DOMINION BUREAU OF STATISTICS
Industry and Merchandising Division
OTTAWA

# DEPARTMENT STORE SALES AND STOCKS 

APRIL, 1952

## By Provinces:

Department store sales in Canada totalled \$75,058,000 during April 1952, a slight decrease of $0.2 \%$ when compared to the April 1951 total of $\$ 75,210,000$. This change could be seen in light of the fact that department store sales in April 1951 were $11.3 \%$ higher than in April 1950.

Four of the seven regions (Quebec, Manitoba, Alberta and British Columbia) reported lower sales in April 1952 than in 1951. Manitoba's decrease of $6.2 \%$ was the largestrecorded. The Maritime Provinces showed a gain of $8.5 \%$ and sales in Ontario and Saskatchewan both increased by $2.1 \%$. To keep these changes in proper perspective it should be remembered that department store sales in the Maritime Provinces in April 1951 were $9.1 \%$ lower than in 1950, while in Manitoba they were $17.8 \%$ higher; furthermore Easter shopping occurred in March in 1951, but in April this year.

Department Store Sales in April 1951 and 1952

| Province | Sales |  | $\begin{gathered} \text { Change, } \\ 1952 / 1951 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
|  | 1951 | 1952 |  |
|  | \$1000 | \$'000 | $\%$ |
| CANADA .......... | 75,210 | 75,058 | - 0.2 |
| Maritime Provinces .......... | 4,994 | 5,419 | + 8.5 |
| Quebec .......................... | 12,338 | 12,128 | - 1.7 |
| Ontario | 27,837 | 28,421 | + 2.1 |
| Manitoba ........................ | 11,442 | 10,733 | -6.2 |
| Saskatchewan | 3,822 | 3,902 | +2.1 |
| Alberta ......................... | 5,239 | 5,051 | - 3.6 |
| British Columbia ............. | 9,538 | 9,404 | - 1.4 |

## By Departments

Twelve out of 30 departments had lower sales in April 1952 compared with the same month in 1951. A $41.4 \%$ drop in major appliances, (nearly every department store in the country reported lower sales) was by far the largest recorded. It should be noted however that sales in this department in April 1951 were $56.2 \%$ higher that in April 1950. Except for furs, all departments in the ladies' apparel and accessories group showed sales increases over last year. In men's apparel, the men's clothing department was alone in reporting a decrease $(-5.4 \%)$.

The value of department store stocks held at the end of March 1952 was $\$ 203,211,000,15.5 \%$ below their value on the same date in 1951, when they totalled $\$ 240,355,000,(24.6 \%$ greater than in April 1950).

Department Store Sales and Stocks
April 1951 and April 1952
These figures are estimates of total department store sales and stocks.
Stocks are at selling value.

| Department | SALES |  |  | STOCKS |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { April } \\ 1951 \end{gathered}$ | $\begin{array}{r} \text { April } \\ 1952 \end{array}$ | Change $1952 / 51$ | $\begin{gathered} \text { Mar. } 31 \\ 1951 \end{gathered}$ | $\begin{gathered} \text { Mar. } 31 \\ 1952 \end{gathered}$ | Change 1952/51 |
|  | \$'000 | \$000 | \% | \$'000 | \$'000 | \% |
| total, all departments | 75,210 | 75,058 | - 0.2 | 240,355 | 203,211 | - 25.5 |
| 1. Women's and Misses' Dresses | 2,884 | 2,997 | + 3.9 | 6,336 | 4,791 | - 24.4 |
| 2. Women's and Misses' Coats and Suits | 3,707 | 3,842 | + 3.6 | 6,247 | 4,419 | - 29.3 |
| 3. Women's and Missest Sportswear......... | 1,575 | 1,856 | + 17.8 | 5,463 | 4,585 | - 16.1 |
| 4. Furs . ........................................ | 496 | 407 | - 17.9 | 4,561 | 3,760 | - 17.6 |
| 5. Girls' and lnfants' Wear | 3,639 | 4,387 | + 20.6 | 8,714 | 7,958 | - 8.7 |
| 6. Lingerie and Corsets .... | 2,548 | 2,766 | + 8.6 | 8,248 | 7,091 | - 14.0 |
| 7. Aprons, Housedresses and Uniforms .... | 589 | 607 | + 3.1 | 1,298 | 947 | - 27.0 |
| 8. Millinery .................................... | 951 | 1,278 | + 34.4 | 1,393 | 1,404 | + 0.8 |
| 9. Hosiery and Apparel Accessories ....... | 2,962 | 3,287 | $+11.0$ | 8,833 | 7,268 | - 17.7 |
| 10. Women's, Misses' and Children's Shoes | 3,581 | 4,053 | $+13.2$ | 13,632 | 12,221 | - 10.4 |
| Ladies' Apparel and Accessories. <br> Total 1-10 $\qquad$ | 22,932 | 25,480 | + 21.1 | 64,725 | 54,444 | - 15.9 |
| 11. Men's Clothing ............................ | 2,830 | 2,676 | - 5.4 | 8,719 | 7,611 | - 12.7 |
| 12. Men's Furnishings ......................... | 2,670 | 2,861 | + 7.2 | 11,311 | 9,715 | - 14.1 |
| 13. Boys* Clothing and Furnishings ........ | 2,145 | 2,570 | + 19.8 | 6,867 | 5,696 | - 17.1 |
| 14. Men's and Boys' Shoes | 1,336 | 1,354 | + 1.3 | 5,417 | 4,335 | - 20.0 |
| 15. Food and Kindred Products............... | 4,769 | 5,121 | + 7.4 | 5,407 | 4,455 | - 17.6 |
| 16. Toiletries, Cosmetics and Drugs ........ | 1,527 | 1,668 | + 9.2 | 4,961 | 4,671 | - 5.8 |
| 17. Photographic Equipment and Supplies .. | 185 | 185 | (a) | 983 | 797 | - 18.9 |
| 18. Piece Goods ............................... | 2,126 | 1,849 | - 13.0 | 9,734 | 8,219 | - 15.6 |
| 19. Linens and Domestics | 2,207 | 1,986 | - 10.0 | 9,649 | 8,143 | - 15.6 |
| 20. Smallwares | 1,424 | 1,431 | + 0.5 | 6,450 | 5,764 | - 10.6 |
| 21. China and Glassware .................... | 832 | 805 | - 3.2 | 6,255 | 7,631 | + 22.0 |
| 22. Home Furnishings ......................... | 5,384 | 5,094 | - 5.4 | 25,119 | 19,623 | - 21.9 |
| 23. Furniture ........................................ | 4,268 | 3,850 | - 9.9 | 15,671 | 12,415 | - 20.8 |
| 24. Major Appliances ......................... | 4,259 | 2,497 | - 4.4 .4 | 9,819 | 6,484 | - 34.0 |
| 25. Radio and Music .......... ................ | 934 | 748 | - 3 - 9.9 | 4,770 | 3,941 | - 17.4 |
| 26. Hardware and Housewares ............... | 5,173 | 4,844 | - $\quad$ c. 4 | 14,580 | 12,736 | - 12.6 |
| 27. Jewellery .................................. | 1,209 | 1,037 | - 14.? | 8,389 | 6,921 | - 17.5 |
| 28. Sporting Goods and Luggage ............. | 2,185 | 2,002 | - 8.4 | 9,654 | 7,873 | - 18.4 |
| 29. Stationery, Books and Magazines ....... | 805 | 878 | + 9.1 | 3,371 | 3,356 | - 0.4 |
| 30. All Other Departments ..................... | 6,010 | 6,122 | + 1.9 | 3,513 | 8,379 | - 1.6 |

(a) Change of less than . $05 \%$

Note. Canada totals do mot include Newfoundiand figures.

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