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# MANUFACTURERS OF MIXED FERTILIZERS

1963

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A - Annual

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## MANUFACTURERS OF MIXED FERTILIZERS

1963

Data presented in this report under the heading of Manufacturers of Mixed Fertilizers reflect implementation of the revised Standard Industrial Classification (S.I.C.) and the New Establishment Concept which are being used by the Dominion Bureau of Statistics in its compilations of industry statistics—see items “Standard Industrial Classification” and “Establishment” in the Explanatory Notes section of this report.

For statistical purposes the industry titled Manufacturers of Mixed Fertilizers in the revised Standard Industrial Classification covers the operations of establishments primarily engaged in manufacturing superphosphates and mixed fertilizers. Establishments primarily engaged in manufacturing chemicals which, in addition to their use as fertilizer materials, also have important industrial uses, e.g. ammonium nitrate, are classified in the Manufacturers of Industrial Chemicals industry.

### **SYMBOLS**

The following standard symbols are used in Dominion Bureau of Statistics publications:

- .. figures not available.
- ... figures not appropriate or not applicable.
- nil or zero.
- amount too small to be expressed.
- p preliminary figures.
- ' revised figures.
- x confidential to meet secrecy requirements of the Statistics Act.

TABLE 1 A. Principal Statistics classified by Province, 1962 and 1963

Year and province	Establishments	Manufacturing activity							Total activity				
		Production and related workers			Cost of fuel and electricity	Cost of materials and supplies	Value of shipments of goods of own manufacture	Value added	Working owners and partners		Total employees		Total value added
		Number	Man-hours paid	Wages					Number	Withdrawals	Number	Salaries and wages	
No.		'000			\$'000				\$'000			\$'000	
1961													
Totals .....	43	884	1,975	3,627	719	39,648	54,261	14,426	-	-	1,460	6,691	15,449
1962													
Newfoundland .....	-	-	-	-	-	-	-	-	-	-	-	-	-
Prince Edward Island .....	2	74	144	201	22	3,442	4,036	791	-	-	93	321	840
Nova Scotia .....	2												
New Brunswick .....	3	90	191	317	49	3,638	4,678	1,142	-	-	115	468	1,132
Quebec .....	6	241	537	1,066	108	9,434	13,903	4,754	-	-	391	1,943	4,840
Ontario .....	27	520	1,158	2,226	843	26,794	35,798	9,188	-	-	919	4,366	9,809
Manitoba .....	1	25	46	96	15	917	1,203	267	-	-	44	189	405
Saskatchewan .....	-												
Alberta .....	-												
British Columbia .....	4												
Yukon and Northwest Territories .....	-	-	-	-	-	-	-	-	-	-	-	-	-
Totals .....	45	950	2,076	3,907	1,036	44,224	59,618	16,142	-	-	1,562	7,287	17,025
1963													
Newfoundland .....	-	-	-	-	-	-	-	-	-	-	-	-	-
Prince Edward Island .....	2	146	310	511	68	6,849	8,688	1,749	-	-	193	785	1,792
Nova Scotia .....	2												
New Brunswick .....	3												
Quebec .....	6	234	491	1,127	119	10,435	14,966	3,868	-	-	374	1,995	4,096
Ontario .....	27	553	1,223	2,439	864	29,942	43,100	12,481	-	-	977	4,682	13,661
Manitoba .....	-	-	-	-	-	-	-	-	-	-	-	-	-
Saskatchewan .....	-	-	-	-	-	-	-	-	-	-	-	-	-
Alberta .....	-	-	-	-	-	-	-	-	-	-	-	-	-
British Columbia .....	6	20	40	84	12	839	1,226	315	x	x	39	168	370
Yukon and Northwest Territories .....	-	-	-	-	-	-	-	-	-	-	-	-	-
Totals .....	46	953	2,064	4,160	1,063	48,065	67,981	18,413	x	x	1,583	7,630	19,919

TABLE 1 B. Principal Statistics classified by Size Groups based on Shipments of Goods of Own Manufacture, 1962 and 1963

Size group	Estab- lish- ments	Manufacturing activity							Total activity				
		Production and related workers			Cost of fuel and electricity	Cost of materials and supplies	Value of shipments of goods of own manufacture	Value added	Working owners and partners		Total employees		Total value added
		Number	Man-hours paid	Wages					Number	Withdrawals	Number	Salaries and wages	
No.	'000	'000	'000	'000	'000	'000	'000	'000	'000	'000	'000		
<b>1962</b>													
Under \$10,000	4	5	13	15	7	124	175	53	-	-	14	49	72
\$ 10,000 to \$ 24,999													
25,000 " 49,999													
50,000 " 99,999													
100,000 " 199,999													
200,000 " 499,999	9	58	122	182	30	1,456	2,489	918	-	-	125	520	1,081
500,000 " 999,999	12	130	243	404	103	6,240	8,410	2,160	-	-	213	818	2,465
1,000,000 " 4,999,999	20	757	1,698	3,307	896	36,405	48,542	13,011	-	-	1,188	5,749	13,420
5,000,000 and over													
Head offices, sales offices and auxiliary units	...	...	...	...	...	...	...	...	...	...	22	151	(13)
<b>Totals</b>	<b>45</b>	<b>950</b>	<b>2,076</b>	<b>3,907</b>	<b>1,036</b>	<b>44,224</b>	<b>59,618</b>	<b>16,142</b>	<b>-</b>	<b>-</b>	<b>1,562</b>	<b>7,287</b>	<b>17,025</b>
<b>1963</b>													
Under \$10,000	4	1	2	3	4	29	52	5	x	x	7	29	78
\$ 10,000 to \$ 24,999													
25,000 " 49,999													
50,000 " 99,999													
100,000 " 199,999													
200,000 " 499,999	5	38	92	127	23	1,227	1,790	552	-	-	60	247	639
500,000 " 999,999	8	67	145	262	58	3,296	5,550	2,176	-	-	163	790	2,333
1,000,000 " 4,999,999	22	544	1,191	2,302	404	28,380	40,647	11,032	-	-	896	4,110	11,944
5,000,000 and over	3	282	591	1,400	566	14,895	19,463	4,480	-	-	386	2,140	4,650
Head offices, sales offices and auxiliary units	...	...	...	...	...	...	...	...	...	...	27	168	(14)
<b>Totals</b>	<b>46</b>	<b>953</b>	<b>2,064</b>	<b>4,160</b>	<b>1,063</b>	<b>48,065</b>	<b>67,981</b>	<b>18,413</b>	<b>x</b>	<b>x</b>	<b>1,583</b>	<b>7,630</b>	<b>19,919</b>

TABLE 1 C. Principal Statistics classified by Size Groups based on Manufacturing Value Added, 1962 and 1963

Size group	Estab- lish- ments	Manufacturing activity							Total activity					
		Production and related workers			Cost of fuel and electricity	Cost of materials and supplies used	Value of shipments of goods of own manufacture	Value added	Working owners and partners		Total employees		Total value added	
		Number	Man-hours paid	Wages					Number	Withdrawals	Number	Salaries and wages		
No.	'000	'000	'000	'000	'000	'000	'000	'000	'000	'000	'000			
<b>1962</b>														
Under \$10,000	5	11	25	41	12	383	500	100	-	-	22	89	157	
\$ 10,000 to \$ 24,999														
25,000 " 49,999														
50,000 " 99,999		7	58	117	166	36	1,553	2,144	479	-	-	99	343	596
100,000 " 199,999		11	113	242	371	82	6,377	7,940	1,583	-	-	178	662	1,735
200,000 " 499,999	14	274	637	1,111	219	14,617	19,315	5,174	-	-	507	2,342	5,515	
500,000 " 999,999	4	189	392	758	146	7,071	9,561	3,002	-	-	260	1,225	3,130	
1,000,000 " 4,999,999	4	305	664	1,459	541	14,224	20,157	5,803	-	-	474	2,475	5,906	
5,000,000 and over														
Head offices, sales offices and auxiliary units	...	...	...	...	...	...	...	...	...	...	22	151	(13)	
<b>Totals</b>	<b>45</b>	<b>950</b>	<b>2,076</b>	<b>3,907</b>	<b>1,036</b>	<b>44,224</b>	<b>59,618</b>	<b>16,142</b>	<b>-</b>	<b>-</b>	<b>1,562</b>	<b>7,287</b>	<b>17,025</b>	
<b>1963</b>														
Under \$10,000	5	8	17	34	6	93	173	15	x	x	30	120	197	
\$ 10,000 to \$ 24,999														
25,000 " 49,999														
50,000 " 99,999														
100,000 " 199,999														
200,000 " 499,999	15	238	508	883	160	13,186	18,774	5,267	-	-	393	1,762	5,527	
500,000 " 999,999	7	291	625	1,400	188	12,679	17,864	4,695	-	-	441	2,282	5,021	
1,000,000 " 4,999,999	5	303	659	1,443	636	16,626	23,838	6,703	-	-	489	2,471	7,042	
5,000,000 and over														
Head offices, sales offices and auxiliary units	...	...	...	...	...	...	...	...	...	...	27	168	(14)	
<b>Totals</b>	<b>46</b>	<b>953</b>	<b>2,064</b>	<b>4,160</b>	<b>1,063</b>	<b>48,065</b>	<b>67,981</b>	<b>18,413</b>	<b>x</b>	<b>x</b>	<b>1,583</b>	<b>7,630</b>	<b>19,919</b>	



TABLE 1 D. Principal Statistics classified by Size Groups based on Total Value Added, 1962 and 1963

Size group	Estab- lish- ments	Manufacturing activity						Total activity						
		Production and related workers			Cost of fuel and elec- tricity	Cost of materials and supplies	Value of shipments of goods of own manu- facture	Value added	Working owners and partners		Total employees		Total value added	
		Number	Man- hours paid	Wages					Number	With- drawals	Number	Salaries and wages		
No.		'000			\$'000			\$'000		\$'000				
<b>1962</b>														
Under \$10,000	}	5	11	25	41	12	383	500	100	-	-	22	89	157
\$ 10,000 to \$ 24,999		7	58	117	166	36	1,553	2,144	479	-	-	99	343	596
25,000 " 49,999		11	113	242	371	82	6,377	7,940	1,583	-	-	178	662	1,735
50,000 " 99,999		14	274	637	1,111	219	14,617	19,315	5,174	-	-	507	2,342	5,515
100,000 " 199,999		4	189	392	758	146	7,071	9,561	3,002	-	-	260	1,225	3,130
200,000 " 499,999		4	305	664	1,459	541	14,224	20,157	5,803	-	-	474	2,475	5,906
500,000 " 999,999	-	-	-	-	-	-	-	-	-	-	-	-	-	-
1,000,000 " 4,999,999	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5,000,000 and over	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Head offices, sales offices and auxiliary units	...	...	...	...	...	...	...	...	...	...	...	22	151	(13)
<b>Totals</b>	<b>45</b>	<b>950</b>	<b>2,076</b>	<b>3,907</b>	<b>1,036</b>	<b>44,224</b>	<b>59,618</b>	<b>16,142</b>	<b>-</b>	<b>-</b>	<b>1,562</b>	<b>7,287</b>	<b>17,025</b>	
<b>1963</b>														
Under \$10,000	}	5	5	10	13	3	123	214	75	x	x	11	24	86
\$ 10,000 to \$ 24,999		3	19	42	49	11	356	560	185	-	-	29	99	257
25,000 " 49,999		8	69	158	277	39	3,166	4,322	975	-	-	126	575	1,206
50,000 " 99,999		17	247	529	908	179	14,134	19,690	5,338	-	-	426	1,858	5,698
100,000 " 199,999		7	214	475	963	156	9,753	14,277	4,159	-	-	353	1,715	4,643
200,000 " 499,999		6	399	850	1,949	675	20,533	28,917	7,681	-	-	611	3,192	8,042
500,000 " 999,999	-	-	-	-	-	-	-	-	-	-	-	-	-	-
1,000,000 " 4,999,999	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5,000,000 and over	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Head offices, sales offices and auxiliary units	...	...	...	...	...	...	...	...	...	...	...	27	168	(14)
<b>Totals</b>	<b>46</b>	<b>953</b>	<b>2,064</b>	<b>4,160</b>	<b>1,063</b>	<b>48,065</b>	<b>67,981</b>	<b>18,413</b>	<b>x</b>	<b>x</b>	<b>1,583</b>	<b>7,630</b>	<b>19,919</b>	

TABLE 1 E. Principal Statistics classified by Size Groups based on Total Employed, 1962 and 1963

Size group	Estab- lish- ments	Manufacturing activity						Total activity							
		Production and related workers			Cost of fuel and elec- tricity	Cost of materials and supplies	Value of shipments of goods of own manu- facture	Value added	Working owners and partners		Total employees		Total value added		
		Number	Man- hours paid	Wages					Number	With- drawals	Number	Salaries and wages			
No.		'000			\$'000			\$'000		\$'000					
<b>1962</b>															
Under 5 employed	}	13	60	120	184	64	3,587	4,517	842	-	-	102	355	920	
5- 14 employed		21	314	699	1,144	196	14,383	19,369	5,298	-	-	526	2,305	5,909	
15- 49 "		8	302	666	1,289	246	14,214	18,693	5,328	-	-	520	2,421	5,457	
50- 99 "		3	274	590	1,291	531	12,040	17,039	4,673	-	-	392	2,055	4,753	
100-199 "		-	-	-	-	-	-	-	-	-	-	-	-	-	-
200-499 "		-	-	-	-	-	-	-	-	-	-	-	-	-	-
500 employed and over	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Head offices, sales offices and auxiliary units	...	...	...	...	...	...	...	...	...	...	...	22	151	(13)	
<b>Totals</b>	<b>45</b>	<b>950</b>	<b>2,076</b>	<b>3,907</b>	<b>1,036</b>	<b>44,224</b>	<b>59,618</b>	<b>16,142</b>	<b>-</b>	<b>-</b>	<b>1,562</b>	<b>7,287</b>	<b>17,025</b>		
<b>1963</b>															
Under 5 employed	}	4	3	6	7	2	70	100	26	x	x	6	12	38	
5- 14 employed		10	63	136	208	45	3,082	4,782	1,611	-	-	93	366	1,743	
15- 49 "		21	279	636	1,126	209	15,986	22,663	6,256	-	-	528	2,431	7,165	
50- 99 "		11	608	1,286	2,819	807	28,927	40,436	10,519	-	-	929	4,654	10,987	
100-199 "		-	-	-	-	-	-	-	-	-	-	-	-	-	-
200-499 "		-	-	-	-	-	-	-	-	-	-	-	-	-	-
500 employed and over	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Head offices, sales offices and auxiliary units	...	...	...	...	...	...	...	...	...	...	...	27	168	(14)	
<b>Totals</b>	<b>46</b>	<b>953</b>	<b>2,064</b>	<b>4,160</b>	<b>1,063</b>	<b>48,065</b>	<b>67,981</b>	<b>18,413</b>	<b>x</b>	<b>x</b>	<b>1,583</b>	<b>7,630</b>	<b>19,919</b>		

TABLE 1F. Principal Statistics classified by Type of Organization, 1962 and 1963

Type of organization	Estab- lish- ments	Manufacturing activity						Total activity					
		Production and related workers			Cost of fuel and elec- tricity	Cost of materials and supplies	Value of shipments of goods of own manu- facture	Value added	Working owners and partners		Total employees		Total value added
		Number	Man- hours paid	Wages					Number	With- drawals	Number	Salaries and wages	
No.		'000			\$'000				\$'000			\$'000	
<b>1962</b>													
Individual ownerships .....	-	-	-	-	-	-	-	-	-	-	-	-	-
Partnerships .....	-	-	-	-	-	-	-	-	-	-	-	-	-
Incorporated companies .....	} 45	950	2,076	3,907	1,036	44,224	59,618	16,142	-	-	1,540	7,136	17,038
Cooperatives .....													
Head offices, sales offices and auxiliary units .....	...	...	...	...	...	...	...	...	...	...	22	151	(13)
<b>Totals</b> .....	<b>45</b>	<b>950</b>	<b>2,076</b>	<b>3,907</b>	<b>1,036</b>	<b>44,224</b>	<b>59,618</b>	<b>16,142</b>	<b>-</b>	<b>-</b>	<b>1,562</b>	<b>7,287</b>	<b>17,025</b>
<b>1963</b>													
Individual ownerships .....	} 42	910	1,979	4,021	1,027	44,903	63,300	16,915	x	x	1,504	7,276	18,415
Partnerships .....													
Incorporated companies .....	} 4	43	85	140	36	3,162	4,681	1,497	-	-	52	187	1,517
Cooperatives .....													
Head offices, sales offices and auxiliary units .....	...	...	...	...	...	...	...	...	...	...	27	168	(14)
<b>Totals</b> .....	<b>46</b>	<b>953</b>	<b>2,064</b>	<b>4,160</b>	<b>1,063</b>	<b>48,065</b>	<b>67,981</b>	<b>18,413</b>	<b>x</b>	<b>x</b>	<b>1,583</b>	<b>7,630</b>	<b>19,918</b>

TABLE 2. Industry Output, Input and Value Added, 1962 and 1963

	Manufacturing activity		Non-manufacturing activities		Total activity	
	1962	1963	1962	1963	1962	1963
\$'000						
<b>Output</b>						
1. Shipments and other revenue .....	59,618	67,981	7,538	9,507	67,156	77,488
Inventories - Goods of own manufacture:						
Add closing - Goods in process .....	6,453	6,018	...	...	6,453	6,018
Finished goods .....	3,583	3,677	...	...	3,583	3,677
Less opening - Goods in process .....	4,873	6,674	...	...	4,873	6,674
Finished goods .....	3,379	3,461	...	...	3,379	3,461
2. Net inventory change .....	1,784	(440)	...	...	1,784	(440)
3. Gross output (1 + 2) .....	61,402	67,541	7,538	9,507	68,940	77,048
<b>Input</b>						
4. Purchases of goods not of own manufacture .....	...	...	6,693	7,973	6,693	7,973
Inventories - Goods not of own manufacture:						
Add opening .....	...	...	385	524	385	524
Less closing .....	...	...	539	616	539	616
5. Cost of goods sold (not of own manufacture) .....	...	...	6,539	7,881	6,539	7,881
6. Materials, supplies, components and semi-processed goods .....	44,224	48,065	116	121	44,340	48,186
7. Fuel and electricity .....	1,036	1,063	...	...	1,036	1,063
8. Gross input (5 + 6 + 7) .....	45,260	49,128	6,655	8,002	51,915	57,130
<b>Census value added (3 - 8) .....</b>	<b>16,142</b>	<b>18,413</b>	<b>883</b>	<b>1,506</b>	<b>17,025</b>	<b>19,919</b>



TABLE 3. Employment and Payroll, 1962 and 1963

Year and province	Employees										Salaries and wages				
	Production and related workers				Adminis- trative and office		Sales and distribution		Total employees		Production and related workers		Adminis- trative and office	Sales and distri- bution	Total salaries and wages
	Manufacturing		Other		Male	Female	Male	Female	Male	Female	Manufac- turing	Other			
	Male	Female	Male	Female											
	number										\$'000				
1962															
Newfoundland .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Prince Edward Island .....	74	-	-	-	11	2	5	1	90	3	201	-	76	43	321
Nova Scotia .....															
New Brunswick .....	90	-	-	-	14	3	8	-	112	3	317	-	101	51	468
Quebec .....	240	1	1	-	69	17	58	5	368	23	1,066	4	479	394	1,943
Ontario .....	518	2	15	-	199	62	115	8	847	72	2,226	70	1,305	765	4,366
Manitoba .....	25	-	-	-	10	4	5	-	40	4	96	-	62	31	189
Saskatchewan .....															
Alberta .....															
British Columbia .....															
Yukon and Northwest Terri- tories .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Totals .....</b>	<b>947</b>	<b>3</b>	<b>16</b>	<b>-</b>	<b>303</b>	<b>88</b>	<b>191</b>	<b>14</b>	<b>1,457</b>	<b>105</b>	<b>3,907</b>	<b>74</b>	<b>2,023</b>	<b>1,283</b>	<b>7,287</b>
1963															
Newfoundland .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Prince Edward Island .....	146	-	-	-	28	6	13	-	187	6	511	-	191	83	785
Nova Scotia .....															
New Brunswick .....															
Quebec .....	234	-	1	-	66	18	54	1	355	19	1,127	2	488	378	1,995
Ontario .....	551	2	3	-	201	66	151	3	906	71	2,439	11	1,379	854	4,682
Manitoba .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Saskatchewan .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Alberta .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
British Columbia .....	20	-	-	-	10	4	5	-	35	4	84	-	52	32	168
Yukon and Northwest Terri- tories .....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Totals .....</b>	<b>951</b>	<b>2</b>	<b>4</b>	<b>-</b>	<b>305</b>	<b>94</b>	<b>223</b>	<b>4</b>	<b>1,483</b>	<b>100</b>	<b>4,160</b>	<b>14</b>	<b>2,110</b>	<b>1,346</b>	<b>7,630</b>

TABLE 3A. Production and Related Workers, - Manufacturing Activity, by Months, 1962 and 1963

Month	Establishments reporting monthly detail			
	1962		1963	
	Male	Female	Male	Female
	number			
January .....	987	3	909	2
February .....	939	3	952	2
March .....	942	3	944	2
April .....	1,335	3	1,343	2
May .....	1,407	4	1,458	3
June .....	840	4	889	2
July .....	737	3	724	2
August .....	753	3	736	2
September .....	844	3	854	2
October .....	847	3	849	2
November .....	857	3	863	2
December .....	888	3	902	2
Average for establishments reporting monthly detail (collected only for large establishments) ..	947	3	951	2
Average for small establishments (only annual averages collected) .....	...	...	...	...
Average for all establishments .....	947	3	951	2

TABLE 4. Industry Inventories, 1963

Province	Manufacturing				Non-manufacturing	Total inventories
	Raw materials and supplies	Goods in process	Finished goods of own manufacture	Total manufacturing	Products or materials purchased for resale	
book value \$'000						
Opening:						
Newfoundland .....	-	-	-	-	-	-
Prince Edward Island .....	-	-	-	-	-	-
Nova Scotia .....	759	870	369	1,998	46	2,044
New Brunswick .....						
Quebec .....	2,370	974	931	4,275	102	4,377
Ontario .....	3,323	4,694	2,064	10,081	278	10,359
Manitoba .....	-	-	-	-	-	-
Saskatchewan .....	-	-	-	-	-	-
Alberta .....	-	-	-	-	-	-
British Columbia .....	186	136	97	419	98	516
Yukon and Northwest Territories .....	-	-	-	-	-	-
<b>Totals</b> .....	<b>6,638</b>	<b>6,674</b>	<b>3,461</b>	<b>16,773</b>	<b>524</b>	<b>17,297</b>
Closing:						
Newfoundland .....	-	-	-	-	-	-
Prince Edward Island .....	-	-	-	-	-	-
Nova Scotia .....	875	741	477	2,092	47	2,139
New Brunswick .....						
Quebec .....	1,610	856	505	2,970	75	3,046
Ontario .....	3,957	4,316	2,629	10,902	406	11,309
Manitoba .....	-	-	-	-	-	-
Saskatchewan .....	-	-	-	-	-	-
Alberta .....	-	-	-	-	-	-
British Columbia .....	165	105	67	336	88	424
Yukon and Northwest Territories .....	-	-	-	-	-	-
<b>Totals</b> .....	<b>6,606</b>	<b>6,018</b>	<b>3,677</b>	<b>16,301</b>	<b>616</b>	<b>16,917</b>

TABLE 5. Purchased Fuel and Electricity Used in Manufacturing Activity, 1962 and 1963

Description	1962		1963	
	Quantity	Cost	Quantity	Cost
		\$'000		\$'000
1. Large establishments which reported commodity detail:				
Bituminous coal:				
(a) From Canadian mines .....	ton	641	8	684
(b) Imported .....	"	275	4	256
Sub-bituminous coal (from Alberta mines only) .....	"	-	-	-
Anthracite coal .....	"	41	1	-
Lignite coal .....	"	-	-	-
Coke .....	"	-	-	-
Gasoline (including gasoline used in cars and trucks) .....	Imp. gal.	499,714	131	359,715
Fuel oil including kerosene or coal oil .....	"	1,517,274	156	1,413,110
Wood .....	cord	222 <sup>r</sup>	2	-
Gas:				
(a) Liquefied petroleum gases .....	Imp. gal.	4,939	3	16,634
(b) Other manufactured gas .....	M cu.ft.	-	-	-
(c) Natural gas .....	"	292,441	235	430,900
Other fuel .....		-	-	-
Electricity purchased .....	kwh.	33,012,146	407	39,230,041
Steam purchased .....		...	90	...
2. Estimate for small establishments:				
Fuel and electricity .....		-	-	-
3. All establishments:				
<b>Total fuel and electricity used</b> .....		...	<b>1,037</b>	...
				<b>1,063</b>

TABLE 6. Materials and Supplies - Manufacturing Activity, 1962 and 1963

Description	1962		1963	
	Quantity	Cost	Quantity	Cost
	tons	\$'000	tons	\$'000
<b>1. Materials used:</b>				
Ammonia, anhydrous .....	10,880	972	11,880	1,045
Ammonium nitrate .....	5,234	404	6,022	447
Ammonium phosphate .....	10,505	738	12,265	852
Ammonium sulphate (sulphate of ammonia) .....	38,600	1,407	43,128	1,555
Borax .....	184	20	245	28
Calcium cyanamide (cyanamid) .....	42	2	45	3
Limestone .....	22,002	118	27,627	158
Lime or iand plaster .....	4,970	67	7,334	99
Magnesium oxide (all forms, including brucite, mag 70, etc.) .....	1,822	80	1,728	72
Magnesium sulphate .....	40	3	131	9
Nitrogen solutions .....	58,102	3,576	61,324	3,841
Phosphate rock .....	339,509	5,237	400,217	6,413
Potassium chloride (muriate of potash) .....	169,564	6,850	164,159	6,504
Potassium nitrate (nitrate of potash) .....	44	7	44	7
Potassium sulphate (sulphate of potash) .....	22,463	1,178	18,614	932
Potassium magnesium sulphate (sulphate of potash magnesia) .....	4,028	155	4,383	159
Sand .....	31,982	90	25,382	70
Sodium nitrate (nitrate of soda) .....	80	5	766	50
Sulphuric acid, 100% .....	237,497	3,614	289,351	4,113
<b>Superphosphate:</b>				
22% or less P <sub>2</sub> O <sub>5</sub> .....	338,289	7,566	349,945	7,673
More than 22% P <sub>2</sub> O <sub>5</sub> .....	84,661	4,714	83,021	4,559
Ammoniated .....	17,014	746	19,055	952
Urea .....	2,358	214	2,812	262
<b>All other materials and components used .....</b>	...	1,945 <sup>1</sup>	...	3,274
<b>2. Containers and other packaging materials and supplies used .....</b>	...	2,830	...	3,166
<b>3. Operating, maintenance and repair supplies used (excluding fuel) .....</b>	...	1,643	...	1,670
<b>4. Amount paid out to others for work done on materials owned by establishments .....</b>	...	43	...	150
<b>Totals .....</b>	...	<b>44,224</b>	...	<b>48,065</b>

<sup>1</sup> No detailed information on materials used was collected from small establishments, the estimated costs for which are included here. These estimated costs were \$165,000 in 1962 and in 1963 \$149,000.

TABLE 7. Shipments of Goods of Own Manufacture, 1962 and 1963

Description	1962		1963	
	Quantity	Value	Quantity	Value
	tons	\$'000	tons	\$'000
<b>1. Products:</b>				
Mixed fertilizers .....	825,993	46,401	888,225	53,358
Super phosphates, milled and screened only .....	13,219	522	22,830	870
Ammonium sulphate, milled and screened only .....	597	41	395	27
Muriate of potash, milled and screened only .....	5,783	368	7,886	520
All other products (including superphosphates) .....	...	12,443	...	13,744
<b>2. Amount received in payment for work done on materials and products owned by others .....</b>	...	17	...	9
Less adjustment for value of sales taxes, excise duties and outward transportation charges which could not be deducted from individual commodity items described above .....	...	(174)	...	(547)
Net adjustment for establishments receiving progress payments .....	...	...	...	...
<b>Total adjusted value of shipments and work done .....</b>	...	<b>59,618</b>	...	<b>67,981</b>

**TABLE 8. Shipments of Selected Goods of Own Manufacture - All Industries, 1955-63**  
(Includes shipments from other industries which manufacture, as a secondary activity, the commodities listed)

**A. Mixed Fertilizers**

Year	Quantity	Value
	tons	\$'000
1955	686,900	33,112
1956	703,000	34,408
1957	723,000	37,026
1958	752,000	40,001
1959	757,000	41,498
1960	791,000	42,739
1961	871,000	49,344
1962	887,000	50,117
1963	927,000	55,855

**B. Factory Shipments and Imports of Ammonium Sulphate**

Year	Factory shipments	Imports
	tons	
1955	311,371	7,029
1956	339,510	3,144
1957	318,634	3,288
1958	300,049	5,823
1959	307,121	5,981
1960	349,677	8,686
1961	278,527	9,940
1962	291,683	14,151
1963	241,260	14,259

**TABLE 9. Total Sales<sup>1</sup> in Canada of Fertilizer Materials and Mixed Fertilizers, for the Years Ended June 30, 1955-64**

Year ended June 30	Fertilizer materials	Mixed fertilizer	Total sold in Canada
	tons (2,000 pounds)		
1955	139,301	651,473	790,774
1956	148,037	652,643	800,680
1957	156,497	651,754	808,251
1958	181,973	688,566	870,539
1959	218,661	689,553	908,214
1960	243,720	691,708	935,428
1961	297,730	779,682	1,077,412
1962	344,800	799,200	1,144,000
1963	448,097	808,744	1,256,841
1964	609,580	844,752	1,454,332

<sup>1</sup> Except for manufacturing purposes.

Note: A special survey of the fertilizer trade in Canada during the fertilizer year ended June 30, 1964 has been completed by the Dominion Bureau of Statistics and the results have been published in a special report, "Fertilizer Trade", copies of which are available on application to the Information Services Division of the Dominion Bureau of Statistics.

**List of Establishments classified to This Industry, 1963**

(Does not include establishments classified to other industries, which as a secondary activity, manufacture products typical of this industry)

Name	Location
<b>Prince Edward Island:</b>	
Island Fertilizer Inc. ....	Charlottetown
Canada Packers Limited .....	Summerside
<b>Nova Scotia:</b>	
Canadian Industries Limited .....	Pier 9, Halifax
Canada Packers Limited .....	Nesbit St., Windsor
<b>New Brunswick:</b>	
Canada Packers Limited .....	Bayside Drive, East Saint John
International Fertilizers Limited .....	Courteway Bay, Saint John
Summers Fertilizers Co. Inc. ....	Prince William St., St. Stephen
<b>Quebec:</b>	
Agricultural Chemicals Ltd. ....	Fort Chambly
Canada Packers Limited .....	6000 St. Patrick St., Montreal
Canada Packers Limited .....	Ste-Foy
Canadian Industries Limited .....	McMasterville and Montreal
Houde, William, Limited .....	La Prairie
International Fertilizers Limited .....	Wolfe's Cove, Sillery
<b>Ontario:</b>	
Agricultural Chemicals Ltd. ....	Amaranth
Agricultural Chemicals Ltd. ....	Marsh St., Port Hope
Agricultural Chemicals Ltd. ....	London
Bradford Fertilizer and Chemical Co. Ltd. ....	Aurora
Canada Packers Limited .....	Richmond St. W., Chatham
Canada Packers Limited .....	2200 St. Clair Ave. W., Toronto
Canada Packers Limited .....	Welland
Canadian Industries Limited .....	King St. E., Chatham
Canadian Industries Limited .....	Burlington St. E., Hamilton
Canadian Industries Limited .....	Norwich and Ingersoll
Electric Reduction Co. of Canada Ltd. ....	Port Maitland
Elmira Fertilizers Ltd. ....	Elmira
Golden Sunshine Fertilizer Co. Ltd. ....	Essex
Harriston Fertilizers Ltd. ....	Harriston
International Fertilizers Limited .....	Cornwall
Manchester Products Limited .....	Galt
Misner Fertilizer Limited .....	Port Dover
"Na-Churs" Plant Food Co. (Canada) Ltd. ....	2 Langarth St. W., London
Ontario Plant Foods Ltd. ....	Delhi
Rainbow Chemicals Ltd. ....	Tilbury
Shamrock Chemicals Ltd. ....	No. 135 Highway, London
Swift Canadian Co. Ltd. ....	1400 The Queensway, Toronto
Swift Canadian Co. Ltd. ....	Thamesville
United Co-operatives of Ontario .....	Tillsonburg
United Co-operatives of Ontario .....	4004 Dundas St. W., Toronto
United Co-operatives of Ontario .....	Stratford
United Co-operatives of Ontario .....	Thamesville
<b>British Columbia:</b>	
Burns and Co. Ltd. ....	Foot Woodland Drive, Vancouver
Dutch Treat Fertilizer Products .....	North Surrey
Globe Fertilizer Co. Ltd. ....	Foot Crompton Road, Vancouver
Green Valley Fertilizer and Chemical Co. Ltd. ....	North Surrey
Old Gardener Products Ltd. ....	2060 West 10th Ave., Vancouver
Sergy, Michael .....	424 No. 5 Rd., Richmond



# CONCEPTS AND DEFINITIONS

## Census of Manufactures

### General

The Census of Manufactures is an annual mail survey covering Canada's Manufacturing Industries. It is based on the Standard Classification of Industries and full details concerning the system may be found in the Standard Industrial Classification manual, Catalogue No. 12-501 which is available from the Queen's Printer or the Dominion Bureau of Statistics. In summary, the Classification as it relates to the manufacturing industries provides for a breakdown into 140 industries arranged in 20 major industry groups. Of the 140 (3 digit) industries, 18 are further broken down into 58 (4 digit) sub classes. At the Canada level, principal statistics are collected and compiled for 178 separate industries. They cannot all be published separately by province, however, because of the confidential nature of the data in certain provinces.

The reporting unit for the Census is designated as the **establishment** (see definition of "Establishment" in following section) and a return is requested from every establishment classified to a manufacturing industry. Although respondents are required to submit reports covering the calendar year, financial year reports other than the calendar year are accepted in instances where respondents find it impossible to supply calendar year data from accounting records. When an establishment is operated for only part of a year a report is required covering the period of operation.

There are four different questionnaires used in the Census of Manufactures; (a) short form (b) long form (c) head office questionnaire and (d) commodity questionnaire. The short and long forms are used to obtain principal statistics and commodities shipped from establishments classified to manufacturing industries and differ only in the amount of detail requested. The short form is a single-sheet questionnaire sent to small manufacturers generally reporting shipments of less than \$100,000; this cut-off, however, varies somewhat between industries. The head office questionnaire is generally used for company head offices and/or auxiliary units separately located from the manufacturing establishment(s), (see following notes on Head offices and auxiliary units). The Commodity questionnaire is used to survey certain establishments which are coded (on the basis of their principal activity) to industries other than manufacturing in the Standard Industrial Classification system, but which undertake some manufacturing as a subsidiary activity. This single-sheet questionnaire is designed to collect information on the quantity and value of goods of own manufacture shipped by such establishments in order to achieve full coverage of domestically manufactured commodities (see the following note under Shipments).

The results of the Census are presented in some 140 publications. In addition to these annual industry publications there are annual summary reports for Canada and the provinces and special reports giving principal statistics by detailed geographic areas, by type of ownership and size of establishment. A special annual report covering the shipments of all manufactured commodities arranged in alphabetical order is also published.

Since 1960 the following major changes have been implemented in the Census of Manufactures: (a) a revised Standard Industrial Classification (b) a new establishment definition and (c) an extension of the establishment definition to cover the non-manufacturing activities of manufacturing establishments. The statistics presented in the various 1963 reports reflect the complete implementation of these changes and enable comparisons to be made with the years 1961 and 1962. For a complete description of the procedures followed in establishing the revised series, reference should be made to the Explanatory Notes included in the 1960, 1961 and 1962 industry publications. The statistical framework within which the Census of Manufactures is now carried out is based on the following concepts and definitions which have been developed as part of a general programme to achieve a fully integrated system of economic statistics.

### Establishment

A manufacturing establishment is typically a factory, mill or plant principally engaged in manufacturing activities. The majority of such establishments are firms but many firms have more than one establishment. Such firms are requested to submit a separate Census of Manufactures report for each manufacturing establishment which can meet the reporting requirements embodied in the following definition of the "establishment":

"The smallest unit which is a separate operating entity capable of reporting the following principal statistics:

- Materials and supplies used
- Goods purchased for resale as such
- Fuel and power consumed
- Number of employees and salaries and wages
- Man-hours worked and paid
- Inventories
- Shipments or sales."

Each establishment is required to report on all the activities carried out within its accounting boundaries (except income from investments such as rent, interest and dividends) and data on the different activities (manufacturing, trading in goods not of own manufacture, construction by own labour

force, revenue from services, etc.) are requested to be reported separately. It should be noted that the statistics for separate activities are not completely consistent since some respondents cannot distinguish, in their records, materials, shipments and inventories relating solely to their own manufacturing activities. For example, inventory of goods purchased for re-sale may not be distinguishable from inventory of own manufactured goods. Complete consistency, therefore, can be obtained only at the "all operations" (total activity) level and for studies or statistical measures requiring accurate coordinated data, the "total" statistics should be used.

The number of establishments represents the number of operating units that are principally engaged in the activities of the manufacturing industries to which they have been classified. These units do not necessarily represent the total number engaged in the production of a commodity mainly produced in a certain industry. Some commodities are produced as secondary products in other manufacturing and non-manufacturing industries. It should be noted that head offices and auxiliary units which are surveyed separately are not included in the establishment count, (see following notes on head offices and auxiliary units).

#### **Head Offices and Auxiliary Units**

All head offices and auxiliary units of companies classified to the manufacturing industries such as sales offices, administrative offices, warehouses, laboratories, etc. are now surveyed as part of the Census of Manufactures.

These head offices and auxiliary units are either included in an establishment report or are surveyed by means of the head office questionnaire. The former is the most common case where a single establishment firm has its executive personnel, sales office, etc. located at the site of the manufacturing plant (establishment). The special head office questionnaire is generally used where a firm, regardless of the number of establishments, has separately located offices or auxiliary units. Such offices or units do not constitute establishments within the Census of Manufactures as they do not normally generate operational revenues, but give rise only to costs of operations (mainly salaries and wages) which are automatically included in the value of shipments or sales. Although not considered as establishments, and hence, not included in the "establishment" count for an industry, the operational costs are reflected in either the "Industry" statistics (3 or 4 digit level) or the "Major group" statistics (2 digit level) according to the following rules:

(a) In the case of single establishment firms, statistics for separately located offices and units are classified to the same industry (3 or 4 digit) as the establishment;

(b) In the case of multi-establishment firms, the statistics for such offices and units are coded to the same industry as the establishments of the

firm, when all establishments are in the same industry (3 or 4 digit). When establishments of such firms are coded (1) to different industries within a major group, (2) to industries in different major groups or (3) to industries in different divisions of the Standard Industrial Classification, then the statistics are included in the major group totals (2 digit level) in which the major part of the company's operations are classified. Although this may result in some distortion of major group statistics in the case of (2) and (3) the statistics at the industry (3 or 4 digit) level in all cases will be left free of these company-wide data.

#### **Employees**

##### **(a) Production and related workers – Manufacturing activity**

In addition to those engaged in production and assembling activities, they include those employed in storing, inspecting, handling, packing, warehousing, etc. They also include employees engaged in maintenance, repair, janitorial and watchman services and line supervisors (working foremen) engaged in similar work to that of the employees they supervise. Production and related workers engaged in manufacturing activity are reported as those receiving pay during the last pay period of each month, an average for the year being obtained by summing the monthly figures and dividing by 12. This procedure is followed even though the establishment did not operate in all months in order to arrive at equivalent annual full-time employment. The numbers are somewhat affected by turnover, in that employment is overstated when an employee changes employment during a pay period. The man-hours of production and related workers in manufacturing activity represent total man-hours paid (total hours at work during the calendar year plus hours not worked but nevertheless paid for, such as paid vacations, sick leave, statutory holidays, etc.). In reporting overtime hours, respondents are requested to report only hours actually at work. It should be noted that the division of hours paid into production and related workers payrolls results in average hourly earnings and does not represent hourly wage rates which are collected and published by the Department of Labour and which are based on selected occupations.

##### **(b) Production and related workers – Non-manufacturing activities**

Such employees include those on manufacturing establishments' payrolls engaged in activities such as construction undertaken for the use of these establishments, some outside piece-workers employed in certain industries, logging employees who are reported as part of a sawmilling establishment and any other production workers who are not engaged in manufacturing-type operations.

##### **(c) Administrative and office employees**

This category includes all executive and supervisory officials such as presidents, vice-presidents, comptrollers, secretaries, treasurers,



etc., together with managers, professional, technical and research employees, superintendents and factory supervisors above the line supervisor or working foreman level, and clerical staffs. Also included are employees in activities such as advertising, credit collections, purchasing, personnel, legal, medical, etc. It should be noted that prior to 1961 this category also included working owners and partners. Also included in this category are employees located at head offices or auxiliary units separately located from the establishment; these are generally included in the figures for the province in which they are located according to the rules outlined under "Head offices and auxiliary units" above.

**(d) Sales and distribution workers**

This category includes office personnel whose salaries are charged to selling expense, travelling salesmen, driver salesmen, truckdrivers and their helpers, etc. It may also include some sales employees who are reported as part of a manufacturing establishment but are not working at the establishment's location. These are generally broken down by province in cases where more than 15 employees are involved in any one province. The figures exclude persons working on a commission basis who are not considered regular employees of the establishment.

**(e) Total Employees**

This total comprises the foregoing categories including employees located at separately located head offices and auxiliary units. The numbers of employees included under categories (b), (c) and (d) are reported in the form of annual averages and represent as closely as possible full time employment; adjustments are made when reported figures indicate the existence of part time or seasonal employment. In all the above categories, figures on employment refer to the calendar year whether or not other establishment statistics can only be reported on a fiscal year other than the calendar year.

**Working Owners or Partners**

These are not now included in the statistics of employees and salaries and wages. There is some duplication in numbers when a person owns more than one establishment and is reported as a working owner on each Census return. Withdrawals of working owners defined as amounts withdrawn by owners or partners for normal living expenses excluding withdrawals for payment of income tax.

**Salaries and Wages**

Salaries and wages refer to gross earnings of employees **before** deductions for income tax and employees contributions to social services such as sickness, accident and unemployment insurance, pensions, etc. They include all salaries, wages, bonuses, profits shared with employees, the value of room and board where provided, commissions (paid to regular employees only) as well as any

other allowance forming part of the worker's earnings. Payments for over-time are included. Figures on salaries and wages refer to the calendar year.

**Fuel and Electricity**

Figures for fuel refer to amounts actually used (including fuel used in cars, trucks, locomotives, etc.), not to purchases unless the quantities are substantially the same. **Any fuel and electricity produced by establishments for internal consumption are not included in the total cost.** Values represent laid down cost at the establishment including freight, duty, etc. Although fuel and electricity used is considered part of manufacturing activity it should be noted that it also includes relatively small amounts used in non-manufacturing activities since these cannot be reported separately.

**Materials and Supplies**

**(a) Manufacturing activities**

Figures represent quantities and laid down cost values, at the establishment, of materials, supplies and purchased components owned and used during the year in manufacturing activities and related processes. These statistics represent only commodity items or physical goods (cost of services or overhead charges such as advertising, insurance, depreciation, etc. are not included) whether purchased from others or received as transfers (in the form of materials, components or semi-processed goods) from other establishments of the reporting company. Included are maintenance and repair supplies not chargeable to fixed assets accounts and any amounts charged by other establishments for work done on materials owned by the reporting establishment. Cost of repairs or maintenance done by outside contractors and cost of returnable containers are not included.

**(b) Non-manufacturing activities**

**1. Purchases for re-sale as such**

Figures represent cost of materials or products purchased from others by the reporting establishment (or received as transfers from other establishments of the reporting company) for re-sale as such in the same condition as purchased. Included are any finished products received on consignment from other countries.

**2. Other materials and supplies used**

Figures represent the cost of materials and supplies, if any, used in new construction and in the production of machinery and equipment (for the use of the reporting establishment) by the establishment's own employees. Included are materials used for any capital repairs and alterations carried out by the establishment's employees. Amounts paid to outside contractors for construction and repair work are not included nor is the cost of purchased machinery and equipment. Also included is the cost of office supplies not chargeable to

fixed assets accounts and the cost of such other items of materials and supplies used as food, beverages and supplies for establishment-operated cafeterias and lunch counters, first aid and medical supplies, laboratory supplies, etc.

## Shipments

### (a) General

The figures represent revenue from all production, sales, services and related activities of reporting establishments with shipments valued in Canadian dollars at the point at which the establishment relinquishes control. The unsold portion at year end of consignment shipments in Canada is treated as inventory and not as shipments but all shipments to foreign countries for which the form B13 "Customs Canada Export Entry" has been completed, are treated as shipments.

In those industries where work on principal products extends over a relatively long period, (Fabricated Structural Metal Industry, Aircraft and Parts Manufacturers, Railroad Rolling Stock Industry and Shipbuilding and Repair Industry) the value of production rather than the value of shipments is recorded. There are certain establishments in other industries which also operate on a basis of progress payments. For these establishments, shipments are also adjusted to work put in place on the basis of the net change in progress payments over the year.

### (b) Shipments of goods of own manufacture

These figures represent shipments of goods made from own materials either in the reporting establishments or by other manufacturers on the basis of a charge to the reporting establishments for work done. Included are revenue from repair and custom work, amounts received in payment for work done on materials owned by other establishments and the cost (book value) of any goods shipped on a rental basis.

All products and by-products of own manufacture shipped from the establishment are covered, including transfer shipments to sales outlets, distributing warehouses or to other manufacturing plants of the reporting firm, when such units are treated as separate establishments. The value of shipments are net of returned goods, discounts, returns, allowances, sales tax and excise taxes and duties, returnable containers and charges for outward transportation by common or contract carriers. Transportation or delivery expense incurred by the reporting establishment's own carriers are included.

Shipments of goods of own manufacture of establishments which are coded to some other division of the Standard Industrial Classification (on the basis of principal activity) but which are engaged in manufacturing as a subsidiary activity are collected by means of the Commodity questionnaire referred to earlier. Such shipments together

with shipments of goods of own manufacture of establishments forming the universe of manufacturing industries are compiled and recorded in the various industry publications.

### (c) Shipments of goods not of own manufacture

These figures represent the net selling value at establishment (net of discounts, returns, allowances, sales taxes and excise duties and taxes and transportation charges by common or contract carriers) of all products or materials (including products transferred from other establishments of the reporting firm) sold as such in the same condition as purchased or received as transfers. For those industries which ship such goods on a rental basis, the value of shipments represents the book value of these goods. All sales of consignment goods from other countries are included.

### (d) Other revenue

Figures represent the book value of fixed assets, if any, (new construction and machinery and equipment including major repairs, alterations, additions, modifications, installation and assembly work) produced during the year for the use of reporting establishments by the establishment's own employees and for which depreciation accounts are maintained. Included also are any revenues from the sale of electricity and from any operations performed by the establishment's own employees, such as revenue from goods produced or purchased for rental (the book value of such goods are included as part of shipments of goods of own manufacture or shipments of goods not of own manufacture), servicing revenues, commissions on sales (when not included in value of sales), revenue for company-operated cafeterias and lunch counters and revenue from outside installation or construction work not related to the establishment's own products, sale of used materials (excluding sale of used fixed assets) research and development work, etc. As mentioned previously the figures do not include non-operating revenue such as rent, dividends, interest, etc.

## Inventories

### (a) Manufacturing activities

Values represent the book values of manufacturing inventory owned in Canada. Inventories held for which progress payments have been received are not included. Where progress payment accounts are maintained, the change in these accounts is treated as a net adjustment to shipments. Figures consist of inventory owned at the plant and at warehouses or selling outlets which are treated as extensions of establishments for the purpose of reporting shipments. Inventory owned in transit in Canada or on consignment in Canada is included. Goods shipped abroad and held in inventory are included in shipments. Opening inventories may differ from the closing inventories of the previous year because of changes in classification, the



receipt of revised data, the inclusion of new establishments and the removal of establishments which did not operate during the survey year.

**(b) Non-manufacturing activities**

Figures represent the book value of inventory of goods purchased for re-sale as such without further processing, owned by the reporting establishments and held at plants and at any warehouses or selling outlets which are treated as extensions of establishments. Other characteristics are the same as in (a) above.

**Value Added**

**(a) By manufacturing activities**

Figures are compiled by deducting the cost of materials and fuel and electricity consumed from the value of production (value of shipments adjusted for changes in the value of inventories of finished goods and goods in process).

**(b) By non-manufacturing activities**

The figures are compiled by deducting the cost of goods purchased for re-sale (adjusted for changes in the value of inventories of goods

purchased for re-sale) and the cost of other materials and supplies used from the value of shipments of goods not of own manufacture, plus other revenue.

**(c) By Total activities**

The figures consist of value added by manufacturing activities plus value added by non-manufacturing activities. This total value added figure may, in some cases, be less than value added by manufacturing activities as a result of expenditures associated with non-manufacturing exceeding revenues from such activities or because of a decrease in inventory of goods not of own manufacture exceeding the mark-up on the sale of such goods. "Value added" is sometimes referred to as net production. However, to arrive at the National Accounts concept of net production, or Gross Domestic Product at "Factor cost" it would be necessary to subtract also the cost of advertising, insurance and other business expenses which are not collected as part of the annual Census of Manufactures. "Value added" figures for the primary industries, manufacturing and construction are published in DRS publication Catalogue No. 61-202, "Survey of Production".





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