CANADA--DEPARTMENT OF TRADE AND COMMERCE DOMINION BUREAU OF STATISTICS MINING, METALLURGICAL AND CHEMICAL BRANCH

THE FERTILIZER TRADE IN CANADA

July 1, 1930-June 30, 1931

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DOMINION BUREAU OF STATISTICS

R. H. COATS, B.A., F.S.S. (Hon.), F.R.S.C., Dominion Statistician

THE FERTILIZER TRADE IN CANADA, JULY 1, 1930-JUNE 30, 1931

By W. H. Losee, B.Sc., Chief of the Mining, Metallurgical and Chemical Branch.

An annual survey of the sales of fertilizer in Canada has been made by the Mining, Metallurgical and Chemical Branch of the Dominion Bureau of Statistics in co-operation with the Fertilizer Division of the Department of Agriculture for the past three years and the following statistics represent the sales and related data for the fertilizer year ending June 30, 1931. The object of such a survey is to assist the fertilizer manufacturer and importer to properly gauge the annual consumption or to note any changes that may appear in the various types of fertilizers used. The publication of such data also renders much aid to those who are making a scientific study of fertilizer economics.

In addition to data on sales, the reporting companies were asked to report the quantity of fertilizer manufactured, imported and exported during the period. Schedules were received from firms, including those manufacturing in Canada, those importing and those manufacturing outside of Canada but selling in this country. Every care was taken to prevent duplication by asking each firm manufacturing fertilizer materials to omit reporting the amounts sold to companies which were using these materials in the production of mixed fertilizers. An analysis of the returns shows that 40 companies manufactured fertilizer or fertilizer materials in Canada and 11 companies operated plants in other countries. Canadian-made fertilizers or fertilizer materials were sold for use in Canada by 68 companies, 18 plants were exporting Canadian made products, 52 companies sold fertilizers which were produced in countries other than Canada, and 2 firms exported fertilizers which were made in other countries.

Fertilizer Marketed.—The compilation shows that during the year under review 362,848 short tons of fertilizers were marketed as against 449,607 tons during the previous year. Of this total 284,217 tons were sold in Canada and 78,631 tons were sold for export, the greater part of the exported material being cyanamid. The Canadian sales included 146,404 tons of mixed fertilizers and 137,813 tons of fertilizer materials. Of the fertilizer materials sold in Canada, superphosphate constituted 83,747 tons or 61 per cent; sulphate of ammonia 11,587 tons or 8 · 5 per cent; nitrate of soda 10,577 tons or 7 · 5 per cent and muriate of potash 11,205 tons or 8 per cent. Cyanamid, nitrochalk, calcium nitrate, bone phosphate, ground phosphate rock, basic slag, bone meal, bone flour, sulphate of potash, tankage, sheep manure, dried blood, whale products and fish meal were also marketed.

Provincial Review.—The provincial summary, Table No. 1, indicates a gain over 1930 in consumption of fertilizer materials in Prince Edward Island, Nova Scotia and the Prairie Provinces and a gain in the consumption of mixed 51438—2

fertilizers in Nova Scotia, New Brunswick, Quebec and the Prairie Provinces. Sales of fertilizer materials were greater in Quebec than in any other province. Ontario led in sales of mixed fertilizers, although consumption in the province was 16·3 per cent lower than for the corresponding period in 1930.

Mixed Fertilizers.—Mixed fertilizers are those containing at least two and usually three or more of the standard materials, e.g., sulphate of ammonia, superphosphate and muriate of potash. As carriers of nitrogen, there are the following standard materials:—sulphate of ammonia, nitrate of soda, nitrate of lime, nitrochalk, blood, tankage, fish meal—and any of these, with certain limitations, may be used in the mixtures. Cyanamid is used mainly as a conditioner in mixtures but supplies nitrogen also. Superphosphate is usually the carrier of phosphoric acid although bone meal, tankage and fish meal are used to a small extent. The potash is usually supplied in one of four forms—muriate, sulphate, carbonate and kainite or manure salts, the muriate constituting the main source. In common practice the addition of filler to mixed fertilizer is required in order to raise the weight to the ton basis when the formula demands it. The filler is usually a spent moulding sand, or ground limestone, both of which are inert, but aid the physical condition of the fertilizer so that it may be applied evenly to the soil.

Table No. 4 shows the sales, by provinces, of the various mixed fertilizers and Table No. 5 is a calculation showing the quantity of nitrogen, phosphoric acid and potash contained in the mixed fertilizers sold in the various provinces.

Imports.—A table is given showing the imports of fertilizers into Canada for the year ending June 30, 1931. Returns, under the Fertilizers Act show that the total number of importations during the year was 1,434 as compared with 4,317 the previous year, which indicates that imports have declined substantially.

A further analysis shows that the principal decline was in the imports of mixed fertilizers from the United States.

Table I.—Comparative Table showing Total Sales of Fertilizer Materials and Mixed Fertilizers for the Fertilizer Years ending June 30, 1930 and 1931 (Short tons)

Fertilizer materials Mixed fertilizers Province Percentage Percentage 1930 Increase+ Decrease-Decreasetons tons tons tons p.c. p.c. 7,823 17,542 24,811 22,205 +28.3 Prince Edward Island..... 28,494 11,429 -31.622, 235 18, 134 14,367 22,863 16,174 +6.9 $+22 \cdot 1$ 34.331 39,370 41,205 -47.2+8.5 +27.9 37.057 -5.0 Quebec..... 24, 189 -41-383,622 70,009 -16.3+34.5 Manitoba, Saskatchewan and Alberta 296 +486.8 British Columbia..... 8,041 5,967 -25.8 6,466 5,494 -15.0Canada.... 146,404 7,742 166,257 137,813 154,950 -5-5 Sold for export 124,946 70,889 $-43 \cdot 3$ 3,454 $+124 \cdot 1$ Grand Total..... -2.7291,203 208,702 -28.3158,404 154,146

Table 2.—Production, in Canada, Imports and Exports of Fertilizers, as reported by the Manufacturers and Importers, during the Year July 1, 1930 to June 30, 1931

(Short tons)

Item	Production	Imports	Exports
dixed fertilizer	117.106	19.169	7,742
Sulphate of ammonia	20.986	5.593	7.094
'yanamid	49.045	670	61.588
alcium nitrate	-	113	5
Nitrate of soda	_	12,502	166
Superphosphate	. 29,532	107,005	899
Basic slag		10.628	_
Nitrochalk		840	_
Bone phosphate	-	1.000	_
Phosphate rock	- 1	19,306	
Bone meal	612	316	_
Bone flour		15	-
luriate of potash	_	23,342	41
ulphate of potash	-	2,204	-
otash manure salts and kainite		2,609	-
'ankage	2,625	10,113	908
heep manure	-	422	-
Dried blood.	311	- 1	159
Vhale products	70	_	-
ish meal	250	48	-
Other materials	1,090	1,026	29
Total	221,627	216,921	78,63

Table 3.—Sales of Fertilizers, except for Manufacturing Purposes, during the Year July 1, 1939 to June 30, 1931

(Short tons)

			Sol	d in Cana	da			Total	Sold for	
Fertilizers	P.E.I.	N.S.	N.B.	Que.	Ont,	Man., Sask., and Alta.	B.C.	sold in Canada	from Canada	Grand Total
	tons	tons	tons	tons	tons	tons	tons	tons	tons	tons
Nitrate of soda	694	4,709	2,066	894	1.823	10	381	10.577	166	10,743
Sulphate of summonia	4.035	739	1,972	2,543	2,018	15	265	11,587	7,094	18,68
Cyanamid	-	79	-	-	141	-	4	224	61,588	61,812
Nitrochalk	-	6		47	3		62	118	-	118
Calcium nitrate		44	-	56	2	-	54	112	5	117
tone phosphate		-	-	-	~		4	4.		4
superphosphate	16,453	9.423	9.996	25,776	18,416	905	2.778	83,747	899	84.646
fround phosphate rock.		-	-		60	-	18	78	-	78
Basic slag		5.541	579	5,309	-		150	11,579		11,579
Bone meal		287	31	38	366	76	293	1,091	-	1,09
tone flour	-	-	-	105	1	-	-	106		100
Turinte of potash	4.440	1,068	3.173	2.006	141		377	11,205	41	11,246
Sulphate of potash		6		144	76	-	83	309	-	309
l'ankage	-	1	306	25	587	162	99	1.186	908	2.094
Sheep manure	~	-	-	44	313	-	125	482	-	482
Dried blood	-	-	-	-	136	27	131	294	159	453
Whale products	-	-	-	-	-		178	178	-	178
Fish meal	-	-	2	-	-		605	607	-	607
Other fartilizer materials	2.872	370	0	70	106	542	360	4.329	29	4,358
Fotal fertilizer	23, 494	22, 235	18,134	37,957	24,189	1,737	5,967	137,813	70,889	208,702
Potal Mixed Fertilizers.	7,823	17.542	24.811	20,686	70,009	39	5,494	146,404	7.742	154,146
Grand Total, 1931	36,317	39,777	42,945	57,743	94,198	1,776	11,461	281,217	78,631	362,848
Grand Total, 1939	33,634	35,176	57, 194	55,544	124,827	325	14,507	321,207	128,490	449,607

Table 4.—Mixed Fertilizers sold during the Year July 1, 1930 to June 30, 1931 (Short tons)

N P ₇ O ₆ K ₂ O 0 2 10 0 10 4 0 10 6 0 10 10 0 12 4	tons	tons	A			and Alta.		Canada	export	Total
0 10 4 0 10 6 0 10 10	_	_	tons	tons	tons	tons	tons	tons	tons	tons
0 10 6 0 10 10	-		_	81	338		128	128 419		12 41
0 10 10		_	-	~	000		140	140		14
	_	-	_	215	109	_		324	-	32
		-	-	-	400	_	_	400	-	40
0 12 5		-		- 11	5,311	-		5.322	-	5,32
0 12 6	-	-	-	41	320	-	-	361		36
0 12 10	-	94			180	-	58	238		23
0 12 12	-		_	14	120			134	**	13
0 12 15 0 14 5	•		**	_	1,384	-	146	1,384	-	1,38
0 14 6				10	165		140	165		1-
0 14 16	_	-	_	6	381			387		38
2 6 10		_		108	-	- 1	_	108	10	1(
2 6 10 2 8 4		1,626	268	815	5,667		-	8,376	46	8.42
2 8 5		_	-	-	1,226	-	_	1,226		1, 2
2 8 6	-	-	-	75	257		94	332	-	33
2 8 7	-	-	-	150	-	-	-	150		15
2 8 10	-	817		1,477	2,067	-		4,361	-	4.30
2 10 2 2 12 2	4	1.949	899	138	304	-	73	3,367		3,36
2 12 2		-	Tre .	31	740	~	-	771	-	17.37
2 12 6 2 16 6	_	_	75	3,895	13,407		-	17,377	-	17.37
2 16 6 3 6 10		368	3.669	37	12	-	_	2,724 4,086	220	2,72 4,30
3 8 4	-	119	9,009	9.1	12,930	-	-	13,049	220	13.04
3 8 5		710	-		347		_	347	_	3:
3 8 5 6	_	414		10	198		-	208	_	2(
3 8 7	537	_	tuo.	-	-	-	-	537	-	53
3 8 10	-	gus.	po	1,685		-		1,685	-	1.68
3 10 4		796	65	80	197	-		1,138		1,13
3 10 5	- 100		-	6	3,118	-		3.124	der .	3,12
3 10 6	-	-	~	-	324	-		324	-	32
3 10 8	-	-	-	-	075		3,321	3,321	-	3,32
3 12 5 4 6 10	**	1,277	156	_	375	-	_	375	95	37
4 7 10	-	3,617	414		15		_	1,448	10	1,54
4 8 4	_	4,742	60	268	976		_	6,046	9	6,08
4 8 6	_		150	97	8.873	_	_	9,120	-	9.15
4 8 7	1,785	1,393	2.100	20	~	-	-	5,358	348	5,70
4 8 10	101	- 100	126	5,720	3,292	6		9,245	35	9,28
4 8 12	776	- 144	115	-	-	-	29	920		92
4 8 13	4,316	1,834	8,276				-	14,426	-	14,45
4 9 4	-	-		-	226	-	000	226		22 38
4 10 4 4		45	- 15	59	22 926	-	358	380	-	31
4 12 4 4 12 6	• -	15	15	12	155	_	-	1,015 167	-	1,01
5 7 10			947	933	100		-	1,880	1.150	3,08
5 8 7			1.452	968	1.578			3,998	938	4,93
5 8 12			1.766	000	4,010		_	1,766	990	2.78
5 9 8	72	346	2,800		_	-	40	3.218	1,786	5,00
5 9 12	**	**		-		10	-	-	190	19
5 10 5	24	1,365	52	1	332		- 40	1,774	-	1.77
5 12 5	-	-			230		-	230		27
6 8 10 6 8 19	-00	3	1,233	3,408	397	-	-	5,041	702	5,7
6 8 12 6 10 4	-	-00	66		2	-	156	66 158	1,222	1,28
6 10 10	_		-	-	2		425	425	-	1:
9 5 7		768	1	-			440	769		4:
15 30 15	99	100	1	20	7			127		13
er mixed fertilizers.	208	24	46	304	378	33	660	1.653	1	1.65
Total	7,823		21,811	20,686	70.009	39	5,494	146,404	7,742	3 1 174,

Table 5.—Nitrogen, Phosphoric Acid and Potash contained in Mixed Fertilizers—Sold in Canada, during the Years ending June 30, 1930 and 1931

		19	30		1931			
Province	Total Tonnage	Nitrogen	Phos- phorie Acid	Potash	Total Tonnage	Nitrogen	Phos- phoric Acid	Potash
Prince Edward Island. Nova Scotia. New Brunswick. Quebea. Ontario. Munitoba, Saskatchewan and Alberta. British Columbia. Sold for export from Canada.	tons 11,429 13,576 22,388 15,974 83,573 29 6,466 3,454	1.049,040 1.641,980 1.059,640	1,282,960	1,423,560 3,757,120 2,603,440 9,984,640 2,760	17,542 24,765 20,686 70,009	1,337,640 2,049,240 1,496,700 3,556,880 6,260 324,380	1b. 1,220,960 2,916,440 3,885,960 3,662,220 13,811,960 7,320 1,011,100 1,242,460	2.164,921 4,982,661 3,523,420 8,100,880 1,200 771,880
Canada	156,889 1,515		27,322,320	21,840,000	153,489 657		27,758,420	22,701,96

Table 6.—Reporting Companies

Nature of Trade*	Name	Address
	Abol T td	Rolling Raddock Vent Fueland
m.s.a.; e.	Abol Ltd	Sault Ste Maria Ont
m.m.f.; i.	American Agricultural Chemical Co	420 Lexington Ave., New York, U.S.A.; factor,
		at Port Hone, Ont.
m.c.; e.; i.	American Cyanamid Company	535 5th Ave., New York, U.S.A.
	Armour Fertilizer Works Baisley, W. A., & Company	Sandusky, Ohio, U.S.A.
d.; i. m.s.a.; e.	B C Electric Pullway Company	Winona, Ont.
d.; i.	B.C. Electric Railway Company Burlington Fruit Growers	Burlington Ont
****	Burlington Rendering Co	Burlington, Vt., U.S.A.
m.o.	Burlington Rendering Co	Calgary, Alberta.
m.o.	66 66	Edmonton, Alberta.
m.o. 1.	46 66	Prince Albert Seels
100 0	66	Winnipeg. Man.
m.m.f.; o.; i.; e.	Canada & Dominion Sugar Co., Ltd.	Vancouver, B.C.
d.; i.	Canada & Dominion Sugar Co., Ltd	Chatham, Ont.
d.; i.	Canadian Canners, Limited	Sincee, Ont.
m.m.f.; p.; i.; e. m.m.f.i.; e.	Canadian Industries Limited	Hulfoy N.S.
m.m.f.; s.p.; e.; i.	ii ii	Beloeil, P.O.
66 66		Hamilton, Ont.
46 66	G 11 22 11 C2 T 1	New Westminster, B.C.
m.o.; e.	Canadian Industries, Limited	Peterboro, Ont.
ł.; i.; e.	Chemicals Limited	384 St. Paul St. W. Montreel P.O.
.; d.	Clarkson Dixie Fruit Growers Assoc	Clarkson, Ont.
n.m.f.; i.; e.	Colonial Fertilizer Works	Windsor, N.S.
n.a.p.; s.p.; e.	Consolidated Mining & Smelting Co. of	
	Canada, Ltd Co-Opérative Fédérée de Québec	Trail, B.C.
i.; i. i.	Dingman, M. E	Leamington, Ont.
n.s.a.; e.	Dominion Steel & Coal Corp., Ltd.	Bearing on, Out.
	(Dominion Iron and Steel Division)	Sydney, N.S.
i.; i.	Durham Fruit Growers Co-Operative,	
l.; i.	Ltd. Empire Fertilizer, Ltd. Fearman Co., Ltd. Fertilizers and Feeds, Ltd. Fertilizer Products, Ltd.	Canton, Ont.
n.o.	Fearman Co. Ltd	226 Rebecca St. Hamilton Ont.
ł.; i.	Fertilizers and Feeds, Ltd	2980 Dundas St. W., Toronto, Ont.
n.m.f.; i.	Fertilizer Products, Ltd	285 1st Ave. E., Vancouver, B.C.
l.; l. n.m.f.; i.	Globa Fartilizar Co. Ltd	Vancouver B C
l.; i.	Georgian Bay Fruit Growers, Ltd Globe Fertilizer Co., Ltd Gregory, F. R	Learnington, Ont.
H. HI.L. O. L.	Crunns, Limited	West Toronto, Unt.
l.; i.	Halliday, George	Sawyerville, P.Q.
n.s.a.; e.	Hamilton By-Product Coke Ovens,	Hamilton Ont
.; î.	Ltd. Hants Wholesalers, Ltd.	Windsor N S
1.0.	Harris Abattoir Co., Limited	Charlottetown, P.E.I.
11.0.	Harris Abattoir (Western), Limited	St. Boniface, Man.
n.o.; i.	Harris, W., Co., Limited	200 Keating St., Toronto, Ont.
.; 1.	Hatfield, Ltd	Figitland N.B.
	international Agricultural Corp	708 Stock Exchange Bldg., Buffalo. N Y. U.S.A.
n.m.f.; i.	International Fertilizers, Ltd.	71 St. Peter St., Quebec, P.Q. (factory at Saint
		Tohn N B)
n.m.f.; i.	Island Fertilizer Co., Limited	Charlottetown, P.E.I.
n.m.f.; i.	Lavigueur, Arthur Maritime Rendering Co., Ltd	5118 Marquette St., Montreal, Que.
a.o.; i. a.m.f.; i.	Marquis (Estate F. Canac Marquis)	S rue Courcelette Onches P O
.; i.	Martin, C. A.	Fergus, Ont., R.R. No. I.
	Martin, C. A. Milwaukee Sewerage Commission Montreal Coke Manufacturing Co	Milwankee, Wis., U.S.A.
1.s.a.; e.	Montreal Coke Manufacturing Co	P.O. Box 1660, Montreal, P.Q.
., 1.	New Brunswick Agricultural Societies.	East Centreville, N.B.
.; î.	Niagara Brand Spray Co., Ltd Niagara Fruit Company, Ltd	Ourouston Ont.
:, î.	Niagara Packers, Limited.	Grimsby, Ont.
.; i.	Nova Scotia Fertilizer Co., Limited	Grimsby, Ont. Roy Building, Barrington St., Halifax, N.S.
1. III.f.: O.: I.	Intario Fertilizers Ltd	West Toronto Ont.
ı.s.a.; e.	Ottawa Gas Company	Ottawa, Ont.
.; i.	Ottawa Gas Company Paterson, R. Downing. Paterson, W. J. Pitosphates Français, Ltée P.E.I. Potato Growers' Assoc., Inc.	Simcon Ont
19.41	accerson, W. D	Attitude, Otto
.; i.	'hosphates Français Litée 19	7 rue de la Couronne, Duebec, P.U.

Table 6.—Reporting Companies—Concluded

Nature of Trade	Name	Address
	Royster Guano, F.S. Co	Royster Bldg., Norfolk, Va., U.S.A.
m.m.f. d.; i.	Rupert Marine Products, Ltd St. Catharines Cold Storage & For-	Box 1606, Prince Rupert, B.C.
	warding Co., Ltd,	Davidson St., St. Catharines, Ont.
l.; i. m.m.f.; i.	Scott & Peden	1601 Stone St., Victoria, B.C. Welland, Ont.
n.s.a.; e.	Steel Company of Canada, Ltd	Hamilton, Ont.
m.m.f.; i.	Summers Fertilizer Co., Inc	St. Stephen, N.B.
m.m.f.; o.; i.	Swift Canadian Co., Ltd	Union Stockyards, Toronto 9, Ont.
m.m.f.; o.; i.	Stone, Win., Sons, Limited	Ingersoll, Ont.
l.; i.	Tarr, Ben	
	Tennessee Corporation	61 Broadway, New York, N.Y., U.S.A.
l.; i.	United Farmers Co-Operative Co., Ltd	
d.; i.	United Fruit Companies of Nova	
	Scotia, Ltd	Kentville, N.S.
l.; i.	Vaughn, James	Bridgewater, N.S.
l.; i.	Vineland Growers Co-Operative, Ltd. Virginia-Carolina Chemical Corp	Vineland Station, Ont. Richmond, Va., U.S.A.
l.; i.	Webb, Edward, & Sons, Ltd	93 King St. E., Toronto 2, Ont.
n.m.f.; i.	Witts Fertilizer Works.	

* m—Manufacturing, m.a.p.—Manufacturing ammonium phosphate, m.e.—Manufacturing cyanamid, m.m.f.—Manufacturing mixed fertilizers, m.o.—Manufacturing organics, m.s.a.—Manufacturing sulphate of ammonia, m.s.p.—Manufacturing superphosphate, m.p.—Manufacturing carbonate of potash. d.—Dealer. e.—Exporter. i—Importer.

Fertilizers Control.—The sale of fertilizers in Canada is controlled by the Fertilizers Act which is administered by the Dominion Department of Agriculture. The Fertilizers Act was enacted in 1922 and amended in 1928. It comes under the Criminal Code of Canada and is effective all over the Dominion. The principal restrictions under this Act are the registration of every fertilizer in the market, the meeting of the guaranteed analysis as registered by the vendor, the use of ingredients that are not injurious to soils and crops and the selling under standardized nomenclature. Fertilizers which do not meet these requirements are subject to confiscation under a special seizure clause and the vendor is liable to prosecution in the courts.

Thus is the Canadian farmer protected against possible fraud on the part of the vendor. Since the yendor's guarantee of nitrogen, phosphoric acid and potash must be given on the container of the fertilizer or on a tag attached thereto, the farmer is in a position to note whether the guarantee thus given meets that under which he purchases the fertilizer. Then it is his right under the Act to have the fertilizer sampled and analysed by an inspector.

Every brand of fertilizer sold in Canada is sampled by inspectors one or more times each year and the results of analyses of these official samples are compared with the guaranteed analyses for purposes of enforcement of the Act. In addition, the results are published in the annual report of analyses issued by the Department of Agriculture.

This annual report is in popular use by the farmers throughout Canada as a guide when buying. During the year ending June, 1931, the fertilizer inspectors found in the market 484 different brands and some 1,050 official samples were drawn and analysed. In recent years there has been a notable decrease in the recorded violations of the provisions of the Act. There are now few failures to meet guaranteed analyses either directly or by compensation.

This improved situation is credited largely to the whole-hearted support given by Canadian fertilizer manufacturers and importers in conforming with the provisions of the Act and thus assisting the fertilizer inspectors in its enforcement.

List of Publications.—The following government publications in connection with fertilizer may be obtained free on application to the Publications Branch, Department of Agriculture, Ottawa, Canada:-

The Fertilizers Act (with regulations and amendments).
 Annual Report on Fertilizer Analyses (small).

3. Manures and Fertilizers (Revised Edition).

4. Fertilizers and Their Use in Canada. 5. Manuring of Market Garden Crops.

6. Lime in Agriculture. 7. Seaweed as a Fertilizer. 8. Potash in Agriculture.

9. Composts as a Source of Humus and Nitrogen.

10. Fertilizers for the Potato Crop.

11. Fertilizers for the Lawn.

12. Artificial Manure. 13. Feat and Muck.

14. Alkali Soils.

15. The Influence of Grain Growing on the Nitrogen and Organic Matter Content of the Western Prairie Soils of Canada.

16. Western Prairie Soils.

17. Prince Edward Island Soils.

In addition to the above, most of the Provincial Departments of Agriculture have issued free publications dealing with the use of fertilizers under the different soil and crop conditions. Applications for these should be addressed to the Provincial Department of Agriculture for each province.





