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DEPARTMENT STORE SALES AND STOCKS

Department store sales in Canada totalled \$84,886,000 in June 1954, 6.2% above June 1953, but 0.3% less than May 1954. Cumulative sales for the first half of the year equalled \$465,774,000, an increase of 2.7% when compared with the same period in 1953.

It has been estimated that 23 out of 30 departmental breakdowns had higher sales in June 1954 than in June 1953. The most outstanding increase occurred in the radio and music department (86.8%) where nearly all department stores reported significant increases partly due, no doubt, to sales of television sets. Total sales of ladies' apparel and accessories rose 6.7%. The only department within this grouping to show lower sales this year than last was aprons, housedresses and uniforms (-25.5%).

Department Store Sales in June 1953 and 1954

| Province | Sal | Change | |
|--------------------|---------|---------|-----------|
| | 1953 | 1954 | 1954/1953 |
| | \$ '000 | \$ '000 | % |
| CANADA | 79,927 | 84,886 | + 6.2 |
| Atlantic Provinces | 6,332 | 7,105 | + 12.2 |
| Quebec | 14,580 | 15,688 | + 7.6 |
| Ontario | 26,773 | 28,433 | + 6.2 |
| Manitoba | 7,490 | 7,610 | + 1.6 |
| Saskatchewan | 4,579 | 4,428 | - 3.3 |
| Alberta | 7,716 | 7,546 | - 2.2 |
| British Columbia | 12,457 | 14,076 | + 13.0 |

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Inventory holdings of department stores on May 31 were valued at \$251,481,000, or 4.6% more than a year ago. Total stocks held by the ladies' apparel and accessories group were 5.5% higher than on May 31, 1953. Food and kindred products showed an increase of 26.2% and three departments dealing specifically in consumer durables, viz. major appliances, radio and music, and hardware and houseweres, reported increases of 10.5%, 9.7%, and 23.3% respectively.

Department Store Sales - January to June 1953-1954

| | Sal | Change | |
|--------------------|---------|---------|-----------|
| Province | 1953 | 1954 | 1954/1953 |
| | \$ 1000 | \$ '000 | 70 |
| CANADA | 453,747 | 465,774 | + 2.7 |
| Atlantic Provinces | 34,777 | 35,487 | + 2.0 |
| Quebec | 81,941 | 85,039 | + 3.8 |
| Ontario | 150,258 | 154,116 | + 2.6 |
| Manitoba | 43,597 | 42,870 | - 1.7 |
| Saskatchewan | 26,579 | 25,218 | - 5.1 |
| Alberta | 45,475 | 45,536 | + 0.1 |
| British Columbia | 71,120 | 77,508 | + 9.0 |

Note: The 1953 figures given in this bulletin have been revised from those published a year ago to take into account full sample coverage.

Department Store Sales and Stocks

June 1953 and June 1954

These figures are estimates of total department store sales and stocks.

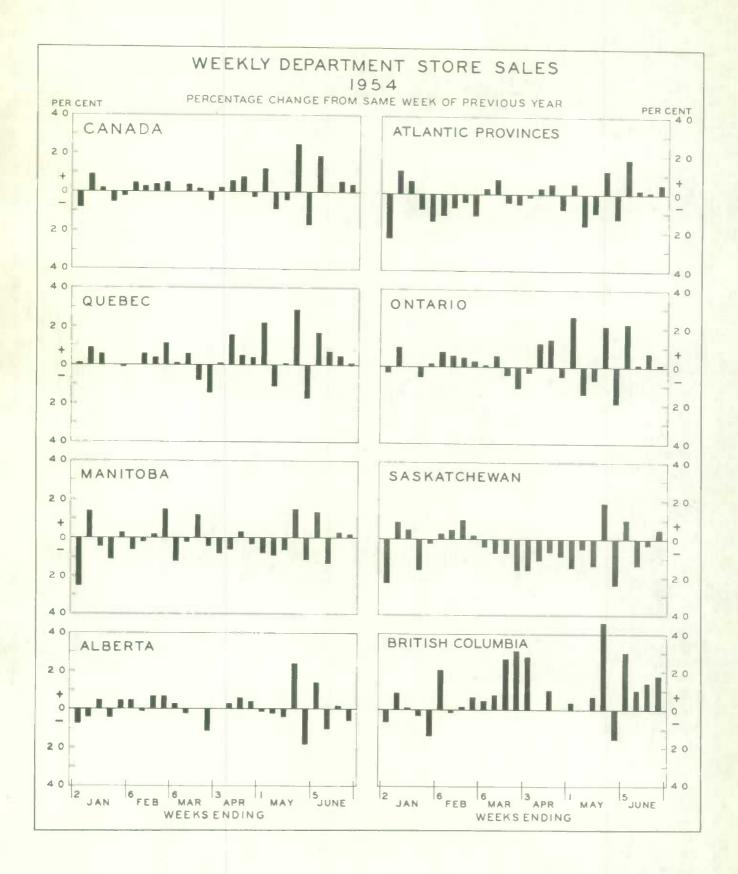
Stocks are at selling value.

| | SALES | | | STOCKS | | |
|--|--|--|--|--|---|--|
| Department | June 1953 | June 1954 | Change 1954/53 | May 31 1953 | May 31 1954 | Change 1954/53 |
| | \$'000 | \$.000 | % | \$'000 | \$'000 | % |
| TOTAL, ALL DEPARTMENTS | 79,927 | 84,886 | + 6.2 | 240,494 | 251,481 | + 4.6 |
| 1. Women's and Misses' Dresses | 3,615 1,192 2,456 89 3,218 3,377 773 588 2,772 3,666 | 4,059 1,292 2,676 92 3,535 3,596 576 602 2,875 3,900 | +12.3 + 8.4 + 9.0 + 3.4 + 9.9 + 6.5 -25.5 + 2.4 + 3.7 + 6.4 | 4,602 3,702 6,387 4,408 10,421 8,598 1,263 1,065 8,123 13,879 | 5,389 3,657 7,124 4,210 10,404 9,633 1,221 1,105 8,562 14,597 | +17.1 -1.2 +11.5 -4.5 -0.2 +12.0 -3.3 +3.8 +5.4 +5.2 |
| Ladies' Apparel and Accessories. Total 1 — 10 | 21,746 | 23,203 | + 6.7 | 62,448 | 65,902 | + 5.5 |
| 11. Men's Clothing | 2,490 4,031 1,664 1,349 4,781 1,903 307 1,794 2,628 1,590 1,133 5,189 5,911 3,676 947 6,019 1,460 3,424 925 6,960 | 2,771 3,992 1,768 1,386 5,173 2,006 309 1,878 2,609 1,585 1,064 5,554 5,729 3,852 1,769 6,569 1,440 3,728 1,005 7,496 | +11.3 -1.0 +6.3 +2.7 +8.2 +5.4 +0.7 -0.3 -6.1 +7.0 -3.1 +4.8 +86.8 +9.1 -1.4 +8.9 +8.6 +7.7 | 8,488 13,260 7,008 5,255 3,510 5,273 926 8,903 9,710 6,178 8,334 21,973 16,539 9,381 5,802 14,176 7,901 11,421 4,043 9,965 | 9,535 12,963 6,775 5,298 4,429 5,595 877 8,652 9,781 6,015 8,131 23,477 15,579 10,365 6,364 17,480 7,517 11,826 4,265 10,655 | +12.3 - 2.2 - 3.3 + 0.8 +26.2 + 6.1 - 5.3 - 2.8 + 0.7 - 2.6 - 2.4 + 6.8 - 5.8 +10.5 + 9.7 +23.3 - 4.9 + 3.5 + 5.5 + 6.9 |

DEPARTMENT STORE SALES BY SELECTED DEPARTMENTS

January-to-June 1953 and January-to-June 1954

| Department | SALES | | | |
|--|---|--|--|--|
| | January-to-June 1953 | January-to-June 1954 | Change 1954/1953 | |
| | \$1000 | \$1000 | % | |
| TOTAL, ALL DEPARTMENTS | 453,747 | 465,774 | + 2.7 | |
| Women's and Misses' Dresses | 16,993 14,434 11,422 4,274 20,779 18,314 3,441 4,816 17,110 20,010 | 17,149 14,060 11,717 4,231 21,355 18,890 2,963 4,804 16,740 20,234 | + 0.9 - 2.6 + 2.6 - 1.0 + 2.8 + 3.1 -13.9 - 0.2 - 2.2 + 1.1 | |
| Ladies' Apparel and Accessories. Total 1 – 10 | 131,593 | 132,143 | + 0.4 | |
| Men's Clothing Men's Furnishings Boys' Clothing and Furnishings Men's and Boys' Shoes Food and Kindred Products Toiletries, Cosmetics and Drugs Photographic Equipment and Supplies Piece Goods Linens and Domestics Smallwares China and Glassware Home Furnishings Furniture Major Appliances Radio and Music Hardware and Housewares Jewellery Sporting Goods and Luggage Stationery, Books and Magazines | 14,813 17,895 10,954 7,235 30,043 11,323 1,435 12,556 16,907 9,790 5,518 31,068 31,037 19,993 7,845 30,156 7,462 13,321 6,281 | 15,583 17,324 10,913 7,235 31,550 11,556 1,470 12,578 16,267 9,708 5,264 31,102 31,073 22,259 10,455 32,101 7,347 14,006 6,723 | + 5.2 - 3.2 - 0.4 (a) + 5.0 + 2.1 + 2.4 + 0.2 - 3.8 - 0.8 - 4.6 + 0.1 + 11.3 + 33.3 + 6.4 - 1.5 + 5.1 + 7.0 | |



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