November, 1948 department store sales totalld $189,706,000,10 \%$ above sales of $\$ 81,579,000$ reported for November. 1947 Sales of $\$ 694,904,000$ during the first eleven months of this yoar exceeded the tdtal of $\$ 613,686,000$ for the same period of 1947 by $13 \%$ 。

Quebec and Ontario have recorded the lowest among provincial increases in November. All other sections reported gains above the national increase.

Mail order sales are attributed to the province in which offices receivirig the orders are located.

Department Store Sales in November, 1947 and 1948

|  | Sules |  | \% Chanfe, |
| :---: | :---: | :---: | :---: |
| Provinces | 1947 | 1948 | 1948/1947 |
| CANADA | 81,579 | 89.706 | +10.0 |
| Maritime Provinces | 5,634 | 6, 643 | $+17.9$ |
| Quebec | 13,746 | 14,022 | + 2.0 |
| Ontario | 32,018 | 34,056 | + 6.4 |
| Manitoba | 12.006 | 13,503 | +12.5 |
| Saskatchewan | 4,192 | 4,798 | +14.5 |
| Alberta | 5,020 | 5,876 | +17.1 |
| British Columbia | 8.963 | 10,808 | +20.6 |

by selected departments

Food department reported a gain of $19 \%$ in November this year over last. Several other departments showed expansion of over $15 \%$, amonf, which were linferie, piece poods, hardware and stationery. Only radio and music department failed to surpass November, 1947 sales volume.

Inventories at the bepinninf of November were $11 \%$ above those at the same date a yoar previnusly. Four departments-millinery, drugs. furniture and radio--showed a decline in inventories below a yeur ago. The most substantial growth in stocks occurred in women's apparel, piece goods, home furnishinfs and shoes.

DEPARTMENT STORE SALES AND INVENTORIES
November, 1947 and November, 1948
These figures are estimates of total department store sales and inventories. Inventories are at selling value.

| Department | SALES |  |  | INVENTORY |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Nov. } \\ & 1947 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Nov. } \\ & 1948 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { \% Chanke } \\ & 1948 / 47 \\ & \hline \end{aligned}$ | $\begin{gathered} \text { Oct. } 31 \\ 1947 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Oct. } 31 \\ 1948 \\ \hline \end{gathered}$ | $\begin{aligned} & \text { \% Change } \\ & 1948 / 47 \\ & \hline \end{aligned}$ |
|  | (\$000) | (\$000) |  | (\$000) | (\$000) |  |
| TOTAL, ALL DEPARTMENTS | 81,579 | 89,706 | +10.0 | 167,564 | 186,522 | +11.3 |
| Women's dresses, coats and suits | 10,200 | 11.466 | +12.4 | 15,042 | 18,199 | +21.0 |
| 2. Girls' and infants' wear. | 3,552 | 3,707 | + 4.4 | 6,203 | 6,335 | +2.1 |
| 3. Hosiery and gloves | 3,235 | 3,311 | $+2.3$ | 5,040 | 6,018 | +19.4 |
| 4. Lingerie and corsets | 2,636 | 3,253 | +23.4 | 5,722 | 7,571 | * 32.3 |
| 5. Millinery | 755 | 805 | $+6.5$ | 996 | 896 | -10.0 |
| apparel - (Total, 1-5) . | 20,378 | 22,542 | +10.6 | 33,003 | 39,019 | +18.2 |
| Men's and boys' clothing and furnishings ......... | 10,292 | 11,005 | + 6.9 | 21,697 | 24,011 | +10.7 |
| Drugs, toilet articles and preparations .... | 1,892 | 1,961 | +3.6 | 5,358 | 5,094 | $-4.9$ |
| 9. Piece goods | 4,359 | 5,603 | +15.3 | 13,284 | 15,241 | +14.7 |
| 10. Smallwares | 2,903 | 3,143 | +8.3 | 7,903 | 8,554 | + 8.2 |
| 11. Food and kindrod products | 5,474 | 6,498 | +18.7 | 5.196 | 5,395 | $+3.8$ |
| mattresses and springs) 。 | 4,193 | 4,597 | +9.6 | 9,938 | 9,492 | - 4.5 |
| 13. Home furnishings ......... | 5,394 | 6,180 | +14.6 | 17.769 | 21,392 | \$20.4 |
| 14. Household appliances and electrical supplies ...... | 2,940 | 3,302 | +12.3 | 4,847 | 5,388 | +11.2 |
| 15. Hardware and kitchen utensils .................. | 2,586 | 3,010 | +16.4 | 7:657 | 8,408 | + 9.8 |
| 16. Radios, musical instruments and supplies ...... | 1,622 | 1,618 | $=0.2$ | 8.473 | 3,183 | - 8.4 |
| 17. Shoes and other footwear. | 6,034 | 6,222 | $+3.1$ | 12.676 | 15,140 | +19.4 |
| 18. Stationery, books and magazines ........... | 1,652 | 1,908 | +15.5 | 4,147 | 4,495 | + 8.4 |
| 19. All other departments, total | 11,360 | 12,117 | $+6.7$ | 20,616 | 21,710 | $+5.3$ |
| (*) Comparisons aro based on i years. | ventorie | at the | beinning | of Noven | ber in th | two |

