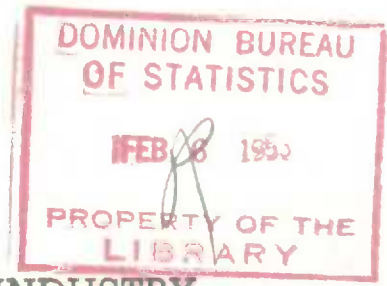


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DOMINION BUREAU OF STATISTICS — DEPARTMENT OF TRADE AND COMMERCE  
CANADA



**THE TOILET PREPARATIONS INDUSTRY**  
**1951**

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## NOTICE

The annual reports prepared by the Industry and Merchandising Division of the Bureau of Statistics are divided into 4 volumes, as follows: **Volume I**—The Primary Industries, including mining, forestry and fisheries; **Volume II**—Manufacturing; **Volume III**—Construction; **Volume IV**—Merchandising and Services. The volumes are made up of parts, and the parts in turn are subdivided according to the industries which they comprise.

Volume II consists of the following parts, the first two of which deal with manufacturing as a whole and the balance with the major manufacturing groups.

- I—General Review of the Manufacturing Industries, \$1.50.
- II—The Manufacturing Industries, by Provinces
  - Section 1. Principal Statistics of Major Industrial Groups and Leading Industries, 50¢.
  - Section 2. Principal Statistics of Individual Industries, 75¢.
  - Section 3. Principal Statistics by Regional Distribution, 75¢.
- III—Foods and Beverages
- IV—Tobacco and Tobacco Products
- V—Rubber Products
- VI—Leather Products
- VII—Textiles
- VIII—Wood and Paper Products
- IX—Printing Trades
- X—Iron and Steel Products
- XI—Transportation Equipment
- XII—Non-ferrous Metal Products
- XIII—Electrical Apparatus and Supplies
- XIV—Non-metallic Mineral Products
- XV—Products of Petroleum and Coal
- XVI—Chemicals and Allied Products
- XVII—Miscellaneous Manufactures

The present report belongs in Part XVI, Chemicals and Allied Products. It is punched to permit of filing in a ring binder along with others of the group. The reports in this group are:

- A—General Review, 25¢.
- B—The Acids, Alkalies and Salts Industry, 25¢.
- C—The Fertilizer Manufacturing Industry, 25¢.
- D—The Fertilizer Trade in Canada, 25¢.
- E—The Medicinal and Pharmaceutical Preparations Industry, 25¢.
- F—The Paints, Varnishes and Lacquers Industry, 25¢.
- G—The Primary Plastics Industry, 25¢.
- H—The Soaps, Washing Compounds and Cleaning Preparations Industry, 25¢.
- I—The Toilet Preparations Industry, 25¢.
- J—The Vegetable Oils Industry, 25¢.
- K—The Inks Industry, 25¢.
- L—The Adhesives Industry, 25¢.
- M—The Polishes and Dressings Industry, 25¢.
- N—The Compressed Gases Industry, 25¢.
- O—The Coal Tar Distillation Industry, 25¢.
- P—The Miscellaneous Chemical Products Industry, 25¢.

# THE TOILET PREPARATIONS INDUSTRY

1951

In the annual census of manufacturing establishments in Canada the operating firms are arranged in a number of industrial groups to which the various factories are classified in accordance with the nature of their main products. Under this arrangement, the Toilet Preparations Industry includes all establishments which are occupied chiefly in making perfumes, toilet waters, face creams, tooth pastes, etc., but in 1951 this industry actually accounted for only about 62 per cent of the Canadian output of toilet preparations as a number of concerns in other industries made this class of goods as a minor or secondary part of their business. In Tables 1 to 4 and Table 8 of this report the data are for the Toilet Preparations Industry as defined for census

Production from the Toilet Preparations Industry was valued at \$22,535,080 in 1951 compared with \$20,950,830 in 1950 and \$19,047,435 in 1949.

purposes, but Tables 5 and 6 have been added to show the total output of toilet preparations regardless of the industry in which produced.

In 1951 there were 97 establishments in this industry, 55 being located in Ontario, 33 in Quebec, 3 in Manitoba, 5 in British Columbia and 1 in Saskatchewan. Output from these concerns totalled \$22,535,080, including \$19,267,691 for toilet preparations and \$3,267,389 for other products. Employees numbered 1,800 and salaries and wages amounted to \$3,775,166.

The total production of toilet preparations in Canada from all industries amounted to \$30,873,000 at factory prices in 1951. In 1950 the comparable value was \$29,147,000 and in 1949 it was \$27,102,000.

TABLE 1. Principal Statistics of the Toilet Preparations Industry, 1947-1951

Year	Number of plants	Number of employees	Salaries and wages	Cost of fuel and electricity at works	Cost of materials at works	Gross selling value of products at works	Net <sup>1</sup> value of production
			\$	\$	\$	\$	\$
1947 .....	100	1,870	2,885,038	65,866	6,639,897	16,888,213	10,182,450
1948 .....	90	1,658	2,749,569	70,163	6,538,843	17,044,566	10,435,560
1949 .....	94	1,720	3,008,556	74,090	7,088,024	19,047,435	11,885,321
1950 .....	98	1,862	3,423,935	90,071	7,679,500	20,950,830	13,181,259
1951 .....	97	1,800	3,775,166	100,113	8,223,549	22,535,080	14,211,418
Percent change 1951 from 1950 .....	—	-3.3	+10.3	+11.1	+7.1	+7.6	+7.8

Note. Profits or losses cannot be calculated from the above figures as data are not available for general expense items, such as interest, rent, depreciation, taxes, insurance, advertising, etc.

1. Gross value less cost of materials, fuel and electricity.

TABLE 2. Principal Statistics of the Toilet Preparations Industry, by Provinces, 1950 and 1951

Province	Number of plants	Number of employees	Salaries and wages	Cost of fuel and electricity at works	Cost of materials at works	Gross selling value of products at works
			\$	\$	\$	\$
1950						
Quebec .....	30	740	1,384,010	35,326	2,881,619	7,550,430
Ontario .....	60	1,087	1,996,799	52,337	4,740,247	13,239,995
Manitoba .....	3	20	35,136	645	46,169	120,774
Saskatchewan .....	1	15	7,990	1,763	11,465	39,631
British Columbia .....	4					
<b>Canada .....</b>	<b>98</b>	<b>1,862</b>	<b>3,423,935</b>	<b>90,071</b>	<b>7,679,500</b>	<b>20,950,830</b>
1951						
Quebec .....	33	669	1,424,062	41,675	2,984,151	7,487,095
Ontario .....	55	1,096	2,306,967	55,875	5,177,589	14,898,003
Manitoba .....	3	23	33,577	853	47,255	108,685
Saskatchewan .....	1	12	10,560	1,710	14,554	41,297
British Columbia .....	5					
<b>Canada .....</b>	<b>97</b>	<b>1,800</b>	<b>3,775,166</b>	<b>100,113</b>	<b>8,223,549</b>	<b>22,535,080</b>

TABLE 3. Products Made in the Toilet Preparations Industry, 1950 and 1951

Note. Data given in this table are for the Toilet Preparations Industry only and represent only the production of the firms which made toilet preparations as their chief products. The figures for the individual items do not represent the total output for Canada as these articles were produced also as minor products by concerns which have been classified to other industrial groups. (See Tables 5 and 6).

Product	Selling value at works <sup>1</sup>	
	1950	1951
	\$	\$
<b>Toilet preparations:</b>		
<b>Alcoholic — not less than 5 per cent alcohol:</b>		
Perfumes .....	1,026,114	905,489
Toilet waters, colognes and lotions .....	3,301,601	3,269,899
<b>Bay rum, hair tonics, alcoholic liquid brillantines, alcoholic wave-sets, etc.:</b>		
Sold to the barber trade .....	110,509	106,373
All other .....	447,748	486,997
<b>Non-alcoholic:</b>		
<b>Creams of all kinds (almond cream, cold cream, etc.):</b>		
Solid type .....	1,796,968	1,813,326
Liquid type .....	447,620	499,815
Brilliantine, solid .....	49,482	57,305
Face powders .....	1,211,966	1,252,468
Talcum powders .....	606,830	736,610
Sachet powders .....	167,907	137,473
Lipstick and refills .....	856,366	972,017
Rouge and refills .....	173,164	193,765
Compacts (powders and rouges) .....	110,376	54,260
<b>Shampoos:</b>		
Liquid (and cream) .....	650,382	798,613
Powders .....	51,025	84,047
Bath salts and bath oils .....	303,410	320,480
Deodorants (personal) .....	550,579	821,558
Depilatories .....	<sup>3</sup>	20,905
Toilet waters and lotions, non-alcoholic .....	90,805	103,921
<b>Hair tonics, non-alcoholic liquid brillantines, and non-alcoholic wave-sets, etc.:</b>		
Sold to the barber trade .....	345,870	681,049
All other .....	623,817	583,045
Manicure preparations .....	611,620	617,469
<b>Dentifrices:</b>		
Pastes .....	551,138	458,825
Powders .....	12,785	44,645
Liquid .....	14,527	7,036
All other toilet preparations not enumerated above .....	4,305,582	4,240,301
All other products <sup>2</sup> .....	2,532,639	3,267,389
<b>Total</b> .....	<b>20,950,830</b>	<b>22,535,080</b>

1. Does not include sales tax or other excise duties.

2. Includes medicinal preparations, disinfectants, antiseptic mouthwash, toilet and shaving soaps, insecticides and similar products which were made as minor products by the concerns in this industry.

3. Not classified separately in 1950.

TABLE 4. Materials Used in the Toilet Preparations Industry, 1950 and 1951

Material	1950		1951	
	Quantity	Cost at works <sup>1</sup>	Quantity	Cost at works <sup>1</sup>
		\$		\$
Chalk, precipitated .....	pounds 192,051	9,679	139,228	6,956
Chalk, ground .....	" 9,323	679	7,245	463
Cocoonut oil .....	" 813,250	150,961	715,550	137,815
Essential oils and perfumes.....	—	1,051,902	—	989,902
Ethyl alcohol .....	imp. gal. 177,230	188,362	178,594	230,240
Kaolin or china clay .....	pounds 161,462	12,191	95,409	3,069
Glycerine .....	" 270,268	99,695	216,640	114,504
Isopropyl alcohol.....	" 2	2	23,450	2,821
Lanolin .....	" 27,579	8,174	45,719	16,652
Mineral oil, white .....	" 722,423	58,832	950,201	86,061
Petroleum jelly .....	" 124,244	12,201	112,665	14,025
Sodium hydroxide (caustic soda).....	" 478,800	18,096	417,675	19,724
Sodium carbonate (soda ash).....	" 26,124	1,721	25,325	1,850
Stearic acid .....	" 179,248	33,648	153,679	36,311
Talc, ground.....	" 942,105	35,324	954,305	42,425
Wax:				
Beeswax .....	pounds 57,835	43,418	48,997	40,634
Other wax .....	" 55,413	21,761	73,322	21,077
Zinc oxide .....	pounds 40,536	8,445	47,124	10,975
Zinc stearate .....	" 18,537	8,799	18,341	12,525
Powders, rouges, and other preparations for packaging only.....	—	60,974	—	147,725
All other materials and process supplies .....	—	1,054,805	—	1,351,318
Jars, cans, boxes, labels and packing materials .....	—	4,799,833	—	4,936,477
<b>Total .....</b>	<b>—</b>	<b>7,679,500</b>	<b>—</b>	<b>8,223,549</b>

1. Includes freight, duty, taxes, etc.
2. Not classified separately in 1950.

TABLE 5. Total Production of Toilet Preparations, From All Industries, 1950 and 1951

Product	Selling value at works	
	1950	1951
	\$	\$
Alcoholic— not less than 5 per cent alcohol:		
Perfumes .....	1,248,926	1,014,852
Toilet waters, colognes and lotions .....	3,835,041	3,991,034
Bay rum, hair tonics, alcoholic liquid brilliantines, alcoholic wavesets, etc.:		
Sold to the barber and beauty parlour trades.....	122,853	128,634
All other .....	550,495	864,159
Non-alcoholic:		
Creams of all kinds (almond cream, cold cream, etc.):		
Solid type .....	2,238,372	2,379,249
Liquid type.....	505,739	601,509
Brilliantine, solid.....	58,184	69,655
Face powders .....	1,354,573	1,369,604
Talcum powders.....	1,323,666	1,509,667
Sachet powders.....	175,609	145,903
Lipstick and refills.....	933,652	1,090,984
Rouge and refills.....	197,093	216,649
Compacts (powders and rouges).....	112,876	59,314

TABLE 5. Total Production of Toilet Preparations, From All Industries, 1950 and 1951—Concluded

Product	Selling value at works	
	1950	1951
	\$	\$
Non-alcoholic—concluded:		
Shampoos:		
Liquid (and cream).....	2,166,659	2,427,151
Powders.....	93,213	121,666
Bath salts and bath oils.....	358,633	376,064
Deodorants (personal).....	1,000,305	1,334,430
Depilatories.....	2	32,263
Toilet waters and lotions, non-alcoholic.....	146,610	161,270
Hair tonics, non-alcoholic liquid brillianines, and non-alcoholic wave-sets, etc.:		
Sold to the barber and beauty parlour trades.....	893,947 <sup>1</sup>	1,240,458
All other.....	956,678 <sup>1</sup>	714,578
Manicure preparations.....	617,083	620,734
Home permanent wave kits, including refills and accessories.....	2,185,393	1,994,942
Dentifrices:		
Pastes:		
Ammoniated.....	495,098	524,071
Other.....	3,860,650 <sup>1</sup>	4,376,292
Powders:		
Ammoniated.....	181,347	184,177
Other.....	437,288	476,933
Liquid.....	32,289	9,744
All other toilet preparations.....	3,064,234	2,837,116
<b>Total.....</b>	<b>29,146,506</b>	<b>30,873,102</b>

1. Revised.

2. Not classified separately in 1950.

TABLE 6. Total Production of Toilet Preparations, From All Industries, 1942-1951

Year	Toilet preparations industry	Medicinal and pharmaceutical preparations industry	Soaps and washing compounds industry	Other industries	Total for all industries
	\$	\$	\$	\$	\$
1942.....	9,608,000	2,286,000	1,530,000	10,000	13,434,000
1943.....	12,992,000	3,768,000	1,848,000	21,000	18,629,000
1944.....	14,634,000	3,645,000	1,805,000	11,000	20,095,000
1945.....	15,205,000	4,599,000	2,208,000	25,000	22,037,000
1946.....	16,780,000	3,733,000	3,805,000	440,000	24,758,000
1947.....	13,916,000	4,000,000	4,200,000	365,000	22,481,000
1948.....	13,677,000	3,154,000	3,805,000	336,000	20,972,000
1949.....	16,186,000	3,580,000	5,523,000	1,813,000	27,102,000
1950.....	18,418,000	4,212,000	5,810,000	707,000	29,147,000
1951.....	19,268,000	4,249,000	6,824,000	532,000	30,873,000

Note. Figures in Tables 5 and 6 represent the total Canadian production of toilet preparations, regardless of the industries in which produced.

TABLE 7. Imports and Exports of Perfumery, Cosmetics and Toilet Preparations, 1950 and 1951

	1950		1951	
	Quantity	Value	Quantity	Value
		\$		\$
(a) IMPORTS				
Alcoholic perfumes and perfumed spirits, bay rum, cologne and lavender waters, lotions, hair, tooth and skin washes, and other toilet preparations, in bottles or flasks containing not more than 4 ounces each .....	—	180,471	—	195,962
Alcoholic perfumes and perfumed spirits, bay rum, cologne and lavender waters, lotions, hair, tooth and skin washes, and other toilet preparations, in bottles, flasks or other packages containing more than 4 ounces each .....	Imp. gal. 1,035	49,638	945	40,564
Perfumery: including toilet preparations, non-alcoholic, n.o.p., used for the hair, mouth or skin.....	—	127,565	—	410,093
<b>Total imports .....</b>	<b>—</b>	<b>357,674</b>	<b>—</b>	<b>646,619</b>
(b) EXPORTS				
Creams, lotions and other cosmetics .....	—	41,583	—	38,837
Dentifrices .....	—	538	—	2,249
Shaving creams, cakes, powders and sticks .....	—	1,245	—	1,879
Perfumery and toilet preparations, n.o.p. ....	—	33,133	—	72,231
<b>Total exports .....</b>	<b>—</b>	<b>76,499</b>	<b>—</b>	<b>115,196</b>

Note. "n.o.p." means "not otherwise provided for" in the statistical classification.

TABLE 8. Employees and Their Earnings in the Toilet Preparations Industry, By Provinces, 1950 and 1951

Province	Number of employees					Earnings		
	Supervisory and office		Production workers		Total	Supervisory and office	Production workers	Total
	Male	Female	Male	Female				
						\$	\$	\$
1950								
Quebec .....	141	118	182	299	740	705,474	678,536	1,384,010
Ontario .....	147	209	222	509	1,087	973,353	1,023,446	1,996,799
Manitoba .....	5	2	3	10	20	9,429	25,707	35,136
Other provinces .....	6	3	5	1	15	3,850	4,140	7,990
<b>Canada.....</b>	<b>299</b>	<b>332</b>	<b>412</b>	<b>819</b>	<b>1,862</b>	<b>1,692,106</b>	<b>1,731,829</b>	<b>3,423,935</b>
1951								
Quebec .....	127	93	163	286	669	747,676	676,386	1,424,062
Ontario .....	150	230	254	462	1,096	1,100,854	1,206,113	2,306,967
Manitoba .....	6	5	3	9	23	19,133	14,444	33,577
Other provinces .....	5	2	4	1	12	4,200	6,360	10,560
<b>Canada.....</b>	<b>288</b>	<b>330</b>	<b>424</b>	<b>758</b>	<b>1,800</b>	<b>1,871,863</b>	<b>1,903,303</b>	<b>3,775,166</b>

## Directory of Firms in the Toilet Preparations Industry - 1951

Note. These firms made toilet preparations as chief products. Concerns which made toilet preparations as secondary or minor products are not listed here as they are classified to other industries.

Name of firm	Location of plant
<b>Quebec:</b>	
Avon Products of Canada Limited .....	225 Liège St., Montreal
Beauty Manufacturing Reg'd. ....	4272 Rivard St., Montreal
Bernal Chemical Products Co. ....	4691 Papineau St., Montreal
Bristol-Myers Company of Canada Ltd. ....	3035 St. Antoine St., Montreal
Chemaco Limited .....	4328 St. Lawrence Blvd., Montreal
Charles of the Ritz (Canada) Ltd. ....	973 St. Antoine St., Montreal
Clairol Inc. of Canada .....	Room 501, 300 St. Sacrement St., Montreal
Consolidated Toiletries (Canada) .....	6 O'Brien Blvd., Ville St. Laurent
Contoure Company Limited, The .....	2200 St. James St. W., Montreal
Coty (Canada) Limited .....	7335 St. Lawrence Blvd., Montreal
Familex Products Company, The .....	1600 Delorimier St., Montreal
Fifth Ave. Chemical Waving Pad Co. ....	1349 Beaudoin St., Montreal
Gaylord-Shelton of Canada Ltd. ....	2035 St. Anne St., St. Hyacinthe
Gillette Safety Razor Co. of Canada Ltd. ....	1085 St. Alexander St., Montreal
Guay Beauty Mfg. Co. ....	8671 St. Lawrence Blvd., Montreal
Karnak Products Company .....	320 Notre Dame E., Montreal
Laboratoire Bellefontaine .....	1670 St. Denis St., Montreal
Laboratoire Du-Var Inc. ....	752 Rachel St. E., Montreal
Lady Hamilton Beauty Preparations Co. Ltd. ....	4414 Kensington Ave., Montreal
Les Produits Florence Inc. ....	5016 Papineau St., Montreal
Ligot, Claude, Limitée .....	1010 Place Mont Royal, Montreal
Lyman Agencies Ltd. ....	425 River St., Verdun
Lymans Limited .....	286 St. Paul St. W., Montreal
National Mineral Co. of Canada Ltd. ....	850 Lafleur Blvd., Ville La Salle
Northam Warren Limited .....	30 Bois Franc Road, Montreal
Palmers Limited .....	730 Wellington St., Montreal
Parfumerie de Paris (Limitée) .....	116 St. Paul St. W., Montreal
Parfumerie L.T. Piver Ltée .....	1030 St. Alexander St., Montreal
Parfumerie Reynard .....	5800 Châteaubriand St., Montreal
Rolex Cleaner Co. ....	6693 Des Ecores, Montreal
Savoy Drug Ltd. ....	3713 Colonial Ave., Montreal
Sleepex Reg'd. ....	3774 St. Denis St., Montreal
Zonite Products Corporation Ltd. ....	Ste. Thérèse de Blainville
<b>Ontario:</b>	
Allied Toiletries Ltd. ....	727 King St. E., Toronto
Arden, Elizabeth, of Canada, Ltd. ....	207 Queen's Quay, Toronto
Bubble Bath Laboratories, Ltd. ....	Alder St. W., Dunnville
Campana Corp. Ltd. ....	36 Caledonia Rd., Toronto
Canadian Beauty Aids Co. Ltd. ....	528 Bathurst St., Toronto
Canadian Booster Company Ltd., The .....	1604 Tecumseh Rd. W., Windsor
Clifton Limited .....	146-8 Brock Ave., Toronto
Copeland Laboratories .....	774 College St. W., Toronto
Dearborn Supply Company .....	3174 Sandwich St., Windsor
Don Juan (Canada) Limited .....	26 Ripley Ave., Toronto
Faberge Perfumes (Canada) Ltd. ....	30 Queen Elizabeth Blvd., Toronto
Fraser Laboratories Limited .....	32 Mercer St., Toronto
Fuller Brush Company Limited .....	70 Sanford Ave. N., Hamilton
Genasco Co. ....	1218 Moy Ave., Windsor
Gordon Gordon Ltd. ....	489 King St. W., Toronto
Grove Pharmacal Limited .....	579 Richmond St. West, Toronto
H. Q. Z. Beauty Laboratories .....	150 Duchess St., Toronto
Harper Method (Canada) Limited .....	1587 Ellen Ave., Niagara Falls
Helfrich Laboratories of Canada, Ltd. ....	690 King St. W., Toronto
Hiscott Institute Limited .....	61 College St., Toronto
Hudnut, Richard, Ltd. ....	727 King St. W., Toronto
Huston, John A., Co. Ltd. ....	36 Caledonia Rd., Toronto
International Products Co. ....	267 Brock St., Toronto
Jergens, Andrew, Company, Limited .....	1 Herriott St., Perth
Jones Industries Limited .....	Head St., Dundas
Kolmar-Wilckens Limited .....	Oakville
Lady Esther Limited .....	1500 O'Connor Drive, East York
Lander Co. (Canada) Ltd., The .....	1207 King St. West, Toronto
Lehn & Fink (Canada) Ltd. ....	37 Hanna Ave., Toronto
Lentheric of Canada Ltd. ....	36 Caledonia Rd., Toronto
Lyndon Sales Ltd. ....	419 Coxwell Ave., Toronto
McAllister Barber & Beauty Supply Limited .....	391 Raglan South, Renfrew
Magic Glow Beauty Products Co. ....	St. Thomas
Maison Blanche Toilet Co. ....	20 Lewis St., Fort Erie North



## Directory of Firms in the Toilet Preparations Industry - 1951 - Concluded

Name of firm	Location of plant
<b>Ontario - Concluded:</b>	
Martin, E. & A., Research Ltd. ....	20 Ripley Ave., Toronto
Mennen Co. Ltd. ....	2299 Dundas St. W., Toronto
Mondo Trading Co. ....	579 Richmond St. W., Toronto
Mountain Rose (Canada) Limited .....	350 Talbot St., London
Mutual Sales Company Limited .....	1209 King St. W., Toronto
Nestle-Le-Mur Co. (Canada) Ltd., The .....	680 King St. W., Toronto
Ogilvie Sisters Laboratories Inc. ....	431 Richmond St. W., Toronto
Olive'on Limited .....	1245 Queen St. West, Toronto
Parfums Ciro (Canada) Ltd. ....	727 King St. E., Toronto
Pond's Extract Company of Canada Limited .....	791 St. Clair Ave. W., Toronto
Prince Matchabelli Inc. ....	Dundas
Radox (Division John A. Huston Co. Ltd.) .....	36 Caledonia Rd., Toronto
Raymond Laboratories Ltd. ....	2299 Dundas St. West, Toronto
Rilling Wahl Co. ....	111 Bathurst St., Toronto
Roux Laboratories Canada Ltd. ....	63 Shepherd Rd., Oakville
Rubinstein, Helena, Ltd. ....	126 Bloor St. W., Toronto
Seely Products Limited .....	673 Caron Ave., Windsor
Shulton Incorporated .....	68 Broadview, Toronto
Thayer Perfumer Limited .....	Box 99, Station 'H', Toronto
303 Chemical Co. Ltd. ....	183 Bathurst St., Toronto
Truso Beauty Products Ltd. ....	51 Front St. E., Toronto
Vita-Cult Co. ....	408 Summerhill Ave., Toronto
Wildroot Limited .....	94 Jarvis St., Fort Erie North
Wilson Trading Co. Ltd. ....	456 King St. E., Hamilton
Yardley of London (Canada) Limited .....	Harbour & York Sts., Toronto
<b>Manitoba:</b>	
Dominion Chemical Laboratories .....	44 Austin St., Winnipeg
Kahane of Canada Ltd. ....	143 Smith St., Winnipeg
Sanders Supply Co. ....	304 Main St., Winnipeg
<b>Saskatchewan:</b>	
Gould, S.E., & Company .....	236 - 3rd Ave. S., Saskatoon
<b>British Columbia:</b>	
Cosmetic Service Co. Ltd. ....	1043 West Broadway, Vancouver
Goldthorpe, James, Co. Ltd., The .....	1162 West Hastings, Vancouver
Lina Cavellero Ltd. ....	611 Howe St., Vancouver
Premier Toilet Goods Company .....	64 West Hastings St., Vancouver
Products & Plastics Ltd. ....	118 E. Esplanade, North Vancouver

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