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## DEPARTMENT STORE SALES AND STOCKS

Department store sales in Canada totalled $\$ 66,024,000$ during February, an increase of $4.2 \%$ over February of last year. The increase almost completely offsets, in dollar terms, the $4.5 \%$ decrease recorded in January.

The Atlantic Provinces Region, with a decline of $7.7 \%$, was the only one to show a sales drop during February. In Quebec, volume was up $5.8 \%$, Ontario, $5.2 \%$, Manitoba, $0.3 \%$, Saskatchewan, $6.8 \%$, Alberta, $4.6 \%$ and British Columbia, $6.9 \%$.

Department Store Sales in February 1953 and 1954

| Province | Sales |  | $\begin{gathered} \hline \text { Change, } \\ 1954 / 1953 \\ \% \end{gathered}$ |
| :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 1953 \\ \$ 1000 \end{array}$ | $\begin{array}{r} 1954 \\ \hline \$ 000 \end{array}$ |  |
| CANADA | 63,343 | 66,024 | $+4.2$ |
| Atlantic Provinces | 4,443 | 4,101 | - 7.7 |
| Quebec | 11,174 | 11,822 | +5.8 |
| Ontario | 21,138 | 22,237 | +5.2 |
| Manitoba | 6,121 | 6,139 | $+0.3$ |
| Saskatchewan | 3,423 | 3,656 | +6.8 |
| Alberta | 6,576 | 6,878 | + 4.6 |
| British Columbia | 10,468 | 11,191 | $+6.9$ |

> Prepared in Industry and Merchandising Division, Merchandising and Services Section.

The retail value at January 31 of goods held by department stores for resale was $\$ 207,972,000$, an increase of $2.5 \%$ over the value of a year earlier. This is the first month-end in over a year when inventory value was less than $10 \%$ above that of a year earlier.

Of the 30 sales departments for which data are reported, 22 showed improved performance over last February. The largest percentage increases were recorded by the major appliances (35.7\%) and radio and music (29.5\%) departments. The largest of the 8 declines was that shown by the men's furnishings department, $9.3 \%$.

Note: The 1953 figures given in this bulletin have been revised from those published a year ago to take into account full sample coverage.

These figures are estimates of total department store sales and stocks. Stocks are at selling value.

| Department | SALES |  |  | STOCKS |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Feb. } \\ & 1953 \\ & \hline \end{aligned}$ | Feb. 1954 | $\begin{aligned} & \text { Change } \\ & 1954 / 53 \end{aligned}$ | Jan. 31 1953 | Jan. 31 1954 | Change $1954 / 53$ |
|  | \$'000 | 8000 | \% | \$'000 | \$'000 | \% |
| TOTAL, ALL DEPARTMENTS | 63,343 | 66,024 | + 4.2 | 202,988 | 207,972 | + 2.5 |
| 1. Women's and Misses' Dresses | 1,935 | 2,003 | + 3.5 | 4,054 | 3,978 | - 1.9 |
| 2. Women's and Misses' Coats and Suits | 1,575 | 1,543 | - 2.0 | 3,412 | 3,166 | - 7.2 |
| 3. Women's and Misses' Sportswear......... | 1,516 | 1,465 | - 3.4 | 4,394 | 4,487 | $+2.1$ |
| 4. Furs | 850 | 978 | + 15.1 | 3,440 | 3,305 | - 3.7 |
| 5. Giris' and Infants' Hear | 2,454 | 2,495 | + 1.7 | 8,761 | 8,740 | - 0.2 |
| 6. Lingerie and Corsets ..................... | 2,752 | 2,842 | + 3.3 | 7,380 | 7,090 | - 3.9 |
| 7. Aprons, Housedresses and Uni forms .... | 453 | 454 | + 0.2 | 869 | 719 | - 17.3 |
| 8. Millinery ...................................... | 547 | 536 | - 2.0 | 963 | 882 | - 8.4 |
| 9. Hosiery and Apparel Accessories ........ | 2,317 | 2,239 | - 1.2 | 6,298 | 6,587 | + 4.6 |
| 10. Women's, Misses' and Children's Shoes | 2,265 | 2,315 | + 2.2 | 12,143 | 11,861 | - 2.3 |
| Total 1 - 10 | 16,664 | 16,920 | + 1.5 | 51,714 | 50,815 | - 1.7 |
| 11. Men's Clothing | 1,810 | 2,006 | + 10.8 | (b) | (b) | (b) |
| 12. Men's Furmishings ......................... | 2,221 | 2,015 | - 9.3 | 9,498 | 9,004 | - 5.2 |
| 13. Boys' Clothing and Furnishings .......... | 1,147 | 1,155 | + 0.7 | 5,778 | 5,586 | - 3.3 |
| 14. Men's and Boys' Shoes .... | 902 | 931 | + 3.2 | 4,638 | 4,362 | - 6.0 |
| 15. Food and Kindred Products............... | 4,900 | 4,940 | + 0.8 | 4,251 | 3,870 | - 9.0 |
| 16. Toiletries, Cosmetics and Drugs ........ | 1,887 | 1,905 | + 1.0 | 4,887 | 4,950 | + 1.3 |
| 17. Photographic Equipment and Supplies.. | 208 | 221 | + 6.3 | 869 | 910 | + 4.7 |
| 18. Piece Goods ................................ | 1,985 | 2,025 | $+\quad 2.0$ | 8,041 | 7,637 | - 5.0 |
| 19. Linens and Domestics .................... | 2,796 | 2,657 | - 5.0 | 8,595 | 7,655 | - 10.9 |
| 20. Smallwares ................................. | 1,562 | 1,623 | + 3.9 | 5,638 | 5,255 | - 6.8 |
| 21. China and Glassware | 824 | -803 | - 2.5 | 7,222 | 6,696 | - 7.3 |
| 22. Home Furnishings | 4,748 | 4,652 | - 2.0 | 19,396 | 19,800 | + 2.1 |
| 23. Furniture .......... | 5,017 | 5,238 | + 4.4 | 13,410 | 13,704 | + 2.2 |
| 24. Major Appliances | 2,913 | 3,953 | + 35.7 | 7,761 | 9,102 | + 17.3 |
| 25. Radio and Music .......... .................. | 1.453 | 1,882 | + 29.5 | 4,710 | 6,207 | + 31.8 |
| 26. Hardware and Housewares <br> 27. Jewellery | 3,801 | 4,053 | + 6.6 | 12,746 | 14,338 | +12.5 |
| 28. Sporting Goods and Luggage | 1,164 | 1,167 1,314 | $+\quad 0.6$ <br> $+\quad 5.6$ | 6,949 8,345 | 6,794 | $-\quad 2.2$ $+\quad 13.9$ |
| 29. Stationery, Books and Magazines ........ | 1,121 | 1,243 | $+\quad 5.6$ +10.9 | 3,528 | 3,727 | $+\quad 13.9$ $+\quad 5.6$ |
| 30. All Other Departments.... | 4,976 | 5,321 | + 6.9 | 8,123 | 9,176 | + 13.0 |

(b) Not available

