Total department store sales amounted to $\$ 82,346,000$ in October, $1948,23 \%$ higher than the sales of $\$ 66,866,000$ in October last year. Sales were $\$ 605,198,000$ in the first ten months of the year, $14 \%$ above sales of $\$ 532,107,000$ in the same period of 1947.

The review of provincial comparisons in the following table shows that Alberta's increase of $36 \%$ in October was the high est recorded. Inventory figures are not computed on a provincial basis.

Mail order sales are attributed to the province in which offices receiving the orders are located.

Department Store Sales in October, 1947 and 1948

| Provinces | Sales |  | \% Change, |
| :---: | :---: | :---: | :---: |
| Caliada | 66,866 | 82,346 | +23.2 |
| Maritime Provinces | 5,101 | 5,862 | +14.9 |
| Queboc......... | 11,034 | 12,905 | +17.0 |
| Ontario | 24,453 | 30,359 | +24.2 |
| Manitoba | 10,102 | 12,602 | +24.7 |
| Saskatchewan | 4,103 | 5,119 | +24.8 |
| Alberta | 4,211 | 5,731 | +36.1 |
| British Columbia. | 7.862 | 9,768 | +24.2 |

BY SELECTED DEPARTMENTS

Sharp increases in sales of apparel featured the October results. Women's clothinf, sales were up $38 \%$ over October a year ago, while men's wear sales advanced $34 \%$. Piece goods sales were up $24 \%$. Substantial sales increases occurred in sales of all other types of merchandise, and durable goods dopartments particularly showed a strengthened position in October as the following gains were recorded: furniture, $15 \%$; home furnishinfs, $14 \%$; appliances, $18 \%$; hardware, $21 \%$; and radios, $18 \%$.

Inventories increased by about $\$ 24,000,000$ in value ( $15 \%$ ) at the end of September this year compared with the same date a year previously. The increases were greatest in apparel, food and home furnishings and appliances. Inventories of radio departments were down $14 \%$ at the end of September this year compared with a year ago.

October, 1947 and October, 1948
These figures are estimates of total department store sales and inventories. Inventories are at selling value.

| Department | SALES |  |  | INVENTORY |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Oct, } \\ & 1947 \end{aligned}$ | $\begin{aligned} & \hline \text { Oct. } \\ & 1948 \end{aligned}$ | $\begin{aligned} & \text { \% Chance } \\ & 1948 / 47 \end{aligned}$ | $\begin{gathered} \text { Sept. } 30 \\ 1947 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Sept. } 30 \\ 1948 \end{gathered}$ | $\begin{aligned} & \text { \% Chante, } \\ & 1948 / 47 \end{aligned}$ |
|  | ( $\$ 000$ ) | (\$000) |  | (\$000) | (\$000) |  |
| TOTAL, ALL DEPARTIENTS | 66,866 | 82,346 | $+23.2$ | 156,984 | 180,946 | +15.3 |
| 1. Women's dresses, coats and suits | 7,543 | 11,423 | +51.4 | 13.487 | 18,223 | +35.1 |
| 2. Girls, and infants wear | 3,334 | 4,069 | +22.0 | 6,495 | 6,758 | $+4.0$ |
| 3. Hosiery and gloves | 2,411 | 2,981. | +23.6 | 4,867 | 5,919 | +21.6 |
| 4. Lingerie and corsets | 2,331 | 3,160 | +35.6 | 5,582 | 7,426 | +33.0 |
| 5. Millinery | 792 | 992 | +25.3 | 835 | 829 | -0.7 |
| 6. Women's and children's apparel - (Total, 1-5).. | $16,411$ | 22,625 | +37.9 | 31,266 | 39,155 | +25.2 |
| 7. Men's and boys' clothing and furnishings ......... | 8,248 | 11,078 | +34.3 | 20,643 | 24,279 | +17.6 |
| 8. Drugs, toilet articles and preparations ....... | 1,346 | 1,461 | $+8.5$ | 4,413 | 4,371 | $-1.0$ |
| 9. Piece goods | 4,823 | 5,989 | +24.2 | 13,133 | 15,371 | +17.0 |
| 10. Smallwares | 2,336 | 2,613 | $+11.9$ | 7,329 | 7,919 | $+8.1$ |
| 11. Food and kindred products | 5,213 | 5,887 | +12.9 | 4,371 | 5,344 | +22.3 |
| mattresses and springs) | 4,144 | 4,745 | +14.5 | 9,465 | 9,618 | $+1.6$ |
| 13. Home furnishings ........ | 5,111 | 5,800 | +13.5 | 17,695 | 20,796 | +17.5 |
| 14. Household appliances and olectrical supplies ... | 2,703 | 3,187 | +17.9 | 4,332 | 5,394 | +24.5 |
| 15. Hardware and kitchen utensils | 2.478 | 2,987 | +20.5 | 7,153 | 7,960 | +11.3 |
| 16. Radios, musical instruments and supplies .... | 1,225 | 1,439 | +17.5 | 3,578 | 3,083 | -13.8 |
| 17. Shoes and other footwear | 4,896 | 5,571 | +13.8 | 11,922 | 14,721 | +23.5 |
| 18. Stationery, books and magazines .............. | 933 | 1,074 | +15.1 | 3,371 | 3,745 | +11.1 |
| 19. All other departments, total | 6,999 | 7,890 | +12.7 | 18,313 | 19,190 | + 4.8 |

(*) Comparisons are based on inventories at the beginning of October in the two years.

