DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

Published by Authority of the Rt. Hon. C. D. Howe, Minister of Trade and Commerce

Memorandum

Price 15 cents

SALES OF PEST CONTROL PRODUCTS BY CANADIAN REGISTRANTS, 1955

Sales of pest control products in 1955, as reported by Canadian registrants, were valued at \$22,853,337, an increase of 18 per cent over the 1954 total of \$19,355,810. The advance was a continuation of the trend which has been steadily upward since 1947 when sales were first compiled. Totals on a comparable basis, that is, excluding disinfectants which have not been registered since 1950, are as follows: 1947, \$7,200,484; 1948,\$10,315,754; 1949,\$12,159,844; 1950, \$13,557,741; 1951,\$15,801,002; 1952, \$16,200,047; 1953, \$17,219,899; and 1954, \$19,355,810.

Four of the five groups covered in this survey reported substantial increases in sales in 1955 as compared with 1954. Sales of livestock treatments at \$4,798,100 showed the largest gain, advancing 73 per cent over the total for the previous year. The other groups registering gains were agricultural dusts and sprays at \$7,834,174, up 6 per cent; herbicides at \$5,730,197, up 21 per cent and rodenticides at \$386,514, up 11 per cent. The household and industrial insecticides at \$4,104,352 were down 1 per cent and were the only group to report a decline.

The present report is the ninth issued by the Bureau in conjunction with the Department of Agriculture. It gives final statistics for 1955 on the sales of all pest control products by establishments, including foreign firms registered with the Department of Agriculture to sell such products in Canada. Also included are comparable figures for 1953 and data on exports.

About 500 out of a total of 550 registrants furnished reports in this survey, and it is estimated that this group accounted for at least 95 per cent of the total sales of pest control products in Canada. In order to avoid duplication, a special procedure was followed whereby only the sales of pest control products actually registered with the Department of Agriculture under the registrant's own number were reported. At the same time, sales of these products in bulk, for repackaging or reprocessing, were completely omitted, as such were eventually reported by the purchasing registrant. In the case of export sales, however, all pest control products, whether registered by the reporting firms or their suppliers, were supposed to be reported.

Prepared in the Metal and Chemical Products Section, Industry and Merchandising Division.

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	Unit of	nadian Regis 1 9 5	4	1 9	5 5
Commodity	measure	Quantity	Value	Quantity	Value
(A) Agriculture			\$		\$
Adjuvants -					
Soaps, blood albumen, casein, oil spreaders, etc		or section	14,222		15,51
			17,222	1 4	13,31.
rop and seed treatment -					
Agricultural dusts and sprays (for use on field, garden, greenhouse	III XX				
and orchard crops; on seeds; but					
not preparations for use on live-					
stock, and not herbicides):					
Arsenicals -					
Arsenate of lead	1b.	1,268,015	311,361	1,255,319	308,90
Calcium arsenate	1b.	865,387	77,577	426,852	35,13
2% arsenic dusts (without copper		4,997,560	245,629	5,481,122	211,40
Paris green	1b.	74,289	36, 295	60,616	21,37
Fluorides -					
Cryolite	1b.	•		6,485	1,05
Sodium fluosilicate		00	1,383		88
Botanicals -					
Rotenone dusts (containing not					
more than 1% rotenone)	1b.	575,335	139,255	603,350	145,30
Ryania dusts	1b.	61,035	14,802	47,230	11,22
Other botanicals	1b.	33,922	18,067	35,891	12,57
Synthetic organics -					
Aldrin:			70 055		105 00
Dusts		. 22	73,055		105,98 181,58
Emulsions and wettable powders	1b.	105,629	307,797 17,480	60,206	6,00
B.H.C.: 6% gamma and under Over 6% gamma (except	LU.	105,025	17,400	00,200	0,00
B.H.C., as lindane)	1b.	6,369	1,931	12,010	4,44
B.H.C. (as lindane):	101	0,000	-,,,,,		
Emulsions	Imp. gal.	2,456	18,117	2,462	15,26
Wettable powders	1b.	112,388	270,491	65,519	95,70
Chlordane: Dusts	1b.	154,730	23,746	182,344	32,52
Emulsions	Imp. gal.	1,393	15,538	1,711	18,65
Wettable powders	1b.	25,923	11,921	7,047	4,82
Dieldrin: Dusts:	1b.	2 21/	22 150	,	3,99
Emulsions	Imp. gal.	3,314	23, 159 7, 147	682 5,984	4,72 9,37
Wettable powders	1b.	2,610	/,14/	3,904	5,57
Dinitro compounds (phenol and cresol)	1b.	25,211	7,635	53,916	20,19
DDT Dusts	1b.	2,779,613	221, 225	2,303,010	178,31
25% emulsifiable solutions	Imp. gal.	45,894	125,648	59,497	163,89
50% wettable powders	lb.	1,548,250	398,338	1,889,018	464,01
Malathion: Dusts	1b.	141,933	14,466	144,706	17,41
Emulsions	Imp. gal.	11,246	165,700	45,533	532,55
Wettable powders.	1b.	220,935	125,412	457,971	229,86
Methoxychlor	1b.	40,029	27,719	56,437	38,40

See footnotes at end of table.

able 1 - Sales of Pest Control Products by Unit of		1 9 5 4		1 9 5 5	
	asure	Quantity	Value	Quantity	Value
(A) Agriculture (cont.)			\$		\$
Agricultural dusts and sprays (cont.):					
Synthetic organics (concluded) - Parathion: 15% wettable powders	lb.	209,544	103,099	004,898	96,101
All other forms	10.	//O2,544	18,895	,	36,89
T.E.P.P. and H.E.T.P. (all forms).			10,775		10,598
Toxaphene emulsions			23,159	_	19,539
Soil fumigants	1b.	52,675	15,988	46,704	23,86
Other synthetic organics (including	10.	52,075	25,700	.0,,,	
forms not specified disewhere)			196,666(4)		160,05
	4 7 4		270,000(1)		
Copper compounds (with and without					
an insecticide) -	11.	2 /.70 /.16	256 603	1 005 356	273, 130
Copper sulphate	1b.	2,478,416	256,693	1,995,356	
Copper-lime dusts	1b.	297,558	27,420	82,215	9,60
Fixed copper spray materials	1b.	363,727	114,525		167, 760
Fixed copper spray materials with DDT	lb.	201,481	52,698	250,402	49,45
Fixed copper dusts with DDT or	11	0 007 /60	205 725	2 200 270	260 /0
arsenic or both	1b.	2,907,460	305,735	2,380,379	260,49
Copper compounds with other insecti-	2.5	22 550	/ 7/7	20 01/	/. 52
cides	lb.	33,550	4,747	30,814	4,53
Dry Bordeaux misture	lb.	85,978	16,748	77,668	12,51
Other copper compounds	1 3 4		50,097		20,59
Other than copper fungicides -					
Dry lime-sulphur	1b.	20,274	8,307	27,644	4,86
Liquid lime-sulphur Im	p. gal.	468,491	133,745	457,209	125,40
Dusting sulphurs: Without insecticide		63,370	4,652	53,370	5,58
With insecticide	lb.	4,425	459	51,725	5,21
Wettable sulphurs: Without insecticide	1b.	2,288,213	183, 196	2,428,915	181,32
With insecticide	lb.	223,666	50,722	217,131	62,52
Dithiocarbamates:					
Without an insecticide	1b.	854,691	191,111	2,046,200	430,12
With an insecticide	1b.	1,034,627	116,039	925, 250	101,48
Mercurial fungicides (except seed					
treatments)	1b.		208,629	92,907	83,06
Other fungicides (not seed treatments) lb.	1,086,004	4)405,057	2,542,978	1,017,64
Seed treatments-		active			
		t) 244,988	706,587	-	610,50
Chlorobenzene	lb.	145,435	90,085	95,970	55,94
Fungicide-insecticide combination	LU.	145,455	50,005	73,770	33,31
treatments:	1b.	277,653	942,765	217,083	447,13
Lindane plus fungicide	10.	277,033	742,703	217,005	447,12
"Other" insecticides plus	16	33,400	50,600	50,950	119,51
fungicide	lb.	137, 204	110,704(4)		281,56
Other seed treatments	TO.	137,204	110,704(4,	, 555,507	201, 30
Nicotine -	4.1	70 701	03 553	(0 111	00 10
Nicotine sulphate	1b.	72,701	91,553	68,446	98, 19
Other nicotine preparations	1b.	14,643	8,729	12,048	8,71

Table 1 - Sales of Pest Control Pr	Oducts by Can Unit of	nadian Registrants, 1954 and 1955 (Continued)			
Commodity	measure	Quantity	Value	Quantity	Value
(A) Agriculture (continued)			\$		\$
Agricultural dusts and sprays (con	cluded).				
Miscellaneous -	cluded);				
Zinc compounds, including zinc					
"safeners", e.g., zinc sulphate	1b.	157,465	18,858	269,831	28,651
Mineral oils for dormant or folia		137,403	10,000	209,031	20,031
spraying	Imp. gal.	176,350	65,301	187,189	65,320
Other agricultural dusts and	1	1,0,550	05,501	107,107	05,520
sprays, including hydrated lime			95,663		66,144
Total dusts and sprays		-	7,395,123	-	7,834,174
Livestock treatments (including					.,,
poultry)-					
Wormers -					
Coccidiosis treatments:					
Medicated feeds	ton	15,566	1,556,833	33,347	3,193,622
Other	1b.	204,427	268,538	145,040	194,627
Phenothiagene	1b.	48,300	73,865	43,563	49,764
Other wormers		-	145, 141	_	284,759
Other livestock treatments -					
Blackhead treatments			68,476		406 114
Animal insect powders (except	• • •	-	00,470	-	406, 114
next item)	1b.	310,997	65,374	383,712	83,438
Warble powders and washes	1b.	200,655	88, 225	244,554	114,649
Barn sprays for residual effects	Imp. gal.	62,187	137,557	43,928	75, 126
Livestock sprays	Imp. gal.	144,621	246,949	208,374	287,007
Self-propelled livestock sprays	No.	38,975	35,784	49,802	38,534
Other livestock treatments		30,773	73, 124	47,002	70,460
Total livestock treatments		-	2,759,866	-	4,798,100
Herbicides (2)-			2,737,000		1,770,100
Arsenicals	Imp. gal.	6,596	8,481	16,079	15, 153
Borates, chlorates and borate-	-mp . Gara.	-, -, -	, , , , ,		25, 250
chlorate mixtures	1b.		(1)	_	(1)
Cyanamides and cyanates	1b.	to.	(1)	-	(1)
Dinitros	1b.	42,801	60,092	80,708	
I. P. C	1b.	11,321	9,106		
	Imp. gal		(1)	_	(1)
	lb. (of acid)	622	9,709	429	9,916
	lb. (of acid)		83,417	92,514	44,180
	lb. (of acid)		105,852	82,166	149,264
2,4,5-T formulations (2):					
	lb. (of acid)	57,798	92,567	34,108	65,970
	lb. (of acid)	321	621	6	3
2,4-D formulations (2):					
Ester dust	lb. (of acid)	304,372	431,466		480,913
Ester liquid	lb. (of acid)	2,686,763	2,681,949	3,102,851	2,943,060
	11 7 6 . 1.15	227 016	20E 216	536 015	1 = = 007
Amine liquid	lb. (of acid)	337,816	295,316	516,845	455,837

See footnotes at end of table.

Table 1 - Sales of Pest Control Products by Canadian Registrants, 1954 and 1955 (Continued) Unit of 1954 1 9 5 5 measure Quantity Value Quantity Value Commodity \$ \$ (A) Agriculture (concluded) Herbicides (concluded) -343,497 429,944 2,4-D, 2,4,5-T mixtures (value only) 112, 156 2,4-D portion of mixture ... lb. (of acid) 81,300 2,4,5-T portion of mixture 1b. (of acid) 87,328 107,309 Other herbicides 586,874 1,052,397 4,720,550 5,730,197 Total herbicides (B) Household and Industrial Insecticides Fumigants (excluding soil fumigants) -985 2,504 Carbon tetrachloride Imp gal. 178 870 Ethylene dichloride (3) (3) . . . 1,172,309 110,362 843,651 149,367 1b. Naphthalene Paradichlorobenzene (x)..... 1b. 2,671,445 1,306,062 2,812,371 1,283,728 178,365 124,645 Other fumigants Powders and dusts -21,884 6,654 DDT insect powders 1b. 6,561 23,656 DDT insect powders with pyrethrum... 1b. 20,868 14,815 31,241 17,411 8,148 10,969 14,721 Insect powders (without DDT) 1b. 18,575 3,469 6.254 Insect smokes 0 0 6 11,235 111,865 11,399 137,248 Lindane (for vaporizers) 1b . Lindane vaporizers: No. 6,680 71,027 2,136 22,770 Continuous type 42,832 66,176 69,825 69,327 Non-continuous type No. 533 2,471 1b. 1,045 1,745 Chlordane insect powders 43,532 60,520 Other powders and dusts 19,261 1b. 12,080 439,024 251,334 Fly baits Sprays and aerosol bombs -Space or air sprays without DDT ... Imp. gal. 15,572 62,969 17,468 79,773 48,352 182,264 78, 161 Space or air sprays with DDT Imp. gal. 143,595 79,960 184,302 57, 295 100,786 Residual sprays with 5% DDTImp. gal. 45,772 177,806 60,967 Residual sprays with other than DDT. Imp. gal. 210,608 Mill and warehouse sprays, e. g., 35,955 199,347 19,865 of pyrethrum type, etc. Imp. gal. 130,921 Self-propelled insecticides (e.g., No. 997,070 713, 274 1, 136, 585 830,017 aerosols): Space spray type ... Residual type No. 266,638 178,929 311, 143 199,760 Mosquito and fly repellents -16 37 Citronella type Dimethyl phthalate, indalone, ethyl hexandiol, dimethyl carbate, etc. 318,042 194, 259 Other household and industrial 91,751 153,510 insecticides 4, 133, 356 (4) 4,104,352 Total insecticides

See footnotes at end of table.
(x) 1954 totals revised.

Pest Control Products

Table 1 - Sales of Pest Control Products by Canadian Registrants, 1954 and 1955 (Concluded)

4 "	Unit of	1	9 5 4	1	9 5 5
Commodity	measure	Quantity	Value	Quantity	Value
			\$		\$
(C) Rodenticides					
Mouse and rat poisons:					
Warfarin and pival type - 0.5%	1b.	23,886	58,540	30,942	69,079
.025%	1b.	422, 197	192,677	400,862	196,557
Other mouse and rat poisons	1b.	77,029	81,049	80,664	113,259
Gopher poisons	1b.	21,920	11,650	5,128	2,634
Other rodenticides (mole killers,					
etc.)		-	2,999	•	4,985
Total rodenticides			346,915	-	386,514
GRAND TOTAL			19,355,810(4) - 2	2,853,337

(1) Included with "Other herbicides".

(2) Firms reporting M.C.P., 2,4,5-T and 2,4-D were asked to record their sales on a basis of acid equivalent,ie.: (a) 10,000 gallons of a 64 oz. ester were to be recorded as 40,000 lb.; (b) 100,000 lb. of a 2,4-D dust (5%) were to be recorded as 5,000 lb.: (c) 5,000 gallons of an 80 oz. amine were to be recorded as 25,000 lb.

(3) Included with "Other fumigants".

(4) Revised.

Table 2 - Canadian Exports of Pest Control Products by Registrants, 1954 and 1955

	1954	1955	
Commodity	Value	Value	
	\$	\$	
Agricultural dusts and sprays	16,556	22,310	
Livestock treatments			
Herbicides	7,285		
Household and industrial insecticides	5,489	-	
Rodenticides	-	-	
Total exports	29,330	22,310	