





# MANUFACTURERS OF INDUSTRIAL CHEMICALS 1964

ANNUAL CENSUS
OF MANUFACTURES

Published by Authority of The Minister of Trade and Commerce

DOMINION BUREAU OF STATISTICS

Industry Division

February 1967 6506-866 Price: 50 cents

#### **PUBLICATIONS**

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pheciai	bulpharie nea, Caustie boda and Chlorine	73	. 40	

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## MANUFACTURERS OF INDUSTRIAL CHEMICALS 1964

For statistical purposes the industry titled Manufacturers of Industrial Chemicals in the revised Standard Industrial Classification covers the operations of establishments primarily engaged in manufacturing basic industrial inorganic chemicals such as acids, alkalis, salts, compressed gases and other inorganic compounds or in manufacturing industrial organic chemicals by chemical processes. This industry includes establishments primarily engaged in manufacturing dry colours, pigments, white lead, lead oxides, iron oxides and titanium oxide and in manufacturing dyes. Included also are establishments primarily engaged in manufacturing synthetic rubber and those primarily engaged in manufacturing compressed organic gases.

Establishments primarily engaged in manufacturing coke are classified in the Iron and Steel Mills industry or in the Other Petroleum and Coal Products industry; petroleum refineries are classified in the Petroleum Refineries industry; establishments primarily engaged in manufacturing plastics materials are classified in the Manufacturers of Plastics and Synthetic Resins industry; establishments primarily engaged in manufacturing superphosphates and mixed fertilizers are classified in the Manufacturers of Mixed Pertilizers industry.

Separate figures for the production of chemicals in this industry are not published as many of the individual items are made by only one or two firms. However, figures for the several items which are available for publication, such as ammonium sulphate, pigments and colours, synthetic rubber, acetylene and oxygen, sulphuric acid, chlorine and caustic soda, are shown in Tables 8 to 22 inclusive.

Value of shipments and other revenue of this industry totalled \$710.1 million, an increase of \$69.7 million over 1963. This amount included shipments of industrial chemicals valued at \$510.6 million, shipments of other products (secondary products) valued at \$107 million, and other revenue of \$92.5 million.

This industry's shipments of industrial chemicals represented 83.8 per cent of its manufacturing revenue. Secondary products shipped in 1964 included anti-freeze, feed supplements, acrylic fibres, ethyl anti-knock compounds, fatty acids, plasticizers, vinyl chloride monomers, pest control products, etc.

The cost of materials and supplies, etc., used in the production of goods of own manufacture increased by \$29.5 million. Cost of materials and supplies, etc., (inputs), in 1964 represented 47.5 per cent of the value of shipments of own manufacture (outputs), compared to 47.8 per cent in 1963.

### SYMBOLS

The following standard symbols are used in Dominion Bureau of Statistics publications:

- .. figures not available.
- ... figures not appropriate or not applicable.
- nil or zero.
- amount too small to be expressed.
- p preliminary figures.
- revised figures.
- x confidential to meet secrecy requirements of the Statistics Act.

TABLE 1. Principal Statistics, 1961-64

			**************************************	Man	ufacturing	activity				т	otal activ	rity	
Year and	Estab-		oduction a ated work		Cost of	Cost of	Value of shipments			owners artners	Emp	loyees	
province	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	V alue added
	No.		'000			\$'000				\$'000		\$10	000
1961													
Totals	125	10,791	23,485	55,798	42,001	181,624	478, 690	260, 137	ж	x	16.748	91,686	270, 688
1962													
Totals	126	10,595	23,069	57, 382	42,756	190,967	517, 199	280, 908	х	x	16, 508	94,384	293,173
1963													
Newfoundland	1	х	x	х	х	x	x	x	_		x	х	x
Prince Edward Island	_	_	_	-	_	_	_	_	_	_	_	_	_
Nova Scotia	4	39	80	163	84	244	1,428	1.095	_	_	91	392	1.419
New Brunswick	3	x	х	х	x	х	x	x	_	_	х	x	x
Quebec	33	2.771	6,015	14.949	8.375	43.270	102.082	52.895	_		3,955	22,661	56,531
Ontario	56	6,741	14.818	37.853	31,370	140,562	347.688	177,990	_		10.684	64.160	189,277
Manitoba	4	40	86	173	49	502	1,969	1,417	_	_	109	469	2,016
Saskatchewan	2	x	x	x	х	x	x	х	_		x	x	x
Alberta	11	760	1.673	4, 165	3,125	17,373	49,043	28,875	_	_	1.225	7,013	29,724
British Columbia	15	1.004	2.113	5, 208	3,018	18,710	49.654	26,707	_	_	1.422	7.743	27,707
Yukon and Northwest Territories		_	_	_	***	_	_	_	_	_		_	_
Totals	129	11,492	24,885	62,731	46, 115	221,067	553.762	290, 194	_	_	17,587	102,935	308,831
1964													
Newfoundland	1	1											
Prince Edward Island	_												
Nova Scotia	4	96	207	469	547	1,035	4,897	3,329	_	_	197	940	4,130
New Brunswick	3												
Quebec,	32	2.813	6,330	15,925	9,047	52.345	124.145	62,917	_	_	4,114	24,543	65,173
Ontario	57	6.763	14,611	39, 271	32,419	150,962	376.543	194,673	_	_	10,830	67,170	205,720
Manitoba	4	44	87	179	61	697	2,098	1.340	- tube	_	105	468	1.938
Saskatchewan	4	47	116	277	116	1,402	1.853	1,023	_	_	80	472	1.756
Alberta	11	774	1.766	4,397	3,281	18,804	54.213	33,119		_	1,231	7, 381	34, 292
B: lish Columbia	16	1,054	2,291	5,555	3,604	22,380	53,822	29.551	_		1.488	8,216	31.048
Yakon and Northwest Territories	-	_	_	_	_	_	_	_	_	_		***	_
Totals	132	11,591	25,408	66,074	49,075	247,626	617.570		_		18,045	109, 190	

TABLE 2. Principal Statistics classified by Size Group based on Value of Shipments of Goods of Own Manufacture, 1963 and 1964

				Man	ufacturing	activity				Т	otal activ	vity	
Size group	Estab- lish- ments		oduction a ated work		Cost of fuel and	Cost of materials	Value of shipments of goods	Value	Working and pa		Empl	oyees	Value
		Number	Man- hours paid	Wages	elec- tricity	and supplies	of own manu- facture	added	Number	With- drawals	Number	Salaries : and wages	added
	No.		'000			\$'000				\$1000		\$1(	000
1963													
Jnder \$10,000	=	_	=	_	-	-	_	=	=	_	_	_	
50,000 " 99,999	4	22	46	108	60	122	213	48	_	-	36	170	13
100,000 " 199,999	13 27 20 38 27	59 181 308 1,745 9,087	123 384 685 3,802 19,846	239 792 1,422 9,025 51,146	47 224 470 5, 974 39, 341	828 2, 989 4, 695 34, 751 177, 683	2,012 8,389 13,742 85,081 444,326	1, 144 4, 978 8, 579 46, 226 229,220			151 383 591 2,867 13,212	657 1,811 2,918 15,533 79,354	3, 13 7, 43 11, 09 49, 89 235, 07
auxiliary units	***			***							347	2, 492	2,07
Totals	129	11, 402	24, 885	62, 731	46, 115	221,067	553, 762	290,194	_	_	17, 587	102, 935	308, 83
1964													
Inder \$10,000		=		_	_		-	_	_	_	_	_	
25,000 '* 49,999 50,000 '' 99,999	} 5	11	23	48	17	178	319	162	_	_	19	83	21
100,000 '' 199,999	12 28 18 38 31	71 212 272 1,519 9,506	138 461 578 3,325 20,885	270 1,017 1,272 7,981 55,486	78 242 462 6, 049 42, 227	852 3,569 4,434 37,804 200,790	1, 646 9, 297 12, 919 86, 733 506, 656	896 5,509 8,218 44,349 266,818	=		187 373 565 2, 510 13, 947	797 1,934 2,737 13,530 87,059	3, 37 8, 72 10, 75 48, 44 270, 39
auxiliary units	***	***	***		***	* * *		9 2 1			444	3,049	2, 14
Totals	132	11, 591	25, 408	66,074	49.075	247, 626	617. 570	325.953			18, 045	109, 190	344.05

TABLE 3. Principal Statistics classified by Size Group based on Manufacturing Value Added, 1963 and 1964

				Mar	ufacturing	activity			Į.	7	otal acti	vity	
Size group	Estab- lish- ments		oduction ated work		Cost of	Cost of	Value of shipments of goods	Value		owners	Emp	loyees	Value
		Number	Man- hours paid	Wages	elec- tricity	and supplies	of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	added
	No.		000			\$'000				\$'000		\$*(	000
1963					1			1					
77-4 410 000													
Under \$10,000 \$ 10,000 to \$ 24,999 25,000 " 49,999 50,000 " 99,999 100,000 " 199,999 200,000 " 499,999 500,000 " 4,999,999 1,000,000 " 4,999,999 T,000,000 " 4,999,999 Head offices, sales offices and auxiliary units	3 5 10 16 30 21 29 15	35 26 48 98 422 594 2,590 7,589	65 54 102 205 936 1, 357 5, 565 16, 600	110 116 195 439 1,974 3,175 13,644 43,079	13 66 23 149 1,349 1,436 10,714 32,367	419 480 1,163 2,835 10,103 15,198 48,439 142,431	455 631 1,836 5,363 21,241 31,768 131,792 360,674	21 106 689 2, 144 10, 220 15, 800 73, 619 187,596			94 42 100 145 766 1,087 3,850 11,156	451 187 449 694 3,849 5,855 21,507 67,450 2,492	1, 583 158 1, 837 2, 484 12, 429 18, 514 76, 878 192, 883
Totals	129	11, 402	24, 885	62, 731	46, 115	221, 067	553, 762	290,194	_	_	17, 587	102, 935	308, 831
1964													
Under \$10,000 \$ 10,000 to \$ 24,999 25,000 " 49,999 50,000 " 199,999 100,000 " 199,999 200,000 " 499,999 500,000 " 999,999 1,000,000 " 4,999,999 5,000,000 and over Head offices, sales offices and auxiliary units	3 5 13 15 29 14 34 19	13 35 62 145 362 390 2,406 8,178	24 68 129 309 809 853 5, 211 18, 006	52 116 256 663 1,749 1,898 13,335 48,004	15 38 59 782 514 1,052 10,976 35,639	192 530 1,577 4,209 9,721 8,339 54,576 168,482	253 555 2,624 7,192 19,934 19,278 139,269 428,465	53 193 958 2.259 10,219 10,040 74,731 227,500	-		58 55 119 288 702 675 3,616 12,088	209 207 532 1,503 3,570 3,466 20,723 75,930	726 947 1,946 4,640 12,920 12,344 77,931 230,458
Totals	132	11,591	25, 408	66, 074	49.075	247, 626		325,953			18, 045	109, 190	344, 05

TABLE 4. Principal Statistics classified by Size Group based on Total Value Added, 1963 and 1964

				Man	ufacturing	activity				Т	otal acti	vity	
Size group	Estab-		oduction ated work		Cost of	Cost of	Value of shipments			owners	Emp	loyees	
	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	Value added
	No.		'000		1	\$'000				\$1000		\$'0	000
1963						1		I					
Under \$10,000	_	_	_	_	_	_		_	_	_	_	_	_
\$ 10,000 to \$ 24,999 25,000 '' 49,999 50,000 '' 99,999 100,000 '' 199,999 200,000 '' 499,999	3 8 16 28	22 27 99 361	45 59 207 801	97 122 435 1,660	58 21 142 922	445 764 2,947 8,794	519 1,194 5,367 17,620	36 434 2, 048 8, 212		-	34 46 137 616	150 233 658 3,057	3 1 528 2, 28 5 9, 917
500,000 ' 999,999 1,000,000 ' 4,999,999 5,000,000 and over Head offices, sales offices and	27 32 15	6 20 2,684 7,589	1,381 5,791 16,600	3, 187 14, 151 43,079	1,654 10,952 32,367	15,068 50,618 142,431	31,966 136,422 360,674	15,958 75,910 187,596	_	=	1.207 4.044 11,156	6,380 22,516 67,450	20, 568 80, 549 192, 883 2, 070
auxiliary units				* * *	* * *	***						2,492	
Totals	129	11,402	24,885	62,731	46, 115	221,067	553,762	290, 194	_	-	17, 587	102, 935	308,83
1964													
Jnder \$10,000		_	_	_	_	-	_		-	-	_	_	_
10,000 to \$ 24,999	3	6	12	25	14	145	189	67	_		13	53	89
50,000 " 99,999 100,000 " 199,999 200,000 " 49,999 500,000 " 999,999 1,000,000 " 4,999,999 5,000,000 and over Head offices, sales offices and	9 12 30 22 37 19	39 113 314 447 2,494 8,178	85 241 693 961 5,410 18,006	168 497 1,500 2,046 13,833 48,004	29 116 519 1,335 11,423 35,639	1,248 3,309 9,003 8,892 56,546 168,482	1,852 5,104 17,035 21,207 143,719 428,465	572 1,712 8,127 11,260 76,215 227,500		-	63 147 535 930 3,825 12,088	301 681 2,820 4,550 21,806 75,930	1,842 10,344 16,496 82,042 230,458
auxiliary units											444	3.049	2,140
Totals	132	11,591	25, 408	66,074	49,075	247,626	617, 570	325 953	_	_	18,045	109, 190	344, 057

TABLE 5. Principal Statistics classified by Size Group based on Total Employed, 1963 and 1964

				Mai	nufacturing	activity					Cotal acti	vity	
Size group	Estab-		oduction ated work		Cost of	Cost of	Value of shipments	Value		owners artners	Emp	ioyees	Value
	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	and supplies	of goods of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	added
	No.		1000		<u> </u>	\$'000				\$,000		\$'0	000
1963													
Under 5 employed	8 27 39 25 13 9	16 155 613 1,068 1,382 1,660 6,508	39 331 1,365 2,319 3,126 3,627 14,078	80 716 3,013 5,811 8,100 8,418 36,593	19 208 2,991 5,087 8,038 4,856 24,916	722 2,955 17,275 28,022 29,299 33,595 109,198	1,491 8,077 38,789 77,284 76,204 86,843 265,074	747 4.729 19.281 44.110 39.776 49.324 132.227		-	24 249 1,094 1,738 1,924 2,637 9,574	136 1,236 5,735 9,844 11,539 14,291 57,662	846 5,821 23,249 47,768 42,045 50,601 136,430
Totals	129	11,402	24,885	62, 731	46, 115	221,067	553, 762	290, 194	_	_	17, 587	102, 935	308, 831
1964		4		ı									
Under 5 employed  5 - 14 employed  15 - 49  50 - 99  100 - 199  200 - 499  500 employed and over Head offices, sales offices and auxiliary units	9 26 41 25 12 11 8	20 141 650 1,045 1,216 2.070 6,449	42 308 1.437 2,271 2.782 4,442 14,125	86 679 3,291 5,762 7,446 10,663 38,146	26 616 2,816 6,235 8,696 5,721 24,964	629 3,299 20,556 31,965 30,684 42,440 118,052	1.340 9,580 44.521 80,384 83,255 112,598 285,892	717 5,717 23,048 42,947 44,212 65,681 143,630		-	28 229 1, 108 1, 697 1, 692 3, 175 9, 672	134 1,151 5,924 9,731 10,564 17,397 61,240 3,049	809 6,648 29,049 46,151 45,942 67,964 145,355
Totals	132	11.591	25.408	66.074	49.075	247.626	617, 570	325, 953	_	_	18.045	109, 190	344.057

TABLE 6. Principal Statistics classified by Type of Organization, 1963 and 1964

				Man	ufacturing	activity				7	Potal acti	ivity	
Type of organization	Estab- lish-		oduction lated wor		Cost of	Cost of	Value of shipments			owners	Empl	oyees	
	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	Value added
	No.		'000			\$'000				\$'000		\$1	000
1963													
Individual ownerships	_	-	_	_	_	_	_	_	_	_	-	_	_
Partnerships	_	_	-	_		-	-	_	_	-	_	_	_
incorporated companies	129	11, 402	24,885	62, 731	46,115	221,067	553, 762	290, 194	_	_	17, 240	100, 443	306, 761
Co-operatives	_	_	_	-	_	_	_		-	-	_	_	-
Head offices, sales offices and auxiliary units	***		***		* * *	44.					347	2,492	2,070
Totals	129	11,402	24, 885	62,731	46, 115	221,067	553, 762	290, 194	_		17,587	102, 935	308, 831
1964													
Individual ownerships	_	_	_	_	_	_	_	_	_	_	_	_	-
Partnerships	_	_	_	-		_	_	_	_	_	_	_	-
Incorporated companies	1												mar
Co-operatives	132	11,591	25, 408	66,074	49,075	247,626	617, 570	325, 953	-	-	17,601	106, 141	341,917
Head offices, sales offices and auxiliary units	4 0 0					***					444	3,049	2,140
Totals	132	11,591	25,408	66, 074	49,075	247, 626	617, 570	325, 953			18,045	109, 190	344,057

TABLE 7. Calculation of Output, Input and Value Added, 1963 and 1964

	Manufact activi		Non-manufa activiti		Tota activi	
	1963	1964	1963	1964	1963	1964
			\$'000	0		
Output						
1. Shipments and other revenue	553,762	617, 570	86,600	92, 500	640,362	710,070
Inventories - Goods of own manufacture:						
Add closing - Goods in process	8, 832	8,633			8, 832	8, 633
Finished goods	44,632	49,360			44,632	49,360
Deduct opening - Goods in process	8, 370	8,827			8.370	8,827
Finished goods	41, 480	44,082	* * 4		41.480	44, 082
. Net inventory change	3,614	5,084	0 4 9		3,614	5, 084
. Gross output (1 + 2)	557, 376	622,654	86,600	92,500	643,976	715, 154
Input						
. Purchases of goods not of own manufacture			60,794	69,076	60,794	69,076
Inventories - Goods not of own manufacture:  Add opening		0 0 4	7, 267	7,533	7, 267	7, 533
Deduct closing			7, 526	7,444	7, 526	7, 444
. Cost of goods sold (not of own manufacture)	***		60, 535	69, 165	60,535	69, 16
. Materials, supplies, etc.	221,067	247,626	7, 427	5, 232	228, 494	252, 858
Fuel and electricity	46,115	49,075		***	46, 115	49, 07
Gross input (5 + 6 + 7)	267, 182	296, 701	67, 962	74,397	335,144	371,098
Value added (3 - 8)	290, 194	325, 953	18, 638	18, 104	308, 831	344, 05

TABLE 8. Employment and Payroll, 1963 and 1964

					Employ	rees						Salari	es and wa	ges	
Year and province	Manufa	Product related	workers	her	Admi trat and o	ive	Sal ar distril	nd	То	tal	Producti related w		Admin- istra- tive	Sales	Total
	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Manufac-	Other	and office	distri- bution	2 00 662
					numb	10					turing		\$'000		
1963		1		1	1		1	1							
Newfoundland	х	_	_	_ '	х		x	_	X	x	х	_	x	х	х
Prince Edward Island		_	_		_	_	_	_	_	_	_	_	_	_	_
Nova Scotia	39	-	_	_	30	11	11	-	80	11	163		171	58	392
lew Brunswick	х	х	_	_	х	х	x	_	х	х	x	-	х	x	х
Quebec	2.767	4	4	_	887	178	90	25	3.748	207	14, 949	19	6, 956	736	22, 66
Ontario	6,708	33	193	1	2.409	658	571	111	9, 881	803	37, 853	1, 149	21,022	4.136	64, 16
fanitoba	40	-	3	_	36	13	17	_	96	13	173	16	195	85	46
saskatchewan	X	_	_	_	х	х	x	x	х	х	х	_	х	х	X
Alberta	751	9	6	_	353	70	34	2	1, 144	81	4, 165	28	2,630	190	7, 01
British Columbia	1,001	3	-	_	329	47	41	1	1,371	51	5, 208	_	2, 316	219	7.74
Yukon and Northwest Terri-															
tories	-	_	_	_	_	_	-	_	_	-	_	_	_	_	_
Totals	11, 353	49	206	1	4,074	982	783	139	16, 416	1, 171	62, 731	1, 212	33, 462	5, 530	102, 93
1964															
Newfoundland	1														]
Prince Edward Island	96		1	_	62	16	22	_	181	16	469	4	356	110	940
Nova Scotia	30		_		02	1	22		101		200				
New Brunswick	J														
Quebec	2, 800	13	3	_	925	217	132	24	3,860	254	15. 925	14	7.467	1, 137	24, 54
Ontario	6, 731	32	191	_	2,480	674	592	130	9,994	836	39, 271	1, 155	22, 323	4.421	67, 17
Manitoba	44	-	4	_	29	13	15		92	13	179	24	190	75	46
Saskatchewan	47	_	_	_	18	4	10	1	75	5	277	_	123	72	47
Alberta	767	7	5	_	339	73	37	3	1, 148	83	4, 397	26	2,750	208	7, 38
British Columbia	1,051	3	_	_	357	43	33	1	1.441	47	5, 555	_	2, 447	213	8, 21
Yukon and Northwest Terri- tories	_	_	_	_	_	_	_	_	_	_		_	gape.	_	_
Totals	11, 536	55	204	_	4, 210	1. 040	841	150	16, 791	1, 254	66, 074	1, 224	35, 655	6, 237	109. 19

TABLE 9. Production and Related Workers, - Manufacturing Activity, 1963 and 1964

	196	3	196	4
Month	Male	Female	Male	Female
		numbe	er	
stablishments reporting monthly detail (large establishments only):	1	1	1	
January	10, 172	51	11, 160	5
February	10,785	47	11, 216	
March	11,389	46	11, 293	5
April	11, 409	50	11.343	5
May	11,580	47	11, 535	
June	11,779	48	11.734	
July	11,857	52	11.751	
August	11,856	46	11.860	
September	11.575	47	11,658	
October	11,580	53	11.588	
November	11.223	50	11, 605	
December	11,124	51	11,483	
Averages	11,353	49	11.536	
stablishments reporting annual averages (small establishments only)	-	_	-	
verage for all establishments	11.353	49	11, 536	

TABLE 10, Inventories, 1964

		Manufa	cturing		Non- manufacturing	
Province	Materials, supplies, etc.	Goods in process	Finished goods of own manufacture	Total	Products or materials purchased for resale	Total inventories
			book value	\$'000		
Opening:						
Newfoundland						
Prince Edward Island	139	16	22	177	240	417
Nova Scotia	139	10	22	111	240	41
New Brunswick	J					
Quebec	8,058	1, 267	8, 485	17,810	2, 101	19, 911
Ontario	20, 449	7,092	21,827	49, 368	3, 854	53, 22
Manitoha	54	9	16	79	204	28:
Saskatchewan	18	_	11	29	105	13
Alherta	2,937	221	3,616	6,773	429	7, 20
British Columbia	5,668	223	10, 207	16,097	600	16,69
Yukon and Northwest Territories	_	_	_		Asimo	_
Totals	37, 323	8, 827	44, 185	90, 335	7, 533	97, 86
Closing:						
Newfoundland						
Prince Edward Island						
Nova Scotia	224	8	45	277	303	58
New Brunswick	]					
Quebec	8,826	1,607	8,310	18,743	1,500	20, 24
Ontario	22,659	6, 480	23,919	53,058	4, 295	57,35
Manitoba	78	2	24	104	143	24'
Saskatchewan	250	56	644	950	320	1,26
Alherta	3,024	265	4,563	7,852	386	8, 23
British Columbia	6,353	216	11,927	18,496	498	18,99
Yukon and Northwest Territories	_	_	-	_	_	_
Totals	41, 414	8,633	49, 432	99, 479	7, 444	106, 92

TABLE 11. Purchased Fuel and Electricity Used in Manufacturing Activity, 1963 and 1964

B. Maria		1963		1964	
Description		Quantity	Cost	Quantity	Cost
Large establishments reporting commodity detail:     Bituminous coal:     (a) From Canadian mines.	ton	21,900	\$'000	25, 860	\$'000 271
(b) Imported		931, 137	7, 736	1,065,735	8,518
Sub-bituminous coal (from Alberta mines only)	F4	Apropo		_	
Anthracite coal		71	1	79	1
Lignite coal		-1	-	-	
Coke	44	43,570	264	9,949	61
Gasoline (including gasoline used in cars and trucks)	Imp. gal.	969, 519	309	1, 109, 758	370
Fuel oil including kerosene or coal oil	***	36, 753, 040	2, 921	36, 254, 430	2,992
Wood	cord	13		23	
Gas:					
(a) Liquefied petroleum gases	Imp. gal.	142,883	24	2,860,709	590
(b) Other manufactured gas	M cu. ft.	7,280,952	3,540	12,548,629	3,794
(c) Natural gas		20, 476, 131	5, 267	21,781,057	5,691
Other fuel		* * *	543		85
Electricity purchased	kwh.	5,457,539,172	22, 703	5,563,200,817	23, 979
Steam purchased		***	2,580	•••	2,724
2. Small establishments not reporting commodity detail:					
Estimate for fuel and electricity		-	-	-	-
3. All establishments:					
Total fuel and electricity used	****	***	46, 115		49,075

<sup>&</sup>lt;sup>1</sup> The differences between figures in Table 10 and those in Table 7 arise from firms reporting output of products on the basis of production rather than of shipments. Consequently, inventories of finished products for such respondents are not taken into account for purposes of compiling value added in Table 7. See also "Concepts and Definitions" for explanation of other variances.

TABLE 12. Materials and Supplies - Manufacturing Activity, 1963 and 1964

		1963		1964	
Description		Quantity	Cost	Quantity	Cost
			\$'000		\$'000
Acetone Acid—Acetic, 99½% Fatty—Oleic Stearlc Other fatty acids Formic, 85% Hydrochloric (muriatic), 100% Hydrofluoric Nitric, 100% Phosphoric Sulphuric—New acid (as 100%) Spent acid (as 100%) Alcohol—Butyl (including isobutyl and normal) Isopropyl Methyl Aluminum chloride Aluminum sulphate (alum) Ammonia, anhydrous Barium carbonate Barium carbonate Barium chloride Benzol Betanaphthol Calcium carbonate (whirling and chalk) Carbon, activated Carbon bisulphide (disulphide) Carbon tetrachloride Chlorine Coal, (except for fuel)—Anthracite Bituminous Cobalt acetate Coke, (except for fuel) other Cresol (including cresylic acid, all forms) Diatomaceous earth Eiectrodes (purchased)	ton  ib,  iton  ib,  iton  iton	2, 501, 780 737, 450 1, 061, 651 1, 858, 445 11, 264, 475 600, 593 9, 155, 820 5, 245, 895 22, 575, 876 65, 665, 000 74, 099 294 3, 914, 289 1, 702, 162 2, 613, 736 3, 647, 334 1, 626, 353 113, 308 1, 369, 742 680, 226 189, 367, 972 254, 115 523, 708 296, 966 2, 478, 079 20, 865, 880 24, 278 85, 724 58, 495 33, 812 138, 832 262, 181 15, 771	197 91 199 191 1,081 80 375 963 453 4,591 1,710 1562 99 744 477 42 5,839 67 45 6,262 60 11 91 126 1,529 1,727 1,298 847 27 2,515 94 780 927	2, 016, 351 1, 969, 873 1, 107, 385 1, 201, 145 11, 084, 319 3344, 373 6, 089, 004 42, 328, 238 72, 032, 506 92, 739 6, 537, 289 2, 050, 418 2, 476, 533 3, 052, 521 1, 264, 321 1, 264, 321 1, 423, 534 111, 867 190, 743, 274 395, 482 563, 390 2, 595, 640 22, 983, 720 38, 255 12, 631 161, 859 12, 837	1 1 1 2 1 1 1,2 4 4 1,1 6 5,0 0 1,9 9 9 4 4 6.0 6,2 1 1,6 6 2,6 6 1,0 8 3 3 0 0 8 3 3 0 0 8 3 3 0 0 8 3 3 0 8 3 3 0 8 3 3 3 3
Ethanolamine — Mono Di Tri Fluorspar Formaldehyde, 100% solids basis Glycerine (includes mainly crude grade) Glycols — Ethylene Other grades Graphte Iron and steel scrap (borings, etc.) Lead, pig Lead sulphate Limestone Lime — Hydrated Quick Litharge Mercury Muriate of potash (potassium chloride) Natural gas (as a material in manufacturing; not for fuel) Oils — Castor Cocoanut Linseed Tail Other oils Phenol Petrochemical feed stocks — L.P.G's (Butane, propane, other) Other	ton lb.  ton	783, 930 601, 900 127, 957 8, 982 1, 108, 878 1, 138, 414 1, 192, 765 1, 484, 741 955, 130 5, 767 27, 408, 037 7, 800 579, 396 3, 886 19, 275 2, 176, 248 111, 221 5, 790 13, 533, 158 2, 158, 547 2, 395, 298 4, 935 639, 803 2, 152, 817 5, 957, 495	227 155 40 424 121 176 28 237 370 181 2,838 1 1,375 87 302 312 268 261 4,888 336 355 713 268 713 5,508 30,884	1, 104, 534 116, 631 301, 758 11, 246 1, 999, 851 1, 969, 916 270, 416 1, 109, 846 1, 544, 005 6, 056 27, 440, 931 13, 550 582, 735 3, 898 30, 088 2, 527, 245 96, 166 8, 445 14, 716, 741 2, 120, 087 3, 102, 320 27, 714 3, 329, 899 8, 639, 226	2 5 5 5 2 3 3
Phosphate rock Potassium bichromate Potassium hydroxide (as 100% KOH) Phthalic anhydride Quartz and quartzite Silica sand Sodium chloride, dry (common salt) Sodium chloride, brine (salt content) Sodium bichromate Sodium bichromate Sodium hydroxide (caustic soda as 100% Na OH) Sodium nitrate Sodium prussiate Sodium silicate (water glass) (including metasilicate) Sulphur (brimstone) Tailow Titanium dloxide Toluene (toluol) Urea Xylene (xylol) Zinc chloride Zinc oxide Steel sheets for making containers All other materials and components used	ton  ton  ton  ton  ton  ton  ton  ton	781, 427 227, 512 4, 169, 258 3, 811, 990 66, 252 25, 446 405, 476 72, 042 2, 834, 849 40, 573 321, 847 496, 508 2, 256, 315 227, 160 18, 219, 993 317, 738 34, 678, 199 20, 052, 918 343, 998 443, 336 366, 593 1, 675	10, 827 45 216 548 234 246 3, 853 193 386 2, 703 13 72 73 5, 239 1, 093 81 945 585 16 31 54 300 69, 650	908, 695 283, 620 4, 775, 571 6, 578, 659 70, 685 29, 787 498, 340 73, 913 1, 952, 618 53, 132 893, 657 430, 654 2, 136, 209 243, 696 20, 673, 917 81, 81, 810 44, 520, 647 17, 909, 071 322, 989 637, 083 379, 612 3, 063	13,6 2 77 2 2,2 4,7 2,8 5,4 1,1 5 78,6
ontainers and other packaging materials and supplies used perating, maintenance and repair supplies used (excluding fuel) mount paid out to others for work done on materials owned by establishmen Totals	ts	•••	11,313 26,205 1,609 221,067		11,9 28,0 3,1 247,6

TABLE 13. Factory Shipments of Chemicals, 1963 and 1964

Description	Value		
	1963	1964	
	\$*(	000	
cids, including acetic, muriatic, nitric, sulphuric, phosphoric, stearic, etc.	34,992	40, 112	
alcium compounds, including carbide, chloride, phosphide, cyanamide, cyanide acid phosphate, grey acetate, arsenate, chloride of lime, etc.	18, 152	19, 831	
odium compounds, including hydroxide, phosphate, cyanide, silicate, hypochlorile, bisulphite, saltcake, Glauber's salt, chlorate, acid pyrophosphate, soda ash, sal soda, bisulphate, etc., (pharmaceutical salts included elsewhere)	54, 983	59, 932	
rganic chemicals, including acetic anhydride, butyl acetate, ethyl acetate paraldehyde, glycols, pentasol acetate, vinyl acetate, ethyl alcohol, methyl hydrate, glycerine, phenol, cresol, benzol, etc., (acetic acid and acetylene included elsewhere)	187,512	209, 588	
ompressed and liquefied gases, etc., including acetylene, carbon dioxide, oxygen, nitrous oxide, liquid sulphur dioxide, liquid chlorine, anhydrous and aqua ammonia, liquefied petroleum gases, etc.	86,380	102,722	
ertilizer chemicals, including ammonium sulphate, ammonium nitrate (fertilizer grade), ammonium phosphate and superphosphate	83,148	90, 348	
onthetic resins, including casein type, vinyls, polystyrene, phenol-formaldehyde, urea-formaldehyde, alkyds, sodium carboxymethylcellulose, etc.	116,960°	142,851	
ther chemicals, including white lead, zinc oxide, red lead, litharge, cobalt salts, nickel salts, ferric chloride, lead arsenate, phosphorus, white arsenic, ammonium nitrate, fine chemicals, precious metal salts, etc	91,248	109,343	
Totals	673, 375°	774, 727	

TABLE 14. Production, Imports, Exports and Apparent Consumption of Sulphuric Acid, 1925-64

Year	Production	Imports	Exports	Apparent consumption <sup>2</sup>	
	short tons of 100% acid				
25	77,700   100,020   209,083   301,444   664,302   756,110   950,277   1,290,000   1,586,000   1,739,000   1,614,000   1,696,000   1,790,000   1,990,000   1,991,000	52 150 83 142 149 332 151 1,000 39,345 18,489 9,526 7,275 7,162 5,634 4,209	19, 179 571 1, 027 2, 244 11, 203 44, 417 29, 578 29, 500 23, 252 27, 863 43, 430 36, 914 34, 960 37, 316 67, 409	58,57 99,59 208,13 299,34 653,24 712,0 920,85 1,261,50 1,602,09 1,729,62 1,639,09 1,582,36 1,668,20 1,758,3 1,757,80	

TABLE 15. Production, Imports and Exports of Chlorine and Caustic Soda, 1960 - 64

Year	Chlorine	Caustic soda <sup>2</sup> (100% Na OH)
	tons	
a) Production: 1960 1961 1962 1963	322,000 354,000 371,000 423,000 469,000	373,000 415,000 432,000 485,000 539,000
h) Imports: 1960 1961 1962 1963	27,820 29,686 32,478 34,552 42,848	41,361 37,107 53,062 77,593 55,222
Exports; 1960 1961 1962 1963 1964	24,483 19,965 24,900 27,000 18,320	3, 135

From all industries.
 No allowance made for changes in inventories.

<sup>&</sup>lt;sup>1</sup> From all industries.
<sup>2</sup> Imports of caustic soda solution are generally reported in terms of gross weight of approximately 50% Na OH. Figures in Table 15 have been converted to 100% Na OH to agree with the basis used in production and exports.

TABLE 16. Available Data on the Consumption of Sulphuric Acid, by Industries, 1963 and 1964

Industry	1963	1964	
	short tons of 100% acid		
con and steel mills  ther iron and steel  clectrical products  egetable oil mills  ugar refinerles  eather tannerles  vulp and paper mills  tranium ore processing  lanufacturers of mixed fertilizers'  lanufacturers of soap and cleaning compounds  ther chemical industries  lanufacturers of industrial chemicals' (includes bauxite concentration)  extroleum refining industry  lining'  lining'  liscellaneous'  Total accounted for	60,300 12,500 5,100 200 300 2,400 48,800 228,800 289,400 23,600 16,600 12,700 916,400 12,200 40,100 68,300	67, 896 14, 784 5,352 79 271 2,550 53,985 143,162 362,883 24,491 17,315 12,104 1,004,555 14,612 47,549 85,275 1,856,920	

TABLE 17. Available Data on the Consumption of Chlorine, by Industries, 1963 and 1964

Industry	1963	1964
	net tons	
Junicipal waterworks (1959 latest available)	2,721	2, 721
Ilning <sup>1</sup>	5,1132	5, 1132
'ulp and paper mills'	229,583	278,035
extile dyeing and finishing plants	9	9
lanufacturers of plastics and synthetic resins	239	247
anufacturers of soap and cleaning compounds	5,312	6,835
Other chemical industries	584	_
Innufacturers of industrial chemicals	184,002	192,822
fiscellaneous food industries	764	439
Total accounted for	428, 327	486, 221

TABLE 18. Available Data on the Consumption of Caustic Soda, by Industries, 1963 and 1964

Industry	1963	1964	
	net tons of 100% Na OH		
ulp and paper mills1	247, 383	290,545	
anufacturers of soap and cleaning compounds	21,723	27,982	
nufacturers of industrial chemicals' (includes bauxite concentration)	191, 383	218,615	
etroleum refining	12,685	10, 280	
nufacturers of plastics and synthetic resins.	15,032	16,840	
her chemical industries	5,595	7,497	
scellaneous food industries (includes starch and glucose)	1,651	2,652	
ning <sup>1</sup>	10,3563	10, 356	
n and steel mills	954	1,211	
xtile dyeing and finishing	122	118	
gar refineries	88	104	
getable oil mills	3 23	224	
scellaneous4	24,456	26,238	
Total accounted for	531, 751	612,662	

Includes consumption of "own make" or "captive" caustic by firms classified to these industries. Includes metal mines, non-metal mines, mineral fuels and structural materials. Estimated.
Includes synthetic textile mills and plastic fabricators.

¹ Includes used for production of superphosphates.
² Includes consumption of "own make" or "captive" acid by firms classified to these industries.
³ Includes metal mines, non-metal mines, mineral fuels and structural materials.
⁴ Includes synthetic textiles, explosives and ammunition, other petroleum and coal, mineral wool, miscellaneous food industries and textile dyeing and finishing industries.

¹ Includes non-metal mines, metal mines, mineral fuels and structural materials.
² Estimated.
³ Includes consumption of "own make" or "captive" chlorine by firms classified to these industries.

TABLE 19. Factory Shipments' of Ammonium Sulphate, 1960-64

Year	Shipments
	tons
960	349,677
)61	278,527
962	291,683
963	291,683 257,581 <sup>r</sup>
64	286, 439

<sup>1</sup> From all industries.

TABLE 20. Factory Shipments1 of Pigments and Dry Colours, 1960-64

Year	Shipments <sup>2</sup>
	\$'000
960	25,980
961	28,477
62	33,306
63	42,416
64	51, 189

TABLE 21. Factory Shipments of Synthetic Rubber, 1960 - 64

Year	Quantity	Selling value at plant
	M pounds	\$'000
960	335,872	76,039
961	372,254	83,427
962	372,394	80, 200
963	409,390	79,076
864	452,026	82,659

TABLE 22. Factory Shipments' of Acetylene and Oxygen, 1960-64

	Acetyl	Acetylene		en²		
Year	Quantity	Selling value at plant	Quantity	Selling value at plant		
	cu. ft.	\$*000	cu. ft.	\$'000		
1960	209,480,259	7,849	1,836,199,766	12,331		
1961	178,777,276	6,967	1,888,655,030	12,317		
1962	192,492,117	7.236	1,552,477,747	12,775		
1963	197,462,539	7,690	1,704,636,705	12, 244		
1964	213,956,910	8,109	1,677,809,347	13,062		

<sup>&</sup>lt;sup>1</sup> Includes only the shipments, chiefly in cylinders, or delivered by pipeline, to adjacent consuming plants. Does not include amounts made for own use by some chemical companies.

<sup>2</sup> Excludes tonnage oxygen.

<sup>&</sup>lt;sup>1</sup> From all industries.
<sup>2</sup> Includes white lead, red lead and litharge; colours, dry and in oils; acetylene black, satin white, zinc oxide, cobalt oxide, cobalt sulphate, carbon black, copper oxide, aluminum paste, synthetic iron oxide and titanium oxide.

#### List of Establishments classified to This Industry, 1964

(Does not include establishments classified to other industries, which as a secondary activity, manufacture products typical of this industry)

Name and location

Name and location

#### Newfoundland:

L'Air Liquide and Canadian Liquid Air Co. Ltd., St. John's

#### Nova Scotia:

L'Air Liquide and Canadian Liquid Air Co. Ltd., Halifax L'Air Liquide and Canadian Liquid Air Co. Ltd., Sydney Liquid Carbonic Canadian Corp. Ltd., Dartmouth Union Carbide Canada Ltd., Linde Gases Div., Halifax

#### New Brunswick:

Canadian Industries Limited, Dalhouse L'Air Liquide and Canadian Liquid Air Co. Ltd., Moneton Union Carbide Canada Ltd., Linde Gases Div., Saint John

#### Quebec:

Abbey Chemical Co., St-Antoine-des-Laurentides
A.C.C. (Chrome and Chemicals) Lte., Ville d'Anjou
Canadian Alcolac Ltd., Valleyfield
Canadian Industries Limited, Shawinigan Falls
Canadian Titanium Pigments Ltd., Varennes
Carter White Lead Co. of Canada Ltd., The, 1071 Delorimier Ave., Montreal
Chemicals Refinerles Corp., Napierville
Durham Industries (Canada) Limited, 1435 Island St., Montreal
Electric Reduction Co. of Canada Ltd., Buckingham
Filectric Reduction Co. of Canada Ltd., Varennes
Hercules Powder Co. (Canada) Ltd., St. Johns
1. Air Liquide and Canadian Liquid Air Co. Ltd., Bale Comeau
1. Air Liquide and Canadian Liquid Air Co. Ltd., Montreal
L 'Air Liquide and Canadian Liquid Air Co. Ltd., Quebec
1. Air Liquide and Canadian Liquid Air Co. Ltd., Tracey
inventides Chemicals and Sulphur Ltd., Montreal East
1. Athur Irwin Ltd., 7 Bates Rd., Outremont
National Silicates Ltd., Valleyfield
Nichols Chemicals Co. Ltd., The, Valleyfield
Oxilvie Flour Mills Co. Ltd., The, Wontreal
Shawinigan Chemicals Ltd., Montreal East
Shawinigan Chemicals Ltd., Shawinigan Falls
Shawinigan Chemicals Ltd., Shawinigan Falls
Shawinigan Chemicals Ltd., Chetrochemical Plant), Varennes
Shawinigan Chemicals Ltd., Chetrochemical Plant), Varennes
Shawinigan Chemical Limited, Beauharols
Trioxide of Canada Ltd., Linde Gases Div., Lauzon
Union Carbide Canada Ltd., Linde Gases Div., Montreal (305 Bourgeois St.)
Union Carbide Canada Ltd., Linde Gases Div., Montreal (10451 Metropolitan Blvd.)
Union Carbide Canada Ltd., Linde Gases Div., Shawinigan Falls
Union Carbide Canada Ltd., Linde Gases Div., Shawinigan Falls Abbey Chemical Co., St-Antoine-des-Laurentides A.C.C. (Chrome and Chemicals) Lte., Ville d'Anjou

#### Ontario:

Brockville Chemicais Ltd., Maitland
Brunner Mond Canada Limited, Sarnia
Canada Packers Limited, Toronto
Canadian Industries Limited, Copper Cliff
Canadian Industries Limited, Conwall
Canadian Industries Limited, Millhaven
Canadian Industries Limited, Millhaven
Canadian Oxygen Limited, Millhaven
Canadian Oxygen Limited, S55 Horner Ave., Toronto
Church and Dwight Ltd., Amhersiburg
Columbian Carbon (Canada) Ltd., 755 Parkdale Ave. N., Hamilton
Connwall Chemicals Limited, Cornwall
Cyanamid of Canada Ltd., Niagara Falls
Cyanamid of Canada Ltd., Niagara Falls
Cyanamid of Canada Ltd., Hamilton
Dominion Colour Corporation Ltd., 199 New Toronto St., New Toronto
Dow Chemical of Canada Ltd., Sarnia
Dryden Chemicals Ltd., Dryden
Du Pont of Canada Ltd., Maitland
Dussek Bros. Canada Ltd., Belleville
Emery Industries (Canada) Ltd., 68 Nelson St., London
Ethyl Corporation of Canada Ltd., Corunna
Harchem Limited, 715 Kipling Ave. S., Toronto
Holland Suco Colour of Canada Ltd., 120 St. Helen's Ave., Toronto
Howards and Sons (Canada) Ltd., Cornwall
Imperial Oil Ltd., Sarada

#### Ontario - Concluded:

Independent Oxygen and Acetylene Co. Ltd., Cornwall
L'Air Liquide and Canadian Liquid Air Co. Ltd., Hamilton
L'Air Liquide and Canadian Liquid Air Co. Ltd., London
L'Air Liquide and Canadian Liquid Air Co. Ltd., Port Arthur
L'Air Liquide and Canadian Liquid Air Co. Ltd., Subbury
L'Air Liquide and Canadian Liquid Air Co. Ltd., Subbury
L'Air Liquide and Canadian Corpn. Ltd., Maitiand
Liquid Carbonic Canadian Corpn. Ltd., 41 Mill St., Toronto
Liquid Carbonic Canadian Corpn. Ltd., 565 Tretheway Dr., Toronto
National Oxygen Ltd., Diy. of Anthes Imperjal Co. Ltd., Oakville Liquid Carbonic Canadian Corpn. Ltd., 41 Mil St., Toronto Liquid Carbonic Canadian Corpn. Ltd., 565 Tretheway Dr., Toronto National Oxygen Ltd., Div. of Anthes Imperial Co. Ltd., Oakville National Silicates Ltd., Toronto Naugatuck Chemicals, Div. of Dominion Rubber Co. Ltd., Elmira Nichols Chemical Co. Ltd., The, Port Arthur Nichols Chemical Co. Ltd., The, Sulphide Nichols Chemical Co. Ltd., The, Sulphide Nichols Chemical Co. Ltd., The, Thorold Northern Pigment Co. Ltd., Towns Rd., Etoblooke Nuodex Products of Canada Ltd., 34 Industrial St., Toronto Pfizer Company Limited, Cornwall Pigment and Chemical Co. Ltd., Milton Polymer Corporation Limited, Sarnia Resco Chemicals and Colours Ltd., 113 Shorncliffe Rd., Toronto Sherbrooke Metallurgical Co. Ltd., Sherbrooke St. Clair Chemical Ltd., Sarnia Union Carbide Canada Ltd., Linde Gases Div., Fort William Union Carbide Canada Ltd., Linde Gases Div., Merriton Union Carbide Canada Ltd., Linde Gases Div., Merriton Union Carbide Canada Ltd., Linde Gases Div., Sault Ste. Marle Union Carbide Canada Ltd., Linde Gases Div., Welland Vir Chem. of Canada Ltd., Cornwall Welland Chemicals of Canada Ltd., Port Colborne Witco Chemlcal Co. (Canada) Ltd., Oakville

Border Chemical Co. Ltd., Gunn Rd. and Day St., Transcona L'Air Liquide and Canadian Liquid Air Co. Ltd., Winnipeg Liquid Carbonic Canadian Corpn. Ltd., Winnipeg Union Carbide Canada Ltd., Linde Gases Dlv., Transcona

#### Saskatchewan:

Armour Industrial Chemicals Ltd., Saskatoon Interprovincial Co-operative Ltd., Saskatoon L'Air Liquide and Canadian Liquid Air Co. Ltd., Regina Union Carbide Canada Ltd., Linde Gases Div., Saskatoon

Canadian Chemical Co. Ltd., Edmonton
Consolidated Mining and Smelting Co. of Canada Ltd., Calgary
Dow Chemical of Canada Ltd., Fort Saskatchewan
Inland Chemicals Ltd., Fort Saskatchewan
L'Air Liquide and Canadian Liquid Air Co. Ltd., Calgary
L'Air Liquide and Canadian Liquid Air Co. Ltd., Edmonton
Naugatuck Chemicals, Div. of Dominion Rubber Co. Ltd., Clover Bar
Northwest Nitro Chemicals Ltd., Medicine Hat
Union Carbide Canada Ltd., Linde Gases Div., Edmonton
Union Carbide Canada Ltd., Linde Gases Div., Ogden
Western Chemicals Limited, Duvernay

Colsolidated Mining and Smelting Co. of Canada Ltd., Kimberley Consolidated Mining and Smelting Co. of Canada Ltd., Tadanac Dow Chemical of Canada Ltd., Ladner Electric Reduction Co. of Canada Ltd., North Vancouver Hooker Chemicals Ltd., Nanaimo Hooker Chemicals Ltd., Nanaimo Hooker Chemicals Ltd., North Vancouver L'Air Liquide and Canadian Liquid Air Co. Ltd., Cranbrook L'Air Liquide and Canadian Liquid Air Co. Ltd., Kitimat L'Air Liquide and Canadian Liquid Air Co. Ltd., Kitimat L'Air Liquide and Canadian Liquid Air Co. Ltd., Nanaimo L'Air Liquide and Canadian Liquid Air Co. Ltd., Vancouver L'Air Liquide and Canadian Liquid Air Co. Ltd., Vancouver L'Air Liquide and Canadian Corpn. Ltd., Prince George Liquid Carbonic Canadian Corpn. Ltd., Vancouver Nichols Chemical Co. Ltd., Barnet

#### CONCEPTS AND DEFINITIONS

Census of Manufactures

#### General

The Census of Manufactures is an annual mail survey covering Canada's Manufacturing Industries. It is based on the Standard Classification of Industries and full details concerning the system may be found in the Standard Industrial Classification manual, Catalogue No. 12-501 which is available from the Queen's Printer or the Dominion Bureau of Statistics. In summary, the Classification as it relates to the manufacturing industries provides for a breakdown into 140 industries arranged in 20 major industry groups. Of the 140 (3 digit) industries. 18 are further broken down into 56 (4 digit) sub classes. At the Canada level, principal statistics are collected and compiled for 176 separate industries. They cannot all be published separately by province, however, because of the confidential nature of the data in certain provinces.

The reporting unit for the Census is designated as the establishment (see definition of "Establishment" in following section) and a return is requested from every establishment classified to a manufacturing industry. Although respondents are required to submit reports covering the calendar year, financial year reports other than the calendar year are accepted in instances where respondents find it impossible to supply calendar year data from accounting records. When an establishment is operated for only part of a year a report is required covering the period of operation.

There are four different questionnaires used in the Census of Manufactures; (a) short form (b) long form (c) head office questionnaire and (d) commodity questionnaire. The short and long forms are used to obtain principal statistics and commodities shipped from establishments classified to manufacturing industries and differ only in the amount of detail requested. The short form is a single-sheet questionnaire sent to small manufacturers generally reporting shipments of less than \$100,000; this cut-off, however, varies somewhat between industries. The head office questionnaire is generally used for company head offices and/or auxiliary units separately located from the manufacturing establishment(s), (see following notes on Head offices and auxiliary units). The Commodity questionnaire is used to survey certain establishments which are coded (on the basis of their principal activity) to industries other than manufacturing in the Standard Industrial Classification system, but which undertake some manufacturing as a subsidiary activity. This single-sheet questionnaire is designed to collect information on the quantity and value of goods of own manufacture shipped by such establishments in order to achieve full coverage of domestically manufactured commodities (see the following note under Shipments).

The results of the Census are presented in some 140 publications. In addition to these annual industry publications there are annual summary reports for Canada and the provinces and special reports giving principal statistics by detailed geographic areas, by type of ownership and size of establishment. A special annual report covering the shipments of all manufactured commodities arranged in alphabetical order is also published.

Since 1960 the following major changes have been implemented in the Census of Manufactures: (a) a revised Standard Industrial Classification (b) a new establishment definition and (c) an extension of the establishment definition to cover the non-manufacturing activities of manufacturing establishments. The statistics presented in the various 1963 reports reflect the complete implementation of these changes and enable comparisons to be made with the years 1961 and 1962. For a complete description of the procedures followed in establishing the revised series, reference should be made to the Explanatory Notes included in the 1960, 1961 and 1962 industry publications. The statistical framework within which the Census of Manufactures is now carried out is based on the following concepts and definitions which have been developed as part of a general programme to achieve a fully integrated system of economic statistics.

#### **Establishment**

A manufacturing establishment is typically a factory, mill or plant principally engaged in manufacturing activities. The majority of such establishments are firms but many firms have more than one establishment. Such firms are requested to submit a separate Census of Manufactures report for each manufacturing establishment which can meet the reporting requirements embodied in the following definition of the "establishment":

"The smallest unit which is a separate operating entity capable of reporting the following principal statistics:

Materials and supplies used
Goods purchased for resale as such
Fuel and power consumed
Number of employees and salaries and wages
Man-hours worked and paid
Inventories
Shipments or sales."

Each establishment is required to report on all the activities carried out within it's accounting boundaries (except income from investments such as rent, interest and dividends) and data on the different activities (manufacturing, trading in goods not of own manufacture, construction by own labour force, revenue from services, etc.) are requested to be reported separately. It should be noted that the statistics for separate activities are not completely consistent since some respondents cannot distinguish, in their records, materials, shipments and inventories relating solely to their own manufacturing activities. For example, inventory of goods purchased for re-sale may not be distinguishable from inventory of own manufactured goods. Complete consistency, therefore, can be obtained only at the "all operations" (total activity) level and for studies or statistical measures requiring accurate coordinated data, the "total" statistics should be used.

The number of establishments represents the number of operating units that are principally engaged in the activities of the manufacturing industries to which they have been classified. These units do not necessarily represent the total number engaged in the production of a commodity mainly produced in a certain industry. Some commodities are produced as secondary products in other manufacturing and non-manufacturing industries. It should be noted that head offices and auxiliary units which are surveyed separately are not included in the establishment count, (see following notes on head offices and auxiliary units).

#### **Head Offices and Auxiliary Units**

All head offices and auxiliary units of companies classified to the manufacturing industries such as sales offices, administrative offices, warehouses, laboratories, etc. are now surveyed as part of the Census of Manufactures.

These head offices and auxiliary units are either included in an establishment report or are surveyed by means of the head office questionnaire. The former is the most common case where a single establishment firm has its executive personnel, sales office, etc. located at the site of the manufacturing plant (establishment). The special head office questionnaire is generally used where a firm, regardless of the number of establishments, has separately located offices or auxiliary units. Such offices or units do not constitute establishments within the Census of Manufactures as they do not normally generate operational revenues, but give rise only to costs of operations (mainly salaries and wages) which are automatically included in the value of shipments or sales. Although not considered as establishments, and hence, not included in the "establishment" count for an industry, the operational costs are reflected in either the "Industry" statistics (3 or 4 digit level) or the "Major group" statistics (2 digit level) according to the following rules:

(a) In the case of single establishment firms, statistics for separately located offices and units are classified to the same industry (3 or 4 digit) as the establishment;

(b) In the case of multi-establishment firms, the statistics for such offices and units are coded to the same industry as the establishments of the firm, when all establishments are in the same industry (3 or 4 digit). When establishments of

such firms are coded (1) to different industries within a major group, (2) to industries in different major groups or (3) to industries in different divisions of the Standard Industrial Classification, then the statistics are included in the major group totals (2 digit level) in which the major part of the company's operations are classified. Although this may result in some distortion of major group statistics in the case of (2) and (3) the statistics at the industry (3 or 4 digit) level in all cases will be left free of these company-wide data.

#### **Employees**

## (a) Production and related workers — Manufacturing activities

In addition to those engaged in production and assembling activities, they include those employed in storing, inspecting, handling, packing, warehousing, etc. They also include employees engaged in maintenance, repair, janitorial and watchman services and line supervisors (working foremen) engaged in similar work to that of the employees they supervise. For those establishments reporting on the "long" form, production and related workers engaged in manufacturing activity are reported as those receiving pay during the last pay period of each month, an average for the year being obtained by summing the monthly figures and dividing by 12. This procedure is followed even though the establishment did not operate in all months in order to arrive at equivalent annual full-time employment. The numbers are somewhat affected by turnover, in that employment is overstated when an employee changes employment during a pay period. In the case of those establishments reporting on the "short" form, respondents are requested to report average annual figures. The man-hours of production and related workers in manufacturing activity represent total man-hours paid (total hours at work during the calendar year plus hours not worked but nevertheless paid for, such as paid vacations, sick leave, statutory holidays, etc.). Data on man-hours are not collected from establishments reporting on the short form. Man-hours for these establishments are estimated on the basis of ratios derived from the 1958 census. During this census all establishments reported on the long form. In reporting overtime hours, respondents are requested to report only hours actually at work. It should be noted that the division of hours paid into production and related workers payrolls results in average hourly earnings and does not represent hourly wage rates which are collected and published by the Department of Labour and which are based on selected occupations.

## (b) Production and related workers - Non-manufacturing activities

Such employees include those on manufacturing establishments' payrolls engaged in activities such as construction undertaken for the use of these establishments, some outside piece-workers employed in certain industries, logging employees who are reported as part of a sawmilling establishment and any other production workers who are not engaged in manufacturing-type operations.

#### (c) Administrative and office employees

This category includes all executive and supervisory officials such as presidents, vicepresidents, comptrollers, secretaries, treasurers, etc., together with managers, professional, technical and research employees, superintendents and factory supervisors above the line supervisor or working foreman level, and clerical staffs. Also included are employees in activities such as advertising, credit collections, purchasing, personnel, legal, medical, etc. It should be noted that prior to 1961 this category also included working owners and partners. Also included in this category are employees located at head offices or auxiliary units separately located from the establishment; these are generally included in the figures for the province in which they are located according to the rules outlined under "Head offices and auxiliary units" above.

#### (d) Sales and distribution workers

This category includes office personnel whose salaries are charged to selling expense, travelling salesmen, driver salesmen, truckdrivers and their helpers, etc. It may also include some sales employees who are reported as part of a manufacturing establishment but are not working at the establishment's location. These are generally broken down by province in cases where more than 15 employees are involved in any one province. The figures exclude persons working on a commission basis who are not considered regular employees of the establishment.

#### (e) Total Employees

This total comprises the foregoing categories including employees located at separately located head offices and auxiliary units. The numbers of employees included under categories (b), (c) and (d) are reported in the form of annual averages and represent as closely as possible full time employment; adjustments are made when reported figures indicate the existence of part time or seasonal employment. In all the above categories, figures on employment refer to the calendar year whether or not other establishment statistics can only be reported on a fiscal year other than the calendar year.

#### **Working Owners or Partners**

These are not now included in the statistics of employees and salaries and wages. There is some duplication in numbers when a person owns more than one establishment and is reported as a working owner on each Census return. Withdrawals of working owners are defined as amounts withdrawn by owners or partners for normal living expenses excluding withdrawals for payment of income tax.

#### Salaries and Wages

Salaries and wages refer to gross earnings of employees before deductions for income tax and employees contributions to social services such as sickness, accident and unemployment insurance, pensions, etc. They include all salaries, wages.

bonuses, profits shared with employees, the value of room and board where provided, commissions (paid to regular employees only) as well as any other allowance forming part of the worker's earnings. Payments for over-time are included. Figures on salaries and wages refer to the calendar year.

#### Fuel and Electricity

Figures for fuel refer to amounts actually used (including fuel used in cars, trucks, locomotives, etc.), not to purchases unless the quantities are substantially the same. Any fuel and electricity produced by establishments for internal consumption are not included in the total cost. Values represent laid down cost at the establishment including freight, duty, etc. Although fuel and electricity used is considered part of manufacturing activity it should be noted that it also includes relatively small amounts used in non-manufacturing activities since these cannot be reported separately.

#### Materials and Supplies

#### (a) Manufacturing activities

Figures represent quantities and laid down cost values, at the establishment, of materials, supplies and purchased components owned and used during the year in manufacturing activities and related processes. These statistics represent only commodity items or physical goods (cost of services or overhead charges such as advertising, insurance, depreciation, etc. are not included) whether purchased from others or received as transfers (in the form of materials, components or semi-processed goods) from other establishments of the reporting company. Included are maintenance and repair supplies not chargeable to fixed assets accounts and any amounts charged by other establishments for work done on materials owned by the reporting establishment. Cost of repairs or maintenance done by outside contractors and cost of returnable containers are not included.

#### (b) Non-manufacturing activities

#### 1. Purchases for re-sale as such

Figures represent cost of materials or products purchased from others by the reporting establishment (or received as transfers from other establishments of the reporting company) for re-sale as such in the same condition as purchased. Included are any finished products received on consignment from other countries.

#### 2. Other materials and supplies used

Figures represent the cost of materials and supplies, if any, used in new construction and in the production of machinery and equipment (for the use of the reporting establishment) by the establishment's own employees. Included are materials used for any capital repairs and alterations carried out by the establishment's employees. Amounts paid to outside contractors for construction and repair work are not included nor is the cost of

purchased machinery and equipment. Also included is the cost of office supplies not chargeable to fixed assets accounts and the cost of such other items of materials and supplies used as food, beverages and supplies for establishment-operated cafeterias and lunch counters, first aid and medical supplies, laboratory supplies, etc.

#### **Shipments**

#### (a) General

The figures represent revenue from all production, sales, services and related activities of reporting establishments with shipments valued in Canadian dollars at the point at which the establishment relinquishes control. The unsold portion at year end of consignment shipments in Canada is treated as inventory and not as shipments but all shipments to foreign countries for which the form B13 "Customs Canada Export Entry" has been completed, are treated as shipments.

In those industries where work on principal products extends over a relatively long period, (Fabricated Structural Metal Industry, Aircraft and Parts Manufacturers, Railroad Rolling Stock Industry and Shipbuilding and Repair Industry) the value of production rather than the value of shipments is recorded. There are certain establishments in other industries which also operate on a basis of progress payments. For these establishments, shipments are also adjusted to work put in place on the basis of the net change in progress payments over the year.

#### (b) Shipments of goods of own manufacture

These figures represent shipments of goods made from own materials either in the reporting establishments or by other manufacturers on the basis of a charge to the reporting establishments for work done. Included are revenue from repair and custom work, amounts received in payment for work done on materials owned by other establishments and the cost (book value) of any goods shipped on a rental basis.

All products and by-products of own manufacture shipped from the establishment are covered, including transfer shipments to sales outlets, distributing warehouses or to other manufacturing plants of the reporting firm, when such units are treated as separate establishments. The value of shipments are net of returned goods, discounts, returns, allowances, sales tax and excise taxes and duties, returnable containers and charges for outward transportation by common or contract carriers. Transportation or delivery expense incurred by the reporting establishment's own carriers are included.

Shipments of goods of own manufacture of establishments which are coded to some other division of the Standard Industrial Classification (on the basis of principal activity) but which are engaged in manufacturing as a subsidiary activity

are collected by means of the Commodity questionnaire referred to earlier. Such shipments together with shipments of goods of own manufacture of establishments forming the universe of manufacturing industries are compiled and recorded in the various industry publications.

#### (c) Shipments of goods not of own manufacture

These figures represent the net selling value at establishment (net of discounts, returns, allowances, sales taxes and excise duties and taxes and transportation charges by common or contract carriers) of all products or materials (including products transferred from other establishments of the reporting firm) sold as such in the same condition as purchased or received as transfers. For those industries which ship such goods on a rental basis, the value of shipments represents the book value of these goods. All sales of consignment goods from other countries are included.

#### (d) Other revenue

Figures represent the book value of fixed assets, if any, (new construction and machinery and equipment including major repairs, alterations, additions, modifications, installation and assembly work) produced during the year for the use of reporting establishments by the establishment's own employees and for which depreciation accounts are maintained. Included also are any revenues from the sale of electricity and from any operations performed by the establishment's own employees, such as revenue from goods produced or purchased for rental (the book value of such goods are included as part of shipments of goods of own manufacture or shipments of goods not of own manufacture), servicing revenues, commissions on sales (when not included in value of sales), revenue for companyoperated cafeterias and lunch counters and revenue from outside installation or construction work not related to the establishment's own products, sale of used materials (excluding sale of used fixed assets) research and development work, etc. As mentioned previously the figures do not include non-operating revenue such as rent, dividends, interest, etc.

#### **Inventories**

#### (a) Manufacturing activities

Values represent the book values of manufacturing inventory owned in Canada. Inventories held for which progress payments have been received are not included. Where progress payment accounts are maintained, the change in these accounts is treated as a net adjustment to shipments. Figures consist of inventory owned at the plant and at warehouses or selling outlets which are treated as extensions of establishments for the purpose of reporting shipments. Inventory owned in transit in Canada or on consignment in Canada is included. Goods shipped abroad and held in inventory are included in shipments. Opening inventories may differ from the closing inventories of the previous year because of changes in classification, the

receipt of revised data, the inclusion of new establishments and the removal of establishments which did not operate during the survey year.

#### (b) Non-manufacturing activities

Figures represent the book value of inventory of goods purchased for re-sale as such without further processing, owned by the reporting establishments and held at plants and at any warehouses or selling outlets which are treated as extensions of establishments. Other characteristics are the same as in (a) above.

#### Value Added

#### (a) By manufacturing activities

Figures are compiled by deducting the cost of manufacturing materials, supplies, etc. and fuel and electricity consumed from the (value of shipments of goods of own manufacture adjusted for changes in the value of inventories of finished goods and goods in process).

#### (b) By non-manufacturing activities

The figures are compiled by deducting the cost of goods purchased for re-sale (adjusted for changes in the value of inventories of goods pur-

chased for re-sale) and the cost of non-manufacturing materials and supplies used from the value of shipments of goods not of own manufacture, plus other revenue.

#### (c) By Total activities

The figures consist of value added by manufacturing activities plus value added by non-manufacturing activities. This total value added figure may, in some cases, be less than value added by manufacturing activities as a result of expenditures associated with non-manufacturing exceeding revenues from such activities or because of a decrease in inventory of goods not of own manufacture exceeding the mark-up on the sale of such goods. "Value added" is sometimes referred to as net output or net production. However, to arrive at the National Accounts concept of net production, or Gross Domestic Product at "Factor cost" it would be necessary to subtract also the cost of advertising, insurance and other business expenses which are not collected as part of the annual Census of Manufactures. "Value added" figures for the primary industries, manufacturing and construction are published in DBS publication Catalogue No. 61-202, "Survey of Production".

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