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## CHAIN STORE SALES AND STOCKS

Sales during August and Stocks (at cost) August 1, 1963 and 1964

The estimates contained in this report are not adjusted for price changes, seasonal variations or number of shopping days; they are subject to revision on an annual basis.

	Sales		Change	Stocks (at cost)		Change
Kind of business	August 1963	August 1964	Change 1964/63	August 1, 1963	August 1,	Change 1964/63
	\$'000	\$'000	%	\$'000	\$'000	%
Grocery and combination	160,024	152,630	- 4.6	89,966	96,534	+ 7.3
Variety	29,813	30,910	+ 3.7	58,496	65,281	+11.6
Men's clothing	2,190	2,120	- 3.2	7,524	8,765	+16.5
Family clothing	6,900	7,310	+ 5.9	13,664	15,290	+11.9
Women's clothing	6,956	6,748	- 3.0	16,310	17,745	+ 8.8
Shoe	6,964	6,293	- 9.6	23,398	24,755	+ 5.8
Hardware	6,115	6,346	+ 3.8	19,210	22,399	+16.6
Lumber and building material	13,244	12,728	- 3.9	30,431	35,330	+16.1
Furniture, radio and appliance	8,905	9,048	+ 1.6	18,199	19,091	+ 4.9
Drug	4,909	5,029	+ 2.4	12,314	13,422	+ 9.0
Jewellery	3,621	3,745	+ 3.4	15,572	15,681	+ 0.7
All other	102,545	103,913	+ 1.3	186,398	195,214	+ 4.7
Totals	352,186	346,820	- 1.5	491,482	529,507	+ 7.7

Although data from identical firms for the two monthly periods are used to produce the dollar estimates, the percentage change may be influenced by the difference in number of stores operated.

Number of Stores Operated by Reporting Firms

Kind of business	Number of stores		Vied of business	Number of stores		
	Aug.1963	Aug.1964	Kind of business	Aug. 1963	Aug. 1964	
Grocery and			Lumber and building			
combination	1,423	1,457	material	603	590	
Variety	878	895	Furniture, radio			
Men's clothing	86	92	and appliance	423	427	
Family clothing	144	157	Drug	268	267	
Women's clothing	508	518	Jewellery	132	133	
Shoe	904	904	All other	2,569	2,758	
Hardware	127	122	Totals	8.065	8.320	

October, 1964

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