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# THE POLISHES AND DRESSINGS INDUSTRY

1953



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## NOTICE

The annual reports prepared by the Industry and Merchandising Division of the Bureau of Statistics are divided into 3 volumes, as follows: Volume I — The Primary Industries, including mining, forestry and fisheries; Volume II—Manufacturing; Volume III—Merchandising and Services. The volumes are made up of parts, and the parts in turn are subdivided according to the industries or provinces which they comprise.

Volume II consists of the following parts, the first two of which deal with manufacturing as a whole and the balance with the major manufacturing groups.

- I—General Review of the Manufacturing Industries, \$1.50
- II—The Manufacturing Industries of Canada, (7 sections, as follows:)
  - Section A. Summary for Canada, 25¢
  - Section B. Atlantic Provinces, 25¢
  - Section C. Quebec, 25¢
  - Section D. Ontario, 25¢
  - Section E. Prairie Provinces, 25¢
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- III—Foods and Beverages
- IV—Tobacco and Tobacco Products
- V—Rubber Products
- VI—Leather Products
- VII—Textiles
- VIII—Wood and Paper Products
- IX—Printing Trades
- X—Iron and Steel Products
- XI—Transportation Equipment
- XII—Non-ferrous Metal Products
- XIII—Electrical Apparatus and Supplies
- XIV—Non-metallic Mineral Products
- XV—Products of Petroleum and Coal
- XVI—Chemicals and Allied Products
- XVII—Miscellaneous Manufactures

The present report belongs in Part XVI, Chemicals and Allied Products. It is punched to permit of filing in a ring binder along with others of the group. The reports in this group are:

- A—General Review, 25¢
- B—The Acids, Alkalies and Salts Industry, 25¢
- C—The Fertilizers Industry, 25¢
- D—The Fertilizer Trade in Canada, 25¢
- E—The Medicinal and Pharmaceutical Preparations Industry, 25¢
- F—The Paints, Varnishes and Lacquers Industry, 25¢
- G—The Primary Plastics Industry, 25¢
- H—The Soaps, Washing Compounds and Cleaning Preparations Industry, 25¢
- I—The Toilet Preparations Industry, 25¢
- J—The Vegetable Oils Industry, 25¢
- K—The Inks Industry, 25¢
- L—The Adhesives Industry, 25¢
- M—The Polishes and Dressings Industry, 25¢
- N—The Compressed Gases Industry, 25¢
- O—The Coal Tar Distillation Industry, 25¢
- P—The Miscellaneous Chemical Products Industry, 25¢

# THE POLISHES AND DRESSINGS INDUSTRY

1953

The Polishes and Dressings Industry includes only the factories which were occupied chiefly in the manufacture of polishes, floor wax and other similar preparations. In 1953 there were 49 establishments in this category, located by provinces as follows: 30 in Ontario, 16 in Quebec and 3 in British Columbia.

Factory shipments from these establishments were valued at \$17,230,068 in 1953. About 73 per cent of the total came from plants in Ontario and 27 per cent from establishments in Quebec.

Output of polishes and floor wax during 1953, including small amounts from other industries, was as follows; paste floor wax, 8,353,304 pounds at \$3,040,407; liquid floor wax and polish, 3,210,265 gallons at \$8,242,914; shoe polishes and dressings at \$1,232,792; furniture polishes at \$762,730; stove polishes at \$49,474; brass polishes at \$101,950; silver polishes at \$153,226; auto polishes at \$485,160, and miscellaneous polishes at \$335,769. The total value of all polishes, including polishing wax, was \$14,404,422 in 1953 compared with \$13,328,355 in 1952.

**TABLE 1. Principal Statistics of the Polishes and Dressings Industry, 1949-1953**

| Year                                     | Number of plants | Number of employees | Salaries and wages | Cost of fuel and electricity at works | Cost of materials at works | Gross selling value of products at works |
|--|------------------|---------------------|--------------------|---------------------------------------|----------------------------|--|
| 1949 .....                               | 57               | 797                 | \$ 1,655,980       | \$ 77,603                             | \$ 5,918,662               | \$ 11,865,149                            |
| 1950 .....                               | 54               | 782                 | 1,714,614          | 75,556                                | 6,325,223                  | 13,377,393                               |
| 1951 .....                               | 49               | 800                 | 1,852,790          | 76,898                                | 6,399,459                  | 13,244,675                               |
| 1952 .....                               | 51               | 751                 | 1,928,870          | 101,575                               | 7,734,894                  | 15,966,171 <sup>1</sup>                  |
| 1953 .....                               | 49               | 845                 | 2,401,858          | 95,121                                | 7,704,870                  | 17,230,068 <sup>1</sup>                  |
| Per cent change,<br>1953 from 1952 ..... | -                | + 12.5              | + 24.5             | - 6.4                                 | - 0.4                      | + 7.9                                    |

Note. Profits or losses cannot be calculated from the above figures as data are not available for general expense items, such as interest, rent, depreciation, taxes, insurance, advertising, etc.

1. Factory shipments since 1952. The inventory value of finished products at plant at end of 1952 amounted to \$545,000 and at end of 1953 to \$754,000.

**TABLE 2. Principal Statistics, by Provinces, 1952 and 1953**

| Province               | Number of plants | Number of employees | Salaries and wages | Cost of fuel and electricity at works | Cost of materials at works | Value of factory shipments |
|------------------------|------------------|---------------------|--------------------|---------------------------------------|----------------------------|----------------------------|
| 1952                   |                  |                     | \$                 | \$                                    | \$                         | \$                         |
| Quebec .....           | 16               | 251                 | 590,784            | 41,278                                | 2,791,573                  | 4,692,085                  |
| Ontario .....          | 31               | 492                 | 1,326,126          | 58,804                                | 4,934,374                  | 11,245,361                 |
| British Columbia ..... | 4                | 8                   | 11,960             | 1,493                                 | 8,947                      | 28,725                     |
| Canada .....           | 51               | 751                 | 1,928,870          | 101,575                               | 7,734,894                  | 15,966,171                 |
| 1953                   |                  |                     |                    |                                       |                            |                            |
| Quebec .....           | 16               | 267                 | 683,142            | 37,650                                | 2,570,544                  | 4,645,528                  |
| Ontario .....          | 30               | 573                 | 1,710,026          | 56,991                                | 5,129,116                  | 12,566,892                 |
| British Columbia ..... | 3                | 5                   | 8,690              | 480                                   | 5,210                      | 17,648                     |
| Canada .....           | 49               | 845                 | 2,401,858          | 95,121                                | 7,704,870                  | 17,230,068                 |

TABLE 3. Products Made in the Polishes and Dressings Industry<sup>1</sup>, 1952 and 1953

| Product  | Unit<br>of<br>measure | 1952      |                                  | 1953      |                                  |
|--|-----------------------|-----------|----------------------------------|-----------|----------------------------------|
|  |                       | Quantity  | Value of<br>factory<br>shipments | Quantity  | Value of<br>factory<br>shipments |
|  |                       |           | \$                               |           | \$                               |
| Polishes:  |                       |           |                                  |           |                                  |
| Auto, including wax .....  | —                     | —         | 238,814                          | —         | 384,427                          |
| Brass .....  | —                     | —         | 106,877                          | —         | 101,950                          |
| Floor wax:   |                       |           |                                  |           |                                  |
| Paste .....  | lb.                   | 8,115,304 | 2,776,662                        | 7,908,530 | 2,900,890                        |
| Liquid .....   | Imp. gal.             | 129,852   | 358,384                          | 98,194    | 267,547                          |
| Self-polishing .....   | "                     | 2,190,580 | 6,067,575                        | 2,368,284 | 6,648,033                        |
| Furniture:   |                       |           |                                  |           |                                  |
| Cream .....  | —                     | —         | 554,260                          | —         | 596,793                          |
| Oil .....  | —                     | —         | 252,751                          | —         | 122,653                          |
| Harness .....  | —                     | —         | 3,045                            | —         | 1,446                            |
| Silver:  |                       |           |                                  |           |                                  |
| Paste .....  | —                     | —         | 57,506                           | —         | 42,066                           |
| Liquid or cream .....  | —                     | —         | 92,951                           | —         | 102,280                          |
| Shoe:  |                       |           |                                  |           |                                  |
| Paste .....  | —                     | —         | 586,910                          | —         | 813,746                          |
| Liquid or cream .....  | —                     | —         | 511,746                          | —         | 419,046                          |
| Stove .....  | —                     | —         | 57,934                           | —         | 49,474                           |
| Leather dressings, dyes and finishes (except<br>shoe polish) ..... | —                     | —         | 1,297,446                        | —         | 1,299,841                        |
| All other products <sup>2</sup> .....                              | —                     | —         | 3,003,310                        | —         | 3,479,876                        |
| <b>Total</b> .....   | —                     | —         | <b>15,966,171</b>                | —         | <b>17,230,068</b>                |

1. Data in this table are for the Polishes and Dressings Industry, which includes only the concerns that make polishes as their major products. The figures for the individual items do not necessarily represent the total Canadian output of these articles as they may have been produced also as minor products of concerns which have been classified to other industrial groups. For the total Canadian production see Table 5.

2. Includes data for goods made by less than 3 firms in this industry, such as wax compounds, floor mops, paints, insecticides, washing blue, etc.

TABLE 4. Materials Used in the Polishes and Dressings Industry, 1952 and 1953

| Material                     | Unit<br>of<br>measure | 1952     |                  | 1953     |                  |
|------------------------------|-----------------------|----------|------------------|----------|------------------|
|                              |                       | Quantity | Cost at<br>works | Quantity | Cost of<br>works |
|                              |                       |          | \$               |          | \$               |
| Alcohol, ethyl .....         | Imp. gal.             | 81,426   | 98,156           | 29,829   | 32,768           |
| Barytes .....                | lb.                   | 3,500    | 271              | —        | —                |
| Borax .....                  | "                     | 208,435  | 13,649           | 334,461  | 18,365           |
| Bicarbonate of soda .....    | "                     | 338,718  | 8,513            | 305,096  | 7,777            |
| Carbon tetrachloride .....   | "                     | 39,731   | 4,035            | 35,201   | 3,602            |
| Carbon black .....           | "                     | 19,510   | 4,500            | 19,421   | 5,059            |
| Other dyes and colours ..... | "                     | 284,183  | 151,052          | 307,581  | 169,594          |
| Chalk .....                  | "                     | 3,485    | 173              | 5,864    | 388              |
| Essential oils .....         | —                     | —        | 48,976           | —        | 42,983           |
| Graphite .....               | lb.                   | 45,415   | 3,545            | 20,859   | 1,614            |
| Glycerine .....              | "                     | 37,191   | 15,465           | 26,324   | 9,514            |
| Kaolin or china clay .....   | "                     | 146,588  | 8,360            | 69,308   | 4,891            |
| Linseed oil .....            | Imp. gal.             | 874      | 1,805            | 968      | 1,760            |
| Lithopone .....              | lb.                   | 40,685   | 3,666            | 31,860   | 2,402            |
| Oleic acid .....             | "                     | 182,459  | 32,776           | 168,116  | 24,560           |

TABLE 4. Materials Used in the Polishes and Dressings Industry, 1952 and 1953 — Concluded

| Material                                | Unit<br>of<br>measure | 1952      |                  | 1953      |                  |
|---|-----------------------|-----------|------------------|-----------|------------------|
|   |                       | Quantity  | Cost at<br>works | Quantity  | Cost at<br>works |
| Resins and gums, natural:               |                       |           | \$               |           | \$               |
| Copal .....                             | lb.                   | 69,893    | 8,844            | 54,865    | 5,756            |
| Damar .....                             | "                     | 2,220     | 2,035            | 1,600     | 1,557            |
| Other .....                             | "                     | 126,792   | 29,012           | 34,942    | 4,781            |
| Resins, synthetic .....                 | "                     | 530,727   | 158,398          | 586,499   | 200,792          |
| Shellac:                                |                       |           |                  |           |                  |
| Bleached .....                          | lb.                   | 776,534   | 470,244          | 746,932   | 501,062          |
| Orange .....                            | "                     | 42,467    | 22,357           | 55,564    | 23,259           |
| Other grades .....                      | "                     | 435,557   | 278,038          | 829,799   | 457,727          |
| Silicone oil .....                      | "                     | 13,661    | 58,052           | 11,968    | 53,216           |
| Solvents (Benzol, kerosene, etc.) ..... | Imp. gal.             | 1,212,242 | 324,775          | 1,153,581 | 309,807          |
| Titanium oxide .....                    | lb.                   | 206,005   | 43,443           | 226,624   | 47,826           |
| Trisodium phosphate .....               | "                     | 49,315    | 3,735            | 33,711    | 3,213            |
| Turpentine .....                        | Imp. gal.             | 57,781    | 60,909           | 81,130    | 70,056           |
| Wax:                                    |                       |           |                  |           |                  |
| Beeswax .....                           | lb.                   | 331,266   | 222,313          | 193,835   | 100,880          |
| Candelilla .....                        | "                     | 57,781    | 43,370           | 66,349    | 54,002           |
| Carnauba .....                          | "                     | 1,634,714 | 1,672,482        | 1,267,071 | 1,383,669        |
| Paraffin .....                          | "                     | 1,323,020 | 127,969          | 1,539,994 | 139,080          |
| Ouricuri .....                          | "                     | 36,986    | 29,265           | 67,470    | 51,313           |
| Synthetic .....                         | "                     | 30,274    | 19,518           | 46,761    | 34,583           |
| Other waxes .....                       | "                     | 756,171   | 293,067          | 651,211   | 235,650          |
| Zinc oxide .....                        | "                     | 7,050     | 1,130            | 6,450     | 1,017            |
| Containers and packing material .....   |                       | —         | 2,673,490        | —         | 2,843,722        |
| All other materials .....               |                       | —         | 797,506          | —         | 856,616          |
| <b>Total</b> .....                      |                       | —         | <b>7,734,894</b> | —         | <b>7,704,870</b> |

TABLE 5. Total Production of Polishes, 1951-1953

| Product                            | Unit of<br>measure | 1951              | 1952              | 1953              |
|------------------------------------|--------------------|-------------------|-------------------|-------------------|
| Floor wax-paste .....              | lb.                | 7,940,830         | 8,616,592         | 8,353,304         |
|                                    | \$                 | 2,706,920         | 2,926,071         | 3,040,407         |
| Floor wax and polish, liquid ..... | Imp. gal.          | 2,095,364         | 2,933,680         | 3,210,265         |
|                                    | \$                 | 5,970,769         | 7,523,703         | 8,242,914         |
| Shoe polishes and dressings .....  | \$                 | 1,058,440         | 1,098,656         | 1,232,792         |
| Furniture polish .....             | \$                 | 769,445           | 872,467           | 762,730           |
| Stove polishes .....               | \$                 | 71,950            | 57,934            | 49,474            |
| Brass polishes .....               | \$                 | 69,605            | 108,795           | 101,950           |
| Silver polishes .....              | \$                 | 187,825           | 187,052           | 153,226           |
| Auto polishes, including wax ..... | \$                 | 341,743           | 349,991           | 485,160           |
| Polishes, kind not specified ..... | \$                 | 216,189           | 203,686           | 335,769           |
| <b>Total</b> .....                 | \$                 | <b>11,392,886</b> | <b>13,328,355</b> | <b>14,404,422</b> |

Note. Figures in this table represent the total production in Canada from all industrial groups.

## CHEMICALS AND ALLIED PRODUCTS

TABLE 6. Imports and Exports of Polishes, 1951-1953

|   | 1951           | 1952           | 1953           |
|---|----------------|----------------|----------------|
| Dollars   |                |                |                |
| (a) Imports   |                |                |                |
| Shoe blacking, shoemaker's ink, shoe, harness and leather dressing: |                |                |                |
| From:   |                |                |                |
| United Kingdom.....   | 112,521        | 126,949        | 39,331         |
| United States.....  | 269,355        | 248,257        | 372,197        |
| Other countries .....   | —              | —              | 516            |
| <b>Total imports</b> .....  | <b>381,876</b> | <b>375,206</b> | <b>412,044</b> |
| Polish or composition, knife or other, not elsewhere specified:     |                |                |                |
| From:   |                |                |                |
| United Kingdom.....   | 44,814         | 31,347         | 31,615         |
| United States.....  | 316,800        | 385,865        | 711,124        |
| Other countries .....   | 1,121          | 2,801          | 2,378          |
| <b>Total imports</b> .....  | <b>362,735</b> | <b>420,013</b> | <b>745,117</b> |
| (b) Exports   |                |                |                |
| Polishes, boot and shoe .....                                       | 3,538          | 8,041          | 4,496          |
| Polishes, n.o.p. ....   | 20,598         | 20,621         | 10,396         |
| <b>Total exports</b> .....  | <b>24,136</b>  | <b>28,662</b>  | <b>14,892</b>  |

TABLE 7. Employees and Their Earnings in the Polishes and Dressings Industry, 1952 and 1953

| Province              | Number of employees       |            |                       |            |            | Earnings                  |                       |                  |
|-----------------------|---------------------------|------------|-----------------------|------------|------------|---------------------------|-----------------------|------------------|
|                       | Supervisory<br>and office |            | Production<br>workers |            | Total      | Supervisory<br>and office | Production<br>workers | Total            |
|                       | Male                      | Female     | Male                  | Female     |            |                           |                       |                  |
| 1952                  |                           |            |                       |            |            | \$                        | \$                    | \$               |
| Quebec .....          | 59                        | 28         | 115                   | 49         | 251        | 300,916                   | 289,868               | 590,784          |
| Ontario .....         | 107                       | 131        | 143                   | 111        | 492        | 750,652                   | 575,474               | 1,326,126        |
| British Columbia..... | 6                         | 2          | —                     | —          | 8          | 11,960                    | —                     | 11,960           |
| Canada .....          | <b>172</b>                | <b>161</b> | <b>258</b>            | <b>160</b> | <b>751</b> | <b>1,063,528</b>          | <b>865,342</b>        | <b>1,928,870</b> |
| 1953                  |                           |            |                       |            |            |                           |                       |                  |
| Quebec .....          | 58                        | 26         | 128                   | 55         | 267        | 328,347                   | 354,795               | 683,142          |
| Ontario .....         | 118                       | 150        | 163                   | 142        | 573        | 954,948                   | 755,078               | 1,710,026        |
| British Columbia..... | 4                         | —          | 1                     | —          | 5          | 7,990                     | 700                   | 8,690            |
| Canada .....          | <b>180</b>                | <b>176</b> | <b>292</b>            | <b>197</b> | <b>845</b> | <b>1,291,285</b>          | <b>1,110,573</b>      | <b>2,401,858</b> |

TABLE 8. Capital and Repair Expenditures in the Polishes and Dressings Industry, 1949-1953

| Year                    | Capital expenditures |                         | Sub-total | Repair and maintenance expenditures |                         | Sub-total | Total capital and repair expenditures |  |  |  |
|-------------------------|----------------------|-------------------------|-----------|-------------------------------------|-------------------------|-----------|---------------------------------------|--|--|--|
|                         | Construction         | Machinery and equipment |           | Construction                        | Machinery and equipment |           |                                       |  |  |  |
|                         |                      |                         |           |                                     |                         |           |                                       |  |  |  |
| 1949 .....              | 143                  | 225                     | 368       | 35                                  | 42                      | 77        | 445                                   |  |  |  |
| 1950 .....              | 5                    | 151                     | 156       | 33                                  | 44                      | 77        | 233                                   |  |  |  |
| 1951 .....              | 167                  | 322                     | 489       | 40                                  | 53                      | 93        | 582                                   |  |  |  |
| 1952 .....              | 44                   | 230                     | 274       | 51                                  | 60                      | 111       | 385                                   |  |  |  |
| 1953 <sup>1</sup> ..... | 79                   | 281                     | 360       | 131                                 | 62                      | 193       | 553                                   |  |  |  |

1. Preliminary.

TABLE 9. Fuel and Electricity Used<sup>1</sup> in the Polishes and Dressings Industry, 1948 and 1953

| Kind  | Unit of measure | 1948      |               | 1953      |               |
|---|-----------------|-----------|---------------|-----------|---------------|
|   |                 | Quantity  | Cost at works | Quantity  | Cost at works |
| Bituminous coal — Canadian                      | ton             | 133       | \$ 1,743      | —         | —             |
| Imported  | ton             | 838       | 10,401        | 1,169     | 15,927        |
| Anthracite coal                                 | ton             | 115       | 1,969         | 107       | 1,147         |
| Coke  | ton             | 81        | 1,615         | 40        | 945           |
| Gasoline  | Imp. gal.       | 5,592     | 1,997         | 5,983     | 2,461         |
| Fuel oil  | Imp. gal.       | 164,407   | 20,821        | 241,730   | 32,995        |
| Gas — Liquefied petroleum gases (propane, etc.) | Imp. gal.       | 2         | 2             | 400       | 204           |
| Manufactured                                    | M cu. ft.       | 4,254     | 3,990         | 7,524     | 9,084         |
| Natural   | M cu. ft.       | 697       | 586           | 253       | 276           |
| Other fuel                                      | —               | —         | 7,083         | —         | 6,926         |
| Electricity purchased                           | k.w.h.          | 1,102,154 | 18,636        | 1,504,047 | 25,156        |
| Total   | —               | —         | 68,841        | —         | 95,121        |

1. Details shown in Tables 9 and 10 are collected only every five years; accordingly, data for intervening years are not available.

2. Not available separately.

TABLE 10. Power Equipment<sup>1</sup>, 1948 and 1953

|  | Ordinarily in use |                         | In reserve or idle |                         |
|--|-------------------|-------------------------|--------------------|-------------------------|
|  | Number of units   | Total rated horse power | Number of units    | Total rated horse power |
| 1948                                   |                   |                         |                    |                         |
| Steam engines                          | 1                 | 4                       | —                  | —                       |
| Electric motors run by purchased power | 609               | 723                     | 32                 | 43                      |
| Total                                  | 610               | 727                     | 32                 | 43                      |
| Boilers for power purposes only        | 7                 | 263                     | —                  | —                       |
| Motor-generator sets                   | 2                 | 33 k.v.a.               | —                  | —                       |
| 1953                                   |                   |                         |                    |                         |
| Steam engines                          | —                 | —                       | —                  | —                       |
| Electric motors run by purchased power | 773               | 882                     | 26                 | 57                      |
| Total                                  | 773               | 882                     | 26                 | 57                      |
| Boilers for power purposes only        | 4                 | 135                     | 1                  | 15                      |
| Motor-generator sets                   | —                 | —                       | 2                  | 37 k.v.a.               |

1. See footnote to Table 9.

## List of Firms in the Polishes and Dressings Industry, 1953

| Name of firm                         | Address  |
|--------------------------------------|--|
| <b>Quebec:</b>                       |  |
| B.B. Chemical Co. of Canada, Limited | 2610 Bennett Ave., Montreal                          |
| Beaver Products Co., Ltd.            | Ville St. Laurent                                    |
| Capital Products Co.                 | 76, rue St-Paul, Québec                              |
| Coleman Engineering Supply Co.       | c/o Darling and Brady, 1971 Richardson St., Montreal |
| Davies, Irwin, Limited               | 121 Bates Road, Town of Mount Royal                  |
| Ewart-Harris Co. Ltd.                | 3835 Allen St., Verdun                               |

## List of Firms in the Polishes and Dressings Industry, 1953 — Concluded

| Name of firm  | Address                            |
|---|------------------------------------|
| <b>Quebec — concluded:</b>                                      |                                    |
| Little Wonder Reg'd.....  | 1190 William St., Montreal         |
| McFarlane, John, and Son, Ltd. ....                             | 3000 Verdun Ave., Verdun           |
| Peerless Blacking Co., Limited .....                            | 531 St. Louis St., Lachine         |
| Rose Products Reg'd. ....                                       | 480 St. Vallier St., Quebec        |
| Royal Ink & Blacking Co. ....                                   | 17 Ontario St., Montreal           |
| Simplex Floor Finishing Appliance Co. ....                      | 462 Jean Talon St. W., Montreal    |
| Stahl Finish Co. (Canada) Ltd. ....                             | 9500 St. Lawrence Blvd., Montreal  |
| Success Wax Ltd. ....   | 518 Vallier St., Quebec            |
| Sultana Ltd. ....   | 1000 Amherst St., Montreal         |
| Warner Products Co. Reg'd. ....                                 | 50 Lois St., Hull                  |
| <b>Ontario:</b>   |                                    |
| Bobby Calf Finishes & Dyes .....                                | 10 Davis Drive E., Newmarket       |
| Bowden Bros. ....   | 115 Shaftesbury Ave., Toronto      |
| Boyle Midway (Canada) Limited .....                             | New Toronto                        |
| C. & B. Products Company .....                                  | Rear 4 Bartlett Ave., Toronto      |
| Canadian Specialties Limited .....                              | 733 King St. E., Hamilton          |
| Capo Polishes Ltd. ....   | 58 Catherine St. N., Hamilton      |
| Commercial Oil Co. of Hamilton, Ltd. ....                       | 420 Jackson St., Hamilton          |
| Cross Polishes .....  | 2385 Dundas St., Toronto           |
| Dodd Manufacturing Co. ....                                     | 505 Keele St., Toronto             |
| Everett & Barron of Canada, Ltd. ....                           | 914 Dufferin St., Toronto          |
| Hawes, Edward, & Co., Ltd. ....                                 | 431 Dundas St. E., Toronto         |
| "It" Co., Limited .....   | 35 Britain St., Toronto            |
| Johnson, S.C., & Son, Limited .....                             | Webster St., Brantford             |
| Keiner and Co. (Canada) Limited .....                           | 10 Trent Ave., Toronto             |
| Kiwi Polish Company (Canada) Limited .....                      | Frid & Chatham Sts., Hamilton      |
| Lea Manufacturing Co. of Canada, Ltd. ....                      | 370 Victoria St., Toronto          |
| Liquid Veneer Corporation .....                                 | 214 Courtwright St., Fort Erie N.  |
| MacEachern, Gordon A., Ltd. ....                                | 21 McCaul, Toronto                 |
| McAleer Mfg. Co. Ltd. ....                                      | Towns Road, Station N, New Toronto |
| Nonsuch Limited .....   | 257 Logan Ave., Toronto            |
| O-Cedar of Canada Limited .....                                 | P.O. Box 90, Stratford             |
| Red Seal Oil & Polish Co. ....                                  | 384 Crawford St. Rear, Toronto     |
| Service Laboratories Ltd. ....                                  | 424 Wellington St. W., Toronto     |
| Simard, H., & Co. ....  | 138 Chestnut St., Preston          |
| Sollent Mfg. Co. ....   | 184 Centre St., Oshawa             |
| Standard Wax Co. ....   | 80 Ossington Ave., Toronto         |
| Stanley Home Products of Canada Ltd. ....                       | 140 Ann St., London                |
| Taylor Atlas Products .....                                     | Wilson Heights                     |
| Tilleys Limited .....   | 430 College St., Toronto           |
| 2 in 1 Polishes, Ltd. (The Best Foods (Canadian) Limited) ..... | 75 Hughson St. N., Hamilton        |
| <b>British Columbia:</b>  |                                    |
| Delite Polish Company .....                                     | 5515 Victoria Drive, Vancouver     |
| Dixie E. Val Tilton .....                                       | 1141 Kingsway, Vancouver           |
| Simpson, Harold .....   | 604 East 5th Ave., Vancouver       |