

Industry and Merchandising Division
OTTAWA

Published by Authority of the Rt. Hon. C. D. Howe, Minister of Trade and Commerce

Vol. XVIII - No. 11

\$1.00 a year

DEPARTMENT STORE SALES AND STOCKS

NOVEMBER, 1953

Department store sales in Canada amounted to \$112,649,000 during November, an advance of 2.6% over a year earlier. Department store inventories as of October 31 are valued at \$270,465,000, 20.0% above the value of stock holdings at the end of October 1952.

Department Store Sales in November 1952 and 1953

Province	Sale	Change,		
	1952	1953	1953/1952	
order and the company	\$1000	\$1000	%	
CANADA	109,783	112,649	+ 2.6	
Atlantic Provinces	8,927	8,936	+ 0.1	
Quebec	18,886	19,377	+ 2.6	
Ontario	37,103	39,033	+ 5.2	
Manitoba	11,090	10,935	- 1.4	
Saskatchewan	6,280	6,757	+ 7.6	
Alberta	10,880	10,945	+ 0.6	
British Columbia	16,617	16,666	+ 0.3	

All regions with the exception of Manitoba reported higher sales than during last November. Saskatchewan, with the largest proportionate increase of 7.6% was followed by Ontario (5.2%) Quebec (2.6%) Alberta (0.6%) British Columbia (0.3%) and the Atlantic Provinces (0.1%). Manitoba reported a decline of 1.4%.

For the country as a whole, 21 departments reported higher sales, while 9 indicated declines from last November. Departments showing increases of over 10% were radio and music, 28.7%, (in many stores, this department handles sales of television receivers), photographic equipment and supplies 14.6%, major appliances, 13.9%, and girls' and infants' wear, 10.7%. Most noticeable among the decreases were those shown by the following departments: furs (23.3%) aprons, housedresses and uniforms (12.8%) and food and kindred products (10.9%).

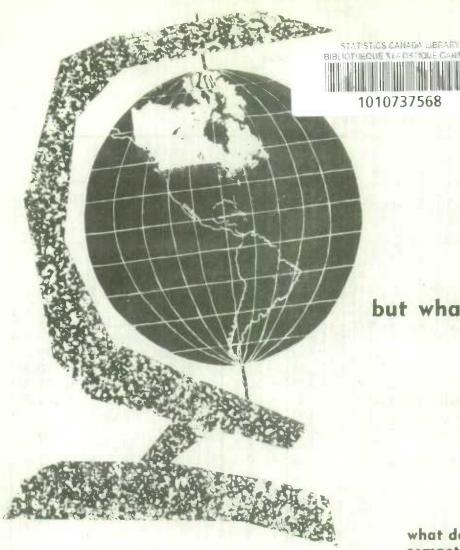
Department Store Sales and Stocks

November 1952 and November 1953

These figures are estimates of total department store sales and stocks. Stocks are at selling value.

Department	SALES			STOCKS		
	Nov. 1952 \$'000	Nov. 1953 \$'000	Change 1953/52 %	0ct. 31 1952 \$'000	0ct. 31 1953 \$'000	Change 1953/52
TOTAL, ALL DEPARTMENTS	109,783	112,649	+ 2.6	225,456	270,465	+ 20.
1. Women's and Misses' Dresses	2,527 3,041 2,425	2,463 3,290 2,563		5,033 4,036 5,306	4,881 5,313 6,642	- 3. + 31. + 25.
4. Furs	3,294 6,208 4,134	2,525 6,873 4,203	+ 10.7	6,142 8,437 8,934	6,773 13,286 10,343	+ 10. + 57. + 15.
7. Aprons, Housedresses and Uniforms 8. Millinery	554 988 4,778 4,724	483 1,002 4,884 4,764	- 12.8 + 1.4 + 2.2 + 0.8	1,177 1,209 9,257 12,518	1,192 1,327 11,342 14,759	+ 1. + 9. + 22. + 17.
Ladies' Apparel and Accessories. Total 1 – 10	32,673	33,050		62,049	75,858	+ 22.
1. Men's Clothing	3,859 6,692 3,430 2,036 6,319 2,438 335 2,119 3,467 2,199 1,404 6,133 5,510 3,521 2,379 4,974 2,572 6,144 2,342	3,659 6,765 3,507 1,901 5,633 2,545 3,84 2,105 3,417 2,298 1,501 6,447 5,819 4,011 3,062 5,465 2,546 6,603	+ 1.1 + 2.2 - 6.6 - 10.9 + 4.4 + 14.6 - 0.7 - 1.4	7,872 12,719 5,947 4,935 4,268 5,871 1,061 8,476 8,102 6,219 7,781 18,785 11,052 7,699 4,347 11,871 8,147 13,044	9,930 16,316 8,406 5,767 3,533 6,172 1,077 9,381 9,144 6,422 8,486 22,420 14,041 8,509 6,373 14,493 8,702 17,602	+ 26. + 28. + 41. + 16. - 17. + 5. + 10. + 12. + 3. + 9. + 19. + 27. + 46. + 22. + 6. + 34.

⁶⁵⁰⁵⁻⁵⁰⁴ 5-1-54



you know
how your
business
fits
into
the
Canadian
scene

but what about the rest
of
the
world?

what do you know about your competitors abroad? . . . possible new

sources of supply? . . . the overseas markets where there are chances for you to sell?

you'll find the answers to these and mony other questions in foreign trade, weekly publication of the Department of Trade and Commerce. Canadian Trade Commissioners in some fifty offices around the world report to you through the pages of foreign trade.

in foreign trade you will find

news about export appartunities
reports on overseas markets
leads on new sources of supply
news about your foreign competition
the latest foreign trade and tariff regulations,
up-to-date reports on business conditions around the world

Supervisor of Government Publications,

The Queen's Printer, Ottawa, Canada.

Please send me Foreign Trade for one year. Enclosed is my cheque/money order for \$2.00* made payable to the Receiver General of Canada.

Name ____

Address

or a world-wide picture of business today

read

foreign trade

two dollars a year

*\$3.50 a year outside Conada