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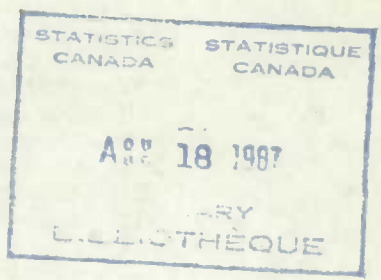
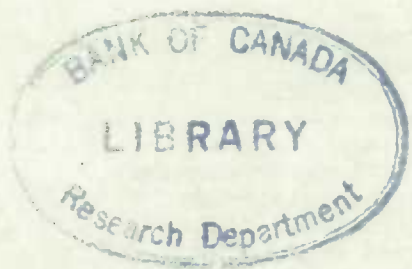
Mr. Dick



CANADA

THE POLISHES AND DRESSINGS INDUSTRY

1955



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NOTICE

The annual reports prepared by the Industry and Merchandising Division of the Bureau of Statistics are divided into 3 volumes, as follows: **Volume I** - The Primary Industries, including mining, forestry and fisheries; **Volume II** - Manufacturing; **Volume III** - Merchandising and Services. The volumes are made up of parts, and the parts in turn are subdivided according to the industries or provinces which they comprise.

Volume II consists of the following parts, the first two of which deal with manufacturing as a whole and the balance with the major manufacturing groups.

- I - General Review of the Manufacturing Industries, \$1.50
- II - The Manufacturing Industries of Canada, (7 sections, as follows:)
 - Section A. Summary for Canada, 25¢
 - Section B. Atlantic Provinces, 50¢
 - Section C. Quebec, 25¢
 - Section D. Ontario, 25¢
 - Section E. Prairie Provinces, 40¢
 - Section F. British Columbia, 25¢
 - Section G. The Manufacturing Industries of Canada, Regional Distribution, 75¢
- III - Foods and Beverages
- IV - Tobacco and Tobacco Products
- V - Rubber Products
- VI - Leather Products
- VII - Textile Mills
- VIII - Knitting Mills
- IX - Clothing
- X - Wood and Paper Products
- XI - Printing Trades
- XII - Iron and Steel Products
- XIII - Transportation Equipment
- XIV - Non-ferrous Metal Products
- XV - Electrical Apparatus and Supplies
- XVI - Non-metallic Mineral Products
- XVII - Products of Petroleum and Coal
- XVIII - Chemicals and Allied Products
- XIX - Miscellaneous Manufactures

The present report belongs in Part XVIII, Chemicals and Allied Products. It is punched to permit of filing in a ring binder along with others of the group. The reports in this group are:

- A - General Review, 25¢
- B - The Acids, Alkalies and Salts Industry, 25¢
- C - The Fertilizers Industry, 25¢
- D - The Fertilizer Trade in Canada, 25¢
- E - The Medicinal and Pharmaceutical Preparations Industry, 25¢
- F - The Paints, Varnishes and Lacquers Industry, 25¢
- G - The Primary Plastics Industry, 25¢
- H - The Soaps, Washing Compounds and Cleaning Preparations Industry, 25¢
- I - The Toilet Preparations Industry, 25¢
- J - The Vegetable Oils Industry, 25¢
- K - The Inks Industry, 25¢
- L - The Adhesives Industry, 25¢
- M - The Polishes and Dressings Industry, 25¢
- N - The Compressed Gases Industry, 25¢
- O - The Coal Tar Distillation Industry, 25¢
- P - The Miscellaneous Chemical Products Industry, 25¢

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THE POLISHES AND DRESSINGS INDUSTRY

1955

The Polishes and Dressings Industry includes only the factories which were occupied chiefly in the manufacture of polishes, floor wax and other similar preparations. In 1955 there were 48 establishments in this category, located by provinces, as follows: 30 in Ontario, 15 in Quebec and 3 in British Columbia.

Factory shipments from these establishments were valued at \$19,605,544 in 1955. About 75 per cent of the total came from plants in Ontario and 25 per cent from establishments in Quebec.

Output of polishes and floor wax during 1955, including small amounts from other industries, was as follows: paste floor wax, 8,727,034 pounds at \$3,086,595; liquid floor wax and polish, 3,643,455 gallons at \$9,493,792; shoe polishes and dressings at \$1,120,399; furniture polishes at \$1,199,009;

stove polishes at \$55,101; brass polishes at \$85,969; silver polishes at \$161,787; auto polishes at \$488,394 and miscellaneous polishes at \$440,218. The total value of all polishes, including polishing wax, was \$16,131,264 in 1955 compared with \$14,523,603 in 1954.

Note: Figures for value added by manufacture, shown in Table 1, prior to 1952 were obtained by subtracting the cost of materials used, including fuel and electricity, from the value of production. In 1952 the gross value of production was replaced by value of factory shipments, f.o.b. plant. As no information on inventory change is available for 1952 and 1953, value added figures for these years were obtained by subtracting from the value of shipments the cost of materials, fuel and electricity. In 1954 and 1955 information on the value of year-end inventory holdings at plant and plant warehouses was collected as part of the annual Census of Industry and information thus made available was taken into account in calculating the value added figures for 1954 and 1955.

TABLE 1. Principal Statistics of the Polishes and Dressings Industry, Significant Years 1929-1955 and by Provinces, 1954 and 1955

Year and province	Estab- lish- ments	Em- ployees	Earnings	Cost of fuel and electricity at plant	Cost at plant of materials used	Value added by manufacture ¹	Gross selling value of products ¹
	No.	No.	\$	\$	\$	\$	\$
1929	29	216	279,571	8,921	630,861	716,441	1,356,223
1933	48	340	394,871	13,729	720,913	1,045,201	1,779,843
1937	46	462	528,462	18,296	1,400,923	1,317,050	2,736,269
1939	49	468	565,319	22,174	1,580,112	1,859,270	3,461,556
1945	51	739	1,032,071	37,039	4,219,413	3,834,602	8,091,054
1946	48	726	1,096,194	39,851	5,258,115	4,260,364	9,558,330
1949	57	797	1,655,980	77,603	5,918,662	5,868,884	11,865,149
1951	49	800	1,852,790	76,898	6,399,459	6,768,318	13,244,675
1952	51	751	1,928,870	101,575	7,734,894	8,129,702	15,966,171
1953	49	845	2,401,858	95,121	7,704,870	10,412,904	17,230,068
1954							
Quebec	16	261	737,490	33,208	2,416,711	2,018,393	4,457,977
Ontario	30	582	1,838,536	69,258	5,460,814	7,767,766	13,236,442
British Columbia	4	7	11,340	500	6,970	16,189	23,659
Canada	50	850	2,587,366	102,966	7,884,495	9,802,348	17,718,078
1955							
Quebec	15	214	621,022	33,467	2,557,298	2,030,035	4,612,231
Ontario	30	585	1,933,111	65,726	6,183,457	8,368,902	14,973,136
British Columbia	3	6	9,820	380	5,830	13,967	20,177
Canada	48	805	2,563,953	99,573	8,746,585	10,412,904	19,605,544

1. See footnote to Text.

Note: Profits or losses cannot be calculated from above figures as data are not available for general expense items, such as interest, rent, depreciation, taxes, insurance, advertising, etc.

TABLE 2. Inventories¹ in the Polishes and Dressings Industry, 1955

	Raw materials and supplies	Goods in process	Finished goods of own manufacture	Total
	\$	\$	\$	\$
Opening:				
Quebec	399,098	24,694	162,739	586,531
Ontario	835,909	97,086	1,163,306	2,096,301
Canada	1,235,007	121,780	1,326,045	2,682,832
Closing:				
Quebec	372,373	27,341	171,308	571,022
Ontario	1,072,879	85,334	808,255	1,966,468
Canada	1,445,252	112,675	979,563	2,537,490

1. (a) Book value of all manufacturing inventories owned and held at plant and plant warehouses.

(b) Beginning with 1954, information on the value of year-end inventory holdings at plant and plant warehouses is being collected as part of the annual Census of Industry. These data were formerly collected by a separate survey. The summarized results for the Polishes and Dressings Industry for the year under review are shown in the above table.

(c) The opening inventory for 1955 does not necessarily agree with the closing inventory for 1954 because of revisions such as the addition of new plants, the transfer of plants to other industries and plants going out of business, etc. However, the value added figures for the previous year have not been recalculated to allow for the revisions mentioned above.

TABLE 3. Products Made in the Polishes and Dressings Industry¹, 1954 and 1955

Product	Unit of measure	1954		1955	
		Quantity	Value of factory shipments	Quantity	Value of factory shipments
			\$		\$
Polishes:					
Auto, including wax	—	—	249,571	—	340,631
Brass	—	—	85,577	—	80,760
Floor wax:					
Paste	lb.	7,725,366	2,927,045	8,321,159	2,941,511
Liquid	Imp. gal.	131,916	351,412	154,899	402,574
Self-polishing	"	2,575,442	6,726,679	2,816,787	7,727,797
Furniture:					
Cream	—	—	807,085	—	839,515
Oil	—	—	224,306	—	251,719
Harness	—	—	970	—	650
Silver:					
Paste	—	—	37,466	—	38,216
Liquid or cream	—	—	110,628	—	106,003
Shoe:					
Paste	—	—	796,847	—	743,152
Liquid or cream	—	—	380,473	—	377,247
Stove	—	—	53,930	—	55,101
Leather dressings, dyes and finishes (except shoe polish)	—	—	1,347,757	—	1,541,942
All other products ²	—	—	3,618,332	—	4,158,726
Total	—	—	17,718,078	—	19,605,544

1. Data in this table are for the Polishes and Dressings Industry, which includes only the concerns that make polishes as their major products. The figures for the individual items do not necessarily represent the total Canadian output of these articles as they may have been produced also as minor products of concerns which have been classified to other industrial groups. For the total Canadian production see Table 5.

2. Includes data for goods made by less than 3 firms in this industry, such as wax compounds, floor mops, paints, insecticides, washing blue, etc.

TABLE 4. Materials Used in the Polishes and Dressings Industry, 1954 and 1955

Material	Unit of measure	1954		1955	
		Quantity	Cost at works	Quantity	Cost at works
			\$		\$
Alcohol, ethyl	Imp. gal.	25, 847	29, 224	23, 366	26, 269
Borax	lb.	292, 353	15, 381	271, 169	14, 952
Bicarbonate of soda	"	249, 786	6, 495	267, 937	7, 194
Carbon tetrachloride	"	29, 531	3, 577	27, 989	3, 526
Carbon black	"	17, 554	4, 936	17, 749	5, 139
Other dyes and colours	"	314, 534	180, 749	343, 664	210, 519
Chalk	"	4, 340	357	4, 345	317
Essential oils	—	—	51, 537	—	68, 538
Graphite	lb.	22, 164	1, 899	22, 536	1, 974
Glycerine	"	43, 606	14, 557	37, 575	12, 403
Kaolin or china-clay	"	153, 507	7, 795	201, 686	10, 987
Linseed oil	Imp. gal.	550	1, 040	642	1, 171
Lithopone	lb.	38, 119	2, 384	56, 467	4, 428
Oleic acid	"	170, 923	28, 689	201, 914	38, 820
Resins and gums, natural:					
Copal	lb.	52, 880	5, 893	44, 187	7, 355
Damar	"	4, 350	4, 179	1, 700	1, 581
Other	"	53, 006	16, 457	31, 499	8, 384
Resins, synthetic	"	1, 727, 050	370, 058	2, 819, 288	570, 243
Shellac:					
Bleached	lb.	836, 347	595, 953	643, 079	428, 849
Orange	"	62, 667	24, 464	68, 864	31, 044
Other grades	"	603, 704	330, 084	389, 488	261, 847
Silicone oil	"	19, 157	80, 929	17, 897	69, 624
Solvents (benzol, kerosene, etc.)	Imp. gal.	1, 267, 910	342, 237	1, 334, 043	363, 328
Titanium oxide	lb.	280, 281	65, 655	293, 444	66, 721
Trisodium phosphate	"	42, 771	4, 457	39, 163	2, 918
Turpentine	Imp. gal.	63, 357	60, 148	62, 708	60, 136
Wax:					
Beeswax	lb.	178, 164	91, 104	176, 084	103, 936
Candelilla	"	57, 257	44, 185	54, 638	37, 547
Carnauba	"	1, 232, 433	1, 182, 699	1, 398, 257	1, 080, 097
Paraffin	"	1, 427, 700	128, 730	1, 574, 418	149, 279
Ouricuri	"	55, 463	48, 838	74, 395	65, 687
Synthetic	"	299, 699	99, 237	142, 795	57, 603
Other waxes	"	591, 227	227, 037	862, 614	297, 253
Zinc oxide	"	4, 500	720	1, 785	314
Containers and packing material	—	—	2, 932, 340	—	3, 324, 558
All other materials	—	—	880, 471	—	1, 352, 045
Total	—	—	7, 884, 495	—	8, 746, 585

TABLE 5. Factory Shipments of Polishes, From All Industries, 1953-1955

Product	Unit of measure	1953	1954	1955
Floor wax-paste	lb.	8,353,304	8,049,188	8,727,034
	\$	3,040,407	3,049,227	3,086,595
Floor wax and polish, liquid	Imp. gal.	3,210,265	3,387,023	3,643,455
	\$	8,242,914	8,297,785	9,493,792
Shoe polishes and dressings	\$	1,232,792	1,177,320	1,120,399
Furniture polish	\$	762,730	1,078,292	1,199,009
Stove polishes	\$	49,474	53,930	55,101
Brass polishes	\$	101,950	85,577	85,969
Silver polishes	\$	153,226	163,333	161,787
Auto polishes, including wax	\$	485,160	332,952	488,394
Polishes, kind not specified	\$	335,769	285,187	440,218
Total	\$	14,404,422	14,523,603	16,131,264

TABLE 6. Principal Statistics of the Polishes and Dressings Industry, Classified According to Type of Ownership, 1954 and 1955

Type	Estab-lish-ments	Employees	Earnings	Cost at plant of materials used	Selling value of factory shipments
	No.	No.	\$	\$	\$
1954					
Individual ownership	15	28	57,263	73,890	165,208
Partnerships	4	7	15,160	22,810	48,660
Incorporated companies	31	815	2,514,943	7,787,795	17,504,210
Total	50	850	2,587,366	7,884,495	17,718,078
1955					
Individual ownership	12	23	57,146	85,054	191,731
Partnerships	5	13	18,310	28,840	60,859
Incorporated companies	31	769	2,488,497	8,632,691	19,352,954
Total	48	805	2,563,953	8,746,585	19,605,544

TABLE 7. Principal Statistics of the Polishes and Dressings Industry in Canada, Grouped According to Size of Establishment, 1954 and 1955

Establishments reporting value of factory shipments	Estab-lish-ments	Employees	Earnings	Cost at plant of materials used	Selling value of factory shipments
	No.	No.	\$	\$	\$
1954					
Under \$25,000	24	42	74, 773	86, 230	207, 729
\$25,000 to \$49,999	4	13	35, 400	69, 040	159, 437
\$50,000 to \$99,999	3	24	59, 350	87, 470	189, 908
\$100,000 to \$199,999	3	34	78, 540	161, 471	402, 012
\$200,000 to \$499,999	6	177	497, 031	904, 882	2, 174, 115
\$500,000 to \$999,999	6	203	558, 372	2, 172, 499	3, 959, 935
\$1,000,000 to \$4,999,999	3	357	1, 283, 900	4, 402, 903	10, 624, 942
\$5,000,000 and over	1				
Total	50	850	2, 587, 366	7, 884, 495	17, 718, 078
1955					
Under \$25,000	20	38	61, 780	71, 360	166, 011
\$25,000 to \$49,999	7	25	69, 559	115, 796	265, 613
\$50,000 to \$99,999	2	50	127, 056	305, 980	627, 054
\$100,000 to \$199,999	3				
\$200,000 to \$499,999	5	157	435, 752	892, 653	1, 757, 261
\$500,000 to \$999,999	7	213	650, 338	2, 652, 170	5, 086, 284
\$1,000,000 to \$4,999,999	3	322	1, 219, 468	4, 708, 626	11, 703, 321
\$5,000,000 and over	1				
Total	48	805	2, 563, 953	8, 746, 585	19, 605, 544

TABLE 8. Capital and Repair Expenditures in the Polishes and Dressings Industry, 1949-1955

Year	Total capital and repair expenditures	Year	Total capital and repair expenditures
	\$'000		\$'000
1949	445	1952	385
1950	233	1953	587
1951	582	1954	650
		1955 ¹	879

1. Preliminary.

TABLE 9. Employees and Their Earnings in the Polishes and Dressings Industry, 1954 and 1955

Province	Number of employees					Earnings		
	Supervisory and office		Production workers		Total	Supervisory and office	Production workers	Total
	Male	Female	Male	Female				
1954								
Quebec	65	31	123	42	261	388, 009	349, 481	737, 490
Ontario	136	152	171	123	582	1, 088, 376	750, 160	1, 838, 536
British Columbia	5	—	1	1	7	8, 870	2, 470	11, 340
Canada	206	183	295	166	850	1, 485, 255	1, 102, 111	2, 587, 366
1955								
Quebec	45	27	104	38	214	320, 022	301, 000	621, 022
Ontario	126	147	161	151	585	1, 156, 319	776, 792	1, 933, 111
British Columbia	5	—	1	—	6	7, 780	2, 040	9, 820
Canada	176	174	266	189	805	1, 484, 121	1, 079, 832	2, 563, 953

TABLE 10. Production Workers in the Polishes and Dressings Industry, by Months, 1954 and 1955

Month	1954			1955		
	Male	Female	Total	Male	Female	Total
January	284	178	462	264	172	436
February	292	186	478	267	197	464
March	293	170	463	265	191	456
April	295	172	467	265	194	459
May	299	161	460	263	187	450
June	300	153	453	271	199	470
July	299	159	458	269	204	473
August	300	175	475	269	181	450
September	298	165	463	264	191	455
October	293	151	444	257	202	459
November	296	157	453	273	173	446
December	298	157	455	258	174	432
Average	295	166	461	266	189	455

TABLE 11. Imports and Exports of Polishes, 1953-1955

	1953	1954	1955
	Dollars		
(a) Imports			
Shoe blacking, shoemaker's ink, shoe, harness and leather dressing:			
From:			
United Kingdom	39, 331	44, 565	52, 780
United States	372, 197	521, 132	760, 180
Other countries	516	5, 546	7, 006
Total imports	412, 044	571, 243	819, 966
Polish or composition, knife or other, not elsewhere specified:			
From:			
United Kingdom	31, 615	30, 130	24, 801
United States	711, 124	305, 188	406, 924
Other countries	2, 378	5, 322	9, 572
Total imports	745, 117	340, 640	441, 297
(b) Exports			
Polishes, boot and shoe	4, 496	3, 963	3, 857
Polishes, n.o.p.	10, 396	9, 508	8, 420
Total exports	14, 892	13, 461	12, 277

List of Firms in the Polishes and Dressings Industry, 1955

Name of firm	Address
Quebec:	
B.B. Chemical Co. of Canada, Limited.....	2610 Bennett Ave., Montreal
Beaver Products Co., Ltd.	Ville St. Laurent
Coleman Engineering Supply Co.	c/o Darling and Brady, 1971 Richardson St., Montreal
Davies, Irwin, Limited.....	121 Bates Road, Town of Mount Royal
Ewart-Harris Co. Ltd.	3835 Allen St., Verdun
Little Wonder Reg'd.	1190 William St., Montreal
McFarlane, John, and Son, Ltd.	3000 Verdun Ave., Verdun
Peerless Blacking Co., Limited.....	531 St. Louis St., Lachine
Rose Products Reg'd.	280 St. Vallier St. E., Quebec
Royal Ink & Blacking Co.	17 Ontario St., Montreal
Silvene Industries Ltd.	636 St. Paul St. W., Montreal
Simplex Floor Finishing Appliance Co. Ltd.	462 Jean Talon St. W., Montreal
Stahl Finish Co. (Canada) Ltd.	9500 St. Lawrence Blvd., Montreal
Success Wax Ltd.	518 Vallier St., Quebec
Sultana Ltd.	1000 Amherst St., Montreal
Ontario:	
Bobby Calf Finishes & Dyes	10 Davis Drive E., Newmarket
Boyle Midway (Canada) Limited.....	New Toronto
C. & B. Products Company	Rear 4 Bartlett Ave., Toronto
Canadian Specialties Limited.....	733 King St. E., Hamilton
Capo Polishes Ltd.	58 Catherine St. N., Hamilton
Commercial Oil Co. of Hamilton, Ltd.	420 Jackson St., Hamilton
Cross Polishes Co.	2385 Dundas St., Toronto
Dodd Manufacturing Co.	505 Keele St., Toronto
Everett & Barron of Canada, Ltd.	914 Dufferin St., Toronto
Hawes, Edward, & Co., Ltd.	431 Dundas St. E., Toronto
"It" Co., Limited	35 Britain St., Toronto
J. W. Enterprises Reg'd.	115 Shaftesbury Ave., Toronto
Johnson, S.C., & Son, Limited.....	Webster St., Brantford
Keiner and Co. (Canada) Limited.....	10 Trent Ave., Toronto
Kiwi Polish Company (Canada) Limited	Frid & Chatham Sts., Hamilton
Lynian Limited	1226 Dundas St. E., Toronto
MacEachern, Gordon A., Ltd.	21 McCaul, Toronto
McAlear Mfg. Co. Ltd.	Towns Road, Etobicoke
Nonsuch Limited.....	257 Logan Ave., Toronto
O-Cedar of Canada Limited.....	P.O. Box 90, Stratford
Red Seal Oil & Polish Co.	384 Crawford St. Rear, Toronto
Service Laboratories Ltd.	424 Wellington St. W., Toronto
Simard, H., & Co.	138 Chestnut St., Preston
Simoniz Company Limited	244 Bartley Drive, Toronto
Solient Mfg. Co.	319 Burk St., Oshawa
Standard Wax Co.	80 Ossington Ave., Toronto
Stanley Home Products of Canada Ltd.....	140 Ann St., London
Taylor Atlas Products	Wilson Heights
Tilleys Limited.....	430 College St., Toronto
2 in 1 Polishes, Ltd. (The Best Foods (Canadian) Limited)	75 Hughson St. N., Hamilton
British Columbia:	
Dixie E. Val Tilton & Sons.....	1141 Kingsway, Vancouver
Holme Manufacturing Co.....	R.R. # 8, New Westminster
Simpson, Harold	604 East 5th Ave., Vancouver



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