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MONTHLY

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## CHAIN STORE SALES AND STOCKS

Sales during June and Stocks (at cost) June 1, 1962 and 1963

The estimates contained in this report are not adjusted for price changes, seasonal variations or number of shopping days; they are subject to revision on an annual basis.

Kind of business	Sales		Change 1963/62	Stocks (at cost)		Change 1963/62
	June 1962	June 1963		June 1, 1962	June 1, 1963	
	\$'000	\$'000	%	\$'000	\$'000	%
Grocery and combination .....	157,006	153,374	- 2.3	87,463	89,387	+ 2.2
Variety .....	27,819	28,041	+ 0.8	58,952	64,434	+ 9.3
Men's clothing .....	2,701	3,011	+11.5	7,926	8,805	+11.1
Family clothing .....	6,517	6,611	+ 1.4	14,683	12,231	-16.7
Women's clothing .....	8,239	8,495	+ 3.1	17,247	19,265	+11.7
Shoe .....	8,091	8,333	+ 3.0	25,499	25,117	- 1.5
Hardware .....	5,635	6,352	+12.7	14,561	17,487	+20.1
Lumber and building material	10,899	11,612	+ 6.5	24,123	30,395	+26.0
Furniture, radio and appliance	9,865	9,717	- 1.5	21,058	19,942	- 5.3
Drug .....	4,635	4,712	+ 1.7	12,770	12,527	- 1.9
Jewellery .....	3,998	3,756	- 6.1	15,413	15,675	+ 1.7
All other .....	92,958	94,391	+ 1.5	127,959	137,821	+ 7.7
Totals .....	338,363	338,405	(1)	427,654	453,086	+ 5.9

Although data from identical firms for the two monthly periods are used to produce the dollar estimates, the percentage change may be influenced by the difference in number of stores operated.

Number of Stores Operated by Reporting Firms

Kind of business	Number of stores		Kind of business	Number of stores	
	June, 1962	June, 1963		June, 1962	June, 1963
Grocery and combination .....	1,399	1,401	Lumber and building material .....	608	602
Variety .....	847	866	Furniture, radio & appliance .....	486	463
Men's clothing ....	99	99	Drug .....	258	259
Family clothing ...	155	156	Jewellery .....	118	118
Women's clothing ..	523	540	All other .....	2,345	2,483
Shoe .....	895	909	Totals .....	7,856	8,027
Hardware .....	123	131			

(1) Unchanged.

Prepared in the Merchandising and Services Division

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