

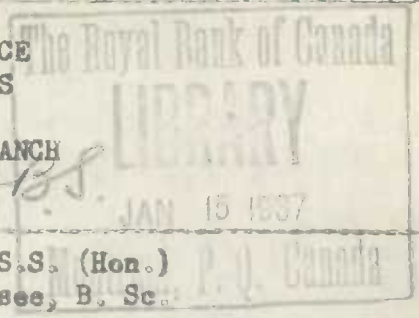
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Polishes, Canada, Statistics  
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DEPARTMENT OF TRADE AND COMMERCE  
DOMINION BUREAU OF STATISTICS  
CENSUS OF INDUSTRY  
MINING, METALLURGICAL AND CHEMICAL BRANCH  
OTTAWA - CANADA



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ANNUAL INDUSTRY REPORT

CHEMICALS AND ALLIED PRODUCTS

THE POLISHES AND DRESSINGS INDUSTRY, 1935.

Forty-six factories in Canada were engaged primarily in the manufacture of polishes of all kinds, floor wax, and similar preparations during 1935; 29 plants were in Ontario, 12 in Quebec, 3 in British Columbia, and 1 in each of Nova Scotia and Alberta.

Production by the concerns in this industry in 1935 was valued at \$2,149,239 compared with \$1,918,998 in 1934 and \$1,779,843 in 1933. About 75 per cent of the production was from plants in Ontario. The output value for the industry includes the miscellaneous products as well as the polishes made by these 46 concerns.

The total output of solid floor wax during 1935, including small amounts from other industries, amounted to 2,683,236 pounds valued at \$598,654 at factory prices; liquid floor wax and polish totalled 131,910 gallons at \$553,380; shoe polishes and dressings, \$516,261; furniture polishes, \$134,747; stove polishes, \$104,281; brass polishes, \$43,404; silver polishes, \$50,994, and auto polishes, \$89,680. The value of all polishes made in Canada in 1935 was \$1,873,067.

Capital employed in the polishes and dressings industry was reported at \$1,839,486 in 1935; the number of employees was 390; payments in salaries and wages totalled \$430,744; and the cost of materials for manufacturing was \$959,157.

Statistics of imports of polishes are shown in the Trade of Canada under the headings of "shoe blacking and shoemakers' ink; shoe, harness and leather dressing" which amounted to \$399,875 in 1935, and "polish or composition, knife and other, not otherwise provided for" which totalled \$167,923.

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Table 1 - PRINCIPAL STATISTICS OF THE POLISHES AND DRESSINGS INDUSTRY, 1920 - 1935.

| Years | No. of plants | Capital employed | Average number of employees | Salaries and wages | Cost of fuel and electricity at works | Cost of materials at works | Selling value of products at works |
|-------|---------------|------------------|-----------------------------|--------------------|---------------------------------------|----------------------------|------------------------------------|
|       |               | \$               |                             | \$                 | \$                                    | \$                         | \$                                 |
| 1920  | 32            | 1,444,963        | 309                         | 350,297            | 10,196                                | 1,150,377                  | 2,005,970                          |
| 1921  | 33            | 1,399,445        | 266                         | 329,416            | 10,173                                | 741,607                    | 1,445,226                          |
| 1922  | 31            | 1,521,563        | 290                         | 370,959            | 8,583                                 | 736,517                    | 1,670,293                          |
| 1923  | 30            | 1,628,251        | 334                         | 421,316            | 10,835                                | 671,203                    | 1,765,161                          |
| 1924  | 27            | 1,448,747        | 255                         | 347,202            | 10,896                                | 583,751                    | 1,464,975                          |
| 1925  | 85            | 1,589,238        | 285                         | 374,634            | 12,088                                | 683,801                    | 1,624,391                          |
| 1926  | 39            | 1,335,822        | 236                         | 306,358            | 9,507                                 | 662,155                    | 1,406,581                          |
| 1927  | 37            | 1,401,061        | 248                         | 299,795            | 9,759                                 | 671,423                    | 1,422,111                          |
| 1928  | 33            | 1,348,394        | 215                         | 298,733            | 9,453                                 | 653,788                    | 1,396,675                          |
| 1929  | 29            | 1,253,657        | 216                         | 279,571            | 8,921                                 | 630,861                    | 1,356,223                          |
| 1930  | 32            | 1,414,276        | 202                         | 269,187            | 8,479                                 | 627,642                    | 1,346,899                          |
| 1931  | 42            | 1,966,126        | 290                         | 436,333            | 11,742                                | 665,302                    | 1,783,549                          |
| 1932  | 44            | 2,032,642        | 285                         | 400,847            | 12,492                                | 681,274                    | 1,812,603                          |
| 1933  | 48            | 1,861,062        | 340                         | 394,871            | 13,729                                | 720,913                    | 1,779,843                          |
| 1934  | 45            | 1,930,392        | 362                         | 404,833            | 13,612                                | 815,680                    | 1,918,998                          |
| 1935  | 46            | 1,839,486        | 390                         | 430,744            | 15,875                                | 959,157                    | 2,149,239                          |

Table 2 - PRINCIPAL STATISTICS, BY PROVINCES, 1934 and 1935.

| Provinces        | No. of plants | Capital employed | Average number of employees | Salaries and wages | Cost of fuel and electricity at works | Cost of materials at works | Selling value of products at works |
|------------------|---------------|------------------|-----------------------------|--------------------|---------------------------------------|----------------------------|------------------------------------|
|                  |               | \$               |                             | \$                 | \$                                    | \$                         | \$                                 |
| <b>1934</b>      |               |                  |                             |                    |                                       |                            |                                    |
| Quebec           | 13            | 516,830          | 102                         | 107,456            | 4,265                                 | 230,119                    | 446,083                            |
| Ontario          | 29            | 1,393,576        | 256                         | 294,635            | 9,252                                 | 583,236                    | 1,466,931                          |
| Nova Scotia      | 1)            |                  |                             |                    |                                       |                            |                                    |
| Alberta          | 1)            | 19,986           | 4                           | 2,742              | 95                                    | 2,325                      | 5,984                              |
| British Columbia | 1)            |                  |                             |                    |                                       |                            |                                    |
| CANADA           | 45            | 1,930,392        | 362                         | 404,833            | 13,612                                | 815,680                    | 1,918,998                          |
| <b>1935</b>      |               |                  |                             |                    |                                       |                            |                                    |
| Quebec           | 12            | 555,578          | 113                         | 118,811            | 6,109                                 | 279,178                    | 520,237                            |
| Ontario          | 29            | 1,254,662        | 269                         | 305,128            | 9,475                                 | 671,821                    | 1,614,391                          |
| Nova Scotia      | 1)            |                  |                             |                    |                                       |                            |                                    |
| Alberta          | 1)            | 29,246           | 8                           | 6,805              | 291                                   | 8,158                      | 14,611                             |
| British Columbia | 3)            |                  |                             |                    |                                       |                            |                                    |
| CANADA           | 46            | 1,839,486        | 390                         | 430,744            | 15,875                                | 959,157                    | 2,149,239                          |

Apr. 1/39 Subs

Table 3 - CAPITAL EMPLOYED, BY CLASSES AND BY PROVINCES, 1954 and 1955.

| Provinces             | Present value<br>of land, build-<br>ings, machinery,<br>tools and other<br>equipment | Inventory value<br>of materials on<br>hand, stocks in<br>process, finished<br>products, fuel and<br>miscellaneous<br>supplies on hand | Operating capital<br>(cash, bills and<br>accounts receivable,<br>prepaid expenses,<br>etc. | TOTAL<br>CAPITAL<br>EMPLOYED |
|-----------------------|--|---|--|------------------------------|
|                       | \$   | \$  | \$   | \$                           |
| <b>1954</b>           |  |   |  |                              |
| Quebec .....          | 180,943  | 130,803   | 205,084  | 516,830                      |
| Ontario .....         | 427,457  | 292,432   | 673,687  | 1,393,576                    |
| Other provinces ..... | 9,755  | 3,562   | 6,669  | 19,986                       |
| CANADA .....          | 618,155  | 426,797   | 885,440  | 1,930,392                    |
| <b>1955</b>           |  |   |  |                              |
| Quebec .....          | 269,483  | 127,985   | 158,110  | 555,578                      |
| Ontario .....         | 442,535  | 313,172   | 498,955  | 1,254,662                    |
| Other provinces ..... | 20,038   | 4,648   | 4,560  | 29,246                       |
| CANADA .....          | 732,056  | 445,805   | 661,625  | 1,839,486                    |

Table 4 - SIZE OF ESTABLISHMENTS, ACCORDING TO PRODUCTION, NUMBER OF EMPLOYEES AND CAPITAL EMPLOYED, 1955.

|                                | Number of<br>plants | Capital<br>employed<br>\$ | Number of<br>employees | Selling value of<br>products at works<br>\$ |
|--------------------------------|---------------------|---------------------------|------------------------|---|
| <b>(a) PRODUCTION</b>          |                     |                           |                        |   |
| Under \$5,000 .....            | 17                  | 82,581                    | 35                     | 41,102                                      |
| \$5,000 to \$10,000 .....      | 7                   | 70,926                    | 22                     | 56,369                                      |
| \$10,001 to \$25,000 .....     | 4                   | 98,555                    | 24                     | 85,156                                      |
| \$25,001 to \$50,000 .....     | 5                   | 125,351                   | 31                     | 153,583                                     |
| \$50,001 to \$100,000 .....    | 5                   | 166,137                   | 60                     | 338,861                                     |
| Over \$100,000 .....           | 8                   | 1,295,936                 | 218                    | 1,474,168                                   |
| TOTAL .....                    | 46                  | 1,839,486                 | 390                    | 2,149,239                                   |
| <b>(b) NUMBER OF EMPLOYEES</b> |                     |                           |                        |   |
| 1 or 2 .....                   | 18                  | 78,814                    | 27                     | 89,391                                      |
| 3 to 10 .....                  | 17                  | 341,218                   | 87                     | 395,142                                     |
| 11 to 20 .....                 | 6                   | 682,822                   | 92                     | 605,974                                     |
| Over 20 .....                  | 5                   | 736,632                   | 184                    | 1,058,732                                   |
| TOTAL .....                    | 46                  | 1,839,486                 | 390                    | 2,149,239                                   |
| <b>(c) CAPITAL EMPLOYED</b>    |                     |                           |                        |   |
| Under \$25,000 .....           | 51                  | 211,059                   | 86                     | 324,658                                     |
| \$25,000 to \$100,000 .....    | 10                  | 513,751                   | 153                    | 790,439                                     |
| Over \$100,000 .....           | 5                   | 1,114,716                 | 151                    | 1,034,142                                   |
| TOTAL .....                    | 46                  | 1,839,486                 | 390                    | 2,149,239                                   |

Table 5 - EMPLOYEES, SALARIES AND WAGES, BY PROVINCES, 1934 and 1935.

| Provinces          | AVERAGE NUMBER OF EMPLOYEES |        |          |        |       | Salaries<br>\$ | Wages<br>\$ | TOTAL<br>SALARY<br>AND WAGE<br>\$ |
|--------------------|-----------------------------|--------|----------|--------|-------|----------------|-------------|-----------------------------------|
|                    | On salaries                 |        | On wages |        | TOTAL |                |             |                                   |
|                    | Male                        | Female | Male     | Female |       |                |             |                                   |
| <b>1934 -</b>      |                             |        |          |        |       |                |             |                                   |
| Quebec .....       | 51                          | 5      | 42       | 26     | 102   | 55,319         | 52,157      | 107,456                           |
| Ontario .....      | 78                          | 41     | 88       | 49     | 256   | 175,375        | 119,260     | 294,635                           |
| Other provinces .. | 2                           | ...    | 2        | ...    | 4     | 1,584          | 1,158       | 2,742                             |
| CANADA .....       | 111                         | 44     | 132      | 75     | 362   | 232,278        | 172,555     | 404,833                           |
| <b>1935 -</b>      |                             |        |          |        |       |                |             |                                   |
| Quebec .....       | 58                          | 7      | 41       | 27     | 113   | 67,437         | 51,374      | 118,811                           |
| Ontario .....      | 87                          | 52     | 80       | 50     | 269   | 216,731        | 88,597      | 305,128                           |
| Other provinces .. | 5                           | ...    | 5        | ...    | 8     | 4,525          | 2,280       | 6,805                             |
| CANADA .....       | 130                         | 59     | 124      | 77     | 390   | 288,693        | 142,051     | 430,744                           |

Table 6 - WAGE-EARNERS, BY MONTHS, 1934 and 1935.

| Months          | 1934 |        |       | 1935 |        |       |
|-----------------|------|--------|-------|------|--------|-------|
|                 | Male | Female | TOTAL | Male | Female | TOTAL |
| January .....   | 110  | 53     | 163   | 105  | 62     | 167   |
| February .....  | 116  | 62     | 178   | 107  | 61     | 168   |
| March .....     | 127  | 75     | 202   | 109  | 64     | 173   |
| April .....     | 145  | 89     | 234   | 128  | 85     | 211   |
| May .....       | 152  | 92     | 244   | 135  | 92     | 227   |
| June .....      | 151  | 87     | 238   | 125  | 88     | 213   |
| July .....      | 146  | 80     | 226   | 124  | 71     | 195   |
| August .....    | 128  | 66     | 194   | 115  | 61     | 176   |
| September ..... | 130  | 69     | 199   | 119  | 79     | 198   |
| October .....   | 129  | 77     | 206   | 111  | 68     | 179   |
| November .....  | 124  | 65     | 189   | 109  | 60     | 169   |
| December .....  | 114  | 61     | 175   | 104  | 56     | 160   |
| AVERAGE .....   | 132  | 75     | 207   | 124  | 77     | 201   |

Table 7 - FUEL AND ELECTRICITY USED, 1934 and 1935.

| Kinds                            | Unit of measure | 1934     |                     | 1935     |                     |
|----------------------------------|-----------------|----------|---------------------|----------|---------------------|
|                                  |                 | Quantity | Cost at works<br>\$ | Quantity | Cost at works<br>\$ |
| Anthracite coal .....            | short ton       | 96       | 826                 | 80       | 615                 |
| Bituminous coal - Canadian ..... | short ton       | 60       | 474                 | 62       | 484                 |
| Imported .....                   | short ton       | 696      | 5,103               | 1,027    | 7,264               |
| Coke .....                       | short ton       | 28       | 502                 | 31       | 312                 |
| Gasoline .....                   | Imp. gal.       | ...      | ...                 | 2        | ...                 |
| Kerosene .....                   | Imp. gal.       | 1,169    | 148                 | 680      | 79                  |
| Fuel oil .....                   | Imp. gal.       | ...      | ...                 | 80       | 10                  |
| Wood .....                       | cord            | 7        | 70                  | 16       | 132                 |
| Gas - Manufactured .....         | M cu. ft.       | 1,465    | 1,546               | 953      | 981                 |
| Natural .....                    | M cu. ft.       | 125      | 99                  | 1,227    | 852                 |
| Other fuel .....                 | xxx             | ...      | 480                 | ...      | 480                 |
| Electricity purchased .....      | K. W. H.        | 148,112  | 4,564               | 179,806  | 4,665               |
| TOTAL .....                      | xxx             | ...      | 13,612              | ...      | 15,875              |

Table 8 - POWER EQUIPMENT, 1934 and 1935.

| Kinds   | 1 9 3 4         |                         | 1 9 3 5         |                         |
|---|-----------------|-------------------------|-----------------|-------------------------|
|   | Number of units | Total rated horse power | Number of units | Total rated horse power |
| Electric motors operated by purchased power ..... | 74              | 196                     | 87              | 198                     |
| Total Power Equipment .....                       | 74              | 196                     | 87              | 198                     |
| Boilers .....                                     | 15              | 404                     | 13              | 510                     |

Table 9 - MATERIALS USED, 1934 and 1935.

| Materials                           | Unit of measure | 1 9 3 4  |                  | 1 9 3 5  |                  |
|-------------------------------------|-----------------|----------|------------------|----------|------------------|
|                                     |                 | Quantity | Cost at works \$ | Quantity | Cost at works \$ |
| Alcohol, ethyl .....                | gal.            | 17,808   | 11,947           | 19,306   | 14,339           |
| Bicarbonate of soda .....           | lb.             | 380,880  | 8,711            | 430,168  | 9,846            |
| Carbon black .....                  | lb.             | 28,632   | 2,280            | 27,447   | 2,242            |
| Graphite .....                      | lb.             | 121,694  | 6,853            | 113,475  | 6,679            |
| Other dyes and colours .....        | xxx             | ...      | 11,465           | ...      | 30,549           |
| Glycerine .....                     | lb.             | 17,597   | 2,244            | 9,917    | 1,992            |
| Kaolin or china clay .....          | lb.             | 159,403  | 4,481            | 145,353  | 4,819            |
| Essential oils .....                | xxx             | ...      | 8,456            | ...      | 10,259           |
| Resin .....                         | lb.             | 30,234   | 1,303            | 33,248   | 1,195            |
| Shellac .....                       | lb.             | 59,032   | 17,381           | 82,030   | 29,689           |
| Solvents (benzol, naphtha, etc.) .. | gal.            | 305,965  | 53,971           | 317,856  | 52,535           |
| Turpentine .....                    | gal.            | 29,385   | 18,915           | 31,603   | 20,357           |
| Ultramarine blue .....              | lb.             | 142,317  | 17,377           | ...      | ...              |
| Wax .....                           | lb.             | 570,335  | 102,347          | 785,653  | 169,427          |
| All other materials .....           | xxx             | ...      | 123,848          | ...      | 137,767          |
| Containers .....                    | xxx             | ...      | 424,101          | ...      | 467,462          |
| TOTAL .....                         | xxx             | ...      | 815,680          | ...      | 959,157          |

Table 10 - PRODUCTS MADE, 1934 and 1935.

NOTE - Data in this table are for the Polishes and Dressings Industry which includes only the concerns that make polishes as their major product (see directory). The figures for the individual items do not necessarily represent the total Canadian output of these articles as they may have been produced also as a minor product of concerns which have been classified to other industrial groups. For the total Canadian production see Table 11.

| Products                           | Unit of measure | 1 9 3 4   |                           | 1 9 3 5   |                           |
|------------------------------------|-----------------|-----------|---------------------------|-----------|---------------------------|
|                                    |                 | Quantity  | Selling value at works \$ | Quantity  | Selling value at works \$ |
| Auto polishes .....                | xx              | ...       | 98,077                    | ...       | 70,444                    |
| Floor wax, solid .....             | lb.             | 2,040,437 | 495,087                   | 2,410,918 | 539,181                   |
| Floor wax and polish, liquid ..... | Imp. gal.       | 90,591    | 243,286                   | 121,563   | 307,482                   |
| Furniture polishes .....           | xx              | ...       | 102,621                   | ...       | 114,992                   |
| Brass polishes .....               | xx              | ...       | 42,556                    | ...       | 43,139                    |
| Silver polishes .....              | xx              | ...       | 45,376                    | ...       | 50,099                    |
| Shoe polishes and dressings .....  | xx              | ...       | 453,645                   | ...       | 516,261                   |
| Stove polishes .....               | xx              | ...       | 116,099                   | ...       | 104,281                   |
| All other products (a) .....       | xx              | ...       | 322,251                   | ...       | 403,360                   |
| TOTAL .....                        | xx              | ...       | 1,918,998                 | ...       | 2,149,239                 |

(a) Includes leather dressing, glue, mops and mop handles, boiler compounds, paints, insecticides, washing blue, etc., which were made as minor products by concerns in this industry.

Table 11 - TOTAL PRODUCTION OF POLISHES IN CANADA, 1931 - 1935.

NOTE - Figures in this table represent the total production in Canada from all industrial groups. Data for 1935 are subject to slight revision on further examination of individual reports.

|  | 1931             | 1932 | 1933             | 1934             | 1935             |
|--|------------------|------|------------------|------------------|------------------|
| Floor wax - solid .....lb.)<br>\$ )                          |                  |      | ( 2,000,857      | 2,254,394        | 2,683,226        |
|  |                  |      | ( 499,720        | 542,922          | 598,654          |
| Floor wax and polish, liquid) \$723,248<br>Imp.gal.)<br>\$ ) | 683,388          |      | ( 80,515         | 93,761           | 131,910          |
|  |                  |      | ( 210,505        | 247,786          | 332,380          |
| Shoe polishes and dressings \$ 508,531                       | 337,770          |      | 415,461          | 453,645          | 516,261          |
| Furniture polishes .....\$ 188,178                           | 206,263          |      | 156,770          | 117,077          | 134,747          |
| Stove polishes .....\$ 137,961                               | 116,116          |      | 116,809          | 116,099          | 104,281          |
| Brass polishes .....\$ 46,758                                | 44,876           |      | 35,466           | 42,556           | 43,404           |
| Silver polishes .....\$ 50,485                               | 49,344           |      | 33,252           | 45,376           | 50,994           |
| Auto polishes and dressings \$ 40,224                        | 101,401          |      | 120,936          | 98,077           | 89,680           |
| Polishes, kind not specified \$ 11,982                       | 11,522           |      | 4,641            | ..               | 2,666            |
| <b>TOTAL</b> .....\$1,505,367                                | <b>1,550,680</b> |      | <b>1,593,560</b> | <b>1,663,538</b> | <b>1,873,067</b> |

Table 12 - IMPORTS INTO CANADA OF POLISHES AND DRESSINGS, 1933, 1934 and 1935.  
(From "Trade of Canada, Calendar Years 1933, 1934 and 1935.")

|  | 1933           | 1934           | 1935           |
|--|----------------|----------------|----------------|
|  | \$             | \$             | \$             |
| Blacking, shoe, and shoemakers' ink, shoe harness and leather dressing, n.o.p. - |                |                |                |
| From - United Kingdom .....  | 244,113        | 240,448        | 304,677        |
| United States .....  | 79,339         | 76,740         | 94,940         |
| Other countries .....  | 683            | 671            | 258            |
| <b>TOTAL</b> .....   | <b>324,135</b> | <b>317,859</b> | <b>399,875</b> |
| Polish or composition, knife and other, n.o.p. -                                 |                |                |                |
| From - United Kingdom .....  | 55,297         | 35,127         | 39,789         |
| United States .....  | 121,755        | 112,201        | 127,215        |
| Other countries .....  | 770            | 1,122          | 919            |
| <b>TOTAL</b> .....   | <b>177,822</b> | <b>148,450</b> | <b>167,923</b> |

DIRECTORY OF FIRMS IN THE POLISHES AND DRESSINGS INDUSTRY, 1935.

NOTE - This directory gives only the names of the firms which have been included in the Polishes and Dressings Industry, and is not intended to be a complete list of the concerns which manufacture polishes.

Names of Firms

Location of Plants

NOVA SCOTIA -

Blacking Co. Ltd.

Station St., Amherst

QUEBEC -

Beaver Products Co. Ltd.

St. Janvier, Co. Terrebonne

Boston Blacking Company of Canada, Limited

2610 Bennett Ave., Montreal

Brockton Crayon & Color Co.

940 Inspector St., Montreal

Canadian Color Company

85a Vitre St. W., Montreal

Canadian Puts Polish Co. Reg'd.

2400 Moreau St., Montreal

DIRECTORY OF FIRMS IN THE POLISHES AND DRESSINGS INDUSTRY, 1935. (concluded)

| <u>Names of Firms</u>                | <u>Location of Plants</u>             |
|--------------------------------------|---------------------------------------|
| <u>QUEBEC - concluded</u>            |                                       |
| Coleman Engineering Supply Co.       | 1971 Richardson St., Montreal         |
| Dupere, R. R. Ltée.                  | 583 St. Vallier St., Quebec           |
| La-Lo Manufacturing Co.              | 52 Lasalle St., Lachine               |
| MacFarlane, John, & Son, Ltd.        | 786 Wellington St., Montreal          |
| Peerless Blacking Co. Ltd.           | 35B St. Louis St., Lachine            |
| Soden, P. N. & Co. Limited           | 442 Victoria St., Lachine             |
| Sta-Brite Products Ltd.              | 51 Westminster Ave. N., Montreal West |
| Sultana Limited                      | 1000 Amherst St., Montreal            |
| Vlit Mfg. Co. Reg'd.                 | 85 A Vitre St. W., Montreal           |
| <u>ONTARIO -</u>                     |                                       |
| Bowden Bros.                         | 115 Shaftesbury Ave., Toronto         |
| Boyle, A. S., Company, The           | 103 Ottawa St., Walkerville           |
| Bunny Products Ltd.                  | 173 N. Front St., Sarnia              |
| Canadian Specialties Limited         | 49 Sanford Ave. S., Hamilton          |
| Capo Polishes Limited, The           | 52 Catharine St. N., Hamilton         |
| Commercial Oil Co. Ltd., The         | 420 Jackson St. W., Hamilton          |
| Cooke, George, Co. Ltd., The         | 174 King St. E., Toronto              |
| Craftsman's Laboratories             | 65 Walnut St., Fort Erie              |
| Crescent Oil Company of Canada       | 136 Cannon St. W., Hamilton           |
| Cross Polishes                       | 2385 Dundas St. W., Toronto           |
| Dodd's Mfg. Co.                      | Rear 387 Ontario St., Toronto         |
| Everett & Barron of Canada, Ltd.     | 914 Dufferin St., Toronto             |
| Hawes, Edward, & Co. Ltd.            | 431 - 435 Dundas St. E., Toronto      |
| Jacobi, Philip B., Limited           | 106 Jarvis St., Toronto               |
| Johnson, S. C., & Son, Limited       | Frank St., Brantford                  |
| Lacoa Finish Co.                     | 75 Oak Ave., Hamilton                 |
| Liquid Veneer Corporation            | 84 Courtwright St., Fort Erie North   |
| Ludford, E. C., and Sons             | 23 Badgerow Ave., Toronto             |
| Mackintosh, S., Bell & Co.           | Unionville                            |
| McAleer Manufacturing Co. Ltd.       | Peabody Bldg., Walkerville            |
| Mirro Polish Mfg. Co.                | 1884 Yonge St., Toronto               |
| Nonsuch Limited                      | 9 Busy St., Toronto                   |
| O-Cedar of Canada, Limited           | 365 Sorauren Ave., Toronto            |
| Partners Products Co.                | Water St., Galt                       |
| Pyrene Mfg. Co. of Canada Ltd.       | 91 Don Roadway, Toronto               |
| Red Seal Oil & Polish Co.            | 701 Bathurst St., Toronto             |
| Shu-Milk Company of Canada, Ltd.     | 187 Dufferin St., Toronto             |
| Solient Mfg. Co.                     | 184 Centre St., Oshawa                |
| Standard Wax Co.                     | 134 Ossington Ave., Toronto           |
| Superior Oil & Supply Co. Ltd.       | 302 Cumberland Ave., Hamilton         |
| Tilleys Limited                      | 90 Richmond St. W., Toronto           |
| Tumbler, J. A., Laboratories Limited | 283 King St., E., Toronto             |
| 2 in 1 Polishes Ltd.                 | 75 Hughson St. N., Hamilton           |
| Waco Chemical Co. Ltd.               | New Toronto                           |
| <u>ALBERTA -</u>                     |                                       |
| Lavallee, J. H., Mfg. Co. Ltd., The  | 533 - Eleventh Ave. W., Calgary       |
| <u>BRITISH COLUMBIA -</u>            |                                       |
| Amberine Products Ltd.               | 717 Alderbury Ave., Victoria          |
| MacDonald Products                   | 1405 - 41 Ave. W., Vancouver          |
| Renewer Products                     | 1460 Howe St., Vancouver              |

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