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**THE SOAPS, WASHING COMPOUNDS AND  
CLEANING PREPARATIONS INDUSTRY**

**1959**

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## PUBLICATIONS

The results of the annual Census of Industry are published by the Dominion Bureau of Statistics in a series of industry reports which are released each year as the compilations are completed. Reports for industries classified to the **Chemicals and Allied Products** Major Group are listed below, along with current and annual publications of related interest. Similar reports are issued for other industries. A complete catalogue of publications of the Bureau is available on request from the Information Services Division, Dominion Bureau of Statistics, Ottawa, or from the Queen's Printer, Ottawa.

A — Annual	B — Biennial	M — Monthly	S.C. — Special Compilation		
Catalogue number	Title				Price
46-201				Chemicals and Allied Products — General Review (A)	.50
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## SYMBOLS

The interpretation of the symbols used in the tables throughout this publication is as follows:

- .. figures not available.
- ... figures not appropriate or not applicable.
- nil or zero.
- P preliminary figures.



## EXPLANATORY NOTES

This report is one in a series of about 130 publications which present the results of the 1959 Census of Manufactures. Most reports in this series refer to specific industries, but there are summary reports for Canada and the provinces and for major industry groups. An annual Census of Manufactures has been carried out by the Dominion Bureau of Statistics since 1916.

Industry statistics given in these reports refer to number of establishments, employees, salaries and wages, cost of materials, supplies, fuel and electricity, gross value of shipments, inventories and value added by manufacturing. Details of materials used and products shipped are also given. Descriptions of the principal industry statistics, with special reference to 1959 are as follows:

### Period Covered

Firms are asked to submit figures for the calendar year, if at all possible, and most reports are on this basis. Financial year reports for periods differing from the calendar year are accepted in instances where the firms find it impossible to supply calendar year data from accounting records. However the data on employees, salaries and wages are requested on a calendar year basis in all cases.

### Establishment

Data for the annual census is collected on an establishment basis. A firm with more than one plant is required to file a report for each plant. In most cases an establishment is a complete factory. Sometimes, however, a plant is divided into two or more establishments when it carries out operations classifiable to different industries and when separate accounting records are available. Usually the statistics for an establishment relate only to the manufacturing activities. Other activities such as construction at the plant by its own employees, wholesale or retail activities carried on at the plant location, etc., are not included. Plants engaged solely in repair work (except in the case of furniture, shipbuilding, boat building, aircraft and railway rolling stock industries) are not included but plants occupied in assembling parts into complete units are included.

### Employees

Administrative and office employees include all executives and supervisory officials such as presidents, vice-presidents, secretaries, treasurers, etc., together with managers, professional and technical employees, superintendents and factory supervisors above the working foremen level and clerical employees. Working owners and partners are also included in this category.

Production and related workers include all other factory workmen whether paid on a monthly, weekly, hourly or piece-work basis. Working foremen doing work similar to that of the employees they supervise are included, as are maintenance, warehousing and delivery staffs. Employees on new construction work, in retail or wholesale operations, on outside piece work etc., are not included.

Production workers are reported by months, an average for the year being obtained by summing the monthly figures and dividing by twelve. This procedure is followed even though the plant did not operate in all months. Figures on employment refer to calendar years whether or not some establishments reported other data on a financial year basis.

### Salaries and Wages

Salaries and wages refer to gross earnings of the employees described above, including salaries, wages, commissions, bonuses, the value of room and board where provided, deductions for income tax and social services such as sickness and unemployment insurance, pensions, etc., as well as any other allowances forming part of the employees' wages. Payments for overtime are included.

Salaries refer to amounts paid to administrative and office employees. Withdrawals by working owners or partners for normal living expenses for self and family are included but not their withdrawals for income tax. Wages refer to the amounts paid to production and related workers as defined above. Data on earnings refer to the calendar year whether or not some establishments reported other data on a financial year basis.

### Cost of Fuel and Electricity

Figures for fuel refer to amounts actually used, (including fuel used in cars and trucks), not to purchases unless the quantities are the same. Values refer to the laid-down cost at the works, including freight, duty, etc.

### Materials and Supplies Used

Figures represent quantities and laid-down cost values, at the works, of materials and supplies actually used during the year whether purchased from others or received as transfers from other plants of the reporting company. Amounts paid to other manufacturers for work done on materials owned by the reporting company are included. Returnable containers or any other items charged to capital account are not included. Fuels are not included. Goods bought from others or received as transfers from other plants of reporting companies for resale without further processing are not included. Maintenance and repair supplies not chargeable to capital account are included.

### Factory Shipments

Factory shipments refer to shipments of goods made from own materials either in the reporting plant or by other manufacturers on the basis of a charge to the reporting plant for work done. All products and by-products shipped from the establishment are included whether for domestic use, export, or for government departments. Transfer shipments to sales outlets, distributing warehouses or to other manufacturing units of the reporting firm are included. Goods bought or received as transfers and resold without further processing are not included. Values are computed on f.o.b. plant or



plant warehouse basis, and do not include sales tax or excise duties. Values of containers not returnable are included. Amounts received in payment for work done on materials owned by others are included.

In a few industries such as shipbuilding, aircraft, etc., where work on principal products extend over a relatively long period, the value of production is recorded rather than the value of shipments. For those industries production is computed from the value of deliveries of complete units during the year plus the value of work done during the year on unfinished units less the value of work done in previous years on finished units delivered in the year under review.

### **Inventories**

Values represent the book values of manufacturing inventories owned and held at the reporting plant. Figures include inventories held in warehouses or selling outlets which have been included with plant operations for purposes of reporting shipments.

### **Value Added by Manufacturing**

Figures are computed from value of shipments plus or minus changes in inventories of finished goods and goods in process less cost of materials, fuel and electricity. This figure is sometimes referred to as net production.<sup>1</sup>

### **Standard Industrial Classification**

The Standard Industrial Classification Manual, prepared by the Dominion Bureau of Statistics, provides for 135 three-digit industries in the manufacturing sector, arranged in 17 major groups. Reporting establishments are classified or allotted to specific industries on the basis of the value of principal products made or shipped.

### **Short Forms**

Between 1949 and 1957, in an effort to ease the reporting burden for smaller firms, a short form was used asking for the total value of shipments only or, in a few cases where losses of detail were significant, for quantities and values of principal products. For purposes of publication, missing data were estimated on the basis of appropriate ratios. In general the cut-off point for these short forms was set at \$50,000 value of shipments. About 40% of the total number of establishments reported on the short form and accounted for less than 3 per cent of the total value of shipments.

In 1958, in order to establish a new base year, the small firms were asked to report all items of principal statistics together with some detail on materials and products.

<sup>1</sup> To arrive at the National Accounts concept of "gross domestic product at factor cost", it would be necessary to subtract also the cost of office supplies used, advertising, insurance and other goods and services obtained from other businesses. Data on these inputs are not collected on the annual Census of Manufactures. Value added figures for "The primary industries and construction" are published in D.B.S. publication 61-202, *Survey of Production*.

For the 1959 Census, the short form was used again, but further steps were taken to ease the respondents' burden. First, the general limit for short forms was raised to \$100,000 value of shipments. In addition, a new intermediate form was developed. This form is a shortened version of the long form in that most of the general questions were pared down and the detailed lists of materials and products were limited to the more important items. The general limits for firms in this category were set at between \$100,000-\$500,000 value of shipments, but in the case of both the short and intermediate forms there were lower cut-offs for a number of industries in which the smaller firms accounted for a larger share of total shipments. On the other hand, limits were raised where this could be done without a significant loss of coverage. On most of the short forms for 1959, in addition to total value of shipments, data on principal products were requested. In a few industries, where loss of employment and earnings data were considered too large because of higher cut-offs, a question on total payroll was placed on the short form.

The intermediate and long forms provide complete data for the compilation of all elements of principal industry statistics and the details of materials and products. The one-page short form, although containing data on principal products and total value of shipments, does not request information on other elements of principal statistics such as value of inventories, materials, fuel and electricity and, in most cases, employment and salaries and wages, nor does it contain detailed data on volume and value of materials used. For purposes of compiling aggregates of principal statistics by industry and by geographic location, the missing data for each establishment were estimated for 1959 by using, in general, ratios based on the change in the value of shipments between 1958 and 1959. The proportion of the estimated data was generally less than 5 per cent of the total in each category of principal statistics.

The general request for the principal items of products on the short form for 1959 permitted a fairly complete compilation of the detailed quantities and values of commodity shipments. In the case of the detailed quantities and values of materials, fuel and electricity, however, and the monthly distribution of production workers, only the totals of data actually reported on the intermediate and long forms are contained in published reports and no attempt was made as in past years to estimate the generally small proportion of individual totals represented by detailed items omitted from the short forms.

The new approach has relieved an additional 12,000 establishments from filling out the regular long form. Establishments now receiving the short form number in excess of 20,000 and account for more than 54 per cent of the total number of establishments and a little more than 3 per cent of the total value of shipments.

# THE SOAPS, WASHING COMPOUNDS AND CLEANING PREPARATIONS INDUSTRY

1959

In 1959 a total of 134 factories in Canada made soaps, washing compounds or cleaning preparations as their main products. Factory shipments from these works were valued at \$137,077,986 an increase of 3.8 per cent over the \$132,022,831 reported in 1958. Employees numbered 4,029 compared with 3,882 in 1958; salaries and wages amounted to \$18,371,984 against \$17,020,895 in the previous year.

Tables 1 to 4 and 7 to 13 of this report refer only to the Soaps, Washing Compounds and Cleaning Preparations Industry which includes the firms reporting these lines as their chief products. Small quantities of these commodities were made also by concerns which have been classified to other industrial groups, so Table 5 has been added to show total Canadian factory shipments. This table shows that the output for Canada during 1959 included the following: 20,832 tons of toilet soaps valued at \$15,918,000; 7,096 tons of bar laundry and household soaps at \$2,673,000; 7,343 tons of soap chips and flakes (including textile and mill soaps) at \$2,617,000; 19,034 tons of soap powders at

\$8,225,000; 190 tons of castile soap at \$56,000; 825 tons of shaving soaps and creams at \$2,212,000; 6,015 tons of liquid soaps at \$1,769,000; 1,840 tons of soft soaps at \$350,000; cleaning and scouring powders, etc., at \$8,232,000 and javelle water valued at \$9,277,000. Factory shipments of synthetic detergents amounted to 104,795 tons valued at \$60,875,000.

**Note:** Due to lack of inventory data, figures for value added by manufacture prior to 1954 were obtained by subtracting the cost of materials used, including fuel and electricity, from the total value of factory shipments. In 1954 and 1955 the "Value added" adjustment incorporated the increase or decrease to shipments values resulting from changes in the value of inventories over the period. For these two years, the adjustments that were made used only the change in finished product inventory owned by manufacturers. Beginning with 1956 the calculation of the "Value added" figure was further adjusted to take into account the "Goods in process" as well as the finished goods held at plant or plant warehouse.

**TABLE 1. Principal Statistics of the Soaps, Washing Compounds and Cleaning Preparations Industry, Significant Years 1929 - 57, and by Provinces, 1958 and 1959**

Year and province	Estab-lish-ments	Em-ployees	Salaries and wages	Cost of fuel and electricity at works	Cost at plant of materials used	Value added by manufacture <sup>1</sup>	Gross selling value of products
	number		dollars				
1929.....	61	1,854	2,578,507	271,005	11,002,034	7,945,687	19,218,726
1933.....	93	1,776	2,302,315	294,883	6,494,999	7,473,352	14,263,234
1934.....	101	1,818	2,301,727	346,066	7,182,860	6,085,538	13,614,464
1937.....	101	2,284	2,836,208	396,694	11,253,146	8,044,048	19,693,888
1939.....	110	2,406	3,142,213	376,980	9,171,373	10,596,719	20,145,072
1945.....	134	3,210	5,873,994	649,525	18,366,330	18,158,389	37,174,244
1946.....	150	3,219	6,213,581	645,786	18,268,952	19,360,080	38,274,818
1949.....	143	3,637	9,373,882	963,732	31,029,359	30,405,120	62,398,211
1955.....	141	3,827	14,047,369	1,283,680	44,918,815	54,284,965	100,105,140
1956.....	142	3,722	14,513,612	1,325,218	45,955,138	63,127,847	109,384,798
1957.....	139	3,680	15,411,154	1,372,986	49,530,366	69,747,619	118,872,856

See footnotes at end of table.



**TABLE 1. Principal Statistics of the Soaps, Washing Compounds and Cleaning Preparations Industry, Significant Years 1929-57, and by Provinces, 1958 and 1959 - Concluded**

Year and province	Estab-lish-ments	Em-ployees	Salaries and wages	Cost of fuel and electricity at works	Cost at plant of materials used	Value added by manufacture <sup>1</sup>	Gross selling value of products <sup>1</sup>
	number		dollars				
<b>1958</b>							
Quebec .....	45	585	1,907,897	151,353	4,924,726	5,619,063	10,661,780
Ontario .....	67	3,155	14,684,826	1,329,894	48,854,609	68,333,655	117,484,774
Manitoba .....	6	38	115,579	12,006	563,743	817,752	1,386,982
Alberta .....	5	29	71,680	6,798	503,789	471,391	966,855
British Columbia .....	14	75	240,913	15,551	683,917	836,065	1,522,440
<b>Canada .....</b>	<b>137</b>	<b>3,882</b>	<b>17,020,895</b>	<b>1,515,602</b>	<b>55,530,784</b>	<b>76,077,926</b>	<b>132,022,831</b>
<b>1959</b>							
Quebec .....	43	569	1,965,986	145,805	4,863,021	5,885,492	10,817,953
Ontario .....	64	3,320	15,984,995	1,302,901	50,486,802	69,219,788	122,675,915
Manitoba .....	6	36	115,360	10,135	577,245	727,577	1,314,221
Alberta .....	6	32	81,986	7,674	563,336	414,464	940,129
British Columbia .....	15	72	223,657	15,192	650,426	674,485	1,329,768
<b>Canada .....</b>	<b>134</b>	<b>4,029</b>	<b>18,371,984</b>	<b>1,481,707</b>	<b>57,140,830</b>	<b>76,921,806</b>	<b>137,077,986</b>

<sup>1</sup> See note to text.

Note: Profits or losses cannot be calculated from above figures as data are not available for general expense items, such as interest, rent, depreciation, taxes, insurance, advertising, etc.

**TABLE 2. Inventories,<sup>1</sup> by Provinces, 1959**

Province	Raw materials and supplies	Goods in process	Finished goods of own manufacture	Total
	dollars			
Opening:				
Quebec .....	583,548	54,713	376,194	1,014,455
Ontario .....	6,963,393	1,512,709	10,026,527	18,502,629
Manitoba .....	47,414	7,675	54,819	109,908
Alberta .....	38,105	2,451	26,195	66,751
British Columbia .....	54,027	3,029	40,749	97,805
<b>Canada .....</b>	<b>7,686,487</b>	<b>1,580,577</b>	<b>10,524,484</b>	<b>19,791,548</b>
Closing:				
Quebec .....	544,404	72,722	434,550	1,051,676
Ontario .....	6,009,410	1,330,330	8,542,482	15,882,222
Manitoba .....	49,287	5,666	57,564	112,517
Alberta .....	55,115	2,611	71,380	129,106
British Columbia .....	58,935	3,151	50,962	113,048
<b>Canada .....</b>	<b>6,717,151</b>	<b>1,414,480</b>	<b>9,156,938</b>	<b>17,288,569</b>

<sup>1</sup> (a) Book value of all manufacturing inventories owned and held at plant and plant warehouses.

(b) Beginning with 1954, information on the value of year-end inventory holdings at plant and plant warehouses is being collected as part of the annual Census of Industry. These data were formerly collected by a separate survey. The summarized results for the Soaps, Washing Compounds and Cleaning Preparations Industry for the year under review are shown in the above table.

(c) The opening inventory for 1959 does not necessarily agree with the closing inventory for 1958 because of revisions, such as the addition of new plants, the transfer of plants to other industries and plants going out of business. However, the value added figures for the previous year have not been recalculated to allow for the revisions mentioned above.

TABLE 3. Products Made in the Soaps, Washing Compounds and Cleaning Preparations Industry, 1958 and 1959

Product	1958		1959	
	Quantity	Value of factory shipments	Quantity	Value of factory shipments
	pounds	\$	pounds	\$
<b>Hard soaps:</b>				
Bar laundry and household soaps (except sold to textile mills):				
Built .....	1,023,186	115,677	1,159,703	134,544
Not built .....	14,338,040	2,408,571	13,033,374	2,538,091
Soap chips and flakes:				
In household packages .....	5,085,936	1,348,677	3,931,667	1,197,684
In bulk (except textile and mill) .....	12,435,868	1,570,620	10,754,610	1,418,852
Toilet soaps (except liquid) .....	38,042,999	13,169,106	38,869,799	14,396,841
Castile soaps .....	351,849	53,509	378,761	55,602
Soap powders:				
In household packages .....	29,714,748	7,160,864	22,707,781	6,062,719
In bulk .....	10,684,289	1,401,564	15,360,143	2,162,316
Shaving soaps:				
Creams (including brushless) .....	757,538	1,109,836	736,037	1,072,990
All others .....	137,764	118,119	148,036	117,395
Liquid soaps .....	10,193,502	1,357,595	8,800,675	1,193,073
Paste and jelly:				
Packaged in containers under 25 pounds .....	331,013	31,659	71,000	11,110
Bulk-containers over 25 pounds .....	2,371,488	227,742	2,711,262	254,223
All other soaps .....	1,126,280	112,982	955,001	111,055
<b>Totals, soap .....</b>	<b>126,594,500</b>	<b>30,186,521</b>	<b>119,617,849</b>	<b>30,726,495</b>
<b>Synthetic detergents:</b>				
Liquid (and pastes):				
Packages (when in individual containers of less than 1 gallon) .....	33,146,365	11,500,090	39,797,559	14,473,228
Bulk (when in individual containers of 1 gallon or more) .....	5,826,275	650,302	8,938,327	1,179,794
Solid (including bars, flake or powder):				
Packaged (bar or carton of 25 pounds or less) ..	142,908,873	42,131,173	141,906,884	41,679,067
Bulk (individual bars or cartons of more than 25 pounds) .....	13,161,306	2,427,184	14,296,031	2,612,493
<b>Totals, detergents .....</b>	<b>195,042,819</b>	<b>56,708,749</b>	<b>204,938,801</b>	<b>59,944,582</b>
<b>Cleaning preparations:</b>				
Ammonia powder .....	1,194,250	122,869	978,322	109,182
Chloride of lime .....	222,400	31,413	...	...
Mechanics' hand soaps and paste .....	3,945,642	592,895	2,401,274	400,452
Javelle water or sodium hypochlorite .....	..	10,023,688	..	9,203,221
Other washing compounds <sup>1</sup> .....	..	1,905,333	..	2,221,057
Scouring powders, pastes and cakes .....	46,241,196	6,945,636	51,260,461	8,211,380
Toilet bowl cleaner, including toilet flush .....	1,231,828	160,620	598,966	103,743
Drain pipe cleaner .....	1,884,175	283,491	2,112,446	297,713
Other cleaning preparations:				
Household and laundry, including lye .....	..	871,995	..	835,651
Industrial and other .....	..	1,949,514	..	1,785,953
Glycerine, crude, sold as such <sup>2</sup> .....	821,494	139,864	156,414	33,631
Glycerine, refined:				
B.P. and U.S.P. grades .....	6,674,581	2,100,201	6,258,224	1,943,400
Dynamite grade .....	2,464,310	587,193	3,470,380	922,752
Other grades .....	3,236,738	1,028,521	3,264,913	1,001,061
Toilet preparations .....	..	12,290,982	..	12,778,525
All other products <sup>3</sup> .....	...	5,924,428	...	6,500,936
Amount received for work done on other than owned materials (repairs, contract work, etc.) .....	...	168,918	...	58,252
<b>Totals, all products .....</b>	<b>...</b>	<b>132,022,831</b>	<b>...</b>	<b>137,077,986</b>

<sup>1</sup> Includes sal soda, washing blue, liquid starch, fabric softener, etc.<sup>2</sup> Some of the crude glycerine was sold to refiners in this industry and therefore appears again in the figures for refined glycerine.<sup>3</sup> Includes data for textile softeners, floorwax, insecticides and other such miscellaneous items.

Note: Data given in this table are for the Soaps, Washing Compounds and Cleaning Preparations Industry and represent only the production of the firms classified to this group. The figures for the individual commodities do not necessarily represent the total output for Canada as these items may have been produced also by concerns which have been classified to other industrial groups. (See Table 5).



TABLE 4. Materials used in the Soaps, Washing Compounds and Cleaning Preparations Industry, 1958 and 1959

Material	1958		1959	
	Quantity	Cost at works	Quantity	Cost at works
		\$		\$
Acid, cresylic.....	lb. 357,046	56,752	114,562	16,456
Acid, oleic.....	" 226,153	37,755	146,849	22,780
Acid, stearic.....	" 284,669	45,030	409,825	63,149
Acids, fatty, other.....	" 2,905,962	289,795	1,544,018	267,982
Acid, hydrochloric (muriatic).....	" 246,405	8,347	428,484	32,334
Acid, sulphuric, including oleum (as 100% acid).....	" 28,559,151	427,667	28,655,171	442,466
Aluminum sulphate (alum).....	" 98,438	3,196	91,566	3,173
Ammonium sulphate.....	" 112,469	3,638	107,048	3,649
Bentonite (filtrol, Pembina, etc.).....	ton 796	45,596	271	24,425
Carbon tetrachloride.....	lb. 33,307	3,695	..	..
Chalk, ground.....	" 60,320	440	53,120	385
Chalk, precipitated.....	" 180,118	3,459	178,756	3,587
Chloride of lime.....	" 1,416,900	73,454	1,400,040	63,977
Ethyl alcohol.....	Imp. gal. 419,499	431,318	377,129	404,254
Feldspar:				
Crude.....	ton 594	10,703	594	10,703
Ground.....	" 422	7,850	..	..
Foots (cottonseed, olive, etc.).....	lb. 5,818,238	439,887	5,055,811	229,936
Fuller's earth.....	ton 266	15,241	255	20,560
Glycerine, crude.....	lb. 8,497,969	1,391,487	9,335,476	1,845,474
Glycerine, refined.....	" 78,337	26,159	9,738	3,321
Isopropyl alcohol.....	" 54,257	5,495	86,761	8,218
Javelle concentrate or sodium hypochlorite, for dilution.....	..	115,906	..	94,614
Lanolin.....	lb. 35,899	12,625	25,260	10,237
Liquid chlorine (99% pure).....	" 10,151,044	544,745	8,460,898	369,470
Oils:				
Cocoonut.....	" 12,290,720	1,707,049	12,252,718	2,066,666
Essential.....	..	1,502,708	..	1,337,802
Fish.....	lb. 23,062	1,696	..	..
Linseed.....	Imp. gal. 38,778	58,199	26,740	41,243
Olive.....	lb. 21,368	6,915	18,535	5,866
Palm kernel.....	" 378,752	49,599	463,878	68,344
Tall.....	" 527,830	44,257	338,049	22,168
Other oils.....	" 357,363	39,341	787,100	63,562
Perfumes.....	..	447,440	..	462,520
Potassium hydroxide (caustic potash).....	lb. 2,614,204	181,200	2,312,199	160,517
Resin.....	" 287,160	29,420	371,986	60,462
Silica sand.....	ton 16,281	287,336	13,660	245,253
Sodium carbonate (soda ash).....	lb. 9,180,542	254,314	8,597,472	210,141
Sodium carboxymethylcellulose.....	" 914,979	218,205	1,056,043	233,717
Sodium hydroxide (caustic soda).....	" 43,057,983	1,658,320	43,270,214	1,621,553
Sodium chloride (common salt).....	" 4,189,535	39,185	3,648,578	35,181
Sodium silicate (water glass) 40°.....	" 24,631,455	407,838	21,905,726	365,245
Sodium tripolyphosphate.....	" 65,454,881	6,066,886	73,608,569	6,657,833
Talc.....	ton 119	7,905	54	5,936
Tallow, grease and other soap stocks.....	lb. 70,416,479	5,573,418	64,673,650	4,534,298
Tetrasodium pyrophosphate.....	" 5,731,274	520,211	868,712	78,755
Trichlorethylene.....	" 232,659	33,133	8,000	1,398
Triethanolamine.....	" 132,206	38,406	105,644	30,136
Trisodium phosphate.....	" 6,466,430	403,444	6,843,924	443,449
Wax:				
Beeswax.....	" 2,675	2,659	9,655	5,179
Carnauba.....	" 198,828	177,526	188,129	157,913
Paraffin.....	" 14,456	1,644	3,785	460
Other waxes.....	" 147,675	64,872	51,296	17,999
All other materials <sup>1</sup> .....	..	13,910,245	..	16,028,594
Containers, etc.....	..	17,282,239	..	17,623,644
Amount paid out for work done on materials owned by the plants reporting in this industry.....	..	514,934	..	613,846
<b>Totals.....</b>	<b>..</b>	<b>55,530,784</b>	<b>..</b>	<b>57,140,830</b>

<sup>1</sup> No detailed information on materials used was collected from firms generally reporting value of shipments of less than \$200,000. The total estimated value of materials used by these firms was \$2,451,503 and this amount is included in "All other materials".

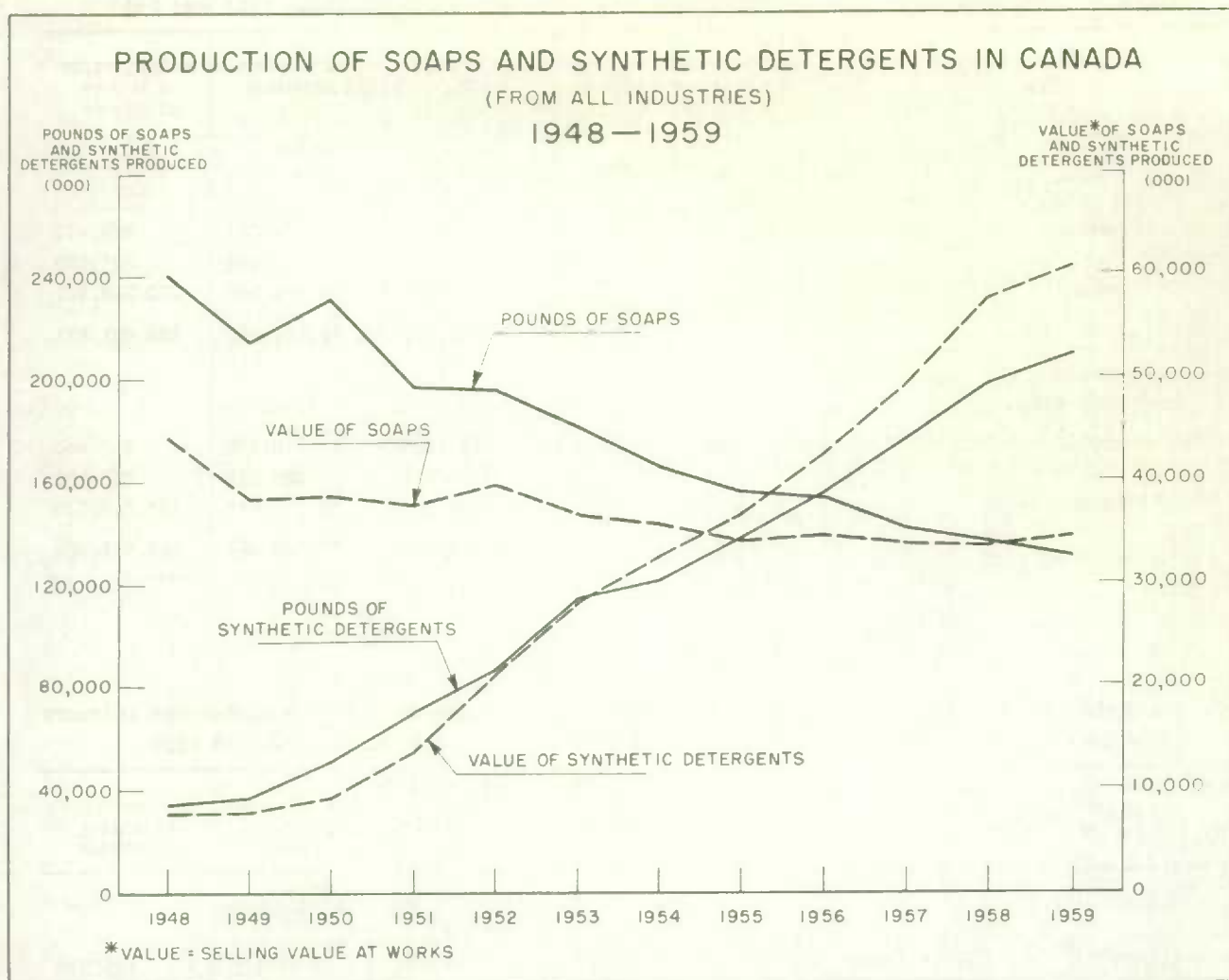


TABLE 5. Factory Shipments of Soaps, Washing Compounds and Cleaning Preparations, 1958 and 1959 (from All Industries)

Item	1958		1959	
	Quantity	Value of factory shipments	Quantity	Value of factory shipments
	pounds	\$	pounds	\$
Hard soaps:				
Bar laundry and household soaps:				
Built .....	1,023,000	116,000	1,160,000	135,000
Not built .....	14,388,000	2,409,000	13,033,000	2,538,000
Soap chips and flakes:				
In household packages .....	5,086,000	1,349,000	3,932,000	1,198,000
In bulk (except textile and mill) <sup>1</sup> .....	12,436,000	1,571,000	10,755,000	1,419,000
Toilet soaps (except liquid) .....	40,954,000	14,637,000	41,664,000	15,918,000
Castile soaps .....	352,000	54,000	379,000	56,000
Soap powders:				
In household packages .....	29,715,000	7,161,000	22,708,000	6,063,000
In bulk .....	10,684,000	1,402,000	15,360,000	2,162,000
Shaving soaps:				
Creams:				
Lather type .....	1,033,000	1,392,000	896,000	1,322,000
Brushless type .....	455,000	516,000	432,000	532,000
All other .....	262,000	248,000	322,000	358,000
Liquid soaps .....	14,001,000	1,982,000	12,031,000	1,769,000
Paste and jelly .....	3,857,000	363,000	3,681,000	350,000
All other soaps .....	2,430,000	388,000	4,133,000	655,000
<b>Totals, soaps</b> .....	<b>136,676,000</b>	<b>33,588,000</b>	<b>130,486,000</b>	<b>34,475,000</b>
Ammonia powder .....	1,316,000	134,000	1,016,000	113,000
Javelle water .....	...	10,096,000	...	9,277,000
Other washing compounds <sup>2</sup> .....	...	2,057,000	...	2,244,000
Mechanics' hand soaps and pastes .....	4,607,000	742,000	2,848,000	550,000
Cleaning or scouring powders, pastes and cakes .....	46,521,000	6,997,000	51,410,000	8,232,000
Toilet bowl cleaner, including toilet flush .....	..	653,000	..	584,000
Drain pipe cleaner .....	2,205,000	368,000	2,412,000	386,000
Other cleaning preparations, including lye .....	—	5,509,000	—	4,808,000
Chloride of lime .....	224,000	31,000	..	..
Glycerine, crude <sup>3</sup> .....	1,756,000	334,000	1,572,000	379,000
Glycerine, refined:				
B.P. and U.S.P. grades .....	6,675,000	2,100,000	6,258,000	1,943,000
Dynamite grade .....	2,464,000	587,000	3,470,000	923,000
Other grades .....	3,237,000	1,029,000	3,265,000	1,001,000
Synthetic detergents .....	198,324,000	57,474,000	209,590,000	60,875,000

<sup>1</sup> Includes some liquid and soft soaps.<sup>2</sup> Includes sal soda, washing blue, liquid starch, fabric softener, etc.<sup>3</sup> Some of the crude glycerine production was sold to refiners in this industry and appears again in the figures for refined glycerine.

**Note:** The above figures represent the total Canadian production of the commodities listed, regardless of the industries in which produced.

**TABLE 6. Factory Shipments of Soaps and Synthetic Detergents, from All Industries, 1955-59**

Year	Soaps		Synthetic detergents		Total soaps and synthetic detergents	
	Pounds	Selling value at works	Pounds	Selling value at works	Pounds	Selling value at works
		\$		\$		\$
1955 .....	156,632,000	34,034,000	138,264,000	36,599,000	294,896,000	70,633,000
1956 .....	154,152,000	34,707,000	155,579,000	42,391,000	309,731,000	77,098,000
1957 .....	141,666,000	33,607,000	176,992,000	49,340,000	318,658,000	82,947,000
1958 .....	136,676,000	33,588,000	198,324,000	57,474,000	335,000,000	91,062,000
1959 .....	130,486,000	34,475,000	209,590,000	60,875,000	340,076,000	95,350,000

**Note:** Figures in Table 6 represent the total Canadian production of soaps and synthetic detergents regardless of the industries in which produced.



TABLE 7. Principal Statistics, classified according to Type of Ownership, 1958 and 1959

Type	Estab- lish- ments	Employees	Salaries and wages	Cost at plant of materials used	Selling value of factory shipments
	number		dollars		
<b>1958</b>					
Individual ownership .....	43	109	303,077	404,464	854,472
Partnerships .....	12	70	189,151	267,954	571,558
Incorporated companies .....	82	3,703	16,528,667	54,858,366	130,596,801
<b>Totals .....</b>	<b>137</b>	<b>3,882</b>	<b>17,020,895</b>	<b>55,530,784</b>	<b>132,022,831</b>
<b>1959</b>					
Individual ownership .....	40	110	311,539	378,838	793,880
Partnerships .....	12	62	160,872	250,541	548,386
Incorporated companies .....	82	3,857	17,899,573	56,511,451	135,735,720
<b>Totals .....</b>	<b>134</b>	<b>4,029</b>	<b>18,371,984</b>	<b>57,140,830</b>	<b>137,077,986</b>

TABLE 8. Principal Statistics of the Soaps, Washing Compounds and Cleaning Preparations Industry in Canada, grouped according to Selling Value of Factory Shipments, 1958 and 1959

Establishments reporting value of shipments	Estab- lish- ments	Employees	Salaries and wages	Cost at plant of materials used	Selling value of factory shipments
	number		dollars		
<b>1958</b>					
Under \$10,000 .....	26	35	74,104	47,170	135,770
\$ 10,000 to \$ 24,999 .....	17	43	110,540	110,923	289,356
25,000 " 49,999 .....	22	83	256,425	391,590	764,722
50,000 " 99,999 .....	21	152	472,240	859,669	1,568,910
100,000 " 199,999 .....	18	182	574,764	1,331,025	2,774,709
200,000 " 499,999 .....	11	237	884,302	1,309,069	3,236,150
500,000 " 999,999 .....	9	270	869,581	2,937,094	5,886,564
1,000,000 " 4,999,999 .....	10	738	2,716,886	10,150,709	21,902,971
5,000,000 and over .....	3	2,142	11,062,053	38,393,535	95,463,679
<b>Totals .....</b>	<b>137</b>	<b>3,882</b>	<b>17,020,895</b>	<b>55,530,784</b>	<b>132,022,831</b>
<b>1959</b>					
Under \$10,000 .....	28	37	78,885	64,839	158,879
\$ 10,000 to \$ 24,999 .....	15	36	89,274	94,121	259,785
25,000 " 49,999 .....	22	91	273,411	369,281	779,892
50,000 " 99,999 .....	19	121	379,135	682,687	1,282,090
100,000 " 199,999 .....	15	159	502,085	1,115,682	2,255,374
200,000 " 499,999 .....	16	321	1,180,098	2,205,855	5,085,421
500,000 " 999,999 .....	6	187	676,896	2,035,004	4,232,896
1,000,000 " 4,999,999 .....	10	783	3,213,198	11,401,655	23,089,027
5,000,000 and over .....	3	2,294	11,979,002	39,171,706	99,934,622
<b>Totals .....</b>	<b>134</b>	<b>4,029</b>	<b>18,371,984</b>	<b>57,140,830</b>	<b>137,077,986</b>

**TABLE 9. Capital and Repair Expenditures in the Soaps, Washing Compounds and Cleaning Preparations Industry, 1955 - 59**

Year	Capital expenditures		Sub-total	Repair and maintenance expenditures		Sub-total	Total capital and repair expenditures
	Construction	Machinery and equipment		Construction	Machinery and equipment		
	thousands of dollars						
1955 .....	302	1,444	1,746	332	1,401	1,733	3,479
1956 .....	854	1,979	2,833	393	1,451	1,844	4,677
1957 .....	1,804	2,148	3,952	468	1,575	2,043	5,995
1958 .....	1,470	2,819	4,289	443	1,820	2,263	6,552
1959 <sup>P</sup> .....	732	2,039	2,771	461	1,765	2,226	4,997

**TABLE 10. Employees, Salaries and Wages in the Soaps, Washing Compounds and Cleaning Preparations Industry, by Provinces, 1958 and 1959**

Province	Employees					Earnings		
	On salaries		On wages		Total	Salaries	Wages	Total salaries and wages
	Male	Female	Male	Female				
	number					dollars		
<b>1958</b>								
Quebec .....	129	69	347	40	585	871,092	1,036,805	1,907,897
Ontario .....	860	470	1,476	349	3,155	6,838,407	7,846,419	14,684,826
Manitoba .....	9	4	22	3	38	52,045	63,534	115,579
Alberta .....	6	2	14	7	29	23,148	48,532	71,680
British Columbia .....	24	9	31	11	75	123,478	117,435	240,913
<b>Canada</b> .....	<b>1,028</b>	<b>554</b>	<b>1,890</b>	<b>410</b>	<b>3,882</b>	<b>7,908,170</b>	<b>9,112,725</b>	<b>17,020,895</b>
<b>1959</b>								
Quebec .....	130	69	331	39	569	916,869	1,049,117	1,965,986
Ontario .....	897	523	1,525	375	3,320	7,591,729	8,393,266	15,984,995
Manitoba .....	9	4	20	3	36	54,882	60,478	115,360
Alberta .....	9	1	15	7	32	30,286	51,700	81,986
British Columbia .....	21	11	27	13	72	111,250	112,407	223,657
<b>Canada</b> .....	<b>1,066</b>	<b>608</b>	<b>1,918</b>	<b>437</b>	<b>4,029</b>	<b>8,705,016</b>	<b>9,666,968</b>	<b>18,371,984</b>

**TABLE 11. Production Workers, by Months, 1959**

Month	Establishments reporting monthly detail <sup>1</sup>	
	Male	Female
January .....	1,669	399
February .....	1,678	390
March .....	1,692	373
April .....	1,674	360
May .....	1,707	401
June .....	1,682	451
July .....	1,743	425
August .....	1,748	439
September .....	1,701	435
October .....	1,694	370
November .....	1,647	406
December .....	1,639	380
Average for establishments reporting monthly detail .....	1,690	399
Average estimated for small establishments <sup>2</sup> .....	228	36
Average for all establishments .....	1,918	437

<sup>1</sup> The number of production workers, by months, was collected only for establishments generally reporting value of shipments of \$200,000 and over.

<sup>2</sup> For establishments generally reporting value of shipments of less than \$200,000, no data on number of workers were collected. Average was estimated by using change in value of shipments to arrive at value of payroll which was then used in conjunction with estimated average earnings to arrive at number of workers.



TABLE 12. Imports and Exports of Soaps, 1958 and 1959

	1958		1959	
	Pounds	Value	Pounds	Value
		\$		\$
<b>Imports:</b>				
Castile soap .....	34,986	12,725	..	..
Common or laundry soap .....	840,554	122,811	756,141	107,288
Liquid soap .....	3,932,226	902,127	7,183,017	1,699,893
Soap powders and flakes .....	3,602,651	562,048	4,364,902	676,113
Toilet soaps .....	..	871,481	..	528,490
Soap, other, including pumice, silver and mineral soaps, sapollo, etc. ....	..	198,995	..	181,504
<b>Totals</b> .....	...	<b>2,670,187</b>	...	<b>3,193,288</b>
<b>Exports:</b>				
Toilet soap .....	365,754	66,204	130,137	28,241
Soap flakes and powders .....	94,225	10,438	88,780	10,935
Soap, other .....	46,086	10,582	8,725	3,454
<b>Totals</b> .....	<b>506,065</b>	<b>87,224</b>	<b>227,642</b>	<b>42,630</b>

TABLE 13. Fuel and Electricity used in the Soaps, Washing Compounds and Cleaning Preparations Industry, 1959

Kind	Quantity	Cost at plant
		\$
<b>1. Establishments reporting commodity detail:<sup>1</sup></b>		
Bituminous coal (a) From Canadian mines .....	ton 197	2,955
(b) Imported .....	" 59,381	575,885
Gasoline (including gasoline used in cars and trucks).....	Imp. gal. 198,484	85,790
Fuel oil including kerosene or coal oil .....	" " 1,776,356	184,021
Wood .....	cord 8	160
Gas (a) Liquefied petroleum gases .....	Imp. gal. 56,709	14,625
(b) Other manufactured gas .....	Mcf. 600	650
(c) Natural gas .....	" 93,469	70,533
Electricity purchased .....	kwh. 41,752,041	375,487
Steam purchased .....	..	81,926
<b>2. Estimate for establishments for which no data were collected:<sup>2</sup></b>		
Cost of fuel and electricity .....	...	89,675
<b>3. All establishments:</b>		
Total cost of fuel and electricity .....	...	1,481,707

<sup>1</sup> Establishments generally reporting value of shipments of \$200,000 and over.<sup>2</sup> Establishments generally reporting value of shipments of less than \$200,000.

Directory of Firms Included in the Soaps, Washing Compounds and Cleaning Preparations Industry,  
1959

Name of firm	Location of plant
<b>(a) Soaps</b>	
<b>Quebec:</b>	
Best Kosher Products ..... Canadian Industrial Sanitation Ltd. .... Canadian Soap & Chemical Co. Ltd. .... Darling and Brady, Limited ..... Economic Products Ltd. .... Household Sundry Specialties Co. Inc. .... Laboratoire Rubigo, Ltée ..... Rowe, Robert, Company Inc. .... Savon Majestic Ltée ..... Savonnerie Bourdeau, Inc., La ..... Seward Soap Company Ltd., The ..... Williams, J.B., Co. (Canada) Limited, The ..... Wood, G.H., & Company Limited .....	273 Laurier Ave., W., Montreal 4020 Richelieu, Montreal 1361 Notre Dame E., Montreal 1971 Richardson St., Montreal 281 St. Zotique W., Montreal 2625 Albert, Montreal Three Rivers 1977 Grand Trunk St., Montreal 1853 Moreau St., Montreal 44, rue Dorchester, Québec No. 1 Maple Ave., Lachine 9471 La Salle Blvd., Ville La Salle 4000 Jean Talon St., Montreal
<b>Ontario:</b>	
Acme Chemical Products ..... Atlantic Manford Chemical Co. .... Bernie's Suds Co. .... Canada Packers Limited ..... Chemical Developments of Canada Ltd. .... Colgate-Palmolive Limited ..... Copeland Laboratories Ltd. .... Crystal Chemicals Ltd. .... Fairbanks Soap Co. Limited ..... Huntington Laboratories, Ltd. .... Kemso Chemical Co. .... Lever Brothers Limited ..... London Soap Co. Ltd., The ..... McKaue Chemical Company Ltd. .... Malone Oil Company Ltd. .... McGillivray, A., Chemicals Ltd. .... Page Brothers Products Limited ..... Leeds Soaps Limited ..... Procter H Gamble Co. of Canada Ltd., The ..... Taylor Soaps-Perfumes Ltd. .... Wonderful Soap Company, Limited ..... Wood, G.H. & Company, Limited .....	229 Niagara St., Toronto 123 McCormack St., Toronto 982 Page, Toronto 525 Front St. E., Toronto Langford Mills 64 Colgate Ave., Toronto 46 Brydon, Rexdale 124 Manvilles Rd., Toronto 353 Eastern Ave., Toronto 86 Parliament, Toronto 618 Brock, Toronto 299 Eastern Ave., Toronto 197-205 South St., London 1119A Yonge St., Toronto 95 E. Don Roadway, Toronto Paris 462 Sherbourne, Toronto 27 Newcastle, Toronto Burlington St. E., Hamilton 30 Kern Rd., Don Mills 16 Fountain St., W., Guelph Queensway, Toronto 18
<b>Manitoba:</b>	
Beaver Soaps Ltd. .... Empire Soaps Co. Ltd. .... Swano Soap Company .....	1377 Winnipeg Ave., Winnipeg 594 Des Meurons Ave., St. Boniface 598 Washington Ave., East Kildonan
<b>Alberta:</b>	
Berry & Son Soap Co. Ltd. .... Soapone Product Limited ..... Super Dee Chemicals Co. ....	11520 - 158th St., Jasper Place 12734 - 63rd St., Edmonton 808 - 9th Ave. S.W., Calgary
<b>British Columbia:</b>	
Amberine Products Ltd. .... Canada Grease Works Limited ..... Harvan Chemicals Ltd. .... Renton Distributors Limited ..... Savo-Lite Soap Co. .... Western Soap Company Ltd. .... Wood, G.H. & Co. Ltd. .... Zero Manufacturing Co. Ltd. ....	717 Aldebury St., Victoria 1106 Boundry Rd., Vancouver 167 W. 2nd Avenue, Vancouver 1815 Franklin St., Vancouver 1924 Triumph St., Vancouver 1814 Pandora St., Vancouver 1835 Hastings St. E., Vancouver 533 Johnston St., Victoria



**Directory of Firms Included in the Soaps, Washing Compounds and Cleaning Preparations Industry,  
1959 - Continued**

Name of firm	Location of plant
<b>(b) Washing compounds</b>	
<b>Quebec:</b>	
American Javel Water Co. ....	1877 Favard, Montreal
Chanteclerc Ltée .....	85 ave des Epinettes, Québec
Eau de Javelle Drummond .....	St. Jean Baptiste
Eau de Javelle Marquise Enrg. ....	Beaufort Ouest
Eau de Javelle Suprême .....	4039, rue Newmarch, Verdun
Fleur de Lys et Internationale .....	231, rue Bagot, Québec
Fyon & Fyon Ltd. ....	5357 Papineau Ave., Montreal
Groulx & Robertson Inc. ....	6508 Durocher, Montreal
Javellex Co. ....	374 Larivière, Rouyn
Javex Company Limited .....	960 Outremont, Montreal
Jumbo Javel Water Reg'd .....	440 Galt St., Verdun
La Compagnie Iavo Limitée .....	1880 Chambly, Montreal
L'Eau de Javelle Canadienne Nationale .....	21, rue Troy, Verdun
Produits Shin-Ex Enrg. ....	5045 Turcot, Montreal
<b>Ontario:</b>	
Atlas Chemical Co. Ltd. ....	38 McGee St., Toronto
Dick, A .....	First Ave. N., Welland
Javex Company Limited .....	99 Vanderhoof, Leaside
Klean-ez Co. ....	2176 McDougall, Windsor
McCarney Products .....	962 Bathurst Rear, Toronto
Mack's Laundry Specialty Co. ....	Almonte
Magic White Limited .....	187 Parliament St., Toronto
Marvelo Chemicals Ltd. ....	481 Sammon, Toronto
Marvelene Co. ....	10 East Ave., N., Hamilton
Numite Products Ltd. ....	Cotton
Premier Products Javel Water .....	827 St. Clarens Ave., Toronto
Sani Bleach Co. ....	130 Gibson Ave., Hamilton
Snow White sales .....	8 Market Lane, Welland
Steril Products .....	2353 Moy, Windsor
Sunshine Bleach .....	276 Main St. W., Hamilton
<b>Manitoba:</b>	
Javex Company Limited .....	835 Marion, St. Boniface
<b>Alberta:</b>	
Dominion Brokerage Ltd. ....	9539-106th Ave., Edmonton
Javex Company Limited .....	Medicine Hat
Savage's Products .....	1604-38th Ave. S.E., Calgary
<b>British Columbia:</b>	
Canadian Miraclean Products Ltd. ....	253 #5 Rd., Richmond
Drel Products .....	1311 West 22nd Ave., North Vancouver
Javex Company Limited .....	Stewart St., Vancouver
<b>(c) Cleaning preparations</b>	
<b>Quebec:</b>	
Bon Ami, Limited .....	13719 Notre Dame St. E., Montreal
Canadian Permag Products Limited .....	300 Arran Ave., St. Lambert
Chemotic Limited .....	1158 St. Urban, Montreal
Deane, B.W.& Co. ....	236 St. Augustin, Montreal
Dionne, O. ....	1164 Gauthier, Three Rivers
Douglas Chemical Company Limited .....	5625 St. Andre St., Montreal
Easy-Off Mfg. Co. Ltd. ....	60-A 2nd St., Iberville
Hart Products Reg'd. ....	429 St. James St. W., Montreal
La Cie des Produits Vitex .....	6918 Querbes, Montreal
Les Produits Nor-Do .....	5210 Resther, Montreal
Magnus Chemicals Ltd. ....	4040 Masson St., Montreal



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**Directory of Firms Included in the Soaps, Washing Compounds and Cleaning Preparations Industry,  
1959 - Concluded**

Name of firm	Location of plant
<b>(c) Cleaning preparations - Concluded</b>	
<b>Quebec - Concluded:</b>	
Mus-Hav-Cleanser Co. ....	11390 Racette, Montreal
Pursell, Chas., Reg'd. ....	165 Mt. Vernon Ave. S., Ville St. Pierre
Rolex Cleaner Co. ....	5140-8th Ave., Montreal
Snap Manufacturing Ltd. ....	9680 St. Lawrence Blvd., Montreal
United Chemical Company Limited .....	3830 St. Ambroise St., Montreal
<b>Ontario:</b>	
Admiral Sanitation Ltd. ....	115 Crockford Blvd., Toronto
Canadian Sanitary Supplies Ltd. ....	107 Victoria Ave., N., Hamilton
Chamberlain Desolvo Company .....	522 Hamilton Road, London
Chemical By-Products Ltd. ....	25 Racine Rd., Rexdale
Crystalline Chemical Company .....	Myrtle Ave., Aylmer
Delta Chemicals Ltd. ....	5 Edward, Brantford
Diamond Cleanser & Soaps .....	120-26th St., Long Branch
Diversey Corporation (Canada) Ltd. ....	Port Credit
Douglas-Hogarth Co. ....	R.R. No. 5, Brantford
Duncan Products .....	367 Sorauren Ave., Toronto
Easy Way Products .....	32 Winnett St., Woodstock
Empire Chemical Co. ....	113 Judge Rd., Etobicoke
Fibre Soap Company .....	Bolton
Judson-Dunaway (Canada) Ltd. ....	50 Peter St., Toronto
Knox-All Specialties .....	Norham
Lavoline Cleanser Limited .....	505 Eastern Ave., Toronto
Lawrason, S.F., & Company Ltd. ....	180 Adelaide St. S., London
Leaist, F.C., Products .....	80 Dumdurh St. S., Hamilton
Luster-Sheen Laboratories .....	Wentworth St. N., Hamilton
Nelson, H.C., Chemicals Limited .....	1555 Kildare Rd., Windsor
Nymoc Products Company .....	68 Lombard St., Toronto
Ontario Chemicals Limited .....	51 Clarkson Ave., Toronto
Purex Corporation Ltd. ....	44 Clayson Rd., Weston
Russell Chemical Co. Ltd., The .....	361 Sorauren, Toronto
S.O.S. Mfg. Co. of Canada Ltd. ....	78 Titan Rd., Toronto
Vix Products Company .....	1057 Felix Ave., Windsor
Whitehouse Soaps & Chemicals .....	Malley Rd., Scarborough
<b>Manitoba:</b>	
McKellar, E., Supply Co. ....	876 Banning St., Winnipeg
Ross Sales Ltd. ....	1098 Selkirk Ave., Winnipeg
<b>British Columbia:</b>	
British India Rug Oil Ltd. ....	2207 Granville, Vancouver
Carpenter & Harrison Ltd. ....	1210 Wharf, Victoria
Chase-It Mfg. Co. Ltd. ....	2130 Yew St., Vancouver
Kleen Craft Manufacturing Ltd. ....	1010 Clark Drive, Vancouver