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TRUE

WEAL

Price: 10 cents, \$1.00 a year

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Sales during December and Stocks (at cost) December 1, 1962 and 1963

CHAIN STORE SALES AND STOCKS-

The estimates contained in this report are not adjusted for price changes, seasonal variations or number of shopping days; they are subject to revision on an annual basis.

	Sales		Changa	Stocks (at cost)		Change	
Kind of business	December December		Change	Dec. 1,	Dec. 1,	Change	
	1962	1963	1963/62	1962	1963	1963/62	
	\$'000	\$'000	7/0	\$'000	\$'000	%	
Grocery and combination	158,452	157,699	-0.5	96,236	100,952	+ 4.9	
Variety	55,672	58,602	+5.3	75,375	76,430	+ 1.4	
Men's clothing	4,916	4,952	+0.7	12,209	11,366	- 6.9	
Family clothing	10,759	11,216	+4.2	14,846	14,148	- 4.7	
Women's clothing	13,529	14,305	+5.7	24,240	25,913	+ 6.9	
Shoe	11,164	12,022	+7.7	25,811	26,172	+ 1.4	
ilardware	6,830	7,346	+7.6	15,217	16,434	+ 8.0	
Lumber and building material	6,507	7,093	+9.0	21,314	27,900	+30.9	
Furniture, radio and appliance	13,588	13,194	-2.9	22,573	20,948	- 7.2	
Drug	6,747	7,011	+3.9	13,870	13,856	- 0.1	
Jewellery	12,511	13,376	+6.9	18,371	19,032	+ 3.6	
All other	145,954	152,298	+4.3	197,980	197,959	(1)	
Totals	446,629	459,114	+2.8	538,042	551,110	+ 2.4	

Although data from identical firms for the two monthly periods are used to produce the dollar estimates, the percentage change may be influenced by the difference in number of stores operated.

Number of Stores Operated by Reporting Firms

Kind of business	Number of stores		Kind of business	Number of stores		
	Dec. 1962	Dec. 1963	KING OF DUSTNESS	Dec. 1962	Dec. 1963	
Grocery and			Lumber and building			
combination	1,418	1,434	material	601	601	
Variety	728	736	Furniture, radio			
Men's clothing	154	152	and appliance	440	431	
Family clothing	147	148	Drug	274	275	
Women's clothing	526	530	Jewellery	129	130	
Shoe	918	924	All other	2,146	2,283	
Hardware	135	140	Totals	7,616	7.784	

February, 1964

(1) Unchanged.

Merchandising and Services Division

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ROCER DUHAMEL, F.R.S.C., Queen's Printer and Controller of Stationery, Ottawa

