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SALES OF PEST CONTROL PRODUCTS BY CANADIAN REGISTRANTS, 1953

Sales of pest control products in 1953, as reported by Canadian registrants, were valued at \$17,686,899, an increase of 9.2 per cent over the 1952 total of \$16,200,047. The advance was a continuation of the trend which has been steadily upward since 1947 when sales were first compiled. Totals on a comparable basis, that is, excluding disinfectants which have not been registered since 1950, are as follows: 1947, \$7,200,-484; 1948, \$10,315,754; 1949, \$12,159,844; 1950, \$13,557,741; 1951, \$15,801,002; and 1952, \$16,200,047.

Three of the five groups covered in this survey reported substantial increases in sales in 1953 as compared with 1952. Sales of livestock treatments at \$1,586,810 showed the largest gain, advancing 26.2 per cent over the total for the previous year. The other groups registering gains were household and industrial insecticides at \$3,794,652, up 25.1 per cent, and agricultural dusts and sprays at \$6,291,721, up 20.9 per cent. Totals and percentage losses for those groups showing a decline in sales in 1953 were as follows: herbicides at \$5,699,566, down 8.8 per cent, and rodenticides at \$314,150, down 31.5 per cent.

The present report is the seventh issued by the Bureau in conjunction with the Department of Agriculture. It gives final statistics for 1953 on the sales of all pest control products by establishments, including foreign firms registered with the Department of Agriculture to sell such products in Canada. Also included are comparable figures for 1952 and data on exports.

About 443 out of a total of 506 registrants furnished reports in this survey. and it is estimated that this group accounted for at least 95 per cent of the total sales of pest control products in Canada. In order to avoid duplication, a special procedure was followed whereby only the sales of pest control products actually registered with the Department of Agriculture under the registrants' own number were reported. At the same time, sales of these products in bulk, for repackaging or reprocessing, were completely omitted, as such were eventually reported by the purchasing registrant. In the case of export sales, however, all pest control products, whether registered by the reporting firms or their suppliers, were supposed to be reported.

Prepared in the Metal and Chemical Products Section, Industry and Merchandising Division.

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24	Unit of	1952		1953	
Commodity	measure	Quantity	Value	Quantity	Valué
			\$		\$
(A) Agriculture					
djuyants -					
Soaps, blood albumen, casein,					
oil spreaders, etc	• • •		5,103	• • •	15,798
crop and seed treatment -					
Agricultural dusts and sprays (for					
use on field, garden, greenhouse					
and orchard crops; on seeds; but					
not preparations for use on live-					
stock, and not weedicides):					
Arsenicals -					
Arsenate of lead	1b.	920,138	271.831	1,114,252	283,873
Calcium arsenate	1b.	469,665	51,600	608,566	63,591
2% arsenic dusts (without copper)	1b.	4,354,990	176,262	4,880,430	
Paris green	1b.	68,996	32,930	47,632	22,125
Fluorides -					
Cryolite	1b.	2,440	242	310	62
Sodium fluosilicate	1b.			350	770
Botanicals -					
Rotenone dusts (containing not					
more than 1% rotenone)	1b.	514,803	124,913	535,881	148,836
Ryania dusts	Lbeen		(1)	1,470	152
Other botanicals	lb.		18,287	40,449	
Synthetic organics -			/		
Aldrin:					
Dusts	lb.(of aldrin)	. 142	242	3,967	13,818
Emulsions and wettable powders(2)	lb.(of aldrin)	9,323	29,820	23,863	67,049
B.H.C.: 6% gamma and under	1b.	67,330	14,554	81,181	9,568
Over 6% gamma (except					
B.H.C., as lindane)	1b.	3,260	1,359	8,215	3,891
B.H.C. (as lindane):		(4)			
Emulsions	Imp. gal.	1,799	14,381	2,956	22,454
Wettable powders	1b.	40,964	156,454	62,398	139,479
Chlordane: Dusts	1b.	68,786	9,490	300,242	38,209
Emulsions	Imp. gal.	1,591	16,483	2,495	22,267
Wettable powders Dieldrin: Dusts	1b. 1b.	2,344	1,647	13,900	5,500
Dieldrin: Dusts Emulsions	Imp. gal.		(9)	262	2,600
Wettable powders	lb.	• • •	(9)	3,500	4,354
Dinitro compounds (phenol and	10.	•••	(//	2,500	4,774
cresol)	1b.	114,841	27,529	36,953	15,533
DDT: Dusts	1b.	2,028,403	169,956	2,333,293	186,570
25% emulsifiable solutions.	Imp. gal.	41,739	144,704	57,612	161,557
50% wettable powders	lb.	1,052,585	387,975	1,200,368	327,278
Malathion: Dusts	1b.	• • •	(9)		
Emulsions	Imp. gal.	• • •	(9)	1,025	11,473
Wettable powders	lb.		(9)	8,044	6,300
Methoxychlor	1b.		(3)	42,268	

See footnotes at end of table.



Commodity	Unit of	1952		1953	
	measure	Quantity	Value	Quantity	Value
(A) Agriculture (continued)			\$		\$
Agricultural dusts and sprays (continue	ed):				
Synthetic organics (concluded) -					
Parathion: 15% wettable powders	1b.	198,183	117,157	225,371	127,43
All other forms	• • •	• • •	9,329		11,02
T.E.P.P. and H.E.T.P. (all forms).	• • •	• • •	18,135		22,00
T.D.E. or D.D.D.			10,847		23,75
Toxaphene emulsions	• • •	31.0(3	(3)	00 001	2,80
Soil fumigants	lb.	14,961	3,777	23,704	13,55
Other synthetic organics	• • •	• • •	65,741	• • •	88,64
Copper compounds (with and without an insecticide) -					
Copper sulphate	lb.	3,727,650	449,331	2,718,088	294,33
Copper-lime dusts	lb.	117,600	12,809	195,010	22,44
Fixed copper spray materials	lb.	734,086	165,841	601,655	182,81
Fixed copper spray materials with				,,,,,	
DDT	1b.	666,801	95,950	159,992	55,39
arsenic, or both	16.	2,153,673	245,646	1,993,011	245,71
secticides	lb.	49,166	6,356	84,311	10,49
Dry Bordeaux mixture	lb.	143,395	33,435	85,915	18,53
Other copper compounds	• • •	* * *	16,460		28,69
Other than copper fungicides -					
Dry lime-sulphur	lb.	22,116	9,517	30,367	11,84
Liquid lime-sulphur	Imp. gal.	427,213	112,161	287,222	69,66
Dusting sulphurs: Without insecticide	lb.	61,254	3,342	71,420	3,99
With insecticide	1b.	10,710	953	12,245	1,38
Wettable sulphurs: Without insecticide	lb.	2,205,894		2,570,142	
With insecticide	1b.	315,531		233,666	
Dithiocarbamates:					
Without an insecticide	1b.	1,013,153	256,877	1,088,967	358,84
With an insecticide	lb.	768,108	95,964	953,672	113,77
Mercurial fungicides (except seed	2.2		(000	10 000	DY 50
treatments)	1b.	4,311	6,937	48,773	75,59
Other fungicides (not seed treat- ments)	lb.	892,157	163,008	1,100,336	307,18
		0,2,2,1	200,000	_,,	501,120
Seed treatments -			682 063	Ar a de	760,54
Organic mercurials	lb.	155 630	682,063 92,702		88,99
Fungicide-insecticide combination	TD.	199,090	12,102	المراريد	50,77
treatments	1b.		(4)	198,830	898,08
Other seed treatments	1b.	• • •	419,108	174,903	
Nicotine -					
	lb.	80,252	100,363	79,520	92,03
Nicotine sulphate	ID.	001-202	11/1/1/202	74,520	97.117

See footnotes at end of table.

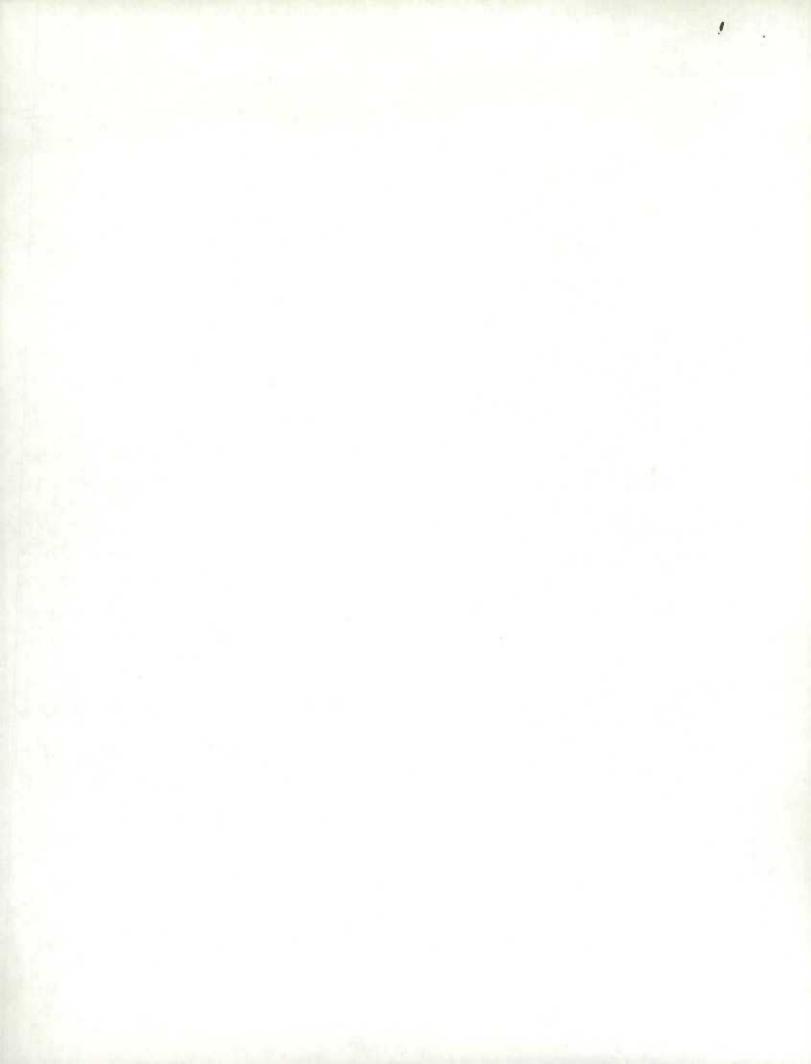
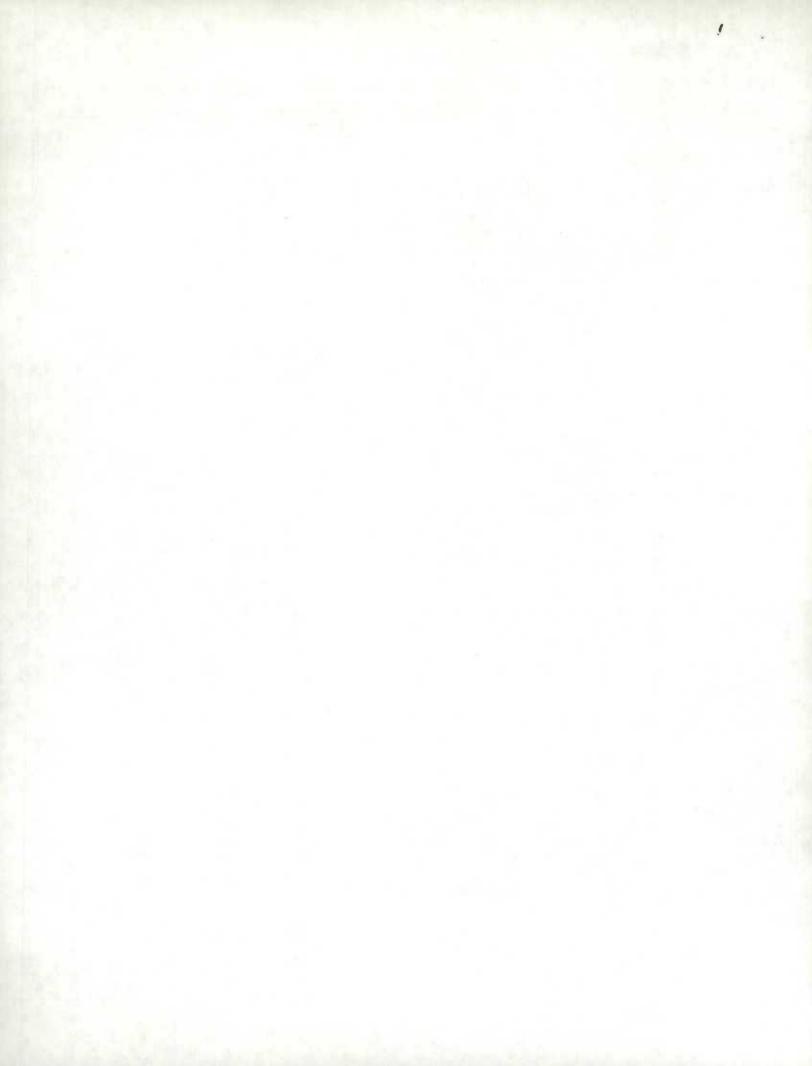


Table 1 - Sales of Pest Control Produ Commodity	Unit of measure	19	1952		53
		Quantity	Value	Quantity	Value
(1)			\$		\$
(A) Agriculture (continued)					E TRANS
Agricultural dusts and sprays (conclu	ided):				
Miscellaneous -					
Zinc compounds, including zinc					
"safeners," e.g., zinc sulphate	lb.	46,510	5,581	78,921	9,44
Vine killers (potato top killers). Mineral oils for dormant or foliage	1b.	35,580	4,613	42,916	8,42
other agricultural dusts and	Imp. gal.	151,148	57,364	151,887	56,31
sprays, but excluding hydrated					
lime	•••		35.532		139.44
Total dusts and sprays	• • •	• • •	5,203,965		6,291,72
ivestock treatments (including poultry)-					
Wormers -					
Coccidiosis treatments:					
Medicated feeds	ton	3,365	424,442	4,399	560,27
Other	1b.	49,130	88,252	174,412	198,68
Phenothiazene	1b.	30,544	62,229	69,914	85,45
Other wormers	• • •	• • •	99,373	• • •	138,14
Other livestock treatments -					
Blackhead treatments Animal insect powders (except	• • •	•••	27,638	• • •	45,10
next item)	1b.	185,820	56,770	226,316	70,57
Warble powders and washes	1b.	128,272	64,786	187,263	82,55
Barn sprays for residual effects.	Imp. gal.	57,495	138,268	57,555	128,03
Livestock sprays	Imp. gal.	105,189	195,035	130,958	214,20
Other livestock treatments			100,591		63.78
Total livestock treatments .			1,257,384		1,586,810
arbicides -					
Arsenicals Borates, chlorates and borate-	Imp. gal.	• • •	(9)	1,829	2,786
chlorate mixtures	lb.		(5)		(5)
Cyanamides and cyanates	1b.		(5)		(5)
Dinitros	lb.	• • •	(9)	147,517	37,233
I.P.C	lb.		(9)	1,397	2,02
Mineral oils	Imp. gal.		(5)	• • • •	(5)
P.M.A	lb. (of acid)		(9)	210	4,06
T.C.A	lb. (of aoid)			136,467	55,88
M.C.P. (6)	1b. (of aoid)		(9) (9)	28,798	47,652
2,4,5-T formulations (6):			4,7,		4,,0,
Ester	lb. (of acid)		(9)	47,985	73,38
Amine	lb. (of aoid)		(9)	1,381	2,696
2,4-D formulations (6):		0 = 1			
Ester dust	1b. (of aoid)	361,478	532,775	160,229	230,204
Ester liquid	lb. (of aoid)	2,570,940	3,130,188	2,572,926	2,717,067
Amine liquid	lb.(of aoid)	309,335	355,749	294,159	261,706
Other 2,4-D formulations .	• • •	• • •	5,557		7,400



Pest Control Products

Table 1 - Sales of Pest Control Products by Canadian Registrants, 1952 and 1953 (Continued) Unit of 1952 Commodity measure Quantity Value Quantity Value (A) Agriculture (concluded) Herbicides (concluded) -2,4-D, 2,4,5-T mixtures (value only) 418,287 505,244 2,4-D portion of mixture ... | lb.(of acid) (9) 158,015 2,4,5-T portion of mixture . 1b.(of acid) (9) 158,015 Other herbicides ,804,263 6,246,819 Total herbicides (B) Household and Industrial Insecticides Fumigants (excluding soil fumigants) -2,258 Carbon tetrachloride Imp. gal. 1.085 4,042 5,167 (7)Ethylene dichloride (7) . . . 1,437,166 258,877 1,062,423 Naphthalene 1b. 135,205 1,824,792 742,381 2,253,946 Paradichlorobenzene 1b. 1,060,240 Other fumigants 152,558 163,157 Powders and dusts -DDT insect powders 1b. 12,618 6,242 11,200 4,040 1b. 15,570 29,240 DDT insect powders with pyrethrum . 25,686 15,434 Insect powders (without DDT) 1b. 6,791 23,463 11,421 4,451 Insect smokes 10,794 Lindane (for vaporizers) 1b. 2,580 25,367 12,697 192,758 Lindane vaporizers: Continuous type (9) 126,455 No. 12,323 Non-continuous type No. (9)94,850 82,409 . . . 1b. (8) 2,900 Chlordane insect powders 3,800 ... 23,895 Other powders and dusts 8,899 Sprays and aerosol bombs -Space or air sprays without DDT ... 18,099 63,849 22,928 102,082 Imp. gal. Space or air sprays with DDT Imp. gal. 47,638 174,320 81,567 243,901 Residual sprays with 5% DDT 74,716 190,526 68,401 Imp. gal. 151,042 161,294 Residual sprays with other than DDT Imp. gal. 49,512 44,023 169,432 Mill and warehouse sprays, e.g., of 9,949 pyrethrum type, etc. 53,230 30,005 166,405 Imp. gal. 882,908 Self-propelled insecticides No. 784,593 1,193,078 847,518 Mosquito and fly repellents -Citronella type 968 218 Dimethyl phthalate, indalone, ethyl hexandiol, dimethyl carbate, etc ... 184,300 171,396 Other household and industrial 186,670 insecticides 123,779 Total insecticides 3,033,133 3,794,652

See footnotes at end of table.

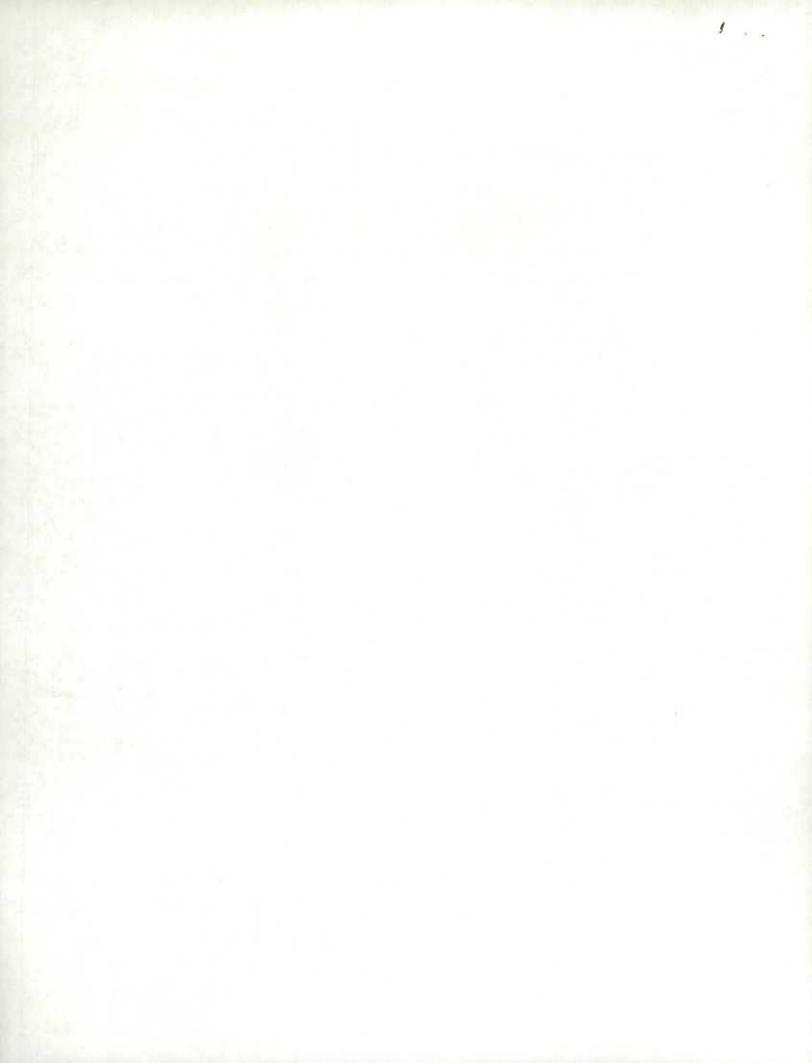


Table 1 - Sales of Pest Control Products by Canadian Registrants, 1952 and 1953 (Concluded)

Commodity	Unit of	1952		1953		
	measure	Quantity	Value	Quantity	Value	
			\$		\$	
(C) Rodenticides						
Mouse and rat poisons:						
Warfarin type - 0.5%)	•••	288,104	15,126 255,595	49,161 127,668	
Other mouse and rat poisons	lb.	113,494	129,044	97,623	110,088	
Gopher poisons	lb.	47,838	40,279	22,661	19,973	
etc.)			1,319		7,260	
Total rodenticides	• • •		458,746		314,150	
GRAND TOTAL	• • •	• • •	16,200,047		17,686,899	

(1) Included with "Other botanicals."

- (2) The aldrin under this heading has reference to a 60% grade which was used in formulating the bulk of the total reported.
- (3) Included with "Other synthetic organics."
- (4) Included with "Other seed treatments."

(5) Included with "Other herbicides."

(6) Firms reporting M.C.P., 2,4,5-T and 2,4-D were asked to record their sales on a basis of acid equivalent, i.e.: (a) 10,000 gallons of a 64 oz. ester were to be recorded as 40,000 lb.; (b) 100,000 lb. of a 2,4-D dust (5%) were to be recorded as 5,000 lb.; (c) 5,000 gallons of an 80 oz. amine were to be recorded as 25,000 lb.

(7) Included with "Other fumigants."

(8) Included with "Other powders and dusts."

(9) Not classified separately.

Table 2 - Canadian Exports of Pest Control Products by Registrants, 1952 and 1953

Commodity	1952 Value	1953 Value	
	\$	\$	
Agricultural dusts and sprays	325,996	4,743	
Livestock treatments	742	9 238	
Household and industrial insecticides		9,238	
Rodenticides			
Total exports	326,738	14,250	