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MONTHLY

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CHAIN STORE SALES AND STOCKS

SALES DURING FEBRUARY AND STOCKS (at cost) EBRUARY I.

1961 and 1962

The estimates contained in this report are not adjusted for price changes, seasonal variations or number of shopping days; they are subject to revision on an annual basis.

	Sales			Stocks (at cost)		61
Kind of business	February 1961	February 1962	Change 1962/61	Feb. 1, 1961	Feb. 1,	Change 1962/61
	\$'000	\$'000	%	\$'000	\$'000	%
Grocery and combination	124,981	129,168	+ 3.4	79,830	82,784	+ 3.7
Variety	15,958	16,750	+ 5.0	44,337	46,377	+ 4.6
Men's clothing	1,784	1,854	+ 3.9	7,557	7,830	+ 3.6
Family clothing	3,108	3,338	+ 7.4	13,372	12,316	- 7.9
Women's clothing	4,494	4,399	- 2.1	13,555	15,019	+10.8
Shoe	3,333	3,263	- 2.1	19,460	20,335	+ 4.5
Hardware	2,650	2,763	+ 4.3	13,047	15,186	+16.4
Lumber and building material	5,331	5,045	- 5.4	21,017	21,627	+ 2.9
Furniture, radio and appliance	7,054	6,224	-11.8	17,548	17,969	+ 2.4
Drug	4,057	4,022	- 0.9	12,544	12,833	+ 2.3
Jewellery	2,292	2,275	- 0.7	13,969	14,025	+ 0.4
All other	60,253	62,609	+ 3.9	118,524	132,182	+11.5
Totals	235,295	241,710	+ 2.7	374,760	398,483	+ 6.3

Although data from identical firms for the two monthly periods are used to produce the dollar estimates, the percentage change may be influenced by the difference in number of stores operated.

Number of Stores Operated by Reporting Firms

Kind of business	Number of stores		Kind of business	Number of stores		
kind of business	Feb. 1961	Feb. 1962		Feb. 1961	Feb. 1962	
Grocery and			Lumber and building			
combination	1,453	1,463	Material	604	610	
Variety	658	707	Furniture, radio &			
Men's clothing	9 / 0	160	appliance	510	495	
Family clothing	- 1.0	148	Drug	297	288	
Women's clothing	84 84 85	550	Jewellery	109	107	
Shoe	1707	837	All other	2,241	2,365	
Hardware	77/	119	Totals	7,634	7,849	

Prepared in the Industry and Merchandising Division

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