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SALES OF PEST CONTROL PRODUCTS BY CANADIAN REFISERANTISTICS

12 Months Ended September 30,

MAR 3 1965

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Sales of pest control products in the period ending September 30, 1964 as reported by Canadian registrants were valued at \$36,520,327 an increase of .6 per cent over the 36,295,899 reported for the same period the previous year. A breakdown of these totals by group with the previous year shown in brackets is: Agricultural dusts and sprays \$10,285,406 (\$13,400,001); Livestock treatments, \$2,369,587 (\$2,503,341); Herbicides \$14,561,201 (\$12,672,782); Household and Industrial insecticides \$6,696,571 (\$6,303,028); Rodenticides \$579,126 (\$556,633) and unspecified \$2,028,436 (\$860,114).

- Notes: 1. Details presented in this survey refer only to the sale of products registered with the Department of Agriculture as required under the terms of the Pest Control Products Act. From time to time the requirements in force affecting certain products are changed so that the registration of a product may be discontinued. For example, the registration of certain classes of disinfectants was discontinued in 1950. A similar situation obtained in 1956 when the registration of medicated feeds was discontinued. In each case, of course, the figure representing total sales was affected.
 - 2. All registrants, totalling 304 firms in number was circularized in connection with this survey for the period under review, however, only those reports filed by firms which showed sales in excess of \$10,000 were actually used in developing the details presented in this report. Previous to 1957 the cut-off was \$500. The former group (firms showing sales in excess of \$10,000) included 165 firms in all, and it is estimated that this group accounted for at least 95 per cent of the total sales of pest control products in Canada. The total reported by the remaining group of firms (under \$10,000) is shown under the heading of "Products not specified in detail".

Industry Division

February 1965 6522-830

TABLE 1. Sales of Pest Control Products by Canadian Registrants

			Twelve months ended September 30, 1964	
Item		Quantity	Value	
			\$	
(A) Agriculture				
A - Arsenicals: 1. Arsenate of lead	1b.	585,668	154,250	
2. Arsenic dusts (without copper)	10.	2,333,740		
3. Calcium arsenate	11		11,544	
4. Paris green	11		7,058	
4. Talls green		11,500	7,030	
B - Botanicals:				
1. Rotenone dusts (not more than 1				
per cent rotenone)	11	428,282	119,963	
2. Other botanicals (ryania dusts,		420,202	227,703	
etc.)	11	37,847	8,022	
			-,	
C - Synthetic organics:				
1. Aldrin - Dusts (including granular				
dusts)	lb. aldrin	258,920	187,740	
Emulsions	11	157,894	244,779	
Wettable powders	. 11		19,274	
2. B.H.C. and lindane, dusts emul-				
sions and wettable powders	lb. gamma	11,969	46,085	
3. Chlordane - Dusts	lb. chlordane	5,924	31,208	
Emulsions and wettable				
powders	11	17,267	36,082	
4. Dieldrin - Dusts (including granu-				
lar dusts)	lb. dieldrin	1,648	11,401	
Emulsions	11	36,181	105,310	
Wettable powders	11	4,052	9,754	
5. Dinitro compounds (phenols and				
cresols)	1b.	63,868	29,218	
6. DDT - Dusts (including granular				
dusts)	lb. DDT	224,111	101,914	
Emulsions	11	472,652	260,328	
Wettable powders	11	499,066	220,408	
7. Endrin - Dusts	lb. endrin	26,676	20,614	
Emulsions and wettable				
powders	11	49,708	202,583	
8. Malathion - Dusts	lb. malathion	8,196	16,715	
Emulsions	11	101,471	151,565	
Wettable powders	11	43,288	59,101	
9. Methoxychlor (all formulations)	lb. methoxychlor	90,157	71,155	
10. Parathion - Parathion bombs			(1)	
Dusts			(1)	
Emulsions	lb. parathion	11,406	27,232	
Wettable powders	11	25,180	26,676	
11. Soil fumigants	1b.	184,618		

⁽¹⁾ Included with 15. "Other synthetic organics - Other, n.e.s.".

TABLE 1. Sales of Pest Control Products by Canadian Registrants - Continued

Te on		Twelve mon	
Item Acad		Quantity	Value
			\$
(A) Agriculture - Continued			
12. Specific Acaracides (including			
Aramite, chlorfenson, Fenson,			
Kelthane, ovex, sulphenon,			
Tedion, etc.)	Mir to the land		485,601
13. TEPP and HETP (all forms)			8,829
14. Toxaphene emulsions	lb. toxaphene	16,013	15,700
15. Other synthetic organics:			250 0/3
Chlorinated hydrocarbons, n.e.s			258,947
Phosphates, n.e.s			1,797,514
D - Copper compounds (with and without		4 * *	440,792
insecticide):			
1. Copper sulphate	1b.	1,576,000	168,992
Fixed copper spray materials	11		87,901
3. Fixed copper spray materials with			
insecticide	11		30,929
4. Fixed copper dusts with insecticide	11	704,757.	112,360
5. Other copper compounds (including			
copper lime dusts, dry Bordeaux mixture, etc.)	11	00 271 5	14,277
mineure, etc.,		90,371	14,277
E - Other than copper fungicides:			
1. Captan (all forms)	lb. captan	231,814	247,414
2. Dithiocarbamates - Ferbam	lb. ferbam	106,982	64,955
Nabam	lb. nabam	411,196	275,306
Thiram			(2)
Zineb	lb. zineb	57,228	35,411
Other (maneb, ziram, etc.)			675 /.55
3. Dithiocarbamates (with insecticide)	1b.	251,588	675,455 51,314
4. Dusting sulphurs	11	4,940	
5. Liquid lime-sulphur	Imp. gal.	235,656	
6. Wettable sulphurs - Without insec-			
ticide	lb.	341,873	33,967
With insec-			
ticide	11	33,816	19,582
7. Other sulphurs (including dry lime-sulphur)	11	67,254	5 200
8. Mercurial fungicides (except seed		07,234	5,309
treatments)	11	19,832	43,725
9. Other fungicides, not seed		, 002	.0,720
treatments (including dichlones,			
glyodin, etc.)			819,132

⁽²⁾ Included with "Other (maneb, ziram, etc.)".

TABLE 1. Sales of Pest Control Products by Canadian Registrants - Continued

1. Fungicidal:	Thom		Twelve mont September 3	
(A) Agriculture - Continued F - Seed dreatments: 1. Fungicidal:	1 Cem		Quantity	Value
F - Seed freatments: 1. Fungicidal: Chlorobenzenes	(A) Agriculture - Continued			\$
1. Fungicidal:	(A) Agriculture - Continued			
Chlorobenzenes	F - Seed treatments:			
Organic mercurials - Liquid . Imp. gal. 132,014 747,65 Powders . 1b. 376,670 385,94 2. Fungicide - Insecticide combinations: Organic mercurials plus insecticide - Liquid . Imp. gal. 25,251 299,57 Powder . 1b. 96,505 147,58 Other fungicide plus insecticide - Liquid . Imp. gal. 15,723 134,07 Powder . 1b. 80,261 92,33 3. Other seed treatments . " 67,209 101,66 G - Miscellaneous: 1. Mineral oils for dormant or foliage spraying . Imp. gal. 337,737 147,57 2. Nicotine liquids " 3,512 36,02 3. Other agricultural dusts and sprays including hydrated lime				
Powders				10,108
2. Fungicide - Insecticide combinations: Organic mercurials plus insecticide - Liquid				747,65
tions: Organic mercurials plus insecticide - Liquid		lb.	376,670	385,940
Organic mercurials plus insecticide - Liquid				
ticide - Liquid				
Powder 1b. 96,505 147,58 Other fungicide plus insecticide - Liquid Imp gal. 15,723 134,07 Powder 1b. 80,261 92,35 3. Other seed treatments "67,209 101,66 G-Miscellaneous: 1. Mineral oils for dormant or foliage spraying Imp gal. 337,737 147,57 2. Nicotine liquids "3,512 36,02 3. Other agricultural dusts and sprays including hydrated lime 65,76 Total agricultural dusts and sprays		T 1	25 251	200 57
Other fungicide plus insecticide - Liquid Imp. gal. 15,723 134,07				
ticide - Liquid		10.	30,000	147,500
Powder		Imp cal	15 723	134 07
3. Other seed treatments		- 0		
G - Miscellaneous: 1. Mineral oils for dormant or foliage spraying				
1. Mineral oils for dormant or foliage spraying			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
foliage spraying	G - Miscellaneous:			
2. Nicotine liquids	1. Mineral oils for dormant or			
3. Other agricultural dusts and sprays including hydrated lime		Imp. gal.	337,737	147,57
## Sprays including hydrated lime		11	3,512	36,02
Total agricultural dusts and sprays				
Total agricultural dusts and sprays				
# - Livestock treatments (including poultry): Wormers:	lime			65,760
# - Livestock treatments (including poultry): Wormers:	Total agricultural dusts and			
H - Livestock treatments (including poultry): Wormers: 1. Coccidiosis treatments (except medicated feeds)				10,285,406
poultry): Wormers: 1. Coccidiosis treatments (except medicated feeds) 1b. 159,782 329,48 2. Phenothiazine 1b. phenothiazine 27,639 38,01 3. Piperazine 1b. piperazine 69,740 119,74 4. Other wormers 1b. piperazine 69,740 119,74 4. Other livestock treatments: 1 12,18 Other livestock treatments: 1b. 600,213 191,05 2. Barn sprays for residual effects 1b. 600,213 191,05 3. Blackhead treatments 1mp. gal. 31,241 133,17 3. Blackhead treatments 1mp. gal. 150,104 313,80 5. Self-propelled livestock sprays No. 64,174 58,11 6. Warble powders and washes 1b. rotenone 37,447 56,79 7. Other livestock treatments 420,01				, , , , , , , , , , , , , , , , , , , ,
Wormers: 1. Coccidiosis treatments (except medicated feeds)	d - Livestock treatments (including			
1. Coccidiosis treatments (except medicated feeds)	poultry):			
medicated feeds) 1b. 159,782 329,48 2. Phenothiazine 27,639 38,01 3. Piperazine 1b. piperazine 69,740 119,74 4. Other wormers 112,18 Other livestock treatments: 1. Animal insect powders (except warble powders) 1b. 600,213 191,05 2. Barn sprays for residual effects Imp. gal 31,241 133,17 3. Blackhead treatments 597,20 4. Livestock sprays Imp. gal 150,104 313,80 5. Self-propelled livestock sprays No. 64,174 58,11 6. Warble powders and washes 1b. rotenone 37,447 56,79 7. Other livestock treatments 420,01				
2. Phenothiazine				
3. Piperazine			-	329,482
4. Other wormers				
Other livestock treatments: 1. Animal insect powders (except				
1. Animal insect powders (except			0 0 0	112,181
warble powders) 1b. 600,213 \ 191,05 2. Barn sprays for residual 1mp. gal. 31,241 133,17 3. Blackhead treatments 597,20 4. Livestock sprays Imp. gal. 150,104 313,80 5. Self-propelled livestock sprays No. 64,174 58,11 6. Warble powders and washes 1b. rotenone 37,447 56,79 7. Other livestock treatments 420,01				
2. Barn sprays for residual effects		1 h	600 213	191 055
effects		LU 6	000,213	171,033
3. Blackhead treatments		Imp. gal.	31.241	133.173
4. Livestock sprays		8		597,205
5. Self-propelled livestock sprays No. 64,174 58,11 6. Warble powders and washes lb. rotenone 37,447 56,79 7. Other livestock treatments 420,01		Imp. gal.		313,802
6. Warble powders and washes 1b. rotenone 37,447 56,79 7. Other livestock treatments 420,01				58,117
7. Other livestock treatments 420,01				56,792
				420,018
Total Hypertock trootmants	Total livestock treatments			2,369,587

TABLE 1. Sales of Pest Control Products by Canadian Registrants - Continued

Item (A) Agriculture - Concluded		September	onths ended 30, 1964
(A) Agriculture - Concluded		Quantity	Value
			\$
- Herbicides:			
1. Arsenicals	Imp. gal.	72,161	139,875
mixtures	1b.	2,311,358	291,208
 Borate-chlorate-monuron mixtures Butyric and propionic formulations (including 2,4-DB, MCPB, mecoprop, 	**	384,785	113,380
silvix, erbon, etc.)			(3)
5. Carbamates (including CDAA, CDEC, CIPC,			(0)
IPC, etc.)	1b.	265,676	976,005
6. Cyanamides & potassium cyanates	11	168,263	
7. Dalapon and mixtures including			
dalapon	11	261,426	205,482
8. Dinitros			210,153
9. MCPA - Amine	lb. acid	1,014,903	1,053,742
Ester	11	643,070	656,16
Other MCPA formulations	11	75,556	99,55
10. TCA	11	579,976	152,29
11. Triazines	lb. product	1,938,336	2,473,985
12. Substituted ureas, n.e.s	11	138,028	212,52
13. 2, 4-D formulations:			
Amine liquid		1,419,739	943,866
Ester dust	11	17,836	27,73
Ester liquid	11	5,926,871	4,619,664
Other 2, 4-D formulations	11		(3)
14. 2, 4, 5-T formulations - Amine	11-		(3)
- Ester	11	343,911	434,334
15. 2, 4-D, 2, 4, 5-T mixtures			684,070
2, 4-D portion of item 15	lb. acid	489,699	
2, 4, 5-T portion of item 15	11	418,071	• • •
16. Other herbicides (excluding soil			
fumigants)			1,239,151
Total herbicides		e p e	14,561,201

⁽³⁾ Included with "item 16, other herbicides".

⁽⁴⁾ Included with "item 3, other fumigants".

Note: MCPA data for 1962 revised. See Table 2, page 7 for details.

TABLE 1. Sales of Pest Control Products by Canadian Registrants - Continued

Item		Twelve months ended September 30, 1964	
I Cent		Quantity	Value
			\$
(B) Household and industrial			
insecticides - Concluded			
- Powders and dusts:	11	//1 0/1	(0.70(
1. Ant traps		461,941	69,706
2. Chlordane insect powders		25,372	4,277
3. DDT insect powders (including those	44	55 105	07 706
with pyrethrum)	11	55,185	27,736
4. Fly baits	11	258,100	134,080
5. Insect powders (without DDT)	11	207,880	35,013
6. Lindane (for vaporizers and			
fumigators)	lb. lindane	5,882	23,707
7. Lindane dispensers:			
Continuous vaporization type	No.	102	n + >
Non-continuous fumigation type	11	-	-
8. Other powders and dusts (including			
insect smokes)			24,431
- Sprays and aerosol bombs:			
1. Mill and warehouse sprays (pyrethrum			
type etc.)	Imp. gal.	108,732	329,797
2. Residual sprays:	- O.		
With DDT	11	63,414	85,010
Chlorinated hydrocarbons, other		05,727	03,010
than DDT	11	23,046	96,979
3. Self-propelled insecticides:		25,040	50,575
Residual type:	No.	250,372	205,077
For fabric protection	11		
Other		240,480	150,505
Space spray type:	11	0.005 700	1 050 000
For use on foliage	11	2,035,792	1,858,892
Not for use on foliage	"	963,745	764,931
4. Space or air sprays:			
Chlorinated hydrocarbon type (e.g.		The second second	
DDT, methoxychlor etc.)	Imp. gal.	4,097	33,238
Other	11	71,154	167,264
- Mosquito and fly repellants:			
1. Dimethyl phthalate, indalone, ethyl			
hexandiol, toluamide, etc.:			
Liquids			319,074
Pressurized	No.	978,664	698,681
Other (including creams and sticks)			156,339
Company of the party of the par			
- Other household and industrial insec-			
ticides			97,180
			27,7200
Taral have shall and deduction to the same			
Total household and industrial insec-			6 606 571
ticides		0 0 0	6,696,571

TABLE 1. Sales of Pest Control Products by Canadian Registrants - Concluded

Item —	Twelve months ended September 30, 1964		
a C Catt	Quantity	Value	
(C) Rodenticides		\$	
A - Mouse and rat poisons: 1. Warfarin and pival type - 0.5% lb. 0.025% " 2. Other mouse and rat poisons "	91,318 781,866 166,569	72,801 361,407 108,449	
B - Other rodenticides (mole killers, gopher poisons, etc.)		36,469	
Total rodenticides		579,126	
Total pest control products specified in detail		34,491,891	
Total pest control products not specified in detail	•••	2,028,436	
Grand total all pest control products		36,520,327	

⁽a) 10,000 gallons of a 64 oz. ester would be recorded as 40,000 pounds.

⁽b) 100,000 pounds of 2, 4-D dust (5%) would be recorded as 5,000 pounds.

⁽c) 5,000 gallons of an 80 oz. amine would be recorded as 25,000 pounds.

^{...} Figures not appropriate or not applicable.

Note: Firms reporting MCPA., 2, 4, 5-T and 2, 4-D sales were asked to record their sales on a basis of acid equivalent, i.e.:

⁽a) 10,000 gallons of a 64 oz. ester to be recorded as 40,000 lb.

⁽b) 100,000 lb. of a 2, 4-D dust (5%) to be recorded as 5,000 lb.

⁽c) 5,000 gallons of an 80 oz. amine to be recorded as 25,000 lb.

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