

The estimates contained in this report are not adjusted for price changes, seasonal variations or number of shopping days; they are subject to revision on an annual basis.

| Kind of business | Sales |  | $\begin{aligned} & \text { Change } \\ & 1964 / 63 \end{aligned}$ | Stocks (at cost) |  | Change$1964 / 63$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June $1963$ | June 1964 |  | June 1, 1963 | $\begin{aligned} & \text { June 1, } \\ & 1964 \end{aligned}$ |  |
|  | \$'000 | \$'000 | \% | \$'000 | \$'000 | \% |
| Grocery and combination | 153,374 | 152,831 | - 0.4 | 89,387 | 94,393 | $+5.6$ |
| Variety | 28,041 | 30,735 | + 9.6 | 64,434 | 70,298 | + 9.1 |
| Men's clothing | 3,011 | 3,126 | + 3.8 | 8,805 | 8,770 | -0.4 |
| Family clothing | 6,611 | 6,760 | + 2.3 | 12,231 | 14,664 | +19.9 |
| Women's clothing | 8,495 | 8,189 | - 3.6 | 19,265 | 20,498 | + 6.4 |
| Shoe | 8,333 | 7,606 | -3.7 | 25,117 | 25,920 | + 3.2 |
| Hardware | 6,352 | 6,940 | + 9.3 | 17,487 | 19,184 | +9.7 |
| Lumber and building material | 11,612 | 12,250 | + 5.5 | 30,395 | 34,437 | +13.3 |
| Furniture, radio and appliance | 9,717 | 10,449 | + 7.5 | 19,942 | 19,922 | - 0.1 |
| Drug | 4,712 | 5,075 | + 7.7 | 12,527 | 13,116 | $+4.7$ |
| Jewellery | 3,756 | 3,941 | + 4.9 | 15,675 | 17,572 | +12.1 |
| A11 other | 94,391 | 101,183 | + 7.2 | 137,821 | 133,909 | - 2.8 |
| Totals | 338,405 | 349,085 | $+3.2$ | 453,086 | 472,683 | $+4.3$ |

Although data from identical firms for the two monthly periods are used to produce the dollar estimates, the percentage change may be influenced by the difference in number of stores operated.

Number of Stores Operated by Reporting Firms

| Kind of business | Number of stores |  | Kind of business | Number of stores |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 1963 | June 1964 |  | June 1963 | June 1964 |
| Grocery and combination | 1,455 | 1,492 | Lumber and building material ........ | 625 | 614 |
| Variety | 731 | 743 | Furniture, radio |  |  |
| Men's clothing | 76 | 79 | and appliance | 450 | 458 |
| Family clothing. | 133 | 140 | Drug | 279 | 280 |
| Women's clothing | 527 | 532 | Jewe 11ery | 130 | 133 |
| Shoe | 894 | 895 | All other | 2,384 | 2,535 |
| Hardware ...... | 127 | 125 | Totals...... | 7.811 | 8.026 |

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Merchandising and Services Division


