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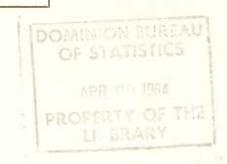
ANNUAL



# SIGNS AND DISPLAYS INDUSTRY 1961

The list of firms normally included in this report has been omitted from this issue, along with certain tables. See introductory text for details.

# ANNUAL CENSUS OF MANUFACTURES



Published by Authority of The Minister of Trade and Commerce

## DOMINION BUREAU OF STATISTICS

Industry Division

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#### SYMBOLS

The interpretation of the symbols used in the tables throughout this publication is as follows:

- ... figures not appropriate or not applicable.
- nil or zero.
- P preliminary figures.

#### EXPLANATORY NOTES

This report is one in a series of about 140 publications which present the results of the 1961 Census of Manufactures. Most reports in this series refer to specific industries, but there are summary reports for Canada and the provinces and for major industry groups. Implementation of the new definition of the establishment in the 1961 Census has resulted in certain changes and necessitated some adjustments to the statistics for previous years in order to maintain comparability of the data. (See following note on "Establishment".)

Industry statistics given in these reports refer to number of establishments, employees, salaries and wages, cost of materials, supplies, fuel and electricity, gross value of shipments, inventories and value added by manufacturing. Details of materials used and products shipped are also given. Descriptions of the principal industry statistics, with special reference to 1961, are as follows:

#### Period Covered

Firms are asked to submit figures for the calendar year, if at all possible, and most reports are on this basis. Financial year reports for periods differing from the calendar year are accepted in instances where the firms find it impossible to supply calendar year data from accounting records. However the data on employees, salaries and wages are requested on a calendar year basis in all cases.

#### Establishment

The reporting unit in the Census of Manufactures is the **establishment.** Beginning with the 1961 Census, the establishment is defined as follows:

The smallest unit which is a separate operating entity capable of reporting all the following:

Materials and supplies used, Goods purchased for resale as such, Fuel and power consumed, Number of employees and their pay, Inventories, Shipments or sales.

The establishment is to be distinguished from smaller subdivisions or departments which do not have records which permit them to report all items required of an establishment. Prior to 1961, some establishments were required to submit two or more separate reports when they were engaged in operations which were classifiable to different industries. Beginning with 1961, separate reports for such operations will be required only in cases where accounting records can provide all the elements of principal statistics enumerated above. Special reporting arrangements were made with respondents when the acceptance of combined reports would have seriously affected the statistics for particular industries or areas. Where continuity of industry statistics was affected by this change in reporting procedures, adjustments to the data were made back to 1957 in order to maintain comparability of the series for recent years.

A manufacturing establishment is typically a factory, mill or plant principally engaged in manufacturing operations. Prior to 1961, the Census of Manufactures attempted to cover the manufacturing activities of all establishments, whether or not they were principally engaged in manufacturing operations. Beginning with the 1961 Census, establishments (accounting entities) which are not primarily engaged in manufacturing are no longer included as manufacturing establishments in the basic industry statistics. Again adjustments to the industry statistics were made to reflect the removal of such reporting units for the period 1957-1960. These reporting units are now listed as establishments in other Bureau industry surveys, such as Wholesale Trade, Construction, etc. In order, however, to maintain complete coverage of certain commodity items produced mainly in manufacturing establishments, many non-manufacturing establishments are now surveyed for commodity shipments only and the latter are included in those tables of industry reports showing shipments of certain commodities "from all industries".

Many firms have more than one manufacturing establishment. Such firms are requested to submit a separate Census of Manufactures report for each manufacturing establishment which can meet the reporting requirements described earlier.

Prior to 1961, the main emphasis in the Census of Manufactures was on manufacturing activity whereas, beginning with 1961, each establishment reports on the total operations carried out within its accounting boundaries (except income from investments such as rent, interest and dividends). However, data on different activities (manufacturing, selling, construction by own labour force etc.) are requested separately. The 1961 statistics in this report are confined to manufacturing activity in order to maintain comparability with previous years. In the 1962 reports it is planned to show both 1961 and 1962 data on the "total activity" basis in addition to the data on manufacturing operations.

#### **Employees**

Administrative and office employees include all executives and supervisory officials such as presidents, vice-presidents, secretaries, treasurers, etc., together with managers, professional and technical employees, superintendents and factory supervisors above the working foremen level, and clerical employees. Working owners and partners are also included in this category but will be shown separately in subsequent years.

Production and related workers include all other factory workmen whether paid on a monthly, weekly, hourly or piece-work basis. Working foremen doing work similar to that of the employees they supervise are included, as are maintenance, handling, warehousing and delivery staff. Employees on new construction work, in retail or wholesale operations, on outside piece work, etc, are not included.

Production workers are reported by months, an average for the year being obtained by summing the monthly figures and dividing by twelve. This procedure is followed even though the plant did not operate in all months. Figures on employment refer to the calendar year whether or not some establishments reported other data on a financial year basis.

#### Salaries and Wages

Salaries and wages refer to gross earnings of the employees described above, including salaries, wages, commissions, bonuses, the value of room and board where provided, deductions for income tax and social services such as sickness and unemployment insurance, pensions, etc., as well as any other allowances forming part of the employees' wages. Payments for overtime are included.

Salaries refer to amounts paid to administrative and office employees. Withdrawals by working owners or partners for normal living expenses for self and family are included with salaries, but will be shown separately in subsequent years. Wages refer to the amounts paid to production and related workers as defined above. Data on earnings refer to the calendar year whether or not some establishments reported other data on a financial year basis.

#### Cost of Fuel and Electricity

Figures for fuel refer to amounts actually used (including fuel used in cars and trucks), not to purchases unless the quantities are the same. Values refer to the laid-down cost at the establishment including freight, duty, etc.

#### Materials and Supplies Used

Figures represent quantities and laid-down cost values, at the establishment, of materials, supplies and components actually used during the year whether purchased from others or received as transfers from other plants of the reporting company. Amounts paid to other manufacturers for work done on materials owned by the reporting company are included. Returnable containers or any other items charged to capital account are not included. Fuels are not included. Goods bought from others or received as transfers from other plants or reporting companies for resale without further processing are not included. Maintenance and repair supplies not chargeable to capital account are included.

#### **Factory Shipments**

Factory shipments generally refer to shipments of goods made from own materials either in the reporting establishments or by other manufacturers on the basis of a charge to the reporting establishment for work done. All products and by-products shipped from the establishment are included whether for domestic use, export, or for government departments. Transfer shipments to sales outlets, distributing warehouses or to other manufacturing units of the reporting firm which are treated as separate establishments are included. Goods bought or received as transfers and resold without further processing are not included. Values are requested

on f.o.b. establishment basis, and do not include sales tax or excise duties. Values of containers not returnable are included. Amounts received in payment for work done on materials owned by others are included.

In a few industries such as shipbuilding, air craft, etc., where work on principal products extend over a relatively long period, the value of production is recorded rather than the value of shipments. For those industries production is computed from the value of deliveries of complete units during the year plus the value of work done during the year on unfinished units less the value of work done in previous years on finished units delivered in the year under review.

#### Inventories

Values represent the book value of manufacturing inventory. Figures consist of inventory at the plant and at warehouses or selling outlets which are treated as extensions of the plants for the purpose of reporting shipments.

#### Value added by Manufacturing

Value added is compiled by deducting the cost of materials, fuel and electricity consumed from the value of production (value of shipments adjusted for changes in the value of inventories of finished goods and goods in process). Value added is sometimes referred to as net production.

#### Standard Industrial Classification

The revised Standard Industrial Classification which was introduced with the 1960 Census of Manufactures provides for a breakdown of the universe into 140 industries arranged in 20 major groups compared with 135 industries in 17 major groups in the old classification which was used in the compilations for the years 1949 to 1959 inclusive. Full details are contained in the Standard Industrial Classification Manual, Catalogue No. 12-501, which is available from either the Queen's Printer or the Dominion Bureau of Statistics. Reporting establishments are classified or allotted to specific industries on the basis of the value of principal products made or shipped.

Establishments engaged solely in repair work are not included in manufacturing industries (except in the case of furniture, shipbuilding, boat building, aircraft and railroad rolling stock industries) but establishments principally engaged in assembling parts into complete units are included.

¹ To arrive at the National Accounts concept of "gross domestic product at factor cost", it would be necessary to subtract also the cost of advertising, insurance and other business costs which are not collected in the annual Census of Manufactures. Value added figures for the primary industries, manufacturing and construction are published in D.B.S. publication 61-202, Survey of Production.

#### Short Forms

Since 1949, in order to ease the reporting burden for smaller firms, a one-page short form has been used asking only for certain principal items of shipments. For purposes of publication, missing data were estimated on the basis of appropriate ratios. For the 1959 and 1960 censuses the general limit for short forms was raised from \$50,000 to \$100,000 value of shipments and a new intermediate form was used. This form is a shortened version of the long form in that some of the general questions were pared down and the detailed lists of materials and products were limited to the more important items. The general limits for firms in this category were set at between \$100,000-\$500,000 value of shipments, but in the case of both the short and inter-

mediate forms there are lower cut-offs for a number of industries in which the smaller firms account for a larger share of total shipments.

In the 1961 Census, in addition to the question on shipments of goods of own manufacture, questions on employment and payroll and on total revenue were added on all short forms. The other elements of principal statistics, viz. value of materials, fuel and electricity, and inventories, are generally estimated by using ratios based on the change in the value of shipments from year to year. This is to permit the complete compilation of basic industry statistics by industry and by geographic location. The proportion of the estimated data is generally less than 5 per cent of the total in each category of principal statistics.



## SIGNS AND DISPLAYS INDUSTRY

1961

For the 1961 survey year, the Bureau implemented a New Establishment Concept, bringing about marked revisions to this industry. This implementation of a new definition of the establishment (reporting unit) in the 1961 Census of Manufactures has resulted in certain changes and necessitated some adjustments to the statistics. In order to maintain comparability of the principal statistics (Table 1) for recent years, the necessary adjustments were applied to the data back to 1957. (See also Explanatory Notes).

This industry is defined as comprising those "Establishments primarily engaged in manufacturing signs and displays, including electric signs and neon signs". It does not include, however, establishments whose principal activity is the construction of poster billboards, poster bulletins and painted billboards on the site: such activity is regarded as construction and not manufacturing. As pointed out in the "Explanatory Notes", all manufacturing activity was covered up to and including the 1960 Census of Manufactures. In the case of this industry, certain establishments were included in previous years' surveys, whose principal activity was not the manufacturing of signs. When the New Establishment Concept was implemented for the 1961 survey, the following two classes of establishments were transferred out of this industry in accordance with the new approach:

- (a) Establishments whose primary activity was construction of poster billboards, poster bulletins and painted billboards on the site; these establishments did, however, manufacture some permanent signs, both electric and non-electric, on the premises.
- (b) Establishments whose primary activity was sign painting on materials owned by others, but which also manufactured a small amount of permanent signs from their own materials on the premises.

The effect of these changes is perhaps best illustrated by the rental receipts received by the industry, both from permanent signs and from poster billboards, poster bulletins and painted billboards. Such receipts amounted to \$15,006,299 in 1960 on

the old basis, whereas the total for 1961 on the new basis was only \$9,023.863, practically all of which was derived from the rental of neon and other electric signs.

Many of the permanent signs made in the industry, especially the electric ones, are shipped on a lease or rental basis and not sold outright. The estimated value of these signs was included in the industry shipment totals up to 1954; for the period 1955 to 1960, inclusive, they were removed from the industry totals and shown separately in a footnote to the industry shipment table.

Special 1961 commodity schedules were sent to those important establishments transferred out of the industry on the new basis in order to obtain from them:

- (a) The value of permanent signs shipped on an outright sales basis, by type; and
- (b) The estimated value of permanent signs shipped on a lease or rental basis, by type.

The information obtained from the special schedules has been combined with that from the industry proper and from other industries in Table 4, a new table giving the 1961 outright shipments of permanent signs by all industries together with a footnote covering the shipments of such signs on a lease or rental basis. In order to present this information, it has been necessary both to abridge the industry shipment detail to some extent (Table 3) and to suppress the footnote thereto covering the shipments of signs on a lease or rental basis by the industry.

In view of the extensive changes to this industry between 1960 and 1961, only 1961 data have been shown in this report with the exception of Table 1.

As a result of increased work loads and staff shortages it has been necessary to suspend publication of a certain table normally contained in this report. It is planned to resume publication of this table in the 1962 report. The table affected is the following: List of firms.

TABLE 1. Principal Statistics, Signs and Displays Industry, Representative Years, 1935-61

Year and province	Estab- lish- ments	Em- ployees	Salaries and wages	Cost of fuel and electricity	Cost of materials used	Value added by manufacture	Value of shipments <sup>1</sup>
		Basis	: Standard Inc	lustrial Class	sification in u	se prior to 196	30
	nun	nber			dollars		
1935	38 46 42	536 673 624	652,461 894,397	40,058 51,084	383,011 476,586	1, 238, 818 2, 022, 775	1,661,887
939 941 1943	39 31	656 400	870,842 1,026,142 711,641	60,335 90,287 61,599	474,769 558,320 289,210	1,872,317 2,602,609 1,707,673	2,407,423 3,251,216 2,058,482
945 947	30 42	605 1,038	1,095,673 2,183,227	75, 275 94, 994	499,680 1,528,525	1,999,872 3,829,354	2, 574, 82° 5, 452, 87°
949 950 951	49 64 103	1,369 1,569 2,001	3,146,480 3,874,776 5,336,652	156,828 171,021 271,396	2,119,144 2,801,486 4,765,596	6, 156, 257 7, 531, 833 10, 021, 946	8, 432, 229 10, 504, 346 15, 058, 938
952 953	176 193	2,356 2,632	6,609,424 7,703,654	330, 225 336, 970	5,344,140 6,247,579	12.711,681 <sup>2</sup> 15,204,952 <sup>2</sup>	18, 386, 046 21, 789, 50
955	206 305	2,731 3,102	8,493,332 9,777,004	430,412 537,754	6, 444, 124 7, 819, 492	13,391,309 16,930,088	20, 273, 968 25, 278, 08
956 957 958	329 342 356	3,324 3,417 3,638	11, 420, 335 12, 228, 196 13, 467, 853	601,222 675,347 656,748	9,890,036 10,490,282 11,202,953	18,377,732 19,151,221 22,240,362	28, 874, 07 30, 204, 203 34, 007, 650
	Basis: 1	Revised S	tandard Indust	rial Classifi		ew Establishm	ent Concept
	nun	ber			dollars		
957 958 1959	326 338 328	3,236 3,456 3,590	11,810,763 13,005,593 14,273,797	576,879 550,647 513,772	10,435,045 11,362,969 12,074,347	17, 449, 275 20, 101, 681 21, 703, 595	28, 371, 91; 31, 844, 726 34, 169, 146
1960	046	2 010	15 000 040	MOE 000	10 007 010	04 000 004	05 550 541
Canada	<b>346</b> 9	3, 816 54 31	15, 609, 940 162, 667 114, 950	525, 360 7, 071 7, 047	12, 927, 818 87, 821 92, 035	24, 222, 991 233, 135 137, 519	37, 778, 745 322, 534 235, 600
Quebec Ontario Manitoba	68 168 10	728 1,949 165	2,803,487 7,911,251 661,011	101,843 290,080 21,882	2,324,903 7,499,177 507,693	4,090,797 12,656,107 942,193	6,489,776 20,436,96 1,463,778
Saskatchewan Alberta British Columbia	5 34 46	55 301 533	221,682 1,254,411 2,480,481	4,820 32,335 60,282	130, 547 748, 645 1, 536, 997	310, 934 2, 068, 809 3, 783, 497	445, 383 2, 949, 68' 5, 435, <b>0</b> 20
1961							
Canada	367	3, 847	16, 085, 454	587,610	13, 989, 388	26, 145, 467	40, 161, 750
Tewfoundland and New Brunswick <sup>5</sup>	10	81 32	285, 210 123, 998	13, 166 6, 454 96, 261	172,638 93,781 1,997,502	405,792 145,726 3,888,184	558,95 244,87 5,992,46
Duebec	66	644	2,524,381	00,201	2,000,000	0,000,101	0,002,10
Nova Scotia Quebec Ontario Manitoba Saskatchewan	66 185 10 6	2,074 164 51	8,520,724 636,541 212,617	336, 952 22, 406 4, 257	8,847,740 504,851 161,238	14, 431, 459 892, 249 310, 765	23, 393, 45; 1, 403, 808 477, 266 2, 972, 95

<sup>&</sup>lt;sup>1</sup> Figures up to and including 1951 represent gross value of production.

<sup>2</sup> Because of insufficient inventory data in 1952 and 1953, these figures have been calculated from value of factory shipments and are, therefore, only approximations to true "Value added by manufacture".

<sup>3</sup> The implementation of a new definition of the establishment (reporting unit) in the 1961 Census of Manufactures has resulted in certain changes and necessitated some adjustments to the statistics. In order to maintain comparability of the principal statistics for recent years, the necessary adjustments were applied to the data back to 1957. (See also Explanatory Notes).

<sup>4</sup> Newfoundland 2; New Brunswick 7.

<sup>5</sup> Newfoundland 2; New Brunswick 8.

TABLE 2. Inventories, 1961

Province	Raw materials and supplies	Goods in process	Finished goods of own manufacture	Total
		dol	lars	
Opening: <sup>2</sup>	1			
Newfoundland and New Brunswick	67,368	3,773	7,792	78,933
Nova Scotia	11,789	1,870	3,680	19,339
Quebec	400,463	144.313	27,239	572,015
Ontario	1,034,881	728,870	289,818	2,053,569
Manitoba	109,619	55,335	15,508	180,462
Saskatchewan	25,817	10,420	_	36,237
Alberta	148,919	61,866	98,798	309,583
British Columbia	217,710	93.846	23,074	334,630
Canada	2,016,566	1,100,293	465, 909	3,582,768
Closing:				
Newfoundland and New Brunswick	69,223	25,783	18,427	113,433
Nova Scotia	15.958	5,284	1.350	22, 592
Quebec	420,037	138,498	22,536	581.071
Ontario	1,228,565	918,659	322,728	2,469,952
Manitoba	140,291	66,023	20,518	226,832
Saskatchewan	27,064	9,414	_	36,478
Alberta	178,055	99, 205	273,310	550,570
British Columbia	296,737	181,303	23,873	501,913
Canada	2,375,930	1,444,169	682,742	4,502,841

TABLE 3. Factory Shipments, 1961

Products	Value
	\$
Signs, electric <sup>1</sup>	8,245,609
Signs, non-electric:1	
Permanent - Metal	2,163,284
Plastic	1,223,327
Other (hardwood, plywood, etc.)	1,843,940
Non-permanent - Showcards, streamers, etc. (card, paper, cloth etc.)	2,299,577
Fluorescent lighting fixtures	118,303
Advertising displays (complete)	8,520,597
All other products	3,455,591
amount received for rental of signs	9,023,863
Amount received in payment for work done on materials owned by others	3,479,600
Less adjustment for value of sales taxes, excise duties and outward transportation charges which were not deducted from individual commodity items detailed above	211,935
Total value of shipments and work done	40, 161, 756

<sup>1</sup> Signs shipped on an outright sales basis only; see footnote to Table 4.

<sup>&</sup>lt;sup>1</sup> Book value of all manufacturing inventories held at plant and plant warehouses.
<sup>2</sup> The opening inventory for 1961 differs from the closing inventory for 1960 because of the receipt of revised data, the inclusion of new establishments, the removal of figures for establishments which did not operate in 1961, changes in classification, and the implementation of the New Establishment Concept.

TABLE 4. Shipments of Permanent Signs, in All Industries, 1961°

	Value
	\$
gns, electric - Neon and other luminous tube	5, 150, 973
Other electric	3, 428, 101
gns, non-electric — Metal	3, 652, 661
Plastic	1, 845, 133
Other	2, 195, 590
Total	16, 272, 458

<sup>&</sup>lt;sup>1</sup> In addition to these signs which were shipped on an outright sales basis, the following were manufactured but shipped on a lease or rental basis.

	1961 Estimated value \$
Signs, electric - Neon and other luminous tube	5, 969, 628
Other	30, 447
Signs, non-electric	749,862
Total	6,749,937

TABLE 5. Employees and their Earnings, by Provinces, 1961

		E	Imploy ee	S			Earnings	
Province	Supervisory and office employees		Production workers		Total	Supervisory and office employees	Production workers	Total
	Male	Female	Male	Female				
number							dollars	
Newfoundland and New Brunswick	18	3	59	1	81	94, 962	190, 248	285, 210
Nova Scotia	7	1	24	_	32	41,138	82,860	123,998
Quebec	123	25	469	27	644	767, 850	1,756,531	2,524,381
Ontario	450	160	1, 342	122	2,074	2,900,743	5,619,981	8, 520, 724
Manitoba	47	11	101	5	164	277, 812	358,729	636, 541
Saskatchewan	7	2	41	1	51	65, 974	146, 643	212,617
Alberta	63	19	195	14	291	475,877	767, 188	1,243,065
British Columbia	119	45	332	14	510	939, 084	1,599,834	2,538,918
Canada	834	266	2,563	184	3,847	5,563,440	10, 522, 014	16, 085, 454

TABLE 6. Production Workers, by Months, 1961

Month	Establishmen monthly		Establishments reporting quarterly detail <sup>2</sup>		
	Male	Female	Male	Female	
January	1,917	150			
February March	1,916 1,952	142 135	407	23	
April	1,961 1,992	149 148			
une	2,059	142	441	29	
uly	2,048 2,046	152 154			
eptember	2,014	151 161	430	29	
October	2,002	149			
December	1,811	141	418	29	
Average for establishments reporting monthly detail			1, 970	150	
Average for establishments reporting quarterly detail			427	29	
Average for small establishments <sup>1</sup>			166	5	
Average for all establishments		010404040404040404	2, 563	184	

<sup>1</sup> The number of production workers, by months, was collected only for large establishments.
<sup>2</sup> The number of production workers, by quarters, was collected only for medium-size establishments.
<sup>3</sup> The monthly detail of production workers was not collected from small establishments. Only annual averages were collected from these establishments.

TABLE 7. Principal Statistics, grouped by Size of Establishment, 1961

Shipment size	Estab- lish- ments	Em- ployees	Salaries and wages	Cost of fuel and electricity	Cost of materials used	Value of shipments
	num	ber		dol	lars	
Under \$10,000	74	92	244, 173	14, 369	104,795	437,997
\$ 10,000 to \$ 24,999	85	214	736,712	35,612	351, 591	1, 404, 365
25,000 " 49,999	69	318	1, 165, 359	49,428	645,788	2, 39 1, 70 1
50,000 " 99,999	54	451	1,724,936	79,566	1, 165, 371	3, 755, 692
100,000 '1 199,999	39	537	2, 265, 410	95,480	1,727,399	5, 459, 389
200,000 ' 499,999	24	705	3,050,882	104,674	3, 125, 667	7,838,655
500,000 " 999,999	16	949	4,078,006	130,678	3,751,452	11, 301, 761
1,000,000 and over	6	58 1	2,819,976	77,803	3, 117, 325	7, 572, 196
Totals	367	3, 847	16,085,454	587, 610	13,989,388	40, 161, 756

TABLE 8. Principal Statistics, classified according to Type of Ownership, 1961

Type of ownership	Estab- lish- ments	Em- ployees	Salaries and wages	Cost of fuel and electricity	Cost of materials used	Value of shipments
	nur	nber		do	llars	
Individual ownership	178	512	1,838,550	89, 294	1,093,573	3,876,862
Partnerships	39	175	651,846	26,401	438,846	1, 410, 579
Incorporated companies	150	3, 160	13, 595, 058	471,915	12, 456, 969	34, 874, 315
Totals	367	3,847	16,085,454	587, 610	13, 989, 388	40, 161, 756

TABLE 9. Principal Statistics, grouped by Number of Employees, 1961

Group size	Estab- lish- ments	Em- ployees	Salaries and wages	Cost of fuel and electricity	Cost of materials used	Value of shipments
	nut	nber		dol	lars	
Under 5 employees	190	393	1,409,025	67,578	831, 273	2, 972, 831
5 to 14 employees	108	826	3, 141, 475	146,626	2, 163, 385	7, 211, 138
15 " 49 "	55	1,420	6,041,480	218, 818	6, 438, 430	16, 800, 400
50 " 99 "	11	829	3, 598, 267	108, 219	3,010.704	9, 166, 574
100 and over	3	379	1, 895, 207	46.369	1.545.596	4,010,813
Totals	367	3, 847	16, 085, 454	587, 610	13, 989, 388	40, 161, 756

TABLE 10. Fuel and Electricity, 1961

Kind		Quantity	Cost at plant
			\$
. Establishments reporting commodity detail:1			
Bituminous coal:			
(a) From Canadian mines(b) Imported	ton	163 598	3. 103 7. 850
Sub-bituminous coal:		000	1,000
(from Alberta mines only)	6.8	5	112
Anthracite coal	4.6	750	12,058
Gasoline (including gasoline used in cars and trucks)	Imp. gal.	371.839	151, 268
Fuel oil, including kerosene or coal oil	8.6	282, 236	47,479
Wood	cord	3	34
Gas:			
(a) Liquefied petroleum gases	Imp. gal.	6.550	2, 784
(c) Natural gas	M cu. ft.	87,834	71,536
Other fuel			57
Electricity purchased	kwh.	7.881,264	145. 921
Steam purchased	pound	424,000	424
. Establishments reporting group detail:2			
Cost of fuel			66.814
Cost of electricity			31,099
B. Estimate for establishment for which no data were collected:			
Cost of fuel and electricity			47.071
. All establishments:			
Total cost of fuel and electricity			587, 610

<sup>&</sup>lt;sup>1</sup> Large establishments. <sup>2</sup> Medium-size establishments. <sup>3</sup> Small establishments.