these changes and enable comparisons to be made back to and including 1961. For a complete description of the procedures followed in establishing the revised series, reference should be made to the Explanatory Notes included in the 1960, 1961 and 1962 industry publications. The statistical framework within which the Census of Manufactures is now carried out is based on the following concepts and definitions which have been developed as part of a general programme to achieve a fully integratad system of economic statistics.

## Establishment

A manufacturing establishment is typically a factory, mill or plant principally engaged in manufacturing activities. The majority of such establishments are firms but many firms have more than one establishment. Such firms are requested to submit a separate Census of Manufactures report for each manufacturing establishment which can meet the reporting requirements embodied in the following definition of the "establishment":
"'The smallest unit which is a separate operating entity capable of reporting the following principal statistics:

Materials and supplies used
Goods purchased for resale as such
Fuel and power consumed
Number of employees and salaries and wages
Man-hours worked and paid
Inventories
Shipments or sales."
Each establishment is required to report on all the activities carried out within it's accounting boundaries (except income from investments such $\bar{\pi} 5$ rent, interest and dividends) and data on tae different activities (manufacturing, trading in gonds not of own manufacture, construction by own labout
force, revenue from services, etc.) are requested to be reported separately. It should be noted that the statistics for separate activities are not completely consistent since some respondents cannot distinGuish, in their records, materials, shipments and inventories relating solely to their own manufactiring activities. For example, inventory of goods purchased for re-sale may not be distinguishable from inventory of own manufactured goods. Complete consistency, therefore, can be obtained only at the "all operations" (total activity) level and for studies or statistical measures requiring accurate coordinated data, the "total" statistics should be used.

The number of establishments represents the number of operating units that are principally engaged in the activities of the manufacturing industries to which they have been classified. These units do not necessarily represent the total number engaged in the production of a commodity mainly produced in a certain industry. Some commodities are produced as secondary products in other manufacturing and non-manufacturing industries. It should be noted that head offices and auxiliary units which are surveyed separately are not included in the establishment count, (see following notes on head offices and auxiliary units).

## Head Offices and Auxiliary Units

All head offices and auxiliary units of companies classified to the manufacturing industries such as sales offices, administrative offices, warehouses, laboratories, etc. are now surveyed as part D: the Census of Manufactures.

These head offices and auxiliary units are Either included in an establishment report or are surveyed by means of the head office questionnaire. The former is the most common case where a single establishment firm has its executive personnel. sales office, etc. located at the site of the manufacturing plant (establishment). The special head office questionnaire is generally used where a firm, regardless of the number of establishments, has separately located offices or auxiliary units. Such offices or units do not constitute establishments within the Census of Manufactures as they do not normally generate operational revenues, but give rise only to costs of operations (mainly salaries and wages) which are automatically included in the value of shipments or sales. Although not considered as establishments, and hence, not included in the "establishment" count for an industry, the operational costs are reflected in either the "Industry" statistics ( 3 or 4 digit level) or the "Major group" statistics (2 digit level) according to the following rules:
(a) In the case of single establishment firms, statistics for separately located offices and units are classified to the same industry ( 3 or 4 digit) as the establishment;
(b) In the case of multi-establishment firms, the statistics for such offices and units are coded io the same industry as the establishments of the firm, when all establishments are in the same industry ( 3 of 4 digit). When establishments of
such firms are coded (1) to different industries within a major group, (2) to industries in different major groups or (3) to industries in different divisions of the Standard Industrial Classification, then the statistics are included in the major group totals (2 digit level) in which the major part of the company's operations are classified. Although this may result in some distortion of major group statistics in the case of (2) and (3) the statistics at the industry ( 3 or 4 digit) level in all cases will be left free of these company-wide data.

## Employees

(a) Production and related workers - Manufacturing activities
In addition to those engaged in production and assembling activities, they include those employed in storing, inspecting, handling, packing, warehousing, etc. They also include employees engaged in maintenance, repair, janitorial and watchman services and line supervisors (working foremen) engaged in similar work to that of the employees they supervise. For those establishments reporting on the "long" form, production and related workers engaged in manufacturing activity are reported as those recelving pay during the last pay period of each month, an average for the year being obtained by summing the monthly figures and dividing by 12 . This procedure is followed even though the establishment did not operate in all months in order to arrive at equivalent annual full-time employment. The numbers are somewhat affected by turnover, in that employment is overstated when an employee changes employment during a pay period. In the case of those establishments reporting on the "short" form, respondents are requested to report average annual figures. The man-hours of production and related workers in manufacturing activity represent total man-hours paid (total hours at work during the calendar year plus hours not worked but nevertheless paid for, such as paid vacations, sick leave, statutory holidays, etc.). Data on man-hours are not collected from establishments reporting on the short form. Man-hours for these establishments are estimated on the basis of ratios derived from the 1958 census. During this census all establishments reported on the long form. In reporting overtime hours, respondents are requested to report only hours actually at work. It should be noted that the division of hours paid into production and related workers payrolls results in average hourly earnings and does not represent hourly wage rates which are collected and published by the Department of Labour and which are based on selected occupations.
(b) Production and related workers - Non-manu* facturing activities
Such employees include those on manufacturing establishments' payrolls engaged in activities such as construction undertaken for the use of these establishments, some outside piece-workers employed in certain industries, logging employees who are reported as part of a sawmilling establishment and any other production workers who are not engaged in manufacturing-type operations.

## (c) Administrative and office employees

This category includes all executive and supervisory officials such as presidents, vicepresidents, comptrollers, secretaries, treasurers, etc., together with managers, professional, technical and research employees, superintendents and factory supervisors above the line supervisor or working foreman level, and clerical staffs. Also included are employees in activities such as advertising, credit collections, purchasing, personnel, legal, medical, etc. It should be noted that prior to 1961 this category also included working owners and partners. Also included in this category are employees located at head offices or auxiliary units separately located from the establishment; these are generally included in the figures for the province in which they are located according to the rules outlined under "Head offices and auxiliary units" above.

## (d) Sales and distribution workers

This category includes office personnel whose salaries are charged to selling expense, travelling salesmen, driver salesmen, truckdrivers and their helpers, etc. It may also include some sales employees who are reported as part of a manufacturing establishment but are not working at the establishment's location. These are generally broken down by province in cases where more than 15 employees are involved in any one province. The figures exclude persons working on a commission basis who are not considered regular employees of the establishment.

## (e) Total Employees

This total comprises the foregoing categories including employees located at separately located head offices and auxiliary units. The numbers of employees included under categories (b), (c) and (d) are reported in the form of annual averages and represent as closely as possible full time employment; adjustments are made when reported figures indicate the existence of part time or seasonal employment. In all the above categories, figures on employment refer to the calendar year whether or not other establishment statistics can only be reported on a fiscal year other than the calendar year.

## Working Owners or Partners

These are not now included in the statistics of employees and salaries and wages. There is some duplication in numbers when a persan owns more than one establishment and is reported as a working owner on each Census return. Withdrawals of working owners are defined as amounts withdrawn by owners or partners for normal living expenses excluding withdrawals for payment of income tax.

## Salaries and Wages

Salaries and wages refer to gross earnings of employees before deductions for income tax and employees contributions to social services such as sickness, accident and unemployment insurance, pensions, etc. They include all salaries, wages,
bonuses, profits shared with employees, the value of room and board where provided, commissions (paid to regular employees only) as well as any other allowance forming part of the worker's earnings. Payments for over-time are included. Figures on salaries and wages refer to the calendar year.

## Fuel and Electricity

Figures for fuel refer to amounts actually used (including fuel used in cars, trucks, locomotives, etc.), not to purchases unless the quantities are substantially the same. Any fuel and electricity produced by establishments for internal consumption are not included in the total cost. Values represent laid down cost at the establishment including freight, duty, etc. Although fuel and electricity used is considered part of manufacturing activity it should be noted that it also includes relatively small amounts used in non-manufacturing activities since these cannot be reported separately.

## Materials and Supplies

## (a) Manufacturing activities

Figures represent quantities and laid down cost values, at the establishment, of materials, supplies and purchased components owned and used during the year in manufacturing activities and related processes. These statistics represent only commodity items or physical goods (cost of services or overhead charges such as advertising. insurance, depreciation, etc. are not included) whether purchased from others or received as transfers (in the form of materials, components of semi-processed goods) from other establishments of the reporting company. Included are maintenance and repair supplies not chargeable to fixed assets accounts and any amounts charged by other establishments for work done on materials owned by the reporting establishment. Cost of repairs or maintenance done by outside contractors and cost of returnable containers are not included.

## (b) Non-manufacturing activities

## 1. Purchases for re-sale as such

Figures represent cost of materials or products purchased from others by the reporting establishment (or recelved as transfers from other establishments of the reporting company) for re-sale as such in the same condition as purchased. Included are any finished products received on consignment from other countries.

## 2. Other materials and supplies used

Figures represent the cost of materials and supplies, if any, used in new construction and in the production of machinery and equipment (for the use of the reporting establishment) by the establishment's own employees. Included are materials used for any capital repairs and alterations carried out by the establishment's employees. Amounts paid to outside contractors for construction anti repair work are not included nor is the cost of
purchased machinery and equipment. Also included is the cost of office supplies not chargeable to fixed assets accounts and the cost of such other items of materials and supplies used as food, heverages and supplies for establishment-operated cafeterias and lunch counters, first aid and medical supplies, laboratory supplies, etc.

## Shipments

## (a) General

The figures represent revenue from all production, sales, services and related activities of reporting establishments with shipments valued in Canadian dollars at the point at which the establishment relinquishes control. The unsold portion at year end of consignment shipments in Canada is treated as inventory and not as shipments but all shipments to foreign countries for which the form B13 "Customs Canada Export Entry" has been completed, are treated as shipments.

In those industries where work on principal products extends over a relatively long period, (Fabricated Structural Metal Industry, Aircraft and Parts Manufacturets, Railroad Rolling Stock Industry and Shipbuilding and Repair Industry) the value of production rather than the value of shipments is recorded. There are certain establishments in other industries which also operate on a basis of progress payments. For these establishments, shipments are also adjusted to work put in place on the basis of the not change in progress payments over the year.

## (b) Shipments of goods of own manufacture

These figures represent shipments of goods made from own materials either in the reporting establishments or by other manufacturers on the basis of a charge to the reporting establishments for work done. Included are revenue from repair and custom work, amounts received in payment for work done on materials owned by other establishments and the cost (book value) of any goods shipped on a rental basis.

All products and by-products of own manufacture shipped from the establishment are covered, including transfer shipments to sales outlets, distributing warehouses or to other manufacturing plants of the reporting firm, when such units are treated as separate establishments. The value of shipments are net of returned goods, discounts, returns, allowances, sales tax and excise taxes and duties, returnable containers and charges for outward transportation by common or contract carriers. Transportation or delivery expense incurred by the reporting establishment's own carriers are included.

Shipments of goods of own manufacture of establishments which are coded to some other division of the Standard Industrial Classification (on the basis of principal activity) but which are angaged in manufacturing as a subsidiary activity
are collected by means of the Commodity questionnaire referred to earlier. Such shipments together with shipments of goods of own manufacture of establishments forming the universe of manufacturing industries are compiled and recorded in the various industry publications.

## (c) Shipments of goods not of own manufacture

Thesefigures represent the net selling value at establishment (net of discounts, returns, allowances, sales taxes and excise duties and taxes and transportation charges by common or contract carriers) of all products or materials (including products transferred from other establishments of the reporting firm) sold as such in the same condltion as purchased or received as transfers. For those industries which ship such goods on a rental basis, the value of shipments represents the book value of these goods. All sales of consignment goods from other countries are included.

## (d) Other revenue

Figures represent the book value of fixed assets, if any, (new construction and machinery and equipment including major repairs, alterations, additions, modifications, installation and assembly work) produced during the year for the use of reporting establishments by the establishment's own employees and for which depreciation accounts are maintained. Included also are any revenues from the sale of electricity and from any operations performed by the establishment's own employees, such as revenue from goods produced or purchased for rental (the book value of such goods are included as part of shipments of goods of own manufacture or shipments of goods not of own manufacture), servicing revenues, commissions on sales (when not included in value of sales), revenue for companyoperated cafeterlas and lunch counters and revenue from outside installation or construction work not related to the establishment's own products, sale of used materials (excluding sale of used fixed assets) research and development work, etc. As mentioned previously the figures do not include non-operating revenue such as rent, dividends, interest, etc.

## Inventories

## (a) Manufacturing activities

Values represent the book values of manufacturing inventory owned in Canada. Inventories held for which progress payments have been received are not included. Where progress payment accounts are maintained, the change in these accounts is treated as a net adjustment to shipments. Figures consist of inventory owned at the plant and at warehouses or selling outlets which are treated as extensions of establishments for the purpose of reporting shipments. Inventory owned in transit in Canada or on consignment in Canada is included. Goods shipped abroad and held in inventory are included in shipments. Opening inventories may differ from the closing inventories of the previous year because of changes in classification, the
receipt of revised data, the inclusion of new establishments and the removal of establishments which did not operate during the survey year.
(b) Non-manufacturing activities

Figures represent the book value of inventory of goods purchased for re-sale as such without further processing, owned by the reporting establishments and held at plants and at any warehouses or selling outlets which are treated as extensions of establishments. Other characteristics are the same as in (a) above.

Value Added
(a) By manufacturing activities

Figures are compiled by deducting the cost of manufacturing materials, supplies, etc. and fuel and electricity consumed from the (value of shipments of goods of ovn manufacture adjusted for changes in the value of inventories of finished goods and goods in rrocess).
(b) By non-manufacturing activities

The figures are compiled by deducting the cost of goods purchased for re-sale (adjusted for changes in the value of inventories of goods pur-
chased for re-sale) and the cost of non-manufacturing materials and supplies used from the value of shipments of goods not of own manufacture, plus other revenue.

## (c) By Total activities

The figures consist of value added by manufacturing activities plus value added by non-manufacturing activities. This total value added figure may, in some cases, be less than value added by manufacturing activities as a result of expenditures associated with non-manufacturing exceeding revenues from such activities or because of a decrease in inventory of goods not of own manufacture exceeding the mark-up on the sale of such goods. "Value added" is sometimes referred to as net output or net production. However, to arrive at the National Accounts concept of net production, of Gross Domestic Product at "Factor cost" it would be necessary to subtract also the cost of advertising, insurance and other business expenses which are not collected as part of the annual Census of Manufactures. "Value added" figures for the primary industries, manufacturing and construction are published in DBS publication Catalogue No. 61-202, "Survey of Production'".


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