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DOMINION BUREAU OF STATISTICS
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CANADA

DEPARTMENT OF TRADE AND COMMERCE

DOMINION BUREAU OF STATISTICS

THE TOILET PREPARATIONS INDUSTRY

IN

CANADA

1933

Published by Authority of the HON. R. B. HANSON, K.C., M.P.,
Minister of Trade and Commerce.

OTTAWA
1935

DEPARTMENT OF TRADE AND COMMERCE
DOMINION BUREAU OF STATISTICS
MINING, METALLURGICAL AND CHEMICAL BRANCH
OTTAWA - CANADA

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CHEMICALS AND ALLIED PRODUCTS

THE TOILET PREPARATIONS INDUSTRY, 1933.

The toilet preparations industry, as reviewed in the present bulletin, includes only those concerns which manufacture as their chief products, such articles as toilet creams, hair tonics, face powders, tooth paste, perfumes, etc. In addition there is a considerable number of manufacturers who make toilet preparations as a minor part of their output and therefore are classed in other industrial groups. Chief of these are some soap producers and the makers of patent medicines and pharmaceuticals. Only about 70 per cent of the Canadian output of toilet essentials is produced in the toilet preparations industry as it is defined for purposes of this report. However, statistics for this industry are shown separately as they are important as being representative of the manufacture of toilet preparations. In order to make the production figures complete, tables 11 to 13 are appended to show the total output of toilet preparations from all industries.

In 1933, a total of 80 plants were included in this industry; 52 were in Ontario, 20 in Quebec, 4 in Manitoba and 4 in British Columbia. Production from these works was valued at \$5,477,324 including \$4,291,189 for toilet preparations and \$1,186,135 for other products. Capital employed in manufacturing operations amounted to \$4,817,533, employees numbered 934 and salaries and wages totalled \$898,224. Compared with 1932 there was a gain of 9 plants and 59 employees but a decline of 8 per cent in production, 12 per cent in capital and 6 per cent in salaries and wages.

Imports of toilet preparations into Canada were valued at \$438,723 in 1933 compared with \$737,274 in 1932. About 45 per cent of the imports came from the United States, 27 per cent from France and 26 per cent from the United Kingdom.

The total production of toilet preparations in Canada from all industries amounted to \$5,912,162 in 1933 at factory values compared with \$6,957,862 in 1932.

Table 1 - PRINCIPAL STATISTICS OF THE TOILET PREPARATIONS INDUSTRY IN CANADA, 1932 and 1933.

Provinces	No. of plants	Capital employed	Average number of employees	Salaries and wages	Cost of materials at works	Selling value of products at works	Value added by manufacturing
		\$		\$	\$	\$	\$
<u>1932</u>							
Quebec	18	1,265,514	288	321,696	481,737	1,715,499	1,233,762
Ontario	46	4,174,321	566	618,003	1,383,178	4,199,962	2,816,784
Manitoba	3	30,904	15	12,940	6,573	17,518	10,945
Alberta	1)	21,768	6	5,594	4,792	13,430	8,638
British Columbia	3)						
CANADA	71	5,492,507	875	958,233	1,876,290	5,946,409	4,070,129

Table 1 - PRINCIPAL STATISTICS OF THE TOILET PREPARATIONS INDUSTRY IN CANADA, 1932 and 1933 (concluded)

Provinces	No. of plants	Capital employed	Average number of employees	Salaries and wages	Cost of materials at works	Selling value of products at works	Value added by manufacturing
		\$		\$	\$	\$	\$
<u>1933</u>							
Quebec	20	1,453,159	321	320,429	496,820	1,778,543	1,281,723
Ontario	52	3,295,728	586	554,621	1,219,402	3,658,083	2,438,681
Manitoba	4	61,070	23	20,024	9,724	31,595	21,871
British Columbia	4	7,576	4	3,150	2,371	9,103	6,732
CANADA	80	4,817,533	934	898,224	1,728,317	5,477,324	3,749,007

Table 2 - CAPITAL EMPLOYED, 1932 and 1933.

Provinces	Present value of labd, build- ings, machinery tools and equipment	Inventory value of materials on hand, stocks in process, fuel and other miscellaneous supplies on hand	Inventory value of finished products on hand	Operating capital (cash, bills and accounts receivable, prepaid expenses, etc.)	TOTAL CAPITAL EMPLOYED
	\$	\$	\$	\$	\$
<u>1932</u>					
Quebec	403,030	278,469	139,148	444,867	1,265,514
Ontario	1,126,943	598,459	304,073	2,144,846	4,174,321
Manitoba	2,867	13,024	911	14,102	30,904
Alberta and British Columbia	7,968	3,550	1,550	8,700	21,768
CANADA	1,540,808	893,502	445,682	2,612,515	5,492,507
<u>1933</u>					
Quebec	409,108	340,404	130,667	572,980	1,453,159
Ontario	1,113,944	584,455	315,871	1,281,458	3,295,728
Manitoba	6,663	11,847	13,412	29,148	61,070
British Columbia	4,000	1,220	1,250	1,106	7,576
CANADA	1,533,715	937,926	461,200	1,884,692	4,817,533

Table 3 - SIZE OF ESTABLISHMENTS ACCORDING TO PRODUCTION, NUMBER OF EMPLOYEES AND CAPITAL EMPLOYED, 1933.

	Number of plants	Capital employed	Number of employees	Selling value of products at works
		\$		\$
<u>(a) PRODUCTION</u>				
Under \$5,000	20	76,476	47	61,408
\$5,000 to \$10,000	9	109,034	32	81,506
\$10,001 to \$25,000	12	252,086	70	205,956
\$25,001 to \$50,000	16	728,769	149	595,865
\$50,001 to \$100,000	7	576,543	84	571,257
\$100,001 to \$250,000	8	946,292	181	1,116,884
Over \$250,000	8	2,128,333	371	2,844,448
TOTAL	80	4,817,533	934	5,477,324
<u>(b) NUMBER OF EMPLOYEES</u>				
1 or 2	20	129,381	27	165,526
3 to 10	38	1,296,358	234	1,411,646
11 to 20	9	1,004,598	124	1,105,112
21 to 50	10	1,494,300	314	1,841,310
51 to 100	3	892,896	235	953,730
TOTAL	80	4,817,533	934	5,477,324

Table 3 - SIZE OF ESTABLISHMENTS ACCORDING TO PRODUCTION, NUMBER OF EMPLOYEES AND CAPITAL EMPLOYED, 1933. (concluded)

	Number of plants	Capital employed \$	Number of employees	Selling value of products at works \$
(c) CAPITAL EMPLOYED				
Under \$25,000	41	322,825	142	415,294
\$25,000 to \$100,000	24	1,312,248	282	1,565,404
Over \$100,000	15	3,182,460	510	3,496,626
TOTAL	80	4,817,533	934	5,477,324

Table 4 - EMPLOYEES, SALARIES AND WAGES, 1932 and 1933.

Provinces	AVERAGE NUMBER OF EMPLOYEES					Salaries \$	Wages \$	TOTAL SALARIES AND WAGES \$
	On salaries		On wages		TOTAL			
	Male	Female	Male	Female				
1932								
Quebec	71	33	56	128	288	200,275	121,421	321,696
Ontario	88	135	100	243	566	375,221	242,782	618,003
Manitoba	4	2	4	5	15	8,645	4,295	12,940
Alberta and British Columbia	4	1	...	1	6	5,200	394	5,594
CANADA	167	171	160	377	875	589,341	368,892	958,233
1933								
Quebec	92	52	46	131	321	227,649	92,780	320,429
Ontario	95	129	112	250	586	329,653	224,968	554,621
Manitoba	7	5	4	7	23	13,950	6,074	20,024
British Columbia	2	...	1	1	4	2,200	950	3,150
CANADA	196	186	163	389	934	573,452	324,772	898,224

Table 5 - WAGE-EARNERS, BY MONTHS, 1932 and 1933.

Months	1932			1933		
	Male	Female	TOTAL	Male	Female	TOTAL
January	149	367	516	146	370	516
February	152	372	524	153	378	531
March	152	393	545	157	369	526
April	153	385	538	150	371	521
May	161	394	555	151	372	523
June	157	371	528	150	386	536
July	161	371	532	167	384	551
August	154	369	523	160	374	534
September	159	396	555	167	412	579
October	161	408	569	169	436	605
November	170	414	584	170	425	595
December	162	386	548	167	379	546
AVERAGE	160	377	537	163	389	552

Table 6 - TOTAL OF WAGE-EARNERS IN MONTHS OF HIGHEST EMPLOYMENT ACCORDING TO REGULAR HOURS WORKED PER WEEK, 1932 and 1933 (Overtime not included)

Regular hours per week	Number of wage-earners		Regular hours per week	Number of wage-earners	
	1932	1933		1932	1933
40 hours or less	65	119	48 hours	135	118
41 - 43 hours	30	19	49 - 50 hours	95	105
44 hours	220	241	51 - 53 hours	17	...
45 - 47 hours	76	88	56 - 59 hours	3	3

Table 7 - FUEL AND ELECTRICITY USED, 1932 and 1933.

Kinds	Unit of measure	1932		1933	
		Quantity	Cost at works	Quantity	Cost at works
Bituminous coal - Canadian ..	short ton	601	3,620	1,016	5,976
Imported ..	short ton	451	3,181	527	3,371
Anthracite coal	short ton	134	1,461	132	1,435
Coke	short ton	30	305	26	266
Fuel oil	Imp. gal.	8,972	522	10,725	999
Wood	cord	10	40	4	56
Gas - Manufactured	M cu.ft.	1,256	1,170	1,328	1,310
Natural	M cu.ft.	56	50	270	201
Other fuel	xx	...	4,104	...	62
Electricity purchased	K.W.H.	336,031	9,836	427,668	11,492
TOTAL	xx	...	24,289	...	25,168

Table 8 - POWER EQUIPMENT, 1932 and 1933.

Kinds	1932		1933	
	Number of units	Total rated horse power	Number of units	Total rated horse power
Electric motors operated by purchased power	309	532	295	547
Total Power Equipment	309	532	295	547
Boilers	5	273	7	366

Table 9 - MATERIALS USED, 1932 and 1933.

Materials	Unit of measure	1932		1933	
		Quantity	Cost at works	Quantity	Cost at works
Essential oils	xx	...	172,551	...	156,186
Ethyl alcohol	gal.	68,997	177,056	44,613	119,061
Glycerine	lb.	250,003	30,125	263,828	29,678
Perfumes	xx	...	17,349	....	19,805
Petrolatum	lb.	...	....	51,761	5,784
Talc and chalk, ground	lb.	747,489	18,600	868,952	25,920
Wax	lb.	29,888	12,414	85,115	18,342
Zinc oxide	lb.	...	...	59,530	7,247
All other materials	xx	...	316,343	...	242,802
Containers (boxes, bottles, labels, corks, etc.)	xx	...	1,131,842	...	1,103,492
TOTAL	xx	...	1,876,280	...	1,728,317

Table 10 - PRODUCTS MADE, 1932 and 1933.

NOTE - Data given in this table are for the Toilet Preparations Industry ONLY and represent only the production of the firms which made toilet preparations as their chief product (see directory). The figures for the individual items do not represent the total output for Canada as these articles were produced also as minor products by concerns which have been classified to other industrial groups. (See Tables 11 to 13)

Products	1 9 3 2	1 9 3 3
	Selling value at works	Selling value at works
	\$	\$
Toilet preparations -		
(a) Alcoholic - Not less than 5 per cent alcohol -		
Perfumes	345,487	302,247
Toilet waters and lotions	297,055	334,056
Cologne water, Florida water, Bay rum and all toilet waters or lotions sold to the barber trade	153,191	132,420
(b) Non-alcoholic -		
Creams, solid or liquid, all kinds	788,986	662,272
Brilliantine, oily or liquid	37,766	48,155
Face powders	698,424	565,744
Talcum powders	176,053	190,046
Sachet powders	1,367	4,689
Lipsticks	152,085	147,930
Compacts (powders and rouges)	315,534	238,541
(c) Other -		
Tooth pastes and tooth powders	977,569	834,074
All other toilet preparations not enumerated above	827,581	831,015
All other products (x)	1,175,311	1,186,135
TOTAL	5,946,409	5,477,324

(x) Includes medicinal preparations, disinfectants, deodorants, antiseptic mouthwash, toilet soaps and similar products which were made by the concerns in this industry.

Table 11 - TOTAL PRODUCTION OF TOILET PREPARATIONS IN CANADA FROM ALL INDUSTRIES, 1927-1933.

NOTE - Figures in Tables 11 to 13 inclusive represent the total Canadian production of toilet preparations, regardless of the industries in which produced.

Years	Toilet Preparations Industry	Medicinal and Pharmaceutical Preparations Industry	Soaps and Washing Compounds Industry	Other Industries	TOTAL
	\$	\$	\$	\$	\$
1927	3,813,818	1,322,069	605,184	9,486	5,750,557
1928	4,033,807	1,564,577	548,506	14,821	6,161,711
1929	3,863,540	2,110,718	1,295,074	3,240	7,272,572
1930	3,667,231	1,906,801	1,136,324	9,630	6,719,986
1931	4,607,956	1,509,476	634,110	...	6,751,542
1932	4,771,098	1,773,541	413,223	...	6,957,862
1933	4,291,189	1,280,671	340,302	...	5,912,162

Table 12 - TOTAL PRODUCTION OF TOILET PREPARATIONS IN CANADA FROM ALL INDUSTRIES, 1932 and 1933.

	Toilet Preparations Industry	Medicinals and Pharmaceuticals Industry	Soaps and Washing Compounds Industry	TOTAL FOR ALL INDUSTRIES
	\$	\$	\$	\$
<u>1932</u>				
(a) Alcoholic - not less than 5 per cent alcohol -				
Perfumes	345,487	60,137	25,165	430,789
Toilet waters and lotions...	297,055	94,535	55,598	447,188
Cologne water, Florida water, Bay rum, and all toilet waters and lotions sold to the barber trade	153,191	56,143	...	209,334
(b) Non-alcoholic -				
Creams, solid or liquid, all kinds	788,986	226,155	13,562	1,028,703
Brilliantine, oily or liquid	37,766	32,017	4,784	74,567
Face powders	698,424	142,603	25,996	867,023
Talcum powders	176,053	207,501	36,347	419,901
Sachet powders	1,367	...	...	1,367
Lipsticks	152,085	...	12,725	164,810
Compacts (powders and rouges)	315,534	300	3,769	319,603
(c) Other -				
Tooth pastes and tooth powders	977,569	238,613	219,689	1,435,871
All other toilet preparations	827,581	715,537	15,588	1,558,706
TOTAL	4,771,098	1,773,541	413,223	6,957,862
<u>1933</u>				
(a) Alcoholic - not less than 5 per cent alcohol -				
Perfumes	302,247	42,207	12,746	357,200
Toilet waters and lotions ..	334,056	73,368	46,018	453,442
Cologne water, Florida water, Bay rum and all toilet waters and lotions sold to the barber trade	132,420	32,683	1,465	166,568
(b) Non-alcoholic -				
Creams, solid or liquid, all kinds	662,272	220,067	4,719	887,058
Brilliantine, oily or liquid	48,155	19,297	1,942	69,394
Face powders	565,744	100,149	19,306	685,199
Talcum powders	190,046	167,175	19,044	376,265
Sachet powders	4,689	1,141	130	5,960
Lipsticks	147,930	647	2,095	150,672
Compacts (powders and rouges)	238,541	3,011	581	242,133
(c) Other -				
Tooth pastes and tooth powders	834,074	240,580	207,627	1,282,281
All other toilet preparations	831,015	380,346	24,629	1,235,990
TOTAL	4,291,189	1,280,671	340,302	5,912,162

Table 13 - TOTAL PRODUCTION OF TOILET PREPARATIONS IN CANADA FROM ALL INDUSTRIES, BY PROVINCES, 1932 and 1933.

	Quebec	Ontario	Other Provinces	CANADA
	\$	\$	\$	\$
<u>1932</u>				
(a) Alcoholic - not less than 5 per cent alcohol -				
Perfumes	171,220	251,733	7,836	430,789
Toilet waters and lotions	158,167	260,426	28,595	447,188
Cologne water, Florida water, Bay rum and all toilet waters and lotions sold to the barber trade..	62,514	142,128	4,692	209,334
(b) Non-alcoholic -				
Creams, solid or liquid, all kinds.	199,061	762,102	67,540	1,038,703
Brilliantine, oily or liquid	13,285	52,934	8,348	74,567
Face powders	239,486	610,355	17,182	867,023
Talcum powders	208,007	194,330	17,564	419,901
Sachet powders	1,159	208	...	1,367
Lipsticks	39,427	125,368	15	164,310
Compacts (powders and rouges)	77,616	241,962	25	319,603
(c) Other -				
Tooth pastes and tooth powders	411,100	999,637	25,134	1,435,871
All other toilet preparations	379,707	975,149	203,850	1,558,706
TOTAL	1,960,749	4,616,332	380,781	6,957,862
<u>1933</u>				
(a) Alcoholic - not less than 5 per cent alcohol -				
Perfumes	127,620	224,921	4,659	357,200
Toilet waters and lotions	118,610	315,151	19,681	453,442
Cologne water, Florida water, Bay rum and all toilet waters and lotions sold to the barber trade.	33,982	126,358	6,228	166,568
(b) Non-alcoholic -				
Creams, solid or liquid, all kinds	234,653	616,098	36,307	887,058
Brilliantine, oily or liquid	12,089	52,110	5,195	69,394
Face powders	230,854	442,051	12,294	685,199
Talcum powders	192,436	168,833	14,996	376,265
Sachet powders	615	5,345	...	5,960
Lipsticks	35,275	115,382	15	150,672
Compacts (powders and rouges)	60,868	181,240	25	242,133
(c) Other -				
Tooth paste and tooth powders	359,948	898,699	23,634	1,282,281
All other toilet preparations	360,611	809,218	66,161	1,235,990
TOTAL	1,767,561	3,955,406	189,195	5,912,162

Table 14 - IMPORTS INTO CANADA OF PERFUMERY, COSMETICS AND TOILET PREPARATIONS, 1932 and 1933.

Items and Countries of Origin	1932		1933	
	Quantity	Value \$	Quantity	Value \$
Alcoholic perfumes and perfumed spirits, bay rum, Cologne and lavender waters, lotions, hair, tooth and skin washes and other toilet preparations in bottles, or flasks containing not more than four ounces each -				
TOTAL IMPORTS .....	...	49,463	...	28,203
From - United Kingdom .....	...	3,391	...	1,845
United States .....	...	5,509	...	2,272
France .....	...	37,890	...	21,925
Alcoholic perfumes and perfumed spirits, bay rum, Cologne and lavender waters, lotions, hair, tooth and skin washes and other toilet preparations in bottles, flasks or other packages, containing more than four ounces each -				
TOTAL IMPORTS	Gal. 1,485	54,626	863	37,613
From - United Kingdom	Gal. 110	3,261	70	2,369
United States	Gal. 390	10,141	183	6,767
France	Gal. 832	38,418	539	27,698
Pomades, French, or flower odours, etc., imported in tins of not less than ten pounds each -				
TOTAL IMPORTS	Lb. 230	283	100	153
Perfumery, including toilet preparations, non-alcoholic, viz., hair oil, tooth and other powders, and washes, pomatums, pastes, and all other perfumed preparations, not otherwise provided for, used for the hair, mouth or skin -				
TOTAL IMPORTS .....	...	632,902	...	372,754
From - United Kingdom .....	...	159,720	...	107,959
United States .....	...	347,401	...	189,571
France .....	...	117,223	...	67,850
Germany .....	...	4,070	...	3,924
TOTAL PERFUMERY, COSMETICS AND TOILET PREPARATIONS +				
TOTAL IMPORTS .....	...	737,274	...	438,723
From - United Kingdom .....	...	166,372	...	112,173
United States .....	...	363,051	...	198,610
France .....	...	193,531	...	117,473

DIRECTORY OF FIRMS IN THE TOILET PREPARATIONS INDUSTRY, 1933.

NOTE - This Directory is not intended to be a complete list of firms in Canada which manufacture toilet preparations. It is merely a list of the concerns which have been classified by the Bureau to the Toilet Preparations Industry which includes only the plants that produce these commodities as their MAJOR products. These articles also may have been made as a minor product by firms which have been classified to other groups such as the Soaps Industry or the Medicinal and Pharmaceutical Industry. Persons desiring more detailed information should write direct to the Dominion Bureau of Statistics at Ottawa.

Names of Firms

Location of Plants

QUEBEC -

Ayer, Harriet Hubbard, of Canada, Ltd.	480 Lagachetiere St. W., Montreal
Bigouette, G.A., Ltd.	St. Laurent, Montreal
Bristol-Myers Company	1239 Benoit St., Montreal
California Perfume Co. of Canada, Ltd.	1015 St. Alexander St., Montreal
Cheramy Ltee.	1030 St. Alexander St., Montreal
Cie des Produits Exki Ltee.	1442 Peel St., Montreal
Familex Products	570 St. Clement St., Montreal
Houbigant Ltee.	1030 St. Alexander St., Montreal
La Marie Beautifiers	75 Front St., Hull
Marceau, J.A., Ltd.	2340 Delorimier Ave., Montreal
Marlo Products Reg'd.	6171 Esplanade Ave., Montreal
Northam Warren Corporation	980 St. Antoine St., Montreal
Palmers Ltd.	750 Vitre St. W., Montreal
Parfumerie Bellefontaine Ltee.	1670 St. Denis St., Montreal
Parfumerie L. T. Piver Ltee.	1030 St. Alexander St., Montreal
Parfumerie Reynard	5800 Chateaubriand St., Montreal
Parfumerie Rigaud Inc.	286 St. Paul St. W., Montreal
Whitney Payne Corp.	339 St. Paul St. W., Montreal
Wrigley Tooth Paste Co. Ltd.	52 Nazareth St., Montreal
Zonite Products Corporation Ltd.	Ste. Therese de Blainville

ONTARIO -

Arden, Elizabeth, of Canada, Ltd.	418 Terminal Bldg., Queen's Quay, Toronto
Armand Ltd.	180 Sandwich St., East Windsor
Beauty Industries Limited	42 Mary St., Hamilton
Campana Corp. Ltd.	36-48 Caledonia Rd., Toronto
Canadian Booster Company Ltd.	1402 Tecumseh Rd. W., Windsor
Corson, Rolph R., Ltd.	146 Brock Ave., Toronto
Cover Mark Ltd.	54 Wellington St. W., Toronto
Daggett & Ramsdell (Canada) Ltd.	165 Dufferin St., Toronto
Dearborn Supply Co.	15 Sandwich St. W., Windsor
Easyshave Limited	208 King St. W., Toronto
F. E. I. Corporation	69 York St., Toronto
Fitch, F. W., Company Ltd.	266 King St. W., Toronto
Gallois Laboratories	32 Roslin Ave., Toronto
Gibbel, Lillian, & Co.	1057 College St., Toronto
Gordon Gordon Ltd.	93 Church St., Toronto
Harper, Martha Matilda	1587 Ellen Ave., Niagara Falls
Hollywood Laboratories	12 Queen St. E., Toronto
Hopper, Edna Wallace, Incorporated	20 Ferry St., Windsor
Hudnut, Richard, Ltd.	727 King St. W., Toronto
Inecto Rapid (Canada) Ltd.	129 Yonge St., Toronto
Jergens, Andrew, Co. Ltd.	1 Herriott St., Perth
Jo-cur Incorporated	20 Ferry St., Windsor
Jones Brothers of Canada, Ltd.	31 Adelaide St. W., Toronto

DIRECTORY OF FIRMS IN THE TOILET PREPARATIONS INDUSTRY, 1933 (concluded)

<u>Names of Firms</u>	<u>Location of Plants</u>
<u>ONTARIO - concluded</u>	
Kissproof Incorporated	20 Ferry St., Windsor
Kolynos Company	103 Ottawa St., Walkerville
Lambert Pharmacal Company	263 Adelaide St. W., Toronto
Lehn & Fink (Canada) Ltd.	9 Davies Ave., Toronto
Magic-Glow Beauty Products Co.	639 Dundas St., London
Maltby, M.P.	476 Danforth Ave., Toronto
Maynard, Inc.	32 Front St. W., Toronto, 2
McLarty, R. W., Ltd.	432 Wellington St. W., Toronto
Mennen Co. Ltd., The	187 Dufferin St., Toronto
Misner Mfg. Co. Ltd., The	Waterloo St., Goderich
Neet Incorporated	20 Ferry St., Windsor
Nestle-Le-Mur Co. (Canada) Ltd.	58-60 Stewart St., Toronto
Notox Limited	18 McCaul St., Toronto
Oxzyz Company	103 Ottawa St., Walkerville
Parfumerie Melba of Canada, Ltd.	624 King St. W., Toronto
Patrician Cosmetics Ltd.	430 Talbot St., London
Pepsodent Company, The	191 George St., Toronto
Philippe, Louis, Incorporated	20 Ferry St., Windsor
Pinaud Ltd.	560 King St. W., Toronto
Pompeian Co. Ltd.	296 Richmond St. W., Toronto
Redfearn Laboratories Ltd.	858 Dupont St., Toronto
Rubinstein, Helena, Ltd.	436 Wellington St. W., Toronto
Seely Products Ltd.	15 Church St., Windsor
Service Laboratories Limited	1244 Dufferin St., Toronto
Siegel-Kahn Co. of Canada, Ltd.	252 Richmond St. W., Toronto
Talcum Puff Co. Ltd.	119 Pearl St., Toronto
Terpinitz, E. Bertram	Lewis St., Fort Erie North
Thayer Perfumer Ltd.	266 King St. W., Toronto
Toronto Hairdressing Academy	137 Avenue Rd., Toronto
303 Chemical Co. Ltd.	183 Bathurst St., Toronto
Universal Laboratories	Stuart and Hess Sts., Hamilton
Van Ess Laboratories	103 Ottawa St., Walkerville
Vivaudou, V., of Canada, Ltd.	624 King St. W., Toronto
Walker, Sarah	745 Richmond St., London
Wildroot Ltd.	40 Courtwright St., Fort Erie North
Wright Co.	489 College St., Toronto
Yardley & Co. (Canada) Ltd.	York St., Toronto
Zryd Mfg. Co. Ltd.	62 George St., Toronto
<u>MANITOBA -</u>	
Fluid D'Or Co. Ltd.	579 McDermot Ave., Winnipeg
Malay Mfg. Co.	219 Phoenix Bldg., Winnipeg
Pulford Drug Co. Ltd., The	52 Albert St., Winnipeg
Sanders Supply Co. Ltd.	376 Donald St., Winnipeg
<u>BRITISH COLUMBIA -</u>	
Dominion Laboratories Ltd.	645 Seymour St., Vancouver
Maison Henri Ltd.	550 Granville St., Vancouver
Mooney Agencies	1532 - W. 4th Ave., Vancouver
Premier Toilet Goods Company	64 Hastings St. W., Vancouver

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