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CHAIN STORE SALES AND STOCKSSales during September and Stocks (at cost) September 1, 1961 and 1962

The estimates contained in this report are not adjusted for price changes, seasonal variations or number of shopping days; they are subject to revision on an annual basis.

Kind of business	Sales		Change 1962/61 %	Stocks (at cost)		Change 1962/61 %
	Sept. 1961 \$'000	Sept. 1962 \$'000		Sept. 1, 1961 \$'000	Sept. 1, 1962 \$'000	
Grocery and combination	146,793	138,908	- 5.4	81,442	86,654	+ 6.4
Variety	26,212	25,832	- 1.4	53,418	59,668	+11.7
Men's clothing	2,117	2,413	+14.0	7,666	7,644	- 0.3
Family clothing	6,361	6,696	+ 5.3	14,246	14,474	+ 1.6
Women's clothing	6,828	6,880	+ 0.8	16,127	16,837	+ 4.4
Shoe	7,070	6,927	- 2.0	23,308	24,566	+ 5.4
Hardware	4,600	5,067	+10.2	14,884	16,343	+ 9.8
Lumber and building material	9,560	11,038	+15.5	20,998	23,140	+10.2
Furniture, radio and appliance	10,255	10,187	- 0.7	18,868	17,547	- 7.0
Drug	4,685	5,191	+10.8	12,382	13,026	+ 5.2
Jewellery	3,768	3,723	- 1.2	14,263	16,103	+12.9
All other	82,731	82,428	- 0.4	157,892	177,183	+12.2
Totals	310,980	305,290	- 1.8	435,494	473,185	+ 8.7

Although data from identical firms for the two monthly periods are used to produce the dollar estimates, the percentage change may be influenced by the difference in number of stores operated.

Number of Stores Operated by Reporting Firms

Kind of business	Number of stores		Kind of business	Number of stores	
	Sept. 1961	Sept. 1962		Sept. 1961	Sept. 1962
Grocery and combination	1,407	1,408	Lumber and building material	614	627
Variety	694	722	Furniture, radio & appliance	515	516
Men's clothing	97	93	Drug	283	281
Family clothing ...	148	150	Jewellery	107	112
Women's clothing ..	575	556	All other	2,276	2,346
Shoe	877	913	Totals	7,727	7,868
Hardware	134	144			

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Prepared in the Industry and Merchandising Division

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