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# DEPARTMENT STORE SALES AND STOCKS

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## APRIL, 1952

By Provinces:

Department store sales in Canada totalled \$75,058,000 during April 1952, a slight decrease of 0.2% when compared to the April 1951 total of \$75,210,000. This change could be seen in light of the fact that department store sales in April 1951 were 11.3% higher than in April 1950.

Four of the seven regions (Quebec, Manitoba, Alberta and British Columbia) reported lower sales in April 1952 than in 1951. Manitoba's decrease of 6.2% was the largest recorded. The Maritime Provinces showed a gain of 8.5% and sales in Ontario and Saskatchewan both increased by 2.1%. To keep these changes in proper perspective it should be remembered that department store sales in the Maritime Provinces in April 1951 were 9.1% lower than in 1950, while in Manitoba they were 17.8% higher; furthermore Easter shopping occurred in March in 1951, but in April this year.

Province	Sa	Change,		
FIGVINCE	1951	1952	1952/1951	
	\$'000	\$'000	70	
CANADA	75,210	75,058	- 0.2	
Maritime Provinces	4,994	5,419	+ 8.5	
Quebec	12,338	12,128	- 1.7	
Ontario	27,837	28,421	+ 2.1	
Manitoba	11,442	10,733	- 6.2	
Saskatchewan	3,822	3,902	+ 2.1	
Alberta	5,239	5,051	- 3.6	
British Columbia	9,538	9,404	- 1.4	

Department Store Sales in April 1951 and 1952

Prepared in Merchandising and Services Section

Twelve out of 30 departments had lower sales in April 1952 compared with the same month in 1951. A 41.4% drop in major appliances, (nearly every department store in the country reported lower sales) was by far the largest recorded. It should be noted however that sales in this department in April 1951 were 56.2% higher that in April 1950. Except for furs, all departments in the ladies' apparel and accessories group showed sales increases over last year. In men's apparel, the men's clothing department was alone in reporting a decrease (-5.4%).

The value of department store stocks held at the end of March 1952 was \$203,211,000, 15.5% below their value on the same date in 1951, when they totalled \$240,355,000, (24.6% greater than in April 1950).

#### Department Store Sales and Stocks

### April 1951 and April 1952

## These figures are estimates of total department store sales and stocks.

Stocks are at selling value.

Department	SALES			STOCKS		
	Apri1 1951	April 1952	Change 1952/51	Mar.31 1951	Mar.31 1952	Change 1952/51
	\$'000	\$'000	%	\$'000	\$,000	%
TOTAL, ALL DEPARTMENTS	75,210	75,058	- 0.2	240,355	203,211	- 15-5
<ol> <li>Women's and Misses' Dresses</li></ol>	2,884 3,707 1,575 496 3,639 2,548 589 951 2,962 3,581	2,997 3,842 1,856 407 4,387 2,766 607 1,278 3,287 4,053	+ 3.9 + 3.6 + 17.8 - 17.9 + 20.6 + 8.6 + 3.1 + 34.4 + 11.0 + 13.2	6,336 6,247 5,463 4,561 8,714 8,248 1,298 1,393 8,833 13,632	4,791 4,419 4,585 3,760 7,958 7,091 947 1,404 7,268 12,221	- 14.0 - 27.0 + 0.8
Ladies' Apparel and Accessories. Total 1 — 10	22,932	25,480	+ 11.1	64,725	54,444	- 15.9
<ol> <li>Men's Clothing</li></ol>	2,830 2,670 2,145 1,336 4,769 1,527 185 2,126 2,207 1,424 832 5,384 4,268 4,259 934 5,173 1,209 2,185 805 6,010	2,676 2,861 2,570 1,354 5,121 1,668 185 1,849 1,986 1,431 805 5,094 3,850 2,497 748 4,844 1,037 2,002 878 6,122	$\begin{array}{r} - 5.4 \\ + 7.2 \\ + 19.8 \\ + 1.3 \\ + 7.4 \\ + 9.2 \\ (a) \\ - 13.0 \\ - 10.0 \\ + 0.5 \\ - 3.2 \\ - 5.4 \\ - 9.9 \\ - 41.4 \\ - 19.9 \\ - 6.4 \\ - 14.2 \\ - 8.4 \\ + 9.1 \\ + 1.9 \end{array}$	8,719 11,311 6,867 5,417 5,407 4,961 983 9,734 9,649 6,450 6,255 25,110 15,671 9,819 4,770 14,530 8,389 9,654 3,371 8,513	9,715 5,696 4,335 4,455 4,671 797 8,219 8,143 5,764 7,631 19,623 12,415 6,484 3,941 12,736 6,921 7,875 3,356	$\begin{array}{r} -17.1\\ -20.0\\ -17.6\\ -5.8\\ -18.9\\ -15.6\\ -15.6\\ -15.6\\ -22.0\\ -21.9\\ -20.9\\ -21.9\\ -20.9\\ -34.0\\ -17.4\\ -12.6\\ -17.5\\ -18.4\\ -0.4\end{array}$

(a) Change of less than .05%

Note. Canada totals do not include Newfoundland figures.

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