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DEPARTMENT STORE SALES AND STOCKS

Department store sales in Canada totalled \$66,024,000 during February, an increase of 4.2% over February of last year. The increase almost completely offsets, in dollar terms, the 4.5% decrease recorded in January.

The Atlantic Provinces Region, with a decline of 7.7%, was the only one to show a sales drop during February. In Quebec, volume was up 5.8%, Ontario, 5.2%, Manitoba, 0.3%, Saskatchewan, 6.8%, Alberta, 4.6% and British Columbia, 6.9%.

Department Store Sales in February 1953 and 1954

	Şal	Change,		
Province	1953 \$'000	1954 \$'000	1954/1953	
CANADA	63,343	66,024	+ 4.2	
Atlantic Provinces	4,443	4,101	- 7.7	
Quebec	11,174	11,822	+ 5.8	
Ontario	21,138	22,237	+ 5.2	
Manitoba	6,121	6,139	+ 0.3	
Saskatchewan	3,423	3,656	+6.8	
Alberta	6,576	6,878	+ 4.6	
British Columbia	10,468	11,191	+6.9	

Prepared in Industry and Merchandising Division, Merchandising and Services Section.

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The retail value at January 31 of goods held by department stores for resale was \$207,972,000, an increase of 2.5% over the value of a year earlier. This is the first month-end in over a year when inventory value was less than 10% above that of a year earlier.

Of the 30 sales departments for which data are reported, 22 showed improved performance over last February. The largest percentage increases were recorded by the major appliances (35.7%) and radio and music (29.5%) departments. The largest of the 8 declines was that shown by the men's furnishings department, 9.3%.

Note: The 1953 figures given in this bulletin have been revised from those published a year ago to take into account full sample coverage.

Department Store Sales and Stocks February 1953 and February 1954

These figures are estimates of total department store sales and stocks.

Stocks are at selling value.

Department	SALES			STOCKS		
	Feb.	Feb.	Change	Jan. 31	Jan. 31	Change
	1953	1954	1954/53	1953	1954	1954/53
	\$'000	\$,000	%	\$'000	\$'000	%
TOTAL, ALL DEPARTMENTS	63,343	66,024	+ 4.2	202,988	207,972	+ 2.5
1. Women's and Misses' Dresses	1,935 1,575 1,516 850 2,454 2,752 453 547 2,317 2,265	2,003 1,543 1,465 978 2,495 2,842 454 536 2,289 2,315	- 2.0 - 3.4 + 15.1 + 1.7 + 3.3 + 0.2 - 2.0	4,054 3,412 4,394 3,440 8,761 7,380 869 963 6,298 12,143	3,166 4,487 3,305 8,740 7,090 719 882	- 7.2 + 2.1 - 3.9 - 0.2 - 3.9 - 17.3 - 8.4 + 4.6
Total 1 - 10	16,664	16,920	+ 1.5	51,714	50,815	- 1.7
1. Men's Clothing 2. Men's Furnishings 3. Boys' Clothing and Furnishings 4. Men's and Boys' Shoes 5. Food and Kindred Products 6. Toiletries, Cosmetics and Drugs 7. Photographic Equipment and Supplies 8. Piece Goods 9. Linens and Domestics 9. Smallwares 9. China and Glassware 9. Home Furnishings 9. Hardware and Housewares 9. Radio and Music 9. Hardware and Housewares 9. Jewellery 9. Sporting Goods and Luggage 9. Stationery, Books and Magazines 9. All Other Departments	1,810 2,221 1,147 902 4,900 1,887 208 1,985 2,796 1,562 824 4,748 5,017 2,913 1,453 3,801 1,164 1,244 1,121 4,976	2,006 2,015 1,155 931 4,940 1,905 221 2,025 2,657 1,623 803 4,652 5,238 3,953 1,882 4,053 1,167 1,314 1,243 5,321	- 9.3 + 0.7 + 3.2 + 0.8	(b) 9,498 5,778 4,638 4,251 4,887 869 8,041 8,595 5,638 7,222 19,396 13,410 7,761 4,710 12,746 6,949 8,345 3,528 8,123	5,586 4,362 3,870 4,950 910 7,637 7,655 5,255 6,696 19,800 13,704 9,102 6,207 14,338 6,794 9,507 3,727	- 3.3 - 6.0 - 9.0 + 1.3 + 4.7 - 5.0 - 10.9 - 6.8 - 7.3 + 2.1 + 2.2 + 17.3 + 31.8 + 12.5 - 2.2 + 13.9

⁽b) Not available

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