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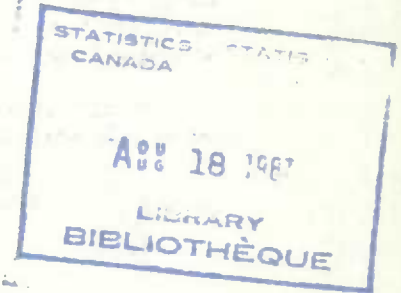
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THE SPORTING GOODS INDUSTRY

1957



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NOTICE

The annual reports prepared by the Industry and Merchandising Division of the Bureau of Statistics are divided into 3 volumes, as follows: **Volume I** - The Primary Industries, including mining, forestry and fisheries; **Volume II** - Manufacturing; **Volume III** - Merchandising and Services. The volumes are made up of parts, and the parts in turn are subdivided according to the industries or provinces which they comprise.

Volume II consists of the following parts, the first two of which deal with manufacturing as a whole and the balance with the major manufacturing groups.

- I - General Review of the Manufacturing Industries
II - The Manufacturing Industries of Canada, (7 sections, as follows):
 Section A. Summary for Canada
 Section B. Atlantic Provinces
 Section C. Quebec
 Section D. Ontario
 Section E. Prairie Provinces
 Section F. British Columbia
 Section G. The Manufacturing Industries of Canada,
 Regional Distribution
III - Foods and Beverages
IV - Tobacco and Tobacco Products
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XVI - Non-metallic Mineral Products
XVII - Products of Petroleum and Coal
XVIII - Chemicals and Allied Products
XIX - Miscellaneous Manufactures

The present report belongs in Part XIX, Miscellaneous Manufactures. It is punched to permit of filing in a ring binder along with others of the group. The reports in this group are:

- A - The Button, Buckle and Fastener Industry
B - The Broom, Brush and Mop Industry
C - The Musical Instrument Industry
D - The Sporting Goods Industry
E - The Miscellaneous Industries

Prices of most reports released after January 1, 1959 have been increased. Information on the new prices of particular issues is available on request from the Information Services Division of the Dominion Bureau of Statistics.

THE SPORTING GOODS INDUSTRY 1957

The sporting goods industry reported a record level of operations in 1957. Factory selling value of products shipped by the industry reached an all-time high of \$16,407,168. This total represents an increase of 5.7 per cent over the previous high of \$15,528,074, established a year earlier.

Establishments reporting numbered 89, six less than in 1956. Employment was down somewhat, whereas payrolls increased slightly, both in comparison with the preceding year. Employees numbered 1,960 in 1957 compared with 1,979 in 1956, a drop of 1.0 per cent; while salary and wage payments rose by 1.0 per cent to \$5,495,428 from \$5,439,728. The cost of materials used in manufacture increased from \$6,105,140 in 1956 to \$6,508,338 in 1957, a rise of 6.6 per cent.

The industry is largely concentrated in Ontario. In the year under review, the 50 establishments in this province accounted for 76 per cent of the value of factory shipments and 69 per cent of employment. The remaining establishments were located provincially as follows: Quebec 25, Manitoba 1, Saskatchewan 2 and British Columbia 11. It will be observed from Table 10 that the 18 largest of the 89 establishments comprising the industry reported factory shipments valued at \$13,149,607 or approximately 80 per cent of the total. They provided employment for 1,483 or about 76 per cent of all persons employed.

Only establishments whose principal products consist of sporting equipment, supplies and accessories are classified to the Sporting Goods Industry. With few exceptions, separate articles are the output of less than three establishments and it is not possible, therefore, to present the many and

varied items of manufacture in detailed form. Instead, it has been found necessary to group them under the head of that particular branch of sport in which they are used. The materials entering into the manufacture of sporting goods are of such a diversified nature that it is not feasible to show them in detail. Bicycles, firearms and ammunition are not included in this report.

The sporting goods produced by the establishments classified to this industry do not represent total Canadian production. There are concerns which manufacture sporting goods only as secondary or minor products and which are assigned to other industries on the basis of their more important items of manufacture. Table 5 of this report summarizes in as much detail as possible total sporting goods shipments as assembled from all industries. Unfortunately, the number of firms participating in the shipment of many of the commodities are too few to permit publication of separate figures without the possible disclosure of data of individual firms. The table specifies every commodity that could be shown separately.

Imports and exports of sporting goods in 1957 are shown in Tables 6 and 7. The leading import was fishing tackle of which \$3,929,074 worth was imported. Fishing tackle was also the main export.

Beginning with 1954, information on the value of year-end inventory holdings at plant and plant warehouses has been collected as part of the Annual Census of Industry. This data was formerly collected by a separate survey. The summarized results for the sporting goods industry for the year under review will be found in Table 3.

TABLE 1. Principal Statistics of the Sporting Goods Industry, Representative Years, 1928 - 1957

Year and Province	Estab- lish- ments	Employees	Salaries and wages	Cost at plant of fuel and electricity	Cost at plant of materials used	Value added by manufacture	Gross value of production ¹
		number			dollars		
1928	22	496	466, 139	18, 592	878, 529	1, 099, 902	1, 997, 023
1930	27	622	612, 133	24, 176	950, 274	1, 345, 478	2, 319, 928
1933	33	540	387, 578	20, 817	440, 362	635, 390	1, 096, 569
1936	36	671	543, 774	33, 860	716, 613	1, 012, 375	1, 762, 648
1937	33	664	551, 462	32, 479	781, 147	923, 891	1, 737, 517
1939	33	689	694, 531	34, 273	906, 534	1, 148, 596	2, 089, 403
1942	36	797	912, 493	39, 373	1, 347, 262	1, 263, 384	2, 650, 019
1945	36	1, 101	1, 433, 218	14, 964	3, 294, 096	2, 195, 580	5, 504, 640
1947	56	1, 487	2, 318, 966	70, 426	3, 050, 565	3, 586, 047	6, 707, 098
1949	64	2, 013	3, 628, 637	100, 516	3, 627, 429	4, 926, 140	8, 654, 085
1951	78	1, 732	3, 659, 189	121, 871	4, 064, 663	6, 250, 278	10, 436, 812
1952	77	1, 541	3, 687, 606	136, 630	3, 694, 839	6, 147, 917 ²	9, 979, 386
1953	82	1, 768	4, 185, 559	121, 466	4, 729, 505	7, 779, 456 ²	12, 630, 427
1954	82	1, 664	4, 131, 191	147, 838	5, 083, 136	6, 998, 099	12, 084, 703
1955	92	1, 828	4, 500, 836	174, 637	4, 975, 649	7, 841, 030	13, 032, 152
1956							
Canada	95	1, 979	5, 439, 728	208, 219	6, 105, 140	9, 338, 370	15, 528, 074
Quebec	24	478	1, 077, 248	57, 615	1, 337, 664	1, 702, 089	3, 165, 337
Ontario	53	1, 403	4, 138, 112	137, 862	4, 518, 015	7, 288, 896	11, 797, 605
British Columbia	12	79	183, 062	11, 385	205, 243	262, 915	441, 216
Other Provinces	6	19	41, 306	1, 357	44, 218	84, 470	123, 916
1957							
Canada	89	1, 960	5, 495, 428	213, 641	6, 508, 332	10, 019, 178	16, 407, 168
Quebec	25	520	1, 188, 029	58, 729	1, 426, 666	1, 839, 820	3, 229, 462
Ontario	50	1, 354	4, 099, 541	143, 981	4, 848, 566	7, 775, 574	12, 519, 800
British Columbia	11	74	181, 551	9, 515	200, 639	351, 850	566, 784
Other Provinces	3	12	26, 307	1, 416	32, 467	51, 934	91, 122

¹ Commencing with 1952, value of factory shipments has been collected instead of gross value of production.

² Because of insufficient inventory data in 1952 and 1953, these figures have been calculated from value of factory shipments and are, therefore, only approximations to true "Value added by manufacture".

Note: Profits or losses cannot be estimated from the census figures as no data are collected for certain expense items, such as interest, rent, depreciation, taxes, insurance, advertising, etc.

TABLE 2. Comparison of Principal Statistics, 1956 and 1957

Item	1956	1957	+ Increase - Decrease
Establishments reporting	No. 95	89	- 6
Employees on salaries:			
Total	" 430	420	- 10
Male	" 286	258	- 28
Female	" 144	162	+ 18
Total salaries	\$ 1, 550, 059	1, 542, 199	- 7, 860
Employees on wages:			
Total (monthly average)	No. 1, 549	1, 540	- 9
Male	" 941	945	+ 4
Female	" 608	595	- 13
Total wages	\$ 3, 889, 669	3, 953, 229	+ 63, 560
Cost of fuel and electricity	\$ 208, 219	213, 641	+ 5, 422
Cost of materials used	\$ 6, 105, 140	6, 508, 338	+403, 198
Value of factory shipments	\$ 15, 528, 074	16, 407, 168	+879, 094

TABLE 3. Inventories,¹ 1957

	Raw materials and supplies	Goods in process	Finished goods of own manufacture	Total
	dollars			
Opening: ²				
Quebec	521, 880	184, 249	178, 188	884, 317
Ontario	1, 470, 185	733, 612	1, 369, 355	3, 573, 152
British Columbia	108, 125	12, 592	108, 685	229, 402
Other Provinces	13, 284	7, 100	11, 038	31, 422
Canada	2, 113, 474	937, 553	1, 667, 266	4, 718, 293
Closing:				
Quebec	649, 179	208, 312	249, 878	1, 107, 369
Ontario	1, 534, 185	815, 750	1, 535, 538	3, 885, 473
British Columbia	77, 672	10, 058	106, 439	194, 169
Other Provinces	19, 689	5, 767	7, 066	32, 522
Canada	2, 280, 725	1, 039, 887	1, 898, 921	5, 219, 533

¹ Book value of all manufacturing inventories held at plant and plant warehouses.

² The opening inventory for 1957 differs from the closing inventory published for 1956 because of the receipt of revised data, the inclusion of new firms and the removal of figures for firms which did not operate during 1957.

TABLE 4. Factory Shipments, 1956 and 1957

Products	1956	1957
	Selling value at the factory	Selling value at the factory
	\$	\$
Archery tackle	238, 891	187, 166
Baseball equipment and supplies, all kinds	1, 407, 922	1, 611, 192
Billiard, bowling and football equipment and supplies, all kinds	2, 161, 405	2, 937, 621
Golf equipment and supplies, all kinds	2, 321, 033	2, 677, 918
Hockey equipment and supplies, all kinds	2, 454, 096	2, 530, 843
Skiing equipment and supplies, all kinds	157, 723	140, 673
Badminton, tennis and squash equipment and supplies, all kinds	342, 712	319, 648
Fishing rods	681, 998	737, 054
Fishing tackle, other	1, 246, 715	1, 302, 213
Gymnasium equipment	129, 510	295, 853
Playground track and field equipment	131, 188	159, 412
Miscellaneous equipment (lacrosse, basketball, croquet and volley ball) ..	126, 388	136, 286
All other products (including ice skates and roller skates)	4, 057, 981	3, 328, 099
Amount received for repairs	70, 512	43, 190
Total	15, 528, 074	16, 407, 168

Note: The above table includes only the statistics of those manufacturing establishments whose principal products are sporting equipment, supplies and accessories. The figures do not necessarily represent Canadian totals as sporting goods are also made as secondary products by firms in other industries. The total figures from all industries are shown in Table 5.

TABLE 5. Shipments of Sporting Goods¹ by all Industries, 1956 and 1957

Products	1956		1957 ²	
	Quantity	Selling value at the factory	Quantity	Selling value at the factory
		\$		\$
Archery tackle	—	238,891	—	187,166
Baseballs	doz., 19,573	252,467	23,584	282,895
Softballs	" 26,513	301,473	26,183	334,825
Balls, other (golf, tennis, soccer, footballs, etc.)	—	1,478,015	—	1,653,417
Bats (baseball and softball)	No. 252,118 <i>127,002</i>	202,346 <i>83,844</i>	127,002 <i>252,118</i>	65,841 <i>202,346</i>
Billiard and bowling supplies	—	1,990,610	—	2,678,949
Fishing rods	No. 261,350	681,998	301,456	737,054
Fishing tackle, other	—	1,903,355	—	2,035,038
Gloves and mitts (baseball, hockey, boxing, etc.)	—	1,404,100	—	1,504,038
Golf clubs, complete	No. 245,569	1,458,659	268,693	1,704,298
Golf equipment, other	—	218,526	—	224,239
Gymnasium equipment and supplies	—	371,594	—	555,870
Hockey pucks	doz., 58,277	81,898	36,110	51,875
Hockey sticks	" 199,323	1,635,653	181,870	1,665,631
Playground, track and field equipment	—	131,188	—	404,665
Racquets, tennis	No. 20,292	112,282	18,155	113,383
Racquets, badminton and squash	" 20,279	101,358	20,622	107,822
Skates, ice	pair 1,794,480	2,622,252	1,374,887	2,271,638
Skates, roller	" 44,350	130,795	53,542	141,016
Skis (snow and water)	" 76,785	311,701	104,008	385,786
Ski poles and fittings	—	211,264	—	295,456
Toboggans	No. 183,497	512,986	206,123	871,594
Sporting goods, other	—	1,287,176	—	1,611,523
Total	—	17,741,687 <i>17,622,582</i>	—	19,902,019 <i>20,020,524</i>

¹ Does not include ammunition, bicycles and firearms.² Figures for 1957 are preliminary and subject to revision.

TABLE 6. Imports of Sporting Goods, 1956 and 1957

Articles imported	1956		1957	
	Quantity	Value	Quantity	Value
		\$		\$
Badminton shuttlecocks	gross 3,315	68,623	3,644	76,536
Bagatelle and other game tables or boards	—	1,065,490	—	863,757
Balls, cues, cue racks and cue tips for bagatelle and billiards	—	49,106	—	56,998
Billiard tables	No. 107	4,788	251	13,676
Balls, tennis	doz., 26,142	61,188	25,078	56,817
Balls, all kinds, for use in sports, games, etc., n.o.p.	—	348,872	—	404,040
Cricket bats, balls, gloves and leg guards	—	12,202	—	12,169
Golf clubs and finished parts	—	257,015	—	313,821
Golf balls	doz., 76,096	294,257	83,842	327,973
Fishing rods	—	615,403	—	555,410
Trawls, fly hooks, sinkers, fishing reel and tackle, n.o.p.	—	3,484,308	—	3,929,074
Skis, racquets and racquet frames and baseball bats	—	599,529	—	797,471

TABLE 7. Exports of Sporting Goods, 1956 and 1957

Items	1956	1957
	\$	\$
Fishing tackle	452,791	682,671
Sporting goods, n.o.p.	649,244	703,527

TABLE 8. Employees by Sex and Remuneration, 1956 and 1957

Items	1956	1957
Salaried employees:		
Total	No. 430	420
Male	" 286	258
Female	" 144	162
Total salaries	\$ 1,550,059	1,542,199
Wage-earners:		
Total (monthly average)	No. 1,549	1,540
Male	" 941	945
Female	" 608	595
Total wages	\$ 3,889,669	3,953,229
All employees:		
Total	No. 1,979	1,980
Male	" 1,227	1,203
Female	" 752	757
Total salaries and wages	\$ 5,439,728	5,495,428

TABLE 9. Monthly Employment of Wage-earners, 1956 and 1957

	1956			1957		
	Male	Female	Total	Male	Female	Total
	number					
January	911	593	1,504	924	598	1,522
February	930	611	1,541	925	617	1,542
March	905	617	1,522	971	642	1,613
April	905	645	1,550	968	626	1,594
May	913	636	1,549	993	610	1,603
June	921	592	1,513	1,025	622	1,647
July	930	570	1,500	992	590	1,582
August	984	558	1,542	1,040	554	1,594
September	957	576	1,533	928	556	1,484
October	966	606	1,572	901	575	1,476
November	994	653	1,647	848	579	1,427
December	979	645	1,624	823	573	1,396
Average	941	608	1,549	945	595	1,540

TABLE 10. Principal Statistics of the Sporting Goods Industry in Canada Grouped According to the Size of Establishment, 1956 and 1957

Establishments with factory shipments of	Estab-lish-ments	Employees	Salaries and wages	Cost at plant of materials used	Value of factory shipments
	number			dollars	
1956					
Under \$10,000	23	23	31,460	31,720	83,014
\$10,000 to \$24,999	20	67	131,605	155,009	344,318
\$25,000 to \$49,999	11	73	152,288	180,870	448,953
\$50,000 to \$99,999	15	179	436,437	421,606	1,084,224
\$100,000 to \$199,999	8	144	411,733	394,894	1,003,591
\$200,000 to \$499,999	12	536	1,231,675	1,702,474	3,789,131
\$500,000 to \$999,999	3	319	948,384	1,064,142	2,500,191
\$1,000,000 to \$4,999,999	3	638	2,096,146	2,154,425	6,274,652
Total	95	1,979	5,439,728	6,105,140	15,528,074
1957					
Under \$10,000	20	20	24,905	37,815	95,204
\$10,000 to \$24,999	15	58	116,455	111,487	294,262
\$25,000 to \$49,999	11	78	159,378	148,993	393,285
\$50,000 to \$99,999	11	119	286,643	263,447	729,082
\$100,000 to \$199,999	14	202	610,698	775,228	1,745,728
\$200,000 to \$499,999	12	547	1,318,371	1,773,316	3,891,656
\$500,000 to \$999,999	4	936	2,978,978	3,398,052	9,257,951
\$1,000,000 to \$4,999,999	2				
Total	89	1,960	5,495,428	6,508,338	16,407,168

List of Firms Engaged Wholly or Chiefly in the Manufacture of Sporting Goods, 1957

Name of firm	Address
Quebec:	
Acta Sports Limited	333 Port Royal St. W., Montreal
Alpine Supplies Inc.	9500 St. Lawrence Blvd., Montreal
Atelier Sportif Enrg.	71 rue Lessard, Loretteville
Jos. Choquette Sports Enrg.	7634 De Lavaltrie St., Montreal
Cho-Wood Products Ltd.	427 St. James St., St. Johns
Daignault Rolland Cie Ltée	2567 rue Rouen, Montreal 24
Eagle Leather Works Co.	4264 Ontario St. E., Montreal
Flo Mado Products, Reg'd.	8 rue Richard, St. Romuald
General Recreation Equipment Ltd.	1 Corbeil St. Pont Viau
J.E. Giguere Ltée	Ste. Germaine Station
Huet Hockey Stick Mfg. Reg'd	760 Victoria St., St. Lambert
Huron Fishing Tackle Inc.	103 rue St-Pierre, Quebec
Gaston Jolicoeur	1228 - 2ième Ave., Quebec
Kingswood Inc.	Pont-Rouge
Les Industries Bellerive Ltée	57 rue Ogilvie, Valleyfield
Mailhot & Freres	35 rue Campagna, Victoriaville
Major Rod Mfg. Co. Ltd.	723 Notre Dame St. W., Montreal
Precision Wood Craft	St. Chrysostome
St. Lawrence Mfg. Co. Inc.	54 St. Anne Blvd., Quebec
Sherbrooke Wood Products Inc.	404 rue Marquette, Sherbrooke
Sherbrooke Woodcraft Limited	2795 Roy St., Sherbrooke
H. Siren Ski Shop	1428 St. Antoine St., Montreal
Sparkling Products Co. Ltd.	333-9th Ave. S., Sherbrooke
Superstrong Wood Products Reg'd	Brosseau Station
Trio Sport Co. Ltd.	380 Craig St. W., Montreal
Ontario:	
Allcock, Laight & Westwood Ltd.	206 Parkhurst Blvd., Leaside
Archery Craft	2588 St. Clair Ave. W., Toronto

List of Firms Engaged Wholly or Chiefly in the Manufacture of Sporting Goods, 1957 - Concluded

Name of Firm	Address
Ontario:- Concluded:	
Argent Tackle Co.	1138 Wigle St., Windsor
Harry W. Banks	46-48 Albert St., Beamsville
Barton Sports & Cycle Co. Ltd.	228 Barton St. E., Hamilton
Bentley's Sporting Goods, Limited	755 First Ave., Niagara Falls
J.G. Blanchard Limited	136 Mary St., Hamilton
Breslau Wood Specialties	Breslau
Brunswick-Balke-Collender Co. of Canada Ltd.	40 Hanna Ave., Toronto
Campbell Mfg. Co. Ltd.	45 Sheppard Ave. E., Willowdale
Canada Fishing Tackle & Sports Limited	Havelock
The Canada Skate Mfg. Co. Ltd.	236 Victoria St. N., Kitchener
Canadian Milwaukee Instrument Co.	1 Blantyre Ave., Toronto
Chisholm Lacrosse Mfg. Co.	Box 1163, Cornwall
Comet Tackle Company Ltd.	60 Front St. W., Toronto
Cooper-Weeks Limited	260 Loughton Ave., Toronto
Cooper-Weeks Limited	Beeton
Dominion Fishing Tackle Mfrs.	Oro Station
Dominion Skate Company	Baseline Rd. W., Meadowvale
W.H. Dunne Skate Company	243 MacDonnell Ave., Toronto
Les Dunsdon Limited	18 Hamilton Ave., Brantford
Emmons Industries	47 Westlake Crescent, Toronto
Fleet Sporting Goods	Belleville, R.R. # 7
Grainger Adanac Limited	5382 Yonge St., Willowdale
Great Lakes Sporting Goods Ltd.	856 Walker Road, Windsor
Gross Products	West St. S., Orillia
Helin Tackle Co. Limited	1901 Ottawa St., Windsor
Hex Baits Limited	Brockville, R.R. # 3
Ingersoll Hockey Stick Co.	195 Thames St., Ingersoll
Lannom & Wellinger Limited	H.O.-350 Sorauren Ave., Toronto
Lauman Golf Supply Co.	Plant-135 Victoria St., Barrie
Lindquist Bros. Bait Co. Ltd.	149 Park St., Waterloo
Nelson Long & Sons	Shawnee Road, Tecumseh
Lucky Strike Bait Works Limited	210 Ferrie St. E., Hamilton
Madsen Mfg. Co. Ltd.	505 Sherbrooke St., Peterborough
W.R. Murphy Mfg. Co.	Unionville
Paris Playground Equipment Limited	1017 Gladstone Ave., Windsor
A.W. Saarimaa Tackle Company	Gold St., Paris
The Schindler Co. of Canada Limited	163 Willowdale Ave., Willowdale
Slazengers Canada Ltd.	Audley & Newcastle St., Mimico
Slazengers Canada Ltd.	136 Oakdale Ave., Merriton
Smith-Craft	127 Portland St., Toronto
A.G. Spalding & Bros. of Canada Limited	6 Mill St., Napanee
Stag Lubricant Co. Ltd.	Spalding Drive, Brantford
Tiede Enterprises Ltd.	Rockwood
Tillmark Archery	984 Drouillard Rd., Windsor
Tugg and Mason Limited	Newmarket
Wally Enterprises Limited	394 King St. W., Toronto
Wellinger & Dunn Leather Goods Limited	Dresden
Wyllie Webb Co.	350 Sorauren Ave., Toronto
	2 Colwood Rd., Toronto
Manitoba:	
Canadian Bait Manufacturing Co.	247 Notre Dame Ave., Winnipeg
Saskatchewan:	
Bill Douglas Company Limited	P.O. Box 23, Saskatoon
Len Thompson Bait Co.	Abermethy
British Columbia:	
B.C. Leather Co. Ltd. (Pro-Made Golf Company)	560 Cambie St., Vancouver
Caldwell Industries Company	1707 Richmond St., North Vancouver
Rhys A. Davis	Sidney
L.R. Dooley Mfg. Co.	Rutland
J.P. Fifer & Sons	6670 Royal Oak Ave., South Burnaby
Forrest Manufacturing Co.	563 Garrison Rd., Richmond
C.M. Gatley and Co. Ltd.	438 Robson St., Vancouver
Gibbs Tool & Stamping Works	290 West Third Ave., Vancouver
Godwin Sinkers	2021 Clarke St., Port Moody
Peetz & Son	574 Johnson St., Victoria
Rich-Make Mfg. Ltd.	5560 Lincoln St., Vancouver

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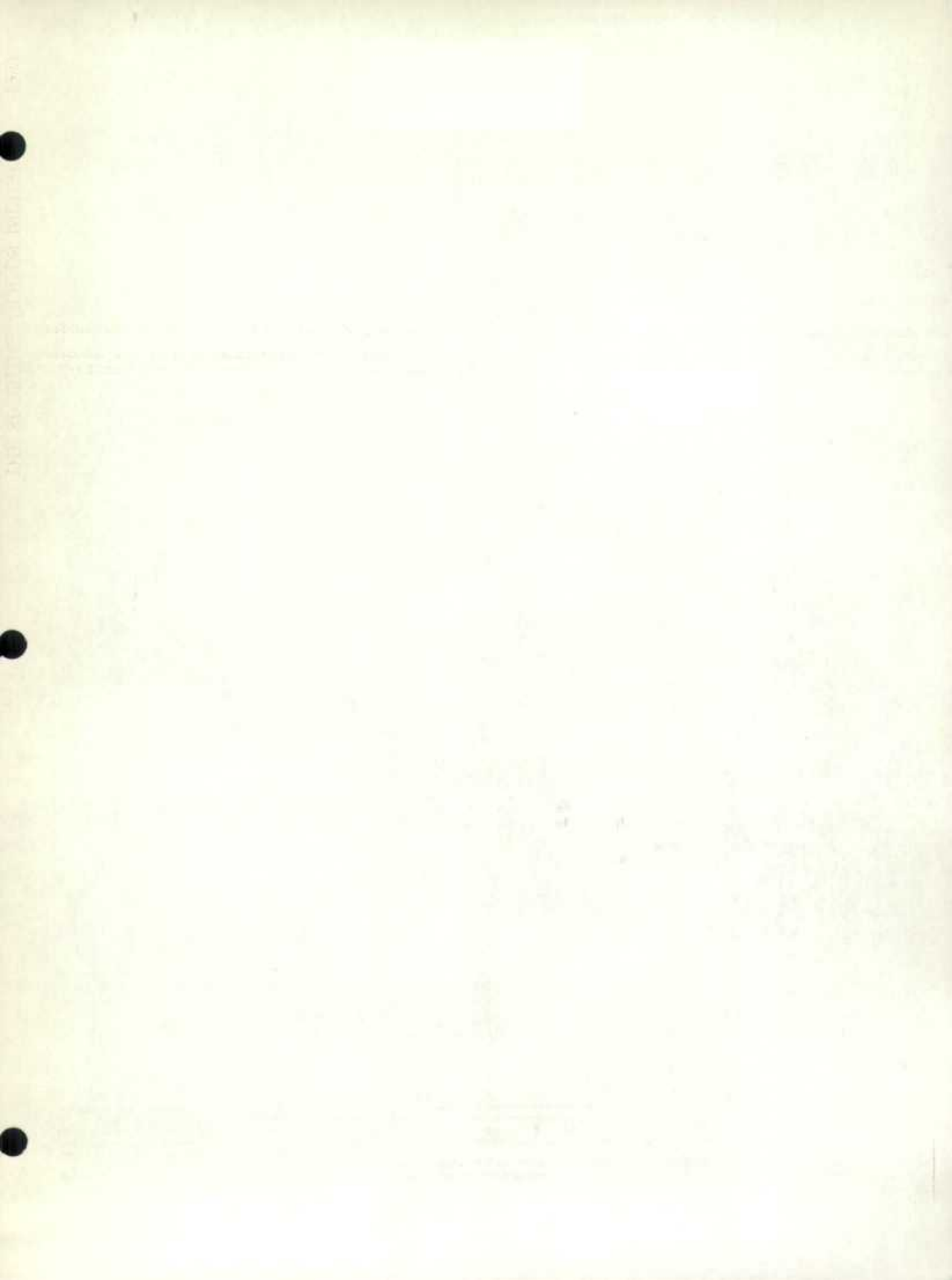
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