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CHAIN STORE SALES AND STOCKS

Sales during November and Stocks (at cost) November 1, 1961 and 1962

The estimates contained in this report are not adjusted for price changes, seasonal variations or number of shopping days; they are subject to revision on an annual basis.

	Sales		01	Stocks (at cost)		01
Kind of business	November 1961	November 1962	Change 1962/61	Nov. 1, 1961	Nov. 1, 1962	Change 1962/61
	\$'000	\$'000	7.	\$'000	\$1000	%
Grocery and combination	137,384	151,963	+10.6	87.564	90,717	+ 3.6
Variety	27,856	30,328	+ 8.9	63,205		+18.0
Men's clothing	2,888	3,067	+ 6.2	10,094	11,265	+11.6
Family clothing	6,841	7,426	+ 8.6	14,911	15,672	+ 5.1
Women's clothing	7,089	7,482	+ 5.5	19,361	21,491	+11.0
Shoe	7,251	7,107	- 2.0	25,677	25,908	+ 0.0
Hardware	4,661	5,674	+21.7	14,386	17,464	+21.4
Lumber and building material	8,887	10,544	+18.6	19,918	19,620	- 1.5
Furniture, radio and appliance	10,156	10,390	+ 2.3	22,891	21,700	- 5.2
Drug	4,354	4,446	+ 2.1	13,266	13,518	+ 1.9
Jewellery	4,548	4,865	+ 7.0	16,250	17,647	+ 8.6
All other	78,867	86,344	+ 9.5	154,764	169,329	+ 9.4
Totals	300,782	329,636	+ 9.6	462,287	498,913	+ 7.9

Although data from identical firms for the two monthly periods are used to produce the dollar estimates, the percentage change may be influenced by the difference in number of stores operated.

Number of Stores Operated by Reporting Firms

Kind of business	Number of stores		Kind of business	Number of stores		
	Nov. 1961	Nov. 1962	Alid of basiness	Nov. 1961	Nov. 1962	
Grocery and			Lumber and building			
combination	1,415	1,411	Material	617	633	
Variety	712	731	Furniture, radio &	ON RING	-	
Men's clothing	62	61	appliance	485	488	
Family clothing	163	162	Drug	280-2	281	
Women's clothing	569	553	Jewellery All other	29 19694	95	
Shoe	880	910			2,359	
Hardware	136	144	Totals Process	7.671	7,828	

Prepared in the Industry and Merchandising Division

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