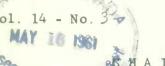
MONTHLY

DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

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HAIN STORE SALES AND STOCKS

SALES DURING HARCH AND STOCKS (at cost) HARCH 1, 1960 and 1961

The estimates contained in this report are not adjusted for price changes, seasonal variations or number of shopping days; they are subject to revision on an annual basis.

| | Sales | | | Stocks (at cost) | | |
|--------------------------------|---------------|---------------|-------------------|------------------|------------------|-------------------|
| Kind of business | March 1960 | March 1961 | Change 1961/60 | March 1, 1960 | March 1, 1961 | Change 1961/60 |
| | \$'000 | \$'000 | % | \$'000 | \$'000 | % |
| Grocery and combination | 127,032 | 137,076 | + 7.9 | 66,990 | 77,172 | +15.2 |
| Variety | 18,549 | 21,806 | +17.6 | 47,224 | 48,263 | + 2.2 |
| Men's clothing | 2,032 | 2,552 | +25.6 | 6,269 | 5.768 | - 8.0 |
| Family clothing | 3,326 | 4,423 | +33.0 | 10,325 | 12,720 | +23.2 |
| Tomen's clothing | 5,397 | 6,047 | +12.0 | 14,554 | 15.529 | + 6.7 |
| Shoe | 4,220 | 5,472 | +29.7 | 19,196 | 19,715 | + 2.7 |
| lardware | 3,369 | 3,619 | + 7.4 | 12,922 | 14,486 | +12.1 |
| umber and building material | 4,788 | 5,245 | + 9.5 | 24,249 | 20,175 | -16.8 |
| Furniture, radio and appliance | 9,217 | 9,564 | + 3.8 | 22,669 | 23,372 | + 3.1 |
| Drug | 4,134 | 4,574 | +10.6 | 11,222 | 11,424 | + 1.8 |
| Jewellery | 2,926 | 2,901 | - 0.9 | 16,010 | 16,490 | + 3.0 |
| All other | 64,372 | 71,622 | +11.3 | 106,383 | 106,745 | + 0.3 |
| Totals | 249,362 | 274,901 | +10.2 | 358,013 | 371,859 | + 3.9 |

Although data from identical firms for the two monthly periods are used to produce the dollar estimates, the percentage change may be influenced by the difference in number of stores operated.

Number of Stores Operated by Reporting Firms

| Kind of business | Number of stores Mar.1960 Mar.1961 | | Kind of business | Number of stores Mar.1960 Mar.1961 | |
|---|---|---|---|---------------------------------------|-----------------------------------|
| Grocery and combination Variety Men's clothing Family clothing Women's clothing Shoe Hardware | 1,418 596 151 153 585 788 115 | 1,447 639 154 160 611 852 121 | Lumber and building Material Furniture, radio & appliance Drug Jewellery All other Totals | | 527 518 294 108 1,654 |

