

| Kind of business | Sales |  | $\begin{gathered} \text { Change } \\ \text { 1963/62 } \end{gathered}$ | Stocks (at cost) |  | Change$1963 / 62$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { December } \\ 1962 \\ \hline \end{gathered}$ | $\begin{array}{\|c} \hline \text { December } \\ 1963 \\ \hline \end{array}$ |  | $\begin{gathered} \text { Dec. } 1, \\ 1962 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Dec. } 1, \\ 1963 \end{gathered}$ |  |
|  | \$'000 | \$'000 | \% | \$'000 | \$'000 | \% |
| Grocery and combination | 158,452 | 157,699 | -0.5 | 96,236 | 100,952 | $+4.9$ |
| Variety | 55,672 | 58,602 | +5.3 | 75,375 | 76,430 | + 1.4 |
| Men's clothing | 4,916 | 4,952 | +0.7 | 12,209 | 11,366 | - 6.9 |
| Family clothing | 10,759 | 11,216 | +4.2 | 14,846 | 14,148 | -4.7 |
| Women's clothing | 13,529 | 14,305 | +5.7 | 24,240 | 25,913 | $+6.9$ |
| Shoe | 11,164 | 12,022 | +7.7 | 25,811 | 26,172 | $+1.4$ |
| ilardware | 6,830 | 7,346 | +7.6 | 15,217 | 16,434 | $+8.0$ |
| Lumber and building material | 6,507 | 7,093 | +9.0 | 21,314 | 27,900 | +30.9 |
| Furniture, radio and appliance | 13,588 | 13,194 | -2.9 | 22,573 | 20,948 | - 7.2 |
| Drug | 6,747 | 7,011 | +3.9 | 13,870 | 13,856 | -0.1 |
| Jewellery | 12,511 | 13,376 | +6.9 | 18,371 | 19,032 | + 3.6 |
| All other | 145,954 | 152,298 | +4.3 | 197,980 | 197,959 | (1) |
| Totals | 446,629 | 459,114 | +2.8 | 538,042 | 551,110 | $+2.4$ |

Although data from identical firms for the two monthly periods are used to produce the dollar estimates, the percentage change may be influenced by the difference in number of stores operated.

Number of Stores Operated by Reporting Firms

| Kind of business | Number of stores |  | Kind of business | Number of stores |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Dec. 1962 | Dec. 1963 |  | Dec. 1962 | Dec. 1963 |
| Grocery and combination | 1,418 | 1,434 | Lumber and building material ........ | 601 | 601 |
| Variety | 728 | 736 | Furniture, radio |  |  |
| Men's clothing | 154 | 152 | and appliance | 440 | 431 |
| Family clothing | 147 | 148 | Drug | 274 | 275 |
| Women's clothing | 526 | 530 | Jewellery | 129 | 130 |
| Shoe | 918 | 924 | All other | 2,146 | 2,283 |
| Hardware | 135 | 140 | Totals | 7,616 | 7.784 |

February, 1964
(1) Unchanged.

6422-502

## Merchandising and Services Division

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