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# BROOM, BRUSH AND MOP INDUSTRY

1963

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# ANNUAL CENSUS OF MANUFACTURES

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# DOMINION BUREAU OF STATISTICS

Industry Division

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# **PUBLICATIONS**

In addition to the report, on this industry, the DBS publishes annual statistics on a number of related industries and current statistics on the more important commodities. Copies of reports provided in the following list are available from the Information and Public Relations Division of the DBS, Ottawa or from the Queen's Printer, Hull, P.Q.

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# BROOM, BRUSH AND MOP INDUSTRY 1963

In terms of the revised Standard Industrial Classification and the New Establishment Concept, this industry is defined as comprising those "Establishments primarily engaged in manufacturing household, industrial and street-sweeping brooms; household, paint and tooth brushes; floor, dust and dish mops".

Despite a drop of 4 establishments in this industry from 1962 to 1963, there was a sizeable increase in manufacturing activity over the same period, as reflected in most of the tables in this report. The shipments of goods of own manufacture by the industry proper are presented in Table 7 and herein certain products have been deliberately concealed in order that the more important information covering the shipments of these commodities by all industries might be shown in Table 8.

A list of the establishments classified to this industry in the 1963 survey will be found at the end of this report.

# SYMBOLS

The following standard symbols are used in Dominion Bureau of Statistics publications:

- .. figures not available.
- ... figures not appropriate or not applicable.
- nil or zero.
- amount too small to be expressed.
- P preliminary figures.
- r revised figures.
- x confidential to meet secrecy requirements of the Statistics Act.

				Manu	ifacturing	activity				T	otal activ	vity	
Year and	Estab- lish-		duction a ted worke		Cost of	Cost of	Value of shipments		Working and pa			otal oyees	Total
province	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	value added
	No.		'000			\$'000				\$'000		\$'0	000
1961													
Totals	96	1, 624	3, 389	4, 148	199	10, 200	22, 576	12, 809	59	231	2,454	9, 259	15, 58
												- I I	
1962													
								~	x	x	x	x	x
Newfoundland	1	X	X	x	x _	x	X	x	X	_	_	_	
Prince Edward Island	-	-	-	-			_	_		_	_		
Nova Scotia	-	_	_	-	- x	x	x	x	x	x	x	x	x
New Brunswick	39	x 341	x 727	x 7.28	35	2, 118	4,072	1,920	29	93	437	1, 145	2, 0
Quebec	36	806	1, 695	2,231	124		16, 399	9,198	16	38	1,375	6, 289	11, 10
Ontario Manitoba	6	133	246	323	9		1, 346	635	x	x	146	429	6
Saskatchewan	2	x	x	x	x	x	х	x	x	x	x	x	x
Alberta	2	x	x	x	x	x	X	x	<b>x</b> .	x	x	x	х
British Columbia	6	39	74	117	5	175	483	320	5	18	56	198	3
Yukon and Northwest Territories	_	_	-	-	-	-	-	-	-	-	-	-	
Totals	93	1, 563	3, 263	4,081	216	11, 958	25, 534	13, 752	55	171	2, 382	9, 221	15, 83
T GLALS	33	1, 303	3, 203	4,001	210	11,000		10, 104	-				
1963									_				
Newfoundiand	1	X	x	x	x	x	x	x	x	x	x	x	x
Prince Edward Island	_	_	_	_		_	-		_	-	_	_	
Nova Scotia	_		_	-	_	_	-	-	_	-	-	_	-
New Brunswick	1	x	x	x	x	x	x	x	х	x	x	x	x
Quebec	36	365	751	823	36	2, 437	4,754	2, 330	26	85	460	1, 307	2, 5
Ontario	34	875	1,838	2,503	134	7,865	18, 277	10, 805	13	36	I, 460	6,947	13, 1
Manitoba	6	129	241	318	8	793	1, 453	630	4	16	140	433	6
Saskatchewan	3	x	X	x	x	x	x	x	x	x	x	x	x
Alberta	2	x	x	x	x	x	x	x	x	x	x	x	x
British Columbia	6	39	79	120	5	195	552	347	4	17	57	200	3
Yukon and Northwest Territories	-		_	_	_	_	_	-	-	_	_	-	
I HADE BILD MOTOR WODE T CITIEOTICS													

TABLE 1 A. Principal Statistics classified by Province, 1962 and 1963

				Man	ufacturing	activity					Total act	ivity	
Size group	Estab- lish- ments		oduction ated work		Cost of fuel and	Cost of materials	Value of shipments of goods	Value		g owners artners		otal oyees	Total
		Number	Man- hours paid	Wages	elec- tricity	and supplies	of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	value added
	No.		'000			\$*000	,			\$'000		\$"(	000
1962												n= u	
Under \$10,000 \$ 10,000 to \$ 24,999 25,000 " 49,999 100,000 " 199,999 200,000 " 199,999 200,000 " 499,999 1,000,000 " 499,999 1,000,000 and over Head offices, sales offices and auxiliary units Totals	18 13 17 11 9 12 5 8  93	5 16 37 63 179 290 298 675 	11 32 81 149 364 584 650 1,392  2,382	12 33 83 148 409 681 666 2,050 	2 3 8 11 20 26 27 120	28 80 209 432 63 63 1,729 1,717 7,127  11,938	94 207 548 819 1,317 3,615 3,362 15,571  25,334	63 127 329 378 687 1,875 1,580 8,713  13,752	18 12 15 7 2 1 -	35 32 55 34 9 6 	7 18 48 87 217 377 370 1,258 	15 37 105 234 589 1,062 1,054 6,125 	66 133 341 412 834 1,973 1,646 10,471
A USERTO	33	1, 000	÷: 00÷	4,001	210	11, 390	40,004	13, 136	33	1/1	4, 384	9, 221	15,874
1963													
Under \$10,000 \$ 10,000 to \$ 24,999 25,000 " 49,999 100,000 " 199,999 200,000 " 499,999 500,000 " 499,999 500,000 " 499,999 5,000,000 and over Head offices, sales offices and auxiliary units.	11 15 18 9 10 11 6 9		31 87 105 441 476 715 1,593	35 104 122 497 605 781 2,401		29 95 281 370 802 1,571 2,028 7,792	61 237 636 649 1,575 3,128 3,846 18,551	34 142 346 283 891 1,559 1,961 10,718	12 13 16 5 4 -	23 39 62 19 17 	16 59 64 263 304 414 1,355	38 139 177 679 962 1,203 6,963	35 160 385 329 953 1,618 2,171 12,926
				 A E.AE	0.00	10.000	4 1 F	18.024		100	0.498		
Totals	89	1, 674	3, 448	4, 545	225	12,969	28,682	15,934	50	160	2,475	10, 162	18, 576

# TABLE 1 B. Principal Statistics classified by Size Groups based on Shipments of Goods of Own Manufacture, 1962 and 1963

TABLE I.C. Principal Statistics classified by Size Groups based on Manufacturing Value Added, 1962 and 1963

				Man	ufacturing	activity					Total acti	ivity	
Size group	Estab- lish- ments		oduction ated work		Cost of fuel and	Cost of materials	Value of shipments of goods	Value		owners artners		otal oyees	Total
		Number	Man- hours paid	Wages	elec- tricity	and supplies	of own manu- facture	added	Number	With- drawals	Number	Salaries and wages	value added
	No,		'000			\$'000				\$'000		\$'0	00
1962												-	
Under \$10,000 \$ 10,000 to \$ 24,999 25,000 '' 49,999 50,000 '' 99,999 100,000 '' 199,999 200,000 '' 499,999 500,000 '' 499,999 1.000,000 '' 4,999,999 1.000,000 '' 4,999,999 5,000,000 and over	25 25 10 8 9 10 } 6	13 48 79 202 163 500 558	26 104 184 399 320 1,048 1,182	26 108 193 433 381 1, 199 1, 741	4 10 13 17 20 48 105	68 375 388 786 1,226 3,556 5,558	186 818 797 1,360 2,411 6.865 13,097	116 430 400 554 1, 178 3, 315 7, 759	25 23 4 2 1 -	52 83 21 9 6 	15 63 103 231 231 624 1,115	29 140 280 543 699 1,953 5,577	122 455 424 557 1,370 3,421 9,525
Head offices, sales offices and auxiliary units													
Totals	93	1, 563	3, 263	4,081	2 16	11,958	25, 534	13, 752	55	171	2, 382	9, 221	15,874
1963													
Under \$10,000 \$ 10,000 to \$ 24,999 25,000 '' 49,999 100,000 '' 99,999 200,000 '' 199,999 500,000 '' 499,999 500,000 '' 499,999 1,000,000 '' 4,999,999 1,000,000 '' 4,999,999 5,000,000 and over Head offices, sales offices and auxiliary units	23 19 13 8 9 8 6 3 -	10 43 99 191 182 325 415 409 -	21 92 199 388 370 628 922 828 -	24 112 256 401 465 798 1, 204 1, 285 -	1 6 15 16 21 30 47 87 -	197 297 427 629 1,556 2,076 3,812 3,774	313 631 876 1,425 2,806 4,297 7,873 10,461	117 321 448 628 1,249 2,402 4,186 6,583	25 13 8 4	61 51 31 17 - -	12 52 131 213 251 409 588 819 -	28 137 355 492 809 1,325 2,241 4,775	140 347 502 636 1,403 2,542 4,295 8,710
Totals	89	1,674	3, 448	4, 545	225	12,969	28,682	15, 934	50	160	2, 475	10, 162	18,576

				Man	ufacturing	activity				Т	otal activ	ity	
Size group	Estab- lish-		duction a ated work		Cost of	Cost of	Value of shipments		Working and pa			oyees	Total
	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawais	Number	Salaries and wages	value added
	No.		'000			\$'000		-		\$*000		\$'0	00
1962	1												
Under \$10,000 \$ 10,000 to \$ 24,999 25,000 '' 49,999 50,000 '' 99,999 100,000 '' 199,999 200,000 '' 499,999 500,000 '' 999,999	25 23 11 9 7 12	13 43 76 210 128 535	26 93 174 419 264 1,104	26 99 178 457 305 1,275	4 8 13 17 13 55	68 320 422 807 844 3,938	186 717 828 1,429 1,706 7,569	116 385 397 602 857 3,636	25 19 8 2 1	52 62 42 9 6	15 57 99 241 167 688	29 130 255 577 461 2, 191	121 403 419 615 852 3,940
500,000 ** 999,999 .,000,000 ** 4,999,999 5,000,000 and over Head offices, sales offices and auxiliary units	6	558	1,182	1.741	105	5,558	13,097	7,759	-	-	1,115	5, 578	9, 525
Totals	93	1, 563	3, 263	4,081	216	11, 958	25, 534	13, 752	55	171	2, 382	9, 221	15,874
1963	V									1			
Under \$10,000 \$ 10,000 to \$ 24,999 50,000 '' 49,999 100,000 '' 99,999 200,000 '' 199,999 500,000 '' 499,999 500,000 '' 499,999 1,000,000 '' 4,999,999 5,000,000 and over Head offices, sales offices and	21 19 13 10 7 10 6 2 1	8 38 91 206 128 379 415 409	17 81 181 421 267 731 922 828	19 102 229 442 306 958 1.204 1,284	6 13 19 14 38 47 87	172 266 407 905 925 2,707 3,812 3,774	274 570 820 1,581 1,791 5,312 7,873 10,461	105 290 408 711 868 2,783 4,186 6,583	222 14 10 4 	53 41 17 	119 233 168 492 588 819	22 124 304 561 500 1,634 2,241 4,775	108 323 443 751 873 3.073 4,295 8,710
auxiliary units			- • •							***	***		* * *
Totals	89	1,674	3,448	4,545	225	12,969	28,682	15,934	50	160	2,475	10, 162	18, 576

# TABLE 1 D. Principal Statistics classified by Size Groups based on Total Value Added, 1962 and 1963

# TABLE 1E. Principal Statistics classified by Size Groups based on Total Employed, 1962 and 1963

				Manu	ifacturing	activity				Т	otal activ	rity	
Size group	Estab- lish-		duction a ited work		Cost of	Cost of	Value of shipments		Working and pa		Total employees		Total
	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaries and wages	value added
	No.		'000			\$'000				\$'000		\$'0	00
1962							1						
Under 5 employed	43 16 22 7	42 80 481 338	91 189 949 751	94 190 1,137 890	9 15 55 31	311 450 3,464 2,828	759 987 6,363 5,985	437 523 2,885 3,168	38 12 5	101 42 28	50 109 628 489	111 296 1,862 1,707	448 567 3, 135 3, 257
100-199 <sup>11</sup> 200-499 <sup>11</sup>	} 5	622	1,283	1.770	106	4,904	11,441	6,739	-	-	1,106	5,244	8,467
500 employed and over Head Offices, sales offices and	-	-	-	-	-	-	-	-	-	-	-	-	-
auxiliary units			2.0.4	***								* * *	
Totals	93	1, 563	3, 263	4.081	216	11,958	25, 534	13, 752	55	171	2, 382	9, 221	15, 874
1963													
Under 5 employed	40 13 22 10	39 66 466 520	83 139 942 1,049	103 158 1,179 1,335	5 12 55 58	404 371 2,999 4,374	808 775 5,748 9,768	404 401 2, 878 5, 428	39 7 4	119 24 17	44 95 594 718	115 240 1,840 2,569	450 459 3,121 5,594
100-199 <sup>44</sup> 200-499 <sup>14</sup>	} 4	583	1,233	1,770	95	4, 820	11,584	6,823			1,024	5,399	8,952
500 employed and over	-	-		-	-	-	-	-	-	-	-	-	-
auxiliary units			***					* * *					
Totals	89	1,674	3,448	4,545	225	12,969	28,682	15,934	50	160	2,475	10, 162	18,576

				Man	ufacturing	activity				1	otal acti	vity	
Type of organization	Estab- lish-		oduction ated wor		Cost of	Cost of	Value of shipments			owners artners		otal loyees	Total
	ments	Number	Man- hours paid	Wages	fuel and elec- tricity	materials and supplies	of goods of own manu- facture	Value added	Number	With- drawals	Number	Salaties and wages	value added
	No.		'000			\$'000		h		\$'000		\$"	000
1962					1	1							
Individual ownerships	36	92	187	226	14	477	1,077	590	35	105	103	257	601
Partnerships	12	26	54	51	5	185	360	172	20	66	36	65	189
Incorporated companies	45	1.445	3,021	3,805	197	11, 297	24, 097	12,990			2, 243	8,899	15.084
Cooperatives	-	-	-	-	-	-	-	_			_	_	_
Head offices, sales offices and auxiliary units													
Totals	93	1,563	3, 263	4,081	216	11,958	25, 534	13,752	55	171	2.382	9,221	15,874
1963									9				
Individual ownerships	38	107	226	261	12	561	1,280	733	35	109	128	309	791
Partnerships	9	26	55	63	4	214	377	163	15	51	29	74	186
Incorporated companies	42	1,541	3, 166	4, 220	209	12, 193	27, 025	15,038	_	-	2, 318	9,778	17, 599
Cooperatives	-	-	-	-	_	-	-	-	_	_	_	_	-
Head offices, sales offices and auxiliary units													
Totals	90	1 6*4	3 1.10	4 8.45	0.0.8	10.000	00.000	15 004		4.00		10.100	

Totals \_

TABLE 1 F. Principal Statistics classified by Type of Organization, 1962 and 1963

TABLE 2. Industry Output, Input and Value Added, 1962 and 1963

15,934

28,682

50

160

2.475

10,162

18,576

225

12,969

3, 448

4,545

1,674

89

and the second s	Manufac activ		Non-manufa activit	acturing ies	Tot		
	1962	1963	1962	1963	1962	1963	
	1		\$*000	)			
Output	A				1.1.1		
. Shipments and other revenue	25, 534	- 28,682	4,951	5,769	30, 485	34, 451	
Inventories - Goods of own manufacture:							
Add closing - Goods in process	786	828		-	786	828	
Finished goods	2,838	3.491	* 6 p	-	2, 838	3, 491	
Less opening - Goods in process	810	758		-	810	758	
Finished goods	2, 422	3, 116	* * •	-	2, 422	3, 116	
. Net inventory change	392	445		_	392	445	
. Gross output (1 + 2)	25, 926	29,127	4,951	5,769	30,877	34, 896	
Input					18.9		
. Purchases of goods not of own manufacture			2,741	2,974	2, 741	2,974	
Inventories - Goods not of own manufacture:							
Add opening			737	774	737	774	
Less closing			775	790	775	790	
. Cost of goods sold (not of own manufacture)			2,703	2,958	2, 703	2,958	
Materials, supplies, components and semi-processed goods	11,958	12, 969	126	169	12,084	13, 139	
Fuel and electricity	216	225			216	256	
. Gross input (5 + 6 + 7)	12, 174	13, 194	2,829	3, 127	15,003	16, 3.21	
Census value added (3-8)	13, 752	15,934	2,122	2,642	15, 874	18,576	

					Emplo	yees					1	Salari	es and we	lges	_
Year and		Producti related			tra	inis- tive	8	les nd bution		tal oyees	Producti related		Admin- istra-	Sales	Total
province	Manufa	cturing	0	ther	8,1101	office	distri	DUCTOR					tive and office	distri- bution	and wages
	Male	Female	Male	Female	Male	Female	Male	Female	Male	Female	Manufac- turing	Other	onico		
				<u> </u>	num	ber							\$'000		
1962		1		1		1		I		1					1
	x	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Newfoundland	^	_	~	^	_	-	_		_	_	-	-	_	-	-
Prince Edward Island	_			_		_	_	-	_	-		-	_	-	-
Nova Scotia	x	x	x	x	x	x	x	x	x	x	x	x	x	х	x
	223	118	1	2	42	28	23	-	289	148	728	1	340	75	1,145
Quebec	495	311	-	2	129	123	290	25	914	461	2,231	2	1.302	2,755	6,289
Ontario	102	31	_	-	8	4	100	-	111	35	323	_	104	3	429
Manitoba	102 X	I	x	x	x	X	x	x	x	x	x	x	x	x	x
Saskatchewan	X	x	x	x	x	x	x	x	x	x	x	x	x	x	x
Alberta	28			•	6	7	4	-	38	18	117	-	63	18	198
British Columbia	28	11	-	_	0				50	***			00		
Yukon and Northwest Terri- tories		-	-	-	-	-	-	-	-	-	-	-	-	-	-
Totals	1,011	552	1	4	222	198	362	32	1,596	786	4, 081	3	2,069	3,068	9, 221
								-							-
1963				1		1									
Newfoundland	x	x	x	x	x	х	x	x	х	X	x	x	х	x	x
Prince Edward Island	-		-		-	-	-	-	-	-	-		-	-	-
Nova Scotia		-	-	- 1	-	-	-	-	- 1	-		-	-	-	-
New Brunswick	x	х	x	x	x	x	x	x	x	ж	x	х	x	X	X
Quebec	232	133	2	-	38	30	25	-	297	163	823	4	397	83	1,307
Ontario	512	363	-	-	137	129	286	33	935	525	2,503	-	1,445	3,000	6,947
Manitoba	97	32	-		6	4	1	-	104	36	318	-	112	3	433
Saskatchewan	x	х	x	x	х	x	х	x	x	х	X	x	x	x	x
Alberta	x	x	х	x	х	x	х	x	x	х	x	x	x	x	x
British Columbia	29	10	-	-	6	7	5	-	40	17	120	-	61	19	200
Yukon and Northwest Terri- tories	_	-	-	-	-	-	-	-	-	-		-	-	-	-
Totals	1,041	633	2	-	211	198	348	42	1,602	873	4, 545	4	2,272	3,340	10, 162

# TABLE 3. Employment and Payroll, 1962 and 1963

# TABLE 3A. Production and Related Workers, - Manufacturing Activity, by Months, 1962 and 1963

	Estat	lishments report	ing monthly det	ail
Month	196	2	196	3
	Male	Female	Male	Female
		numbe	T	
January	894	520	917	537
February	897	519	919	543
March	898	511	925	565
April	888	510	936	581
May	916	526	949	590
	926	516	951	594
	910	529	946	590
	920	544	959	613
August	917	551	951	625
Septemher	930	559	955	630
October	929	555	954	635
November	923	539	931	628
December Average for establishments reporting monthly detail (collected only for large establishments).	917	533	942	593
Average for small establishments (only annual averages collected)	94	19	99	40
Average for all establishments	1,011	552	1,041	633

# TABLE 4. Industry Inventories, 1963

		M	anuf	acturing		Non- manufacturing	
Province	Raw materials and snpplies	Goods in process		Finished goods of own manufacture	Total manufacturing	Products or materials purchased for resale	Total inventories
				book val	ue \$'000	+	
Opening:						1	
Newfoundland	X	x		x	X	X	x
Prince Edward Island	-		- 1	-	-		-
Nova Scotia	_		-			-	-
New Brunswick	x	х		x	. x	x	x
Quebec	324		35	273	632	124	756
Ontario	2,465	31	14	1,975	4,755	623	5,378
Manitoba	230	2	24	169	423	2	425
Saskatchewan	x	х		x	x	x	X
Alberta	x	x		x	x	x	x
British Columbia	76		9	31	116	22	138
Yukon and Northwest Territories			_	_	_	_	~
Totals	3, 413	75	58	3, 116	7, 287	774	8,061
Closing:	2						
Newfoundland	x	x		x	x	x	x
Prince Edward Island	-		_ 1	-	_	_	
Nova Scotia	_	-	-	-	_	_	_
New Brunswick	x	x		x	x	x	x
Quebec	349		4	323	706	137	844
Ontario	2,641	40		2,412	5,458	628	6,086
Manitoba	281	2	1	150	451	2	454
Saskatchewan	x	x		x	Y		*
Alberta	x	X		x	x	Y	~
British Columbia	46		9	26	81	21	102
Yukon and Northwest Territories	-		_	-			1.04
Totals	3,681	82	8	3 491	8 000	790	8, 790
Totals	3,681	82	8	3, 491	8,000	790	8,7

# TABLE 5. Purchased Fuel and Electricity Used in Manufacturing Activity, 1962 and 1963

	1962		1963	
Description	Quantity	Cost	Quantity	Cost
		\$'000		\$*000
1. Large establishments which reported commodity detail:				
Bituminous coal:				
(a) From Canadian mines ton	1,284	16	1,590	1
(b) Imported	729	11	620	
Sub-bituminous coal (from Alberta mines only)	95	1	_	-
Anthracite coal	4		-	-
Lignite coal	-	-		-
Coke	- 1	-	71	
Gasoline (including gasoline used in cars and trucks) Imp. gai.	40,912	14	38,647	1
Fuel oil including kerosene or coal oil	114,449	19	150,610	2
Wood		-	_	
Gas:				
(a) Liquefied petroleum gases	1,221	1	1,240	
(b) Other manufactured gas	_		_	_
(c) Natural gas	35,347	32	36,959	3
Other fuel	-	10		
Electricity purchased	5,870,383	91	6,319,242	9
Steam purchased		-		
. Estimate for small establishments:				
Fuel and electricity		22		2
. All establishments:				
Total fuel and electricity used		216		22!

		1962		1963	
Description	-	Quantity	Cost	Quantity	Cost
			\$*000		\$'000
1. Materials used:					
Broom, com	1b.	3, 301, 932	875	3, 315, 598	941
Fibre, ali kind	44	860, 234	462	982, 595	504
Bristles:		0.50.000	1.005	004 000	1 000
Animal		358, 273 291, 177	1,805	294,922 361,359	1,630
Other (including nylon)	****	291,111	218	201, 228	080
Cotton	0	2, 214, 320	1, 133	2, 369, 034	1.213
Other		71,063	111	71,853	148
Fabrics:					
Cotton		17,615	4	10,905	4
Other		1 000 411	43	906, 255	50 245
Wire Lumber and wooden blocks		1,082,411	212 416		589
Handles, all kind			576		857
Mops parts, metal			202		348
Cellulose sponge			100		133
Metals and metallic products			9		9
Paints, lacquers and varnishes		17, 501	71	17,520	69
Plastic moulding powder		1, 228, 832	384	1,402.054	432
All other materials and components used <sup>1</sup>			3,549		3,728
2. Containers and other packaging materials and supplies used	****		1, 101		1, 072
3. Operating, maintenance and repair supplies used (excluding fuel)			305	4 + 9	290
4. Amount paid out to others for work done on materials owned by establishments			22		27
Totals			11, 959		12, 969

# TABLE 6. Materials and Supplies - Manufacturing Activity, 1962 and 1963

<sup>1</sup> No detailed information on materials used was collected from small establishments, the estimated costs for which are included here. These estimated costs were \$622,661 in 1962 and \$966,613 in 1963.

TABLE 7. Shipments of Goods of Own Manufacture, 1962 and 1963

Description	1962		1963	
	Quantity	Value	Quantity	Value
	dozen	\$ 000	dozen	\$'000
Products:			0.000	
Brooms:	014 051	0.000	000 077	0.007
Corn	214,951	2, 720 623	209,977	2, 927
Flbre	31, 563		32,219 5,691	636
Hair	6,742	249		242
Plastic	5,923	102	10,861	173
Тоу	3,001	10	2,966	11
Other brooms	14,650	259	A	263
Whisks	30, 547	120	31, 546	129
Brushes:			00.100	
Clothes	29,138	146	36,499	221
Cosmetic	927	5		
Floor polisher	10, 688	57	8,480	56
Hair	96,688	698	114,121	753
Nail	38,075	62	43, 483	67
Paint (excluding artists)	2	2	1	
Shaving	18,414	146	18,922	148
Shoe	49, 535	172	63, 441	239
Snow, auto	1	1	7	
Toilet bowl	31, 307	162	35, 222	165
Tooth (including denture)	2	2	2	3
Other household use	2	2	2	3
Other industrial use (including chimney)	141,462	1,673	182, 384	1,811
All other brushes		1,090		1, 190
Mops:				
Floor, wet	242, 247	1,855	247, 547	1,922
Floor, dry	3	1	2	2
Floor, cellulose sponge, including refills	56,059	719	82,505	1, 094
Dish	60, 336	83	53,020	. 91
Other mops (including toy)	2	2	2	3
Other products:				
Handles of all kinds	4.4.4	466		548
Paint rollers complete	2	2	2	z
Paint roller kits, replacement rollers and parts	2	2	2	2
All other products		14,348		16,222
Amount received in payment for work done on materials and products owned by others		27		60
Less adjustment for value of sales taxes, excise duties and outward transportation charges which could not be deducted from the individual commodity items described above		(259)		( 283
		25, 534		28, 682
Total adjusted value of shipments and work done		40, 00t		40,084

<sup>1</sup> Included in "All other brushes". <sup>2</sup> Included in "All other products".

Description -	1962	2	1963	
	Quantity	Vaiue	Quantity	Value
	dozen	\$'000	dozen	\$'000
Brushes:				
Tooth (including denture)	7 19, 563	1,087	784,877	1, 214
Paint	581, 549	4,746	670, 549	5, 18 2
Other household use	291, 293	1, 134	315,087	1, 187
Mops:				
Dry	84, 541	1,326	94,180	1, 505
Other products:			1000	
Paint rollers complete, paint roller kits, replacement rollers and parts		1,043		1,310
Total shipments		9, 575		10,398

# TABLE 8. Shipments of Selected Goods of Own Manufacture - All Industries, 1962 and 1963 (Includes shipments from other industries which manufacture, as a secondary activity, the commodities listed)

# List of Establishments classified to This Industry, 1963

(Does not include establishments classified to other industries, which as a secondary activity, manufacture products typical of this industry)

Name	Location
landar line li	
iewfoundland:	
Canadian National Institute for the Blind	George St., St. John's
ew Brunswick:	the second se
T.S. Simms & Company Limited	Lapoaster
uebec:	
	200 - 1 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
American Broom Company Atomic Mop & Broom Co,	
Balais-Bonaventure	3146, rue Ste-Catherine est, Montréal
Balais Bourassa, Enr.	264, rue Principale, St-Stanislas
Balais Remon, Enr.	394, Route Nationale, St-Augustin
Bonneaventure Broom Regid	3146 St. Cathoring Est Mantrool 4
Canadian Cotton & Wool Waste Co, Ltd.	415 des Récollets St., Montreal
Canis, Paul	7399, Ave, de Lorimier, Montréal
City Brush Mfg. Co.	86 Bernard Ave. W., Montreal
Crown Brush Co. Ltd	6230 Chambord St. Montreel 9
De Ladurantave, A. & Fils	7861 de Gasné Montreal
Dummion brush Manufacturing Co. Ltd.	Jul Cowie Street Granby
Graff Brushes Ltd.	642 de Courceile St. Montreal 30
Granby Industrial Brush Reg'd.	430 St-Denis, Granby
Imperial Mops and Brooms Ltd.	9850 St-Urbain St., Montreal 12
La Cie de Balais de Montmagny, Limitée	Boul, St-Nicholas, Montmagny
La Cie de Balais St-Félix, Liée La Cie Manufacturière de Balais, Enr.	St-Félix-de-Kingsey
L'Association Canadienne Française des Aveugles, Inc.	554, ière Avenue, Beaceville-Est 900 est, rue Beaubien, Montréal 10
Le Balai Laviolette, Enr.	250 rue St-Léon, St-Tite
Les Brosses Provinciales, Enr.	Sainte-Claire-de-Dorchester
Legault, Valmore	Route Rurale no 4, Granby
Mann Brush Mfg. Co. Ltd.	4443 St-Dominique St., Montreal
Modern Mop and Broom	2131 St-Catherine St., East, Montréal 1
Montreal Association for the Blind Inc.	6980 Sherbrook e St. West, Montréal
Montreal Broom Manufacturing Co.	5639 Monk Blvd., Montreal 20
Montreal Mop Mfg. Co.	75 Napoleon St., Montreal 18
Moppes St-Jean, Enr.	455, ave. des Bouleaux est. Québec
National Broom & Mop Mfg. Co.	12533 Desy St., Montreal
Peerless Brush Manufacturing Co.	
Royal Mop Co.	1347 Notre-Dame St. E., Montreal 24
Self-Serv Pak (1963) Ltd,	Chemin Chambly, St-Hubert
Smith, Harold E, Limited	2551 Chateauguay St., Montreal 22 8660-8th Avenue, Ville St-Michel
United Broom Sales Co.	3468 Park Ave., Montreal 18
Viking Brush Co.	4550 Berri St., Montreal
ntario:	
Bissell Ltd.	2934 Montrose Rd., Niagara Falls
Boeckh Company Limited, The	24 Noble Street, Toronto 3
Brandon, Harry G.	550 Maple Ave., Burlington
Brushcraft Limited Canadian National Institute for the Blind, The	Avenue K, Ottawa 1929 Bayview Ave., Toronta 47
Canest Brushes Ltd,	1929 Bayview Ave., Torontor av
Card Brush Limited	Main Street, Newburgh
Challies Dental Products	Laurier Drive, Morrisburg
Dixon, W E., Mfg. Limited	107 McGill St., Toronto 2

# List of Establishment classified to This Industry, 1963 - Concluded

Name	Location	Location			
tario – Concluded:					
Dorsch, J,	45 Princess St., Waterloo				
Drockett Co. of Canada Ltd., The	411 Albert St., Stratford				
Felton, S.A., and Son Company (Canadian Division)	29 Harriet Street, Hamilton				
Fort William Broom Mfg, Company	710 McTavish St., Fort William				
Fuller Brush Company Limited					
Gibson Broom Company Ltd.					
Gumbacher M., of Canada Ltd.	64 Princess Street, Toronto 2				
Hamel, Irvin W. and Son					
Harriston Broom Co.					
Lees & Lees					
Maltarp Mfg. Limited					
Meakins & Sons Limited					
Pyroil-Master Mfg. Co. Ltd.					
Queen City Broom Co,					
Richardson, J.W. Rubberset Company (Canada) Limited					
Steffen Broom & Brush Mfg.					
Stevens-Hepner Company Limited					
Superior Brush & Broom Company					
Tarbox Brothers Limited	30 Morrow Avenue, Toronto 3				
Tek Hughes Brushes Ltd.					
Webb Manufacturing & Sales					
West, Taylor, Bickle & Co. Ltd.					
Wilson Broom Company, The					
Windsor Broom Co.	E.C. Row Ave. R.R. No. 2, Oldcastle				
anitoba:					
Atlas Brush Limited	576 McDermot Avenue, Winnlpeg				
Canadian National Institute for the Blind	1031 Portage Avenue, Winnipeg 10				
Johnson, Wilmar	488 Balmoral St., Winnipeg 2				
Ring Easy Mop Co.					
Standard Broom Mfg. Company					
Winnipeg Modern Brush Company	1422 Notie Dane, winnipeg 2				
skatchewan:					
Broom-Craft Company Limited	2520 Dewdney Ave., Regina				
Canadian Brush Mfg.	319 Avenue H, South, Saskatoon				
Mid-Western Broom Co.	519 Avenue L. South, Saskatoon				
	a Level of the Mark 1 2 years and				
berta:	International Contraction of the				
Calgary Brush					
Kiean Sweep Brush Mfrs.	Rear 1912-37th St. S.W., Calgary				
ritish Columbia:	the second se				
B,C, Lokmop	4843 Sophia St., Vancouver				
Brodie Brush Co. Limited	891 Cambie Street, Vancouver 3				
Crown Broom Works Co.					
Empire Brush Works	356 West Broadway, Vancouver 10				
Hamilton Products Co.	628 Georgia Street, Vancouver 4				
Pacific Coast Brush Co. (1952) Ltd.	752 East Hastings St., Vancouver 4				

# CONCEPTS AND DEFINITIONS

Census of Manufactures

#### General

The Census of Manufactures is an annual mail survey covering Canada's Manufacturing Industries. It is based on the Standard Classification of Industries and full details concerning the system may be found in the Standard Industrial Classification manual, Catalogue No. 12-501 which is available from the Queen's Printer or the Dominion Bureau of Statistics. In summary, the Classification as it relates to the manufacturing industries provides for a breakdown into 140 industries arranged in 20 major industry groups. Of the 140 (3 digit) industries, 18 are further broken down into 58 (4 digit) sub classes. At the Canada level, principal statistics are collected and compiled for 178 separate industries. They cannot all be published separately by province, however, because of the confidential nature of the data in certain provinces.

The reporting unit for the Census is designated as the **establishment** (see definition of "Establishment" in following section) and a return is requested from every establishment classified to a manufacturing industry. Although respondents are required to submit reports covering the calendar year, financial year reports other than the calendar year are accepted in instances where respondents find it impossible to supply calendar year data from accounting records. When an establishment is operated for only part of a year a report is required covering the period of operation.

There are four different questionnaires used in the Census of Manufactures; (a) short form (b) long form (c) head office questionnaire and (d) commodity questionnaire. The short and long forms are used to obtain principal statistics and commodities shipped from establishments classified to manufacturing industries and differ only in the amount of detail requested. The short form is a single-sheet questionnaire sent to small manufacturers generally reporting shipments of less than \$100,000; this cut-off, however, varies somewhat between industries. The head office questionnaire is generally used for company head offices and/or auxiliary units separately located from the manufacturing establishment(s), (see following notes on Head offices and auxiliary units). The Commodity questionnaire is used to survey certain establishments which are coded (on the basis of their principal activity) to industries other than manufacturing in the Standard Industrial Classification system, but which undertake some manufacturing as a subsidiary activity. This single-sheet questionnaire is designed to collect information on the quantity and value of goods of own manufacture shipped by such establishments in order to achieve full coverage of domestically manufactured commodities (see the following note under Shipments).

The results of the Census are presented in some 140 publications. In addition to these annual industry publications there are annual summary reports for Canada and the provinces and special reports giving principal statistics by detailed geographic areas, by type of ownership and size of establishment. A special annual report covering the shipments of all manufactured commodities arranged in alphabetical order is also published.

Since 1960 the following major changes have been implemented in the Census of Manufactures: (a) a revised Standard Industrial Classification (b) a new establishment definition and (c) an extension of the establishment definition to cover the non-manufacturing activities of manufacturing establishments. The statistics presented in the various 1963 reports reflect the complete implementation of these changes and enable comparisons to be made with the years 1961 and 1962. For a complete description of the procedures followed in establishing the revised series, reference should be made to the Explanatory Notes included in the 1960, 1961 and 1962 industry publications. The statistical framework within which the Census of Manufactures is now carried out is based on the following concepts and definitions which have been developed as part of a general programme to achieve a fully integrated system of economic statistics.

### Establishment

A manufacturing establishment is typically a factory, mill or plant principally engaged in manufacturing activities. The majority of such establishments are firms but many firms have more than one establishment. Such firms are requested to submit a separate Census of Manufactures report for each manufacturing establishment which can meet the reporting requirements embodied in the following definition of the "establishment":

"The smallest unit which is a separate operating entity capable of reporting the following principal statistics:

Materials and supplies used Goods purchased for resale as such Fuel and power consumed Number of employees and salaries and wages Man-hours worked and paid Inventories Shipments or sales."

Each establishment is required to report on all the activities carried out within it's accounting boundaries (except income from investments such as rent, interest and dividends) and data on the different activities (manufacturing, trading in goods not of own manufacture, construction by own labour force, revenue from services, etc.) are requested to be reported separately. It should be noted that the statistics for separate activities are not completely consistent since some respondents cannot distinguish, in their records, materials, shipments and inventories relating solely to their own manufacturing activities. For example, inventory of goods purchased for re-sale may not be distinguishable from inventory of own manufactured goods. Complete consistency, therefore, can be obtained only at the "all operations" (total activity) level and for studies or statistical measures requiring accurate coordinated data, the "total" statistics should be used.

The number of establishments represents the number of operating units that are principally engaged in the activities of the manufacturing industries to which they have been classified. These units do not necessarily represent the total number engaged in the production of a commodity mainly produced in a certain industry. Some commodities are produced as secondary products in other manufacturing and non-manufacturing industries. It should be noted that head offices and auxiliary units which are surveyed separately are not included in the establishment count, (see following notes on head offices and auxiliary units).

### **Head Offices and Auxiliary Units**

All head offices and auxiliary units of companies classified to the manufacturing industries such as sales offices, administrative offices, warehouses, laboratories, etc. are now surveyed as part of the Census of Manufactures.

These head offices and auxiliary units are either included in an establishment report or are surveyed by means of the head office questionnaire. The former is the most common case where a single establishment firm has its executive personnel, sales office, etc. located at the site of the manufacturing plant (establishment). The special head office questionnaire is generally used where a firm, regardless of the number of establishments, has separately located offices or auxiliary units. Such offices or units do not constitute establishments within the Census of Manufactures as they do not normally generate operational revenues, but give rise only to costs of operations (mainly salaries and wages) which are automatically included in the value of shipments or sales. Although not considered as establishments, and hence, not included in the "establishment" count for an industry, the operational costs are reflected in either the "Industry" statistics (3 or 4 digit level) or the "Major group" statistics (2 digit level) according to the following rules:

(a) In the case of single establishment firms, statistics for separately located offices and units are classified to the same industry (3 or 4 digit) as the establishment;

(b) In the case of multi-establishment tirms, the statistics for such offices and units are coded to the same industry as the establishments of the firm, when all establishments are in the same industry (3 or 4 digit). When establishments of such firms are coded (1) to different industries within a major group, (2) to industries in different major groups or (3) to industries in different divisions of the Standard Industrial Classification, then the statistics are included in the major group totals (2 digit level) in which the major part of the company's operations are classified. Although this may result in some distortion of major group statistics in the case of (2) and (3) the statistics at the industry (3 or 4 digit) level in all cases will be left free of these company-wide data.

# Employees

# (a) Production and related workers -- Manufacturing activity

In addition to those engaged in production and assembling activities, they include those employed in storing, inspecting, handling, packing, warehousing, etc. They also include employees engaged in maintenance, repair, janitorial and watchman services and line supervisors (working foremen) engaged in similar work to that of the employees they supervise. Production and related workers engaged in manufacturing activity are reported as those receiving pay during the last pay period of each month, an average for the year being obtained by summing the monthly figures and dividing by 12. This procedure is followed even though the establishment did not operate in all months in order to arrive at equivalent annual fulltime employment. The numbers are somewhat affected by turnover, in that employment is overstated when an employee changes employment during a pay period. The man-hours of production and related workers in manufacturing activity represent total man-hours paid (total hours at work during the calendar year plus hours not worked but nevertheless paid for, such as paid vacations, sick leave, statutory holidays, etc.). In reporting overtime hours, respondents are requested to report only hours actually at work. It should be noted that the division of hours paid into production and related workers payrolls results in average hourly earnings and does not represent hourly wage rates which are collected and published by the Department of Labour and which are based on selected occupations.

# (b) Production and related workers – Non-manufacturing activities

Such employees include those on manufacturing establishments' payrolls engaged in activities such as construction undertaken for the use of these establishments, some outside piece-workers employed in certain industries, logging employees who are reported as part of a sawmilling establishment and any other production workers who are not engaged in manufacturing-type operations.

#### (c) Administrative and office employees

This category includes all executive and supervisory officials such as presidents, vicepresidents, comptrollers, secretaries, treasurers, etc., together with managers, professional, technical and research employees, superintendents and factory supervisors above the line supervisor or working foreman level, and clerical staffs. Also included are employees in activities such as advertising, credit collections, purchasing, personnel, legal, medical, etc. It should be noted that prior to 1961 this category also included working owners and partners. Also included in this category are employees located at head offices or auxiliary units separately located from the establishment; these are generally included in the figures for the province in which they are located according to the rules outlined under "Head offices and auxiliary units" above.

# (d) Sales and distribution workers

This category includes office personnel whose salaries are charged to selling expense, travelling salesmen, driver salesmen, truckdrivers and their helpers, etc. It may also include some sales employees who are reported as part of a manufacturing establishment but are not working at the establishment's location. These are generally broken down by province in cases where more than 15 employees are involved in any one province. The figures exclude persons working on a commission basis who are not considered regular employees of the establishment.

# (e) Total Employees

This total comprises the foregoing categories including employees located at separately located head offices and auxiliary units. The numbers of employees included under categories (b), (c) and (d) are reported in the form of annual averages and represent as closely as possible full time employment; adjustments are made when reported figures indicate the existence of part time or seasonal employment. In all the above categories, figures on employment refer to the calendar year whether or not other establishment statistics can only be reported on a fiscal year other than the calendar year.

#### **Working Owners or Partners**

These are not now included in the statistics of employees and salaries and wages. There is some duplication in numbers when a person owns more than one establishment and is reported as a working owner on each Census return. Withdrawals of working owners defined as amounts withdrawn by owners or partners for normal living expenses excluding withdrawals for payment of income tax.

### Salaries and Wages

Salaries and wages refer to gross earnings of employees before deductions for income tax and employees contributions to social services such as sickness, accident and unemployment insurance, pensions, etc. They include all salaries, wages, bonuses, profits shared with employees, the value of room and board where provided, commissions (paid to regular employees only) as well as any other allowance forming part of the worker's earnings. Payments for over-time are included. Figures on salaries and wages refer to the calendar year.

# Fuel and Electricity

Figures for fuel refer to amounts actually used (including fuel used in cars, trucks, locomotives, etc.), not to purchases unless the quantities are substantially the same. Any fuel and electricity produced by establishments for internal consumption are not included in the total cost. Values represent laid down cost at the establishment including freight, duty, etc. Although fuel and electricity used is considered part of manufacturing activity it should be noted that it also includes relatively small amounts used in non-manufacturing activities since these cannot be reported separately.

### Materials and Supplies

### (a) Manufacturing activities

Figures represent quantities and laid down cost values, at the establishment, of materials, supplies and purchased components owned and used during the year in manufacturing activities and related processes. These statistics represent only commodity items or physical goods (cost of services or overhead charges such as advertising, insurance, depreciation, etc. are not included) whether purchased from others or received as transfers (in the form of materials, components or semi-processed goods) from other establishments of the reporting company. Included are maintenance and repair supplies not chargeable to fixed assets accounts and any amounts charged by other establishments for work done on materials owned by the reporting establishment. Cost of repairs or maintenance done by outside contractors and cost of returnable containers are not included.

# (b) Non-manufacturing activities

### 1. Purchases for re-sale as such

Figures represent cost of materials or products purchased from others by the reporting establishment (or received as transfers from other establishments of the reporting company) for re-sale as such in the same condition as purchased. Included are any finished products received on consignment from other countries.

### 2. Other materials and supplies used

Figures represent the cost of materials and supplies, if any, used in new construction and in the production of machinery and equipment (for the use of the reporting establishment) by the establishment's own employees. Included are materials used for any capital repairs and alterations carried out by the establishment's employees. Amounts paid to outside contractors for construction and repair work are not included nor is the cost of purchased machinery and equipment. Also included is the cost of office supplies not chargeable to fixed assets accounts and the cost of such other items of materials and supplies used as food, beverages and supplies for establishment-operated cafeterias and lunch counters, first aid and medical supplies, laboratory supplies, etc.

### Shipments

## (a) General

The figures represent revenue from all production, sales, services and related activities of reporting establishments with shipments valued in Canadian dollars at the point at which the establishment relinquishes control. The unsold portion at year end of consignment shipments in Canada is treated as inventory and not as shipments but all shipments to foreign countries for which the form B13 "Customs Canada Export Entry" has been completed, are treated as shipments.

In those industries where work on principal products extends over a relatively long period, (Fabricated Structural Metal Industry, Aircraft and Parts Manufacturers, Railroad Rolling Stock Industry and Shipbuilding and Repair Industry) the value of production rather than the value of shipments is recorded. There are certain establishments in other industries which also operate on a basis of progress payments. For these establishments, shipments are also adjusted to work put in place on the basis of the net change in progress payments over the year.

#### (b) Shipments of goods of own manufacture

These figures represent shipments of goods made from own materials either in the reporting establishments or by other manufacturers on the basis of a charge to the reporting establishments for work done. Included are revenue from repair and custom work, amounts received in payment for work done on materials owned by other establishments and the cost (book value) of any goods shipped on a rental basis.

All products and by-products of own manufacture shipped from the establishment are covered, including transfer shipments to sales outlets, distributing warehouses or to other manufacturing plants of the reporting firm, when such units are treated as separate establishments. The value of shipments are net of returned goods, discounts, returns, allowances, sales tax and excise taxes and duties, returnable containers and charges for outward transportation by common or contract carriers. Transportation or delivery expense incurred by the reporting establishment's own carriers are included.

Shipments of goods of own manufacture of establishments which are coded to some other division of the Standard Industrial Classification (on the basis of principal activity) but which are engaged in manufacturing as a subsidiary activity are collected by means of the Commodity questionnaire referred to earlier. Such shipments together with shipments of goods of own manufacture of establishments forming the universe of manufacturing industries are compiled and recorded in the various industry publications.

# (c) Shipments of goods not of own manufacture

These figures represent the net selling value at establishment (net of discounts, returns, allowances, sales taxes and excise duties and taxes and transportation charges by common or contract carriers) of all products or materials (including products transferred from other establishments of the reporting firm) sold as such in the same condition as purchased or received as transfers. For those industries which ship such goods on a rental basis, the value of shipments represents the book value of these goods. All sales of consignment goods from other countries are included.

# (d) Other revenue

Figures represent the book value of fixed assets, if any, (new construction and machinery and equipment including major repairs, alterations, additions, modifications, installation and assembly work) produced during the year for the use of reporting establishments by the establishment's own employees and for which depreciation accounts are maintained. Included also are any revenues from the sale of electricity and from any operations performed by the establishment's own employees, such as revenue from goods produced or purchased for rental (the book value of such goods are included as part of shipments of goods of own manufacture or shipments of goods not of own manufacture), servicing revenues, commissions on sales (when not included in value of sales), revenue for companyoperated cafeterias and lunch counters and revenue from outside installation or construction work not related to the establishment's own products, sale of used materials (excluding sale of used fixed assets) research and development work, etc. As mentioned previously the figures do not include non-operating revenue such as rent, dividends, interest, etc.

# Inventories

#### (a) Manufacturing activities

Values represent the book values of manufacturing inventory owned in Canada. Inventories held for which progress payments have been received are not included. Where progress payment accounts are maintained, the change in these accounts is treated as a net adjustment to shipments. Figures consist of inventory owned at the plant and at warehouses or selling outlets which are treated as extensions of establishments for the purpose of reporting shipments. Inventory owned in transit in Canada or on consignment in Canada is included. Goods shipped abroad and held in inventory are included in shipments. Opening inventories may differ from the closing inventories of the previous year because of changes in classification, the receipt of revised data, the inclusion of new establishments and the removal of establishments which did not operate during the survey year.

# (b) Non-manufacturing activities

Figures represent the book value of inventory of goods purchased for re-sale as such without further processing, owned by the reporting establishments and held at plants and at any warehouses or selling outlets which are treated as extensions of establishments. Other characteristics are the same as in (a) above.

### Value Added

#### (a) By manufacturing activities

Figures are compiled by deducting the cost of materials and fuel and electricity consumed from the value of production (value of shipments adjusted for changes in the value of inventories of finished goods and goods in process).

# (b) By non-manufacturing activities

The figures are compiled by deducting the the cost of goods purchased for re-sale (adjusted for changes in the value of inventories of goods purchased for re-sale) and the cost of other materials and supplies used from the value of shipments of goods not of own manufacture, plus other revenue.

# (c) By Total activities

The figures consist of value added by manufacturing activities plus value added by non-manufacturing activities. This total value added figure may, in some cases, be less than value added by manufacturing activities as a result of expenditures associated with non-manufacturing exceeding revenues from such activities or because of a decrease in inventory of goods not of own manufacture exceeding the mark-up on the sale of such goods. "Value added" is sometimes referred to as net production. However, to arrive at the National Accounts concept of net production, or Gross Domestic Product at "Factor cost" it would be necessary to subtract also the cost of advertising, insurance and other business expenses which are not collected as part of the annual Census of Manufactures. "Value added" figures for the primary industries, manufacturing and construction are published in DBS publication Catalogue No. 61-202, "Survey of Production".



