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ANNUAL INDUSTRY REPORT

CHEMICALS AND ALLIED PRODUCTS GROUP

THE FERTILIZER MANUFACTURING INDUSTRY, 1940

Production by factories in Canada which were engaged principally in the manufacture of fertilizers was valued at \$15,103,819 in 1940, an increase of 14.7 per cent over the \$13,165,164 reported for 1939. In addition, there was a production of 229,831 tons of cyanamide, ammonium sulphate, mixed fertilizers and fish fertilizers valued at \$4,914,731 in 1940 and 207,413 tons at \$4,351,364 in 1939 by establishments which were classified to other industrial groups.

During 1940 a total of 26 plants in Canada were occupied chiefly in making fertilizers and of these 9 were located in Ontario, 5 in British Columbia, 5 in Quebec, 3 in New Brunswick, 3 in Nova Scotia and 1 in Prince Edward Island. Capital employed in these works increased to \$19,050,457 from \$17,561,474 in 1939, the number of workers advanced to 1,392 from 1,211, and salaries and wages advanced to \$2,142,890 from \$1,819,612.

Total production of mixed fertilizers in 1940 from all industries amounted to 302,842 tons worth \$8,154,305 at factory prices and included 298,220 tons at \$7,967,132 made by plants in the fertilizer manufacturing industry and 4,622 tons at \$187,173 made in the meat-packing and glue factories. In 1939 the corresponding total was 279,425 tons at \$7,223,177 and in 1938 the output amounted to 288,634 tons at \$7,426,494.

Superphosphate was manufactured in 1940 by Canadian Industries Limited at McMasterville, Que., Hamilton, Ont. and New Westminster, B.C., and by Consolidated Mining & Smelting Company of Canada Ltd. at Trail, B.C. The output figures are not published separately since there were only two producers.

Ammonium sulphate was made by the Consolidated Mining & Smelting Company of Canada, Limited, at Trail, B.C., and also by the following coke manufacturers: Algoma Steel Corporation Limited, at Sault Ste. Marie, Ont; Dominion Steel and Coal Corporation, Ltd., at Sydney, N.S.; Hamilton By-Product Coke Ovens, Limited, at Hamilton, Ont.; Montreal Coke & Manufacturing Company at Montreal, Que., and The Steel Company of Canada, Limited, at Hamilton, Ont. Production during the calendar year 1940 amounted to 115,679 tons; imports totalled 355 tons, and exports amounted to 72,485 tons. Ammonium phosphate was made only by the Consolidated Mining & Smelting Company of Canada, Limited, at Trail, B.C.

A special survey of the fertilizer trade in Canada during the fertilizer year ended June 30, 1941, has been completed by the Dominion Bureau of Statistics and the results have been published in a special report. Summary figures on the sales of fertilizers have been reprinted in Tables 13 and 14 of this bulletin. A total of 324,201 tons of mixtures and materials were sold in Canada during the year ended June 30, 1941, compared with 346,721 tons during the preceding twelve-month period.

Table 1 - PRINCIPAL	STATISTICS	OF THE	FERTILIZER	MANUFACTURIN	NG INDUSTRY	
		Average		Cost of		Gross sell-
No. of	Capital	number	Salaries	fuel and	Cost of	ing value
Year plants	_	of em-	and	electricity	materials	of products
		ployees	wages	at works	at works	at works
	\$		\$	\$	\$	\$
1929 12	2,991,783	251	265,650	17,386	1,450,253	2,258,780
1930 14	4,139,498	261	262,928	18,889	1,647,478	2,504,573
1931 18	15,615,119	636	848,256	44,972	3,053,016	4,251,840
1932 19	17,083,478	748	1,097,812	49,010	2,616,333	4,006,187
1933 20	15,918,787	667	776,647	322,849	2,796,726	4,286,051
1934 20	15,452,733	776	946,178	348,716	3,647,660	5,467,154
1935 19	15,646,828	996	1,239,337	344,131	4,362,594	6,075,616
1936 20	14,800,141	930	1,196,286	443,627	4,996,084	7,075,831
1937 20	16,689,720	1,023	1,447,625	506,965	6,693,841	10,266,953
1938 26	17,155,945	1,232	1,560,873		8,344,853	12,841,300
1939 27	17,561,474	1,211	1,819,612	706,003	8,140,498	13,165,164
1940 26	19,050,457	1,392	2,142,890	760,783	9,525,143	15,103,819
Per cent	10,000,107			,	, , , , , , , , , , , , , , , , , , , ,	
change -						
1.940 from						
1939	+8.5	+14.9	+17.8	+7.8	+15.9	+14.7
TAA **** **	10.0	TION				

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NOTE: Profits or losses cannot be calculated from the above figures as data are not available for general expense items, such as, interest, rent, depreciation, taxes, insurance, advertising, etc.

Table 2 - PRINCIPAL STATISTICS, BY PROVINCES, 1939 and	Table	and 1940
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Table 2 - PRINC	1111110		Average	NUED, 1909	Cost of		Gross sell-
	No. of	Capital	number	Salaries	fuel and	Cost of	ing value
Province	plants	employed	of em-	and	electricity	materials	of products
	-		ployees	wages	at works	at works	at works
		ę.		\$	\$	\$	\$
1939							
New Brunswick	. 3	1,218,348	101	132,517	12,878	1,173,915	1,805,493
Quebec	. 5	2,453,025	179	270,642	3,913	1,498,291	2,120,375
Ontario	. 10	3,829,941	359	505,748	23,184	2,568,783	3,752,835
British Columbi	.a 5	9,115,176	446	780,155	660,057	2,027,144	4,219,038
Prince Edward)						
Island	. 1)	944,984	126	130,550	5,971	872,365	1,267,423
Nova Scotia	3)						
CANADA	. 27	17,561,474	1,211	1,819,612	706,003	8,140,498	13,165,164
1010							
<u>1940</u> New Brunswick .	. 3	1,571,808	138	160,920	19,066	1,453,012	2,022,091
Quebec		2,829,983		281,031	11,636	1,869,767	2,616,914
Ontario		4,458,323		574,512	33,170	2,804,050	4,107,877
British Columbi		9,088,159	544	975,777	690,977	2,468,489	5,046,302
Prince Edward	1)	0,000,200					
Island		1,102,184	132	150,650	5,934	929,825	1,310,635
Nova Scotia		_,,					
CANADA		19,050,457	1,392	2,142,890	760,783	9, 525, 143	15,103,819

Province	Present value of land, buildings, machinery and equipment	Inventory value of materials, supplies and finished prod- ucts on hand and stocks in process	Operating capital (cash, bills and accounts receiv- able, etc.)	TOTAL CAPITAL EMPLOYED
	¢.	\$	\$	¢.
1939				
New Brunswick	348,894	314,782 ·	554,672	1,218,348
Quebec	905,398	914,563	663,064	2,453,025
Ontario	1,297,132	1,492,360	1,040,449	3,829,941
British Columbia	8,396,647	152,499	566,030	9,115,176
Other provinces.	225,255	236, 293	483,430	944,984
CANADA	11,173,326	3,110,497	3,277,651	17,561,474
1940				
New Brunswick	476,421	494,042	601,345	1,571,308
Quebec	1,183,757	1,061,857	584,369	2,829,983
Ontario	1,306,218	1,962,104	1,190,001	4,458,323
British Columbia	8,407,023	150,558	530,573	9,088,159
Other provinces.	332,700	512,637	256,847	1,102,184
CANADA	11,706,124	4,131,198	3,163,135	19,050,457

Table 3 - CAPITAL EMPLOYED, BY PROVINCES, 1939 and 1940

Table 4 - EMPLOYEES, SALARIES AND WAGES, BY PROVINCES, 1932 and 1940

	Ave	erage nu	nber of	employ	rees			TOTAL
Province	On sa	laries	On wa	ges	TOTAL	Salaries	Wages	SALARIES
	Male	Female	Male	Female				and WAGES
				1.1.1.1		\$	Ş	S.
1939								
New Brunswick	15	3	83		101	41,536	90,981	132, 517
Quebec	56	15	108		179	160,908	109,734	270,642
Ontario	112	44	203		359	283,792	221,956	505,748
British Columbia	64	10	368	.4	446	180,848	599,307	780,155
Other provinces.	28	7	91		120	65,348	65,202	130,550
CANADA	275	79	853	4	1,211	732,432	1,087,180	1,819,612
1 3 4 0								
New Brunswick	15	4	119		138	35,629	125,291	160,920
Quebec	57	14	116		187	156,705	124,326	281,031
Ontario	125	39	227		391	328,585	245,927	574,512
British Columbia	73	8	458	5	544	203,760	772,017	975,777
Other provinces.	26	7	99		132	66,100	84,550	150,650
CANADA	296	72	1,019	5	1,392	790,779	1,352,111	2,142,890

Table 5 - WAGE-EARNERS, BY MONTHS, 1939 and 1940 (On the last day of each month or nearest work day)

		L 9 3	3]	1 9 4 0		
Month	Male	Female	TOTAL	Male	Female	TOTAL	
January	771	4	775	838	4	872	
February	726	4	730	942	5	347	
March	856	4	860	942	8	950	
April	1,173	1	1,177	1,452	9	1,461	
Lay	1,419	4	1,423	1,387	8	1,395	
June	680	4	684	805	6	811	
July	685	4	689	852	5	857	
August	768	4	772	863	4	867	
September	742	4	746	871	4	875	
October	811	4	815	850	4	854	
November	819	4	823	1,174	5	1,179	
December	775	4	779	1,224	4	1,228	
AVERAGE	853	4	857	1,019	5	1,024	

Table 6 - HOURS WORKED PER WEEK BY WAGE EARNERS, 1940 (In one week of highest employment; overtime included)

and the second design of the s	Number	the same of the state of the same state of the s		Number	
Regular hours worked per week	of wage- earners		Regular hours worked per week	~	Per cent of total
30 hours or less.	227	9,7	51 - 54 hours	184	7.9
31 - 43 hours	112	4.8	55 hours	40	1.7
44 hours	35	1.5	56 - 64 hours	373	15.9
45 - 47 hours	40	1.7	65 hours and over	382	16.3
48 hours	845	36.1	TOTAL	2,341	100.0
49 - 50 hours	103	4.4	Total wages paid in sclected week	\$60,	335

Table 7 - FUEL AND ELECTRICITY USED, 1939 and 1940

and the second s	a series and a series of a ser	1 9 3	9	1 9 4	0
Kind	Unit of		Cost at		Cost at
	measure	Quanti ty	works	Quanti ty	works
			\$		47
Anthracite coal	ton	36	454	45	602
Bituminous coal - Canadian	ton	1,643	6,966	2,237	9,118
Imported	ton	1,082	6,972	940	6,837
Coke	ton	6	60	69	687
Gasoline	Imp. gal.	36,771	7,788	41,915	9,268
Fuel oil	Imp. gal.	1,940	165	4,933	500
Other fuel			120	an (r. 4)	84
Electricity purchased	K.W.H.	429,832,755	683,478	453,128,407	733,687
TUTAL	n. Ne a		706,003	030	760,783

	Ordinari	ly in use	In reser	ve or idle
	Number	Total rated	Number	Total rated
	of units	horse power	of units	horse power
1939				
Diesel engines	1	42		0 0 0
Total primary equipment	1	42		
Electric motors operated by pur-				
chased power	896	24,637	101	1,631
TOTAL	897	24,679	101	1,631
1940				
Steam engines and turbines	1	25		
Gasoline, gas and oil engines	1	75		
Total primary equipment	2	100		
Electric motors operated by pur-				
chased power	750 .	18,082	107	1,536
TOTAL	752	18,182	107	1,536
Stationary boilers	2	16		

Table 8 - POWER EQUIPMENT, 1939 and 1940

Table 9 - MATERIALS USED IN THE FERTILIZER MANUFACTURING INDUSTRY, 1939 and 1940

	1 9	3 9	1 9	4 0
Materials	HL LOF	Cost at		Cost at
	Quanti ty	works	Quantity	works
	Short tons	\$	Short tons	\$
Ammonium phosphate	3,575	171,698	4,071	211,228
Ammonium sulphate (sulphate of ammonia)	21,828	597,694	28,484	811,656
Basic slag	5,467	148,806	70	1,092
Bone char	511	13,722	781	20,984
Bone meal and bone flour	ʻ 191	5,385	234	7,451
Calcium cyanamide (cyanamid)	4,348	134,330	4,976	146,686
Calcium nitrate and nitrochalk	644	17,915	1,569	44,885
Dried blood	503	23,997	1,568	48,459
Fish meal or scrap	31.4	10,705	188	6,963
Lime or land plaster	7,110	-24,077	7,970	20,117
Kainite and potash manure salts	128	2,569	000]
Phosphate rock	96,319	711,508	143,667	1,262,847
50%	23, 337	629,589	19,887	558,928
60%	16,983	528,970	24,015	789,488
Potassium nitrate (nitrate of potash)	53	2,049	23	1,338
Potassium sulphate (sulphate of potash)	4,452	166,322	5,220	206,809
Sodium nitrate (nitrate of soda)	9,532	269,291	3,446	289,695
Sulphuric acid, 66° Be	157,926	1.657,510	177,075	1,869,672
Superphosphate, 16 to 19%	41,847	487,094	13,145	144,642
Superphosphate, 20%	132,347	1,510,774	160,932	1,992,426
Superphosphate, 45% and over	655	22,558	9 68	38,547
Tankage	1,549	45, 347	2,411	71,669
Whale meat, bone and blood	90	3,500	85	3,600
All other materials		353,810		294, 283
Containers and shipping materials		601,278		681,678
TOTAL	000	8,140,498	000	9,525,143

Table 10 - PRODUCTS OF THE FERTILIZER MANUFACTURING INDUSTRY, CALENDAR YEARS 1939 and 1940

<u>NOTE</u>: Figures in this table are for the Fertilizer Manufacturing Industry, which includes only the concerns which were engaged chiefly in the manufacture of fertilizers (see Directory). Some fertilizers were made also in other industries; for the total output of mixed fertilizers in Canada, see Table 11.

	1	9 3 9	1 9	and the second s
Products	Quantity	Selling value at works	Quantity	Selling value at works
	tons	\$	tons	¢\$
Mixed fertilizers Superphosphate, ammonium phosphate and ammonium sulphate (completely	275,608	7,068,283	298,220	7,967,132
manufactured) (1) Superphosphate, milled and screened	236,464	4,918,088	255,913	5,957,548
only 16% 20%	8,921 30,716	142,682 545,916	3,808 32,051	73,342 637,715
Ammonium sulphate, milled and screened only	3,450	112,027	2,330	80,859
Muriate of potash, milled and screened only Nitrate of soda, milled and	5,873	209,595	5,501	215,934
Screened only	2,091	70,921 97,652		78, 291 92,998
TOTAL		13,165,164		15,103,819

(1) Superphosphate is manufactured in Canada by two companies only, and ammonium phosphate and ammonium sulphate are manufactured by only one company in this industry, hence the production figures are not shown separately.

Table 11 - TOTAL PRODUCTION OF MIXED FERTILIZERS IN CANADA, FROM ALL INDUSTRIAL GROUPS, CALENDAR YEARS 1921 - 1940

		able represen				of mixed
fertili	zers, rega	rdless of the	industries	s in which	produced.	
		Selling				Selling
Calendar	Quanti ty	value at	Cale	endar	Quantity	value at
year		at works	ye	ar		at works
	tons	Ş			tons	Ş
1921	46,900	2,399,855	1931		113,632	3,247,694
1922	40,843	1,818,136	1932		95,857	2,447,407
1923	37,587	1,366,343	1933		106,421	2,777,702
1924	38,126	1,539,003	1934		138,750	3,517,193
1925	47,076	1,663,129	1935		145,844	3,442,017
1926	56,888	2,043,093	1936		175,703	4,222,587
1927	72,112	2, 552, 421	1937		243,802	6,130,523
1928	76,180	3,017,648	1938		288,634	7,426,494
1929	75,164	3,098,567	1939		279,425	7,223,177
1930	78,158	2,548,226			302,842	8,154,305

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Table 12 - IMPORTS INTO CANADA AND EXPORTS OF FERTILIZERS AND FERTILIZER MATERIALS, CALENDAR YEARS 1939 and 1940

	Unit of	1 9	3 9	1 9	4 0	
	measure	Quantity	Value	Quantity	Value	
			\$		\$	
IMPORTS -						
Tankage Bone dust, charred bone, bone	ton	2,037	53,083	2,122	63,205	
ash, bone meal, and bone flour	ton	2,376	85,992	2,307	102,073	
Fish offal or refuse		509	40,189	927	85,003	
Ammonium sulphate		3,217	94,854	355	13,506	
Basic slag, crushed or ground		4,779	46,705	2,608	4,008	
Kainite, and other German potas						
salts		5	187	250	1,515	
Potash, muriate of, crude		45,391	1,135,151	54,167	1,385,278	
Potash, sulphate of, crude		6,398	193,652	4,346	147,926	
Soda, nitrate of		40,131	1,148,575	44,138	1,293,707	
Superphosphate		104,126	979,052	99,686	982,337	
Fertilizers, compounded or manu factured, not elsewhere						
specified	ton	8,289	237,832	2,718	84,094	
Fertilizers, unmanufactured		3,629	112,306	3,831	228,482	
EXPORTS -						
Tankage	ton	11,971	401,413	15,701	463,829	
Bone dust and meal	ton	123	4,772	382	11,955	
Fish offal or refuse	ton	445	9,749	1,258	19,195	
Ammonium sulphate	ton	109,260	2,508,364	72,485	2,172,049	
Phosphate Fertilizers, manufactured, not	ton	52,873	1,684,040	54,210	1,991,804	
elsewhere specified	ton	204,659	5,094,904	190,839	4,424,890	

Table 13 - TOTAL SALES IN CANADA OF FERTILIZER MATERIALS AND MIXED FERTILIZERS FOR THE YEARS ENDED JUNE 30, 1940 and 1941

OUT THIN P THAT THE	TO40 and	1 1941		
Fertilizer	Material	Ls Mixed Fe	rtilizers	
1940	1941	1940	1941	
	(Tons of	2,000 pounds)		
10,415	11,934	13,358	11,041	
7,094	6,283	22,474	21,666	
12,312	9,149	25,893	24,240	
11,921	11,810	70,004	76,516	
28,886	21,340	119,084	105,593	
10,320	8,289	1,579	1,273	
4,690	5,729	8,691	9,332	
85,638	74,534	261,083	249,667	
	Fertilizer 1940 10,415 7,094 12,312 11,921 28,986 10,320 4,690	Fertilizer Material 1940 1941 (Tons of 10,415 11,934 7,094 6,283 12,312 9,149 11,921 11,810 23,986 21,340 10,320 8,289 4,690 5,729	(Tons of 2,000 pounds)10,41511,93413,3587,0946,28322,47412,3129,14925,89311,92111,81070,00428,98621,340119,08410,3208,2891,5794,6905,7298,691	

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Fertilizers	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba, Saskatch- ewan and Alberta	British Columbia	TOTAL SOLD IN CANADA
				(Tons of	2,000 pour	.ds)		
Nitrate of soda	427	2,201	1,247	393	546	12	286	5,112
Sulphate of ammonia	742	726	1,153	561	685	128	897	4,892
Cyanamide		527	2	104	716		118	1,467
Superphosphate	8,180	2,590	5,458	9,781	12,895	7	913	39,824
Natural phosphate rock							.6	6
Basic slag			* * *	7	47		7	61
Bone meal or bone flour		140	7	48	510	114	498	1,317
luriate of potash	2,583	75	1,269	458	2,642	3	395	7,488
Sulphate of potash				28	61	1	42	132
Tankage	* 0 0	- 1	11	67	365	256	395	1,095
Sheep manure		22		182	308	10	107	629
Dried blood					179	62	280	521
Thale products							408	408
Fish meal			2		1		557	560
Ammonium phosphate	2	1		5	1,809	8,586	681	10,084
Other fertilizer materials				176	576	110	139	1,001
Total Fertilizer Materials	11,934	6,283	9,149	11,810	21,340	8,289	5,729	74,534
Total Mixed Fertilizers	11,041	21,672	24,240	76,516	104,193	1,273	9,332	248,267
GRAND TOTAL, 1941	22,975	27,955	33,289	88,326	125,533	9,562	15,061	322,801
GRAND TOTAL, 1940	23,773	29,568	38,205	81,925	147,970	11,899	13,381	346,721

Table 14 - SALES OF FERTILIZERS IN CANADA, EXCEPT FOR MANUFACTURING PURPOSES, DURING THE YEAR ENDED JUNE 30, 1941

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DIRECTORY OF FIRMS INCLUDED IN THE FERTILIZER MANUFACTURING INDUSTRY, 1940

<u>NOTE</u>: This Directory gives only the names of the firms which have been included in the Fertilizer Manufacturing Industry, and is not intended to be a complete list of the concerns which manufacture mixed fertilizers or fertilizer materials.

Names of Firms

PRINCE EDWARD ISLAND -Island Fertilizer Company Limited

<u>NOVA SCOTTA</u> -Canadian Industries Limited

Colonial Fertilizer Company Cornwallis Fertilizer Company

NEW BRUNSWICK -

Canada Packers Limited (Fertilizer Division) International Fertilizers Limited Summers Fertilizer Company, Inc.

QUEBEC -

Agricultural Chemicals Limited Canada Packers Limited Canadian Industries Limited

International Fertilizers Limited

ONTAPIO -

Agricultural Chemicals Limited Canada Packers Limited Canadian Industries Limited Canadian Industries Limited Grose Fertilizers & Chemicals Limited Lincoln Supply Company Port Dover Fertilizers Scottish Fertilizers Limited Stone, William, Sons, Limited, and National Fertilizers Limited Witts Fertilizer Works

BRITISH COLUMBIA -Buckerfield's, Limited Canadian Industries Limited Consolidated Mining and Smelting Company of Canada, Limited Domestic Fertilizers Limited Globe Fertilizer Company Limited Location of Plants

Charlottetown

Pier 9, Halifax Nesbit Street, Windsor Port Williams

Bayside Drive, East Saint John East Saint John Prince William Street, St. Stephen

Chambly

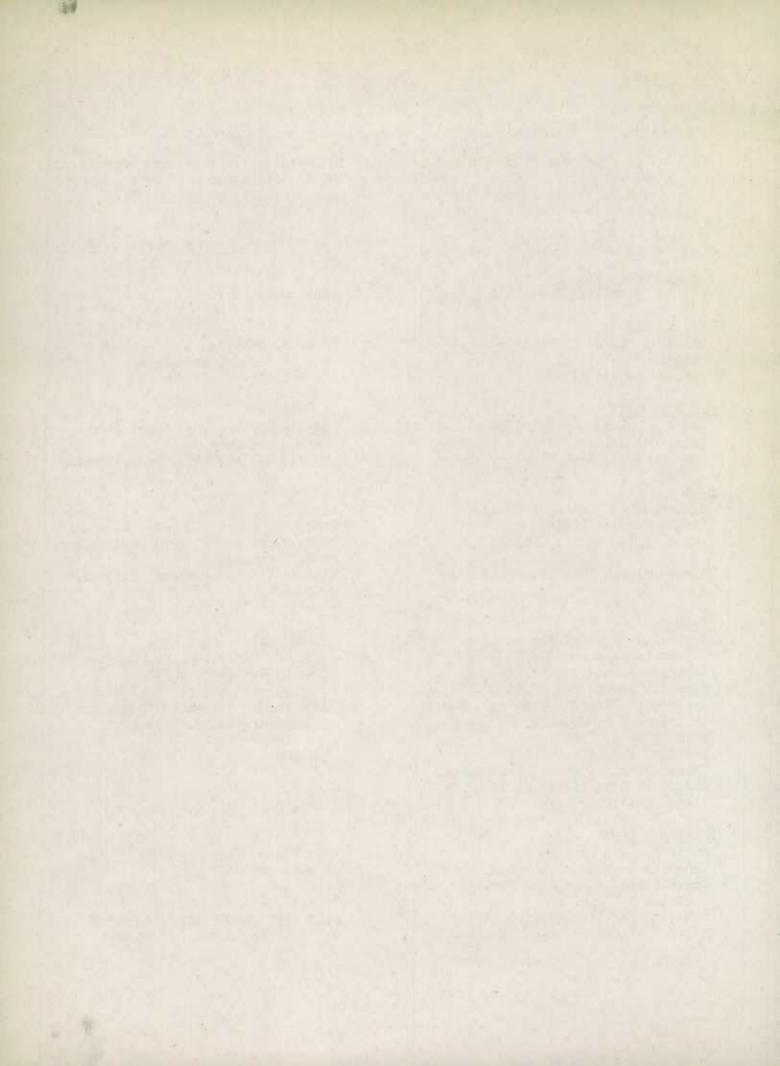
6000 St. Patrick Street, Montreal McMasterville and 1490 Marlborough St., Montreal National Harbour Board, Shed 29, Quebec

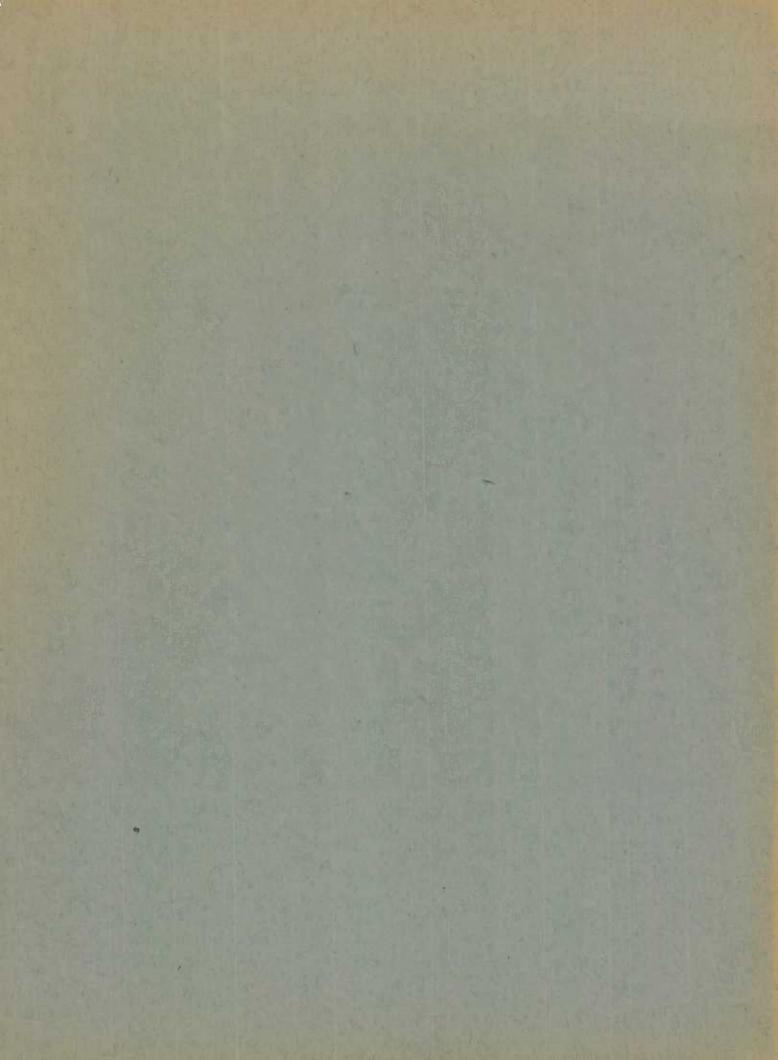
Marsh Street, Port Hope 2300 St. Clair Ave. W., Toronto King Street East, Chatham Burlington & Ottawa Sts., Hamilton 4004 Dundas Street West, Toronto 2 Race Street, St. Catharines Port Dover Welland

Ingersoll Norwich

New Westminster New Westminster

Trail 319 West Pender St,, Vancouver foot Crompton Road, Vancouver







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