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Department store sales for November 1954 were estimated at $\$ 119,231,000$, an increase of $5.7 \%$ over the same month last year when they were $\$ 112,794,000$ and $23.0 \%$ over October 1954 estimated at $\$ 96,945,000$. Regionally, Saskatchewan and Alberta showed decreases, the former the largest at $15.0 \%$ while British Columbia and Quebec had the largest in ${ }^{-}$ creases with $10.8 \%$ and $10.6 \%$ respectively.

Department Store Sales in November 1953 and 1954

| Province | Sales |  | $\begin{aligned} & \text { Change, } \\ & 1954 / 1953 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1953 | 1954 |  |  |
|  | \$1000 | \$'000 |  | $\%$ |
| CANADA ................ | 112,794 | 119,231 | + | 5.7 |
| Atlantic Provinces .. | 8,936 | 9,821 | + | 9.9 |
| Quebec ..................... | 19,377 | 21,431 | + | 10.6 |
| Ontario ...................... | 39,034 | 41,844 | + | 7.2 |
| Manitoba ................... | 10,935 | 11.011 | + | 0.7 |
| Saskatchewan ............... | 6,901 | 5,866 | - | 15.0 |
| Alberta ...................... | 10,945 | 10,792 | - | 1.4 |
| British Columbia .......... | 16,666 | 18,466 | + | 10.8 |

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A breakdown of sales by departments showed all but three of the thirty departments with increases. Notable among the increases were: radio and music $41.1 \%$; major appliances $19.5 \%$; hardware and housewares $13.8 \%$ and women's and misses' sportswear $12.5 \%$. Increases were recorded in all clothing departments except the hosiery and apparel accessories group where the decrease was $1.7 \%$.

Inventories on hand at October 3.0, 1954 werevalued at $\$ 296,107,000$ up $9.8 \%$ from October 1953. Twenty-eight of the thirty departments showed increases ranging from $51.5 \%$ in major appliances to $1.1 \%$ in millinery.

Note: The 1953 figures given in this bulletin have been revised from those published a year ago to take into account full sample coverage.

## Department Store Sales and Stocks

November 1953 and November 1954
These figures are estimates of total department store sales and stocks.
Stocks are at selling value.

| Department | SALES |  |  | STOCKS |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{\|c\|} \hline \text { November } \\ 1953 \end{array}$ | November 1954 | Change $1954 / 53$ | $\begin{gathered} \text { Oct. } 31 \\ 1953 \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Oct. } 30 \\ & 1954 \end{aligned}$ | Change $1954 / 53$ |
|  | \$'000 | \$000 | \% | \$'000 | \$'000 | \% |
| TOTAL, ALL DEPARTMENTS......... | 112,794 | 119,231 | + 5.7 | 269,638 | 296,107 | + 9.8 |
| 1. Women's and Misses' Dresses | 2,539 | 2,711 | + 6.8 | 4,936 | 5,253 | $+6.4$ |
| 2. Women's and Misses' Coats and Suits | 3,289 | 3,345 | + 1.7 | 5,334 | 5,633 | + 5.6 |
| 3. Women's and Misses' Sportswear......... | 2,605 | 2,930 | + 12.5 | 6,735 | 8,065 | + 19.7 |
| 4. Furs | 2,525 | 2,620 | + 3.8 | 6,745 | 6,872 | + 1.9 |
| 5. Girls' and lnfants' Wear .................. | 6,839 | 7,367 | + 7.7 | 13,100 | 14,977 | $+14.3$ |
| $6 . L$ | 4,202 | 4,328 | + 3.0 | 10,229 | 10,798 | + 5.6 |
| 7. Aprons, Housedresses and Uniforms .... | 407 | 424 | + 4.2 | 1,055 | 1,080 | + 2.4 |
| 8. Millinery ..................................... | 1,002 | 1,073 | + 7.1 | 1,319 | 1,333 | + 1.1 |
| 9. Hosiery and Apparel Accessories .. | 4,882 | 4,798 |  | 11,215 | 10,912 |  |
| (10.) Women's, Misses' and Children's Shoes | $4,762$ |  | + 4.2 | 14,784 | 15,952 |  |
| Ledies' Apparel and Accessories. <br> Total 1 - 10 | $-33,052$ | 34,556 | + 4.6 | 75,452 | 80,875 | + 7.2 |
| 11. Men's Clothing | 3,658 | 3,840 | + 5.0 | 10,036 | 11,119 | + 10.8 |
| 12. Men's Furnishings ......................... | 6,772 | 7,005 | + 3.4 | 16,383 | 16,817 | + 2.6 |
| 13. Boys' Clothing and Furnishings ......... | 3,506 | 3,816 | + 8.8 | 8,398 | 8,968 | + 6.8 |
| 14, Men's and Boys' Shoes ................... | 1,908 | 2,009 | + 5.3 | 5,822 | 6,042 | $+3.8$ |
| 15. Food and Kindred Products.............. | 5,731 | 5,894 | + 2.8 | 3,979 | 4,710 | $+18.4$ |
| 16. Toiletries, Cosmetics and Drugs ....... | 2,544 | 2,566 | + 0.9 | 6,215 | 6,644 | + 8.7 |
| 17. Photographic Equipment and Supplies.. | 384 | 390 | + 1.6 | 1,077 | 1,130 | + 4.9 |
| 18. Piece Goods | 2,111 | 2,158 | + 2.2 | 9,305 | 8,947 | - 3.8 |
| 19. Linens and Domesti | 3,416 | 3,286 | - 3.8 | 9,067 | 9,679 | + 6.7 |
| 20. Smallwares | 2,297 | 2,328 | + 1.3 | 6,439 | 6,656 | + 3.4 |
| 21. China and Glassware ..................... | 1,500 | 1,476 | - 1.6 | 8,411 | 8,824 | + 4.9 |
| 22. Home Furnishings ......................... | 6,507 | 6,613 | + 1.6 | 22,305 | 24,701 | + 10.7 |
| 23. Furniture ........................................ | 5,831 | 6,075 | + 4.2 | 13,984 | 15,016 | + 7.4 |
| 24. Major Appliances .......................... | 4,010 | 4,791 | + 19.5 | 8,816 | 13,356 | + 51.5 |
| 25. Radio and Music .......... ................ | 3,061 | 4,3181 | + 41.1 | 6,207 | 6,449 | + 3.9 |
| 26. Hardware and Housewares | 5,428 | 6,176 | + 13.8 | 14,361 | 18,181 | + 26.6 |
| 27. Jewellery ................................... | 2,545 | 2,685 | + 5.5 | 8,562 | 9,204 | + 7.5 |
| 28. Sporting Goods and Luggage .............. | 6,601 | 6,816 | + 3.3 | 17,279 | 18,907 | + 9.4 |
| 29. Stationery, Books and Magazines........ | 2,390 | 2,538 | + 6.2 | 1,246 | 6,069 | + 15.7 |
| 30. All Other Departments ..................... | 2,542 | 9,895 | + 3.7 | 12,394 | 13,813 | + 11.4 |

