BY PROVINCES

Sales of Canadian department stores totalled $\$ 49,094,000$ in January, up $9 \%$ over January, 1948 when volume amounted to $\$ 45,083,000$. Incresses occurred in all provinces, but only in the Maritime Provincos did the increase ( $21 \%$ ) differ sharply from the average。

Mail order sales are attributed to the province in which offices receiving the orders are located.

Department Store Sales in January, 1948 and 1949

| Provinces | Sales |  | $\begin{aligned} & \% \text { Change } \\ & 1949 / 1948 \end{aligned}$ |
| :---: | :---: | :---: | :---: |
|  | 1948 | 1949 |  |
|  | $\left(000^{\prime} \mathrm{s}\right)$ | $\left(000^{\prime} \mathrm{s}\right)$ | \% |
| CANADA | 45,083 | 49,094 | $+8.9$ |
| Maritime Provinces | 2,489 | 3,011 | +21.0 |
| Quebec | 7,158 | 7,940 | +10.9 |
| Ontario | 17,434 | 18,367 | $+5.4$ |
| Manitoba | 6,866 | 7,464 | + 8.7 |
| Saskatchewan | 2,093 | 2,333 | +11.5 |
| Alberta | 2,842 | 3,199 | $+12.6$ |
| British Columbia | 6,201 | 6.780 | + 9.3 |

## BY SELECTED DEPARTMENTS

The prominence of increases for piece goods and apparel, both in sales and inventories, is apparent in the results given on Page 2. Household equipment-.furniture, appliances and furnishings-were also in marked demand during January. Hardware departments just failed to equal January, 1948 volume, while there was a substantial reduction in the sales and stocks of food departments.

Total inventories at the first of January were higher by $12 \%$ than in tho same month last yoar.

Published by Authority of the Rt. Hon. C.D. Howe, MoPo, Minister of Trade and Commerce.

January, 1948 and January, 1949
These figures are estimates of total department stores sales and inventdries. Inventories are at selling value。

| Department | SALES |  |  | INVENTORY |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Jan. } \\ & 1948 \end{aligned}$ | $\begin{aligned} & \tan . \\ & 1949 \end{aligned}$ | $\begin{aligned} & \text { \% Change } \\ & 1949 / 48 \end{aligned}$ | $\begin{gathered} \text { Dec. } 31 \\ 1947 \end{gathered}$ | $\begin{gathered} \text { Dec. } 31 \\ 1948 \end{gathered}$ | $\begin{aligned} & \text { \% Change, } \\ & 1948 / 47 \end{aligned}$ |
|  | (\$000) | (\$000) |  | (\$000) | (\$000) |  |
| TOTAL. ALL DEPARTMENTS | 45,083 | 49,094 | +8.9 | 131,616 | 146,944 | +11.6 |
| 1. Women's dresses, coats and suits ........... | 5,069 | 5,739 | +13.2 | 8,800 | 11,913 | +35.4 |
| 2. Girls and infants wear | 1,122 | 1,248 | +11.2 | 3,962 | 4. 538 | +14.5 |
| 3. Hosiery and gloves | 1,326 | 1,386 | + 4.5 | 3,063 | 4,095 | +33.7 |
| 4. Lingerie and corsets | 1,513 | 1,865 | $+23.3$ | 4,218 | 5,211 | +23.5 |
| 5. Millinery | 295 | 337 | +14.2 | 565 | 577 | $+2.1$ |
| 6. Women's and children's apparel - (Total, 1-5) | $9,325$ | 10,575 | +13.4 | 20,608 | 26,334 | +27.8 |
| 7. Men's and boys' clothing and rurnishings ........ | 4,241 | 4,770 | +12.5 | 13,868 | 16,646 | +20.0 |
| 8. Drugs, toilet articles and preparations ... | 1,372 | 1,393 | $+1.5$ | 4,459 | 4,345 | - 2.6 |
| 9. Piece goods | 3,970 | 4,989 | +25.7 | 11,761 | 14,747 | +25.4 |
| 10. Smallwares | 1,697 | 1,780 | + 4.9 | 6,025 | 6,432 | + 6.8 |
| 11. Food and kindred products. | 5,184 | 4,392 | -15.3 | 6,187 | 5,044 | -18.5 |
| mattresses and springs). | 3,222 | 3,796 | +17.8 | 10,416 | 10,176 | -2.3 |
| 13. Home furnishings | 3,383 | 3,759 | +11.1 | 17,041 | 18,147 | $+6.5$ |
| 14. Household appliances and el ectrical supplies .... | 1,859 | 2,173 | +16.9 | 4,983 | 5,857 | +17.5 |
| 15. Hardware and kitchen utensils | 1,964 | 1,957 | -0.4 | 7,625 | 8,576 | +12.5 |
| 16. Radios, musical instriments and supplies ..... | 902 | 1,002 | +11.1 | 3,011 | 2,469 | -18.0 |
| 17. Shoes and other footwear | 2,441 | 2,554 | + 4.6 | 10,164 | 11,771 | +15.8 |
| 18. Stationery, books and magazines .......... | 863 | 867 | $+0.5$ | 2,488 | 2,760 | +10.9 |
| 19. All other departments, total................ | 4,660 | 5,087 | $+9.2$ | 12,980 | 13,640 | + 5.1 |

(g) Comparisons are based on inventories at the beginning of January in the two years.

