## DEPARTMENT STORE SALES AND INVENTORIES

30

BY PROVINCES

Total department store sales amounted to \$82,346,000 in October, 1948, 23% higher than the sales of \$66,866,000 in October last year. Sales were \$605,198,000 in the first ten months of the year, 14% above sales of \$532,107,000 in the same period of 1947.

The review of provincial comparisons in the following table shows that Alberta's increase of 36% in October was the highest recorded. Inventory figures are not computed on a provincial basis.

Mail order sales are attributed to the province in which offices receiving the orders are located.

## Department Store Sales in October, 1947 and 1948

| Provinces          | Sal     | % Change, |           |
|--------------------|---------|-----------|-----------|
|                    | 1947    | 1948      | 1948/1947 |
| TAILED BY          | (000's) | (000's)   | %         |
| CANADA             | 66,866  | 82,346    | +23.2     |
| Maritime Provinces | 5,101   | 5,862     | +14.9     |
| Quebec             | 11,034  | 12,905    | +17.0     |
| Ontario            | 24,453  | 30,359    | +24.2     |
| Manitoba           | 10,102  | 12,602    | +24.7     |
| Saskatchewan       | 4,103   | 5,119     | +24.8     |
| Alberta            | 4,211   | 5,731     | +36.1     |
| British Columbia . | 7,862   | 9,768     | +24.2     |

## BY SELECTED DEPARTMENTS

Sharp increases in sales of apparel featured the October results. Women's clothing sales were up 38% over October a year ago, while men's wear sales advanced 34%. Piece goods sales were up 24%. Substantial sales increases occurred in sales of all other types of merchandise, and durable goods departments particularly showed a strengthened position in October as the following gains were recorded; furniture, 15%; home furnishings, 14%; appliances, 18%; hardware, 21%; and radios, 18%.

Inventories increased by about \$24,000,000 in value (15%) at the end of September this year compared with the same date a year previously. The increases were greatest in apparel, food and home furnishings and appliances. Inventories of radio departments were down 14% at the end of September this year compared with a year ago.



## DEPARTMENT STORE SALES AND INVENTORIES

October, 1947 and October, 1948

These figures are estimates of total department store sales and inventories.

Inventories are at selling value.

| Department   | SALES        |              | INVENTORY (*)       |                 |                     |                      |
|--|--------------|--------------|---------------------|-----------------|---------------------|----------------------|
| Depar official   | Oct.<br>1947 | Oct.<br>1948 | % Change<br>1948/47 | Sept.30<br>1947 | Sept. 30<br>1948    | % Change,<br>1948/47 |
|  | (\$000)      | (\$000)      |                     | (\$000)         | (\$000)             |                      |
| TOTAL, ALL DEPARTMENTS                                 | 66,866       | 82,346       | +23.2               | 156,984         | 180,946             | +15.3                |
| 1. Women's dresses, coats and suits                    | 7,543        | 11,423       | +51.4               | 13,487          | 18,223              | +35.1                |
| 2. Girls' and infants wear .                           | 3,334        | 4,069        | +22.0               | 6,495           | 6,758               | + 4.0                |
| 3. Hosiery and gloves                                  | 2,411        | 2,981        | +23.6               | 4,867           | 5,919               | +21.6                |
| 4. Lingerie and corsets                                | 2,331        | 3,160        | +35.6               | 5,582           | 7,426               | +33.0                |
| 5. Millinery   | 792          | 992          | +25.3               | 835             | 829                 | - 0.7                |
| apparel - (Total, 1-5)                                 | 16,411       | 22,625       | +37.9               | 31,266          | 39,155              | +25.2                |
| 7. Men's and boys' clothing and furnishings            | 8,248        | 11,078       | +34.3               | 20,643          | 24,279              | +17.6                |
| 8. Drugs, toilet articles and preparations             | 1,346        | 1,461        | + 8.5               | 4,413           | 4,371               | - 1.0                |
| 9. Piece goods   | 4,823        | 5,989        | +24.2               | 13,133          | 15,371              | +17.0                |
| 10. Smallwares   | 2,336        | 2,613        | +11.9               | 7,329           | 7,919               | + 8.1                |
| 11. Food and kindred products 12. Furniture (including | 5,213        | 5,887        | +12.9               | 4,371           | 5,344               | +22.3                |
| mattresses and springs)                                | 4,144        | 4,745        | +14.5               | 9,465           | 9,618               | + 1.6                |
| 13. Home furnishings                                   | 5,111        | 5,800        | +13.5               | 17,695          | 20,796              | +17.5                |
| electrical supplies 15. Hardware and kitchen           | 2,703        | 3,187        | +17.9               | 4,332           | 5,394               | +24.5                |
| utensils   | 2,478        | 2,987        | +20.5               | 7,153           | 7,960               | +11.3                |
| 16. Radios, musical instru-<br>ments and supplies      | 1,225        | 1,439        | +17.5               | 3,578           | 3,083               | -13.8                |
| 17. Shoes and other footwear                           | 4,896        | 5,571        | +13.8               | 11,922          | 14,721              | +23.5                |
| 18. Stationery, books and magazines                    | 933          | 1,074        | +15.1               | 3,371           | 3,745               | +11.1                |
| 19. All other departments, total                       | 6,999        | 7,890        | +12.7               | 18,313          | 19,190<br>ber in th | + 4.8                |

(\*) Comparisons are based on inventories at the beginning of October in the two years.