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DEPARTMENT OF TRADE AND COMMERCE  
DOMINION BUREAU OF STATISTICS  
CENSUS OF INDUSTRY  
MINING, METALLURGICAL AND CHEMICAL BRANCH  
OTTAWA - CANADA

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ANNUAL INDUSTRY REPORT - CHEMICALS AND ALLIED PRODUCTS GROUP

THE TOILET PREPARATIONS INDUSTRY, 1938

Production from the Toilet Preparations Industry was valued at \$6,851,167 in 1938 compared with \$6,842,937 in 1937 and \$6,544,377 in 1936.

In the annual census of manufacturing establishments in Canada the operating firms are arranged in a number of industrial groups to which the various factories are classified in accordance with the nature of their main products. Under this arrangement the Toilet Preparations Industry includes all establishments which were occupied chiefly in making perfumes, toilet waters, face creams, tooth pastes, etc., but this industry accounts for only about 70 per cent of the Canadian output of toilet preparations as a number of concerns in other industries make this class of goods as a minor or secondary part of their business. In Tables 1 to 11 of this report the data are for the Toilet Preparations Industry as defined for census purposes, but Tables 12 to 14 have been added to show the total output of toilet preparations regardless of the industry in which produced.

In 1938 a total of 83 establishments were included in this industry, 52 being located in Ontario, 21 in Quebec, 4 in Manitoba, 4 in British Columbia, and 2 in Saskatchewan. Output from these concerns totalled \$6,851,167 including \$5,511,637 for toilet preparations and \$1,339,530 for other products. Capital employed in manufacturing operations amounted to \$5,648,460, employees numbered 1,123, and salaries and wages amounted to \$1,247,027.

Imports of toilet preparations into Canada were valued at \$440,390 in 1938 compared with \$466,457 in 1937. Approximately 53 per cent of the imports came from the United States, 32 per cent from the United Kingdom, and 15 per cent from other countries.

The total production of toilet preparations in Canada, from all industries, amounted to \$7,847,535 at factory prices in 1938. In 1937 the comparative value was \$8,063,798 and in 1936 it was \$7,415,522.

Table 1 - PRINCIPAL STATISTICS OF THE TOILET PREPARATIONS INDUSTRY, 1929-1938

Year	No. of plants	Capital employed	Average number of employees	Salaries and wages	Cost of fuel and electricity at works	Cost of materials at works	Gross selling value of products at works
		\$		\$	\$	\$	\$
1929 .....	49	3,121,617	577	667,339	13,543	1,577,642	4,451,588
1930 .....	48	3,345,387	629	732,251	12,849	1,346,445	4,206,513
1931 .....	56	4,564,109	805	870,584	22,514	1,987,231	5,946,292
1932 .....	71	5,492,507	875	958,233	24,829	1,876,280	5,946,409
1933 .....	80	4,817,533	934	898,224	25,168	1,728,317	5,477,324
1934 .....	82	5,063,459	959	986,235	26,354	2,022,030	5,977,563
1935 .....	83	5,396,952	1,050	1,077,006	30,639	2,121,621	6,017,944
1936 .....	87	5,624,306	1,171	1,199,913	28,398	2,379,755	6,544,377
1937 .....	82	5,962,591	1,207	1,269,340	26,645	2,577,943	6,842,937
1938 .....	83	5,648,460	1,123	1,247,027	27,474	2,574,579	6,851,167
% change 1938 from 1937..	..	- 5.3	- 7.0	- 1.8	/ 3.1	- 0.1	/ 0.1

NOTE - Profits or losses cannot be calculated from the above figures as data are not available for general expense items such as interest, rent, depreciation, taxes, insurance, advertising, etc.

Table 2 - PRINCIPAL STATISTICS, BY PROVINCES, 1937 and 1938

Province	No. of plants	Capital employed	Average number of employees	Salaries and wages	Cost of fuel and electricity at works	Cost of materials at works	Gross selling value of products at works
		\$		\$	\$	\$	\$
<u>1937</u>							
Quebec .....	24	2,052,633	430	447,456	8,322	801,550	2,368,972
Ontario .....	50	3,836,061	749	806,681	17,878	1,752,990	4,418,944
Manitoba .....	3	44,252	19	8,863	191	10,873	25,905
Saskatchewan ...	1)						
British Columbia	4)	29,645	9	6,340	254	12,530	29,116
CANADA .....	82	5,962,591	1,207	1,269,340	26,645	2,577,943	6,842,937
<u>1938</u>							
Quebec .....	21	1,740,505	379	413,712	8,061	747,583	2,367,219
Ontario .....	52	3,834,879	713	816,717	18,990	1,804,359	4,431,789
Manitoba .....	4	47,991	23	11,760	200	12,484	29,585
Saskatchewan ...	2)						
British Columbia	4)	25,085	8	4,838	223	10,153	22,574
CANADA .....	83	5,648,460	1,123	1,247,027	27,474	2,574,579	6,851,167



Table 3 - CAPITAL EMPLOYED, 1937 and 1938

Province	Present value of land, build- ings, machinery, tools and other equipment	Inventory value of materials on hand, stocks in process, fuel and finished products on hand	Operating capital (cash, bills and accounts receiv- able, prepaid expenses etc.)	TOTAL CAPITAL EMPLOYED
	\$	\$	\$	\$
<u>1937</u>				
Quebec .....	704,789	704,423	643,421	2,052,633
Ontario .....	1,247,665	1,053,596	1,534,800	3,836,061
Manitoba .....	14,252	17,500	12,500	44,252
Other provinces	12,516	5,788	11,341	29,645
<b>CANADA .....</b>	<b>1,979,222</b>	<b>1,781,307</b>	<b>2,202,062</b>	<b>5,962,591</b>
<u>1938</u>				
Quebec .....	450,546	602,343	687,616	1,740,505
Ontario .....	1,245,457	1,065,784	1,523,638	3,834,879
Manitoba .....	17,298	21,059	9,634	47,991
Other provinces	7,840	5,567	11,678	25,085
<b>CANADA .....</b>	<b>1,721,141</b>	<b>1,694,753</b>	<b>2,232,566</b>	<b>5,648,460</b>

Table 4 - SIZE OF ESTABLISHMENTS, ACCORDING TO PRODUCTION, NUMBER OF EMPLOYEES AND CAPITAL EMPLOYED, 1938

	Number of plants	Capital employed \$	Average number of employees	Gross selling value of products at works \$
<b>(a) PRODUCTION</b>				
Under \$5,000 .....	16	50,255	32	53,169
\$5,000 to \$10,000 ..	11	125,463	30	95,314
\$10,001 to \$25,000 .	22	518,850	139	338,233
\$25,001 to \$50,000..	10	426,468	85	375,553
\$50,001 to \$100,000.	3	313,872	70	295,870
\$100,001 to \$250,000	11	1,114,452	236	1,660,155
Over \$250,000 .....	10	3,099,100	531	4,032,373
<b>TOTAL .....</b>	<b>83</b>	<b>5,648,460</b>	<b>1,123</b>	<b>6,851,167</b>
<b>(b) EMPLOYEES</b>				
1 or 2 .....	24	316,649	35	299,994
3 to 10 .....	33	983,499	190	1,073,565
11 to 20 .....	10	717,080	139	2,079,850
21 to 50 .....	10	1,254,946	288	1,053,874
51 and over .....	6	2,376,286	471	2,343,884
<b>TOTAL .....</b>	<b>83</b>	<b>5,648,460</b>	<b>1,123</b>	<b>6,851,167</b>
<b>(c) CAPITAL</b>				
Under \$25,000 .....	41	331,717	138	398,413
\$25,000 to \$100,000.	25	1,235,621	272	1,357,982
Over \$100,000 .....	17	4,081,122	713	5,094,772
<b>TOTAL .....</b>	<b>83</b>	<b>5,648,460</b>	<b>1,123</b>	<b>6,851,167</b>

Table 5 - EMPLOYEES, SALARIES AND WAGES, BY PROVINCES, 1937 and 1938

Province	AVERAGE NUMBER OF EMPLOYEES					Salaries \$	Wages \$	TOTAL SALARIES and WAGES \$
	On Salaries		On Wages		TOTAL			
	Male	Female	Male	Female				
<u>1 9 3 7</u>								
Quebec .....	87	61	93	189	430	252,492	194,964	447,456
Ontario .....	138	179	138	294	749	514,585	292,096	806,681
Manitoba .....	9	1	3	6	19	5,725	3,138	8,863
Other provinces	2	1	3	3	9	2,220	4,120	6,340
CANADA .....	236	242	237	492	1,207	775,022	494,313	1,269,340
<u>1 9 3 8</u>								
Quebec .....	82	58	85	154	379	232,389	181,323	413,712
Ontario .....	132	159	144	278	713	518,461	298,256	816,717
Manitoba .....	9	3	4	7	23	8,467	3,293	11,760
Other provinces	3	...	2	3	8	1,808	3,030	4,838
CANADA .....	226	220	235	442	1,123	761,125	485,902	1,247,027

Table 6 - WAGE-EARNERS, BY MONTHS, 1937 and 1938 (On the last work-day of each month)

Month	1 9 3 7			1 9 3 8		
	Male	Female	TOTAL	Male	Female	TOTAL
January .....	219	461	680	224	420	644
February .....	224	469	693	222	399	621
March .....	232	496	728	233	436	669
April .....	240	476	716	226	435	661
May .....	239	481	720	226	423	649
June .....	236	473	714	232	446	678
July .....	228	480	708	232	441	673
August .....	233	485	718	238	509	747
September .....	240	516	756	243	502	745
October .....	246	533	779	243	506	749
November .....	243	526	769	237	471	708
December .....	242	478	720	225	393	618
AVERAGE .....	237	492	729	235	442	677

Table 7 - REGULAR HOURS WORKED PER WEEK BY WAGE-EARNERS, 1938 (Overtime not included)

Regular hours worked per week	Per cent of wage-earners
30 hours or less .....	3.4
31 - 43 hours .....	32.0
44 hours .....	23.8
45 - 47 hours .....	23.2
48 hours .....	14.3
49 - 50 hours .....	3.3



Table 8 - FUEL AND ELECTRICITY USED, 1937 and 1938

Kind	Unit of measure	1 9 3 7		1 9 3 8	
		Quantity	Cost at works \$	Quantity	Cost at works \$
Bituminous coal - Canadian	short ton	795	5,125	950	6,153
Imported	short ton	402	2,550	704	2,993
Anthracite coal .....	short ton	104	1,207	65	638
Gasoline .....	Imp. gal.	16	4	28	8
Fuel oil .....	Imp. gal.	24,897	2,252	25,140	2,313
Wood .....	cord	8	29	5	30
Gas - Manufactured .....	M cu. ft.	2,055	1,996	2,049	2,041
Natural .....	M cu. ft.	387	263	416	321
Other fuel .....	\$	...	127	...	119
Electricity purchased ....	K. W. H.	517,917	13,092	492,010	12,852
TOTAL .....	\$	...	26,645	...	27,474

Table 9 - POWER EQUIPMENT, 1937 and 1938

Kind	1 9 3 7		1 9 3 8	
	Number of units	Total rated horse power	Number of units	Total rated horse power
Electric motors operated by purchased power - Ordinarily in use .....	404	647	472	710
In reserve or idle .....	25	24	21	18
TOTAL POWER EQUIPMENT .....	429	671	493	728
Boilers - Ordinarily in use .....	9	487	10	472

Table 10 - MATERIALS USED, 1937 and 1938

Materials	Unit of measure	1 9 3 7		1 9 3 8	
		Quantity	Cost at works \$	Quantity	Cost at works \$
Essential oils and perfumes ....	\$	...	242,480	...	243,165
Ethyl alcohol .....	proof gal.	82,400	90,534	85,861	99,635
Kaolin or china clay .....	pound	34,218	2,248	30,369	2,149
Glycerine .....	pound	293,614	54,254	235,681	40,034
Mineral oil, white .....	pound	(a)	(a)	275,570	20,304
Petrolatum .....	pound	121,029	9,320	116,302	8,386
Stearic acid .....	pound	85,945	10,625	86,944	10,292
Talc, ground .....	pound	801,629	18,976	763,086	18,934
Chalk, precipitated .....	pound	120,125	5,541	95,035	4,526
Chalk, ground .....	pound	100,381	2,948	26,573	1,286
Wax - Beeswax .....	pound	36,507	16,349	46,739	19,310
Other wax .....	pound	50,881	12,075	65,689	12,554
Zinc oxide .....	pound	61,334	6,353	41,580	4,784
Zinc stearate .....	pound	25,680	6,574	17,435	4,562
All other materials .....	\$	...	437,533	...	313,046
Powders, rouges and other preparations for packaging only ....		(a)	(a)	...	164,369
Containers (boxes, bottles labels, corks, etc.) .....	\$	...	1,662,133	...	1,607,243
TOTAL .....	\$	...	2,577,943	...	2,574,579

(a) Not recorded separately in 1937.

Table 11 - PRODUCTS MADE, 1937 and 1938

NOTE - Data given in this table are for the Toilet Preparations Industry ONLY and represent only the production of the firms which made toilet preparations as their chief products (see Directory). The figures for the individual items do not represent the total output for Canada as these articles were produced also as minor products by concerns which have been classified to other industrial groups. (See Tables 12 to 14).

Products	1937	1938
	Selling value at works \$	Selling value at works \$
Toilet Preparations -		
(a) Alcoholic - Not less than 5 per cent alcohol -		
Perfumes .....	362,130	412,015
Toilet waters and lotions .....	448,807	464,757
Cologne water, Florida water, Bay rum and all toilet waters or lotions sold to the barber trade .....	96,542	105,030
(b) Non-alcoholic -		
Creams, solid or liquid, all kinds .....	875,527	845,405
Brilliantine, oily or liquid .....	71,685	63,949
Face powders .....	671,563	608,725
Talcum powders .....	245,336	258,356
Sachet powders .....	17,915	11,992
Lipsticks .....	242,671	244,485
Compacts (powders and rouges) .....	283,186	281,707
Shampoo powders and liquids .....	69,576	96,960
Bath salts .....	104,111	115,447
Lotions and toilet waters, non-alcoholic ....	53,461	23,499
Manicure preparations .....	327,723	344,266
Tooth pastes and tooth powders .....	901,981	849,137
Waveset .....		52,825
All other toilet preparations not enumerated ) above .....	939,660	728,082
All other products (x) .....	1,131,063	1,339,530
<b>TOTAL</b> .....	<b>6,842,937</b>	<b>6,851,167</b>

(x) Includes medicinal preparations, disinfectants, deodorants, antiseptic mouthwash, toilet and shaving soaps, bug killer and similar products which were made by the concerns in this industry.

Table 12 - TOTAL PRODUCTION OF TOILET PREPARATIONS IN CANADA - FROM ALL INDUSTRIES - 1927 - 1938

NOTE - Figures in Table 12 to 14, inclusive, represent the total Canadian production of toilet preparations, regardless of the industries in which produced.

Year	Toilet	Medicinal and	Soaps and	Other	TOTAL FOR ALL INDUSTRIES
	Preparations Industry	Pharmaceutical Preparations Industry	Washing Compounds Industry	Industries	
	\$	\$	\$	\$	\$
1927 .....	3,813,818	1,322,069	605,184	9,486	5,750,557
1928 .....	4,035,807	1,564,577	548,506	14,821	6,161,711
1929 .....	3,863,540	2,110,718	1,295,074	3,240	7,272,572
1930 .....	3,667,231	1,906,801	1,136,324	9,630	6,719,986
1931 .....	4,607,956	1,509,476	634,110	...	6,751,542
1932 .....	4,771,098	1,773,541	413,223	...	6,957,862
1933 .....	4,291,189	1,280,671	340,302	...	5,912,162
1934 .....	4,910,896	1,446,475	388,142	...	6,745,513
1935 .....	4,908,215	1,793,894	418,207	...	7,120,316
1936 .....	5,266,994	1,655,936	492,592	...	7,415,522
1937 .....	5,711,874	1,767,794	584,130	...	8,063,798
1938 .....	5,511,637	1,713,359	603,819	18,720	7,847,535



Table 13 - TOTAL PRODUCTION OF TOILET PREPARATIONS IN CANADA - FROM ALL INDUSTRIES -  
1937 and 1938

	Toilet Prepara- tions Industry	Medicinals and Pharma- ceuticals Industry	Soaps and Washing Compounds Industry	TOTAL FOR ALL INDUS- TRIES
<u>1 9 3 7</u>				
(a) Alcoholic - not less than 5 per cent alcohol -				
Perfumes .....	362,130	84,392	20,293	466,815
Toilet waters and lotions .....	448,807	233,447	65,152	747,406
Cologne water, Florida water, Bay rum and all toilet waters and lotions sold to the barber trade .....	96,542	38,562	...	135,104
(b) Non-alcoholic -				
Creams, solid or liquid, all kinds ..	875,527	219,924	3,280	1,098,731
Brilliantine, oily or liquid .....	71,685	31,539	9,621	112,845
Face powders .....	671,563	157,943	19,482	848,988
Talcum powders .....	245,336	199,527	52,312	497,175
Sachet powders .....	17,915	1,449	...	19,364
Lipsticks .....	242,671	2,805	3,620	249,096
Compacts (powders and rouges) .....	283,186	7,520	1,207	291,913
Shampoo powders and liquids .....	69,576	41,686	44,637	155,899
Bath salts .....	104,111	10,285	5,000	119,396
Lotions and toilet waters, non-alcoholic .....	53,461	14,237	...	67,698
Manicure preparations .....	327,723	2,150	...	329,873
Tooth pastes and tooth powders .....	901,981	357,705	340,827	1,600,513
All other toilet preparations .....	939,660	364,623	18,699	1,322,982
<b>TOTAL</b> .....	<b>5,711,874</b>	<b>1,767,794</b>	<b>584,130</b>	<b>8,063,798</b>
<u>1 9 3 8</u>				
(a) Alcoholic - not less than 5 per cent alcohol -				
Perfumes .....	412,015	53,404	13,248	478,667
Toilet waters and lotions .....	464,757	225,092	61,850	751,699
Cologne water, Florida water, Bay rum and all toilet waters and lotions sold to the barber trade .....	105,030	37,835	...	142,865
(b) Non-alcoholic -				
Creams, solid or liquid, all kinds ..	845,405	195,157	13,635	1,054,197
Brilliantine, oily or liquid .....	63,949	24,728	9,451	98,108
Face powders .....	608,725	106,592	25,543	740,860
Talcum powders .....	258,356	204,699	39,237	502,292
Sachet powders .....	11,992	2,864	...	14,856
Lipsticks .....	244,485	2,100	7,608	254,193
Compacts (powders and rouges) .....	281,707	1,990	3,436	287,133
Bath salts .....	115,447	7,757	3,140	126,344
Shampoo powders and liquids .....	96,960	65,395	62,369	224,724
Lotions and toilet waters, non-alcoholic .....	28,499	11,892	...	40,391
Waveset .....	52,825	2,367	...	55,192
Manicure preparations .....	344,266	826	...	345,092
Tooth pastes and tooth powders .....	849,137	333,001	333,031	1,515,169
All other toilet preparations .....	728,082	437,660	31,291	1,215,753
<b>TOTAL</b> .....	<b>5,511,637</b>	<b>1,713,359</b>	<b>603,819</b>	<b>7,847,535*</b>

\* Includes Toilet Preparations valued at \$18,720 from other industries.

Table 14 - TOTAL PRODUCTION OF TOILET PREPARATIONS IN CANADA - FROM ALL INDUSTRIES -  
BY PROVINCES, 1937 and 1938

	Quebec	Ontario	Other Provinces	CANADA
<u>1 9 3 7</u>				
(a) Alcoholic - not less than 5 per cent alcohol -				
Perfumes .....	179,012	277,944	9,859	466,815
Toilet waters and lotions .....	213,396	504,900	29,110	747,406
Cologne water, Florida water, Bay rum and all toilet waters and lotions sold to the barber trade..	34,359	89,185	11,560	135,104
(b) Non-alcoholic -				
Creams, solid or liquid, all kinds.	272,754	759,486	66,491	1,098,731
Brilliantine, oily or liquid .....	20,479	82,021	10,645	113,145
Face powders .....	317,916	513,189	17,883	848,988
Talcum powders .....	251,923	236,309	8,943	497,175
Sachet powders .....	2,807	16,341	216	19,364
Lipsticks .....	109,282	139,814	...	249,096
Compacts (powders and rouges) .....	63,660	228,253	...	291,913
Shampoo powders and liquids .....	20,236	122,738	12,625	155,599
Bath salts .....	15,780	98,551	5,065	119,396
Lotions and toilet waters, non-alcoholic .....	23,561	39,751	4,386	67,698
Manicure preparations .....	310,747	18,958	168	329,873
Tooth pastes and tooth powders .....	378,660	1,181,760	40,093	1,600,513
All other toilet preparations .....	426,628	727,613	168,741	1,322,982
TOTAL .....	2,641,200	5,036,813	385,785	8,063,798
<u>1 9 3 8</u>				
(a) Alcoholic - not less than 5 per cent alcohol -				
Perfumes .....	206,236	262,045	10,386	478,667
Toilet waters and lotions .....	211,740	512,959	27,000	751,699
Cologne water, Florida water, Bay rum and all toilet waters and lotions sold to the barber trade..	42,392	88,659	11,814	142,865
(b) Non-alcoholic -				
Creams, solid or liquid, all kinds.	271,807	725,171	57,219	1,054,197
Brilliantine, oily or liquid .....	19,136	70,925	8,047	98,108
Face powders .....	311,578	410,711	18,571	740,860
Talcum powders .....	260,396	234,661	7,235	502,292
Sachet powders .....	2,391	12,322	143	14,856
Lipsticks .....	97,243	156,950	...	254,193
Compacts (powders and rouges) .....	62,440	224,683	10	287,133
Bath salts .....	12,448	108,549	5,347	126,344
Shampoo powders and liquids .....	40,017	167,618	17,089	224,724
Lotions and toilet waters, non-alcoholic .....	9,859	25,047	5,485	40,391
Waveset .....	9,231	45,345	616	55,192
Manicure preparations .....	330,370	14,662	60	345,092
Tooth paste and tooth powders .....	339,814	1,147,045	28,310	1,515,169
All other toilet preparations .....	329,512	755,969	130,272	1,215,753
TOTAL .....	2,556,610	4,963,321	327,604	7,847,535



Table 15 - IMPORTS INTO CANADA OF PERFUMES, COSMETICS and TOILET PREPARATIONS,  
1937 and 1938

Items and Countries of Origin	1 9 3 7		1 9 3 8		
	Quantity	Value	Quantity	Value	
		\$		\$	
Alcoholic perfumes and perfumed spirits, Bay rum, Cologne and lavender waters, lotions, hair, tooth and skin washes, and other toilet preparations in bottles, or flasks containing not more than four ounces each -					
TOTAL IMPORTS .....	...	48,809	...	47,375	
From - United Kingdom .....	...	16,792	...	15,905	
United States .....	...	7,217	...	7,490	
France .....	...	23,364	...	21,807	
Alcoholic perfumes and perfumed spirits, Bay rum, Cologne and lavender waters, lotions, hair, tooth and skin washes and other toilet preparations in bottles, flasks or other packages, containing more than four ounces each -					
TOTAL IMPORTS .....	Gal.	1,636	61,715	1,596	53,980
From - United Kingdom .....	Gal.	548	23,890	527	22,450
United States .....	Gal.	405	10,207	371	8,986
France .....	Gal.	592	27,050	577	21,571
Pomades, French, or flower odours, etc., imported in tins of not less than ten pounds each -					
TOTAL IMPORTS .....	Lb.	250	416	125	211
Perfumery, including toilet preparations, non-alcoholic, viz., hair oil, tooth and other powders, and washes, pomatums, pastes, and all other perfumed preparations, not otherwise provided for, used for the hair, mouth or skin -					
TOTAL IMPORTS .....	...	335,517	...	338,824	
From - United Kingdom .....	...	127,332	...	101,218	
United States .....	...	208,591	...	217,007	
France .....	...	11,488	...	9,316	
Germany .....	...	3,961	...	6,801	
Japan .....	...	3,009	...	2,699	
TOTAL PERFUMES, COSMETICS AND TOILET PREPARATIONS -					
TOTAL IMPORTS .....	...	466,457	...	440,390	
From - UNITED KINGDOM .....	...	168,229	...	140,573	
UNITED STATES .....	...	226,015	...	233,483	
OTHER COUNTRIES .....	...	72,213	...	66,334	

DIRECTORY OF FIRMS INCLUDED IN THE TOILET PREPARATIONS INDUSTRY, 1938

NOTE - These firms made toilet preparations as chief products. See supplementary list for names of concerns which made toilet preparations as minor products.

Names of Firms

Location of Plants

QUEBEC -

Ayer, Harriet Hubbard, of Canada, Ltd.	480 Lagauchetièrè St. W., Montreal
Bristol Myers Company of Canada, Ltd.	1239 Benoit St., Montreal
California Perfume Co. of Canada, Ltd.	1015 St. Alexander St., Montreal
Chatelaine Co. Ltd., The	2024 McGill College Ave., Montreal
Che Ma Co.	15 Mont Royal Ave. W., Montreal
Cie des Produits Exki Ltee	1442 Peel St., Montreal
Hump Hairpin Mfg. Co. of Canada, Ltd.	St. Hyacinthe
Laboratoire Bellefontaine	1670 St. Denis St., Montreal
Laboratoire Laval	2350 Delorimier Ave., Montreal
La Cie des Produits Familex	570 St. Clement St., Montreal
Nirex Products	4306 St. Lawrence Blvd., Montreal
Northam Warren Ltd.	980 St. Antoine St., Montreal
Pacquin (Canada) Limited	286 St. Paul St. W., Montreal
Palmers Ltd.	750 Vitre St. W., Montreal
Parfumerie de Paris (Limitee)	1030 St. Alexander St., Montreal
Parfumerie L. T. Piver Ltee	1030 St. Alexander St., Montreal
Parfumerie Reynard	5800 Chateaubriand St., Montreal
Parfums d'Orsay	6 O'Brien Blvd., Ville St. Laurent
Parks Limited	163 St. Paul St. W., Montreal
Potter & Moore Co. Ltd.	426 St. Helens St., Montreal
Wrigley Tooth Paste Co. Ltd.	52 Nazareth St., Montreal
Zonite Products Corporation Ltd.	Ste. Therese de Blainville

ONTARIO -

Arden, Elizabeth, of Canada, Ltd.	418 Terminal Bldg., Toronto
Armand Limited	258 Chilver Road, Walkerville
Beauty Industries Ltd.	42 Mary St., Hamilton
Bubble Bath Laboratories, Ltd.	Alder St. W., Dunnville
Campana Corp. Ltd.	36 Caledonia Rd., Toronto
Canadian Booster Company Ltd.	1604 Tecumseh Rd. W., Windsor
Clifton Ltd.	41 Britain St., Toronto
Corson, Rolph R., Ltd.	146 Brock Ave., Toronto
Curran, John P.	64 Wellington St. W., Toronto
Daggett & Ramsdell (Canada) Ltd.	165 Dufferin St., Toronto
Dearborn Supply Company	Bath
F. E. I. Corporation, The	69 York St., Toronto
Fitch, F. W., Company Ltd., The	266 King St. W., Toronto
Gordon Gordon Ltd.	489 King St. W., Toronto
Harper Method (Canada) Limited	1587 Ellen Ave., Niagara Falls
Helfrich Laboratories of Canada, Ltd.	690 King St. W., Toronto
Herpicide Co.	128 Goyedu St. Windsor
Hollywood Laboratories	30 Duncan St. Toronto
Hudnut, Richard, Ltd.	727 King St. W., Toronto
Inecto Rapid (Canada) Ltd.	272 Yonge St., Toronto
International Products Co.	153 Sheridan Ave., Toronto
Jergens, Andrew, Co. Ltd.	1 Herriott St., Perth



DIRECTORY OF FIRMS INCLUDED IN THE TOILET PREPARATIONS INDUSTRY, 1938 (Continued)

<u>Names of Firms</u>	<u>Location of Plants</u>
<u>ONTARIO (Concluded) -</u>	
Jones Brothers of Canada, Ltd.	Dundas, Ontario
Lady Esther Ltd.	Commercial St., Leaside
Lambert Pharmacal Company (Canada) Ltd.	245 Carlaw Ave., Toronto
Lehn & Fink (Canada) Ltd.	9 Davies Ave., Toronto
Lillico Limited	77 Wellington St. W., Toronto
Magic Glow Beauty Products Co., The	425 William St., London
Martin, J. Bruce, Laboratories	21 Nelles Ave., Toronto
Merrill Barber & Beauty Supplies	346 Richmond St., London
Misner Mfg. Co. Ltd.	Waterloo St., Goderich
Mondo Trading Co. & United Beauty Supplies	27 Wellington St. W., Toronto
Mutual Sales Company	1209 King St. W., Toronto
Nestle-Le-Mur Co. (Canada) Ltd.	680 King St. W., Toronto
Ogilvie Sisters Laboratories Ltd.	218 Front St., Toronto
Oxzyrn Company	2109 Ottawa St., Walkerville
Parfumerie Melba of Canada Ltd.	624 King St. W., Toronto
Parfumerie "Emond" Laboratories	156 Rideau St., Ottawa
Pepsodent Company of Canada, Ltd., The	191 George St., Toronto
Pinaud Limited	560 King St. W., Toronto
Pond's Extract Co. of Canada Ltd.	146 Brock Ave., Toronto
Rubinstein, Helena, Ltd.	126 Bloor St. W., Toronto
Scarff, Fred W., Co.	424 Wellington St., Toronto
Seely Products Ltd.	135 Church St., Windsor
Service Laboratories Limited	1244 Dufferin St., Toronto
Talcum Puff Co. Ltd.	119 Pearl St., Toronto
Thayer Perfumer Ltd.	266 King St. W., Toronto
303 Chemical Co. Ltd.	183 Bathurst St., Toronto
Wildroot Ltd.	Niagara and Murray Sts., Fort Erie
Wright, John N., Co.	24 Milstone Lane, Toronto
Yardley & Co. (Canada) Ltd.	Harbour and York Sts., Toronto
 <u>MANITOBA -</u>	
Kahane & Co.	579 McDermot Ave., Winnipeg
Lavo Products	172 Higgins Ave., Winnipeg
Pulford Drug Co. Ltd.	52 Albert St., Winnipeg
Sanders Supply Co. Ltd.	421 McDermot Ave., Winnipeg
 <u>SASKATCHEWAN -</u>	
Smyth, A., & Company	236 ... 3rd Ave. S., Saskatoon
Weiler's Laboratories	148 .. 1st Ave. S., Saskatoon
 <u>BRITISH COLUMBIA -</u>	
Dominion Laboratories Ltd.	1206 Homer St., Vancouver
Maison Henri Ltd.	550 Granville St., Vancouver
Parfumerie Mon Reve	309 West Cordova St., Vancouver
Premier Toilet Goods Company	64 West Hastings St., Vancouver

SUPPLEMENTARY LIST OF PRODUCERS WHICH MADE TOILET PREPARATIONS AS MINOR PRODUCTS AND WHICH WERE CLASSIFIED TO OTHER INDUSTRIES, 1938

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<u>Names of Firms</u>	<u>Location of Plants</u>
<u>NEW BRUNSWICK -</u>	
Baird Company Limited, The	66 King St., Woodstock
<u>QUEBEC -</u>	
Corporation Pharmaceutique Francaise Ltee	533 Bonsecours St., Montreal
Davis & Lawrence Company	1910 St. Antoine St., Montreal
Laboratoire Nadeau Limitee	100 St. Paul St. W., Montreal
Mowat and Moore Limited	64 Prince St., Montreal
Polson, N. C., & Co. Ltd.	651 Notre Dame St. W., Montreal
Laurentian Laboratories Ltd.	442 St. Gabriel St., Montreal
Rawleigh, The N. T., Company Ltd.	4005 Richelieu St., Montreal
Canada Drug Co. (Reg'd.)	857 St. Maurice St., Montreal
Johnson & Johnson Limited	2155 Pius IX Blvd., Montreal
Watkins, The J. R., Company	2195 Masson St., Montreal
Paula Co. Ltd.	21 St. Paul St. E., Montreal
Brunet, W., & Cie Ltd.	70 de la Chapelle, Quebec
Laboratoire Montphar	2420 Notre Dame St. E., Montreal
Leeming Miles Company Ltd., The	504 St. Lawrence Blvd., Montreal
Williams, The J. B., Co. (Canada) Ltd.	9471 La Salle Blvd., Montreal
La Cie de Medicin St. Bernard & Parfumerie Jardin Fleuri	306 Ste. Catharine, Grand'Mere
Les Produits Pharmaceutiques Sylvain Ltee	406 Notre Dame St. E., Montreal
Burroughs Wellcome & Co.	Riverview Ave., Ville LaSalle
<u>ONTARIO -</u>	
Warner, William R., Co. Ltd.	727 King St. W., Montreal
Allen & Hanburys Co. Ltd., The	65 King St., Lindsay
Stevens, The J., & Son Co. Ltd.	145 Wellington St. W., Toronto
Merrill Co. Limited, The	93 $\frac{1}{2}$ Church St., Toronto
Parke, Davis & Company	Sandwich St., Walkerville
Penslar Co. Ltd., The	325 Devonshire Rd., Walkerville
Toronto Pharmacal Co. Ltd., The	14-20 Brockton Ave., Toronto
United Drug Company Limited	68 Broadview Ave., Toronto
Druggists Corporation Limited	6-10 Ontario St., Toronto
Eaton, The T., Co. Limited	190 Yonge St., Toronto
Squibb & Sons of Canada, Ltd.	36-38 Caledonia Rd., Toronto
Lentheric of Canada, Ltd.	36-38 Caledonia Rd., Toronto
Stearns, Frederick, & Company of Canada, Ltd.	443 Sandwich St. W., Windsor
Sterling Products Ltd.	1019 Elliott St. W., Windsor
Centaur Co. Ltd., The	1019 Elliott St. W., Windsor
Phillips, Chas. H., Chemical Co.	1019 Elliott St. W., Windsor
Dr. Bell Wonder Medicine Co.	108 Clarence St., Kingston
Wyeth, John & Brother, Inc.	2109 Ottawa St., Walkerville



SUPPLEMENTARY LIST OF PRODUCERS WHICH MADE TOILET PREPARATIONS AS MINOR PRODUCTS AND WHICH WERE CLASSIFIED TO OTHER INDUSTRIES, 1938 (Concluded)

<u>Names of Firms</u>	<u>Location of Plants</u>
<u>ONTARIO (Concluded)</u>	
Jamieson, C. E., Co. Ltd.	414 Sandwich St. W., Windsor
Cressy, The John R., Co.	1536 Dundas St. W., Toronto
Colgate-Palmolive-Peet Company, Ltd.	64 Natalie St., Toronto
Procter and Gamble Co. of Canada, Ltd.	Burlington St. E., Hamilton
Soaps-Perfumes Limited	84 Front St. E., Toronto
Judd Soaps	44 Cathcart St., Hamilton
Lever Brothers Ltd.	299 Eastern Ave., Toronto
 <u>MANITOBA -</u>	
Commercial Laboratories	Notre Dame and Princess Sts., Winnipeg
Watkins, The J. R., Company	E. Annabelle and Higgins Sts., Winnipeg
Rawleigh, The W. T., Co. Ltd.	589 Henry Ave., Winnipeg
Eaton, The T., Co. Limited	Winnipeg
National Drugs Limited	576 McDermot Ave., Winnipeg
 <u>BRITISH COLUMBIA -</u>	
Western Wholesale Drug Ltd.	456 W. Broadway, Vancouver

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