

DEPARTMENT OF TRADE AND COMMERCE  
DOMINION BUREAU OF STATISTICS  
CENSUS OF INDUSTRY  
MINING, METALLURGICAL AND CHEMICAL BRANCH  
OTTAWA - CANADA

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ANNUAL INDUSTRY REPORT

CHEMICALS AND ALLIED PRODUCTS GROUP

THE POLISHES AND DRESSINGS INDUSTRY, 1937.

The Polishes and Dressings Industry covers the operations of factories which were engaged chiefly in the manufacture of floor wax and polishes of all kinds. In 1937 there were 46 establishments in this category, 28 being located in Ontario, 13 in Quebec, 3 in British Columbia, 1 in Alberta, and 1 in Nova Scotia.

The production of these establishments was valued at \$2,736,269 in 1937 compared with \$2,481,044 in 1936 and \$2,149,239 in 1935. About 75 per cent of the total production, which included some miscellaneous products in addition to polishes, came from plants in Ontario.

The production of paste floor wax in Canada during 1937, including small amounts from other industries, amounted to 3,712,785 pounds worth \$759,895 at the factories; liquid floor wax and floor polish totalled 205,106 gallons at \$459,612; shoe polishes and dressings, \$607,465; furniture polishes, \$162,359; stove polishes, \$84,820; auto polishes, \$77,440; silver polishes, \$44,511, and brass polishes, \$41,686. The total value of all polishes, including floor wax, was \$2,250,803 in 1937 against \$2,214,443 in 1936.

Imports of polishes during 1937 amounted to \$232,537 under the heading of "shoe blacking and shoemakers' ink; shoe, harness and leather dressing" and to \$247,106 under the item of "polish or composition, knife and other, not otherwise provided for".

Table 1 - PRINCIPAL STATISTICS OF THE POLISHES AND DRESSINGS INDUSTRY, 1929 - 1937.

Year	No. of plants	Capital employed	Average number of employees	Salaries and wages	Cost of fuel and electricity at works	Cost of materials at works	Gross selling value of products at works
		\$		\$	\$	\$	\$
1929 .....	29	1,255,657	216	279,571	8,921	650,861	1,356,223
1930 .....	32	1,414,276	202	269,187	8,479	627,642	1,346,899
1931 .....	42	1,966,126	290	436,333	11,742	665,302	1,783,549
1932 .....	44	2,032,642	285	400,847	12,492	681,274	1,812,603
1933 .....	48	1,861,062	340	394,871	13,729	720,913	1,779,843
1934 .....	45	1,930,392	362	404,833	13,612	815,680	1,918,998
1935 .....	46	1,839,486	390	430,744	15,875	959,157	2,149,239
1936 .....	48	2,236,299	432	501,142	18,439	1,146,356	2,481,044
1937 .....	46	2,475,656	462	528,462	18,296	1,400,923	2,736,269
% change 1937 from 1936 .....	-4.2	/10.7	/6.9	/5.4	-0.8	/22.2	/10.3

Table 2 - PRINCIPAL STATISTICS, BY PROVINCES, 1936 and 1937.

Province	No. of plants	Capital employed	Average number of employees	Salaries and wages	Cost of fuel and electricity at works	Cost of materials at works	Gross selling value of products at works
		\$		\$	\$	\$	\$
<u>1936</u>							
Quebec .....	14	726,402	121	124,153	7,531	356,147	603,655
Ontario .....	28	1,481,185	300	369,878	10,723	785,090	1,862,879
British Columbia	3	9,012	5	4,391	...	2,648	8,372
Nova Scotia ....	1)						
Alberta .....	2)	19,700	6	2,720	185	2,471	6,138
<b>CANADA .....</b>	<b>48</b>	<b>2,236,299</b>	<b>432</b>	<b>501,142</b>	<b>18,439</b>	<b>1,146,356</b>	<b>2,481,044</b>
<u>1937</u>							
Quebec .....	13	916,821	144	149,864	8,028	556,540	863,696
Ontario .....	28	1,532,181	308	374,180	9,706	839,525	1,859,548
British Columbia	3	11,329	4	2,618	446	3,310	7,760
Nova Scotia ....	1)						
Alberta .....	1)	15,325	6	1,800	116	1,548	5,265
<b>CANADA .....</b>	<b>46</b>	<b>2,475,656</b>	<b>462</b>	<b>528,462</b>	<b>18,296</b>	<b>1,400,923</b>	<b>2,736,269</b>

Table 3 - CAPITAL EMPLOYED, BY CLASSES AND BY PROVINCES, 1936 and 1937.

Province	Present value of land, buildings, machinery, tools and other equipment	Inventory value of materials on hand, stocks in process, finished products, fuel and miscellaneous supplies on hand	Operating capital (cash, bills and accounts receivable pre-paid expenses, etc.)	TOTAL CAPITAL EMPLOYED
	\$	\$	\$	\$
<u>1936</u>				
Quebec .....	339,834	220,073	166,495	726,402
Ontario .....	488,876	385,897	606,412	1,481,185
British Columbia	6,321	1,504	1,187	9,012
Other provinces.	16,650	1,325	1,725	19,700
<b>CANADA .....</b>	<b>851,681</b>	<b>608,799</b>	<b>775,819</b>	<b>2,236,299</b>
<u>1937</u>				
Quebec .....	335,941	270,605	310,275	916,821
Ontario .....	464,817	406,071	661,293	1,532,181
British Columbia	6,920	2,244	2,165	11,329
Other provinces.	13,925	400	1,000	15,325
<b>CANADA .....</b>	<b>821,603</b>	<b>679,320</b>	<b>974,733</b>	<b>2,475,656</b>

Table 4 - SIZE OF ESTABLISHMENTS, ACCORDING TO PRODUCTION, NUMBER OF EMPLOYEES and CAPITAL EMPLOYED, 1937.

	Number of plants	Capital employed	Average number of employees	Gross selling value of products at works
		⌘		⌘
<b>(a) PRODUCTION</b>				
Under \$5,000 .....	18	92,418	38	48,576
\$5,000 to \$10,000 .....	3	12,977	10	25,100
\$10,001 to \$25,000 .....	5	82,881	26	72,538
\$25,001 to \$50,000 .....	6	130,664	38	206,085
\$50,001 to \$100,000 .....	5	218,805	52	343,734
\$100,001 to \$200,000 .....	4	808,964	109	578,115
Over \$200,000 .....	5	1,128,947	189	1,462,121
<b>TOTAL</b> .....	<b>46</b>	<b>2,475,656</b>	<b>462</b>	<b>2,736,269</b>
<b>(b) NUMBER OF EMPLOYEES</b>				
1 or 2 .....	15	91,161	23	90,092
3 to 10 .....	19	295,292	96	417,544
11 to 20 .....	6	979,670	90	660,630
Over 20 .....	6	1,109,533	253	1,568,003
<b>TOTAL</b> .....	<b>46</b>	<b>2,475,656</b>	<b>462</b>	<b>2,736,269</b>
<b>(c) CAPITAL EMPLOYED</b>				
Under \$25,000 .....	31	236,338	100	358,065
\$25,000 to \$100,000 .....	8	455,112	145	705,069
Over \$100,000 .....	7	1,784,206	217	1,673,135
<b>TOTAL</b> .....	<b>46</b>	<b>2,475,656</b>	<b>462</b>	<b>2,736,269</b>

Table 5 - EMPLOYEES, SALARIES AND WAGES, BY PROVINCES, 1936 and 1937.

Province	Average Number of Employees					Salaries	Wages	TOTAL SALARIES and WAGES
	On Salaries		On Wages		TOTAL			
	Male	Female	Male	Female				
<b>1936</b>								
Quebec .....	37	5	47	32	121	63,349	60,804	124,153
Ontario .....	114	52	82	52	300	263,606	106,272	369,878
British Columbia ..	4	...	1	...	5	3,411	980	4,391
Other provinces ...	3	...	3	...	6	1,400	1,320	2,720
<b>CANADA</b> .....	<b>158</b>	<b>57</b>	<b>133</b>	<b>84</b>	<b>432</b>	<b>331,766</b>	<b>169,376</b>	<b>501,142</b>
<b>1937</b>								
Quebec .....	43	6	50	45	144	73,212	76,652	149,864
Ontario .....	113	63	78	54	308	274,828	99,352	374,180
British Columbia ..	2	...	2	...	4	1,300	1,318	2,618
Other provinces ...	2	...	4	...	6	600	1,200	1,800
<b>CANADA</b> .....	<b>160</b>	<b>69</b>	<b>134</b>	<b>99</b>	<b>462</b>	<b>349,940</b>	<b>178,522</b>	<b>528,462</b>

Table 6 - WAGE-EARNERS, BY MONTHS, 1936 and 1937.

Month	1936			1937		
	Male	Female	TOTAL	Male	Female	TOTAL
January .....	119	70	189	119	71	190
February .....	120	75	195	124	90	214
March .....	125	87	212	133	106	239
April .....	141	103	244	147	111	258
May .....	146	105	251	147	117	264
June .....	149	95	244	148	132	280
July .....	137	82	219	135	109	244
August .....	135	78	213	132	100	232
September .....	136	76	212	135	97	232
October .....	135	78	213	131	95	226
November .....	123	82	205	127	83	210
December .....	122	74	196	126	78	204
AVERAGE .....	133	84	217	134	99	233

Table 7 - REGULAR HOURS WORKED PER WEEK BY WAGE-EARNERS, 1936 and 1937 (Overtime NOT included)

Regular hours worked per week	Per cent of wage-earners		Regular hours worked per week	Per cent of wage-earners	
	1936	1937		1936	1937
40 hours or less .....	15.8	10.4	48 hours .....	17.6	21.0
41 - 43 hours .....	0.8	0.7	49 - 50 hours .....	3.8	1.7
44 hours .....	42.1	61.7	54 hours .....	2.3	2.4
45 - 47 hours .....	17.6	2.1			

Table 8 - FUEL AND ELECTRICITY USED, 1936 and 1937.

Kind	Unit of measure	1936		1937	
		Quantity	Cost at works	Quantity	Cost at works
Anthracite coal .....	short ton	83	\$ 657	86	\$ 626
Bituminous coal - Canadian ..	short ton	336	2,721	491	3,312
Imported ..	short ton	875	6,040	634	4,232
Coke .....	short ton	32	337	29	295
Gasoline .....	Imp. gal.	...	...	840	246
Kerosene .....	Imp. gal.	620	73	765	86
Wood .....	cord	1	10	1	10
Gas - Manufactured .....	M cu.ft.	1,154	1,180	1,171	1,198
Natural .....	M cu.ft.	1,588	988	1,624	877
Other fuel .....	\$	...	505	...	480
Electricity purchased .....	K. W. H.	204,236	5,928	302,538	6,939
TOTAL .....	\$	...	18,439	...	18,296

Table 9 - POWER EQUIPMENT, 1936 and 1937.

Kind	1936		1937	
	Number of units	Total rated horse power	Number of units	Total rated horse power
Electric motors operated by purchased power -				
Ordinarily in use .....	96	243	98	254
In reserve or idle .....	8	2	4	1
TOTAL POWER EQUIPMENT .....	104	245	102	255
Boilers - Ordinarily in use .....	13	685	15	685

Table 10 - MATERIALS USED IN THE POLISHES AND DRESSINGS INDUSTRY, 1936 and 1937.

Materials	Unit of measure	1 9 3 6		1 9 3 7	
		Quantity	Cost at works	Quantity	Cost at works
			\$		\$
Alcohol, ethyl .....	Imp.gal.	18,595	14,815	22,570	17,858
Bicarbonate of soda .....	lb.	321,334	7,362	360,807	8,243
Carbon tetrachloride .....	lb.	121,614	7,462	86,223	5,343
Carbon black .....	lb.	28,031	2,278	35,942	2,791
Other dyes and colours .....	lb.	172,930	34,100	199,395	37,653
Essential oils .....	\$	...	11,047	...	10,529
Graphite .....	lb.	109,411	5,796	107,251	5,769
Glycerine .....	lb.	9,744	3,053	16,188	3,671
Gums .....	lb.	40,765	6,259	42,963	5,888
Kaolin or china clay .....	lb.	127,910	3,948	142,919	4,256
Lithopone .....	lb.	125,057	6,814	248,529	13,622
Resin .....	lb.	34,286	1,305	45,472	3,945
Shellac .....	lb.	116,788	37,221	139,838	39,332
Solvents (benzol, kerosene, etc.)	Imp.gal.	463,355	76,167	492,575	79,761
Talc, ground .....	lb.	20,450	222	31,206	330
Titanium oxide .....	lb.	71,810	11,114	91,068	14,037
Trisodium phosphate .....	lb.	18,380	727	12,590	588
Turpentine .....	Imp.gal.	30,210	17,444	54,899	29,425
Wax of all kinds .....	lb.	999,437	256,327	1,639,350	377,731
Containers, boxes, etc. ....	\$	...	519,023	...	560,169
All other materials .....	\$	...	123,872	...	179,982
<b>TOTAL</b> .....	<b>\$</b>	<b>...</b>	<b>1,146,356</b>	<b>...</b>	<b>1,400,923</b>

Table 11 - PRODUCTS MADE, 1936 and 1937.

NOTE - Data in this table are for the Polishes and Dressings Industry which includes only the concerns that make polishes as their major products (see Directory). The figures for the individual items do not necessarily represent the total Canadian output of these articles as they may have been produced also as a minor product of concerns which have been classified to other industrial groups. For the total Canadian production, see Table 12.

Products	Unit of measure	1 9 3 6		1 9 3 7	
		Quantity	Selling value at works	Quantity	Selling value at works
			\$		\$
Auto polishes .....	\$	...	70,876	...	62,518
Floor wax, solid .....	lb.	3,226,440	713,999	3,326,666	677,389
Floor wax and polish, liquid .	Imp.gal.	156,927	402,862	180,197	401,197
Furniture polishes .....	\$	...	145,368	...	130,656
Brass polishes .....	\$	...	36,971	...	40,406
Silver polishes .....	\$	...	61,121	...	44,511
Shoe polishes and dressings .	\$	...	526,963	...	603,140
Leather dressings, dyes and finishes (except shoe polish)	\$	...	93,633	...	119,435
Stove polishes .....	\$	...	94,095	...	81,743
All other products (a) .....	\$	...	335,156	...	575,274
<b>TOTAL</b> .....	<b>\$</b>	<b>...</b>	<b>2,481,044</b>	<b>...</b>	<b>2,736,269</b>

Table 12 - TOTAL PRODUCTION OF POLISHES IN CANADA, 1935 - 1937.

NOTE - Figures in this table represent the total production in Canada from all industrial groups. Data for 1937 are subject to slight revision on further examination of individual reports.

Products		1 9 3 5	1 9 3 6	1 9 3 7
Floor wax - solid .....	lb.	2,728,766	3,709,327	3,712,785
	\$	612,308	804,521	759,895
Floor wax and polish, liquid .	Imp.gal.	131,910	170,396	205,106
	\$	332,380	426,989	459,612
Shoe polishes and dressings ..	\$	516,261	530,463	607,465
Furniture polishes .....	\$	134,757	158,113	162,359
Stove polishes .....	\$	104,281	97,095	84,820
Brass polishes .....	\$	43,139	36,971	41,686
Silver polishes .....	\$	50,994	61,662	44,511
Auto polishes and dressings ..	\$	95,622	86,977	77,440
Polishes, kind not specified .	\$	13,907	11,652	13,015
TOTAL .....	\$	1,903,649	2,214,443	2,250,803

Table 13 - IMPORTS INTO CANADA OF POLISHES AND DRESSINGS, 1935 - 1937.

Item		1 9 3 5	1 9 3 6	1 9 3 7
	\$		\$	\$
Blacking, shoe, and shoemakers' ink, shoe, harness and leather dressing, n.o.p. -				
From - United Kingdom .....		304,677	233,420	104,134
United States .....		94,940	115,435	128,117
Other countries .....		258	102	286
TOTAL .....		399,875	348,957	232,537
Polish or composition, knife and other, n.o.p. -				
From - United Kingdom .....		39,789	54,605	81,274
United States .....		127,215	144,211	163,772
Other countries .....		919	1,255	2,060
TOTAL .....		167,923	200,071	247,106

DIRECTORY OF FIRMS IN THE POLISHES AND DRESSINGS INDUSTRY, 1937.

NOTE - This Directory gives only the names of the firms which have been included in the Polishes and Dressings Industry, and is not intended to be a complete list of the concerns which manufacture polishes.

<u>Name of Firm</u>	<u>Location of Plant</u>
NOVA SCOTIA - Blacking Co. Ltd.	Station St., Amherst

DIRECTORY OF FIRMS IN THE POLISHES AND DRESSINGS INDUSTRY, 1937. (continued)

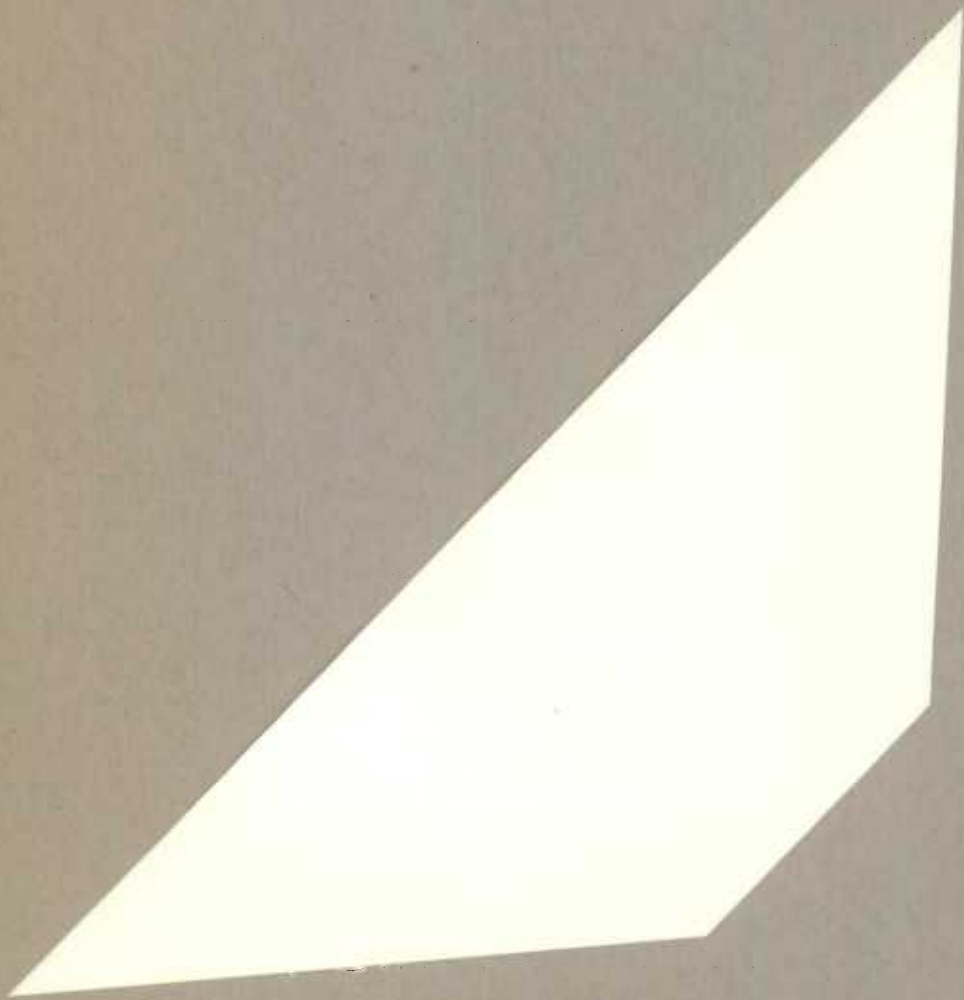
<u>Name of Firm</u>	<u>Location of Plant</u>
<u>QUEBEC -</u>	
Beaver Products Co. Ltd.	St. Janvier, Co, Terrebonne
Boston Blacking Company of Canada, Limited	2610 Bennett Ave., Montreal
Brockton Crayon & Color Co.	940 Inspector St., Montreal
Canadian Color Company	85a Vitre St. W., Montreal
Canadian Putz Polish Co. Reg'd.	2400 Moreau St., Montreal
Coleman Engineering Supply Co.	1971 Richardson St., Montreal
Davies, Irwin, Ltd.	20 Bates Road, Outremont
Dupere, R. R., Ltee.	583 St. Vallier St., Quebec
MacFarlane, John, & Son, Ltd.	786 Wellington St., Montreal
Peerless Blacking Co. Ltd.	33B St. Louis St., Lachine
Poli-Cartier Enrg.	10734 St. Laurent, Montreal
Soden, P.N., & Co. Limited	442 Victoria St., Lachine
Royal Ink & Blacking Co.	2012 St. Dominique St., Montreal
Sta-Brite Products Ltd.	51 Westminster Ave. N., Montreal West
Sultana Limited	1000 Amherst St., Montreal
<u>ONTARIO -</u>	
Bowden Bros.	115 Shaftesbury Ave., Toronto
Boylè, A. S., Company	2109 Ottawa St., Windsor
Bunny Products Ltd.	173 N. Front St., Sarnia
Canadian Specialties Limited	49 Sanford Ave. S., Hamilton
Capo Polishes Limited	52 Catherine St. N., Hamilton
Commercial Oil Co. Ltd.	420 Jackson St. W., Hamilton
Cooke, George, Co. Ltd.	174 King St. E., Toronto
Craftsman's Laboratories	65 Walnut St., Fort Erie
Crescent Oil Company of Canada	136 Cannon St. W., Hamilton
Cross Polishes	2385 Dundas St. W., Toronto
Dodd's Mfg. Co.	352 Gerard St. E. (rear), Toronto
Ennis Wonder Polish Co.	1119 St. Clarens Ave., Toronto
Everett & Barron of Canada, Ltd.	914 Dufferin St., Toronto
Hawes, Edward, & Co. Ltd.	431 Dundas St. E., Toronto
Johnson, S. C., & Son, Limited	Frank St., Brantford
Keiner & Company, Inc.	52 Dickens Ave., Toronto
Lacoa Finish Co.	75 Oak Avenue, Hamilton
Liquid Veneer Corporation	84 Courtwright St., Fort Erie North
Ludford, E. C., and Sons	23 Badgerow Ave., Toronto
McAleer Manufacturing Co. Ltd.	Peabody Building, Walkerville
Mirro Polish Mfg. Co.	1884 Yonge St., Toronto
Nonsuch Limited	9 Busy St., Toronto
O-Cedar of Canada, Limited	365 Sorauren Ave., Toronto
Partners Products Co.	Water St., Galt
Pyrene Mfg. Co. of Canada Ltd.	91 Don Roadway, Toronto
Red Seal Oil & Polish Co.	825 Gerrard St. E., Toronto
Shu-Milk Company of Canada, Ltd.	187 Dufferin St., Toronto
Solient Mfg. Co.	184 Centre St., Oshawa
Standard Wax Co.	134 Ossington Ave., Toronto
Superior Oil and Supply Company	302 Cumberland Ave., Hamilton
Taylor Specialty Company	295 King St. E., Toronto
Tilleys Limited	90 Richmond St. W., Toronto
Tumbler, J.A., Laboratories Limited	283 King St. E., Toronto
2 in 1 Polishes Ltd.	75 Hughson St. N., Hamilton
Vix Products	866 Langlois Ave., Windsor
Waco Chemical Co. Ltd.	New Toronto

DIRECTORY OF FIRMS IN THE POLISHES AND DRESSINGS INDUSTRY, 1937 (concluded)

<u>Name of Firm</u>	<u>Location of Plant</u>
<u>ALBERTA -</u>	
Lavallee, J. H., Mfg. Co. Ltd.	533 .. Eleventh Ave. W., Calgary
Old Quaker Products Co. Ltd.	10654 ... 101st St., Edmonton
<u>BRITISH COLUMBIA -</u>	
Amberine Products Ltd.	717 Alderbury Ave., Victoria
MacDonald Products	1405 - 41st Ave. W., Vancouver
Tilton, Dixie E. V.	719 .. 28th Avenue E., Vancouver.

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