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SALES OF PEST CONTROL PRODUCTS BY CANADIAN REGISTRANTS 17 1966

12 Months Ended September 30, 1965

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Sales of pest control products in the period ending September 30, 1965 as reported by Canadian registrants were valued at \$39,029,553, an increase of 6.9 per cent over the \$36,520,327 reported for the same period the previous year. A breakdown of these totals by group with the previous year shown in brackets is: Agricultural dusts and sprays \$10,093,456 (\$10,285,406); Livestock treatments \$2,641,363 (\$2,369,587); Herbicides \$17,193,643 (\$14,561,201); Household and Industrial insecticides \$6,832,139 (\$6,696,571); Rodenticides \$602,701 (\$579,126); and unspecified \$1,666,161 (\$2,028,436).

- Notes: 1. Details presented in this survey refer only to the sale of products registered with the Department of Agriculture as required under the terms of the Pest Control Products Act. From time to time the requirements in force affecting certain products are changed so that the registration of a product may be discontinued. For example, the registration of certain classes of disinfectants was discontinued in 1950. A similar situation obtained in 1956 when the registration of medicated feeds was discontinued. In each case, of course, the figure representing total sales was affected.
 - 2. All registrants, totalling 395 firms in number was circularized in connection with this survey for the period under review, however, only those reports filed by firms which showed sales in excess of \$10,000 were actually used in developing the details presented in this report. Previous to 1957 the cut-off was \$500. The former group (firms showing sales in excess of \$10,000) included 165 firms in all, and it is estimated that this group accounted for at least 95 per cent of the total sales of pest control products in Canada. The total reported by the remaining group of firms (under \$10,000) is shown under the heading of "Products not specified in detail".

Industry Division

February 1966 6522-830

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TABLE 1. Sales of Pest Control Products by Canadian Registrants

		Twelve months en- September 30, 19	
Item		Quantity	Value
(A) Agriculture			\$
(n) ngriculture			
A - Arsenicals:			
1. Arsenate of lead	1b.	590,495	154,523
2. Arsenic dusts (without copper)	17	1,970,020	108,635
3. Calcium arsenate	tt .	71,018	4, 193
4. Paris green	9.0	8,280	5,637
B - Botanicals:			
1. Rotenone dusts (not more than 1			
per cent rotenone)	11	374,713	116,192
2. Other botanicals (ryania dusts,			
etc.)	II .	2,940	1,292
: - Synthetic organics:			
1. Aldrin - Dusts (including granular			
dusts)	lb. aldrin	322,768	280,007
Emulsions	11	161,809	244,068
Wettable powders	69	17,746	38,260
2. B.H.C. and lindane, dusts emul-			
sions and wettable powders	1b. gamma	13,588	51,339
3. Chlordane - Dusts	lb. chlordane	5,979	33,094
Emulsions and wettable	11	10 707	20 /07
powders		19,727	39,427
4. Dieldrin - Dusts (including granu-	lb. dieldrin	3,943	15,803
lar dusts) Emulsions	in dielalin	6,171	18,279
Wettable powders	11	4,691	11,657
5. Dinitro compounds (phenols and		7,071	11,037
cresols)	1b.	58,817	37,657
6. DDT - Dusts (including granular	ID.	50,017	57,057
dusts)	1b. DDT	226,426	102,647
Emulsions	11	360,226	209,048
Wettable powders	H	652,390	270,286
7. Endrin - Dusts	lb. endrin	23,729	15,426
Emulsions and wettable			
powders	It	44,442	150,057
8. Malathion - Dusts	lb. malathion	9,269	18,604
Emulsions	11	93,564	134,959
Wettable powders	11	27,036	45,208
9. Methoxychlor (all formulations)	1b. methoxychlor	44,309	46,752
10. Parathion - Parathion bombs			(1)
Dusts			(1)
Emulsions	lb. parathion	34,509	34,487
Wettable powders	II	23,116	30,161
11. Soil fumigants	lb.	949,324	108,183

⁽¹⁾ Included with 15. "Other synthetic organics - Other, n.e.s.".

TABLE 1. Sales of Pest Control Products by Canadian Registrants - Continued

Item			Twelve mon September	
I DOM			Quantity	Value
				\$
(A) Agriculture - Continued				
12. Specific Acaracides (including				
Aramite, chlorfension, Fenson, Kelthane, ovex, sulphenon,				
Tedion, etc.)				404,695
13. TEPP and HETP (all forms)				9,799
14. Toxaphene emulsions	1b.	toxaphene	24,717	21,868
15. Other synthetic organics:		•		
Chlorinated hydrocarbons, n.e.s				232,656
Phosphates, n.e.s.				1,480,266
Other, n.e.s.				634,945
O - Copper compounds (with and without				
insecticide):				
1. Copper sulphate		1b.	823,724	114,207
2. Fixed copper spray materials		11	164,696	72,041
3. Fixed copper spray materials with				•
insecticide		**	73,619	28,279
4. Fixed copper dusts with insecticide		7.7	681,235	114,641
5. Other copper compounds (including				
copper lime dusts, dry Bordeaux				
mixture, etc.)		11	57,691	7,968
E - Other than copper fungicides:				
1. Captan (all forms)	1b.	captan	274,725	290,509
2. Dithiocarbamates - Ferbam		ferbam	94,700	58,226
Nabam		nabam	514,317	233,875
Thiram				(2)
Zineb	1b.	zineb	68,126	27,403
Other (maneb,			•	•
ziram, etc.)			0 0 0	503,681
3. Dithiocarbamates (with insecticide)		1b.	197,457	41,307
4. Dusting sulphurs		11	42,600	2,757
5. Liquid lime-sulphur	Imp	. gal.	127,813	46,516
6. Wettable sulphurs - Without insec-	•			-
ticide		1b.	356,110	35,109
With insec-				
ticide		11	20,199	15,300
7. Other sulphurs (including dry lime-				
sulphur)		11	120,242	11,235
8. Mercurial fungicides (except seed				•
treatments)		11	26,723	90,175
9. Other fungicides, not seed				•
treatments (including dichlones,				
glyodin, etc.)				894,655
				•

⁽²⁾ Included with "Other (maneb, ziram, etc.)".

TABLE 1. Sales of Pest Control Products by Canadian Registrants - Continued

Item		Twelve mo September	nths ended 30, 1965
I Lent		Quantity	Value
(4) 4 1 1 6 1 1			\$
(A) Agriculture - Continued			
F - Seed treatments:			
1. Fungicidal:			
Chlorobenzenes	1b.	12,433	7,583
Organic mercurials - Liquid	Imp. gal.	147,641	815,259
Powders	1b.	167,844	119,589
2. Fungicide - Insecticide combina- tions:			
Organic mercurials plus insec-			
ticide - Liquid	Imp. gal.	62,251	597,467
Powder	1b.	179,678	302,560
Other fungicide plus insec-			
ticide - Liquid	Imp. gal.	8,597	87,662
Powder	1b.	95,986	150,94
3. Other seed treatments	11	172,446	112,190
3, 00112 3000 010001103 (1111)		,	
G - Miscellaneous:			
1. Mineral oils for dormant or			
foliage spraying	Imp. gal.	292,912	146,573
2. Nicotine liquids	11	2,785	40,810
3. Other agricultural dusts and			
sprays including hydrated			
lime			14,902
Total agricultural dusts and			
sprays			10,093,546
H - Livestock treatments (including			
poultry):			
Wormers:			
1. Coccidiosis treatments (except			
medicated feeds)	1b.	175,035	427,529
2. Phenothiazine		23,143	29,443
3. Piperazine	lb. piperazine	69,842	97,815
4. Other wormers			145,791
Other livestock treatments:			
1. Animal insect powders (except			
warble powders)	1b.	636,223	204,019
2. Barn sprays for residual		,	
effects	Imp. gal.	30,056	96,747
3. Blackhead treatments			580,383
4. Livestock sprays	Imp. gal.	147,572	332,443
5. Self-propelled livestock sprays	No.	16,093	15,558
6. Warble powders and washes	lb. rotenone	25,780	51,157
7. Other livestock treatments	are decree	,	660,478
Total livestock treatments			2,641,363

TABLE 1. Sales of Pest Control Products by Canadian Registrants - Continued

	Twelve mo	nths ended 30, 1965
	Quantity	Value
		\$
Imp. gal.		137,306
1b.	2,952,598 289,015	302,131 66,875
Imp. gal.	17,375	119,474
1b.	520,129	1,786,968
18	167,924	23,657
11	453,485	351,425
1h and d		238,563
		1,401,361
		267,211
	171,304	174,389 246,849
lb acid	1.610.325	1,013,482
11		593,247
111		4,546,878
11	-	(3)
11		(3)
11	207,897	267,245
43	07/ 500	454,901
		• • •
	* * *	4,535,799
		17,193,643
		(1.)
1b.	3,160,385	(4) 1,023,163
	lb. gal. lb. acid "" lb. product lb. acid "" "" "" "" "" "" "" "" ""	September Quantity

⁽³⁾ Included with "item 15, other herbicides".(4) Included with "item 3, other fumigants".

TABLE 1. Sales of Pest Control Products by Canadian Registrants - Continued

T tram			onths ended r 30, 1965
Item		Quantity	Value
	Sauran Pa		\$
(B) Household and industrial			
insecticides - Concluded			
B - Powders and dusts:	4.4		4
1. Ant traps	1b.	437,631	65,868
2. Chlordane insect powders	**	27,452	5,423
3. DDT insect powders (including those	11	0.0	04.044
with pyrethrum)	11	82,109	36,366
4. Fly baits		219,009	128,062
5. Insect powders (without DDT)	11	221,686	38,445
6. Lindane (for vaporizers and			
fumigators)	1b. lindane	5,356	22,973
7. Lindane dispensers:			
Continuous vaporization type	No.	502	
Non-continuous fumigation type	11	3,500	
8. Other powders and dusts (including			
insect smokes)			29,126
C - Sprays and aerosol bombs:			
1. Mill and warehouse sprays (pyrethrum			
type etc.)	Imp. gal.	99,095	352,782
2. Residual sprays:			
With DDT	**	35,447	53,715
Chlorinated hydrocarbons, other			
than DDT	11	16,172	71,305
Self propelled insecticides:			
Residual type:			
For fabric protection	No.	288,709	238,943
Other	11	191,712	136,320
Space spray type:			
For use on foliage	11	1,908,004	
Not for use on foliage	11	898,246	682,887
4. Space or air sprays:			
Chlorinated hydrocarbon type (e.g.			
DDT, methoxychlor etc.)	Imp. gal.	-	-
Other	11	29,979	115,652
D - Mosquito and fly repellants:			
1. Dimethyl phthalate, indalone, ethyl			
hexandiol, toluamide, etc.:			
Liquids			206,959
Pressurized	No.	1,284,351	956,093
Other (including creams and sticks)			103,551
E - Other household and industrial insec-			
ticides			155,823
	-		
Total household and industrial insec-			
ticides			6,832,139

TABLE 1. Sales of Pest Control Products by Canadian Registrants - Concluded

I t e m	Twelve months ended September 30, 1965		
	Quantity	Value	
(C) Rodenticides		\$	
- Mouse and rat poisons: 1. Warfarin and pival type - 0.5% lb. 0.025% " 2. Other mouse and rate poisons "	52,740 654,585 250,238	55,621 327,596 160,979	
- Other rodenticides (mole killers, gopher poisons, etc.)	6.00	58,505	
Total rodenticides		602,701	
otal pest control products specified in detail	• • •	37,363,392	
otal pest control products not specified in detail		1,666,161	
Grand total all pest control products	• • •	39,029,553	

^{...} Figures not appropriate or not applicable.

Note: Firms reporting MCPA., 2, 4, 5-T and 2, 4-D sales were asked to record their sales on a basis of acid equivalent, i.e.:

⁽a) 10,000 gallons of a 64 oz. ester to be recorded as 40,000 lb.

⁽b) 100,000 lb. of a 2, 4-D dust (5%) to be recorded as 5,000 lb.

⁽c) 5,000 gallons of an 80 oz. amine to be recorded as 25,000 lb.

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