

DEPARTMENT OF TRADE AND COMMERCE
DOMINION BUREAU OF STATISTICS
CENSUS OF INDUSTRY
MINING, METALLURGICAL AND CHEMICAL BRANCH
OTTAWA - CANADA

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ANNUAL INDUSTRY REPORT - CHEMICALS AND ALLIED PRODUCTS GROUP

THE POLISHES AND DRESSINGS INDUSTRY, 1938

The Polishes and Dressings Industry includes only the factories which were occupied chiefly in the manufacture of polishes, floor wax and other similar preparations. In 1938 there were 52 establishments in this category located by provinces as follows: 33 in Ontario, 14 in Québec, 3 in British Columbia, and 1 in each of Nova Scotia and Alberta.

Production from these establishments was valued at \$3,096,253 in 1938 compared with \$2,736,269 in 1937 and \$2,481,044 in 1936. About 67 per cent of the total came from plants in Ontario and 32 per cent from Quebec.

Output of polishes and floor wax during 1938, including small amounts from other industries, was as follows: paste floor wax, 4,441,142 pounds at \$906,964; liquid floor wax and polish, 348,985 gallons at \$590,602; shoe polishes and dressings at \$597,059; furniture polishes at \$150,526; stove polishes at \$79,472; brass polishes at \$41,825; silver polishes at \$49,092, and auto polishes at \$56,422. The total value of all polishes, including polishing wax, was \$2,484,437 in 1938 against \$2,250,803 in 1937 and \$2,214,443 in 1936.

Imports of polishes during 1938 amounted to \$185,608 under the heading "Blacking, shoe, and shoe makers' ink; shoe, harness and leather dressing" and to \$227,637 under the heading "Polish or composition, knife and other, n.o.p."

Table 1 - PRINCIPAL STATISTICS OF THE POLISHES AND DRESSINGS INDUSTRY, 1929-1938

Year	No. of plants	Capital employed	Average number of employees	Salaries and wages	Cost of fuel and electricity at works	Cost of materials at works	Gross selling value of products at works
		\$		\$	\$	\$	\$
1929	29	1,253,657	216	279,571	8,921	630,861	1,356,223
1930	32	1,414,276	202	269,187	8,479	627,642	1,346,899
1931	42	1,966,126	290	436,333	11,742	665,302	1,783,549
1932	44	2,032,642	285	400,847	12,492	681,274	1,812,603
1933	48	1,861,062	340	394,871	13,729	720,913	1,779,843
1934	45	1,930,392	362	404,833	13,612	815,680	1,918,998
1935	46	1,839,486	390	430,744	15,875	959,157	2,149,239
1936	48	2,236,299	432	501,142	18,439	1,146,356	2,481,044
1937	46	2,475,656	462	528,462	18,296	1,400,923	2,736,269
1938	52	2,485,993	498	601,172	18,666	1,484,638	3,096,253
% change 1938 from 1937		/0.4	/7.8	/13.8	/2.0	/6.0	/13.1

NOTE: Profits or losses cannot be calculated from the above figures as data are not available for general expense items such as interest, rent, depreciation, taxes, insurance, advertising, etc.

Table 2 - PRINCIPAL STATISTICS, BY PROVINCES, 1937 and 1938

Province	No. of plants	Capital employed	Average	Salaries	Cost of	Cost of	Gross sell-
			number of employees	and wages	fuel and electricity at works	materials at works	ing value of products at works
		\$		\$	\$	\$	\$
<u>1937</u>							
Quebec	13	916,821	144	149,864	8,028	556,540	863,696
Ontario	28	1,532,181	308	374,180	9,706	839,525	1,859,548
British Columbia	3	11,329	4	2,618	446	3,310	7,760
Nova Scotia	1)						
Alberta	1)	15,325	6	1,800	116	1,548	5,265
CANADA	46	2,475,656	462	528,462	18,296	1,400,923	2,736,269
<u>1938</u>							
Quebec	14	869,848	161	197,731	8,102	564,180	999,542
Ontario	33	1,589,515	328	398,811	10,292	915,068	2,083,289
British Columbia	3	11,018	4	3,180	154	3,929	8,675
Nova Scotia	1)						
Alberta	1)	15,612	5	1,450	118	1,461	4,747
CANADA	52	2,485,993	498	601,172	18,666	1,484,638	3,096,253

Table 3 - CAPITAL EMPLOYED, BY CLASSES AND BY PROVINCES, 1937 and 1938

Province	Present value of land, buildings, machinery, tools and other equipment	Inventory value of materials on hand, stocks in process, finished products, fuel and miscellaneous supplies on hand	Operating capital (cash, bills and accounts receivable, prepaid expenses, etc.)	TOTAL
				CAPITAL EMPLOYED
	\$	\$	\$	\$
<u>1937</u>				
Quebec	335,941	270,605	310,275	916,821
Ontario	464,817	406,071	661,293	1,532,181
British Columbia	6,920	2,244	2,165	11,329
Other provinces.	13,925	400	1,000	15,325
CANADA	821,603	679,320	974,733	2,475,656
<u>1938</u>				
Quebec	312,832	311,141	245,875	869,848
Ontario	548,536	402,287	638,692	1,589,515
British Columbia	6,359	1,818	2,841	11,018
Other provinces.	14,262	450	900	15,612
CANADA	881,989	715,696	888,308	2,485,993

(14 May '40)

Table 4 - SIZE OF ESTABLISHMENTS, ACCORDING TO PRODUCTION, NUMBER OF EMPLOYEES and CAPITAL EMPLOYED, 1938

	Number of plants	Capital employed \$	Average number of employees	Gross selling value of products at works \$
(a) PRODUCTION				
Under \$5,000	19	86,634	41	48,026
\$5,000 to \$10,000	5	28,277	15	31,956
\$10,001 to \$25,000	10	112,816	52	154,752
\$25,001 to \$50,000	5	119,416	30	160,476
\$50,001 to \$100,000	4	180,333	39	271,846
\$100,001 to \$200,000	3	551,366	79	460,557
Over \$200,000	6	1,407,041	242	1,968,640
TOTAL	52	2,485,993	498	3,096,253
(b) NUMBER OF EMPLOYEES				
1 or 2	19	89,511	26	96,712
3 to 10	22	340,492	122	420,148
11 to 20	4	580,557	62	417,421
Over 20	7	1,475,433	288	2,161,972
TOTAL	52	2,485,993	498	3,096,253
(c) CAPITAL EMPLOYED				
Under \$25,000	38	290,494	126	381,803
\$25,000 to \$100,000	6	305,484	97	478,585
Over \$100,000	8	1,890,015	275	2,235,865
TOTAL	52	2,485,993	498	3,096,253

Table 5 - EMPLOYEES, SALARIES AND WAGES, BY PROVINCES, 1937 and 1938

Province	Average Number of Employees					Salaries \$	Wages \$	TOTAL SALARIES and WAGES \$
	On Salaries		On Wages		TOTAL			
	Male	Female	Male	Female	TOTAL			
1937								
Quebec	43	6	50	45	144	73,212	76,652	149,864
Ontario	113	63	78	54	308	274,828	99,352	374,180
British Columbia	2	...	2	...	4	1,300	1,318	2,618
Other provinces.	2	...	4	...	6	600	1,200	1,800
CANADA	160	69	134	99	462	349,940	178,522	528,462
1938								
Quebec	53	10	56	42	161	117,004	80,727	197,731
Ontario	124	79	78	47	328	276,350	122,461	398,811
British Columbia	2	...	2	...	4	1,500	1,680	3,180
Other provinces.	2	...	3	...	5	600	850	1,450
CANADA	181	89	139	89	498	395,454	205,718	601,172

Table 6 - WAGE-EARNERS, BY MONTHS, 1937 and 1938 (On the last work-day of each month)

Month	1937			1938		
	Male	Female	TOTAL	Male	Female	TOTAL
January	119	71	190	131	80	211
February	124	90	214	134	75	209
March	133	106	239	137	95	232
April	147	111	258	148	113	261
May	147	117	264	147	104	251
June	148	132	280	150	106	256
July	135	109	244	138	89	227
August	132	100	232	132	81	213
September	135	97	232	137	84	221
October	131	95	226	132	84	216
November	127	83	210	132	80	212
December	126	78	204	131	79	210
AVERAGE	134	99	233	139	89	228

Table 7 - REGULAR HOURS WORKED PER WEEK BY WAGE-EARNERS, 1938 (Overtime not included)

Regular hours worked per week	Per cent of wage-earners	Regular hours worked per week	Per cent of wage-earners
30 hours or less	3.0	48 hours	17.9
31 - 43 hours	7.2	49 - 50 hours	1.7
44 hours	54.5	51 - 54 hours	1.7
45 - 47 hours	13.6	55 hours	0.5

Table 8 - FUEL AND ELECTRICITY USED, 1937 and 1938

Kind	Unit of measure	1937		1938	
		Quantity	Cost at works	Quantity	Cost at works
Anthracite coal	short ton	86	\$ 626	116	\$ 873
Bituminous coal - Canadian	short ton	491	3,312	561	3,772
Imported	short ton	634	4,232	533	3,558
Coke	short ton	29	295	56	506
Gasoline	Imp.gal.	840	246	10	3
Kerosene	Imp.gal.	765	86	1,172	130
Wood	cord	1	10	6	27
Gas - Manufactured	M cu. ft.	1,171	1,193	1,012	1,042
Natural	M cu. ft.	1,624	877	1,273	1,014
Other fuel .....	\$	...	480	...	496
Electricity purchased	K. W. H.	302,538	6,939	287,654	7,245
TOTAL .....	\$	...	18,296	...	18,666

Table 9 - POWER EQUIPMENT, 1937 and 1938

Kind	1937		1938	
	Number of units	Total rated horse power	Number of units	Total rated horse power
Electric motors operated by purchased power -				
Ordinarily in use	98	254	105	250
In reserve or idle	4	1	7	11
TOTAL	102	255	112	261
Boilers - Ordinarily in use	15	685	14	535
In reserve or idle .....	...	...	2	26

Table 10 - MATERIALS USED IN THE POLISHES AND DRESSINGS INDUSTRY, 1937 and 1938

Materials	Unit of measure	1 9 3 7		1 9 3 8	
		Quantity	Cost at works	Quantity	Cost at works
Alcohol, ethyl	Imp. gal.	22,570	17,858	17,720	13,328
Bicarbonate of soda	lb.	360,807	8,243	416,739	9,483
Carbon tetrachloride	lb.	86,223	5,343	46,431	2,913
Carbon black	lb.	55,942	2,791	36,852	2,465
Other dyes and colours	lb.	199,295	37,653	203,096	36,764
Essential oils .....	\$	...	10,529	...	9,745
Graphite	lb.	107,251	5,769	91,637	5,231
Glycerine	lb.	16,188	3,671	11,218	2,205
Gums	lb.	42,963	5,888	28,701	4,489
Kaolin or china clay	lb.	142,919	4,256	144,044	4,175
Lithopone	lb.	248,529	13,622	212,076	11,987
Resin	lb.	45,472	3,945	42,446	3,298
Shellac	lb.	139,838	39,332	161,049	42,832
Solvents (benzol, kerosene, etc.)	Imp. gal.	492,575	79,761	517,384	90,380
Talc, ground	lb.	31,206	330	34,711	559
Titanium oxide	lb.	91,068	14,037	93,383	15,216
Trisodium phosphate	lb.	12,590	588	20,476	1,316
Turpentine	Imp. gal.	54,899	29,425	49,679	22,160
Wax of all kinds	lb.	1,639,350	377,731	2,342,008	400,665
Containers, boxes, etc. ....	\$	...	560,169	...	636,531
All other materials .....	\$	...	179,982	...	168,896
TOTAL .....	\$	...	1,400,923	...	1,484,638

Table 11 - PRODUCTS MADE, 1937 and 1938

NOTE - Data in this table are for the Polishes and Dressings Industry which includes only the concerns that make polishes as their major products (see Directory). The figures for the individual items do not necessarily represent the total Canadian output of these articles as they may have been produced also as a minor product of concerns which have been classified to other industrial groups. For the total Canadian production, see Table 12.

Products	Unit of measure	1 9 3 7		1 9 3 8	
		Quantity	Selling value at works	Quantity	Selling value at works
Auto polishes, including wax..	\$	...	62,518	...	41,588
Floor wax, solid	lb.	3,326,666	677,389	3,960,903	808,012
Floor wax and polish, liquid..	Imp. gal.	180,197	401,197	322,172	539,666
Furniture polishes .....	\$	...	130,656	...	122,960
Brass polishes .....	\$	...	40,406	...	41,825
Silver polishes .....	\$	...	44,511	...	49,092
Shoe polishes and dressings ..	\$	...	603,140	...	593,244
Leather dressings, dyes and finishes (except shoe polish)	\$	...	119,435	...	112,508
Stove polishes .....	\$	...	81,743	...	78,257
All other products(a) .....	\$	...	575,274	...	709,101
TOTAL .....	\$	...	2,736,269	...	3,096,253

(a) Includes data for goods made by less than 3 firms in this industry, such as - wax compounds, floor mops, paints, insecticides, washing blue, etc.

Table 12 - TOTAL PRODUCTION OF POLISHES IN CANADA, 1936 - 1938

NOTE - Figures in this table represent the total production in Canada from all industrial groups. Data for 1938 are subject to slight revision on further examination of individual reports. ---

Products		1936	1937	1938
Floor wax - paste	lb.	3,709,327	3,712,785	4,441,142
	\$	804,521	759,895	906,964
Floor wax and polish, liquid	Imp. gal.	170,396	205,106	348,985
	\$	426,989	459,612	590,602
Shoe polishes and dressings.	\$	530,463	607,465	597,059
Furniture polishes	\$	158,113	162,359	150,526
Stove polishes	\$	97,095	84,820	79,472
Brass polishes	\$	36,971	41,686	41,825
Silver polishes	\$	61,662	44,511	49,092
Auto polishes, including wax	\$	86,977	77,440	56,422
Polishes, kind not specified	\$	11,652	13,015	12,475
TOTAL	\$	2,214,443	2,250,803	2,484,437

Table 13 - IMPORTS INTO CANADA OF POLISHES AND DRESSINGS, 1936 - 1938

Item		1936	1937	1938
		\$	\$	\$
Blacking, shoe, and shoemakers' ink, shoe, harness and leather dressing, n.o.p. -				
From - United Kingdom		233,420	104,134	68,127
United States		115,435	128,117	116,972
Other countries		102	286	509
TOTAL		348,957	232,537	185,608
Polish or composition, knife and other, n.o.p. -				
From - United Kingdom		54,605	81,274	66,099
United States		144,211	163,772	159,842
Other countries		1,255	2,060	1,696
TOTAL		200,071	247,106	227,637

DIRECTORY OF FIRMS IN THE POLISHES AND DRESSINGS INDUSTRY, 1938

NOTE - This Directory gives only the names of the firms which have been included in the Polishes and Dressings Industry, and is not intended to be a complete list of the concerns which manufacture polishes.

Name of Firm

Location of Plant

NOVA SCOTIA -

Blacking Co. Ltd.

Station St., Amherst

DIRECTORY OF FIRMS IN THE POLISHES AND DRESSINGS INDUSTRY, 1938 - (Continued)

<u>Name of Firm</u>	<u>Location of Plant</u>
<u>QUEBEC -</u>	
Beaver Products Co. Ltd.	St. Janvier, (Co. Terrebonne)
Boston Blacking Company of Canada, Limited	2610 Bennett Ave., Montreal
Brockton Crayon & Color Co.	940 Inspector St., Montreal
Canadian Color Company	85a Vitre St. W., Montreal
Canadian Puts Polish Co. Reg'd.	2400 Moreau St., Montreal
Coleman Engineering Supply Co.	1971 Richardson St., Montreal
Davies, Irwin, Ltd.	20 Bates Road, Outremont
Dupere, R. R., Ltee	583 St. Vallier St., Quebec
MacFarlane, John, & Son, Ltd.	786 Wellington St., Montreal
Peerless Blacking Co. Ltd.	33B St. Louis St., Lachine
Poli-Cartier Enrg.	123 Poirier, Charny
Soden, P. N., & Co. Limited	442 Victoria St., Lachine
Royal Ink & Blacking Co.	2012 St. Dominique St., Montreal
Sultana Limited	1000 Amherst St., Montreal
Von Ski Shop Reg'd.	St. Sauveur des Monts
<u>ONTARIO -</u>	
B & M Chemical Co.	105 Berkeley St., Toronto
Bowden Bros.	115 Shaftesbury Ave., Toronto
Boyle, A. S., Company	2109 Ottawa St., Windsor
Canada Wax & Chemical Co.	33 Golden Ave., Toronto
Canadian Specialties Limited	49 Sanford Ave. S., Hamilton
Capo Polishes Limited	58 Catherine St. N., Hamilton
Commercial Oil Co. Ltd.	420 Jackson St. W., Hamilton
Cooke, George, Co. Ltd.	174 King St. E., Toronto
Cross Polishes	2385 Dundas St. W., Toronto
Dodd's Mfg. Co.	352 Gerard St. E. (rear), Toronto
Dupere & Simard Reg'd.	847 Laurel St., Preston
Ennis Wonder Polish Co.	1119 St. Clarens Ave., Toronto
Everett & Barron of Canada, Ltd.	914 Dufferin St., Toronto
Hawes, Edward, & Co. Ltd.	431 Dundas St. E., Toronto
Johnson, S. C., & Son, Limited	Frank St., Brantford
Keiner & Company, Inc.	52 Dickens Ave., Toronto
Liquid Veneer Corporation	84 Courtwright St., Fort Erie North
Ludford, E. C., and Sons	23 Badgerow Ave., Toronto
McAleer Manufacturing Co. Ltd.	Peabody Building, Walkerville
Nonsuch Limited	9 Busy St., Toronto
O-Cedar of Canada, Limited	365 Sorauren Ave., Toronto
Ontario Wax Polish Co. Ltd.	275 Bedford Park Ave., Toronto
Prentix Wax & Polish Co.	3 Spring St., Hamilton
Red Seal Oil & Polish Co.	825 Gerrard St. E., Toronto
Shu-Milk Company of Canada, Ltd.	187 Dufferin St., Toronto
Solient Mfg. Co.	184 Centre St., Oshawa
Standard Wax Co.	134 Ossington Ave., Toronto
Superior Oil & Supply Company	302 Cumberland Ave., Hamilton
Taylor Specialty Company	295 King St. E., Toronto
Tilleys Limited	90 Richmond St. W., Toronto
Tumbler, J. A., Laboratories Limited	283 King St. E., Toronto
2 in 1 Polishes Ltd.	75 Hughson St. N., Hamilton
Vix Products	866 Langlois Ave., Windsor
Waco Chemical Co. Ltd.	62 Geary Ave., Toronto

DIRECTORY OF FIRMS IN THE POLISHES AND DRESSINGS INDUSTRY, 1938 (Concluded)

<u>Name of Firm</u>	<u>Location of Plant</u>
<u>ALBERTA -</u>	
Lavallee, J. H., Mfg. Co. Ltd.	533 .. Eleventh Ave. W., Calgary
<u>BRITISH COLUMBIA -</u>	
Amberine Products Ltd.	717 Alderbury St., Victoria
MacDonald Products	1405 .. 41st Ave. W., Vancouver
Tilton, Dixie E. V.	4524 Elgin St., Vancouver



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