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1962

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MANUFACTURERS OF PHARMACEUTICALS AND MEDICINES

1962

Data presented in this report under the heading of Manufacturers of Pharmaceuticals and Medicines reflect implementation of the revised Standard Industrial Classification (S.I.C.) and the New Establishment Concept which are being used by the Dominion Bureau of Statistics in its compilation of industry statistics—see items “Standard Industrial Classification” and “Establishment” in the Explanatory Notes section of this report.

For statistical purposes the industry titled Manufacturers of Pharmaceuticals and Medicines in the revised Standard Industrial Classification covers the operations of establishments primarily engaged in manufacturing drugs and medicines. This industry includes manufacturers of patent and proprietary medicines; veterinary medicines; vitamin products; cod liver oil preparations; and biological products, such as antitoxins, bacterins, serums, vaccines; as well as establishments primarily engaged in manufacturing antibiotics. Establishments primarily engaged in grinding drugs and herbs are also included.

The combination of improvements in internal procedures with the introduction of the final stage of the Establishment Concept has produced changes which, for some industries, have required adjustments to industry statistical data. In the case of the industry under review changes affecting manufacturing activity were of a minor nature.

TABLE 1. Principal Statistics - Manufacturing Activity,¹ 1957-61
 Basis: Revised Standard Industrial Classification and New Establishment Concept²

Year	Estab-lish-ments	Employees						Cost of fuel and elec-tricity ⁴	Cost of materials and supplies used ⁴	Value of shipments of goods of own manu-facture ⁴	Value added ⁴
		Production and related workers ⁴		Administrative and office employees ³		Total ⁴					
		Number	Wages	Number	Salaries	Number	Salaries and wages				
No.		\$'000		\$'000				\$'000			
1957	187	4,319	12,326	3,387	15,031	7,706	27,356	1,010	40,305	132,210	..
1958	176	4,331	13,286	3,243	15,252	7,574	28,539	1,018	41,953	146,061	104,645
1959	168	4,497	13,720	3,244	16,003	7,741	29,723	1,008	46,000	154,821	109,665
1960	181	4,473	13,906	3,289	17,250	7,762	31,156	1,028	44,681	160,371	114,637
1961	175	4,243	13,832	3,359	17,912	7,602	31,744	1,046	49,785	166,016	117,205

See footnotes following Table 3 A.

TABLE 1A. Principal Statistics - Manufacturing Activity and Total Activity,¹ 1961 and 1962
 Basis: Revised Standard Industrial Classification and New Establishment Concept²

Year and province	Estab-lish-ments	Manufacturing activity						Total activity					
		Production and related workers ⁴			Cost of fuel and elec-tricity ⁵	Cost of materials and supplies used ⁴	Value of shipments of goods of own manu-facture ⁴	Value added ⁴	Working owners and partners ⁶		Total employees ⁷		Total value added ⁸
		Number	Man-hours paid	Wages					Number	With-drawals	Number	Salaries and wages	
No.		'000		\$'000				\$'000		\$'000		\$'000	
1961													
Nova Scotia	1	1,640	3,373	5,220	511	22,887	74,819	52,620	14	46	4,661	23,090	55,925
New Brunswick	1												
Quebec	78	2,484	5,616	8,378	509	25,844	88,250	62,685	8	21	4,963	22,334	66,121
Ontario	79												
Manitoba	4	39	78	132	11	469	1,464	968	-	-	128	477	1,080
Alberta	1												
British Columbia	10	39	76	102	6	230	668	433	3	12	74	288	461
Totals	174													4,202	9,143	13,832	1,037	49,430	165,201	116,705	25	79	9,826	46,190	123,577
1962													
Nova Scotia	1	1,660	3,353	5,447	526	23,104	80,093	56,545	11	29	4,829	24,489	59,709
New Brunswick	2												
Quebec	74	2,439	5,549	8,567	541	27,897	92,738	64,803	7	14	5,017	23,527	67,957
Ontario	75												
Manitoba	5	38	72	129	12	453	1,645	1,166	-	-	133	528	1,302
Alberta	1												
British Columbia	9	36	94	113	6	229	774	547	5	22	78	355	535
Totals	167													4,173	9,068	14,256	1,085	51,684	175,249	123,060	23	65	10,057	48,898	129,503

See Table 2 and footnotes following Table 3 A.

TABLE 1B. Principal Statistics classified by Size Groups based on Shipments of Goods of Own Manufacture, 1961 and 1962
 Basis: Revised Standard Industrial Classification and New Establishment Concept²

Size group	Estab-lish-ments	Manufacturing activity						Total activity					
		Production and related workers ⁴			Cost of fuel and elec-tricity ⁵	Cost of materials and supplies used ⁴	Value of shipments of goods of own manu-facture ⁴	Value added ⁴	Working owners and partners ⁶		Total employees ⁷		Total value added ⁸
		Number	Man-hours paid	Wages					Number	With-drawals	Number	Salaries and wages	
No.		'000		\$'000				\$'000		\$'000		\$'000	
1961													
Under \$10,000	22	8	9	11	3	23	104	75	8	12	23	34	78
\$ 10,000 to \$ 24,999	15	14	24	29	7	71	234	155	3	10	37	83	158
25,000 " 49,999	20	42	69	89	9	226	728	493	11	42	95	268	526
50,000 " 99,999	14	52	64	101	15	281	994	689	2	9	122	341	864
100,000 " 199,999	19	161	288	366	42	858	2,719	1,819	1	6	287	878	1,885
200,000 " 499,999	30	400	795	1,052	76	3,031	9,836	6,696	-	-	778	3,024	7,347
500,000 " 999,999	13	326	689	943	70	2,935	8,743	5,807	-	-	637	2,577	5,947
1,000,000 " 4,999,999	33	1,707	3,516	5,695	514	26,316	81,983	56,141	-	-	4,216	20,320	61,135
5,000,000 and over	6	1,492	3,671	5,547	302	15,688	59,860	44,831	-	-	3,423	17,483	45,731
Head offices, sales offices and auxiliary units ¹⁰ .....	...	...	...	...	...	...	...	...	...	...	208	1,181	1,931
Totals	174	4,202	9,143	13,832	1,037	49,430	165,201	116,705	25	79	9,826	46,190	123,577

See footnotes following Table 3 A.

TABLE 1B. Principal Statistics classified by Size Groups based on Shipments of Goods of Own Manufacture, 1961 and 1962 - Concluded

Size group	Estab-lish-ments	Manufacturing activity							Total activity				
		Production and related workers ⁴			Cost of fuel and elec-tricity ⁵	Cost of materials and supplies used ⁶	Value of shipments of goods of own manu-facture ⁴	Value added ⁴	Working owners and partners ⁶		Total employees ⁷		Total value added ⁸
		Number	Man-hours paid	Wages					Number	With-drawals	Number	Salaries and wages	
No.	'000	\$'000						\$'000	\$'000				
1962													
Under \$10,000	21	3	2	3	2	24	91	63	9	13	20	24	65
\$ 10,000 to \$ 24,999	19	19	27	36	8	117	339	210	6	16	54	125	257
25,000 " 49,999	14	20	33	46	8	170	503	326	7	29	49	158	325
50,000 " 99,999	12	36	68	90	12	216	845	679	-	-	109	353	787
100,000 " 199,999	15	147	251	352	35	703	2,143	1,396	1	6	240	836	1,484
200,000 " 499,999	27	383	762	1,018	60	2,806	8,181	5,422	-	-	773	2,980	6,025
500,000 " 999,999	19	437	895	1,289	120	4,786	13,733	8,930	-	-	873	3,650	9,164
1,000,000 " 4,999,999	30	1,500	3,115	5,190	495	23,692	74,143	49,920	-	-	3,786	18,769	54,531
5,000,000 and over	10	1,628	3,913	6,234	344	19,169	75,271	56,114	-	-	3,954	20,792	56,962
Head offices, sales offices and auxiliary units ¹⁰ .....	...	...	...	...	...	...	...	...	...	...	199	1,210	(99)
Totals	167	4,173	9,068	14,256	1,085	51,684	175,249	123,060	23	65	10,057	48,898	129,503

See footnotes following Table 3A.

TABLE 1C. Principal Statistics classified by Size Groups based on Manufacturing Value Added, 1961 and 1962
Basis: Revised Standard Industrial Classification and New Establishment Concept²

Size group	Estab-lish-ments	Manufacturing activity							Total activity				
		Production and related workers ⁴			Cost of fuel and elec-tricity ⁵	Cost of materials and supplies used ⁶	Value of shipments of goods of own manu-facture ⁴	Value added ⁴	Working owners and partners ⁶		Total employees ⁷		Total value added ⁸
		Number	Man-hours paid	Wages					Number	With-drawals	Number	Salaries and wages	
No.	'000	\$'000						\$'000	\$'000				
1961													
Under \$10,000	30	15	20	24	5	56	207	140	10	18	38	71	143
\$ 10,000 to \$ 24,999	19	26	40	51	9	172	499	319	9	36	62	137	324
25,000 " 49,999	15	51	87	107	15	256	819	546	5	19	106	327	640
50,000 " 99,999	22	140	254	322	31	1,009	2,642	1,593	1	6	265	785	1,768
100,000 " 199,999	20	273	541	687	54	1,736	4,732	2,893	-	-	458	1,532	3,198
200,000 " 499,999	23	481	960	1,301	94	4,118	11,877	7,697	-	-	907	3,583	8,078
500,000 " 999,999	14	431	892	1,317	141	4,945	15,189	10,386	-	-	957	4,184	10,733
1,000,000 " 4,999,999	26	2,032	4,562	7,201	465	25,619	85,466	60,377	-	-	4,730	23,430	65,175
5,000,000 and over	5	753	1,788	2,822	223	11,517	43,771	32,753	-	-	2,095	10,979	33,611
Head offices, sales offices and auxiliary units ¹⁰ .....	...	...	...	...	...	...	...	...	...	...	208	1,181	(93)
Totals	174	4,202	9,143	13,832	1,037	49,430	165,201	116,705	25	79	9,626	46,190	123,577
1962													
Under \$10,000	27	8	10	13	4	53	171	112	11	19	30	46	131
\$ 10,000 to \$ 24,999	22	24	34	47	10	206	556	336	8	32	71	175	366
25,000 " 49,999	11	28	52	71	9	185	592	405	3	8	66	257	469
50,000 " 99,999	16	114	202	270	29	712	1,957	1,214	1	6	211	713	1,339
100,000 " 199,999	20	230	456	607	43	2,131	5,004	2,859	-	-	425	1,500	2,950
200,000 " 499,999	27	616	1,192	1,768	134	7,290	16,119	8,999	-	-	1,091	4,342	9,558
500,000 " 999,999	14	495	1,043	1,616	147	4,676	15,370	10,434	-	-	1,015	4,413	10,886
1,000,000 " 4,999,999	24	1,325	2,776	4,819	485	21,961	81,450	59,022	-	-	4,017	21,259	63,408
5,000,000 and over	6	1,333	3,302	5,044	223	14,469	54,030	39,679	-	-	2,932	14,981	40,493
Head offices, sales offices and auxiliary units ¹⁰ .....	...	...	...	...	...	...	...	...	...	...	199	1,210	(99)
Totals	167	4,173	9,068	14,256	1,085	51,684	175,249	123,060	23	65	10,057	48,898	129,503

See footnotes following Table 3A.

TABLE 1 D. Principal Statistics classified by Size Groups based on Total Value Added, 1961 and 1962
Basis: Revised Standard Industrial Classification and New Establishment Concept²

Size group	Estab-lish-ments	Manufacturing activity							Total activity				
		Production and related workers ⁴			Cost of fuel and elec-tricity ⁵	Cnst of materials and supplies used ⁴	Value of shipments of goods of own manu-facture ⁴	Value added ⁴	Working owners and partners ⁶		Total employees ⁷		Total value added ⁸
		Number	Man-hours paid	Wages					Number	With-drawals	Number	Salaries and wages	
No.	'000	\$'000					\$'000	\$'000		\$'000			
1961													
Under \$10,000	30	15	20	24	5	56	207	140	10	18	38	71	143
\$ 10,000 to \$ 24,999	19	26	40	51	9	172	499	319	9	36	62	137	324
25,000 " 49,999	13	44	73	95	10	192	653	450	5	19	88	272	482
50,000 " 99,999	22	132	238	292	32	1,012	2,588	1,537	1	6	255	726	1,691
100,000 " 199,999	19	198	395	502	47	1,414	4,052	2,551	-	-	353	1,219	2,645
200,000 " 499,999	25	553	1,098	1,472	101	4,365	12,333	7,868	-	-	973	3,692	8,296
500,000 " 999,999	13	419	870	1,304	139	4,298	13,127	8,818	-	-	878	3,756	9,202
1,000,000 " 4,999,999	28	2,062	4,622	7,270	471	26,402	87,972	62,247	-	-	4,876	24,156	67,276
5,000,000 and over	5	753	1,788	2,822	223	11,517	43,771	32,753	-	-	2,095	10,979	33,611
Head offices, sales offices and auxiliary units ¹⁰	...	...	...	...	...	...	...	...	...	...	208	1,181	(93)
Totals	174	4,202	9,143	13,832	1,037	49,430	165,201	116,705	25	79	9,826	46,190	123,577
1962													
Under \$10,000	26	6	6	9	4	45	154	104	11	19	28	44	107
\$ 10,000 to \$ 24,999	22	26	38	51	11	202	548	332	7	28	72	176	365
25,000 " 49,999	10	20	33	45	7	142	472	330	4	12	46	171	342
50,000 " 99,999	17	129	230	307	32	954	2,205	1,224	1	6	238	786	1,353
100,000 " 199,999	20	201	414	548	40	1,787	4,555	2,778	-	-	365	1,336	2,874
200,000 " 499,999	26	604	1,158	1,724	130	7,149	15,436	8,390	-	-	1,042	4,020	8,715
500,000 " 999,999	15	463	979	1,514	141	4,269	14,758	10,265	-	-	1,013	4,488	10,824
1,000,000 " 4,999,999	25	1,391	2,908	5,014	497	22,666	83,091	59,958	-	-	4,122	21,685	64,528
5,000,000 and over	6	1,333	3,302	5,044	223	14,469	54,030	39,679	-	-	2,932	14,981	40,493
Head offices, sales offices and auxiliary units ¹⁰	...	...	...	...	...	...	...	...	...	...	199	1,210	(99)
Totals	167	4,173	9,068	14,256	1,085	51,684	175,249	123,060	23	65	10,057	48,898	129,503

See footnotes following Table 3 A.

TABLE 1 E. Principal Statistics classified by Size Groups based on Total Employed,¹¹ 1961 and 1962
Basis: Revised Standard Industrial Classification and New Establishment Concept²

Size group	Estab-lish-ments	Manufacturing activity							Total activity				
		Production and related workers ⁴			Cost of fuel and elec-tricity ⁵	Cost of materials and supplies used ⁴	Value of shipments of goods of own manu-facture ⁴	Value added ⁴	Working owners and partners ⁶		Total employees ⁷		Total value added ⁸
		Number	Man-hours paid	Wages					Number	With-drawals	Number	Salaries and wages	
No.	'000	\$'000					\$'000	\$'000		\$'000			
1961													
Under 5 employees	49	28	46	58	13	283	1,003	694	20	58	78	178	721
5- 14 employees	35	166	298	391	40	1,226	3,796	2,494	4	15	305	1,007	2,689
15- 49 "	43	537	1,039	1,383	116	4,800	15,774	10,864	1	6	1,114	4,329	11,212
50- 99 "	19	666	1,380	2,097	215	9,493	26,504	17,510	-	-	1,393	6,002	19,317
100-199 "	16	920	2,025	3,049	269	12,364	46,089	33,760	-	-	2,222	10,861	36,262
200-499 "	9	1,006	2,153	3,580	280	14,374	50,121	35,759	-	-	2,648	13,225	37,202
500 employees and over	3	879	2,202	3,294	104	6,890	21,915	15,624	-	-	1,860	9,408	16,268
Head offices, sales offices and auxiliary units ¹⁰	...	...	...	...	...	...	...	...	...	...	208	1,181	(93)
Totals	174	4,202	9,143	13,832	1,037	49,430	165,201	116,705	25	79	9,826	46,190	123,577
1962													
Under 5 employees	49	25	34	48	15	328	1,007	670	21	58	82	188	731
5- 14 employees	27	117	233	323	33	813	2,912	2,035	1	1	230	903	2,143
15- 49 "	42	538	1,055	1,422	121	5,340	16,843	11,510	1	6	1,115	4,433	11,914
50- 99 "	22	779	1,540	2,512	224	18,907	29,392	17,470	-	-	1,593	6,902	18,907
100-199 "	14	820	1,746	2,815	248	10,660	43,173	32,648	-	-	1,994	10,087	34,032
200-499 "	10	998	2,167	3,691	333	15,851	55,831	39,736	-	-	2,693	14,995	7,356
500 employees and over	3	896	2,293	3,445	111	7,356	26,090	18,990	-	-	1,951	10,182	19,682
Head offices, sales offices and auxiliary units ¹⁰	...	...	...	...	...	...	...	...	...	...	199	1,210	(99)
Totals	167	4,173	9,068	14,256	1,085	51,684	175,249	123,060	23	65	10,057	48,898	129,503

See footnotes following Table 3 A.

TABLE 1 F. Principal Statistics classified by Type of Organization, 1961 and 1962
Basis: Revised Standard Industrial Classification and New Establishment Concept²

Type of organization	Establishments	Manufacturing activity							Total activity				
		Production and related workers ⁴			Cost of fuel and electricity ⁵	Cost of materials and supplies used ⁴	Value of shipments of goods of own manufacture ⁴	Value added ⁴	Working owners and partners ⁶		Total employees ⁷		Total value added ⁸
		Number	Man-hours paid	Wages					Number	Withdrawals	Number	Salaries and wages	
No.		'000			\$'000				\$'000		\$'000		
1961													
Individual ownerships	16	28	47	56	5	127	361	229	15	44	33	64	233
Partnerships	8	32	53	65	11	179	478	287	10	35	41	90	286
Incorporated companies	150	4,142	9,043	13,711	1,021	49,123	164,362	116,189	—	—	9,544	44,855	123,151
Cooperatives	—	—	—	—	—	—	—	—	—	—	—	—	—
Head offices, sales offices and auxiliary units ¹⁰ .....	...	...	...	...	...	...	...	...	...	...	208	1,181	(93)
Totals	174	4,202	9,143	13,832	1,037	49,430	165,201	116,705	25	79	9,826	46,190	123,577
1962													
Individual ownerships	11	22	29	42	4	102	264	158	13	31	25	47	172
Partnerships	6	4	7	10	4	53	165	109	10	34	6	16	109
Incorporated companies	150	4,147	9,031	14,205	1,077	51,529	174,819	122,793	—	—	9,827	47,625	129,320
Cooperatives	—	—	—	—	—	—	—	—	—	—	—	—	—
Head offices, sales offices and auxiliary units ¹⁰ .....	...	...	...	...	...	...	...	...	...	...	199	1,210	(99)
Totals	167	4,173	9,068	14,256	1,085	51,684	175,249	123,060	23	65	10,057	48,898	129,503

See footnotes following Table 3 A.

TABLE 2. Industry Outputs, Inputs and Value Added, 1961 and 1962
Basis: Revised Standard Industrial Classification and New Establishment Concept²

Item	1961	1962
	\$'000	
Manufacturing activity:		
Value of shipments—Goods of own manufacture	165,201	175,249
Add: Closing inventory—Goods in process	8,071	8,200
Finished goods	16,360	16,186
Finished goods	15,641	(23,807)
Deduct: Opening inventory—Goods in process	6,819	7,981
Finished goods	15,641	(23,807)
Gross output—Manufacturing activity	167,172	175,828
Deduct: Cost of materials and supplies used in manufacturing activity	49,430	51,684
Cost of fuel and electricity used	1,037	(52,769)
Value added—Manufacturing activity	116,705	123,059
Non-manufacturing activities:		
Value of shipments—Goods not of own manufacture .....	..	24,007
Add: All other revenue .....	..	1,532
Closing inventory—Goods purchased for resale	3,975	4,089
Deduct: Purchases of goods for resale as such .....	..	17,541
Opening inventory—Goods not of own manufacture	3,235	3,817
Cost of all other materials and supplies used .....	..	1,826
Value added—Non-manufacturing activities	6,872	6,444
Total value added	123,577	129,503

See footnote following Table 3 A.

TABLE 3. Employment and Payroll, 1961 and 1962
Basis: Revised Standard Industrial Classification and New Establishment Concept¹

Year and province	Employees										Salaries and wages				
	Production and related workers				Admin-istrative and office ^{2,3}		Sales and distribution ³		Total employees ^{2,3}		Production and related workers		Admin-istrative and office	Sales, and distribution	Total salaries and wages
	Manufacturing ⁴		Other ⁵		Male	Female	Male	Female	Male	Female	Manufacturing	Other			
	Male	Female	Male	Female											
number										\$'000					
1961															
Nova Scotia															
New Brunswick															
Quebec															
Ontario	1,243	1,241	..	..	..	..	..	..	2,855	2,108	8,378	..	..	..	22,334
Manitoba	23	16	..	..	..	..	..	..	77	51	132	..	..	..	477
Alberta	15	24	..	..	..	..	..	..	37	37	102	..	..	..	288
British Columbia															
Totals	2,116	2,086	..	..	..	..	..	..	5,898	3,928	13,832	..	..	..	46,190
1962															
Nova Scotia															
New Brunswick															
Quebec															
Ontario	1,237	1,202	20	15	783	762	885	113	2,925	2,092	8,567	118	8,350	6,491	23,527
Manitoba	22	16	—	—	31	22	30	12	83	50	129	—	164	234	528
Alberta	19	17	—	—	13	9	14	6	46	32	113	—	125	116	355
British Columbia															
Totals	2,131	2,042	49	29	1,768	1,621	2,107	310	6,053	4,002	14,256	267	18,642	15,732	48,898

See footnotes following Table 3 A.

TABLE 3 A. Production and Related Workers,⁴ - Manufacturing Activity, by Months, 1962
Basis: Revised Standard Industrial Classification and New Establishment Concept¹

Month	Establishments reporting monthly detail	
	Male	Female
number		
January	1,991	1,918
February	1,982	1,952
March	1,985	1,931
April	1,978	1,914
May	2,022	1,893
June	2,023	1,922
July	1,994	1,852
August	2,019	1,902
September	2,022	1,910
October	2,011	1,890
November	2,033	1,828
December	1,955	1,844
Average for establishments reporting monthly detail (collected only for large establishments)	1,998	1,895
Average for small establishments (only annual averages collected)	133	147
Average for all establishments	2,131	2,042

¹ See Table 2 and Explanatory Notes concerning manufacturing and non-manufacturing activities.

² See Explanatory Notes.

³ This category, in this table only, includes working owners and partners. Since administrative and office employees are engaged in a variety of activities they have been excluded from manufacturing activity beginning with the revised 1961 series shown in the following tables. They are included here for purposes of comparison with the tabulations of previous years.

⁴ Conceptually identical to previous years. See Explanatory Notes.

⁵ Cannot be reported separately for manufacturing and non-manufacturing activities but related substantially to manufacturing activity. Identical concept to previous years.

⁶ Working owners and partners were included with administrative and office employees in the "Manufacturing series" published in former years. See Explanatory Notes.

⁷ Includes production and related workers, administrative and office employees, sales distribution and other employees. See Explanatory Notes for the treatment of head office employees and those employed in auxiliary units.

⁸ Value of total shipments and other operational revenue less total cost of materials, supplies, fuels used and purchases of products and materials for resale in the same condition; all adjusted for inventory changes where required. See Table 2 and Explanatory Notes.

⁹ Sales and distribution workers and production workers (non-manufacturing) are included for the first time as a result of the full implementation of the new definition of the establishment. The figures for production workers (non-manufacturing), administrative and office employees and sales and distribution workers are not yet available for 1961 but form part of total employees. Sales and distribution workers may include some employees that are reported as part of a manufacturing establishment but are not working at the establishment's location. Head offices, sales offices, etc., which report separately are included in the figures for the province in which they are located.

¹⁰ These data cover the activities reported by separately located units such as head offices, sales offices, administrative offices, laboratories, warehouses, etc. Such units do not usually constitute separate "establishments" as they do not normally generate all the necessary elements of input and output statistics. However, they are treated as extensions of manufacturing establishments and, in the case of individual industries, may be located in provinces where no processing plants are situated. For the most part, these units contribute only to costs of operations (mainly salaries and wages) and they are included here to provide completeness and consistency of the statistics. See Explanatory Notes which deal with Single and Multi establishments for a complete explanation of procedures.

¹¹ Includes paid employees and working owners but excludes unpaid family workers.

Note: Figures may not add due to rounding.

TABLE 4. Materials and Supplies Used in Manufacturing Activity, 1962
 Basis: Revised Standard Industrial Classification and New Establishment Concept¹

Description	Quantity	Cost \$'000
1. Materials used:		
Acetone	lb. 198,029	23
Acetylsalicylic acid	" 1,055,853	582
Benzoic acid	" 9,353	6
Chalk, ground	" 90,198	3
Chalk, precipitated	" 177,846	12
Citric acid	" 642,090	174
Bismuth metal	" -	-
Bismuth salts	lb. 9,395	26
Caffeine	" 38,758	74
Camphor	" 58,198	36
Castor oil	" 38,835	14
Cod liver oil	" 141,671	36
Essential oils	" ...	149
Ethyl alcohol (including tax)	Imp. gal. 187,094	405
Gelatine capsules (for use in compounding)	" ...	430
Glucose	lb. 1,781,489	133
Glycerine, refined	" 891,926	252
Gums - Arabic	" 142,445	34
Karoya	" 76,698	32
Other	" 12,421	17
Iodine, crude	" 2,074	5
Herbs, roots and vegetable drugs:		
Raw or crude (ground or milled)	" ...	161
Extracts (powders and liquids)	" ...	198
Isopropyl alcohol	lb. 364,092	43
Magnesium sulphate (Epsom salts)	" 1,142,510	48
Malt extract	" 101,919	15
Menthol	" 26,530	163
Mercury metal	" 992	3
Methyl alcohol (methyl hydrate)	Imp. gal. 18,199	19
Mineral oil, white	lb. 905,064	124
Penicillin	" ...	1,120
Petroleum jelly	lb. 587,774	80
Phenacetin	" 245,883	203
Phenobarbital and other barbiturates	" 32,696	172
Potassium iodide	" 13,158	19
Sodium bicarbonate	" 1,264,963	51
Sodium bromide	" 57,201	20
Sodium sulphate	" 112,437	6
Starch	" 616,879	57
Stearic acid	" 259,267	53
Sulpha drugs	" ...	319
Sugar	lb. 4,579,517	366
Talc	" 822,044	41
Tartaric acid	" 98,375	44
Vitamins - A		
B ¹ (thiamin chloride)	" ...	43
B ² (riboflavin)	" ...	145
C (ascorbic acid)	" ...	234
D	" ...	39
Wax (beeswax, paraffin, etc.)	lb. 68,315	40
All other materials and components used ²	" ...	25,797
2. Containers and other packaging materials and supplies used		15,820
3. Operating, maintenance and repair supplies used (excluding fuel)		1,781
4. Amount paid out to others for work done on materials owned by establishments		1,593
Total		51,684

¹ See Explanatory Notes.

² No detailed information on materials used was collected from small establishments, the estimated costs for which are included here. In 1962 these estimated costs were \$1,741,900.

TABLE 5. Fuel and Electricity Used¹ in Manufacturing Activity,² 1962
Basis: Revised Standard Industrial Classification and New Establishment Concept³

Description	Quantity	Cost
		\$'000
1. Large establishments which reported commodity detail:		
Bituminous coal:		
(a) From Canadian mines	ton 283	4
(b) Imported	" 3,304	44
Sub-bituminous coal (from Alberta mines only)	—	—
Anthracite coal	ton 78	1
Lignite coal	—	—
Coke	—	—
Gasoline (including gasoline used in cars and trucks)	Imp. gal. 456,194	188
Fuel oil including kerosene or coal oil	" 3,384,285	297
Wood	—	—
Gas:		
(a) Liquefied petroleum gases	Imp. gal. 18,449	4
(b) Other manufactured gas	M cu. ft. 9,388	9
(c) Natural gas	" 67,111	60
Other fuel .....	...	2
Electricity purchased	kwh. 35,944,038	388
Steam purchased .....	...	13
2. Estimate for small establishments for which no data were collected:		
Fuel and electricity .....	...	74
3. All establishments:		
Total fuel and electricity used .....	...	1,085

¹ Does not include fuel and electricity produced for own use.

² Includes only fuel and electricity purchased. Conceptually identical to previous years in that it also includes relatively small amounts used in non-manufacturing activities since these cannot be reported separately.

³ See Explanatory Notes.

TABLE 6. Shipments of Goods of Own Manufacture, 1962
Basis: Revised Standard Industrial Classification and New Establishment Concept¹

Description	Value
\$'000	
1. Products:	
Pharmaceuticals and medicines:	
Registered as patent medicines and sold without all ingredients declared	26,606
Antibiotics and preparations:	
Penicillin preparations	5,099
Streptomycin preparations	295
Penicillin-streptomycin combinations	403
Other antibiotics and preparations thereof ²	11,921
Sex hormones	3,443
Sulphonamide (sulpha) preparations with or without other active ingredients	2,642
Vitamins and preparations:	
Vitamins in bulk	4
Vitamins preparations in which the principal active ingredients are vitamins	12,925
Biologicals and vaccines (excluding sex hormones)	6,461
Oral antiseptics	2,470
Ethical specialties for human use, not elsewhere specified	69,841
All other human medicines	11,064
Veterinary medicines:	
Biologicals and vaccines	1,151
Antibiotic preparations and combinations	1,687
Sulphonamide preparations	127
All other veterinary medicines	2,078
Miscellaneous pharmaceuticals and medicines (including medicinal chemicals and feed supplements)	5,559
Total, pharmaceuticals and medicines	163,794
Disinfectants	353
Insecticides	408
Flavouring extracts	402
Toilet preparations	7,160
All other products ³	5,268
2. Amount received in payment for work done on materials and products owned by others	
Less adjustment for value of sales taxes, excise duties and outward transportation charges which could not be deducted from individual commodity items described above	(3,752)
Net adjustment for establishments receiving progress payments ⁴ .....	...
Total adjusted value of shipments and work done	175,249

¹ See Explanatory Notes.

² See footnote 1, Table 7.

³ Includes penicillin, streptomycin and other antibiotics as well as antibiotic preparations not elsewhere specified.

⁴ Included with "All other human medicines".

⁵ Includes soap, packaged goods, fountain supplies and syrup and other such articles.

Note: Data given in this table are for the Manufactures of Pharmaceuticals and Medicines Industry ONLY and represent only the production of the firms classified to this group. For the total Canadian output of medicinals see Table 8.

TABLE 7. Industry Inventories,¹ 1962
 Basis: Revised Standard Industrial Classification and New Establishment Concept²

Province	Manufacturing				Non-manufacturing	Total inventories
	Raw materials and supplies	Goods in process	Finished goods of own manufacture	Total manufacturing	Products or materials purchased for resale	
book value \$'000						
Opening: ³						
Nova Scotia	6,359	2,529	6,958	15,846	1,937	17,783
New Brunswick						
Quebec						
Ontario	6,687	5,425	8,651	20,763	1,801	22,564
Manitoba						
Alberta	188	24	181	393	79	472
British Columbia	83	3	35	121		121
Totals⁴	13,316	7,981	15,826	37,123	3,817	40,940
Closing:						
Nova Scotia	6,161	2,687	6,882	15,730	2,045	17,775
New Brunswick						
Quebec						
Ontario	7,207	5,480	9,099	21,786	1,927	23,713
Manitoba						
Alberta	162	31	160	353	117	470
British Columbia	63	2	44	109		109
Totals⁴	13,593	8,200	16,186	37,979	4,089	42,068

¹ Values represent book values of inventories owned in Canada. Inventories held for which progress payments have been received are not included. Where progress payment accounts are maintained the change in these accounts is treated as a net adjustment to shipments.

² See Explanatory Notes.

³ The opening inventories may differ from the closing inventories for the previous survey year because of changes in classification, the receipt of revised data, the inclusion of new establishments and the removal of establishments which did not operate during the survey year.

⁴ Figures may not add due to rounding.

TABLE 8. Shipments of Goods of Own Manufacture - All Industries,¹ 1953-1962
Pharmaceuticals and Medicines

Year	Shipments
	\$'000
1953	87,098
1954	90,799
1955	100,878
1956	110,002
1957	126,297
1958	139,621
1959	154,334
1960	159,390
1961	165,551
1962	176,562

¹ Includes shipments from other industries which manufacture, as a secondary activity, the commodities listed above.

TABLE 9. Capital and Repair Expenditures, 1960-62

Year	Capital expenditures			Repair expenditures			Total capital and repair expenditures		
	Construction	Machinery and equipment	Sub-total	Construction	Machinery and equipment	Sub-total	Construction	Machinery and equipment	Total
	\$'000								
1960	3,439	3,496	6,935	662	1,396	2,058	4,101	4,892	8,993
1961	3,684	2,229	5,913	624	1,266	1,890	4,308	3,495	7,803
1962	2,111	3,430	5,541	723	1,290	2,013	2,834	4,720	7,554

Source: Business Finance Division. - DBS.

List of Establishments, 1962

Name	Location
Nova Scotia:	
Minards Liniment Co., Div. of Beecham Products Ltd.	Yarmouth
New Brunswick:	
Professional Products and Equipment Ltd.	Saint John
Row and Company	St. Stephens
Quebec:	
Abbott Laboratories Limited	Outremont
Ayerst, McKenna and Harrison, Limited	St. Laurent
Bristol Laboratories of Canada, Ltd.	Montreal
Burroughs, Wellcome & Co. (Canada) Ltd.	Ville La Salle
Canada Drug Ltée	Montreal
Chemway (Canada) Ltd.	Ste. Thérèse de Bianville
Ciba Co., Ltd.	Dorval
Cie des Produits Biologiques Europa Ltd.	Montreal
Cie des Produits Homah Inc.	Montreal
Cie Mathieu Limitée	Sherbrooke
Cie Paula Ltée, La	Montreal
Compagnie Pharmaco-Chimique Inc.	Montreal
Corporation Pharmaceutique Francaise, Ltée	Montreal
Cyanamid of Canada Ltd.	Montreal
Daillac Ltée	Montmagny
Daniels, Dr. A.C., Co.	Rock Island
Davis & Lawrence Company (Canada) Ltd.	Montreal
Delmar Chemicals Limited	Lachine
Denver Chemical Mfg. Co.	Montreal
Desautels Laboratories Ltd.	Montreal
Desbergers Limited	Montreal
Dominion Herb Distributors Inc.	Pointe Claire
Eri Pharmaceutiques Ltée	Ville St. Michel
Ex-Lax Limited	Montreal
Fortin, Sapin Inc.	Robertsonville
Frasier, Thornton and Co. Ltd.	Cookshire
Frost, Charles E., and Co.	Westmount
Harris, J.A., Limited	Montreal
Herbo Remedies Inc.	Montreal
Hoffman-Laroche Limited	St. Laurent
Horner, Frank W., Ltd.	Town of Mount Royal
Indiana Herbs Ltd.	Montreal
Injecta Corporation Ltd.	Montreal
Innerclean Co., The	Montreal
Laboratoire Atlas Enrg.	Montreal
Laboratoire Bilophen Laboratory Inc.	Montreal
Laboratoire des Spécialités Pharmaceutiques et Médicaments Brevetés Inc.	Amos
Laboratoire Du Cheptel Ltée.	Beloëil
Laboratoire Demers Ltée	Montreal
Laboratoire Lancet Ltée	Montreal
Laboratoire Dr. Léo Lorrain, Ltée.	Montreal
Laboratoire Nadeau Limitée	Montreal
Laboratoire Octo. Ltée.	Montreal
Laboratoire Ortho Medico Enrg.	Montreal
Laboratoires St. Hubert Ltée	Montreal
Lambert, Dr. J.O., Limitée	Montreal
Laurentian Laboratoires, Ltd.	Montreal
Leeming Miles Pharmaceutical Inc.	Montreal
Matol Research Ltd.	Quebec
Merck and Co. Ltd.	Montreal
Metro Drug Ltd.	Montreal
Mount Royal Chemicals Ltd.	Dorval
Mowatt & Moore, Limited	Montreal
Niruana Compagnie Ltée.	Montreal
Nordic Blochemicals Ltd.	Montreal
Poulenc Limitée	Montréal

List of Establishments, 1962 - Continued

Name	Location
Quebec - Concluded:	
Pratte, Arthur N. Ltd.	Montréal
Produits Agricoles Eng., Les	Montréal
Produits Gardo Ltée.	Waterloo
Produits Phyto.....	Point du Lac
Rawleigh, W.T., Co. Ltd., The	Montreal
Robapharm (Canada) Ltd.	St-Jérôme
Robinson, B.N. Co. Ltd.	Granby
Rougier Inc.	Montreal
Sandoz (Canada) Ltd.	Dorval
Sirois, Dr. N.A. Eng.	St. Ann de la Pocatière
Scientific Concentrates Co.	Fouville
Schering Corporation Ltd.	Pointe Claire
Smith-Kline and French Inter-America Corpn.	Ville St. Laurent
Societe des Produits Persans, La	Montreal
St. Germain, Les Médicaments	Montreal
Squibb, E.R., and Sons of Canada Ltd.	Montreal
Vanko Corporation Inc.	Montreal
Watkins, J.R., Co., The	Montreal
Ontario:	
Accurate Laboratories	London
Aerosal Custom Pharmaceuticals Ltd.	Toronto
Allied Veterinary Products Ltd.	Kingston
Astra Pharmaceuticals (Canada) Ltd.	Cooksville
Austin Laboratories Ltd.	Paris
Baxter Laboratories of Canada Ltd.	Alliston
Block Drug Co. (Canada) Ltd.	Toronto
Brent Laboratories, Ltd.	Toronto
British Drug House (Canada) Ltd.	Toronto
Buckley, W.K., Ltd.	Toronto
Canada Duphan Ltd.	London
Canada Pharmacal Co. Ltd.	London
Canadian Nutritional Products Ltd.	Scarborough
Chase, Dr. A.W., Medicine Co. Ltd.	Oakville
Chempac Limited	Toronto
Comstock, W.H., Co., Ltd.	Toronto
Connaught Laboratories	University of Toronto, Toronto
Cleveland's Drug Ltd.	Toronto
Craig, L.D., Limited	Toronto
Cress Laboratories	Kitchener
Druggist' Corporation, Limited	Toronto
Elmo Corn Salve	Toronto
Fine Chemicals of Canada Limited	Toronto
Fleming Brothers Ltd.	Picton
Foster Dack Co., Ltd.	Toronto
Galt Chemical Products Ltd.	Galt
Glaxo-Allenbury's (Canada) Ltd.	Weston
Gryphon Laboratories Limited	Toronto
Hanford, C.C., Mfg. Co. Ltd.	Brockville
Hartz, J.F., Co. Ltd., The	Toronto
Home-makers Products (Canada) Ltd.	Toronto
Jamison, C.E., and Co. (Dominion) Ltd.	Windsor
K - Vet Laboratories Ltd.	Galt
Koegler Laboratories	Waterloo
Lewis-Howe Company	Windsor
Lilly, Eli, and Company, Canada, Ltd.	Toronto
Luscoe Products Limited	Toronto
McAlpine Pharmaceutical Ltd.	Toronto
Marlatt, G.W., and Company	Willowdale
Marz Laboratories Ltd.	Tecumseh
Mentholum Inter-American Inc., The	Fort Erie N.
Merrell, Wm. S., Co.	Weston

List of Establishments, 1962 - Concluded

Name	Location
Ontario - Concluded:	
Milburn, T., Co. Ltd., The	Toronto
Milles Laboratories Ltd.	Toronto
Moore-Thompson-Clinger Ltd.	Hamilton
Mulveny's, R.L., Remedies Ltd.	Toronto
Nixon Laboratories Ltd.	Orangeville
Northrop and Lyman Co. Ltd.	Toronto
Norwich Pharmacal Co. Ltd.	Toronto
Novocol Chemical Mfg. Co. of Canada, Ltd.	Toronto
Nozema Chemical Co. of Canada, Ltd., The	Toronto
Omega Laboratories Ltd.	Toronto
Ortho Pharmaceutical Corpn. (Canada) Limited	Toronto
Ottway, C., Ltd.	Toronto
Parke, Davis and Co. Ltd.	Brockville
Penslar Co., The	Tecumseh
Pfizer Corporation	Arnprior, Ont.
Pitman-Moore, Divn. Dow Chemical of Canada Ltd.	Don Mills
Polson Limited	Toronto
Powell, H., Chemical Co. Ltd., The	Bowmanville
Private Brand Packagers Limited	Toronto
Procoll Mfg. Co. Ltd.	Bowmanville
Rexall Drug Company Limited	Cooksville
Robert's Biological Laboratory Ltd.	Toronto
Rundle, Geo. H., and Son Co. Ltd., The	Windsor
Saunders, W.E., Ltd.	London
Scherer, R.P., Ltd.	Windsor
Seneca Laboratories Ltd.	Downsview
Shaw Research	Omeme
Sherman Laboratories Ltd.	Windsor
Sterling Drug Mfg. Ltd.	Aurora
Strong-Cobb-Arner of Canada Ltd.	Fort Erie
Sutcliffe and Bingham of Canada, Ltd.	Toronto
Templeton Limited	Toronto
Ultravite Laboratories Ltd.	Downsview
Upjohn Co. of Canada	Don Mills
Vick Chemical Inc.	Weston
Wampole, Henry K., and Co. Ltd.	Perth
Warner-Lambert Canada Ltd.	Toronto
Whitehall Laboratories Ltd.	Cooksville
Whitemoyer Laboratories Ltd.	Port Credit
Wyeth, John, and Bros. (Canada) Ltd.	Windsor
Manitoba:	
Fahrney, Dr. Peter, and Sons Co.	Winnipeg
McMillan and Bell Ltd.	Winnipeg
Rawleigh, W.T., Co. Ltd., The	Winnipeg
Watkins, J.R., Co., The	Winnipeg
(Dr.) White Medicine Co. Ltd.	Winnipeg
Alberta:	
Harris Wondro Limited	Calgary
British Columbia:	
B.C. Stanley Laboratories Ltd.	Vancouver
Gilead Mfg. Co.	Chilliwack
Greens A.N.R. Ltd.	Victoria
Kent Chemicals Ltd.	Vancouver
Nephron Agency of Canada	Vancouver
New Life Remedies Ltd.	Vancouver
Reclu Drug Co. Ltd.	Vancouver
Urist Chemical Laboratories	Vancouver
Western Laboratories Limited	Vancouver

EXPLANATORY NOTES

This report is one in a series of about 140 publications which present the results of the 1962 Census of Manufactures. Most reports in this series refer to specific industries, but there are summary reports for Canada and the provinces and special reports on geographical distribution and on type of ownership and size of establishments.

With the publication of the results of the 1962 Census of Manufactures, the Bureau has completed a major revision in the classification and concept of its annual census of manufacturing establishments. Because of its size and complexity, this project had to be carried out in three stages. The first stage was the change in classification and the results of the 1960 Census, together with the re-compilation of the 1957, 1958 and 1959 Censuses were published in the 1960 reports on the basis of the revised Standard Industrial Classification. This part of the project was confined entirely to a re-coding of existing reporting units. The second stage consisted of the implementation of the new definition of the reporting unit i.e. "establishment" as it applied to **manufacturing activities** of manufacturing establishments (See following note on "Establishment"). Results of the 1961 Census reflected this change in concept and, in order to provide comparability of data for recent years, the 1961 reports contained principal statistics on the basis of the new establishment definition for years back to 1957.

The third stage which was the extension of the definition of the establishment to cover **total activities** of manufacturing establishments is reflected in the statistics for 1961 and 1962 contained in this report. This full implementation of the new definition of the establishment has resulted in an extension of the data to non-manufacturing activities of manufacturing establishments and in additional changes in the 1961 statistics of manufacturing activities. Statistics on manufacturing activities will continue to be shown separately as in the past but, beginning with 1961, data on all operations (total activity) of manufacturing establishments will also be given. By definition "total activity" relates to all operational data and excludes such non-operational items as rent, interest and dividends. In addition, statistics on man-hours paid will be included as part of the regular series of industry statistics. For many industries, adjustments and revisions were made to the 1961 data on **manufacturing activities** which were published during the second stage to bring them in line with reporting procedures followed in the 1962 Census and to reflect the final application of the new concept. The 1961 statistics on manufacturing activities contained in this report are thus not entirely comparable with those published in the 1961 reports. However, the 1961 statistics are shown in this publication in both their original and revised forms in order to provide a link with the immediate past. A more complete account of recent changes and additions and brief descriptions of the principal industry statistics are given in following sections of these notes.

Standard Industrial Classification

The revised Standard Industrial Classification which was introduced with the 1960 Census of Manufactures and applied to the results of the 1957, 1958 and 1959 censuses provides for a breakdown of the manufacturing universe into 140 industries arranged in 20 major groups. Custom Tailoring Shops is the only industry class in the Manufacturing Industries Division of the classification which is not covered in the annual Census of Manufactures. It is surveyed as part of the Decennial Census of Merchandising and Service Establishments. Of the 140 "three-digit" industry classes in the Manufacturing Industries Division, 21 are further broken down into 67 "four-digit" sub-classes. With the exception of the Wood Preservation and Sound Recording industries, the figures for which are at present confidential and have to be included with those of related industries, the statistics for all of the "four-digit" sub-classes are published regularly. Thus, at the Canada level, principal statistics are compiled for 183 industries. These cannot all be published separately by province because of the confidential nature of the data in certain provinces.

Reporting establishments are classified or allotted to specific industries in the classification system on the basis of the value of principal products made or shipped. In general, establishments primarily engaged in repair work (Shoe Repair Shops, Motor Vehicle Repair Shops etc.) are not included in manufacturing industries. Exceptions are establishments primarily engaged in furniture, ship, boat, aircraft and railroad rolling stock repairs which are classified to the manufacturing industries producing the products involved. Establishments primarily engaged in assembling parts into complete units have always been included in manufacturing industries.

Full details concerning the revised classification system are contained in the Standard Industrial Classification Manual, Catalogue No. 12-501, which is available from either the Queen's Printer or the Dominion Bureau of Statistics.

It should be noted that two new industries (Poultry Processors and Dental Laboratories) and three new groups of establishments (book publishers in the Publishing Industry, electro-plating establishments in the Metal Stamping, Pressing and Coating Industry and prescription branches in the Ophthalmic Goods Manufacturers Industry) have been included in the 1961 (revised) and 1962 Census statistics and will continue to be included thereafter. They were surveyed for the first time in the 1960 Census (1961 Census in the case of prescription branches) in line with the revised classification but, since they did not represent new production, they were removed from the 1960 and 1961 compilations published in the 1961 Census reports in order to provide complete comparability of data over the period 1957-61. Statistics for this period are repeated in the 1962 reports to supply a link with the revised 1961 data and the new 1962 statistics.

Establishment

The reporting unit in the Census of Manufactures is the **establishment**. The majority of establishments are firms, but many firms have more than one manufacturing establishment. Such firms are requested to submit a separate Census of Manufactures report for each manufacturing establishment which can meet the reporting requirements described below.

Beginning with the 1961 Census of Manufactures the establishment is defined as follows:

"The smallest unit which is a separate operating entity capable of reporting all the following principal statistics:

Materials and supplies used,
Goods purchased for resale as such,
Fuel and power consumed,
Number of employees and salaries and wages,
Inventories,
Shipments or sales."

Following is a description of the main features of the new establishment concept introduced in the 1961 Census, how they differ from those of the old "activity" concept and the steps taken to correct for breaks in continuity.

(a) The establishment is to be distinguished from smaller subdivisions or departments which do not have records that permit them to report all items required of an establishment. Prior to 1961, some establishments were required to submit two or more separate reports when they were engaged in activities which were classifiable to different industries. Beginning with 1961, separate reports for such activities are required only in cases where accounting records can provide the necessary input and output elements of principal statistics. Special reporting arrangements were made with respondents when the acceptance of combined reports would have seriously affected the statistics for particular industries or areas. Where continuity of industry statistics was affected by this change in reporting procedures, adjustments to the data were made back to 1957 in order to maintain comparability of the series for recent years.¹

(b) A manufacturing establishment is typically a factory, mill or plant principally engaged in manufacturing activities. Prior to 1961, the Census of Manufactures attempted to cover the manufacturing activities of all establishments, whether or not they were primarily engaged in manufacturing. Beginning with the 1961 Census, establishments (accounting entities) which are not primarily engaged in manufacturing are no longer included as manufacturing establishments in the basic industry statistics.¹

¹ Most of these adjustments were made when the results of the 1961 Census were being compiled. Since publication of these results in the 1961 reports additional adjustments were made to the 1961 data, as noted earlier, and these are reflected, where applicable, in the revised 1961 statistics contained in this report.

Again, adjustments were made to reflect the removal of such reporting units for the period 1957-60. These reporting units are now listed as establishments in other Bureau surveys, such as Wholesale Trade, Construction etc. This has resulted in a somewhat smaller universe represented by the Census of Manufactures. In terms of overall 1960 Census results, the number of establishments transferred to other industries totalled 2,786 or 8% but these represented only 0.7% of total employment and of total value of shipments of manufactured products. In order, however, to maintain complete coverage of certain commodity items produced mainly in manufacturing establishments, many non-manufacturing establishments are now surveyed by the Industry Division for commodity shipments only and the latter are included in those tables of industry reports showing shipments of certain commodities "from all industries".

(c) A manufacturing establishment may be, and often is, engaged in other activities in addition to its principal manufacturing activity. Prior to 1961 the main emphasis in the Census of Manufactures was on manufacturing activity. Beginning with 1961, each establishment reports on all the activities carried out within its accounting boundaries (except income from investments such as rent, interest and dividends) and data on different activities (manufacturing, trading in goods not of own manufacture, construction by own labour force, revenue from services etc.) are requested separately. However, the statistics published in the 1961 reports were confined to manufacturing activity only in order to maintain comparability with previous years and to permit a more thorough audit of the new data. The 1962 reports contain principal statistics on total activities of manufacturing establishments for 1961 and 1962 with the main elements of manufacturing activity shown separately as in the past. It should be noted that the statistics for separate activities are not completely consistent. Some respondents cannot distinguish in their records materials, shipments and inventories relating to own manufacturing activities from those relating to goods not of their own manufacture or to other activities and can report operational data in total only under manufacturing activity. This situation has always existed, however, and is not considered important enough to invalidate the use of the data in the measurement of manufacturing as an "activity". The values assigned by the respondent to materials and shipments of own manufactured goods include costs in varying degrees that relate to internal (to the establishment) transportation, warehousing and selling activities, but it is not possible to make adjustments to arrive at a uniform valuation for manufacturing activity only; although valuation at the establishment "boundary" must be accepted, the items valued under manufacturing activities still relate, in most cases, to "goods of own manufacture". In the case of employment only data on manufacturing production workers and manufacturing man-hours can be assigned, in total, to manufacturing activity; administrative and office employees can seldom be allocated to separate activities.

Complete consistency, therefore, can be obtained only at the "all operations" (total activity) level, and for studies or statistical measures requiring accurate co-ordinated data, the "total" statistics should be used.

(d) Additional changes resulted from intensive editing and follow-up consistent with the introduction of the new concept. An example of such changes is the provision for the elimination, in total, of sales taxes and outward transportation charges from value of shipments. Prior to 1961, although the value of shipments for each product was requested excluding taxes and transportation charges, no allowance had been made for the reporting of these items in total when the respondents' records did not permit their deduction from the values of the individual products. Another example is a change in the valuation of shipments where, prior to 1961, a manufacturing company operating warehouses or sales outlets was reporting value of shipments in terms of an estimated manufacturer's price in accordance with the old activity concept, even though his records were not kept on this basis. Since the accounting boundary in such cases extends to distribution operations, the respondent was instructed in 1961 to report shipments at the final selling price in order to obtain more realistic and accurate data.² Adjustments were made to the value of shipments for the period 1957-60 to reflect such changes and maintain continuity of the shipments data. Since no actual data to make these corrections were available for back years, 1961 adjustment ratios were applied to the previous years for each industry affected, on the assumption that the valuation changes in 1961 applied in equal proportions to the preceding period.³

(e) The new concept also demands that inventories held apart from plant be included with plant inventories if establishment boundaries extend to warehouses and sales outlets. Prior to 1961, compilations took into account only the inventories held at plant. In this case, however, most of the missing data were available from supplementary questions in the Annual Census and from the Monthly Inventories and Shipments Survey and actual corrections could be made for previous years.

² Some manufacturing firms operate sales branches or selling warehouses as separate sales establishments for which complete accounting records of receipts, expenses, employment and sales are maintained. In such cases the plants, in effect, "sell" to the sales outlets on much the same basis as they would to independent buyers. The value of plant shipments is based on factory prices and the "boundary" of the manufacturing establishment does not extend beyond the plant. The sales outlets in such cases constitute separate sales establishments and are classified to wholesale or retail trade. Some sales outlets of manufacturing firms, although they physically handle products of the plants, do not maintain separate accounts and are generally treated for statistical purposes as extensions of manufacturing operations. Special arrangements were made for separate reporting in a few cases where the treatment of such outlets as manufacturing extensions would seriously affect the significance of statistics for particular manufacturing and trade industries.

³ See footnote 1.

(f) Prior to 1961 the Census of Manufactures did not have complete coverage of head and administrative offices and had never surveyed separate sales offices, warehouses or laboratories operated by manufacturing firms. Beginning with the 1961 survey, complete coverage of these auxiliary units was effected. In the past the employment and salaries and wages of those head and administrative offices that were surveyed were either coded in total to the industry in which the greatest portion of the company's manufacturing activities was classified or else, in the case of certain large multi-unit firms with establishments in several industries, were pro-rated among the different industries involved. In the original 1961 statistics published in 1961 reports, the same coverage and treatment of head offices was applied to maintain comparability over the 1957-61 period. Beginning with the revised 1961 statistics, all head offices and auxiliary units are covered and are processed according to the methods described below.

1. Single-Establishment Companies

In the great majority of cases central administrative and executive personnel of companies consisting only of one establishment are generally located at the site of the manufacturing plant and are automatically included in the plant reports. Where head offices and auxiliary units are geographically separate from plant locations and employ a sizeable number of workers they are surveyed on special questionnaires.

Separately located head offices, sales offices, administrative offices and other separate auxiliary units (laboratories, warehouses, etc.) do not usually constitute separate establishments⁴ for purposes of industry statistics since they do not normally generate operational revenues but give rise only to costs of operation (mainly salaries and wages) which make up part of the selling price of manufactured products and which are thus included in the value of shipments or sales. Where such units belong to single-establishment companies, they will be considered as extensions of the establishment's boundaries and their operations consolidated with the establishment's total activity.

2. Multi-Establishment Companies

In the case of companies with more than one establishment the following rules are applied:

(i) Where all the establishments of a company are classified to the same (three-digit) industry, the head office and other auxiliary units are coded to that same industry.

(ii) Where the establishments of a company are not all classified to the same (three-digit) industry but are coded to different industries, or industries in different industry groups or even different divisions

⁴ See footnote 2 for exceptions.

of the Standard Industrial Classification, the inclusion of data for head office and auxiliary units in any one of the (three-digit) industries concerned would distort the relationship between items of principal statistics. In such cases, the auxiliary units are coded at the group (two-digit) level in tabulations of industry statistics. Where multi-establishment companies cut across group or major division lines of the Classification, the head office and auxiliary units will be coded to the (two-digit) industry group in which the major part of the company's operations are classified. Although this may result in some distortion of (two-digit) industry group statistics it will eliminate distortion within groups as it will leave statistics at the (three-digit) industry level free of these company-wide data.

Period Covered

Respondents are asked to submit figures for the calendar year, if at all possible, and most reports are on this basis. Financial year reports for periods differing from the calendar year are accepted in instances where respondents find it impossible to supply calendar year data from accounting records. However, the data on employees, salaries, wages and man-hours are requested on a calendar year basis in all cases.

When establishments are operated for only a portion of a year, a report is required covering the period of operation.

Working Owners or Partners

Beginning with the revised 1961 statistics working owners and partners of unincorporated businesses are shown as a separate category in the principal statistics and are neither included in the number of employees nor in salaries and wages; there is some duplication in numbers when a person owns more than one establishment and is reported as a working owner on each census return. In all previous reports of the Census of Manufactures these workers were included as part of the number of administrative and office employees and their withdrawals were included as part of salaries. Withdrawals are defined as amounts withdrawn by owners or partners for normal living expenses, excluding withdrawals for payment of income tax.

Number of Establishments

The number of establishments represents the number of operating units (accounting entities as per the new definition of the establishment) for which separate reports are submitted. Head offices located apart from establishments and which are surveyed separately and separate sales and administrative auxiliaries that are treated as extensions of manufacturing activities are not included in the establishment count. However, the operational statistics (employment, salaries etc.) of such auxiliary units which are coded at the "three-digit"

level are included in the principal statistics of industries coded at the same level; those units coded at the "two-digit" level are included with the statistics for groups of industries.

Employees

As noted above, the number of working owners and partners are excluded from the number of employees, beginning with the revised 1961 statistics. This change brings the definition of "employees" in the Census of Manufactures in line with that of "employees" in the Bureau's monthly Employment Survey and with that of "paid workers" in the Bureau's Labour Force Survey. For purposes of historical comparisons, the number of working owners and partners should be added to total employees (beginning with the revised 1961 data) in order to correspond with the figure of "total employees" published in previous reports concerned with the Annual Census of Manufactures.

In addition to production and related workers engaged in manufacturing activities, total employees include administrative, office, sales and distribution workers as well as any production workers employed in non-manufacturing activities such as construction undertaken for the use of the establishment by its own employees (when these are treated as a separate work force) or logging (mostly in connection with sawmills or planing mills). Number of employees represents as closely as possible equivalent annual full-time employment. Adjustments are made when reported figures indicate the existence of part-time or seasonal employment.

Administrative and office employees include all executive and supervisory officials such as presidents, vice-presidents, controllers, secretaries, treasurers etc., together with managers, professional, technical and research employees, superintendents and factory supervisors above the working foreman level, and clerical staffs. Also included are employees in activities such as advertising, credit collections, purchasing, personnel, legal, medical etc. Sales and distribution workers include office personnel whose salaries are charged to selling expense, travelling salesmen, driver salesmen, truck drivers and their helpers, etc. They exclude persons working on a commission basis who are not considered regular employees.

Production and related workers in manufacturing activities include, in addition to those engaged in processing and assembling, those employed in storing, inspecting, handling, packing, warehousing, etc. They also include employees in related activities such as maintenance, repair, janitorial and watchman services. Working foremen doing similar work to that of employees they supervise are also included. Production workers employed in non-manufacturing activities such as construction undertaken for the use of the establishment, logging

employees or outside piece-workers employed in certain industries are excluded from the number of production and related workers but are part of the total number of employees in those industries.

Production and related workers are reported as those receiving pay during the last pay period of each month, an average for the year being obtained by summing the monthly figures and dividing by twelve. This procedure is followed even though the plant did not operate in all months in order to derive equivalent annual full-time employment. The numbers are somewhat affected by turn over, in that employment is overstated when an employee changes employment within the same industry during a pay period. Other categories of workers are reported in the form of annual averages. Figures on employment and man-hours refer to the calendar year whether or not some establishments report other data on a financial year basis.

Man-hours of production and related workers in manufacturing activities represent total man-hours paid (total hours at work during the calendar year plus hours not worked but nevertheless paid for, such as paid vacations, sick leave, statutory holidays etc.). In reporting overtime hours, respondents are requested to report only hours actually at work. It should be noted that the division of hours paid into production and related workers payrolls results in **average** hourly earnings and does **not** represent hourly wage rates which are collected and published by the Department of Labour and which are based on selected occupations.

Salaries and Wages

Salaries and Wages refer to gross earnings of the employees described above, **before** deductions for income tax and employees' contributions to social services such as sickness, accident and unemployment insurance, pensions etc. They include all salaries, wages, bonuses, profits shared with employees, the value of room and board where provided, commissions (paid to regular employees only), as well as any other allowance forming part of the workers' earnings. Payments for overtime are included.

Wages refer to amounts paid to production and related workers engaged in manufacturing operations as defined above. Salaries refer to amounts paid to all other categories of employees including relatively small numbers of production workers engaged in construction and extractive operations or who are employed as outside piece-workers. Figures on salaries and wages refer to the calendar year whether or not some establishments reported other data on a financial year basis.

Fuel and Electricity

Figures for fuel refer to amounts actually used (including fuel used in cars, trucks, locomotives etc.) not to purchases unless the quantities are

substantially the same. **Any fuel and electricity produced by establishments for internal consumption are not included in the total cost.** Values represent laid-down cost at the establishment including freight, duty etc.

Materials and Supplies

(a) Used in manufacturing activities. Figures represent quantities and laid-down cost values, at the establishment, of materials, supplies and purchased components owned and used during the year in manufacturing activities and related processes. The statistics represent only commodity items or physical goods (costs of services or overhead charges such as advertising, insurance, depreciation etc. are not included) whether purchased from others or received as transfers (in the form of materials, components or semi-processed goods) from other establishments of the reporting company. Respondents are required to report materials and supplies **used not purchased**. Included are maintenance and repair supplies not chargeable to fixed assets accounts and any amounts charged by other establishments for work done on materials owned by the reporting establishment. Cost of repairs or maintenance done by outside contractors and cost of returnable containers are not included.

(b) Purchases for resale as such. Figures represent the cost of materials or products purchased from others by the reporting establishment (or received as transfers from other establishments of the reporting company) for re-sale as such in the same condition as purchased. Included are any finished products received on consignment from other countries.

(c) Other materials and supplies used. Figures represent the cost of materials and supplies, if any, used in new construction and in the production of machinery and equipment (for the use of the reporting establishment) by the establishment's own employees. Included are materials used for any capital repairs and alterations carried out by the establishment's employees. Value of construction and repair work done by outside contractors is not included nor is the cost of purchased machinery and equipment. Also included is the cost of office supplies not chargeable to fixed assets accounts and the cost of such other items of materials and supplies used as food, beverages and supplies for establishment-operated cafeterias and lunch counters, first aid medical supplies, laboratory supplies etc.

Shipments

In general the figures represent revenue from all production, sales, services and related activities of reporting establishments. Non-operating revenues such as rent, interest and dividends and the sale of used fixed assets are excluded.

(a) Shipments of goods of own manufacture

These figures represent shipments of goods made from own materials either in the reporting establishments or by other manufacturers on the basis of a charge to the reporting establishments for work done. Included are revenue from repair and custom work, amounts received in payment for work done on materials owned by other establishments and the cost of any goods shipped on a rental basis.

All products and by-products of own manufacture shipped from the establishment are covered, including transfer shipments to sales outlets, distributing warehouses or to other manufacturing plants of the reporting firm when such units are treated as separate establishments. (See notes on "Establishment").

Such shipments are net of returned goods, and value figures at the establishment exclude discounts, returns, allowances, sales taxes and excise duties, returnable containers, and charges for outward transportation by common or contract carriers. Transportation or delivery expenses incurred by the reporting establishments' own carriers are not deducted.

The unsold portion, at year-end, of consignment shipments in Canada, is treated as inventory and not as shipments, but all shipments to foreign countries, for which form B.13 "Customs Canada, Export Entry" has been completed, are treated as shipments.

In four industries, viz. Fabricated Structural Metal Industry, Aircraft and Parts Manufacturers, Railroad Rolling Stock Industry and Shipbuilding and Repair, where work on principal products extends over a relatively long period, the value of production, rather than the value of shipments, is recorded. For these industries value of production is computed from the value of deliveries of complete units during the year plus the value of work done during the year on unfinished units less the value of work done in previous years on units delivered in the year under review. Adjustments to the value of shipments are also made for firms in these industries and in some other industries which operate on the basis of progress payments. The latter are treated as sales and not as inventory, so that for firms which use a progress payments account, an adjustment to the value of shipments is made for the net change in this account during the year.

(b) Shipments of goods not of own manufacture

These figures represent the net selling value at the establishment (less discounts, returns, allowances, sales taxes and excise duties and transportation charges by common or contract carriers) of all products or materials (including products transferred from other establishments of the reporting firm) sold as such in the same condition as purchased or received as transfers. For those industries which ship goods on a rental basis value of shipments represents the book value of such goods. All sales of consignment goods from other countries are included.

(c) Other revenue

Figures represent the book value of fixed assets, if any, (new construction and machinery and equipment including major repairs and alterations, additions, modifications, installation and assembly work) produced during the year for the use of reporting establishments by the establishments' own employees and for which depreciation accounts are maintained. Included also are any revenues from the sale of electricity and from any operations performed by the establishments' own employees, such as revenue from goods produced for rental (the book value of such goods are included as part of factory shipments), servicing revenues, commissions on sales (when not included in value of sales), revenue from company-operated cafeterias and lunch counters and revenue from outside installation or construction work not related to the establishments' own products, sale of used materials (excluding sale of used fixed assets), research and development work etc. As mentioned previously the figures do not include non-operating revenue such as rent, dividends, interest, etc.

Inventories

(a) Manufacturing inventory

Values represent the book value of manufacturing inventory owned in Canada. The value of inventory held for which progress payments have been received is treated as shipments and is not included in inventory owned. Figures consist of inventory owned at the plant and at warehouses or selling outlets which are treated as extensions of establishments for the purpose of reporting shipments. Inventory owned in transit in Canada or on consignment in Canada is included. Inventory owned abroad has already been reported as shipments and is excluded.

(b) Inventory of goods purchased for re-sale

Figures represent the book value of inventory of goods purchased for re-sale as such without further processing, owned by reporting establishments and held at the plants and at any warehouses or selling outlets which are treated as extensions of establishments. Inventory owned in transit in Canada or on consignment in Canada is included.

Because of changes in classification, the receipt of revised data, the inclusion of new establishments or the removal of old establishments which did not operate during the latest year, the opening inventory for the latest year does not necessarily coincide with the closing inventory of the preceding year.

Value Added

(a) By manufacturing activities

Figures are compiled by deducting the cost of materials and fuel and electricity consumed from the value of production (value of shipments adjusted for changes in the value of inventories of finished goods and goods in process).

(b) By total activities

Figures consist of value added by manufacturing activities plus value added by non-manufacturing activities and is compiled by deducting the cost of goods purchased for re-sale and the cost of other materials and supplies used from the value of shipments of goods not of own manufacture plus other revenue, adjusted for changes in the value of inventories of goods purchased for re-sale.

"Value added" is sometimes referred to as net production. However, to arrive at the National Accounts concept of net production, or "Gross domestic product at factor cost", it would be necessary to subtract also the cost of advertising, insurance and other business expenses which are not collected in the annual Census of Manufactures. "Value added" figures for the primary industries, manufacturing and construction are published in DBS publication Catalogue No. 61-202, Survey of Production.

Short Forms

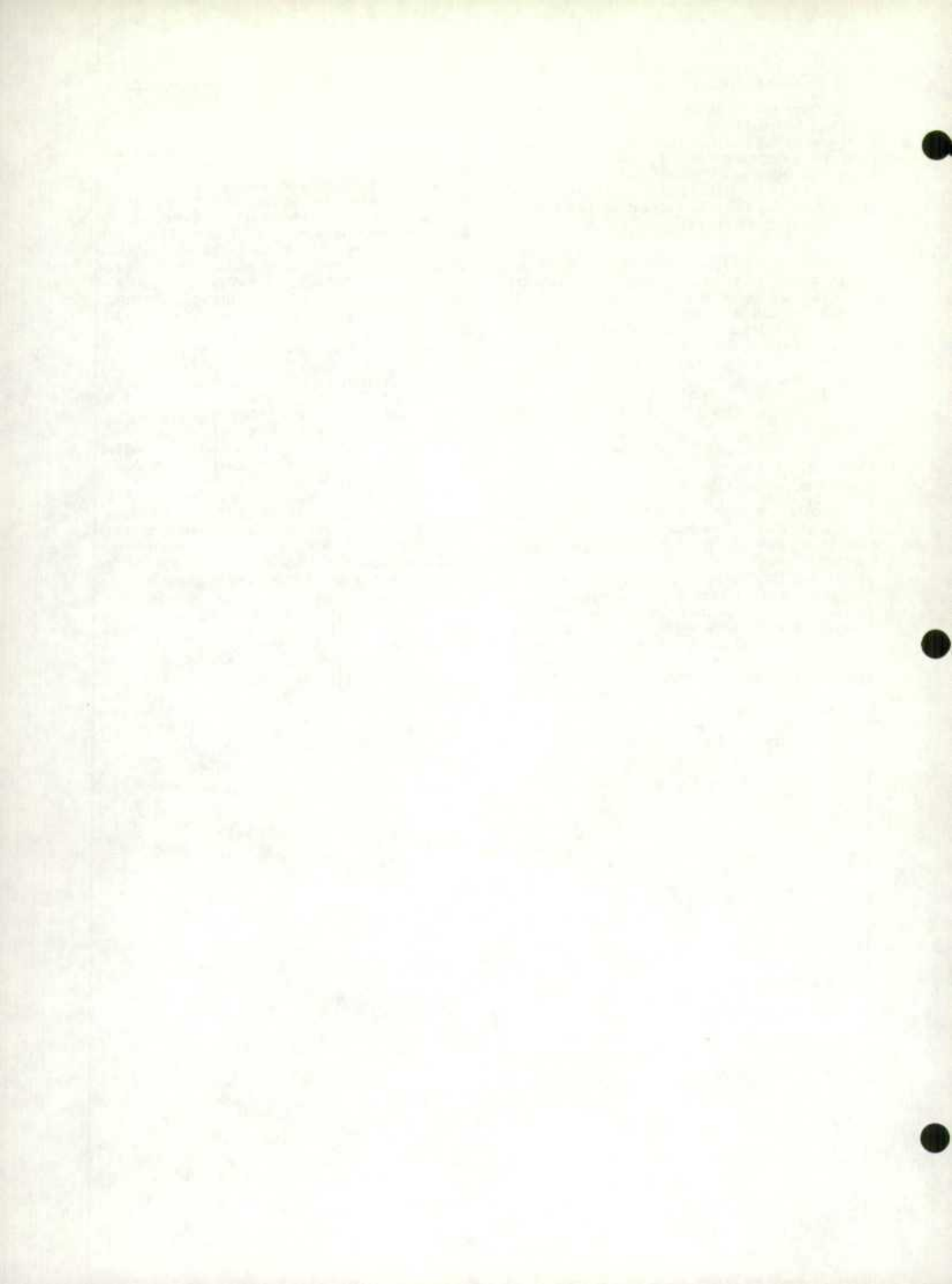
Since 1949, in order to ease the reporting burden for smaller firms, a one-page short form has been used asking for only a limited amount of detail. For purposes of publication, missing data were estimated on the basis of appropriate ratios. Beginning with the 1959 census, the general limit for short forms was raised from \$50,000 (the limit used since 1949) to \$100,000 value of shipments and a new medium form was used. This form is a shortened version of the long form in that some of the general questions were pared down and the detailed lists of materials and products were limited to the more important items. The general limits for firms in this category were set at between \$100,000-\$500,000 value of shipments, but in the case of both the

short and medium forms there are lower cut-offs for a number of industries in which the smaller firms account for a larger share of total shipments.

Prior to 1961, the short form was limited to a question on the principal items of factory shipments. In the 1961 and 1962 censuses, in addition to the question on shipments of goods of own manufacture, general questions on employment and payroll and on total revenue were added on all short forms. The other elements of principal statistics, viz, value of materials, fuel and electricity and inventories, were estimated by using ratios based on the change in the value of shipments reported in 1961 and 1962. This was done to permit the complete compilation of basic industry statistics by industry and by geographic location. The proportions of the estimated data was generally less than 5 per cent of the total in each category of principal statistics.

Beginning with the 1963 census, general questions on total purchases of materials, fuel and electricity and on total inventory were added on the short forms. The two questions, however, were designed so that the data can be easily derived from respondents' regular accounting records. This will permit a complete tabulation of principal statistics without the necessity of estimating missing items and will result in increased accuracy for rural area statistics where small firms account for a relatively important part of industrial output.

The addition of extra questions on the short form in recent years has also permitted an increase in the cut-off limits for short forms in many industries. This has meant that many more firms are now receiving the short form instead of the long or medium form. It has also resulted in the withdrawal of the medium form in a number of industries, thus further simplifying collection and tabulation procedures.





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