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CHAIN STORE SALES AND STOCKS

TABLE 1. Sales and Stocks for Six Trades

TRADE	SALES		CHANGE	STOCKS		CHANGE
	April 1953	April 1954	1954/1953	April 1,	April 1,	1954/1953
	\$'000	\$'000	50	\$'000	\$'000	70
Grocery and Combination Stores Women's Ciothing Stores	61,414 3,638 3,696 995 2,850 14,533	70,107 4,060 3,964 1,016 2,959 16,021	+ 14.2 + 11.6 + 7.3 + 2.1 + 3.8 + 10.2	43,647 10,751 21,433 5,096 9,421 49,221	51,095 10,506 21,721 6,876 10,346 47,154	+ 17.1 - 2.3 + 1.3 + 34.9 + 9.8 - 4.2

TABLE 2, Sales/Stocks Relationships

	STOCK/S RATI	STOCK TURNOVER RATE	
TRADE	April, 1953	April, 1954	April, 1954
Grocery and Combination Stores	0.7	0.7	15.6
Women's Clothing Stores	3.0	2.6	4.4
Shoe Stores	5.8	5.5	2.0
Hardware Stores	5.1	6.8	2.0
Drug Stores	3.3	3.5	3.4
Variety Stores	3-4	2.9	4.0

Stocks/Sales Ratios — are obtained by dividing stocks at selling value as at the beginning of the month by sales made during the month.

Stock Turnover Rates — are obtained by dividing sales in the 12 months ending with the report month by stocks at selling value at the beginning of the report month.

TABLE 3. Number of Stores Operated by Sample Firms

TRADE	NUMBER OF STORES			
	April, 1953	April, 1954		
Procery and Combination Stores	780	775		
omen's Clothing Stores	319	342		
noe Stores	492	500		
ardware	36	36		
rug Stores	233	24,5		
ariety Stores	536	553		

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