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Sales dur	ng May and Storers (at cost) May 1962 and 1963

The estimates contained in this report are not adjusted for price changes, seasonal variations or number of shopping days; they are subject to revision on an annual basis.

	Sales		-	Stocks (at cost)		
Kind of business	May 1962	May 1963	Change 1963/62	May 1, 1962	May 1, 1963	Change 1963/62
	\$'000	\$'000	%	\$'000	\$'000	%
Grocery and combination	143,132	160,737	+12.3	87,385	92,191	+ 5.5
Variety	25,668	27.479	+ 7.1	58,903	65,382	+11.0
Men's clothing	2,378	2,484	+ 4.5	6,852	8,257	+20.5
Family clothing	6,029	6,128	+ 1.6	14,303	11,471	-19.8
Women's clothing	7,644	8,152	+ 6.6	16,446	18,700	+13.7
Shoe	7,231	7,382	+ 2.1	24,315	26,674	+ 9.7
Hardware	5,682	6,210	+ 9.3	14,818	16,981	+14.6
Lumber and building material	8,816	9,199	+ 4.3	23,862	31,330	+31.3
Furniture, radio and appliance	9,831	9,845	+ 0.1	20,140	19,375	- 3.8
Drug	4,326	4,669	+ 7.9	12,544	12,632	+ 0.7
Jewellery	3,617	3,739	+ 3.4	15,460	15,661	+ 1.3
All other	83,813	86,322	+ 3.0	126,861	136,608	+ 7.7
Totals	308,167	332,346	+ 7.8	421,889	455,262	+ 7.9

Although data from identical firms for the two monthly periods are used to produce the dollar estimates, the percentage change may be influenced by the difference in number of stores operated.

Number of	Stores	Operated	by	Reporting	Firms

Kind of business	Number of stores		Kind of business	Number of stores		
	May 1962	May 1963	KING OF BUSINESS	May 1962	May 1963	
Grocery and			Lumber and building			
combination	1,385	1,404	Material	649	639	
Variety	845	865	Furniture, radio &			
Men's clothing	160	160	appliance	441	420	
Family clothing	145	143	Drug	276	277	
Women's clothing	520	540	Jewellery	108	107	
Shoe	899	910	All other	1,915	2,043	
Sardware	139	151	Totals	7.482	7,659	

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Prepared in the Merchandising and Services Division

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