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CHAIN STORE SALES AND STOCKS

Sales during January and Stocks (at cost) January 1962 and 1963

The estimates contained in this report are not adjusted for price changes, seasonal variations or number of shopping days; they are subject to revision on an annual basis.

Kind of business	Sales		Change 1963/62 %	Stocks (at cost)		Change 1963/62 %
	January 1962 \$'000	January 1963 \$'000		Jan. 1, 1962 \$'000	Jan. 1, 1963 \$'000	
Grocery and combination	128,491	139,207	+ 8.3	94,644	95,118	+ 0.5
Variety	17,430	17,300	- 0.7	49,834	59,302	+19.0
Men's clothing	2,060	2,045	- 0.7	8,446	8,311	- 1.6
Family clothing	4,750	5,244	+10.4	12,624	11,576	- 8.3
Women's clothing	5,687	5,936	+ 4.4	14,910	15,134	+ 1.5
Shoe	4,192	4,392	+ 4.8	21,752	22,884	+ 5.2
Hardware	3,408	4,008	+17.6	16,166	16,457	+ 1.8
Lumber and building material	6,267	6,907	+10.2	23,219	23,474	+ 1.1
Furniture, radio and appliance	7,282	8,106	+11.3	23,936	22,954	- 4.1
Drug	4,440	4,494	+ 1.2	12,690	13,185	+ 3.9
Jewellery	2,752	2,865	+ 4.1	13,057	13,710	+ 5.0
All other	61,663	65,281	+ 5.9	133,630	139,273	+ 4.2
Totals	248,422	265,785	+ 7.0	424,908	441,378	+ 3.9

Although data from identical firms for the two monthly periods are used to produce the dollar estimates, the percentage change may be influenced by the difference in number of stores operated.

Number of Stores Operated by Reporting Firms

Kind of business	Number of stores		Kind of business	Number of stores	
	Jan. 1962	Jan. 1963		Jan. 1962	Jan. 1963
Grocery and combination	1,420	1,416	Lumber and building Material	514	533
Variety	709	728	Furniture, radio & appliance	481	473
Men's clothing	66	64	Drug	273	275
Family clothing ...	155	152	Jewellery	94	95
Women's clothing ..	513	508	All other	2,272	2,377
Shoe	859	879	Totals	7,478	7,626
Hardware	122	126			

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