







# MANUFACTURERS OF INDUSTRIAL CHEMICALS

# 1963

# ANNUAL CENSUS OF MANUFACTURES

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# DOMINION BUREAU OF STATISTICS

**Industry Division** 

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# A – Annual

O-Occasional

M - Monthly

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# MANUFACTURERS OF INDUSTRIAL CHEMICALS 1963

Data presented in this report under the heading of Manufacturers of Industrial Chemicals reflect implementation of the revised Standard Industrial Classification (S.I.C.) and the New Establishment Concept which are being used by the Dominion Bureau of Statistics in its industry statistics compilations - see items "Standard Industrial Classification" and "Establishment" in the Explanatory Notes section of this report.

For statistical purposes the industry titled Manufacturers of Industrial Chemicals in the revised Standard Industrial Classification covers the operations of establishments primarily engaged in manufacturing basic industrial inorganic chemicals such as acids, alkalis, salts, compressed gases and other inorganic compounds or in manufacturing industrial organic chemicals by chemical processes.

This industry includes establishments primarily engaged in manufacturing dry colours, plaments, white lead, lead oxides, iron oxides and titanium oxide and in manufacturing dyes. Included also are establishments primarily engaged in manufacturing synthetic rubber and those primarily engaged in manufacturing compressed organic gases.

Establishments primarily engaged in manufacturing coke are classified in the Iron and Steel Mills industry or in the Other Petroleum and Coal Products industry; petroleum refineries are classified in the Petroleum Refineries industry; establishments primarily engaged in manufacturing plastics materials are classified in the Manufacturers of Plastics and Synthetic Resins industry; establishments primarily engaged in manufacturing superphosphates and mixed fertilizers are classified in the Manufacturers of Mixed Fertilizers industry.

Separate figures for the production of chemicals in this industry are not published as many of the individual items are made by only one or two firms. However, figures for the several items which are available for publication, such as ammonium sulphate, pigments and colours, synthetic rubber, acetylene and oxygen, sulphuric acid, chlorine and caustic soda, are shown in Tables 9 to 17.

# SYMBOLS

The following standard symbols are used in Dominion Bureau of Statistics publications:

- .. figures not available.
- ... figures not appropriate or not applicable.
- nil or zero.
- amount too small to be expressed.
- p preliminary figures.
- <sup>7</sup> revised figures.
- x confidential to meet secrecy requirements of the Statistics Act.

				Man	ufacturing	activity				1	Total acti	vity	
Year and	Estab- lish-		duction a ated work		Cost of	Cost of	Value of shipments			owners		otal oyees	Total
province	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	value added
	No.		'000			\$'000				\$'000		\$'(	000
1001													
1961													
Totals	125	10, 791	23, 485	55, 798	42,001	181,624	478,690	260, 137	х	х	16, 748	91,686	270, 68
1962													
Newfoundland	1	]											
Prince Edward Island	-												
Nova Scotia	4	57	125	244	104	375	2, 295	1, 819	x	x	131	570	2.21
New Brunswick	3	)											
Quebec	31	2, 252	4, 885	12, 478	7, 421	35,757	91, 442	47,763	-	-	3, 254	18, 829	50, 28
Ontario	56	6, 473	14, 186	35, 529	29, 714	121, 176	327,052	174, 728	_	-	10, 342	60,421	182, 48
Manitoba	4	1		005	60	0.07	0.050	1.000					
Saskatchewan	2	57	115	235	60	627	2, 658	1, 970	-	-	140	606	2, 61
Alberta	9	736	1, 618	3, 801	2, 647	13,871	44, 686	27, 085	-	-	1, 190	6,384	27.52
British Columbia	16	1,020	2, 141	5, 096	2,811	19, 162	49,066	27, 542	-	-	1, 451	7, 574	28, 05
Yukon and Northwest Territories	-	-	-	-	-	-	-	-	-	-	-	-	
Totals	126	10, 595	23, 069	57, 382	42,756	190,967	517, 199	280, 908	x	х	16, 508	94, 384	293,17
1963													
Newfoundland	1	x	x	x	x	x	x	x	-	-	x	x	x
Prince Edward Island		-		-	-	_		_	_	-	-	-	
Nova Scotia	4	39	80	163	84	244	1, 428	1, 095	-	_	91	392	1,41
New Brunswick	3	x	x	x	x	x	x	х	-	-	x	x	x
Quebec	33	2,771	6,015	14,949	8,375	43, 270	102, 082	52, 695	-	-	3, 955	22, 661	56, 53
Ontario	56	8,741	14, 818	37, 853	31, 370	140, 562	347, 688	177, 990	-	-	10, 684	64, 160	189, 2
Manitoba	4	40	86	173	49	502	1, 969	1, 417	-	-	109	469	2, 0
Saskatchewan	2	x	х	x	х	x	x	х	-	-	x	x	х
Alberta	11	760	1, 673	4, 165	3, 125	17, 373	49,043	28, 875	-	-	1, 225	7,013	29,7
British Columbia	15	1,004	2, 113	5, 208	3, 018	18,710	49, 654	26, 707	-	-	1, 422	7,743	27,7
Yukon and Northwest Territories	-	-	-	-	-		-		-	-	-	-	
Totals	129	11,402	24, 885	62,731	46, 115	221,067		290, 194			17,587	102,935	

# TABLE 1 A. Principal Statistics classified by Province, 1962 and 1963

- 5 -

				Man	lacturing	activity					Total act:	ivity	
Size group	Estab- lish- ments	Production and related workers			Cost of Cost of shipments fuel and materials of goods			Value	Working owners and partners		Total employees		Total value
	100 (163	Number	Man- houts paid	Wages	elec- tricity	and supplies	of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	added
	No.		'000			\$'000				\$'000	1	\$'0	000
1962 Under \$10,000	1											_	
\$ 10,000 to \$ 24,999 25,000 '' 49,999	> 3	6	10	20	2	45	88	41	x	х	8	32	73
25,000 " 49,999 50,000 " 99,999 100,000 " 199,999 500,000 " 499,999 500,000 " 499,999 1,000,000 " 4,939,999 5,000,000 and over Head offices, sales offices and auxiliary units	3 11 29 20 33 27	6 42 228 318 1,416 8,579	11 95 476 683 3,077 18,716	21 176 1,052 1,398 7,204 47,511	8 36 502 457 4,264 37,488	81 828 3, 353 5, 016 24, 489 157, 154	255 1,780 9,862 14,135 66,030 425,048	167 950 6, 205 8, 778 37, 818 226, 949			11 73 503 578 2, 343 12, 586 406	52 306 2,403 2,719 12,351 73,947 2,574	188 1, 093 7, 897 10, 354 40, 507 230, 940 2, 120
Totals	126	10, 595	23, 069	57, 382	42, 756	190, 967	517, 199	280, 908	x	x	16, 508	94, 384	293, 173
Under \$10,000						_		_			-	-	-
\$ 10,000 to \$ 24,999	-	-	-		-	-	_	_	-	-	-	-	
25.000 '' 49,999 50,000 '' 99,999	} 4	22	46	108	60	122	213	48	-	-	36	170	135
100,000 ** 199,999 200,000 ** 499,999 500,000 ** 499,999 1,000,000 ** 4,999,999 5,000,000 and over Head offices, sales offices and auxiliary units	13 27 20 38 27	59 181 308 1,745 9,087	123 384 685 3.802 19,846	239 792 1,422 9,025 51,146	47 224 470 5,974 39,341	828 2,989 4,695 34,751 177,683	2,012 8,389 13,742 85,081 444,326	1, 144 4, 978 8, 579 46, 226 229, 220		-	151 383 591 2,867 13,212 347	657 1,811 2,918 15,533 79,354 2,492	3,130 7,436 11,092 49,890 235,078 2,070
Totals	129	11.402	24, 885	62,731	46, 115	221,067	553,762	200 104	0	-	17, 587	102, 935	308, 831

TABLE 1 B. Principal Statistics classified by Size Groups based on Shipments of Goods of Own Manufacture, 1962 and 1963

TABLE 1C. Principal Statistics classified by Size Groups based on Manufacturing Value Added, 1962 and 1963

				Man	ufacturing	activity					rotal acti	ivity	
Size group	Estab- lish- ments			uction and ed workers		Cost of materials		Value	Working owners and partners		Total employees		Total
	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	and supplies	of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	value added
	No.		"000			\$'000				\$'000		\$'0	00
1962					1		1						
Under \$10,000 \$ 10,000 to \$ 24,999 25,000 '' 49,999	} 6	15	33	63	13	280	399	109	х	x	22	101	153
50,000 " 99,999 100,000 " 199,999 200,000 " 499,999 500,000 " 999,999 5,000,000 " 4,999,999 5,000,000 and over Head offices, sales offices and	8 15 34 24 23 16	50 107 449 620 1,981 7,373	108 235 986 1,350 4,406 15,950	217 502 2,016 3,109 10,476 41,000	40 382 554 1.860 8.324 31,584	996 4,456 8,384 11,003 32,898 132,950	1,638 6,883 19,533 28,890 100,258 359,598	587 2, 183 10, 628 16, 394 58, 646 192, 361			78 165 811 1,165 2,947 10,914	359 847 3,860 6,104 16,246 64,293	601 2,500 12,052 18,589 61,590 195,569
auxillary units											406	2, 574	2,120
Totals	126	10, 595	23, 069	57, 382	42,756	190, 967	517, 199	280, 908	x	x	16, 508	94, 384	293, 173
1963													
Under \$10,000 \$ 10,000 to \$ 24,999 25,000 '' 49,999 100,000 '' 199,999 200,000 '' 199,999 200,000 '' 499,999 500,000 '' 4,999,999 1,000,000 '' 4,999,999 5,000,000 and over Head offices, sales offices and auxiliary units	3 5 10 16 30 21 29 15			110 116 195 439 1,974 3,175 13,644 43,079		419 480 1, 163 2, 835 10, 103 15, 198 48, 439 142, 431	455 631 1,836 5,363 21,241 31,768 131,792 360,674	21 106 689 2,144 10,220 15,800 73,619 187,596			94 42 100 145 766 1,087 3,850 11,156 347	451 187 449 694 3,849 5,855 21,507 67,450 2,492	1,583 155 1,837 2,484 12,429 18,514 76,875 192,883 2,070
Totals	129	11,402	24, 885	62, 731	46, 115	221, 067	553, 762	290, 194	-	-	17, 587	102, 935	308, 831

				Мал	ufacturing	activity			Total activity					
Size group	Estab- lish-		Production and related workers				Cost of shipments materials of goods	Value		owners artners		otal oyees	Total	
	ments	Number	Man- hours paid	Wages	elec- tricity	and supplies	of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	value added	
	No.		'000			\$'000	1			\$'000		\$'0	00	
1962														
Under \$10,000 \$ 10,000 to \$ 24,999 25,000 '' 49,999	5	13	30	55	7	263	335	68	X	x	18	86	100	
50,000 '' 99,999 100,000 '' 199,999 200,000 '' 499,999 500,000 '' 999,999 1,000,000 '' 999,999 5,000,000 and over	10 12 33 24 25 17	88	129 191 930 1,206 4,362 16,221	261 415 1,896 2,730 10,416 41,608	59 344 526 1,754 7,517 32,548	3,601 8,422 9,396 33,594	5,537 18,760 26,024 97,529	1,702 9,845 15,210 56,066			91 134 693 1,050 3,028 11,088	427 695 3,360 5,468 16,560 65,215	753 1,771 11,008 16,878 59,895 200,648	
Head offices, sales offices and auxiliary units											406	2,574	2, 120	
Totals	126	10, 595	23,069	57, 382	42, 756	190, 967	517, 199	280, 908	x	x	16,508	94, 384	293, 173	
Under \$10,000 \$ 10,000 to \$ 24,999 25,000 '' 49,999 50,000 '' 99,999 100,000 '' 199,999 200,000 '' 499,999 500,000 '' 4,999,999 5,000,000 and over Head offices, sales offices and		99 361 620 2,684	45 59 207 801 1,381 5,791 16,600	97 122 435 1,660 3,187 14,151 43,079		764 2,947 8,794 15,068	17,620 31,966	434 2,048 8,212 15,958 75,910	-				31 528 2,285 9,917 20,568 80,549 192,883	
auxiliary units						• • •		• • •			347	2,492	2,070	
Totals	129	11,402	24, 885	62,731	46,115	221,067	553,762	290,194	-	- 1	17,587	102,935	208,831	

# TABLE 1 D. Principal Statistics classified by Size Groups based on Total Value Added, 1962 and 1963

TABLE 1 E. Principal Statistics classified by Size Groups based on Total Employed, 1962 and 1963

				Manu	afacturing	activity				I	'otal activ	rity	
Size group	Estab- lish-	Production and related workers		ers Cost of		Cost of Cost of s			Working owners and partners		Total employees		Total
	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	value added
	No.		'000			\$'000	<u>.</u>			\$'000		\$'0	00
1962													
Under 5 employed	12 23 40 22 12 9 8	25 124 673 906 1,209 1,580 6,078	52 273 1,485 2,004 2,686 3,498 13,071	107 573 3,223 4,951 6,737 7,828 33,963	29 137 2,421 4,408 8,198 4,361 23,203	766 2,205 15,014 23,691 22,051 30,062 97,179	1.8437,17834.98866,50572,21779,317255,151	1,053 4,898 18,042 37,085 41,683 44,668 133,479	X	x	35 211 1,129 1,498 1,679 2,511 9,039	168 995 5,750 8,441 9,672 13,082 53,704	1, 203 5, 642 19, 746 38, 939 43, 421 46, 236 135, 864
Head offices, sales offices and auxiliary units								* * *			406	2,574	2, 120
Totals	126	10, 595	23,069	57, 382	42,756	190,967	517, 199	280,908	х	x	16,508	94, 384	<b>293, 17</b> 3
1963													
Under 5 employed	8 27 39 25 13 9 8	16 155 613 1,068 1,382 1,660 6,508	39 331 1,365 2,319 3,126 3,627 14,078	80 716 3,013 5,811 8,100 8,418 36,593	19 208 2,991 5,067 8,038 4,856 24,916	722 2,955 17,275 28,022 29,299 33,595 109,198	$\begin{array}{c} 1,491\\ 8,077\\ 38,789\\ 77,284\\ 76,204\\ 86,843\\ 265,074 \end{array}$	747 4,729 19,281 44,110 39,776 49,324 132,227			24 249 1,094 1,738 1,924 2,637 9,574	136 1,236 5,735 9,844 11,539 14,291 57,662	846 5,821 23,249 47,768 42,045 50,601 136,430
auxiliary units							* * *				347	2,492	2,070
Totals	129	11,402	24, 885	62,731	46, 115	221,067	553, 762	290, 194	-		17,587	102,935	308,831

				Man	Ifacturing	activity				T	otal activ	vity	
Type of organization	Estab- lish-	Production and related workers					Cost of shipments		Working and pa	owners artners	Total employees		Total
- Bran Parton	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	value added
** ···································	No.		*000			\$'000	1			\$'000		\$*(	000
1962								1					
Individual ownerships	-	-	-	-	_		_	-	-	-	-	-	-
Partnerships	} 126	10, 595	23,069	57, 382	42, 756	190, 967	517, 199	280,908	x	x	16,102	91,810	291,053
Cooperatives	_	_		_	_	_	_	-	_	-	_	-	-
Head offices, sales offices and auxiliary units											406	2, 574	2,120
Totals	126	10, 595	23,069	57, 382	42,756	190, 967	517, 199	280,908	x	x	16,508	94, 384	293, 173
1963													
Individual ownerships	-	-	-	-	-	-	-	-	-	-	-	-	-
Partnerships	-	-	-	-	Quertar	-			-		-	-	-
Incorporated companies	129	11,402	24,885	62, 731	46,115	221,067	553,762	290, 194	-	-	17, 240	100, 443	306, 761
Cooperatives	-	-	-	-	—	-	-	-	-	-	-	-	-
Head offices, sales offices and auxiliary units		p 4 e									347	2,492	2,070
Totals	129	11,402	24, 885	62, 731	46,115	221,067	553,762	290,194	-	-	17,587	102, 935	308,831

# TABLE 1 F. Principal Statistics classified by Type of Organization, 1962 and 1963

TABLE 2. Industry Output, Input and Value Added, 1962 and 1963

	Manufact activit		Non-manufa activit	cturing ies	Total activity		
	1962	1963	1962	1963	1962	1963	
			\$'000	)			
Output					1		
1. Shipments and other revenue	517,199	553,762	71,152	86,600	586,351	640, 362	
Inventories - Goods of own manufacture:							
Add closing-Goods in process	8,173	8,832			8,173	8,832	
Finished goods	41,608	44,632			41,608	44,632	
Less opening - Goods in process	9,457	8,370			9,457	8,370	
Finished goods	42,890	41,480			42,890	41, 480	
2. Net inventory change	(2,566)	3,614			(2, 566)	3,614	
3. Gross output (1 + 2)	514,632	557,376	71,152	86,600	585,783	643,976	
Input							
4. Purchases of goods not of own manufacture			55.749	60, 794	55,749	60,794	
4. Purchases of goods not of own manufacture:			50,140	00,101	00,	00,104	
Add opening			5,093	7,267	5,093	7,267	
Less closing			5,739	7,526	5,739	7, 526	
5. Cost of goods sold (not of own manufacture)			55,103	60, 535	55,103	60,535	
6. Materials, supplies, components and semi-processed goods	190,967	221,067	3,784	7,427	194,751	228, 494	
	42,756	46,115			42,756	46, 115	
7. Fuel and electricity	233, 723	267,182	58,887	67,962	292,610	335, 144	
	280,908	290,194	12,265	18,638	293,173	308,831	
Census value added (3-8)	400,300	NOU- 104	AN 8 400	10,000	4001210	0.001.011	

-

	1				Emplo	oyees						Salari	ss and wa	ages	
Year		Producti related v				ninis- tive		les		tal	Producti		Admin-	Sales	Total
province	Manufa	cturing	01	ther		office		bution	employees		related workers		istra- tive and	and distri- bution	salaries and wages
	Male	Female	Male	Female	Male	Female	Male	Female	Maie	Female	Manufac- turing	Other	office		
					numi	ber	-				▶	L	\$'000		A
1962						1		1	1						1
Newfoundland	2														
Prince Edward Island															
Nova Scotia	57	-	-	-	31	11	31	1	119	12	244	-	167	160	570
New Brunswick															
Quebec	2,248	4	4	-	743	147	86	22	3,081	173	12,478	13	5,694	644	18,829
Ontario	6,435	38	170	1	2,334	611	580	173	9,519	823	35, 529	873		4,326	60,421
Manitoba	1														
Saskatchewan	56	1	3	-	32	13	33	2	124	16	235	15	198	158	606
Alberta	728	8	5	-	334	73	40	2	1, 107	83	3,801	21	2,335	227	6,384
British Columbia	1,017	3	3	-	326	40	52	10	1,398	53	5,096	14	2, 153	311	7,574
Yukon and Northwest Terri-						1									
tories			-	-	-	-	-	-		-	-	-	-	_	-
Totals	10, 541	54	185	1	3,800	895	822	210	15, 348	1, 160	57, 382	936	30,239	5, 826	94, 384
1963															
Newfoundland	x		_	_	x	_	х	-	x	x	х		X	х	x
Prince Edward Island	_	_	-	_	_	_	_	-		-	-	_	_		_
Nova Scotia	39	_	_	_	30	11	11	-	80	11	163	_	171	58	- 392
New Brunswick	х	х	_	_	х	x	х	-	x	х	х	-	х	x	x
Quebec	2, 767	4	4	-	887	178	90	25	3,748	207	14,949	19	6,956	736	22,661
Ontario	6,708	33	193	1	2,409	658	571	111	9,881	803	37,853	1,149	21,022	4, 136	64,160
Manitoba	40	-	3	_	36	13	17	-	96	13	173	16	195	85	469
Saskatchewan	x			-	х	x	х	х	х	х	x	-	х	х	x
Alberta	751	9	6	-	353	70	34	2	1, 144	81	4,165	26	2, 630	i 90	7,013
British Columbia	1,001	3	-	_	329	47	41	1	1,371	51	5,208	-	2,316	219	7,743
Yukon and Northwest Terri- tories	-	_	-	-	-	-	-	_	_	-	-	_	-	_	_
Totals	11, 353	49	206	1	4,074	982	783	139	16, 416	1, 171	62, 731	1,212	33, 462	5,530	102,935

# TABLE 3. Employment and Payroll, 1962 and 1963

TABLE 3A. Production and Related Workers, - Manufacturing Activity, by Months, 1962 and 1963

	Estat	lishments report	ing monthly det	ail
Month	196	2	196	3
	Male	Female	Male	Female
		numbe	Î.	
anuary	10,882	51	10, 172	5
February	10, 903	56	10, 785	41
larch	10,783	54	11,389	40
pril	11,000	52	11,409	5(
ay	11, 127	52	11,580	41
une	11,237	57	11, 779	48
uly	11,448	51	11,857	52
ugust	9,964	53	11,856	46
eptember	9,817	55	11,575	41
October	9,831	54	11,580	53
lovember	9,738	52	11, 223	50
December	9,735	51	11, 124	51
verage for establishments reporting monthly detail (collected only for large establishments)	10,541	54	11, 353	49
verage for small establishments (only annual averages collected)	_	_	-	-
verage for all establishments	10, 541	54	11, 353	49

TABLE 4. Industry Inventories
-------------------------------

		Manul		Non- manufacturing		
Province	Raw materials and supplies	Goods in process	Finished goods of own manufacture	Total manufacturing	Products or materials purchased for resale	Total inventories
			book val	ue \$'000		
Opening:	1				1	
Newfoundland	. X	-	x	x	x	x
Prince Edward Island		-		-	-	- 12
Nova Scotia	57		18	75	110	185
New Brunswick	X	-	x	х	x	x
Quebec	7, 165	1,678	6,701	15, 544	2, 793	18,337
Ontario	. 20,750	6,287	20, 256	47, 294	3,345	50,639
Manitoba	64	3	22	89	166	255
Saskatchewan	. X		x	x	x	x
Alberta	2, 571	189	3, 318	8,078	263	6,341
British Columbia	5, 388	213	11,435	17,036	419	17, 455
Yukon and Northwest Territories	_	-		-		
Totals	36, 046	8,370	41, 771	86, 187	7,267	93, 453
Closing:	31. 1					
Newfoundland	. х	spinites	x	х	X	x
Prince Edward Island	- 1		-	-		-
Nova Scotia	. 52	-	13	65	131	196
New Brunswick	. Х	x	х	х	x	х
Quebec	8,070	1,272	9,365	18,707	2, 101	20, 808
Ontario	. 20, 423	7,092	21,497	49,012	3, 847	52,859
Manitoba		9	16	79	204	283
6askatchewan	. x	-	x	х	x	x
Alberta	2,937	221	3,616	6,773	429	7, 203
British Columbia	5,668	223	10,207	16,097	600	16,698
Yukon and Northwest Territories			-	-	- 1	
Totals	37, 309	8, 832	44, 735	90, 876	7, 526	98, 401

TABLE 5. Purchased Fuel and Electricity Used in Manufacturing Activity, 1962 and 1963

		1962		1963		
Description		Quantity	Cost	Quantity	Cost	
			\$'000		\$'000	
Large establishments which reported commodity detail:				1		
Bituminous coal:			1			
(a) From Canadian mines	ton	52, 144	509	21,900	228	
(b) Imported		812, 331	6,831	931, 137	7,730	
Sub-bituminous coal (from Alberta mines only)		-	- 1	-	-	
Anthracite coal		3, 327	62	71		
Lignite coal		_	-	-	-	
Coke		30,968	190	43, 570	264	
Gasoline (including gasoline used in cars and trucks)	Imp. gal.	1,090,924	354	969, 519	30	
Fuel oil including kerosene or coal oil		24, 341, 756	1, 988	36, 753, 040	2,92	
Wood		18		13		
Gas:						
(a) Liquefied petroleum gases	Imp. gal.	105, 380	20	142, 883	2	
(b) Other manufactured gas		7,088,463	3,909	7, 280, 952	3, 54	
(c) Natural gas		18,880,771	4,615	20, 476, 131	5,26	
Other fuel			498		54	
Electricity purchased		5, 197, 410, 239	21, 362	5, 457, 539, 172	22, 70	
Steam purchased			2,418		2,58	
2. Estimate for small establishments:						
Fuel and electricity		-	-	-		
. All establishments:	1					
Total fuel and electricity used		* * *	42, 756	***	46, 11	

<sup>1</sup> The differences between figures in Table 4 and those in Table 2 arise from firms reporting output of products on the basis of production rather than of shipments. Consequently, inventories of finished products for such respondents are not taken into account for purposes of compiling value added in Table 2. See also "Concepts and Definitions" for explanation of other variances.

D			1962		1963	}
Description			Quantity	Cost	Quantity	Cos
				\$'000	13	\$'00
Acetone		lb.	1,824,551	16 i	2,501,780	1
Acid – Acetic, 991/276		**	434, 172	53	737,450	
Fatty - Oleic		44	603,727 970,745	111	1,061,651	
Stearic		64	10,435,767	917	11,264,475	1,0
Formic, 85%		F 6	718,229	97	600,593	
Hydrochloric (muriatic), 100%		**	7,415,188	367 · 789 ·	9,155,820 5,245,895	
Hydrofluoric		24	8,458,846	262	22, 575, 876	
Phosphoric		4.8	15,603,831	1,432	65,665,000	4.
Sulphuric - New acid (as 100%)		ton	42,973	1,154	74,099	1.
Alcohol – Butyi (including isobutyl and normal)		lb.	4,280,281	578	3,914,289	
Isopropyl		11	1,051,031	78	1,702,162	
Methyl		ib.	2,506,263 3,914,792	757 496	2,613,736 3,647,334	
Aluminum chlorlde		66	1, 219, 499	34	1,626,353	
Ammonia, anhydrous		ton	102,172	5.314	113,308	5,
Barium carbonate		lb.	1,362,445	76	1,369,742	
Batium chloride Benzol		* 4	156,810,231	5,503	189, 367, 972	6,
Betanaphthoi	****		212,543	57	254,115	
Calcium carbonate (whiting and chalk)	****	2.4	667,899	11	523,708	
Carbon, activated Carbon bisulphide (disulphide)		64	406,187 2,290,002	98	296,966	
Carbon tetrachloride	****	4.6	15,807,530	1,254	20 865 880	1,
Chlorine	1	ton	16,309	1.171	24,278	1,
Coal, (except for fuel) – Anthracite		2.6	97,778 60,862	1,437 886	85,724 58,495	1,
Cobalt acetateBltuminous		ib.	8,400	7	33,812	
Coke, (except for fuel) - Petroleum		ton	1,144	31	100 000	0
Other		16	125,609	2,377	138,832	2,
Cresol (including cresylic acid, all forms)		lb. ton	12,086	718	15, 771	
Elecirodes (purchased)		0041		763		
Ethanolamine - Mono		lb.	673,026	194	783,930	
Di		24	412.712 31.974	107	601,900 127,957	
Pluorspar Tri		ton	7,848	385	8,982	
Formaldehyde, 100% solids basis		lb.	997,127	111	1,108,878	
Glycerine (includes mainly crude grade)		89	1,197,775	186	1,138,414 192,765	
Givcols – Ethylene Other grades			1, 193, 448	19 2	1,484,741	
Graphite		4.6	651,047	241	955,130	
Iron and steel scrap (borings, etc.)		ton	5,578	182	5,767	2
Lead, pig		ib.	35,300	6	7,800	-,
Limestone		ton	559,723	1,368	579,396	1
Llme - Hydrated		44	7,939 23,808	88 322	8,886	
Quick		lb.	1,858,800	256	2, 176, 248	
Mercury		4.6	88,046	212	111, 221	
Murlate of potash (potassium chloride)	1	ton	10,215	477	5,790 13,533,158	4
Natural gas (as a material in manufacturing; not for fuel) Oils - Castor	Bri C	lb.	12,330,707 1,703,527	273	2.158.547	
Cocoanut		48	2,738,193	359	2,395,298	
Linseed	Imp	p. gal.	22, 176	38	4,935 639,803	
Tall		lb.	360,810	240	2, 15 2, 8 17	
Other oils		4.0	3,568,704	511	5,957,495	
Petrochemical feed stocks-L.P.G's (Butane, propane, other)				5,455	* 4	5
Other		ton	752,796	23,670 10,073	781,427	30 10
Phosphate rock Potassium bichromate		lb.	136,894	28	227,512	10
Potassium hydroxide (as 100% KOH)	*****	14	3, 109, 108	180	4,169,258	
Phthalic anhydride			4,794,307 63,914	635 219	3,811,990 66,252	
Quartz and quartzite		ton	24, 210	232	25,446	
Sodium chloride, dry (common salt)		14	353,863	3,332	405,476	3
Sodium chlorlde, brine (salt content)	****	ir lb	55.053	173	72,042	
Sodium bichromate		lb. ton	35.728	2, 312	40,573	2
Sodium nitrate		lb.	35,728 264,309	14	321,847	
Sodium prussiate		84	448,041 517,155	65 22	496,508 2,256,315	
Sodium silicate (water glass) (including metasilicate) Sulphur (brimstone)	****	ton	206,991	5,053	227, 160	5
Tallow	*****	lb.	10,884,365	622	18,219,993	1
Titanium dioxide		64	165,392 30,584,320	41 910	317,738 34,678,199	
Toluene (toluol)		44	14,721,232	541	20,052,918	
UreaXylene (xylol)		14	234,653	10	343,998	
Zinc chloride		44	327,799	21 64	443,336 366,593	
Zinc oxide		ton	458,554 1,506	262	366, 593	
Steel sheets for making containers		5011		61,752		69
All other materials and components used	*****			01,104		
Containers and other packaging materials and supplies used				11,286		11
Operating, maintenance and repair supplies used (excluding fuel)				22,714		26
Operating, maintenance and repair supplies used (excluding lder) Amount paid out to others for work done on materials owned by establishments				1,080		1
Amount haid out to others for work done on materials owned by establishments		_	2 4 4	.,		
The date part of the test of test				190,967		2 21

# TABLE 6. Materials and Supplies - Manufacturing Activity, 1962 and 1963

<b>TABLE 7. Factory Shipments</b>	of	Chemicals,	1962	and	1963	
-----------------------------------	----	------------	------	-----	------	--

		lue
Description	1962	1963
	\$*(	000
Acids, including acetic, muriatic, nitric, sulphuric, phosphoric, stearic, etc.	33, 116	34,992
Calcium compounds, including carbide, chloride, phosphide, cyanamide, cyanide acid phosphate, grey acetate, arsenate, chloride of lime, etc.	15, 781	18, 152
<i>Godium compounds</i> , including hydroxide, phosphate, cyanide, silicate, hypochlorite, bisulphite, saltcake, Glauber's salt, chlorate, acid pyrophosphate, soda ash, sal soda, bisulphate, etc., (pharmaceutical salts included elsewhere)	50, 732	54,983
Organic chemicals, including acetic anhydride, butyl acetate, ethyl acetate paraldehyde, glycols, pentasol acetate, vinyl acetate, ethyl alcohol, methyl hydrate, glycerine, phenol, cresol, benzol, etc., (acetic acid and acetylene included elsewhere)	170, 841	187, 512
ompressed and liquefied gases, etc., including acetylene, carbon dioxide, oxygen, nitrous oxide, liquid sulphur dioxide, liquid chlorine, anhydrous and aqua ammonia, liquefied petroleum gases, etc	81, 782	86,380
ertilizer chemicals, including ammonium sulphate, ammonium nitrate (fertilizer grade), ammonium phosphate and superphosphate	80, 158	83, 148
ynthetic resins, including casein type, vinyls, polystyrene, phenol-formaldehyde, urea-formaldehyde, alkyds, sodium carboxymethylcelluiose, etc.	96,709	116,739
ther chemiclas, including white lead, zinc oxide, red lead, litharge, cobalt salts, nickel salts, ferric chloride, lead arsenate, phosphorus, white arsenic, ammonium nitrate, fine chemicals, precious metal salts, etc	73,323	91, 248
Totals	602, 440	673, 154

# TABLE 8. Production,1 Imports, Exports and Apparent Consumption of Sulphuric Acid, 1925-63

Year	Production	Imports	Exports	Apparent consumption <sup>2</sup>
		short tons of	100% acid	
1925         1930         1935         1935         1940         1945         1950         1957         1958         1959         1950         1951         1952         1953         1954         1957         1958         1959         1960         1961         1962         1963	$\begin{array}{c} 77,700\\ 100,020\\ 209,083\\ 301,444\\ 664,302\\ 756,110\\ 950,277\\ 1,290,000\\ 1,586,000\\ 1,739,000\\ 1,673,000\\ 1,614,000\\ 1,696,000\\ 1,790,000\\ \end{array}$	$\begin{array}{r} 52\\ 150\\ 83\\ 142\\ 149\\ 332\\ 151\\ 1,000\\ 39,345\\ 18,489\\ 9,526\\ 7,275\\ 7,162\\ 7,162\\ 5,634\end{array}$	$19, 179 \\ 571 \\ 1, 027 \\ 2, 244 \\ 11, 203 \\ 44, 417 \\ 29, 578 \\ 29, 500 \\ 23, 252 \\ 27, 863 \\ 43, 430 \\ 36, 914 \\ 34, 960 \\ 37, 316 \\ \end{array}$	58, 573 99, 599 208, 139 299, 342 653, 248 712, 025 920, 850 1, 261, 500 1, 261, 500 1, 622, 093 1, 729, 626 1, 639, 096 1, 582, 361 1, 668, 202 1, 758, 318

<sup>1</sup> From all industries. <sup>3</sup> No allowance made for changes in inventorles.

Year	Chlorine	Caustic soda <sup>2</sup> (100% Na OH)
	t	ons
(a) Production: 1959	282,000 322,000 354,000 371,000 423,000	341,000 373,000 415,000 432,000 485,000
b) Imports: 1959	26,584 27,820 29,686 32,478 34,552	35, 972 41, 361 37, 107 53, 062 77, 593
c) Exports: 1959	16,844 24,483 19,965 24,900 27,000	2,799 3,135

# TABLE 9. Production,<sup>1</sup> Imports and Exports of Chlorine and Caustic Soda, 1959-63

<sup>1</sup> From all industries. <sup>2</sup> Imports of caustic soda solution are generally reported in terms of gross weight of approximately 50% Na OH. Figures in Table 10 have been converted to 100% Na OH to agree with the basis used in production and exports.

Industry	1962	1963
	short tons	of 100% acid
on and steel mills  Deter iron and steel  De	$\begin{array}{c} 58,400\\ 11,800\\ 5,000\\ 200\\ 2,000\\ 42,900\\ 239,700\\ 237,500\\ 22,400\\ 17,500\\ 10,700\\ 885,200\\ 12,800\\ 46,400^{*}\\ 65,400 \end{array}$	$\begin{array}{c} 60,300\\ 12,500\\ 5,100\\ 200\\ 200\\ 2,400\\ 48,800\\ 228,800\\ 228,800\\ 233,600\\ 12,600\\ 12,700\\ 916,400\\ 12,200\\ 40,100\\ 68,300\\ \end{array}$
Total accounted for	1,658,200	1.741.700

#### TABLE 10. Available Data on the Consumption of Sulphuric Acid, by Industries, 1962 and 1963

Includes used for production of superphosphates.
 Includes consumption of "own make" or "captive" acid by firms classified to these industries.
 Includes metal mines, non-metal mines, mineral fuels and structural materials.
 Estimated.
 Includes synthetic textiles, explosives and ammunition, other petroleum and coal, mineral wool and miscellaneous food industries.

## TABLE 11. Available Data on the Consumption of Chlorine, by Industries, 1962 and 1963

Industry	1962	1963
	nel	tions
Junicipal waterworks (1959 latest avallable)	2,721	2,721
/ining <sup>1</sup>	5,1132	5,1132
<sup>2</sup> ulp and paper mills <sup>a</sup>	211,400	229, 583
Textlle dyeing and finishing plants	8	9
Annufacturers of plastics and synthetic resins	241	239
ianufacturers of soap and cleaning compounds	4,680	5,312
Other chemical industries	1,357	584
Janufacturers of industrial chemicals <sup>3</sup>	134, 302	184,002
Aiscellaneous food industries	-	764
Total accounted for	359,838	428,327

Includes non-metal mines, metal mines, mineral fuels and structural materials.
 Estimated.
 Includes consumption of "own make" or "captive" chlorine by firms classified to these industries.

## TABLE 12. Available Data on the Consumption of Caustic Soda, by Industries, 1962 and 1963

Industry	1962	1963
	net tons of	100% Na OH
lp and paper mills <sup>1</sup>	219,764	247,383
anufacturers of soap and cleaning compounds	24,972	21,723
anufacturers of industrial chemicals <sup>1</sup> (includes bauxite concentration)	169,012	191,383
troleum refining	11,645	12,685
nufacturers of plastics and synthetic resins	14.833	15,032
her chemical industries	4,542	5,595
scellaneous food industries (includes starch and glucose)	2,121	1,651
ning <sup>2</sup>	10,356*	10,356*
n and steel mills	1,244	954
xtile dyeing and finishing	156	122
gar refineries	82	88
getable oil mills	124	323
scellaneous <sup>4</sup>	22,482	24,456
Total accounted for	481,333	531, 751

Includes consumption of "own make" or "captive" caustic by firms classified to these industries.
 Includes metal mines, non-metal mines, mineral fuels and structural materials.
 Estimated.
 Includes synthetic textile mills and plastic fabricators.

## TABLE 13. Factory Shipments<sup>1</sup> of Ammonium Sulphate, 1959-63

Year	Shipments
	tons
959	307,121
960	349, 677
961	278, 527
962	291,683
963	257, 492

<sup>1</sup> From all industries.

## TABLE 14. Factory Shipments<sup>1</sup> of Pigments and Dry Colours, 1959-63

Year	Shipments
	\$'000
1959	27, 369
1960	25,980
1961	28,477
1962	33,306
1963	42,416

<sup>1</sup> From all industries. <sup>2</sup> Includes white lead, red lead and litharge; colours, dry and in oils; acetylene black, satin white, zinc oxide, cobalt oxide, cobalt sulphate, carbon black, copper oxide, aluminum paste, synthetic iron oxide and titanium oxide.

Year	Quantity	Selling value at plant
	M pounds	\$'000
9591	230,018	51,437
960	335, 872	76.039
961	372,254	83, 427
962	372, 394	80,200
963	409,390	79.076

#### TABLE 15. Factory Shipments of Synthetic Rubber, 1959-63

<sup>1</sup> The totals for 1959 reflect the effects of a strike in this industry from March 18, 1959 to June 23, 1959.

## TABLE 16. Factory Shipments<sup>1</sup> of Acetylene and Oxygen, 1959-63

Year	Acetylene		Oxygen <sup>2</sup>	
	Quantity	Selling value at plant	Quantity	Selling value at plant
	cu. ft.	\$'000	cu. ft.	\$*000
1959	184, 915, 535	7, 199	1,390,233,113	11,424
1960	209,480,259	7,849	1,836,199,766	12,331
1961	178,777.276	6,967	1,888,655.030	12, 317
1962	192, 492, 117	7,236	1,552,477,747	12,775
1963	197, 462, 539	7, 690	1,704,636,705	12, 244

<sup>1</sup> Includes only the shipments, chiefly in cylinders, or delivered by pipellne, to adjacent consuming plants, Does not include amounts made for own use by some chemical companies. <sup>2</sup> Excludes tonnage oxygem.

List of Establishments classified to This Industry, 1963

(Does not include establishments classified to other industries, which as a secondary activity, manufacture products typical of this industry)

Name and location	Name and location
ewfoundland;	Ontario – Concluded:
L'Air Liquide and Canadian Liquid Air Co., Ltd., St. John's	Howards and Sons (Canada) Ltd., Cornwail Imperial Oil Limited, Sarnia Kemball, Bishop, (Canada), Div.of Pfizer Corporation, Cornwall
ova Scotia: L'Air Liquide and Canadian Liquid Air Co., Ltd., Halifax L'Air Liquide and Canadian Liquid Air Co., Ltd., Sydney Liquid Carbonic Canadian Corp. Ltd., Dartmouth Union Carbide Canada Ltd., Linde Gases Div., Halifax	L'Air Liquide and Canadian Liquid Air Co., Ltd., Hamilton L'Air Liquide and Canadian Liquid Air Co., Ltd., London L'Air Liquide and Canadian Liquid Air Co., Ltd., Port Arthur L'Air Liquide and Canadian Liquid Air Co., Ltd., Sudbury L'Air Liquide and Canadian Liquid Air Co., Ltd., Toronto Liquid Carbonic Canadian Corpn. Ltd., Maitland Liquid Carbonic Canadian Corpn. Ltd., Toronto
	Liquid Carbonic Canadian Corp., Ltd., Toronto National Oxygen Ltd., Div. of Anthes Imperial Co., Ltd., Oakville National Silicates Ltd., Toronto
ew Brunswick: Canadian Industries Limited, Dalhouse L'Air Liquide and Canadian Liquid Air Co., Ltd., Moncton	Naugatuck Chemicals, Div. of Dominion Rubber Co., Ltd., Elmira Nichols Chemical Co., Ltd., The, Port Arthur Nichols Chemical Co., Ltd., The, Sulphide Nichols Chemical Co., Ltd., The, Thorold
Union Carbide Canada Ltd., Linde Gases Div., Saint John	Northern Agenetical Co., Ltd., Towns Rd., Etobicoke Northern Pigment Co., Ltd., Towns Rd., Etobicoke Nuodex Products of Canada Ltd., 34 Industrial St., Toronto Pigment and Chemical Co. Ltd., Milton
uebec: Abbey Chemical Co., St. Antoine des Laurentides British Chrome Chemicals (Canada) Ltd., Ville St. Michel British Titan Products (Canada) Ltd., Tracy	Polyment and Chemical Co. Ltd., Milion Polymer Corporation Limited, Sannia Resco Chemicals and Colours Ltd., 113 Shorncliffe Rd., Toronto Sherbrooke Metallurgical Co. Ltd., Sherbrooke St. Clair Chemical Ltd., Sannia
Canadian Alcolac Ltd., Valieyfield Canadian Industries Limited, Shawinigan Falls Canadian Titanium Pigments Ltd., Varennes Carter White Lead Co. of Canada Ltd., The, 1071 Delorimier Ave., Montreal	Standard Ultramarine and Colour Co. Ltd., 120 St. Helens Ave., Toron Union Carbide Canada Ltd., Linde Gases Div., Fort William Union Carbide Canada Ltd., Linde Gases Div., Oakland Union Carbide Canada Ltd., Linde Gases Div., Meriton
Chemicals Refineries Corp., Napierville Durham Industries (Canada) Limited, 1435 Island St., Montreal Electric Reduction Co. of Canada Ltd., Buckingham Electric Reduction Co. of Canada Ltd., Varennes Hercules Powder Co. (Canada) Ltd., St. Johns	Union Carbide Canada Ltd., Linde Gases Div., Sault Ste. Marle Union Carbide Canada Ltd., Linde Gases Div., Welland Welland Chemicals of Canada Ltd., Port Colborne Witco Chemical Co. (Canada) Ltd., Oakville
L'Air Liquide and Canadian Liquid Air Co. Ltd., Baie Comeau	Manitoba:
L'Air Liquide and Canadian Liquid Air Co., Ltd., Montreal L'Air Liquide and Canadian Liquid Air Co., Ltd., Quebec L'Air Liquide and Canadian Liquid Air Co., Ltd., Tracey L'aurentides Chemicals and Sulphur Ltd., Montreal East M Arthur Irwin Ltd., 7 Bates Rd., Montreal	Border Chemical Co, Ltd., Springfield L'Air Liquide and Canadian Liquid Air Co., Ltd., Winnipeg Liquid Carbonic Canadian Corpn. Ltd., Winnipeg
National Silicates Ltd., Valleyfield Nichols Chemicals Co., Ltd., The, Valleyfield On lyie Flour Mills Co., Ltd., The, Montreal Shawinigan Chemicals Ltd., Montreal East	Union Carbide Canada Ltd., Linde Gases Div., Transcona
Shawinigan Chemicals Ltd., Shawinigan Falls Shawinigan Chemicals Ltd., Shawinigan Falls	Saskatchewan:
Shawinigan Chemicals Ltd., (Petrochemical Plant), Varennes Shell Canada Ltd., Montreal East Standard Chemical Limited, Beauhannois Sturge (Canada) Limited, Valleyfield	L'Air Liquide and Canadian Liquid Air Co., Ltd., Regina Union Carbide Canada Ltd., Linde Gases Div., Saskatoon
Union Carbide Canada Ltd., Linde Gases Div., Lauzon Union Carbide Canada Ltd., Linde Gases Div., Montreal (305 Bourgeois St.) Union Carbide Canada Ltd., Linde Gases Div., Montreal (10451 Metropolitan Bivd.)	Alberta: Canadian Chemical Co., Ltd., Edmonton
Union Carbide Canada Ltd., Linde Gases Div., Sept Isles Union Carbide Canada Ltd., Linde Gases Div., Shawinigan Falls	Consolidated Mining and Smelting Co. of Canada Ltd., Calgary Dow Chemical of Canada Ltd., Fort Saskatchewan Inland Chemicals Ltd., Fort Saskatchewan L'Alr Liquide and Canadian Liquid Air Co., Ltd., Calgary
ntario; Brockville Chemicals Ltd., Maitland	L'Air Liquide and Canadian Liquid Air Co., Ltd., Edmonton Naugatuck Chemicals, Div. of Dominion Rubber Co. Ltd., Clover Bar Northwest Nitro Chemicals Ltd., Medicine Hat
Brunner Mond Canada Lid., Amberstburg Cabot Carbon of Canada Limited, Sarnia Canada Packers Limited, Toronto	Union Carbide Canada Ltd., Linde Gases Div., Edmonton Union Carbide Canada Ltd., Linde Gases Div., Ogdon Western Chemicals Limited., Duvernay
Canadian Industries Limited, Copper Cliff Canadian Industries Limited, Cornwail Canadian Industries Limited, Hamilton	British Columbia:
Canadian Industries Limited, Milhaven Canadian Oxygen Limited, 355 Horner Ave., Toronto Church and Dwight Ltd., Amherstburg Columbian Carbon (Canada) Ltd., 755 Parkdale Ave. N., Hamilton Cornwall Chemicals Limited, Cornwall	Consolidated Mining and Smelting Co. of Canada Ltd., Kimberley Consolidated Mining and Smelting Co. of Canada Ltd., Tadanac Dow Chemical of Canada Ltd., Ladner Electric Reduction Co. of Canada Ltd., North Vancouver Hooker Chemicals Ltd., North Vancouver
Cyanamid of Canada Ltd., Niagara Falls Cyanamid of Canada Ltd. (Welland works), Niagara Falls Cyanamid of Canada Ltd., Hamilton Dominion Colour Corporation Ltd., 199 New Toronto St., New Toronto Dow Chemical of Canada Ltd., Samia	L'Air Liquide and Canadian Liquid Alr Co., Ltd., Cranbrook L'Air Liquide and Canadian Liquid Alr Co., Ltd., Dawson Creek L'Air Liquide and Canadian Liquid Air Co., Ltd., Kitimat L'Air Liquide and Canadian Liquid Air Co., Ltd., Nanaimo L'Air Liquide and Canadian Liquid Air Co., Ltd., Vancouver
Dry den Chemicals Ltd., Dry den Du Pont of Canada Ltd., Maiti and Dussek Bros. Canada Ltd., Belleville Emery Industries (Canada) Ltd., London	L'Air Liquide and Canadian Liquid Air Co., Ltd., Victoria L'air Liquid eand Canadian Liquid Air Co., Ltd., Victoria Liquid Carbonic Canadian Corpn. Ltd., Prince George Liquid Carbonic Canadian Corpn. Ltd., Vancouver Nichols Chemical Co., Ltd., Barnet

# CONCEPTS AND DEFINITIONS

# Census of Manufactures

## General

The Census of Manufactures is an annual mail survey covering Canada's Manufacturing Industries. It is based on the Standard Classification of Industries and full details concerning the system may be found in the Standard Industrial Classification manual, Catalogue No. 12-501 which is available from the Queen's Printer or the Dominion Bureau of Statistics. In summary, the Classification as it relates to the manufacturing industries provides for a breakdown into 140 industries arranged in 20 major industry groups. Of the 140 (3 digit) industries, 18 are further broken down into 58 (4 digit) sub classes. At the Canada level, principal statistics are collected and compiled for 178 separate industries. They cannot all be published separately by province, however, because of the confidential nature of the data in certain provinces.

The reporting unit for the Census is designated as the **establishment** (see definition of "Establishment" in following section) and a return is requested from every establishment classified to a manufacturing industry. Although respondents are required to submit reports covering the calendar year, financial year reports other than the calendar year are accepted in instances where respondents find it impossible to supply calendar year data from accounting records. When an establishment is operated for only part of a year a report is required covering the period of operation.

There are four different questionnaires used in the Census of Manufactures; (a) short form (b) long form (c) head office questionnaire and (d) commodity questionnaire. The short and long forms are used to obtain principal statistics and commodities shipped from establishments classified to manufacturing industries and differ only in the amount of detail requested. The short form is a single-sheet questionnaire sent to small manufacturers generally reporting shipments of less than \$100,000; this cut-off, however, varies somewhat between industries. The head office questionnaire is generally used for company head offices and/or auxiliary units separately located from the manufacturing establishment(s), (see following notes on Head offices and auxiliary units). The Commodity questionnaire is used to survey certain establishments which are coded (on the basis of their principal activity) to industries other than manufacturing in the Standard Industrial Classification system, but which undertake some manufacturing as a subsidiary activity. This single-sheet questionnaire is designed to collect information on the quantity and value of goods of own manufacture shipped by such establishments in order to achieve full coverage of domestically manufactured commodities (see the following note under Shipments).

The results of the Census are presented in some 140 publications. In addition to these annual industry publications there are annual summary reports for Canada and the provinces and special reports giving principal statistics by detailed geographic areas, by type of ownership and size of establishment. A special annual report covering the shipments of all manufactured commodities arranged in alphabetical order is also published.

Since 1960 the following major changes have been implemented in the Census of Manufactures: (a) a revised Standard Industrial Classification (b) a new establishment definition and (c) an extension of the establishment definition to cover the non-manufacturing activities of manufacturing establishments. The statistics presented in the various 1963 reports reflect the complete implementation of these changes and enable comparisons to be made with the years 1961 and 1962. For a complete description of the procedures followed in establishing the revised series, reference should be made to the Explanatory Notes included in the 1960, 1961 and 1962 industry publications. The statistical framework within which the Census of Manufactures is now carried out is based on the following concepts and definitions which have been developed as part of a general programme to achieve a fully integrated system of economic statistics.

# Establishment

A manufacturing establishment is typically a factory, mill or plant principally engaged in manufacturing activities. The majority of such establishments are firms but many firms have more than one establishment. Such firms are requested to submit a separate Census of Manufactures report for each manufacturing establishment which can meet the reporting requirements embodied in the following definition of the "establishment":

"The smallest unit which is a separate operating entity capable of reporting the following principal statistics:

Materials and supplies used Goods purchased for resale as such Fuel and power consumed Number of employees and salaries and wages Man-hours worked and paid Inventories Shipments or sales."

Each establishment is required to report on all the activities carried out within it's accounting boundaries (except income from investments such as rent, interest and dividends) and data on the different activities (manufacturing, trading in goods not of own manufacture, construction by own labour force, revenue from services, etc.) are requested to be reported separately. It should be noted that the statistics for separate activities are not completely consistent since some respondents cannot distinguish, in their records, materials, shipments and inventories relating solely to their own manufacturing activities. For example, inventory of goods purchased for re-sale may not be distinguishable from inventory of own manufactured goods. Complete consistency, therefore, can be obtained only at the "all operations" (total activity) level and for studies or statistical measures requiring accurate coordinated data, the "total" statistics should be used.

The number of establishments represents the number of operating units that are principally engaged in the activities of the manufacturing industries to which they have been classified. These units do not necessarily represent the total number engaged in the production of a commodity mainly produced in a certain industry. Some commodities are produced as secondary products in other manufacturing and non-manufacturing industries. It should be noted that head offices and auxiliary units which are surveyed separately are not included in the establishment count, (see following notes on head offices and auxiliary units).

#### **Head Offices and Auxiliary Units**

All head offices and auxiliary units of companies classified to the manufacturing industries such as sales offices, administrative offices, warehouses, laboratories, etc. are now surveyed as part of the Census of Manufactures.

These head offices and auxiliary units are either included in an establishment report or are surveyed by means of the head office questionnaire. The former is the most common case where a single establishment firm has its executive personnel, sales office, etc. located at the site of the manufacturing plant (establishment). The special head office questionnaire is generally used where a firm, regardless of the number of establishments, has separately located offices or auxiliary units. Such offices or units do not constitute establishments within the Census of Manufactures as they do not normally generate operational revenues, but give rise only to costs of operations (mainly salaries and wages) which are automatically included in the value of shipments or sales. Although not considered as establishments, and hence, not included in the "establishment" count for an industry, the operational costs are reflected in either the "Industry" statistics (3 or 4 digit level) or the "Major group" statistics (2 digit level) according to the following rules:

(a) In the case of single establishment firms, statistics for separately located offices and units are classified to the same industry (3 or 4 digit) as the establishment;

(b) In the case of multi-establishment tirms, the statistics for such offices and units are coded to the same industry as the establishments of the firm, when all establishments are in the same industry (3 or 4 digit). When establishments of such firms are coded (1) to different industries within a major group, (2) to industries in different major groups or (3) to industries in different divisions of the Standard Industrial Classification, then the statistics are included in the major group totals (2 digit level) in which the major part of the company's operations are classified. Although this may result in some distortion of major group statistics in the case of (2) and (3) the statistics at the industry (3 or 4 digit) level in all cases will be left free of these company-wide data.

#### Employees

# (a) Production and related workers - Manufacturing activity

In addition to those engaged in production and assembling activities, they include those employed in storing, inspecting, handling, packing, warehousing, etc. They also include employees engaged in maintenance, repair, janitorial and watchman services and line supervisors (working foremen) engaged in similar work to that of the employees they supervise. Production and related workers engaged in manufacturing activity are reported as those receiving pay during the last pay period of each month, an average for the year being obtained by summing the monthly figures and dividing by 12. This procedure is followed even though the establishment did not operate in all months in order to arrive at equivalent annual fullemployment. The numbers are somewhat time affected by turnover, in that employment is overstated when an employee changes employment during a pay period. The man-hours of production and related workers in manufacturing activity represent total man-hours paid (total hours at work during the calendar year plus hours not worked but nevertheless paid for, such as paid vacations, sick leave, statutory holidays, etc.). In reporting overtime hours, respondents are requested to report only hours actually at work. It should be noted that the division of hours paid into production and related workers payrolls results in average hourly earnings and does not represent hourly wage rates which are collected and published by the Department of Labour and which are based on selected occupations.

# (b) Production and related workers – Non-manufacturing activities

Such employees include those on manufacturing establishments' payrolls engaged in activities such as construction undertaken for the use of these establishments, some outside piece-workers employed in certain industries, logging employees who are reported as part of a sawmilling establishment and any other production workers who are not engaged in manufacturing-type operations.

#### (c) Administrative and office employees

This category includes all executive and supervisory officials such as presidents, vicepresidents, comptrollers, secretaries, treasurers, etc., together with managers, professional, technical and research employees, superintendents and factory supervisors above the line supervisor or working foreman level, and clerical staffs. Also included are employees in activities such as advertising, credit collections, purchasing, personnel, legal, medical, etc. It should be noted that prior to 1961 this category also included working owners and partners. Also included in this category are employees located at head offices or auxiliary units separately located from the establishment; these are generally included in the figures for the province in which they are located according to the rules outlined under "Head offices and auxiliary units" above.

#### (d) Sales and distribution workers

This category includes office personnel whose salaries are charged to selling expense, travelling salesmen, driver salesmen, truckdrivers and their helpers, etc. It may also include some sales employees who are reported as part of a manufacturing establishment but are not working at the establishment's location. These are generally broken down by province in cases where more than 15 employees are involved in any one province. The figures exclude persons working on a commission basis who are not considered regular employees of the establishment.

#### (e) Total Employees

This total comprises the foregoing categories including employees located at separately located head offices and auxiliary units. The numbers of employees included under categories (b), (c) and (d) are reported in the form of annual averages and represent as closely as possible full time employment; adjustments are made when reported figures indicate the existence of part time or seasonal employment. In all the above categories, figures on employment refer to the calendar year whether or not other establishment statistics can only be reported on a fiscal year other than the calendar year.

#### **Working Owners or Partners**

These are not now included in the statistics of employees and salaries and wages. There is some duplication in numbers when a person owns more than one establishment and is reported as a working owner on each Census return. Withdrawals of working owners defined as amounts withdrawn by owners or partners for normal living expenses excluding withdrawals for payment of income tax.

#### Salaries and Wages

Salaries and wages refer to gross earnings of employees **before** deductions for income tax and employees contributions to social services such as sickness, accident and unemployment insurance, pensions, etc. They include all salaries, wages, bonuses, profits shared with employees, the value of room and board where provided, commissions (paid to regular employees only) as well as any other allowance forming part of the worker's earnings. Payments for over-time are included. Figures on salaries and wages refer to the calendar year.

# Fuel and Electricity

Figures for fuel refer to amounts actually used (including fuel used in cars, trucks, locomotives, etc.), not to purchases unless the quantities are substantially the same. Any fuel and electricity produced by establishments for internal consumption are not included in the total cost. Values represent laid down cost at the establishment including freight, duty, etc. Although fuel and electricity used is considered part of manufacturing activity it should be noted that it also includes relatively small amounts used in non-manufacturing activities since these cannot be reported separately.

#### Materials and Supplies

## (a) Manufacturing activities

Figures represent quantities and laid down cost values, at the establishment, of materials, supplies and purchased components owned and used during the year in manufacturing activities and related processes. These statistics represent only commodity items or physical goods (cost of services or overhead charges such as advertising, insurance, depreciation, etc. are not included) whether purchased from others or received as transfers (in the form of materials, components or semi-processed goods) from other establishments of the reporting company. Included are maintenance and repair supplies not chargeable to fixed assets accounts and any amounts charged by other establishments for work done on materials owned by the reporting establishment, Cost of repairs or maintenance done by outside contractors and cost of returnable containers are not included.

# (b) Non-manufacturing activities

#### 1. Purchases for re-sale as such

Figures represent cost of materials or products purchased from others by the reporting establishment (or received as transfers from other establishments of the reporting company) for re-sale as such in the same condition as purchased. Included are any finished products received on consignment from other countries.

#### 2. Other materials and supplies used

Figures represent the cost of materials and supplies, if any, used in new construction and in the production of machinery and equipment (for the use of the reporting establishment) by the establishment's own employees. Included are materials used for any capital repairs and alterations carried out by the establishment's employees. Amounts paid to outside contractors for construction and repair work are not included nor is the cost of purchased machinery and equipment. Also included is the cost of office supplies not chargeable to fixed assets accounts and the cost of such other items of materials and supplies used as food, beverages and supplies for establishment-operated cafeterias and lunch counters, first aid and medical supplies, laboratory supplies, etc.

#### Shipments

# (a) General

The figures represent revenue from all production, sales, services and related activities of reporting establishments with shipments valued in Canadian dollars at the point at which the establishment relinquishes control. The unsold portion at year end of consignment shipments in Canada is treated as inventory and not as shipments but all shipments to foreign countries for which the form B13 "Customs Canada Export Entry" has been completed, are treated as shipments.

In those industries where work on principal products extends over a relatively long period, (Fabricated Structural Metal Industry, Aircraft and Parts Manufacturers, Railroad Rolling Stock Industry and Shipbuilding and Repair Industry) the value of production rather than the value of shipments is recorded. There are certain establishments in other industries which also operate on a basis of progress payments. For these establishments, shipments are also adjusted to work put in place on the basis of the net change in progress payments over the year.

#### (b) Shipments of goods of own manufacture

These figures represent shipments of goods made from own materials either in the reporting establishments or by other manufacturers on the basis of a charge to the reporting establishments for work done. Included are revenue from repair and custom work, amounts received in payment for work done on materials owned by other establishments and the cost (book value) of any goods shipped on a rental basis.

All products and by-products of own manufacture shipped from the establishment are covered, including transfer shipments to sales outlets, distributing warehouses or to other manufacturing plants of the reporting firm, when such units are treated as separate establishments. The value of shipments are net of returned goods, discounts, returns, allowances, sales tax and excise taxes and duties, returnable containers and charges for outward transportation by common or contract carriers. Transportation or delivery expense incurred by the reporting establishment's own carriers are included.

Shipments of goods of own manufacture of establishments which are coded to some other division of the Standard Industrial Classification (on the basis of principal activity) but which are engaged in manufacturing as a subsidiary activity are collected by means of the Commodity questionnaire referred to earlier. Such shipments together with shipments of goods of own manufacture of establishments forming the universe of manufacturing industries are compiled and recorded in the various industry publications.

#### (c) Shipments of goods not of own manufacture

These figures represent the net selling value at establishment (net of discounts, returns, allowances, sales taxes and excise duties and taxes and transportation charges by common or contract carriers) of all products or materials (including products transferred from other establishments of the reporting firm) sold as such in the same condition as purchased or received as transfers. For those industries which ship such goods on a rental basis, the value of shipments represents the book value of these goods. All sales of consignment goods from other countries are included.

#### (d) Other revenue

Figures represent the book value of fixed assets, if any, (new construction and machinery and equipment including major repairs, alterations, additions, modifications, installation and assembly work) produced during the year for the use of reporting establishments by the establishment's own employees and for which depreciation accounts are maintained. Included also are any revenues from the sale of electricity and from any operations performed by the establishment's own employees, such as revenue from goods produced or purchased for rental (the book value of such goods are included as part of shipments of goods of own manufacture or shipments of goods not of own manufacture), servicing revenues, commissions on sales (when not included in value of sales), revenue for companyoperated cafeterias and lunch counters and revenue from outside installation or construction work not related to the establishment's own products, sale of used materials (excluding sale of used fixed assets) research and development work, etc. As mentioned previously the figures do not include non-operating revenue such as rent, dividends, interest, etc.

#### Inventories

#### (a) Manufacturing activities

Values represent the book values of manufacturing inventory owned in Canada. Inventories held for which progress payments have been received are not included. Where progress payment accounts are maintained, the change in these accounts is treated as a net adjustment to shipments. Figures consist of inventory owned at the plant and at warehouses or selling outlets which are treated as extensions of establishments for the purpose of reporting shipments. Inventory owned in transit in Canada or on consignment in Canada is included. Goods shipped abroad and held in inventory are included in shipments. Opening inventories may differ from the closing inventories of the previous year because of changes in classification, the receipt of revised data, the inclusion of new establishments and the removal of establishments which did not operate during the survey year.

## (b) Non-manufacturing activities

Figures represent the book value of inventory of goods purchased for re-sale as such without further processing, owned by the reporting establishments and held at plants and at any warehouses or selling outlets which are treated as extensions of establishments. Other characteristics are the same as in (a) above.

#### Value Added

#### (a) By manufacturing activities

Figures are compiled by deducting the cost of materials and fuel and electricity consumed from the value of production (value of shipments adjusted for changes in the value of inventories of finished goods and goods in process).

## (b) By non-manufacturing activities

The figures are compiled by deducting the the cost of goods purchased for re-sale (adjusted for changes in the value of inventories of goods purchased for re-sale) and the cost of other materials and supplies used from the value of shipments of goods not of own manufacture, plus other revenue.

#### (c) By Total activities

The figures consist of value added by manufacturing activities plus value added by non-manufacturing activities. This total value added figure may, in some cases, be less than value added by manufacturing activities as a result of expenditures associated with non-manufacturing exceeding revenues from such activities or because of a decrease in inventory of goods not of own manufacture exceeding the mark-up on the sale of such goods. "Value added" is sometimes referred to as net production. However, to arrive at the National Accounts concept of net production, or Gross Domestic Product at "Factor cost" it would be necessary to subtract also the cost of advertising, insurance and other business expenses which are not collected as part of the annual Census of Manufactures. "Value added" figures for the primary industries, manufacturing and construction are published in DBS publication Catalogue No. 61-202, "Survey of Production".

