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CHAIN STORE SALES AND STOCKS

SALES DURING OCTOBER AND STOCKS (at cost) COTOBER 1, 1960 and 1961

The estimates contained in this report are not adjusted for price changes, seasonal variations or number of shopping days; they are subject to revision on an annual basis.

	Sales			Stocks (at cost)		
Kind of business	October 1960	Catober - 1961	Change 1961/60	0ct. 1, 1960	Oct. 1, 1961	Change 1961/60
	\$1000	\$'000	%	\$'000	\$'000	%
Grocery and combination	136,011	131,519	- 3.3	72,052	74,934	+ 4.0
Variety	24,910	25,486	+ 2.3	53,798	53,960	+ 0.3
Men's clothing	2,781	2,684	- 3.5	8,386	8,537	+ 1.8
Family clothing	6,429	6,243	- 2.9	12,932	12,066	- 6.7
Women's clothing	7,815	7,227	- 7.5	17,759	19,588	+10.3
Shoe	6,376	5,905	- 7.4	21,197	21,197	(c)
Hardware	4,631	4,648	+ 0.4	13,691	14,280	+ 4.3
Lumber and building material	11,006	10,241	- 7.0	20,862	18,922	- 9.3
Furniture, radio and appliance	10,640	10,921	+ 2.6	20,741	23,064	+11.2
Drug	4,748	4,684	- 1.3	11,137	11,649	+ 4.6
Jewellery	3,653	3,377	- 7.6	17,559	17,857	+ 1.7
All other	76,993	75,663	- 1.7	111,859	113,218	+ 5.7
Totals	295,993	268,598	- 2.5	381,973	394,272	+ 3.2

Although data from identical firms for the two monthly periods are used to produce the dollar estimates, the percentage change may be influenced by the difference in number of stores operated.

Number of Stores Operated by Reporting Firms

Kind of business	Number of stores Oct.1960 Oct.1961		Kind of business	Number of stores Oct.1960 Oct.1961	
Grocery and combination Variety Men's clothing Family clothing Women's clothing Shoe Hardware	1,350 648 138 165 580 725 121	1,378 705 175 164 591 769 127	Lumber and building Material Furniture, radio & appliance Drug Jewellery All other Totals	1,824	591 508 276 91 1,909

(c) Unchanged

Prepared in the Industry and Merchandising Division.

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